# IChemE 

## UK Salary Survey 2018

Analysis of the pay and benefits received by professional chemical engineers working in the UK



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IChemE conducted a salary survey with its UK members in August and September 2018. This report contains all of the salary data gathered and a short summary
comparing the 2018 data to that of previous years.

The survey was also extended to members in Australia, Ireland, Malaysia, and South
Africa. The sample sizes for these
remaining countries were too small to draw accurate conclusions and therefore no reports are available.
The questionnaires were sent to eligible members electronically in August. 1,585 members participated in the survey. Of this $54 \%$ of participants were Chartered Chemical Engineers (MiChemE).

## Definitions

The basic measure of the survey is the median, which is the half way point. In any chosen group, $50 \%$ of the group earn more than the median, $50 \%$ earn less. The earning distributions of any group are likely to be skewed. A few in the group may earn very high salaries, but it is unlikely that many engineers earn less than that of a new graduate. Because of the skew, the average or mean is likely to be higher than the median. The median therefore gives a fairer indication of what a typical IChemE member within a socio-economic group is earning.

Summary of key findings


Salaries and progression
The median salary for chemical engineers remained steady at $£ 54,000 / y$ ( $2017: ~ £ 55,000 / \mathrm{y}$ ). In addition
the median salary for those aged under 25 at the early career stage, held at $£ 30,000 / \mathrm{y}$. Graduate starting salaries, based on those respondents who graduated in 2018, are less than that of last year. Last year's findings showed new graduates earned a median of $£ 30,000 / \mathrm{y}$, whereas this year graduates earn a median of $£ 28,600 / \mathrm{y}$.

Gender gap
Men and women aged 25 and under earn equal salaries to each other. However, the gap increases
with age. In the 25-29 age bracket women earn $£ 36,500 / y$ and men earn $£ 40,500 / y$ - a difference $£ 4,000 / \mathrm{y}(10 \%)$. The largest gap is in the $45-49$ year
old age group, where women earn $£ 27,500$ less than their male counterparts. This year, $79 \%$ of respondents were male, compared to $21 \%$ female. Due to the lower sample sizes of female engineers,
caution is advised with interpreting these results.


(B)
haustry comparisons The highest median salary was and risk sector at $£ 90,000$ /y; down $25 \%$ from salaries reported in 2017. The next highest median salaries were in contracting ( $£ 81,000 / \mathrm{y}$ ), fuel cells technology ( $£ 80,000 / \mathrm{y}$ ) and paper and packaging ( $£ 77,500 / \mathrm{y}$ ). However, due to lower sample sizes, caution is advised with these results. 2018 graduate chemical engineers most commonly secured employment in the sector, followed by water, and oil and gas exploration.

Education
The median salary of a Chartered Chemical Engineer with a doctorate is $£ 68,690 / \mathrm{y}$; up $12 \%$ from $£ 61,500 / \mathrm{y}$ in 2017 Meanwhile, median salaries of
Chartered Chemical Engineers Chartered Chemical Engineers with a bachelor's degree remained steady at $£ 78,500 / y$ (2017: $£ 78,725 / y$ ). The median salary of those in Associate and Affiliate IChemE member grades with a bachelor's degree is $£ 43,400 / \mathrm{y}$, which is higher than those with a master's degree ( $£ 37,500 / \mathrm{y}$ ), and less than those with a doctorate ( $£ 45,000 / \mathrm{y}$ ). In 2017, the median salary for non-Chartered members with a bachelor's degree was high
than those with master's and doctorates.



Nationality comparisons UK nationals reportedly earned a higher
median salary at $f 55,000 / \mathrm{y}$ compared median salary at $£ 55,000$ y compared
to EU nationals $(£ 43,500 / \mathrm{y}$ ) and non-EU nationals ( $£ 41,000 / \mathrm{y}$ ) living in the UK. Caution is advised for the EU and nonEU national responses, which had a lower
response rate than UK nationals, All figures response rate than UK nationals. All figures are
lower than in 2017, where UK nationals earned $£ 56,400 / \mathrm{y}$ : EU nationals $£ 45,700 / \mathrm{y}$ : and non-EU nationals $£ 44,000 / y$. In 2018 , participants from all nationalities aged under 25 earned an almost identical median salary. However, these fluctuate as the age of participants increases.


## Difference in business size

The majority of respondents to the survey work in a large reported as 554 .500/y This was, marginally lower thanthe median salary of $£ 56,000$ / $y$ in 2017
melle median salaries for the other business categories were: sole trader/self-employed, $£ 85,000$ /y; micro ( $0-9$ employees), $£ 55,500 / \mathrm{y}$; small (10-49), $£ 44,400 / y$ : medium (50-249), $£ 52,500 / \mathrm{y}$

Across all business sizes, excluding sole traders/self-employed respondents, Chartered Chemical Engineers earned more than their non-Chartered counterparts.

Other benefits
More people reported to receive a defined contribution pension
 or company money purchase scheme than those receiving a defined benefit pension or company final salary scheme. This year, 24\% of respondents stated that they received defined
benefit pension scheme as a benefit - down $2 \%$ from 2017. However, $68 \%$ receive a defined contribution pension scheme up $2 \%$ from $2017.5 \%$ of respondents did not receive a pension scheme $77 \%$ of participants reported that their employer paid their IChemE membership fees.

## Analysis

Chart 1 - Early career salaries by industry sector
'Early career' refers to respondents aged under 25 in full-time or part-time employment.


Chart 2 - Salary comparison and year-on-year trend by sector 2017-2018 *new industry category introduced in 2018


Chart 3 - Chemical engineering salary trends 2008-2018


Chart 4 - Comparison by type of work 2018
All data refers to $£ k$ median salary/y
*new type of work category introduced in 2018

|  | 2017 | vs | 2018 |
| :---: | :---: | :---: | :---: |
| Frincefirnere serves! | £132.5k | $\nabla$ | £111.3k |
| Busines Domesopment | - |  | £104.0k |
| Risis Mangement | £87.6k | A | f90.0k |
| Maxereingandsises | £69.9k | A | £82.1k |
| Asset Mangement | £47.2k | A | £80.0k |
| Constructionend Insalation | £60.0k | A | \&77.7k |
| Proces Sfiel/Ssfery | £60.6k | A | £62.5k |
|  | £65.0k | $\nabla$ | £57.0k |
|  | £55.6k | A | £56.7k |
| Consulancy ${ }^{\text {a }}$ | - |  | £56.0k |
| Menufacture end Procucicion | £51.4k | A | £54.0k |
| opeations | £56.3k | $\nabla$ | £53.7k |
| Business sjiems/Tinatsofurar | £56.7k | $\nabla$ | £51.4k |
| Design | £50.6k | $\nabla$ | £48.7k |
| Research rand Development | £50.0k | $\nabla$ | £48.0k |
| Academic erearchandor Teaching | £45.0k | A | £46.3k |
| Anaysisineligence Cateremg | £41.5k | A | £45.0k |
|  | - |  | £45.0k |
| Etuation and Taning | £39.0k | A | £44.0k |
| Centricaionvaidiaion | £35.5k | A | £42.5k |

Chart 5 - Median salaries compared by UK region


Chart 7 - Chartered engineer v non-Chartered salaries compared by age


Chart 8 - Median salaries by nationality


## UK Salary survey questions

1. What is your grade of IChemE membership?

- Chartered Member or Fellow
- Associate Member
- Affiliate or other

2. What is your gender?

- Male
- Female
- Other

3. How old were you on 1 January 2018?

- Under 25
- 25-29
- 30-34
- 35-39
- 40-44
- 45-49
- 50-54
- 55-59
- 60-64
- $65+$

