



Palm Oil Processing  
Special Interest Group

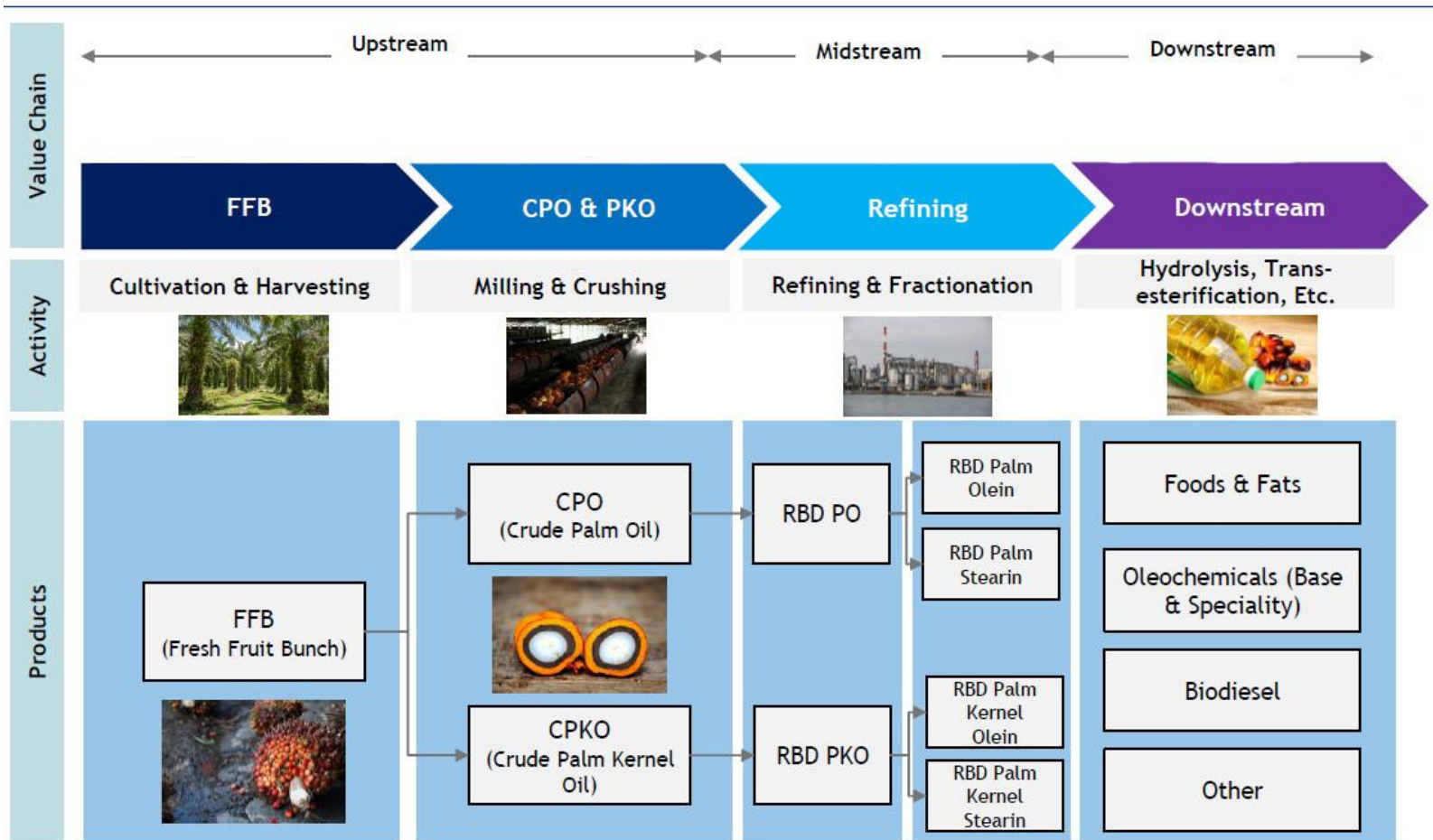
# Introduction to Oleochemicals

18<sup>th</sup> September 2017

Monash University Malaysia

Ir Qua Kiat Seng CEng FICHEM E

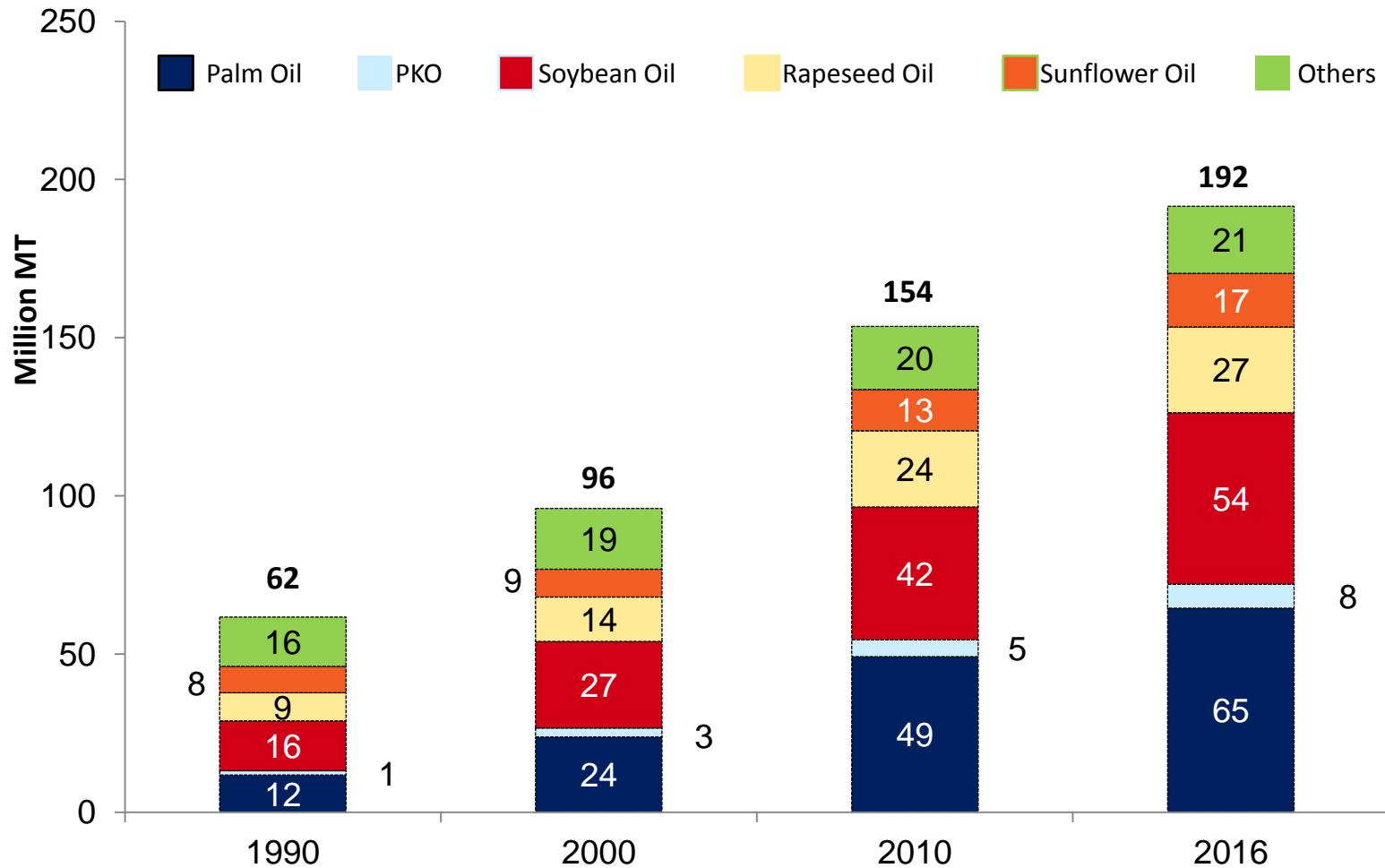
# PO & PKO supply chain



# What will be covered

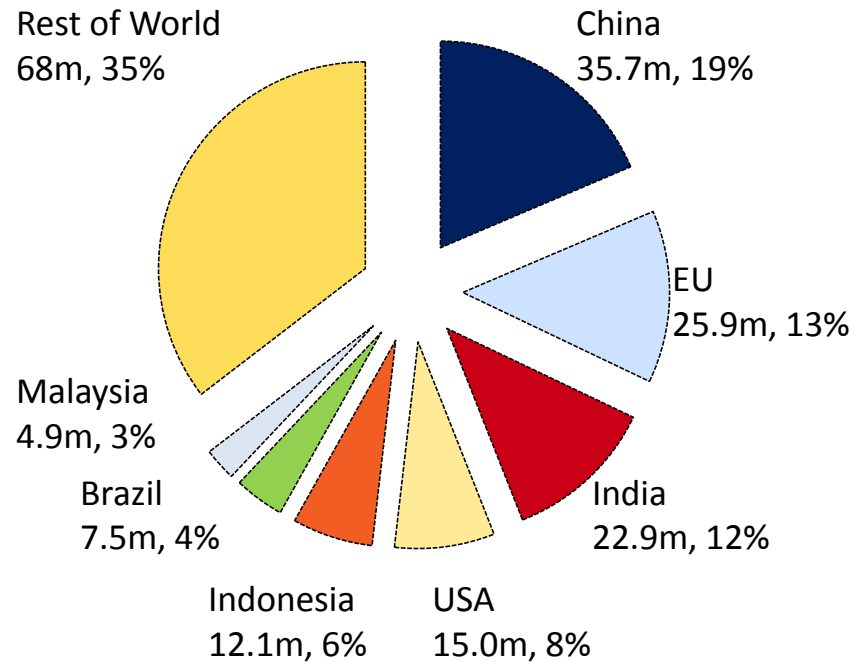
1. Vegetable Oil Market
2. Oleochemistry
3. Oleochemicals
4. Oleochemical Market

# 1. Global Vegetable Oil Production



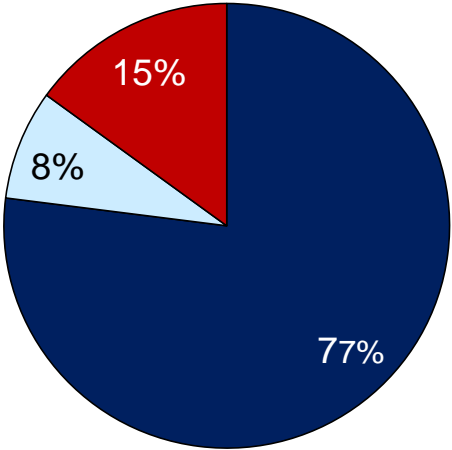
# Market Share by Region, 2016

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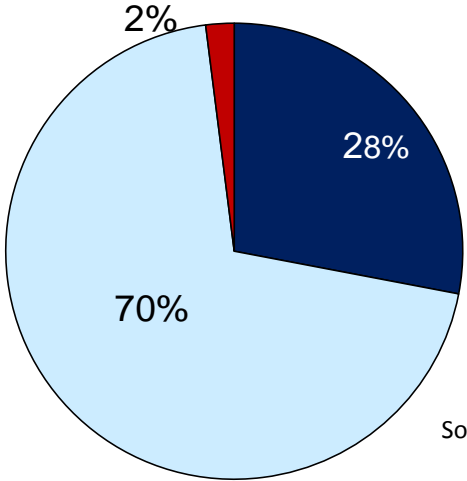
# Where PO and PK is used

Global Palm Oil Consumption – Split by Applications, 2016



■ Food   ■ Oleochemicals   ■ Biofuels

Global Palm Kernel Oil Consumption – Split by Applications, 2016



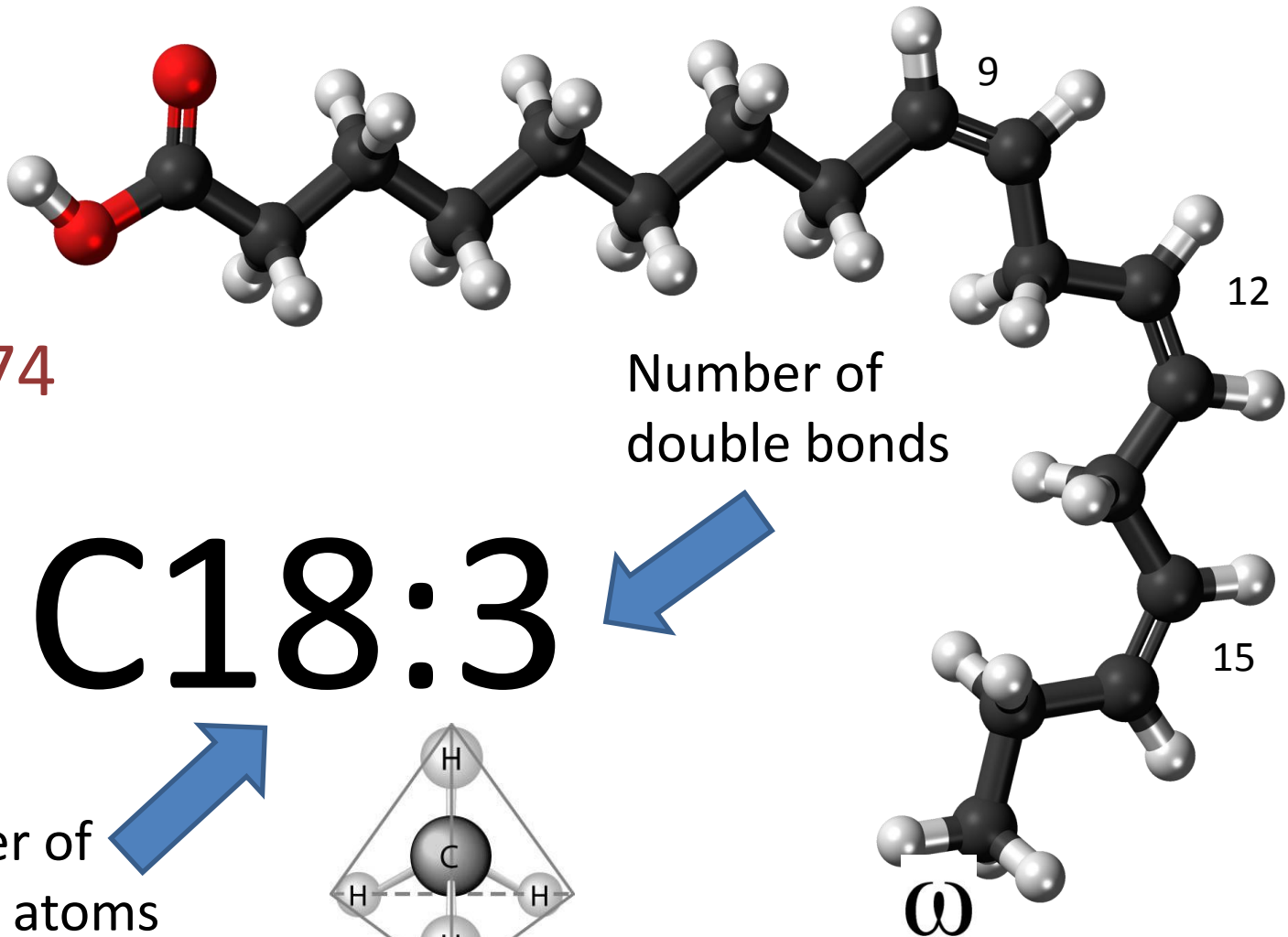
Source: Oil World

■ Food   ■ Oleochemicals   ■ Others

## 2. Oleochemistry

- What is a fatty acid
- The structure of triglycerides
- SAFA, MUFA, PUFA, Omega-3
- Trans Fatty Acids
- Composition of selected oils

# Understanding a fatty acid molecule





# The fatty acids in palm oil

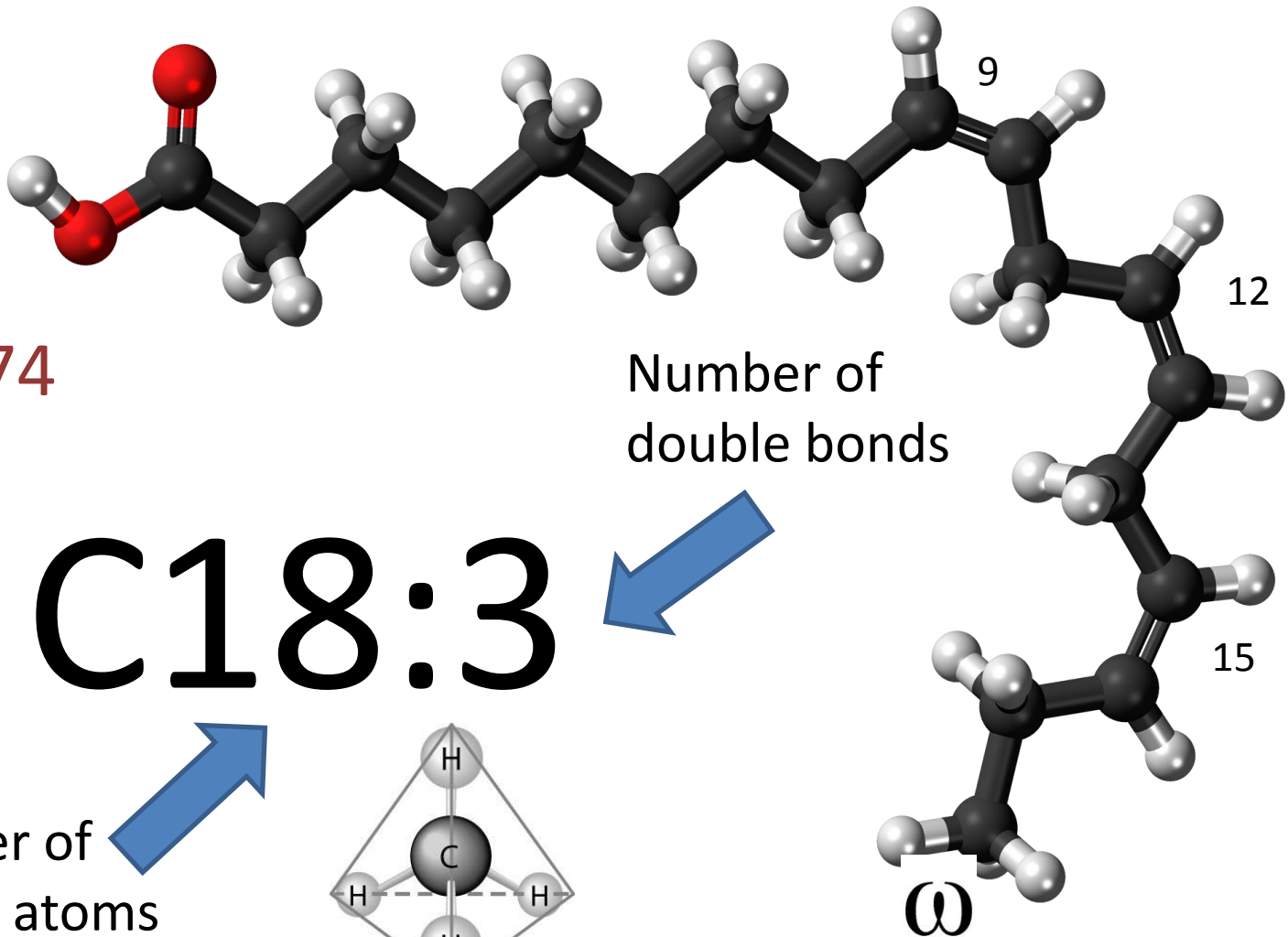
## **C8 to C16**

- C8:0
- C10:0
- C12:0
- C14:0
- C16:0

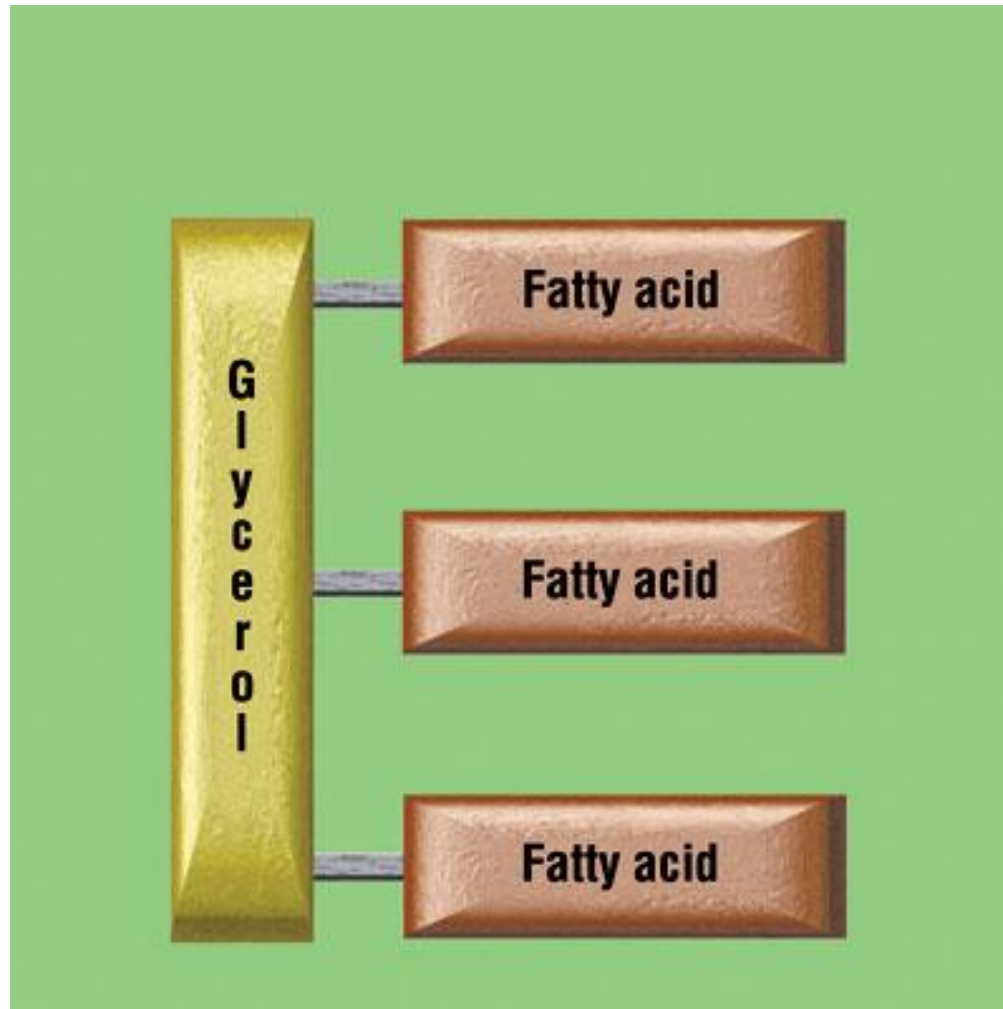
## **C18**

- C18:0
- C18:1
- C18:2
- C18:3

# Understanding a fatty acid molecule



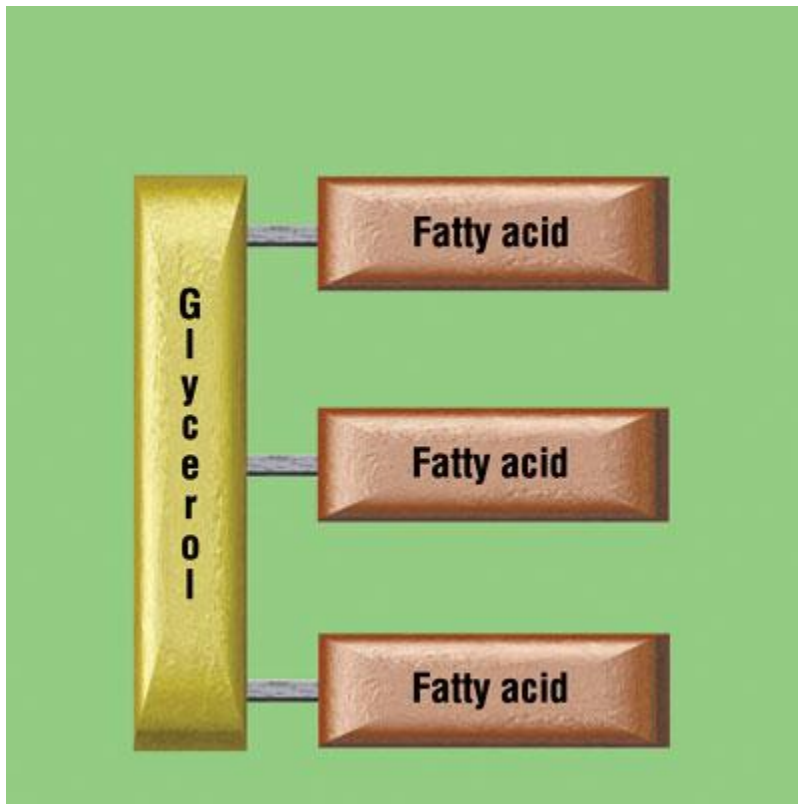
# Structure of triglyceride



# Placement of fatty acids in PO

(40 possible combinations)

eg. POP at 23.7%



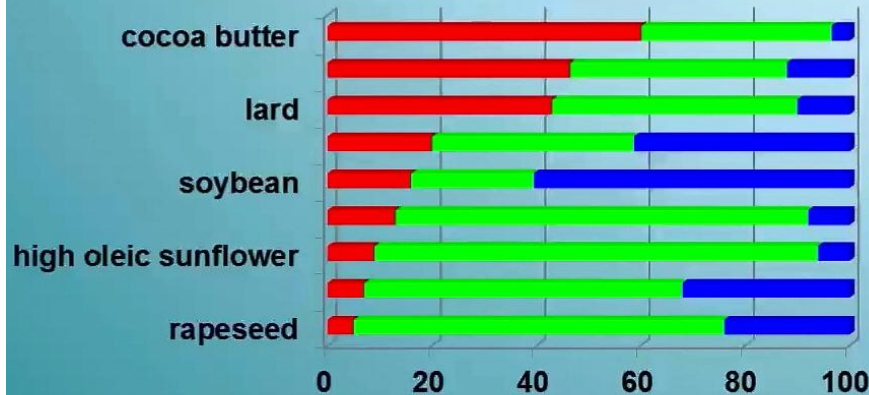
sn-1 Palmitic 16:0

sn-2 Oleic 18:1 (n-9)

sn-3 Palmitic 16:0

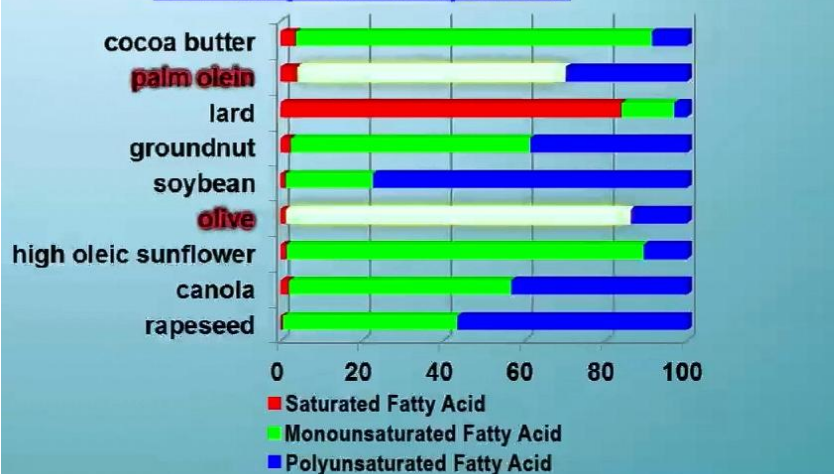
# Palm Olein behaves more like Olive Oil

## Total Fatty Acid Composition of oils and fats



Oleic acid situated at sn-2 has neutral influence on cholesterol levels.

## sn-2 Fatty Acid Composition



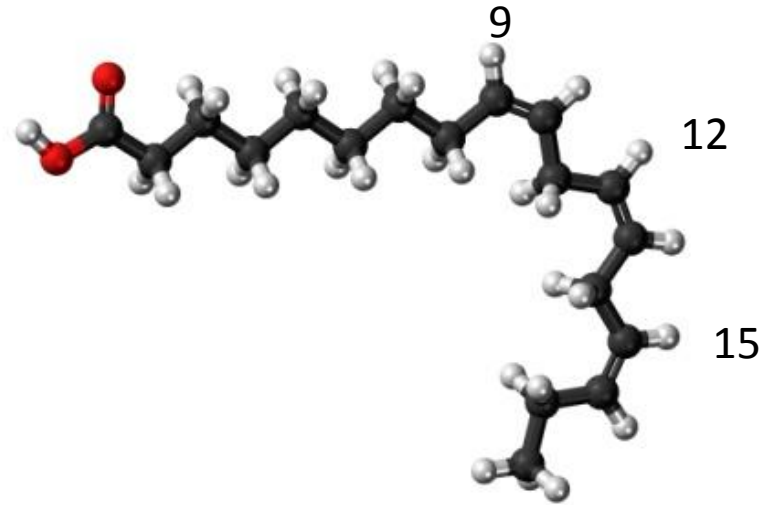
Palmitic acid at the first and third positions tend to exhibit lower fat deposition in the body

## Molecular structure fatty acids

### PUFA

#### Polyunsaturated Fatty Acid

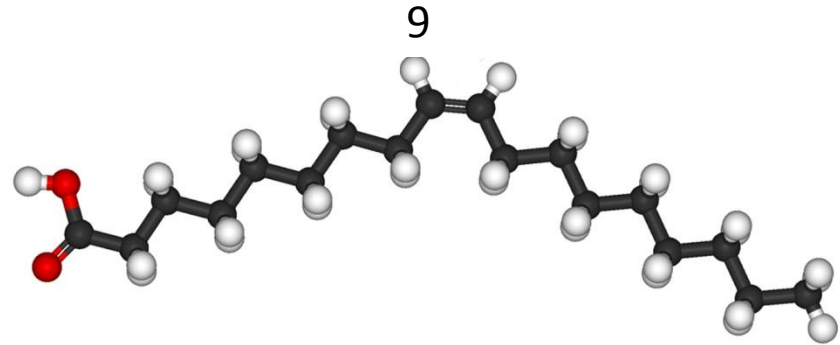
*9,12,15-octadecatrienoic*  
or *α-linolenic 18:3(n-3)*



### MUFA

#### Monounsaturated Fatty Acid

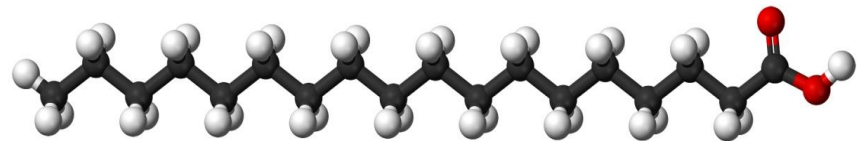
*oleic acid 18:1 (n9)*



### SAFA

#### Saturated Fatty Acid

*stearic acid 18:0*



# Omega fatty acids

- Omega-3 (EPA & DHA) and Omega-6 are EFAs (essential fatty acids)
- Protect our hearts, joints, pancreas, mood stability and skin
- Too much Omega-6 eg in corn oil can raise BP