4. What is your nationality?

- UK national
- EU national
- Non-EU national

5. What is your ethnicity?

- White English/Welsh/Scottish/Northern lrish/British
- White lrish
- White gypsy or lrish traveller
- Other white background
- White and black Caribbean
- White and black African
- White and Asian
- Any other mixed or multiple ethnic background
- Asian/Asian British Indian
- Asian/Asian British Pakistani
- Asian/Asian British Chinese
- Any other Asian background
- Black African
- Black Caribbean
- Any other black/African/Caribbean background
- Arab
- Any other ethnic group (please specify)

6. What is the highest qualification you have attained?

- Doctorate
- Master's Degree
- Bachelor's Degree
- Master of Business Administration (MBA)
- Non-graduate qualification, such as GCSE, A Levels, diplomas, National Vocational Qualification, Scottish Vocational Qualification
- Higher National Certificate, Higher National Diplom Leaving Certificate, technical certificate, trade certificate, BTEC, City \& Guilds progression award, etc
- Other (please specify)

7. When did you graduate?

- In 2018
- In 2017
- In 2016
- Before 2016
- Currently studying

8. What is the current status of your employment?

- Full time
- Part time
- Currently unemployed*
- Career break/Maternity or paternity leave*
- Retired*
*Please note that all participants selecting this option were excluded from

Asian/Asian British Bangladeshi
9. Where is your primary place of work?

- North East
- North West
- Yorkshire and the Humber
- East Midlands
- East of England
- West Midlands
- South West
- South East
- London
- Scotland
- Wales
- Northern Ireland

10. What is your level of responsibility?

- Intern/Undergraduate Student Placement/Apprentice
- Engineering Technician
- Graduate in Training/Engineer in Training/ Postgraduate or Doctoral Student in Training
- Postdoctoral
- Engineer/Supervised Team Member/Lecturer
- Senior Engineer/Senior Lecturer
- Manager/Site Manager/Project Manager/Associate Professor/Professor/Principal Engineer
- Senior Manager/Director/Dean/Head of Department
- Chairman/Managing Director/Chief Executive/Vice Chancellor/Vice President
- Consultant/Contractor
- Safety Inspector/Regulatory Inspector/Audit Inspector
- Other (please specify)

11. What is the main sector in which you work?
Automotive/Transport

- Biochemical Engineering/Biofuels
- Chemical and Allied Products
- Consultancy
- Consumer Products
- Contracting
- Energy
- Education/Universities
- Finance, Insurance and Risk
- Food and Drink
- Fuel Cells Technology
- Fuel Storage/Gas Storage/Cil Storage
- Health, Safety and Environment
- Industrial Gases
- Iron, Steel and Other Metals
- Liquid and Natural Gas Reclassification
- Manufacturing
- Medicine/Medical Equipment
- Mining and Minerals
- Non-Governmental Organisation (NGO)/Industry

Body/Trade Body

- Nuclear/Nuclear Decommissioning
- Oil and Gas Exploration and Production
- Oil Refining
- Paper and Packaging
- Petrochemicals
- Pharmaceuticals and Personal Care Products
- Plastics
- Power Generation - Fossil Fuels
- Power Generation - Nuclear Generation
- Power Generation - Renewables
- Process Automation, Simulation and Control
- Process Plant and Equipment
- Public Sector (including Defence, Government and Regulatory Authorities)
- Surface Chemistry/Paints and Adhesives
- Waste Management
- Water
- Other (please specify)

12. What is your main type of work?

- Academic Research and/or Teaching
- Analysis/Intelligence Gathering
- Asset Management
- Business Systems/IT and Software
- Business Development/Business Strategy
- Certification/Validation/Quality Assurance
- Construction and Installation
- Consultancy
- Design
- Education and Training
- Finance/Financial Services/Procurement and Supply
- Manufacture and Production
- Marketing and Sales
- Operations
- Process Control/Process Design/Process Innovation/ Process Development
- Process Safety/Safety, Health and Environment
- Project Management/Project Engineering/General Administration/Management Services
- Regulations/Regulatory Compliance
- Research and Development
- Risk Management
- Other (please specify)

13. What is the size* of your employer?

- Sole trader/Self employed
- Micro: 0-9 employees
- Small: 10-49 employees
- Medium: 50-249 employees
- Large: 250+ employees

This is based on a definition by the Organisation for EConomic
Co-operation and Development (OECD)
14. What is your total expected income (before tax, and excluding bonuses, expenses, and discretionary payments) in 2018?
(Please State the full amount. e.g. 56000 . Please DO NOT use commas,
decimal places, $t$, ,, or other monetary symbols)
15. What pension related benefits in kind do you receive from your employer?

- Defined benefit pension/Company final salary
scheme
Defined contribution pension/Company money purchase scheme
- Non-contributory pension
- None

16. What other benefits in kind do you receive from your employer?

- Health insurance
- Dental insurance
- Car or car allowance
- Company share scheme
- Life insurance
- Loans
- IChemE membership fees
- Other professional membership fees
- Childcare
- Flexible working
- Discount schemes (e.g. with restaurants, amusements, sporting events, etc)
- Enhanced maternity/paternity packages

Bonus scheme or performance-elated pay

- None
- Other (please specify)


## Salary survey notes

## . Level of responsibility

Intern/Undergraduate Student Placement/Apprentice: A member who is undertaking training, learning and skills development from an employer, having agreed to work for a fixed period.

- Engineering Technician: A member in employment, likely to be working in a process engineering support role, such as process technician or process operator, but without a formal chemical engineering undergraduate degree-level qualification.
- Graduate in Training/Engineer in Training/Postgraduate or Doctoral Student in Training: A member in employment receiving training. Work is defined in detail and calculation and designs are subject to checking approval and sign off.
- Postdoctoral: A member who is studying or undertaking professional work after the receipt of a PhD.
- Engineer/Supervised Team Member/Lecturer: A member who has completed practical training and now works in a chosen field, generally as a member of a project team, or supervised by a section leader - spot checks are made on the work, may have technicians or operators reporting to him/her.
- Senior Engineer/Senior Lecturer: A member working alone or as a member of a project team with responsibility for a major part of the project. Only work affecting major areas of compliance (e.g. safety), is checked. Responsibility for expenditure within agreed budget limits. Senior Lecturers/Teachers with responsibility for a particular course or subject.
- Manager/Site Manager/Project Manager/Professor/Associate Professor/Principal Engineer: A member working as a section leader/project manager with responsibility for a major project or section, including ty for the work of the section and for its expenditure, i.e. sets the budgets and work programmes for subordinates. Professors.
- Senior Manager/Director/Dean/Head of Department: A member working as a manager or director with responsibility for several sections/projects, responsible for expenditure and profit as well as technical aspects of the project. Vice-Principals, Deans and Heads of university departments.
- Chairman/Managing Director/Chief Executive/Vice Chancellor/Vice President: A member working as a Managing Director or Chief Executive with overall responsibility for strategy, policy, and technical and administrative outputs. Principals and Vice-Chancellors. ('The buck stops here'.)
- Consultant/Contractor: A member who is either self-employed, or employed by others, providing professional advice and services to another party (client).
- Safety Inspector/Regulatory Inspector/Audit Inspector: A member responsible for inspecting and assessing risks/systems/processes to ensure these are suitable and sufficient for the community, employees and customers and/or verified to a set of standards or regulations or internal policies.
II. Total earned income - salaried employment

Please enter the rate of annual earnings in the specified currency from salaried employment in accordance with the notes below:

1. Income Tax and National Insurance contributions or contributions you make under a group superannuation scheme should be included.
2. Any insurance or superannuation contribution paid by an employer should be excluded
3. Benefits in kind (e.g. employer contributions to pension schemes, use of car, sickness or accident insurance cover accommodation at a nominal rent) should be excluded
4. 'Total expected income' should be taken to mean: the basic rate of annual salary received from the sole or principal employer that you expect to earn by the end of the 2018 calendar year
5. Refunds of expenses incurred should be excluded

Section A
Classified by age, gender, graduation and highest qualification

|  |  | Total | Age and |  |  |  |  |  |  |  |  |  | Craduate |  |  |  |  |  | Highest Qualificaion |  |  |  |  | Gender |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Under 25 | 25-29 | 30.34 | 35.39 | 40.44 | 45-49 | 50.54 | 55.59 | 60.64 | 65+ | Before 2016 | In 2016 | In 2017 | In 2018 | $\overline{\text { Currently }}$ studying | $\underset{\text { applicable }}{\text { apot }}$ | Doctorate | Master's | Bacheor's | $\begin{gathered} \text { Master of } \\ \text { Business } \\ \text { Administration } \end{gathered}$ | Non-graduate | Male | Female |
| Total | Total |  | 1585 | 191 | 355 | 226 | 167 | 155 | 144 | 175 | 120 | 41 | 11 | 1356 | 93 | 96 | 37 | 2 | 1 | 132 | 982 | 440 | 30 | 1 | 1253 | 332 |
|  | \% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | $100 \%$ | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | $100 \%$ | 100\% |
| Full time | Total | 1535 | 191 | ${ }^{355}$ | 219 | 160 | 148 | ${ }^{137}$ | 170 | 116 | 33 | 6 | 1307 | 92 | 96 | 37 | 2 | 1 | 129 | 960 | 415 | 30 | 1 | 1234 | 301 |
|  | \% | 97\% | 100\% | 100\% | 97\% | 96\% | 95\% | 95\% | 97\% | 97\% | 80\% | 55\% | 96\% | 99\% | 100\% | 100\% | 100\% | 100\% | 98\% | 98\% | 94\% | 100\% | 100\% | 98\% | 91\% |
| Partime | Total | 50 | 0 | 0 | 7 | 7 | 7 | 7 | 5 | 4 | 8 | 5 | 49 | 1 | 0 | 0 | 0 | 0 | 2n | 22 | 25 | 0 | 0 | 19 | ${ }^{31}$ |
|  | \% | 3\% | 0\% | 0\% | 3\% | 4\% | 5\% | 5\% | 3\% | 3\% | 20\% | 45\% | 4\% | 1\% | \% | \% | \% | \% | 2\% | 2\% | 6\% | 0\% | \% | 2\% | 9\% |