Common name	Lipid name	Chemical name
<a href="#">α-Linolenic acid</a> (ALA)	18:3 ( <i>n</i> -3)	<i>all-cis</i> -9,12,15-octadecatrienoic acid
<a href="#">Eicosapentaenoic acid</a> (EPA)	20:5 ( <i>n</i> -3)	<i>all-cis</i> -5,8,11,14,17-eicosapentaenoic acid
<a href="#">Docosahexaenoic acid</a> (DHA)	22:6 ( <i>n</i> -3)	<i>all-cis</i> -4,7,10,13,16,19-docosahexaenoic acid

# TFA

(Trans Fatty Acids)

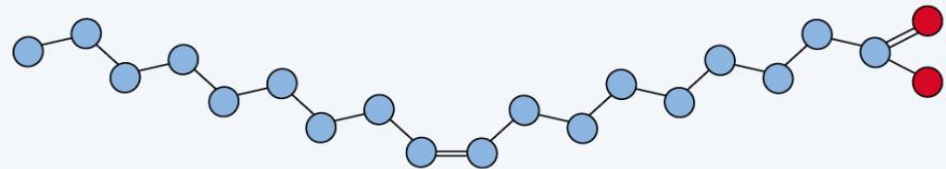
Oleic acid 18:1 (n-9c)

Elaidic acid 18:1 (n-9t)

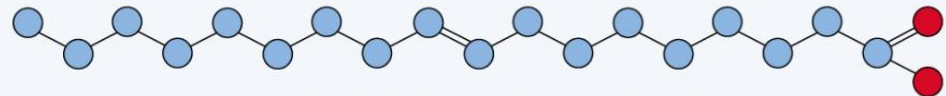
Stearic acid 18:0

*Molecule structure fatty acids*

**Unsaturated fat ( $\geq 1$  double bond)**

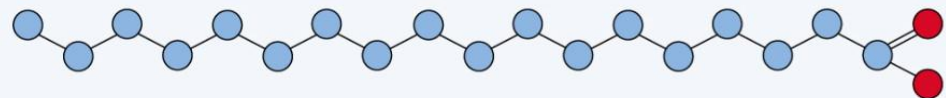


*Cis* double bond (bent form)



*Trans* double bond (straight form)

**Saturated fat (no double bond)**



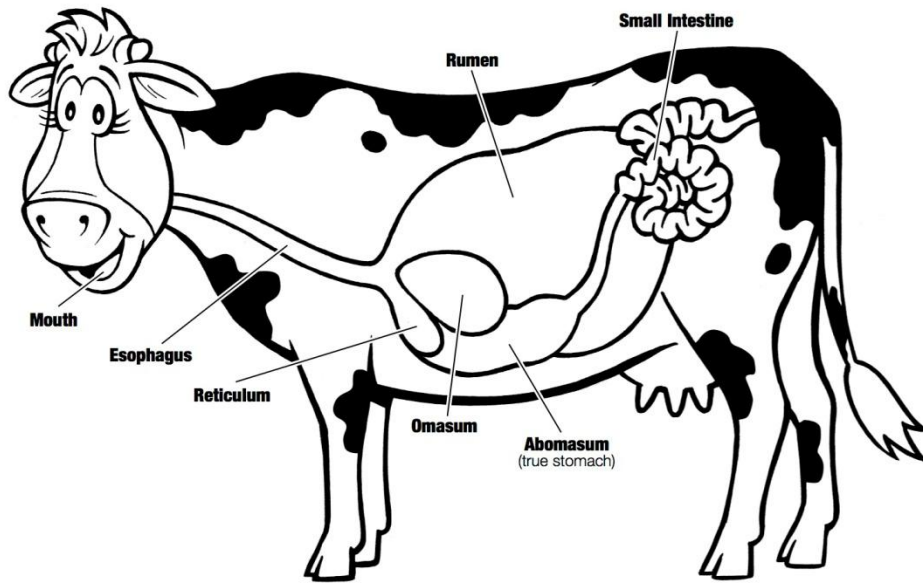
● carbon      ● oxygen

Trans (unsaturated) fatty acid is a result of the hydrogenation process. It increases the risk of developing heart disease and stroke



# Natural Trans Fat

Cow's Digestive System



One stomach with 4 compartments  
viz rumen, reticulum, omasum and  
abomasum

The digestion process, particularly the stomach bacteria, in ruminant animals naturally adds hydrogen in the rumen.

Conjugated linoleic acid (mainly 9-*cis*, 11-*trans*-octadecadienoate) is present in butter (ca 3%). There have not been sufficient studies to determine whether these naturally occurring *trans* fats have the same bad effects on cholesterol levels as *trans* fats that have been industrially manufactured.

Trans Fat in margarine\* is ca 15% and palm based margarine is <1%.

\*from soft oils

# Cows fart & burp methane

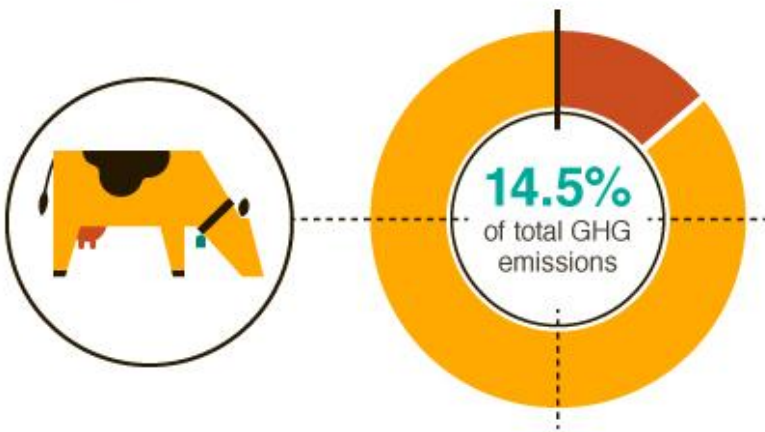
- Microbes in their stomach break down their food into methane as a byproduct
- One cow = one car. 1.5 billion cows and bulls
- Forest cover is cut for grazing pastures

We trap our methane!

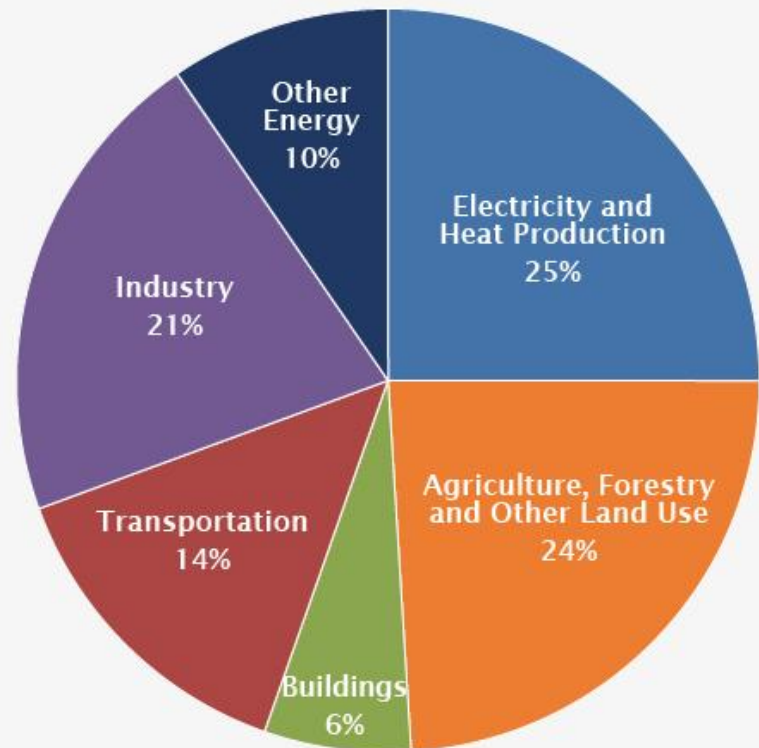
- Biomethane from anaerobic digestion of POME is used for heating and power generation

# Global GHG Emissions

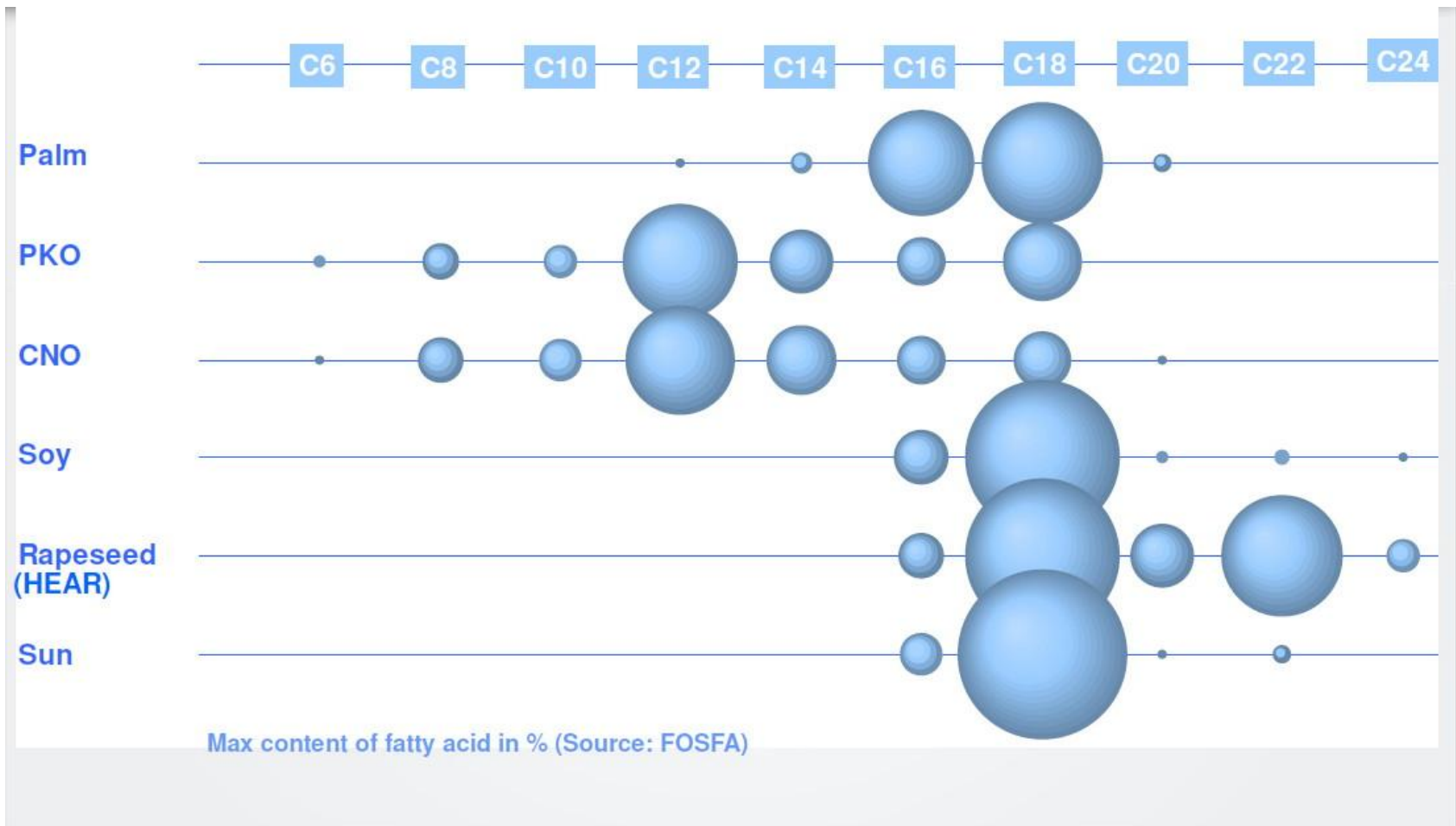
Livestock contributes **7,100 MtCO<sub>2</sub>e/year** or **14.5%** of total global GHG emissions.



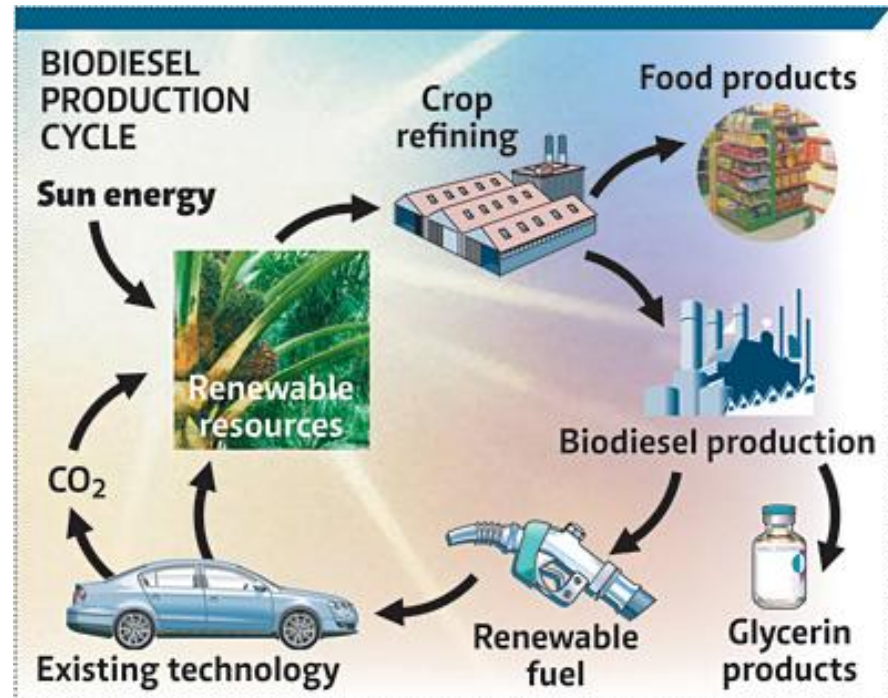
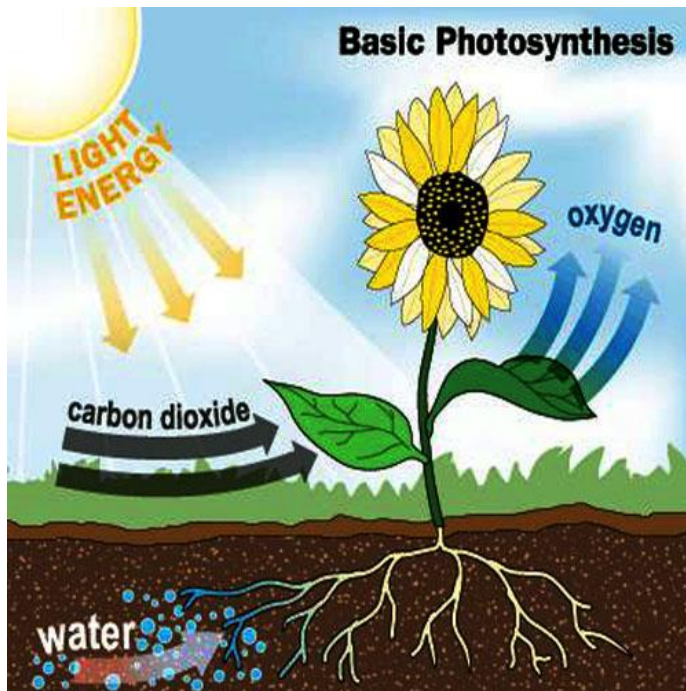
## Global Greenhouse Gas Emissions by Economic Sector