Section A Classified by age, gender,
graduation and highest qualification


Section A Classified by age, gender,
graduation and highest qualification

|  |  | Total | Age and |  |  |  |  |  |  |  |  |  | Craduate |  |  |  |  |  | Highest Qualfifition |  |  |  |  | Cender |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Under 25 | 25.29 | ${ }^{30.34}$ | ${ }^{35-39}$ | ${ }^{40-44}$ | 45-49 | ${ }^{50.54}$ | 55.59 | ${ }^{60.64}$ | ${ }^{65+}$ | Before 2016 | ${ }^{\text {In } 2016}$ | ${ }^{\text {In } 2017}$ | ln 2018 | $\begin{aligned} & \text { Currenty } \\ & \text { Studying } \end{aligned}$ | $\begin{gathered} \text { Not } \\ \text { applicable } \end{gathered}$ | Doctorate | Master's | Backeot's |  | Non-graduate | Male | Female |
|  | Total | 1585 | 191 | ${ }_{355}$ | 226 | 167 | 155 | 144 | 175 | 120 | 41 | ${ }^{11}$ | 1356 | 93 | 96 | 37 | 2 | 1 | 132 | 982 | 440 | ${ }^{\text {Adminstation }}$ | 1 | ${ }_{1253}$ | 332 |
| Defined Benefit Pension/Company Final Salary Scheme | Total | ${ }^{381}$ | 51 | 56 | 53 | 48 | ${ }^{44}$ | ${ }^{33}$ | 51 | 32 | 9 | 4 | 318 | 25 | 29 | 9 | 0 | 0 | 36 | 230 | 112 | 3 | 0 | 301 | 80 |
|  | $\%$ | 248 | 27\% | $16 \%$ | 23\% | 29\% | 28\% | 23\% | 29\% | 27\% | $22 \%$ | $36 \%$ | 23\% | 27\% | 30\% | 248 | 0\% | 0\% | 27\% | 23\% | 25\% | 10\% | $0 \%$ | 248 | 248 |
| Defined Contribution Pension/ <br> Company Money Purchase Scheme | Total | 1076 | 129 | 282 | ${ }^{161}$ | 109 | 95 | 100 | 103 | 73 | 20 | 4 | 925 | 64 | 63 | 24 | 0 | 0 | 86 | 695 | 270 | 25 | 0 | 849 | 227 |
|  | \% | $68 \%$ | 68\% | 79\% | 71\% | 65\% | $61 \%$ | 69\% | 59\% | $61 \%$ | 498 | $36 \%$ | 68\% | 69\% | 66\% | 65\% | \%\% | 0\% | 65\% | $71 \%$ | $61 \%$ | 83\% | 0\% | 68\% | 68\% |
| Non-contributory Pension | Total | 51 | 3 | 10 | 6 | 4 | 8 | 5 | 10 | 4 | 1 | $\bigcirc$ | ${ }^{47}$ | 1 | 1 | 1 | 1 | 0 | 5 | 26 | 19 | 1 | 0 | 41 | 10 |
|  | \% | ${ }^{3 \%}$ | $2 \%$ | ${ }^{3 \%}$ | 3\% | 2\% | 5\% | 3\% | ${ }^{6 \%}$ | 3\% | 2\% | 0\% | 3\% | 1\% | 1\% | 3\% | 50\% | 0\% | $4 \%$ | 3\% | ${ }^{4 \%}$ | 3\% | 0\% | 3\% | 3\% |
| No Pension Benefits | Total | 77 | 8 | 7 | 6 | 6 | 8 | 6 | ${ }^{11}$ | 11 | ${ }^{11}$ | 3 | 66 | 3 | 3 | 3 | 1 | 1 | 5 | 31 | 39 | 1 | 1 | 62 | 15 |
|  | \% | 5\% | 48 | 2\% | 3\% | $4 \%$ | 5\% | ${ }^{4 \%}$ | 6\% | 9\% | 278 | 27\% | 5\% | 3\% | 3\% | 8\% | 50\% | 100\% | $4 \%$ | ${ }^{3 \%}$ | 9\% | 3\% | 100\% | 5\% | $5 \%$ |
| Heath h nsurance | Total | ${ }^{973}$ | 90 | 191 | 129 | 105 | 107 | 112 | ${ }^{124}$ | 83 | ${ }^{24}$ | 8 | ${ }^{873}$ | 42 | 38 | 19 | 1 | 0 | 74 | 591 | 285 | ${ }^{23}$ | 0 | ${ }^{785}$ | 188 |
|  | $\frac{\%}{\text { Total }}$ | $\frac{618}{\frac{618}{211}}$ | ${ }_{3}^{47 \%}$ | $\frac{54 \%}{48}$ | ${ }_{\text {57\% }}^{\text {27 }}$ | $\frac{63 \%}{62}$ | $\frac{69 \%}{18}$ | ${ }_{\text {ci8\% }}^{\text {72\% }}$ | $\frac{71 \%}{20}$ | ${ }_{69 \%}^{69}$ | ${ }_{59}^{59}$ | ${ }^{73 \%}$ | 648 <br> 181 | $\frac{45 \%}{12}$ | $\frac{40 \%}{10}$ | $\frac{51 \%}{8}$ | $\frac{50 \%}{0}$ | 0\% | $\frac{56 \%}{14}$ | $\frac{60 \%}{140}$ | 65\% | $\frac{77 \%}{7}$ | 0\% | $\frac{63 \%}{166}$ | $\frac{57 \%}{45}$ |
| Dental Insurance | \% | 13\% | ${ }_{16 \%}$ | ${ }^{14 \%}$ | ${ }^{12 \%}$ | ${ }^{\text {15\% }}$ | ${ }^{12 \%}$ | 19\% | ${ }^{11 \%}$ | ${ }_{11 \%}$ | 2\% | $18 \%$ | 13\% | 13\% | 10\% | ${ }^{22 \%}$ | 0\% | 0\% | 11\% | 148 | 11\% | 23\% | 0\% | 13\% | 14\% |
| Caror Carallowance | Total | 440 | ${ }^{15}$ | 29 | 36 | ${ }^{46}$ | 59 | 80 | 91 | 59 | 20 | 5 | 422 | 9 | 6 | 2 | 1 | 0 | 37 | 202 | 185 | 16 | 0 | 362 | 78 |
|  | \% | 28\% | 8\% | 8\% | 16\% | 28\% | 38\% | 56\% | 528 | 49\% | 49\% | 45\% | $31 \%$ | 10\% | $6 \%$ | 5\% | 50\% | \% | 28\% | 21\% | 42\% | 53\% | \%\% | 29\% | 23\% |
| Company Share Scheme | Total | ${ }^{428}$ | ${ }^{37}$ | ${ }^{88}$ | 57 | ${ }^{36}$ | 61 | 50 | 57 | 33 | 7 | 2 | ${ }^{387}$ | ${ }^{16}$ | 19 | 5 | 1 | 0 | 31 | 272 | 115 | 10 | 0 | ${ }^{354}$ | 74 |
|  | \% | ${ }^{27 \%}$ | 19\% | ${ }^{25 \%}$ | ${ }^{25 \%}$ | 22\% | ${ }^{39 \%}$ | 35\% | ${ }^{33 \%}$ | 28\% | ${ }^{17 \%}$ | ${ }^{18 \%}$ | 29\% | ${ }^{17 \%}$ | 20\% | ${ }^{14 \%}$ | 50\% | ${ }^{0 \%}$ | 23\% | 28\% | $26 \%$ | 33\% | 0\% | 28\% | 228 |
| Life Insurance | Total | -595 | ${ }^{38}$ | $\frac{115}{128}$ | 82 <br> $36 \%$ | $\frac{66}{40 \%}$ | 74 <br> 188 <br> 18 | ${ }_{4}^{67}$ | 74 <br> 428 | ${ }_{49}^{59 \%}$ | ${ }_{4}^{17}$ | ${ }_{2}^{37}$ | 551 <br> 418 | ${ }_{26}^{24}$ | $\frac{11}{11 \%}$ | $\stackrel{9}{24 \%}$ | ${ }_{0}^{0}$ | ${ }_{0}^{\circ}$ | ${ }^{32}$ | $\underset{\substack{357 \\ 36 \%}}{ }$ | ${ }_{4}^{189}$ | ${ }_{5}^{17}$ | ${ }_{0}^{0}$ | ${ }_{5}^{505}$ | 90 |
| Loans | Total | 58 | ${ }_{9}$ | ${ }^{32}$ | ${ }^{11}$ | ${ }^{6}$ | 5 | ${ }_{9}^{47 \%}$ | $\stackrel{428}{5}$ | $\stackrel{498}{0}$ | ${ }_{0}^{41 \%}$ | ${ }^{27 \%}$ | ${ }_{49}$ | ${ }_{3}^{268}$ | ${ }_{5}$ | $\stackrel{248}{1}$ | $\stackrel{0}{0}$ | 0 | ${ }_{3}^{248}$ | ${ }^{36 \%}$ | ${ }_{12}^{43 \%}$ | $\frac{57 \%}{1}$ | $0 \%$ | $\frac{40 \%}{50}$ | $\frac{27 \%}{8}$ |
|  | $\%$ | 48 | 5\% | 4\% | 5\% | 4\% | ${ }^{3 \%}$ | 6\% | ${ }^{3 \%}$ | 0\% | 0\% | 0\% | 4\% | 3\% | $5 \%$ | 3\% | 0\% | 0\% | 2\% | 4\% | ${ }^{3 \%}$ | 3\% | 0\% | 48 | 2\% |
| 'ChemE Membership Fees | Total | 1220 | 118 | ${ }^{293}$ | 191 | 134 | 125 | 121 | ${ }^{123}$ | 86 | ${ }^{23}$ | 6 | 1080 | 74 | 53 | ${ }^{13}$ | 0 | 0 | 77 | ${ }_{786}$ | 335 | 22 | 0 | 963 | 257 |
|  | \% | 778 | 62\% | 83\% | 85\% | 80\% | 81\% | ${ }_{84 \%}$ | 70\% | 72\% | $56 \%$ | 55\% | 80\% | ${ }^{80 \%}$ | 55\% | 35\% | \%\% | 0\% | 58\% | 80\% | 76\% | ${ }^{73 \%}$ | 0\% | 77\% | 77\% |
| Other Professional Membership Fees | Total | 249 | 30 | 49 | 27 | ${ }^{23}$ | 24 | 30 | 30 | 27 | 5 | 4 | 212 | 16 | 17 | 3 | 1 | 0 | 26 | 141 | 77 | 5 | 0 | 201 | 48 |
|  | \% | $16 \%$ | $16 \%$ | ${ }^{148}$ | 12\% | 148 | ${ }^{15 \%}$ | $21 \%$ | ${ }^{178}$ | ${ }^{23 \%}$ | ${ }^{128}$ | ${ }^{36 \%}$ | $16 \%$ | 17\% | ${ }^{18 \%}$ | ${ }^{8 \%}$ | 50\% | \% | $20 \%$ | $14 \%$ | $18 \%$ | 17\% | \%\% | $16 \%$ | 148 |
| Childare | Total | 150 | 12 | 26 | 29 | ${ }^{28}$ | 29 | 15 | 7 | 4 | 0 | 0 | 134 | 7 | 6 | 2 | 1 | 0 | 8 | 99 | 40 | 3 | 0 | 119 | 31 |
|  | \% | 9\% | $6 \%$ | 7\% | 13\% | 17\% | 19\% | 10\% | 4\% | 3\% | 0\% | 0\% | 10\% | 8\% | $6 \%$ | 5\% | 50\% | 0\% | $6 \%$ | 10\% | 9\% | $10 \%$ | \%\% | 9\% | 9\% |
| Fexible Working | Total | ${ }^{630}$ | 74 | ${ }_{1}^{150}$ | 97 | ${ }_{4}^{75}$ | ${ }^{81}$ | 52 | ${ }_{5}^{57}$ | 34 | 8 | ${ }_{2}^{28 \%}$ | ${ }_{538}$ | ${ }^{38}$ | ${ }_{\substack{37 \\ 306}}^{\substack{396}}$ | ${ }^{14}$ | ${ }^{2}$ | 1 | ${ }_{3}^{43}$ | 414 | ${ }_{1}^{158}$ | ${ }^{8}$ | 1 | ${ }_{481}^{48 \%}$ | 149 |
|  | \% | $40 \%$ | ${ }^{39 \%}$ | ${ }^{42 \%}$ | ${ }^{43 \%}$ | 45\% | ${ }^{52 \%}$ | $36 \%$ | ${ }^{33 \%}$ | ${ }^{28 \%}$ | ${ }^{20 \%}$ | ${ }^{18 \%}$ | $40 \%$ | ${ }^{41 \%}$ | ${ }^{39 \%}$ | ${ }^{38 \%}$ | $100 \%$ | $100 \%$ | 37\% | 428 | $36 \%$ | 27\% | 100\% | ${ }^{38 \%}$ | ${ }^{45 \%}$ |
| Discount Schemes | Total | ${ }_{\text {524 }}^{53}$ | ${ }_{4} 79$ | ${ }_{348}^{121}$ | ${ }_{\text {¢ }}^{\text {79\% }}$ |  |  |  | ${ }_{25}^{468}$ | $\stackrel{23}{\text { 23\% }}$ | ${ }^{8} 8$ | ${ }_{1}^{28 \%}$ | ${ }_{\substack{442 \\ 33 \%}}$ | ${ }^{\frac{35}{38 \%}}$ | ${ }_{\substack{34 \\ 34 \%}}$ | ${ }_{\text {- }}^{13}$ | $\bigcirc$ | ${ }_{0}^{0 \%}$ | ${ }_{30}^{40 \%}$ | ${ }_{3}^{347}$ | ${ }_{3}^{130}$ | ${ }_{2}{ }^{238}$ | ${ }_{0}^{0}$ | ${ }_{3}^{418}$ | ${ }_{306}^{106}$ |
| Enhanced Maternit/PPatemity Packages | Total | 184 | 11 | ${ }_{42}$ | ${ }^{36}$ | ${ }_{3} 3$ | 30 | 14 | ${ }^{26}$ | 5 | 0 | 0 | 167 | 7 | 6 | 3 | 1 | 0 | 13 | 125 | 42 | 4 | 0 | 115 | 69 |
|  | \% | 128 | 6\% | 12\% | $16 \%$ | 20\% | 19\% | 10\% | 7\% | $4 \%$ | 0\% | 0\% | 12\% | 8\% | $6 \%$ | 8\% | 50\% | 0\% | 10\% | ${ }_{13 \%}$ | $10 \%$ | ${ }^{13 \%}$ | \%\% | 9\% | $21 \%$ |
| Bonus Scheme or Performance-related Pay | Total | 971 | 99 | 214 | 139 | 100 | 99 | 106 | 121 | 75 | 14 | 4 | 849 | 57 | ${ }_{4}^{43}$ | 21 | 1 | 0 | 71 | 601 | 274 | ${ }^{25}$ | 0 | 765 | 206 |
|  | \% | $61 \%$ | 52\% | 60\% | 62\% | 60\% | $64 \%$ | $74 \%$ | $69 \%$ | 63\% | 34\% | ${ }^{36 \%}$ | 63\% | $61 \%$ | 45\% | 57\% | 50\% | 0\% | $54 \%$ | $61 \%$ | 628 | 83\% | 0\% | 61\% | 62\% |
|  | Total | 87 | 11 | 16 | 6 | 11 | 10 | 5 | 8 | 12 | 6 | 2 | 74 | 4 | 6 | 2 | 0 | 1 | 19 | 38 | 29 | 0 | 1 | 74 | 13 |
|  | \% | ${ }^{5 \%}$ | ${ }^{6 \%}$ | ${ }^{5 \%}$ | 3\% | ${ }^{7 \%}$ | ${ }^{6 \%}$ | ${ }^{3 \%}$ | 5\% | 10\% | ${ }^{15 \%}$ | $18 \%$ | $5 \%$ | ${ }^{4 \%}$ | ${ }^{6 \%}$ | ${ }^{5 \%}$ | \%\% | $100 \%$ | $14 \%$ | $4 \%$ | 7\% | \% | 100\% | $6 \%$ | 48 |
|  | Total | ${ }^{31}$ | ${ }^{6}$ | ${ }^{8}$ | ${ }^{3}$ | 5 | 3 | 2 | 2 | 1 | 1 | 0 | ${ }^{22}$ | 5 | 2 | 2 | 0 | 0 | 4 | ${ }^{21}$ | 5 | 1 | 0 | 25 | 6 |
| Other | $\%$ | $2 \%$ | $3 \%$ | 2\% | 1\% | ${ }^{3 \%}$ | 2\% | $1 \%$ | 1\% | 1\% | 2\% | 0\% | 2\% | $5 \%$ | $2 \%$ | ${ }^{5 \%}$ | \%\% | \% | 3\% | 2\% | 1\% | 3\% | 0\% | 28 | 2\% |