# Composition of selected oils



# How oleochemicals is green

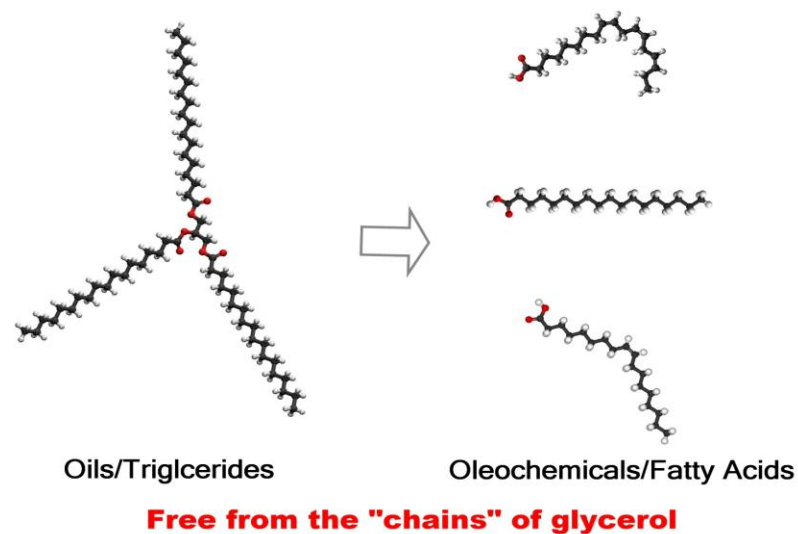
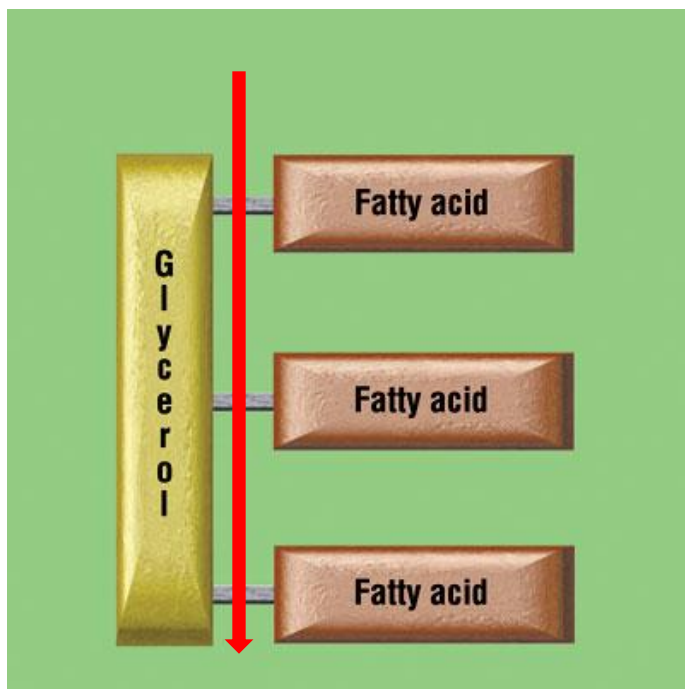


# 3.Oleochemicals

- What are oleochemicals?
- Oleochemical processes
- Oleochemicals in your shower cream
- Oleochemicals in your daily life
- An interesting oleochemical
- Bio-processes
- Metathesis

# What are oleochemicals?

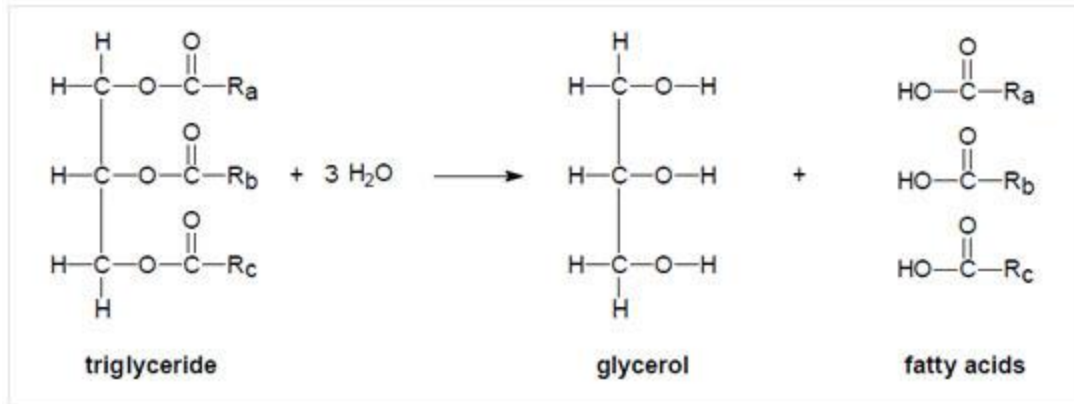
Oleochemicals (from Latin: oleum “olive oil”) are chemicals derived from plant and animal fats. They are analogous to petrochemicals derived from petroleum



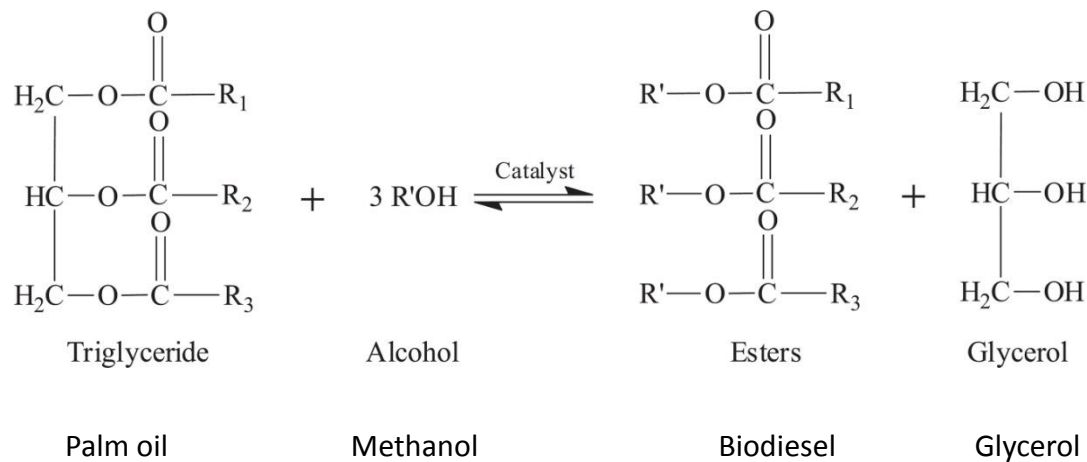
Versatility



# Gateways to oleochemicals



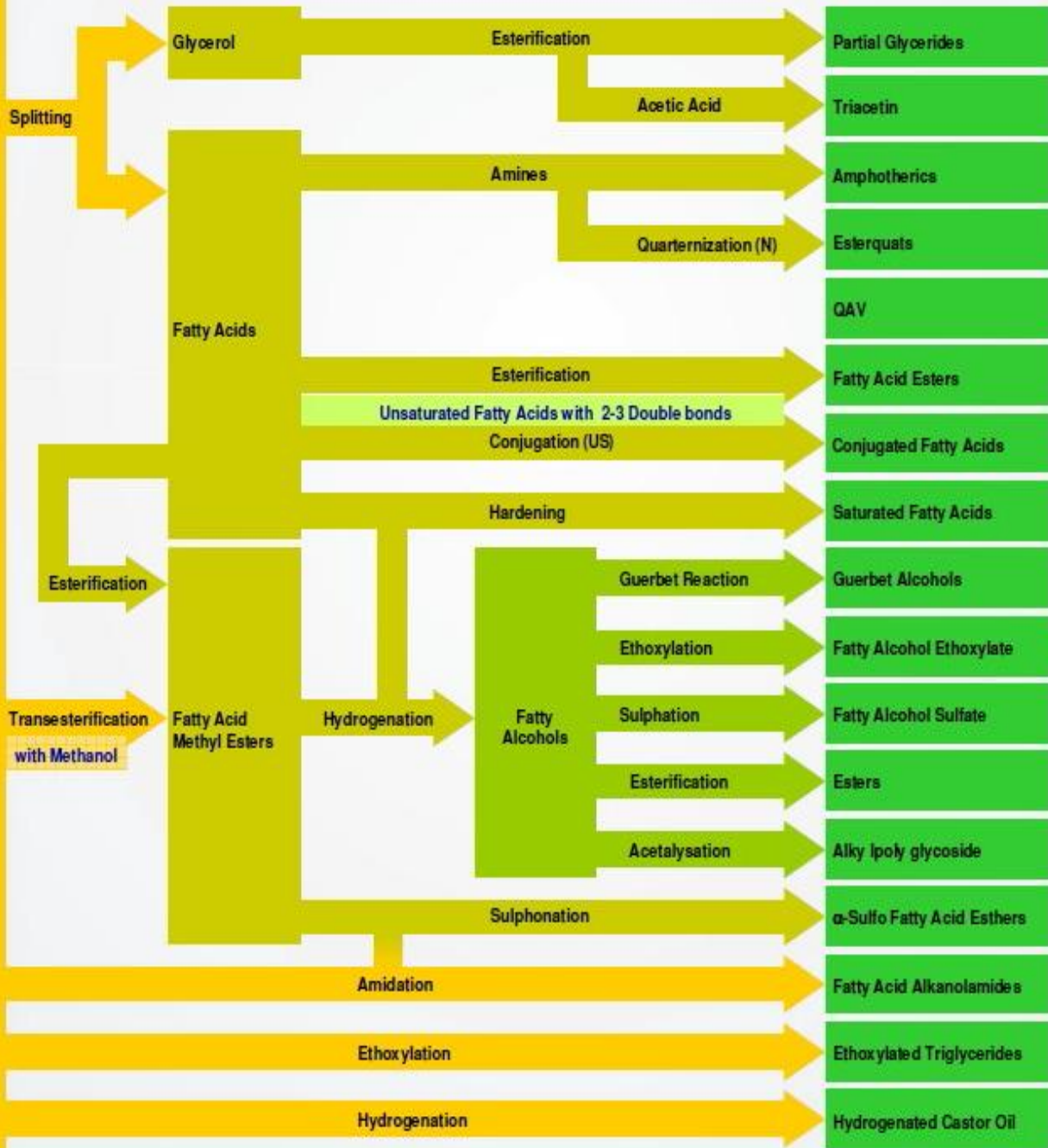
Splitting (hydrolysis)