Section A Classified by age, gender,
graduation and highest qualification


|  |  | Total | Age and |  |  |  |  |  |  |  |  |  | Graduate |  |  |  |  |  | Highest Qualification |  |  |  |  | Cender |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Under 25 | 25-29 | 30.34 | 35-39 | 40.44 | 45-49 | 50.54 | 55.59 | 60.64 | 65+ | Before 2016 | In 2016 | In 2017 | In 2018 | Currently studying | Not applicable | Doctorat | Master | Bacheor's |  | Non-graduate | Male | Female |
| Doctorate | Total | 132 | 0 | 12 | 14 | 29 | 19 | 19 | 15 | 18 | 3 | 3 | 122 | 8 | 2 | 0 | 0 | 0 | 132 | 0 | 0 | 0 | 0 | 105 | 27 |
|  | Mean | 66.014 |  | 39,213 | 46,237 | 53.828 | 58,947 | 67,208 | 89,448 | 99,592 | 99,545 | 68.313 | 68,369 | 36,156 | 41,780 |  |  |  | 66.014 |  |  |  |  | 68.882 | 54.856 |
|  | Median | 57,929 |  | 35.930 | 45.113 | 53,691 | 55.97 | 63,000 | 78,000 | 79,750 | 112,000 | 788839 | 60,205 | 34,600 | 41.780 |  |  |  | 57.929 |  |  |  |  | 63,000 | 47,000 |
|  | $1{ }^{15 \text { st Decile }}$ | 36,320 |  | 32.620 | 39.994 | 35.500 | 39.500 | 45,000 | 56.580 | 62,223 | 80,000 | 46.648 | 39.993 | 31,000 | 36.804 |  |  |  | 36320 |  |  |  |  | ${ }^{37,940}$ | 35,394 |
|  | 9th Decie | 104,400 |  | 47.900 | 52,350 | 72,304 | 80,200 | 97.900 | ${ }^{111,920}$ | 166,000 | 114,107 | 85,768 | 105,900 | 44,200 | 46,756 |  |  |  | 104,400 |  |  |  |  | 107, 680 | 83,400 |
| Master's | Total | 982 | 169 | 306 | 188 | 103 | 74 | 51 | 54 | 28 | 8 | 1 | 786 | 81 | 84 | 30 | 1 | 0 | 0 | 982 | 0 | 0 | 0 | 742 | 240 |
|  | Mean | 55.968 | 30,417 | 40,336 | 55,715 | 66.801 | 82.572 | 90.593 | 102,000 | 104.226 | 114,206 | 52.000 | 62.208 | 33.685 | 29.458 | 28,256 | 14.300 |  |  | 55.968 |  |  |  | 59.060 | 46,499 |
|  | Median | ${ }^{46,448}$ | 30,000 | 40,000 | 52,450 | ${ }^{62,000}$ | 75,000 | 85,000 | ${ }^{88,585}$ | 96.500 | ${ }^{81,550}$ | 52,000 | ${ }^{52,329}$ | 32,300 | 29,000 | 28,700 | 14,300 |  |  | ${ }^{46,448}$ |  |  |  | 49,037 | 39,700 |
|  | ${ }^{15 \text { st Decie }}$ | 29.367 | 24,390 | 30,000 | 37,006 | 46,717 | 52,000 | 50,000 | 56,900 | 56,040 | 57,500 | 52.000 | 35,000 | 26,000 | 24.216 | 23,950 | 14.300 |  |  | 29.367 |  |  |  | 30,000 | 28,331 |
|  | 9th Decile | 94.830 | 37.600 | 52.000 | 80,021 | 91,016 | 123,300 | 130,000 | 157,900 | 155.000 | 188,000 | 52,000 | 105,000 | 41,000 | 34,911 | 3,350 | 14.300 |  |  | 94,830 |  |  |  | 105,000 | 74,650 |
| Bachelor's | Total | 440 | 22 | 37 | 24 | 28 | 60 | 69 | 97 | 67 | 29 | 7 | 418 | 4 | 10 | 7 | 1 | 0 | 0 | 0 | 440 | 0 | 0 | 376 | 64 |
|  | Mean | 87,026 | 28,279 | 39,325 | 51.621 | 66.810 | 135,969 | 99,937 | 87,740 | 93,129 | 87,047 | 110,846 | 90,165 | 34,519 | 25.592 | 26.891 | 20,000 |  |  |  | ${ }^{87,026}$ |  |  | 91,440 | 62.851 |
|  | Median | 70,000 | 27.900 | 40,000 | 49,500 | 62.500 | 74,000 | 84,00 | 80,000 | 78,000 | 73,200 | 103,000 | 72,000 | 36,000 | 26,750 | 26.800 | 20,000 |  |  |  | 70,000 |  |  | 72.000 | 54.500 |
|  | 1 1st Decile | 35,000 | 20,200 | 29,400 | 34,350 | 42,602 | 49,600 | 56,000 | ${ }^{53,200}$ | 54.529 | 49,300 | 72,000 | 41,280 | 26.403 | 21.600 | 20.874 | 20,000 |  |  |  | 35.000 |  |  | 37.500 | 30,000 |
|  | 9th Decile | 125.000 | 34,800 | 47.880 | 71,750 | 90,722 | 120,500 | 130,000 | 135,800 | 138.800 | 128,000 | 155,768 | ${ }^{127,104}$ | 41,450 | 29.075 | 32,600 | 20,000 |  |  |  | 125,000 |  |  | 130,000 | ${ }^{111,750}$ |
| Master of Business Administration | Total | 30 | 0 | 0 | 0 | 7 | 1 | 5 | 9 | 7 | 1 | 0 | 30 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 30 | 0 | 29 | 1 |
|  | Mean | 110,493 |  |  |  | 97,125 | 108,000 | 97,80 | ${ }^{1212,278}$ | 126,000 | 65,000 |  | 110,493 |  |  |  |  |  |  |  |  | 110,493 |  | 112,061 | 65,000 |
|  | Median | 90,000 |  |  |  | 87,000 | 108,000 | 90,000 | 90,000 | 120,000 | 65,000 |  | 90,000 |  |  |  |  |  |  |  |  | 90,000 |  | 90,000 | 65,000 |
|  | 1 1st Decile | ${ }^{64,350}$ |  |  |  | 55,100 | 108,000 | ${ }^{67,000}$ | 70,200 | 61.000 | 65,000 |  | ${ }^{64,350}$ |  |  |  |  |  |  |  |  | 64,350 |  | 64,200 | 65.000 |
|  | 9th Decile | 200,300 |  |  |  | 160,000 | 108,000 | ${ }^{133,360}$ | 250,000 | 210,200 | 65,000 |  | 200300 |  |  |  |  |  |  |  |  | 200300 |  | 203,600 | 65,000 |
| Non-graduate | Total | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 1 | 0 |
|  | Mean | 72,000 |  |  |  |  | 72,000 |  |  |  |  |  |  |  |  |  |  | 72,000 |  |  |  |  | 72,000 | 72,000 |  |
|  | Median | 72,000 |  |  |  |  | 72,000 |  |  |  |  |  |  |  |  |  |  | ${ }^{72.000}$ |  |  |  |  | 72000 | ${ }^{72.000}$ |  |
|  | gth Decile | 72.000 |  |  |  |  | ${ }_{7}$ 72,000 |  |  |  |  |  |  |  |  |  |  | 72,000 |  |  |  |  | ${ }_{7}^{72,000}$ | ${ }_{7}^{72,000}$ |  |


|  |  | Total | Age and |  |  |  |  |  |  |  |  |  | Craduate |  |  |  |  |  | Highest tualifation |  |  |  |  | Cender |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Under 25 | 25.29 | ${ }^{30.34}$ | 35.39 | 40.44 | 45-49 | ${ }^{50.54}$ | 55.59 | ${ }^{60.64}$ | ${ }^{65+}$ | Before 2016 | In 2016 | n2017 | In2018 | Curenty | $\begin{array}{\|c} \text { Not } \\ \text { applicable } \end{array}$ | Doctorate | Master's | Bacheorts | Master of Business | Non-graduate | Male | Female |
| Chairma/Managing Direcorc/Chief Exeecutive/Vice Chancelorvice resesident | Total |  | ${ }^{23}$ | 0 | 0 | 0 | 0 | 4 | 2 | 5 | 8 | 3 | 1 | ${ }^{23}$ | 0 | 0 | 0 | 0 | - | 3 | 7 | 11 | 2 | 0 | 22 | 1 |
|  | Mean | 360.853 |  |  |  |  | 940.625 | 553,561 | 175,400 | 197500 | 281,000 | 130,000 | 360.853 |  |  |  |  |  | ${ }^{166,667}$ | ${ }^{158,660}$ | 564,455 | 240,000 |  | ${ }^{369,301}$ | 175,000 |
|  | Median | 162,000 |  |  |  |  | 92,000 | 553.561 | 162,000 | 167500 | 295,000 | 130,000 | 162.000 |  |  |  |  |  | 160,000 | 110,000 | 162,000 | 240,000 |  | 161,000 | 175.000 |
|  | $1{ }^{1 \text { st Decile }}$ | 96,200 |  |  |  |  | ${ }^{81,950}$ | ${ }^{1964410}$ | 107,000 | ${ }^{138,500}$ | 257,400 | 130,000 | 96,200 |  |  |  |  |  | 160,000 | 85,400 | ${ }^{105,000}$ | 232,000 |  | ${ }^{95,100}$ | 175,000 |
|  | sth Decile | 380,000 |  |  |  |  | 2,478,200 | 910,712 | 250,000 | 281,000 | 299,000 | 130,000 | 380,000 |  |  |  |  |  | 176,000 | 270,000 | 1.000,000 | 248,000 |  | 390,000 | 175.000 |
| Senior Manager/Director/Dean/Head of Pepartment | Total | 164 | 0 | 0 | 1 | 7 | 29 | 40 | 49 | 28 | 5 | 5 | 164 | 0 | 0 | 0 | 0 | 0 | 18 | 62 | 70 | 14 | 0 | 152 | 12 |
|  | Mean | 109,438 |  |  | 70,000 | ${ }^{111,429}$ | 95,235 | 104772 | ${ }^{120,638}$ | ${ }^{121,121}$ | 92741 | ${ }^{76,220}$ | ${ }^{1099,438}$ |  |  |  |  |  | ${ }^{91,988}$ | ${ }^{110,547}$ | ${ }^{109316}$ | ${ }^{127571}$ |  | -109,610 | 1077254 |
|  | Median | 100,000 |  |  | 70,000 | 114,000 | 88.868 | 95,786 | 107,000 | ${ }^{1055,500}$ | 90,000 | 87500 | 100,000 |  |  |  |  |  | ${ }^{85,250}$ | ${ }^{101,635}$ | 99.500 | ${ }^{120,000}$ |  | ${ }^{99500}$ | 107,000 |
|  | Ist decile | 69300 |  |  | 70,000 | \%7,600 | 67800 <br> 1340 | 74,214 | 71.400 | ${ }^{70,700}$ | ${ }^{72,480}$ | 43,960 | ${ }^{69,300}$ |  |  |  |  |  | 66.500 | 71,400 | 68.000 | 72.000 |  | 70,000 | 66.330 |
|  | Tth Decie | $\frac{160000}{275}$ | 0 | 1 | ${ }^{70.000}$ | $\frac{160000}{54}$ | ${ }_{\text {133, }}^{42} \times$ | ${ }_{1}^{140,000}$ | ${ }^{182.000}$ | ${ }^{1874,400} 3$ | ${ }^{114,403}$ | ${ }^{1010,800}$ | ${ }_{1}^{160,000}$ | 0 | 0 | 0 | 0 | 0 | $\frac{115.500}{24}$ | ${ }^{159300}$ | ${ }^{150300}$ | 185900 |  | ${ }^{160,000}$ | 1499000 |
| Manager/Site Manager/Project Manager/ Associate Professor/Professor/Principal Engineer | $\frac{\text { Total }}{\text { Mean }}$ | ${ }_{7}^{27.582}$ |  | 50,000 | $\frac{28}{65609}$ | ${ }_{64}^{56730}$ | ${ }^{\frac{42}{82} 9}$ | ${ }_{8}^{44} 8101$ | ${ }^{\frac{59}{83177}}$ | ${ }^{34} 8$ | ${ }^{12}$ | $\frac{1}{101,000}$ | ${ }_{7}^{27582}$ | - |  | - | 0 | 0 | $\stackrel{24886}{ }$ | ${ }^{136987}$ | ${ }_{8}^{112383}$ | ${ }_{75250}^{6}$ |  | ${ }_{8}^{224}$ |  |
|  | Meedian | ${ }^{7.2,000}$ |  | 50,000 | 5 59,000 | ${ }^{66,730} 6$ | ${ }^{828,90} 7$ | ${ }^{81,007}$ | ${ }^{8} 78.880$ | ${ }^{\text {78, } 789}$ | ${ }_{84,550}$ | 1001,000 | ${ }^{7}$ |  |  |  |  |  | 67,600 | 7 70,000 | ${ }_{78,578}$ | ${ }_{7}^{75,250}$ |  | ${ }^{85} 5$ | $\frac{6,}{6,200}$ |
|  | $1{ }^{1 s \text { decile }}$ | 52,700 |  | 50,000 | 52.000 | 49300 | 58,020 | 50.500 | 60,000 | 57.528 | 66.000 | 101,000 | 52,700 |  |  |  |  |  | 53,784 | 50,450 | 56,000 | 64,000 |  | 55,000 | ${ }^{42.550}$ |
|  | Sth Decile | ${ }^{117,050}$ |  | 50,000 | 89,473 | 87,00 | ${ }^{114,300}$ | ${ }^{19,400}$ | 118,200 | 139,000 | 139,200 | 101,000 | ${ }^{117,050}$ |  |  |  |  |  | ${ }^{80,700}$ | ${ }^{117,775}$ | 120,000 | 86.500 |  | 120,000 | 97,000 |
| Senior Engineer/Senior Lecturer | Total | 218 | 0 | 21 | 56 | 35 | 32 | 22 | 22 | 24 | 6 | 0 | 218 | 0 | 0 | 0 | 0 | 0 | 23 | 122 | 71 | 2 | 0 | 184 | 34 |
|  | Mean | ${ }^{62,858}$ |  | 47,427 | 56,704 | 62.661 | ${ }^{65,675}$ | 67,875 | 75.466 | ${ }^{71,705}$ | 60.410 |  | ${ }^{62858}$ |  |  |  |  |  | ${ }^{62,957}$ | ${ }^{60,335}$ | 6.853 | 55.500 |  | 64.49 | 54,139 |
|  | Median | 60,000 |  | 47,400 | 53,500 | 58,000 | ${ }^{62,000}$ | ${ }^{68,050}$ | ${ }^{78,340}$ | ${ }^{69,675}$ | 57500 |  | ${ }^{60,000}$ |  |  |  |  |  | ${ }_{5}^{57.857}$ | S5500 | ${ }^{65,000}$ | 55.500 |  | ${ }^{61,750}$ | 52.000 |
|  | ${ }^{15 \text { st decile }}$ | ${ }^{43,765}$ |  | 40.800 | 42,05 | ${ }^{43,918}$ | 50.150 | 47,023 | 55.000 | ${ }^{54,655}$ | ${ }^{\text {50,750 }}$ |  | ${ }^{43,765}$ |  |  |  |  |  | ${ }^{48,600}$ | 42,01 | ${ }^{50,000}$ | 47900 |  | ${ }^{45,243}$ | ${ }^{40,407}$ |
|  | sth Decile | 85,000 |  | 55.000 | 76.025 | 83.00 | ${ }^{98,730}$ | 92.470 | 96,900 | ${ }^{82,400}$ | 72.980 |  | 85.000 |  |  |  |  |  | 78.596 | 85.900 | 85.000 | 63,100 |  | ${ }^{85,700}$ | 65.000 |
| Engineer/Superised Team Member/Lecturer | Total | 88 | 0 | 28 | 42 | 10 | 0 | 2 | 4 | 1 | 1 | 0 | 87 | 0 | 1 | 0 | 0 | 0 | 3 | 74 | 11 | 0 | 0 | 66 | 22 |