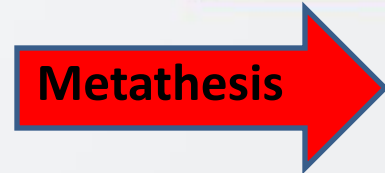
Transesterification



# Oils and Fats

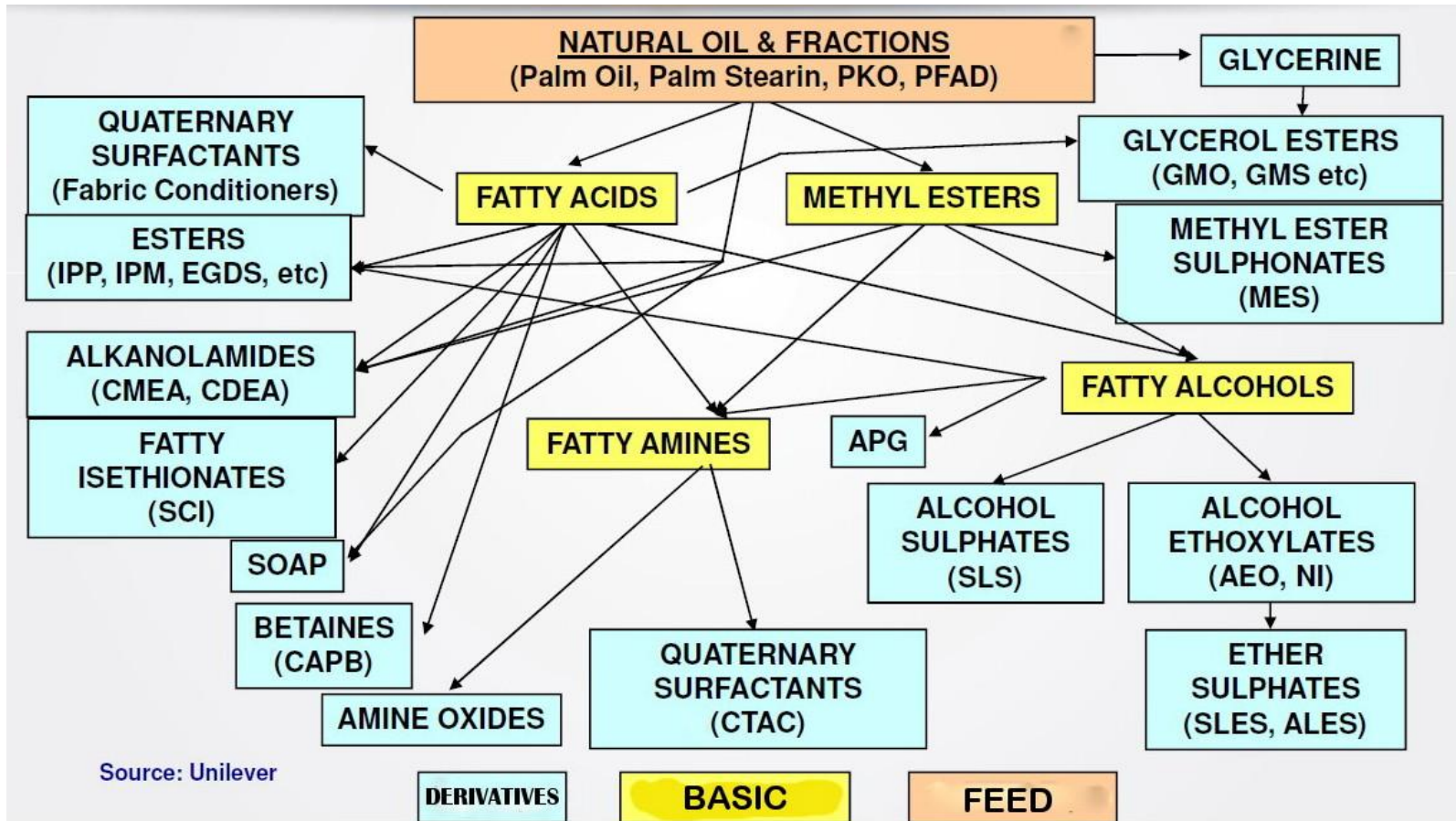


# Traditional Oleo-chemicals Process Flow

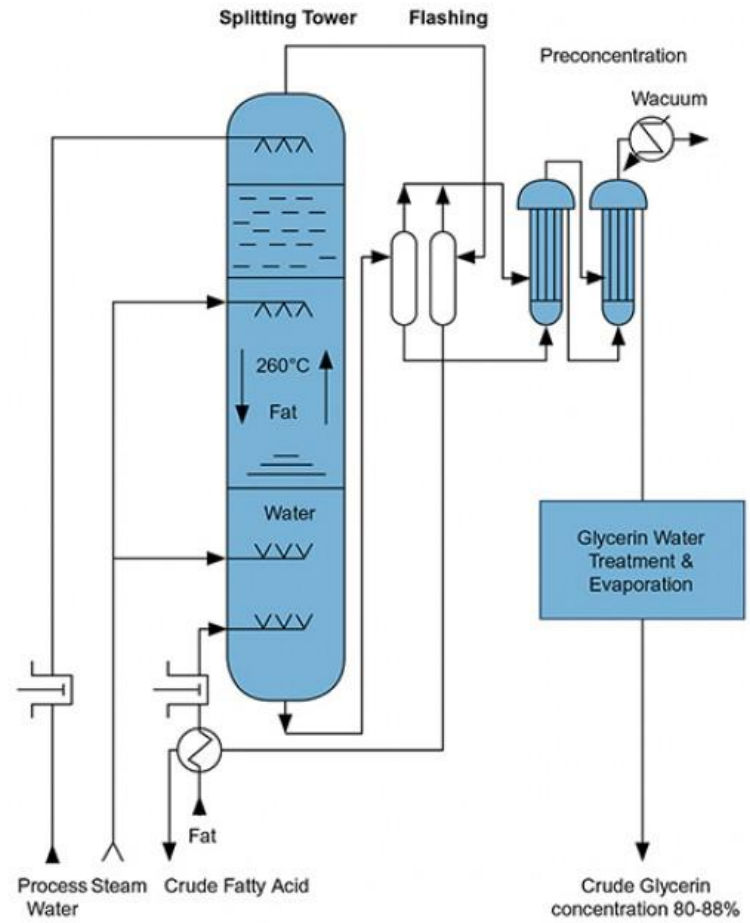


Source: BASF

# Complex or Versatile?



# Splitting



# Transesterification

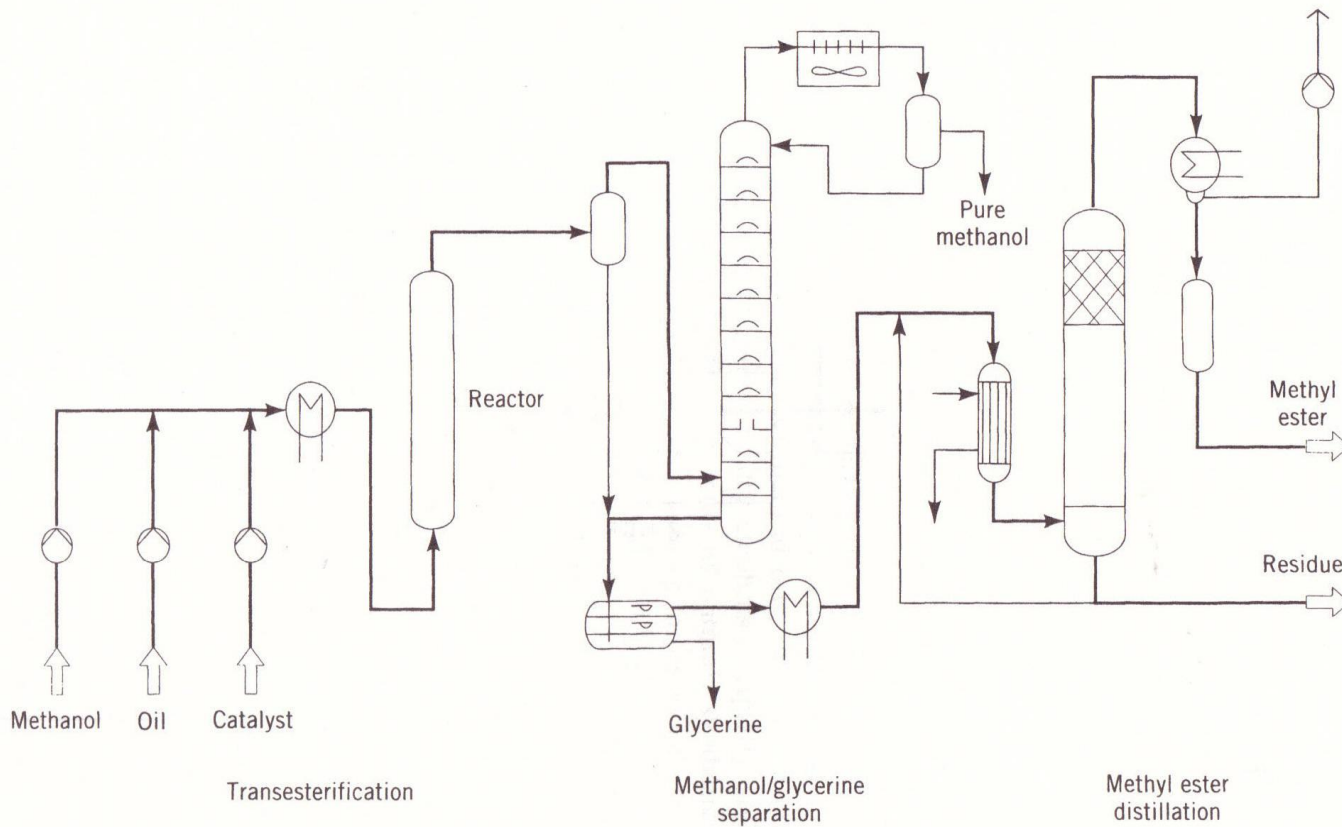
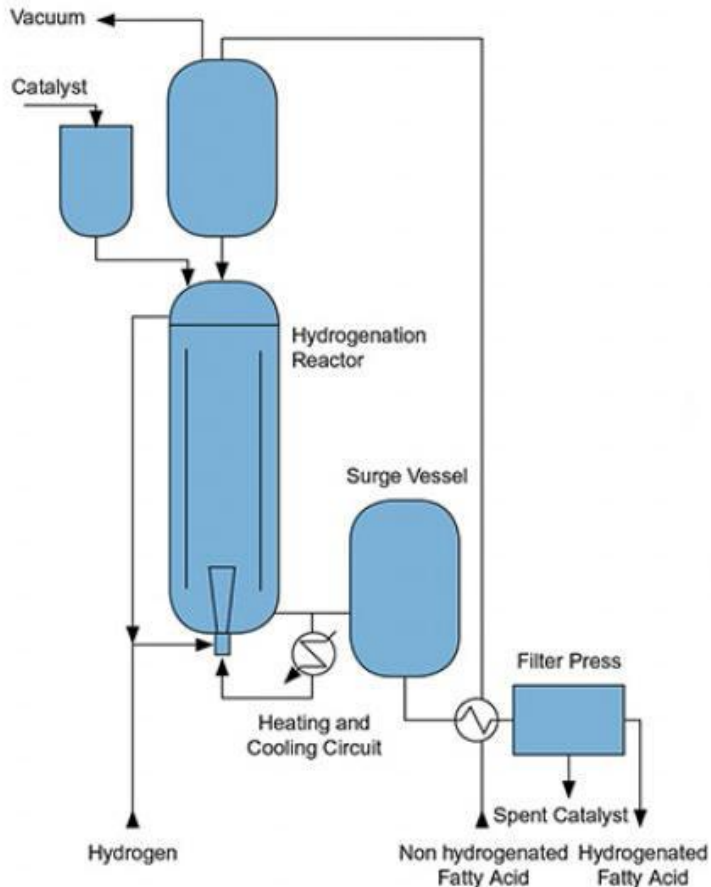


Figure 7. Manufacture of methyl ester by transesterification (15).

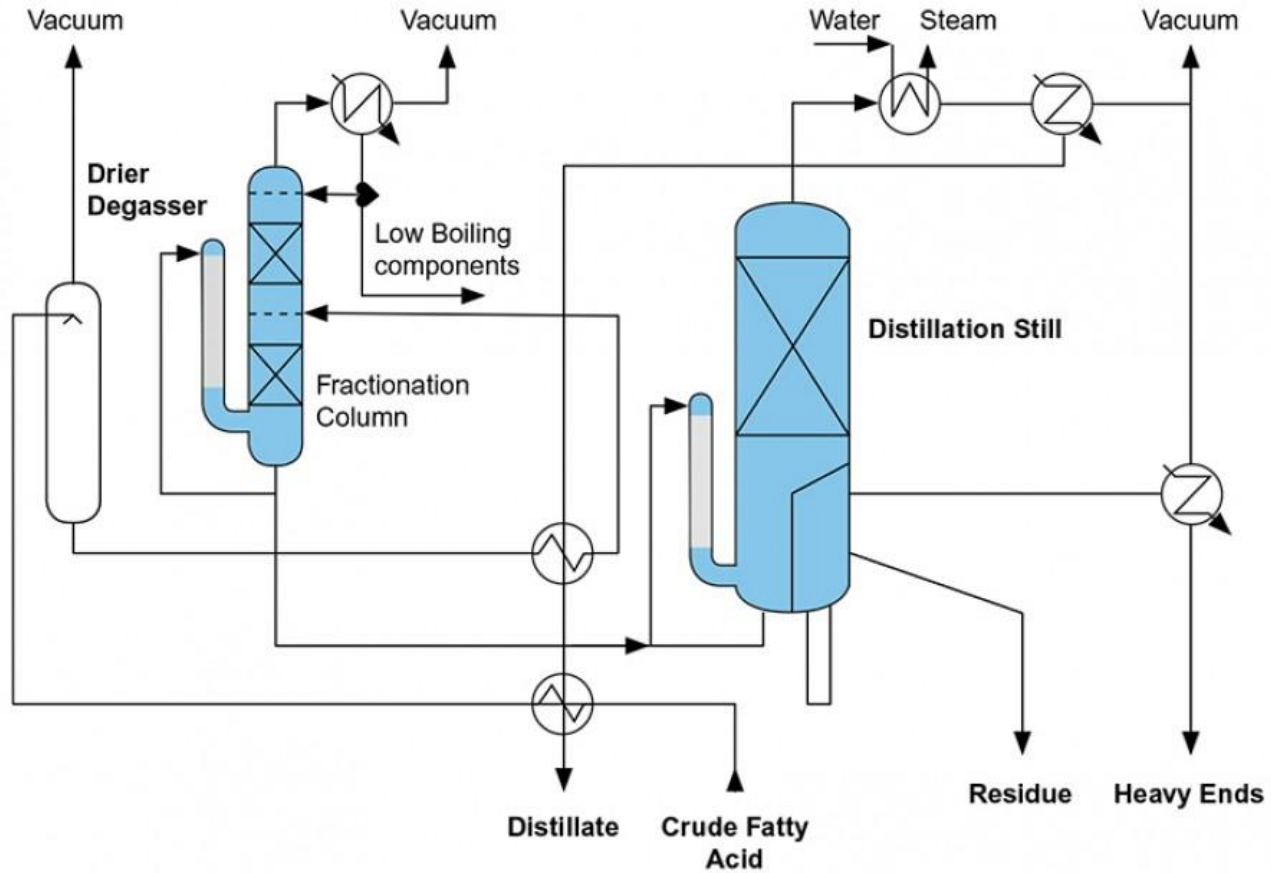
# Hydrogenation of fatty acids

Batch hydrogenation



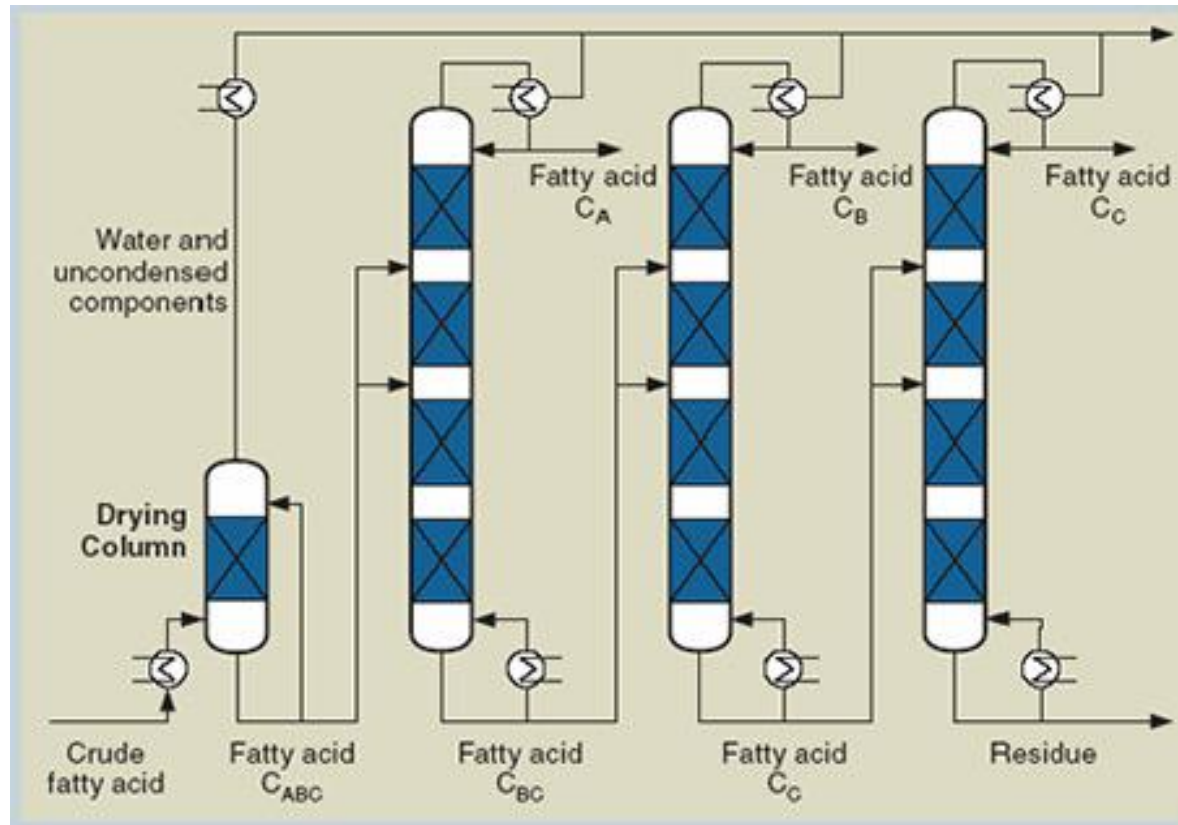
Ester		Configuration	Melting Point
Linolenic	C18:3	Three double bonds	-13C
Linoleic	C18:2	Two double bonds	-7C
Oleic	C18:1	One double bond	16C
Stearic	C18:0	No double bonds	70C

# Distillation





# Fractionation



# Fatty Acid Composition

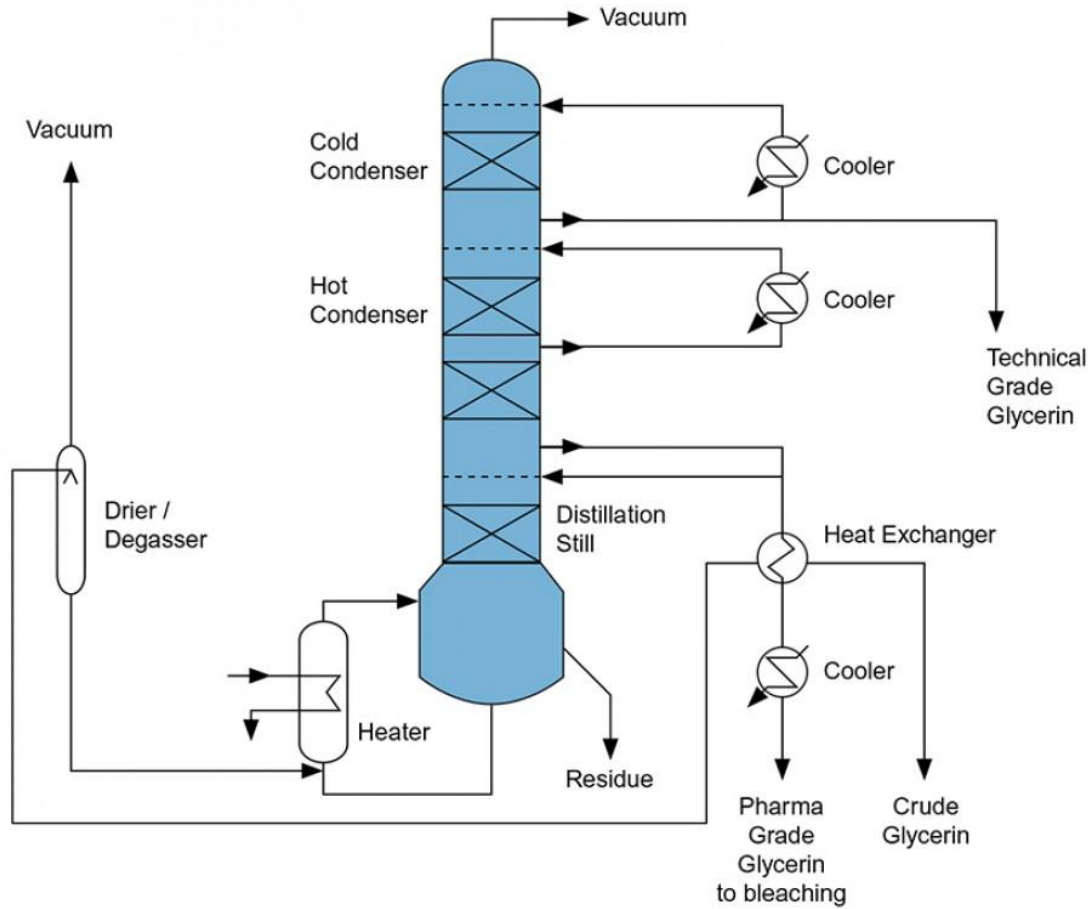
Chain length	Palm Kernel Oil	Palm Oil	Palm Stearine	Palm Olein
C6	0.5	-	-	-
C8	4.5	-	-	-
C10	3.5	-	-	-
C12	48.5	0.1	0.3	0.3
C14	15.5	1.0	1.5	1.0
C16	8	44.0	62.4	40.2
C18	2	4.4	5.0	4.4
C18:1	15	40.1	24.9	42.8
C18:2	2.5	10.4	5.9	11.3