|  | Mean | - 50.907 |  | ${ }_{4}^{43,445}$ |  | 58,210 |  | 87500 87500 | 48,50 46500 | 年, $\frac{8000}{8000}$ |  |  | ${ }_{\text {50,940 }}^{4}$ |  | ${ }^{48,000}$ |  |  |  | ${ }^{417,767}$ | 49935 | ${ }_{5}^{59.936}$ |  |  | ${ }_{\text {52,852 }}$ | ${ }_{4}^{45,971}$ |
|  | $\frac{\text { Medan }}{1 \text { lit Decile }}$ | $\stackrel{\text { 4, } 7 \text {, 980 }}{ }$ |  | ${ }^{42,26} 3$ | ${ }^{\text {48,57 }} 3$ | 59,500 40.800 |  | ${ }^{87500} 8$ | 4,500 34,200 | 80,000 80,000 | 62.000 <br> 62.000 |  | ${ }^{47,000}$ |  | ${ }_{48,000}^{48,00}$ |  |  |  | ${ }^{\text {47,000 }}$ | 477,000 | ${ }^{50,000} 3$ |  |  | ${ }^{48,0,00}$ | ${ }^{42,8,026}$ |
|  | 9th Decile | 68,000 |  | 50.960 | 67,912 | ${ }^{72,160}$ |  | 92,700 | 63.700 | 880,00 | ${ }^{2} 2.000$ |  | 68,000 |  | 48,000 |  |  |  | 46.600 | ${ }^{67.115}$ | 81.000 |  |  | 68,000 | 60.889 |
| Engineering Tectnician | Total | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 0 |
|  | Mean | 65,000 |  |  | 65.000 |  |  |  |  |  |  |  | ${ }^{65,000}$ |  |  |  |  |  |  | ${ }^{65,000}$ |  |  |  | ${ }^{65,000}$ |  |
|  | Median | 65.000 |  |  | 65.000 |  |  |  |  |  |  |  | 65.000 |  |  |  |  |  |  | 65,000 |  |  |  | 65.000 |  |
|  | $1{ }^{1 s t \text { decile }}$ | 65.000 |  |  | 65,000 |  |  |  |  |  |  |  | 65.000 |  |  |  |  |  |  | 65,000 |  |  |  | 65.000 |  |
|  | Pth Decie | $\stackrel{65,000}{2}$ |  |  | ${ }_{65,000}^{0}$ |  |  |  |  |  |  |  | ${ }^{65.000}$ |  |  |  |  |  |  | ${ }^{65,000}$ |  |  |  | ${ }_{65,000}$ |  |
| Postdoctoral | Total | $\frac{2}{36,000}$ | 0 | 0 | 0 | $\frac{2}{36000}$ | 0 | 0 | 0 | 0 | 0 | 0 | $\frac{1}{36500}$ | $\frac{1}{35500}$ | 0 | 0 | 0 | 0 | $\frac{2}{36,000}$ | 0 | 0 | 0 | 0 | $\frac{2}{36,000}$ | 0 |
|  | Median | 36,000 |  |  |  | 36,000 |  |  |  |  |  |  | 36.500 | 35.500 |  |  |  |  | 3 36,000 |  |  |  |  | ${ }^{36,0000}$ |  |
|  | ${ }^{1 s \text { st } \text { Deile }}$ | 35,600 |  |  |  | 35,60 |  |  |  |  |  |  | 36.500 | 35.500 |  |  |  |  | ${ }^{35,600}$ |  |  |  |  | ${ }^{35,600}$ |  |
|  | Sth Decile | 36,400 |  |  |  | 36,400 |  |  |  |  |  |  | 36.500 | 35.500 |  |  |  |  | ${ }^{36,400}$ |  |  |  |  | ${ }^{36,400}$ |  |
| Graduate in Training/Engineer in Training/Postgraduate or Doctoral Student in Training Postgraduate or Doctoral Student in Training | Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\frac{1}{1 s t+\text { decile }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | sth Decile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Intem/Undergaduate Sudent Placement/Apprentice | Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\frac{\text { Medan }}{1 \text { istoeile }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consultant/Contrator | Total | 66 | 0 | 2 | 7 | 11 | 8 | 7 | 14 | 7 | 8 | 2 | 66 | 0 | 0 | 0 | 0 | 0 | 5 | 29 | 31 | 1 | 0 | 56 | 10 |
|  | Mean | 85579 |  | 67,500 | 89,264 | 82,200 | ${ }^{118,215}$ | ${ }^{87786}$ | ${ }^{85,855}$ | ${ }^{76,193}$ | ${ }^{61,963}$ | 92500 | ${ }^{85579}$ |  |  |  |  |  | ${ }^{1099850}$ | ${ }^{90.696}$ | ${ }^{77380}$ | 70,000 |  | ${ }^{877262}$ | ${ }^{76,152}$ |
|  | Median | 81,400 |  | ${ }^{67,500}$ | 104,000 | $\frac{85.000}{6000}$ | ${ }^{123,000}$ | 80,000 | 71.500 | ${ }^{70.000}$ | ${ }^{62,350}$ | 92500 | ${ }^{81,400}$ |  |  |  |  |  | ${ }^{78.000}$ | ${ }^{85,000}$ | ${ }^{71,000}$ | ${ }^{70,000}$ |  | ${ }^{80,000}$ | ${ }^{84.500}$ |
|  | istoente | ${ }^{\text {123,300 }}$ |  | ${ }^{\text {495500 }}$ | ${ }^{\text {S12, }} 1$ | ${ }^{\text {10,05000 }}$ | ${ }_{150000}$ | ${ }^{46,000} 1$ | 12,0000 | ${ }^{550000}$ | ${ }^{1025000}$ | ${ }^{4242500}$ | ${ }^{\frac{43,500}{12,000}}$ |  |  |  |  |  | ${ }^{559,000}$ | ${ }^{1288800}$ | $\frac{30,000}{12000}$ | $\frac{70.000}{7000}$ |  | ${ }^{\text {4235000 }}$ | - ${ }^{\frac{3,2009}{120672}}$ |
| Safety hspector/Regulatoy inspector/Audit nspector | Total | 7 | 0 | 0 | 0 | 0 | 1 | 2 | 1 | 3 | 0 | 0 | 7 | 0 | 0 | 0 | 0 | 0 |  | 1 | - | 0 | 0 | 5 | 2 |
|  | Mean | 58,239 |  |  |  |  | 46,000 | 81,000 | 46.500 | 51.058 |  |  | 58.239 |  |  |  |  |  |  | 56,700 | 58.496 |  |  | 54,335 | 68,000 |
|  | Median | 49,742 |  |  |  |  | ${ }^{46,000}$ | 81,000 | ${ }^{46,500}$ | ${ }^{49,742}$ |  |  | 49742 |  |  |  |  |  |  | 56,700 | ${ }^{48,237}$ |  |  | 49742 | 68,000 |
|  | $1{ }^{1 s \text { d Decie }}$ | 46,300 |  |  |  |  | ${ }^{46,000}$ | ${ }^{73,800}$ | ${ }^{46,500}$ | ${ }^{473344}$ |  |  | ${ }^{46,300}$ |  |  |  |  |  |  | ${ }^{56,700}$ | ${ }^{46,250}$ |  |  | ${ }_{4}^{46.593}$ | S0,400 |
| Other | TTotal | 9,200 | 0 | 0 | 2 | 1 | $\stackrel{46,000}{0}$ | ${ }^{\text {88,200 }}$ | ${ }_{0}^{46,500}$ | ${ }^{55,508}$ | 0 | 1 | ${ }^{7} 9$ | 0 | 0 | 0 | 0 | 0 | 0 | ${ }_{50,00}^{3}$ | $\frac{81,000}{2}$ | 1 | 0 | $\frac{5880}{6}$ | 85,00 |
|  | Mean | 87,070 |  |  | 61,750 | 64.500 |  | 102500 |  | 75.000 |  | 156920 | 87.070 |  |  |  |  |  |  | ${ }^{75,333}$ | ${ }^{115,960}$ | 64500 |  | 87.070 |  |
|  | Median | 69,750 |  |  | ${ }^{617,750}$ | ${ }^{64500}$ |  | ${ }^{102500}$ |  | 75,000 |  | ${ }^{156,920}$ | 697750 |  |  |  |  |  |  | ${ }^{62,000}$ | ${ }^{115,960}$ | ${ }^{645500}$ |  | ${ }^{69,750}$ |  |
|  | $\frac{15}{\text { sistocile }}$ | ${ }^{61,750}$ |  |  | 61,550 61,950 | $\frac{64500}{64500}$ |  | ${ }^{102500}$ |  | 75,000 75,000 |  | ${ }^{156920} 150$ | ${ }^{61,750}$ |  |  |  |  |  |  | $\frac{61,600}{94,400}$ | ${ }_{\text {¢ }}^{\text {83,192 }}$ | $\frac{64500}{64500}$ |  | ${ }^{61,750} 129$ |  |