*PKO values are based on MS80:1987*

*CPO, Palm Olein and Palm Stearine values are based figures from MPOB*



# Glycerine Refining



# Fatty Alcohol Process

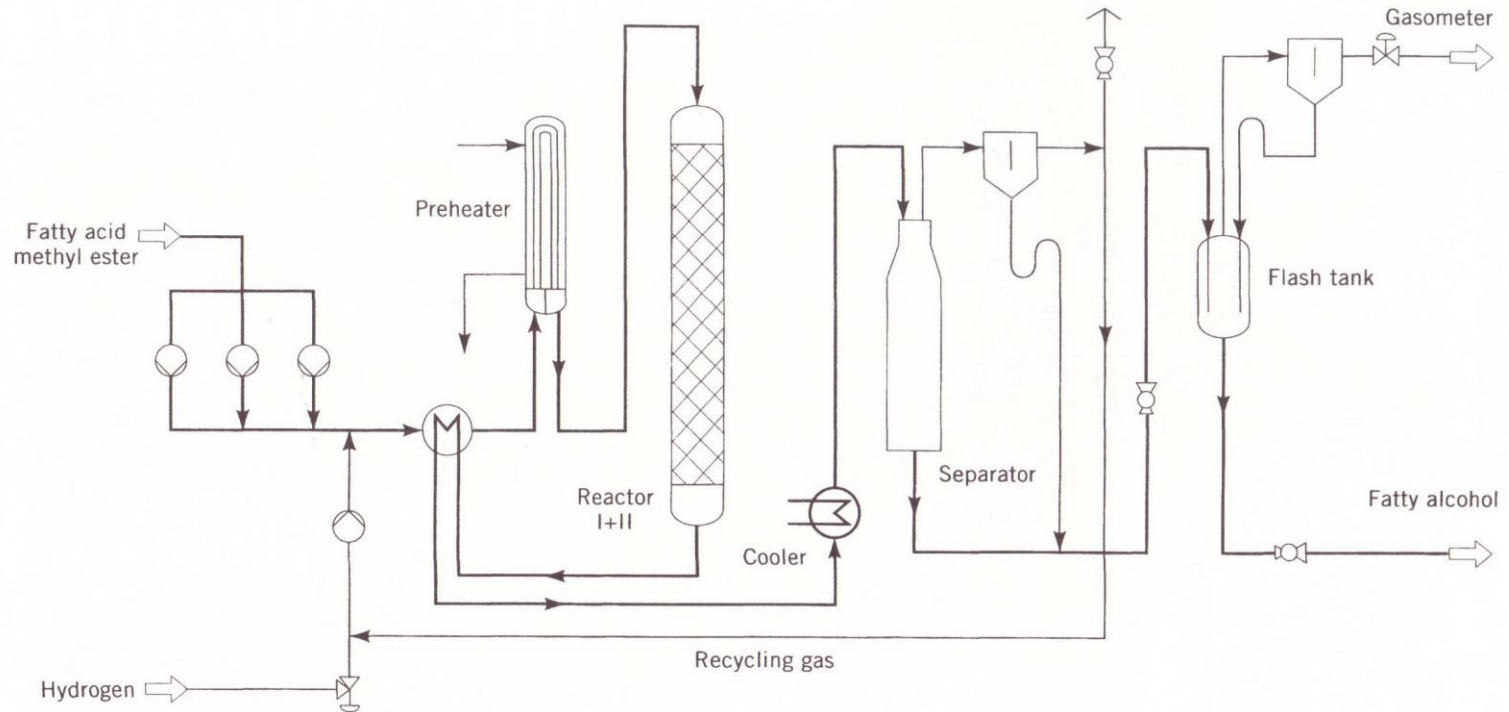
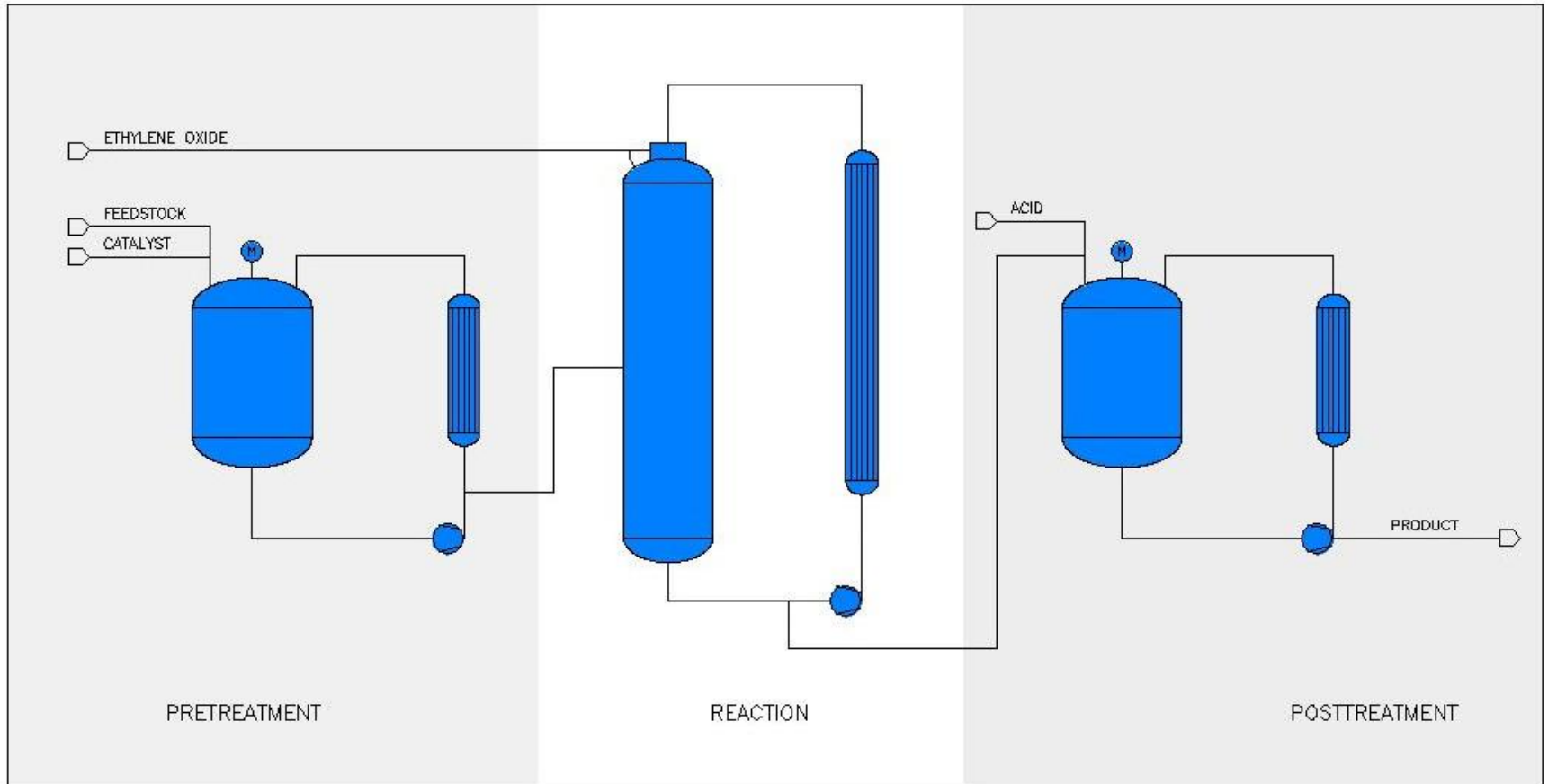


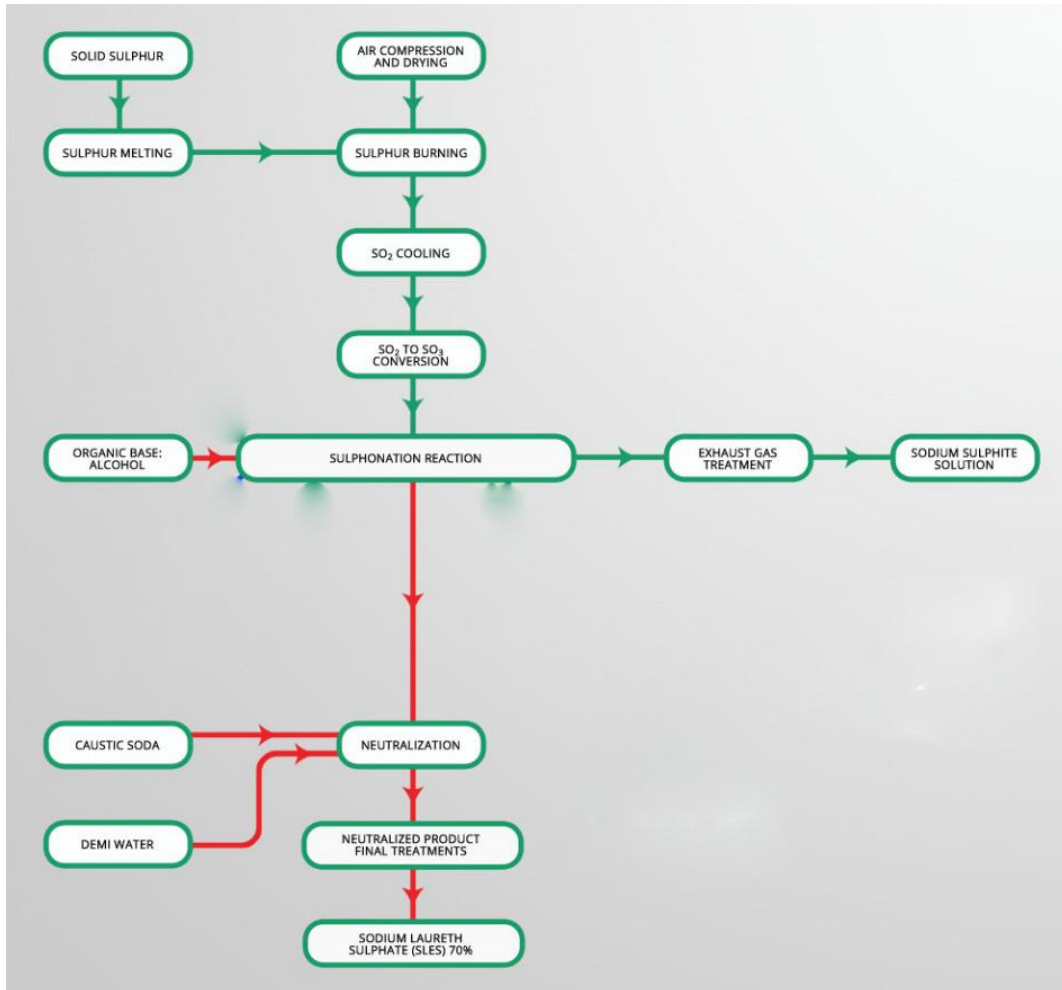
Figure 11. High-pressure hydrogenation of fatty acid methyl esters—fixed bed process (15).

# Ethoxylation



Bubble ethylene oxide through the alcohol

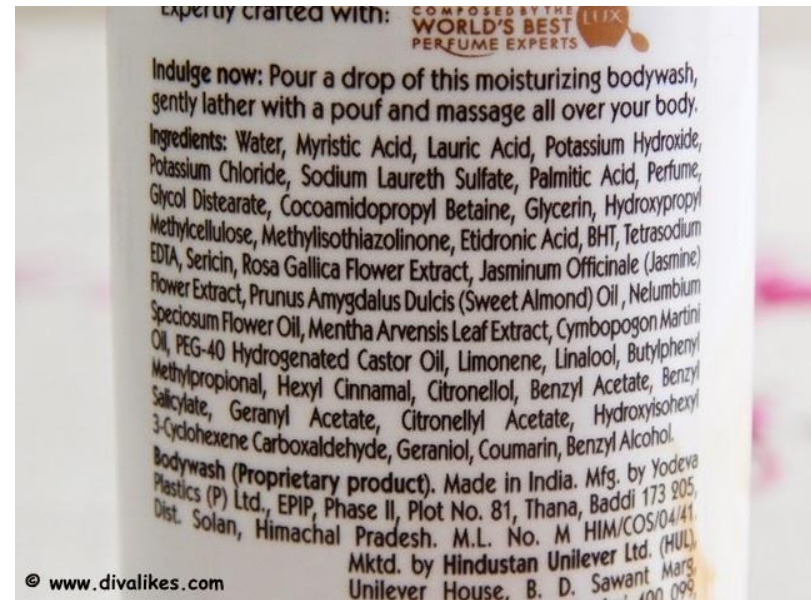
# Sulphonation



Ethoxylated alcohol is treated with sulphur trioxide and then neutralized

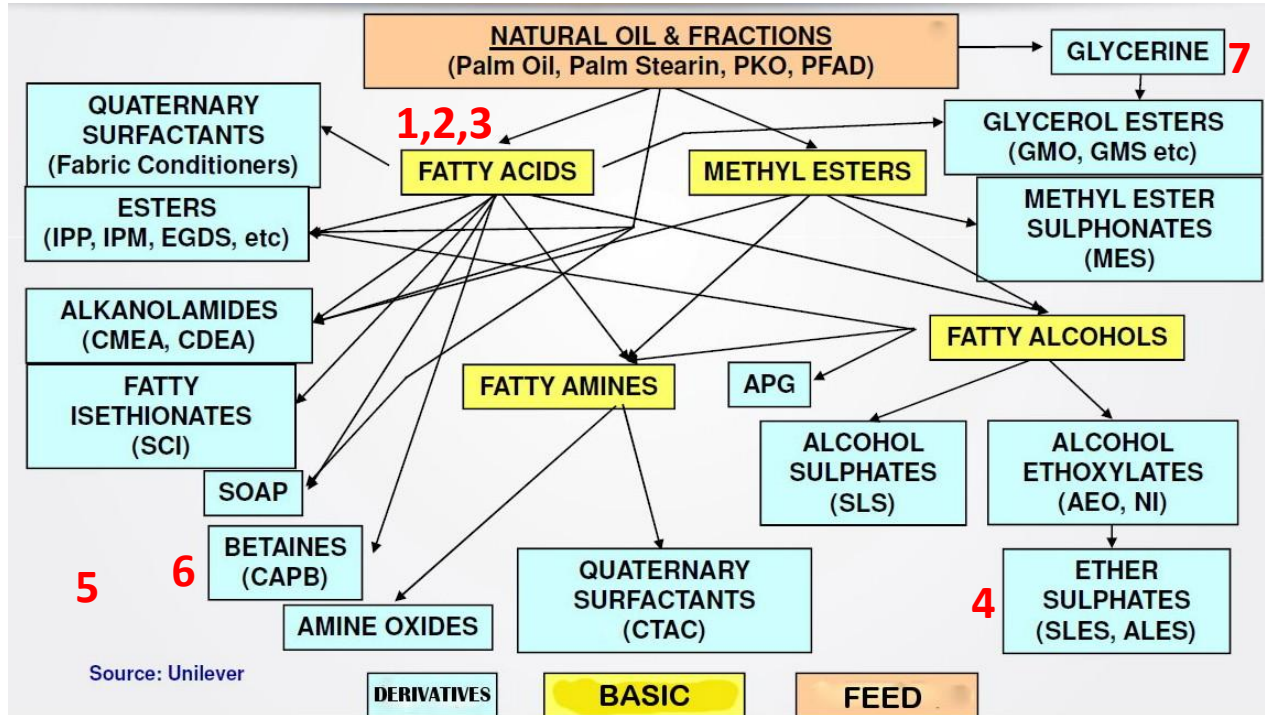
If starting ester is methyl laurate the product is sodium lauryl ether sulphate (SLES)

# Oleochemicals in your shower cream



Nr	Oleochemical	Nr	Oleochemical
1	Myristic Acid	5	Glycol Distearate
2	Lauric Acid	6	Cocoamidopropyl Betaine
3	Palmitic Acid	7	Glycerin
4	Sodium Laureth Sulfate (SLES)		

# Place in the value chain



Nr	Oleochemical	Nr	Oleochemical
1	Myristic Acid	5	Glycol Distearate
2	Lauric Acid	6	Cocoamidopropyl Betaine
3	Palmitic Acid	7	Glycerin
4	Sodium Laureth Sulfate (SLES)		

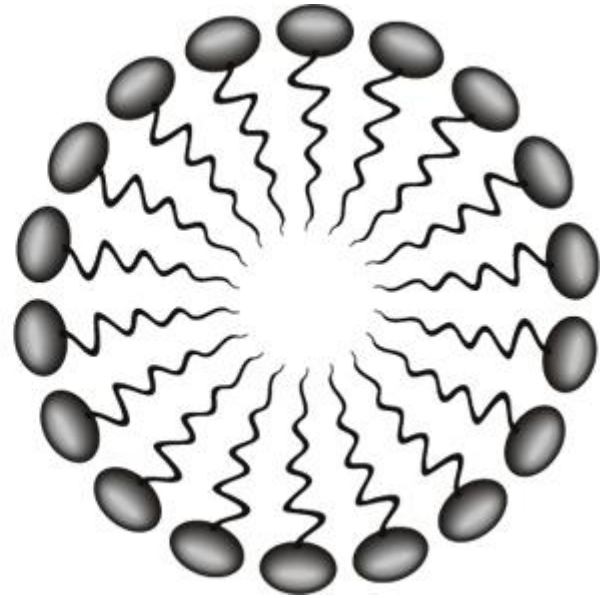
# Washing your hands

- Is antibacterial handwash better?
- Is there an ideal pH for soap?
- Do additives work?



# How does soap work

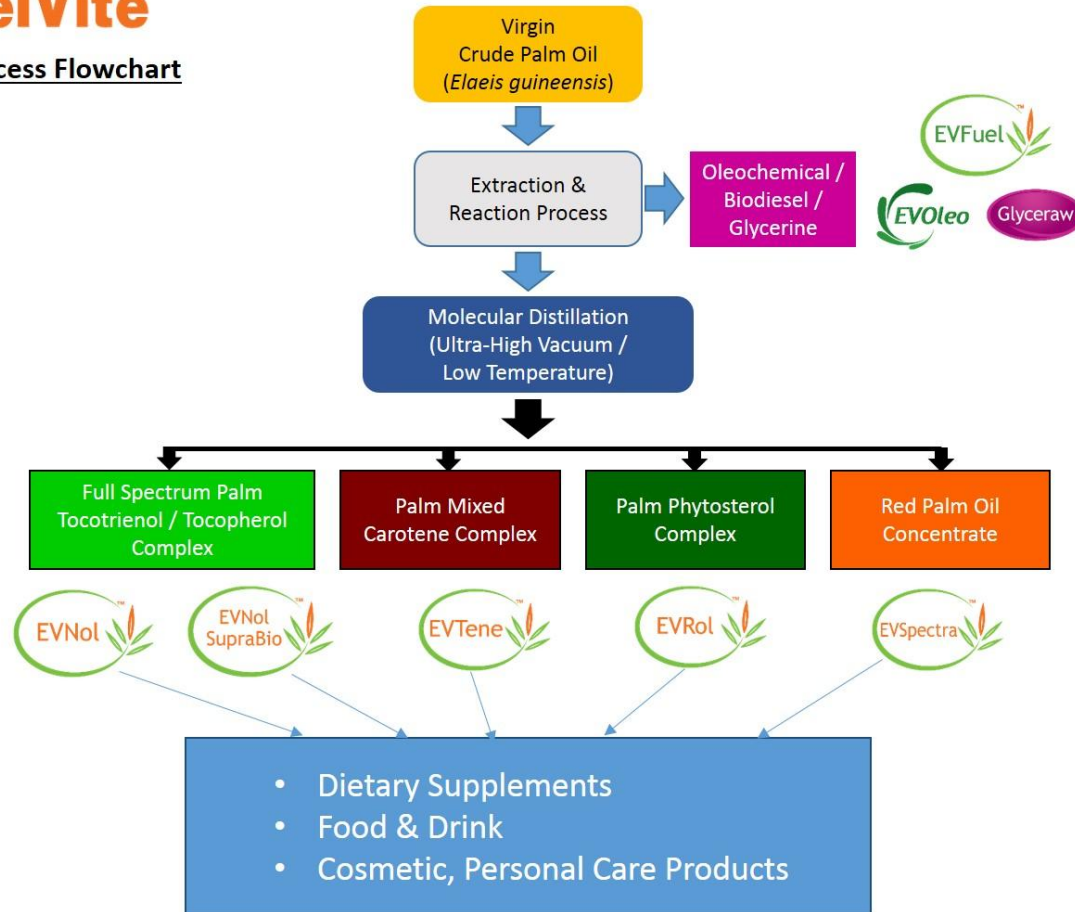
hydrophilic group  
hydrophobic group





# Molecular Distillation to extract Phytonutrients

## ExcelVite General Process Flowchart



# End Consumer products ...



Soap noodles



Sodium lauryl sulfate



Stearic Acid



Esters



Glycerin, Isopropyl Myristate



Methyl Ester Sulfonate



Cetyl palmitate, isopropyl myristate, sorbitan monostearate, stearyl alcohol

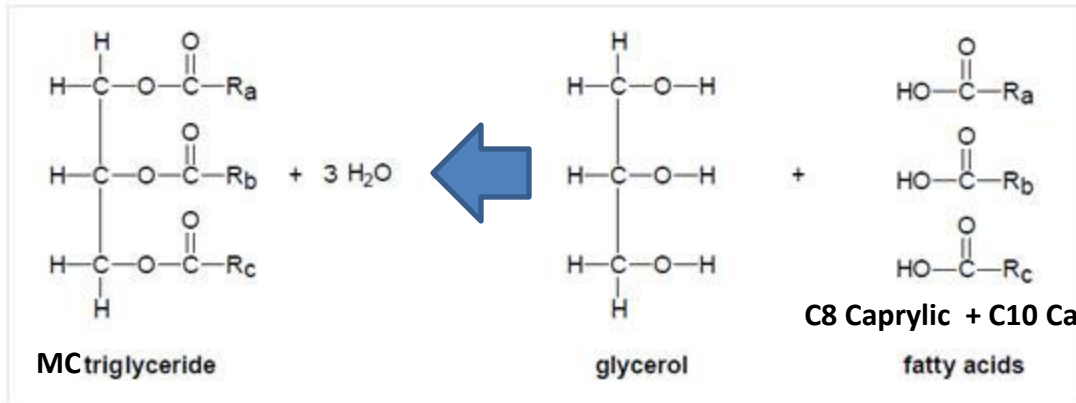


Amide as slip agent



Tocotrienols

# M<sub>edium</sub> C<sub>hain</sub> T<sub>riglyceride</sub>



# Bio-processes 1

Bioprocess engineering focuses on the role of living organisms in the manufacturing process

## **Biodiesel**

- Enzymatic process can use feedstocks with low or high free fatty acids eg UCO and PFAD
- Eliminate hazardous catalyst eg sodium methoxide
- Lower energy

# Bio-processes 2

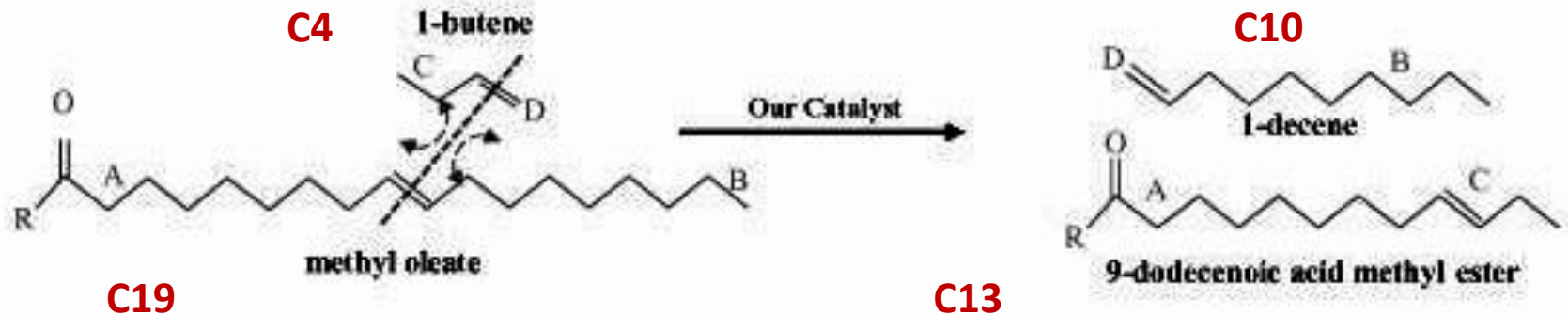
## **Adipic Acid**

- Yeast fermentation to produce diacids
- Based on fatty acids (prev. petroleum)
- Low cost
- Less pollutants
- Key component of nylon 6,6

# What is a Biorefinery

- A facility that integrates biomass conversion processes and equipment to produce fuels, power, heat and value-added chemicals from biomass
- It is analogous to a petroleum refinery which produces multiple fuels and products from petroleum

# Elevance Metathesis Technology



- Metathesis can break carbon-carbon double bonds
- A petrochemical is combined with an oleochemical
- Molecules recombine into new di-functional molecules

# Three product streams

1. Olefins – 1-decene for co-polymers
2. Speciality chemicals – di-functional products from oleochemicals and petrochemicals in one molecule eg 9DDA (9-dodecenoic acid) are key products for nylon 6,12
3. Oleochemicals – C16 and C18 methyl esters eg for MES



# 4.Oleochemical Market

- ASEAN Oleochemical Manufacturers Group
- Volume and Value
- Prices and Margins
- Growth
- Challenges
- Likely outcomes

# AOMG members

## Indonesia

1. PT Ecogreen
2. PT Musim Mas
3. PT Nubika Jaya
4. PT Soci Mas
5. PT Unilever  
Oleochemical Indonesia

## Philippines

1. Chemrez

## Malaysia (MOMG)

1. Emery Oleochemicals
2. FPG Oleochemicals
3. Fatty Chemicals
4. IFFCO
5. IOI Oleochemicals
6. Natural Oleochemicals
7. Pacific Oleochemicals
8. Palm-Oleo
9. Southern Acids

(Previously Thai Oleochemicals now Global Green Chemical was a member)

# AOMG activities

- Statistics
- Annual Process Safety Management workshop
- Safety Data Sheet
- RSPO

# ASEAN capacity

- 4 to 6 million tonnes
- Majority of palm based oleochemical capacity globally
- And growing

# Capacity growth is in Indonesia

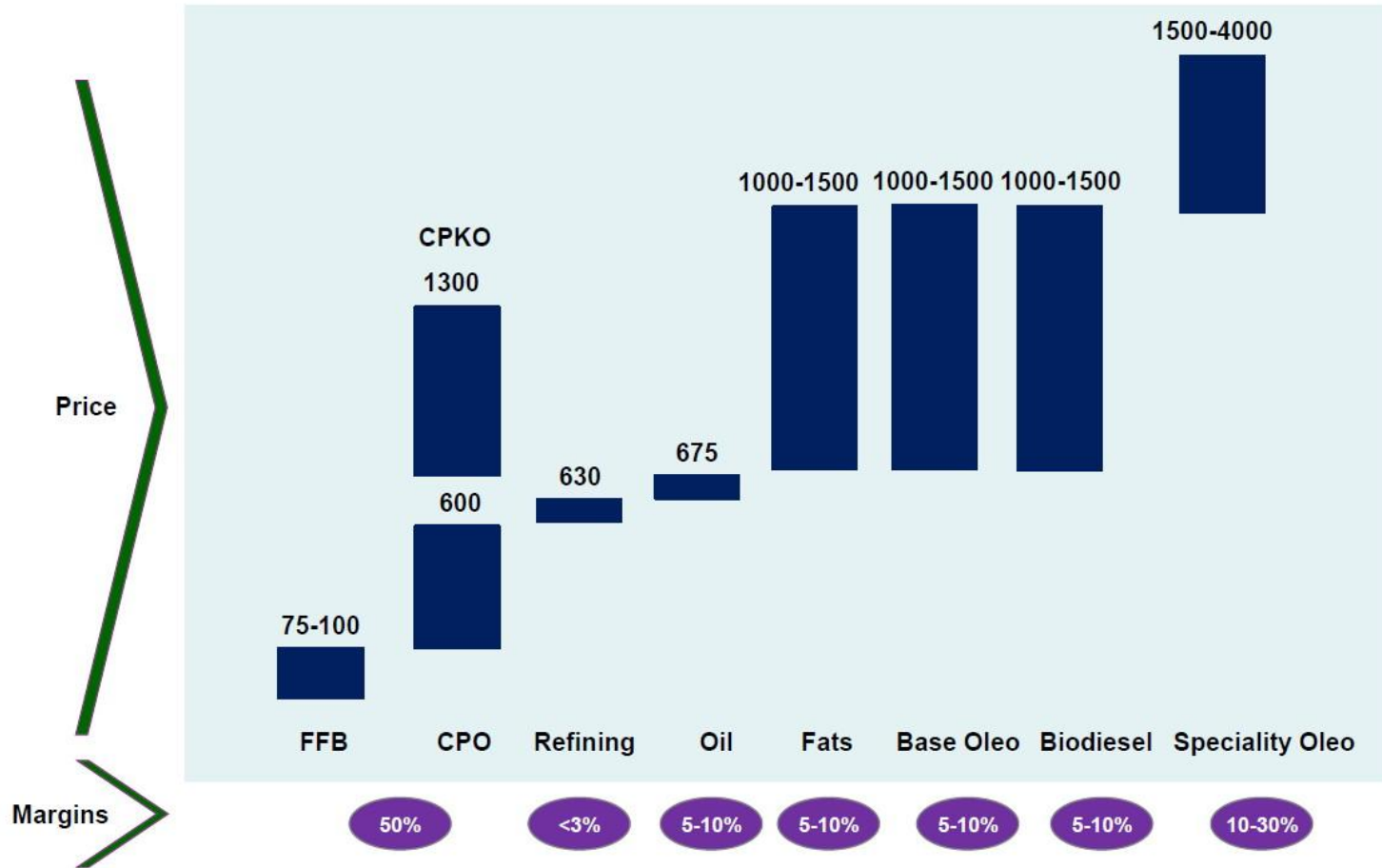


# Volume & value of oleochemicals (ca 70% PKO)

	Volume 2015 (Mn MT)	Value 2015 (USD \$ bn)	Projected CAGR ('15 to '20)	Margins
<b>Biodiesel</b> CPO, CNO	~32	~28	5-10%	0-10%
<b>MES</b> CPO, CNO	<300,000 MT	~0.5	10%	5-10%
<b>Fatty Alcohols</b> PKO, CNO, CPO	~3	~5	3-4%	5-10%
<b>Fatty Acids</b> CPO, PKO, CNO	~8	~8	3-4%	5-10%
<b>Glycerine</b> Oleo & Biodiesel by-product	~3.5	1.8	5-10%	5-10%

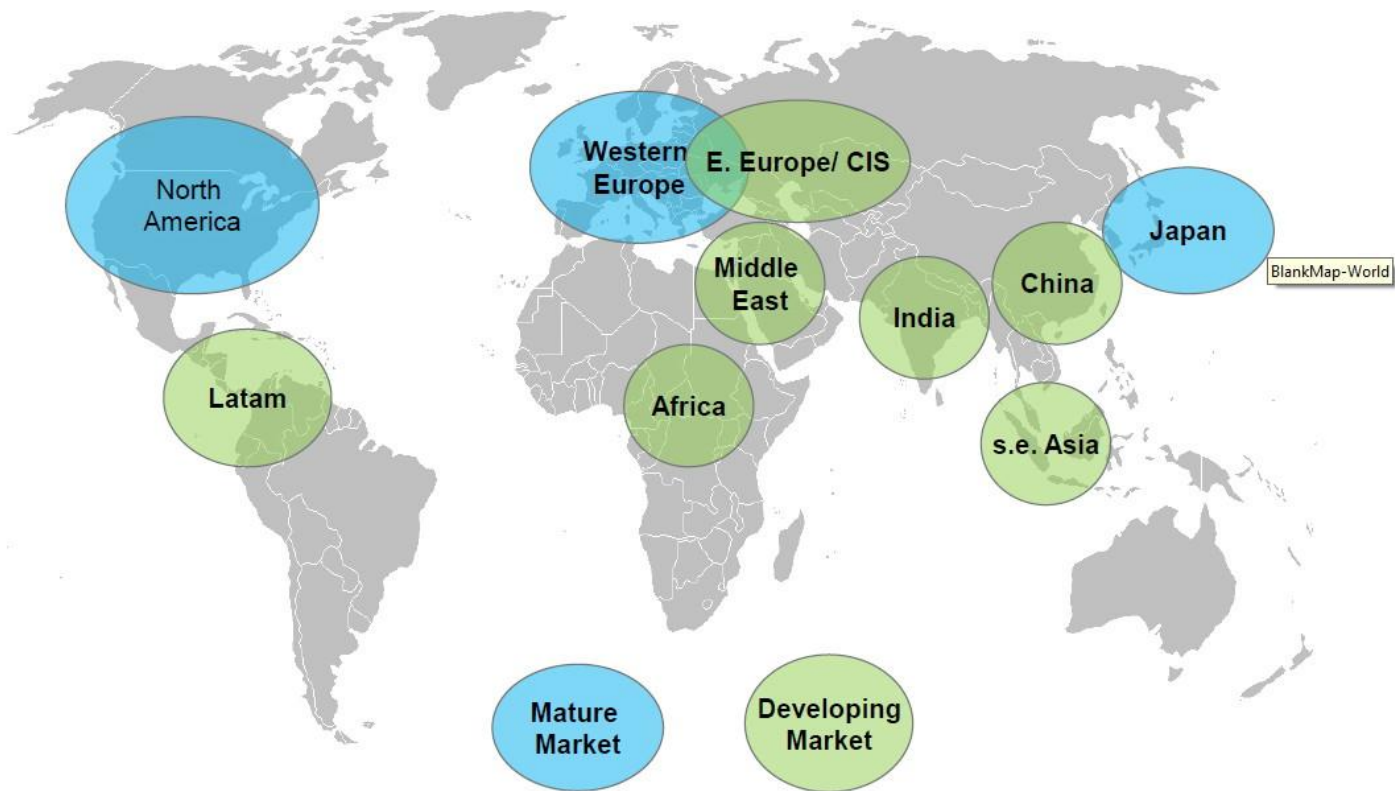
# Prices and Margins 2016

KPMG



# Growth is in APAC

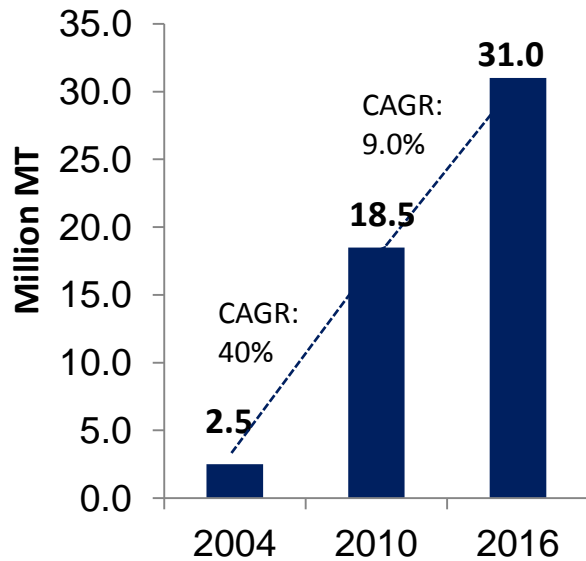
APAC is 55-60% of production and 45-50% of consumption





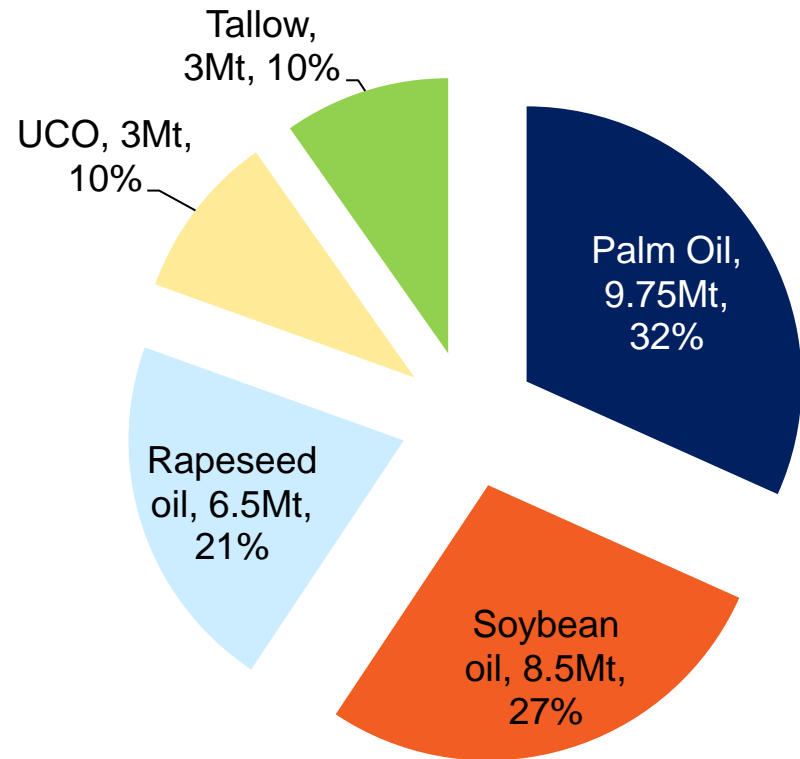
# Global Biodiesel Market

## Global Biodiesel Market

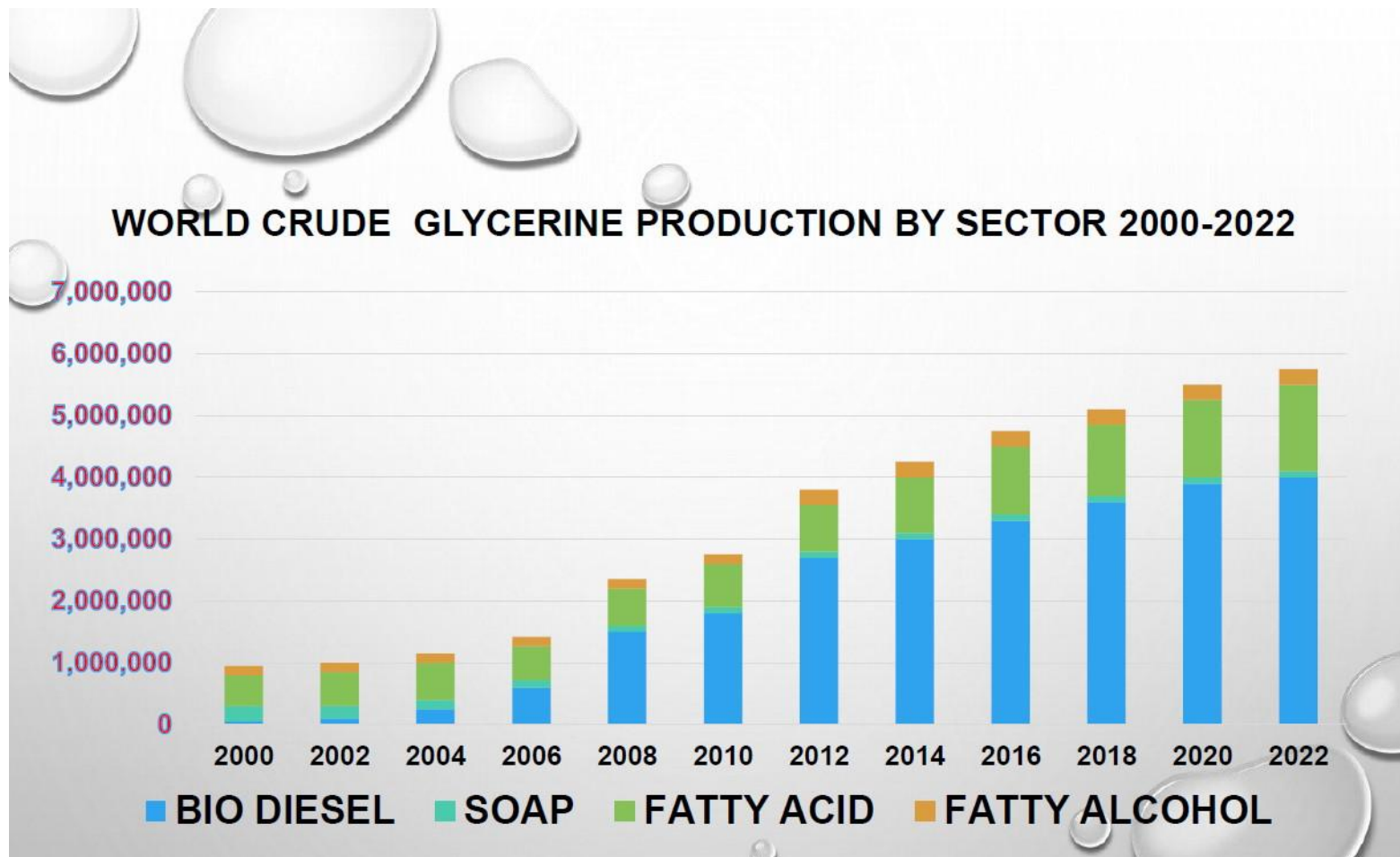


- **Market Size: 31 million mt, \$ 25 billion.**

## Global Biodiesel Market by type of oil, 2016



# World crude glycerine production

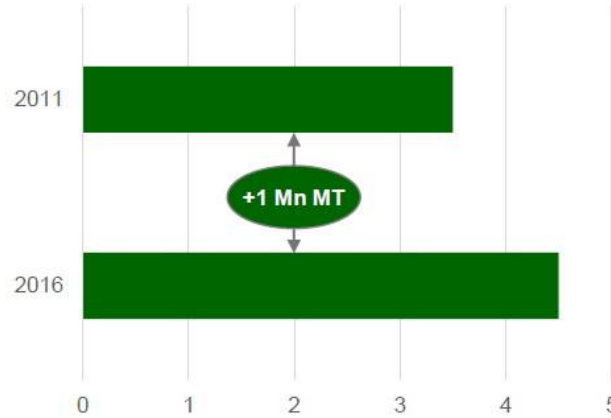


# The top 3 challenges



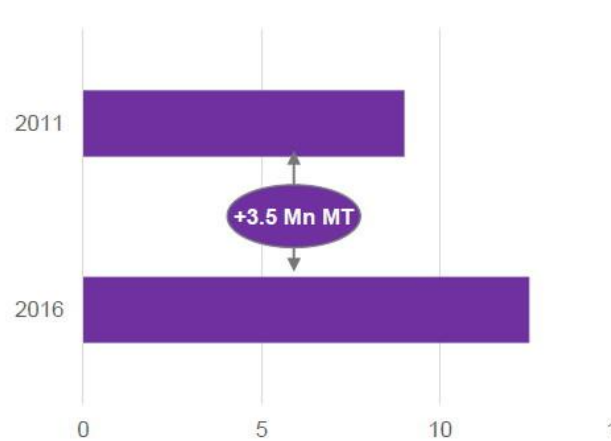
# Biggest issue - overcapacity

Alcohols Capacity



- Sabic
- Musim Mas
- Wilmar x 2
- Jianghua
- Etc.
- Ecogreen
- Sinar Mas

Acids Capacity

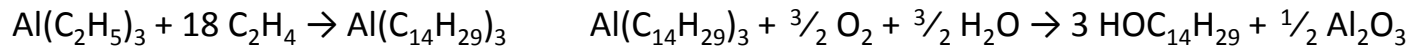


- Evyap
- Sinar Mas
- Etc.

# Synthetic process for fatty alcohols

- Ethylene or natural gas feedstock

## 1. Ziegler process



## 2. Oligomerized, hydroformylation, hydrogenation



## 3. Shell higher olefin process

- No glycerine is produced

# Moving forward

## likely outcomes for oleochemicals

- More capacity to absorb vegetable oil supply
- Consolidation, weaker players drop out
- Synthetics on the rise, tough for alcohols
- Move toward specialities, margins erode?
- M&A and partnerships will increase
- Rise of biochemicals for margins & differentiation
- Innovation in feedstock, chemistry and processes
- Investment in infrastructure

# Conclusion

- Oleochemicals is versatile
- Appreciate fatty acids in our lives
- New processes are streaming in
- There is overcapacity
- Low crude oil prices impacts some sector
- The glycerine glut poses new opportunities

Q&A



Back up slides

# FAC of selected oils/fats

**TABLE 41. Fatty Acids Compositions of Selected Oils/Fats.**

Fatty Acids	Weight Percentage							
	Palm Oil	Palm Stearin	Tallow	Palm Kernel Oil	Palm Kernel Olein	Coconut	Palm Olein	Soybean Oil
C6	—	—	—	0.3	0.4	0.2	—	—
C8	—	—	—	4.4	5.4	8.0	—	—
C10	—	—	—	3.7	3.9	7.0	—	—
C12	0.2	0.3	—	48.3	41.5	48.2	0.2	—
C14	1.1	1.3	2.5	15.6	11.8	18.0	1.0	—
C16	44.0	55.0	26.6	7.8	8.4	8.5	39.8	6.5
C18	4.5	5.1	21.8	2.0	2.4	2.3	4.4	4.2
C18:1	39.2	29.5	42.8	15.1	22.8	5.7	42.5	28.0
C18:2	10.1	7.4	2.3	2.7	3.3	2.1	11.2	52.6
Other	0.8	0.7	4.0	0.1	0.1	—	0.9	8.0
IV	53.3	35.5	35–48	17.8	25.5	9.5	58.4	133
SAP. V	196	199	195	245	—	256	198	192

# Bodywash, shampoo, dog shampoo and soap

Attributes	Bodywash	Shampoo	Dog shampoo	Soap
pH	5 to 6.5	4 to 6	6.5 to 7.5	10
Matter	Living skin	Hair is dead		
Surfactant	Mild	More, hair is dirty		
Foam	More	Less		Poor in hard water
Residues	None	None		Scum
Skin	10-15 layers		3-5 cell layers	Damage hair

Cat's skin pH in the range of 7.0 to 7.2. Cats don't usually need a bath. Make sure no tea tree oil or flea control products if you use dog shampoo.