|  |  | Total | Age Band |  |  |  |  |  |  |  |  |  | Graduate |  |  |  |  |  | Highest Qualfication |  |  |  |  | Cender |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Under 25 | ${ }^{25-29}$ | ${ }^{30.34}$ | ${ }^{35-39}$ | ${ }^{40-44}$ | ${ }^{45-49}$ | ${ }^{50.54}$ | 55.59 | ${ }^{60.64}$ | ${ }^{65+}$ | Before 2016 | In 2016 | In 2017 | ${ }^{10} 2018$ | Curenty | $\begin{gathered} \text { Not } \\ \text { applicable } \end{gathered}$ | Doctorate | Master's | Batheor's | Master of Business | Non-graduate | Male | Female |
| Chairman/Managing Direcorochief Freecutive/ <br> Vice Chancelorvice resident | Total |  | 3 | 0 | 0 | 0 | 1 | 0 | 1 | 0 | 1 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 1 | 0 | 0 | 3 | 0 |
|  | Mean | 98,000 |  |  |  | 75,00 |  | 115,000 |  | 104,000 |  |  | 98,000 |  |  |  |  |  |  | 95,000 | 104,000 |  |  | 98,000 |  |
|  | Medin | 104,000 |  |  |  | 75,000 |  | ${ }^{115,000}$ |  | 104,000 |  |  | 104,000 |  |  |  |  |  |  | 95.00 | 104,000 |  |  | 104,000 |  |
|  | ${ }^{15 \text { st decile }}$ | 88.8800 |  |  |  | ${ }^{75,000}$ |  | ${ }^{115,000}$ |  | ${ }^{104,000}$ |  |  | ${ }^{80,800}$ |  |  |  |  |  |  | ${ }^{79,000}$ | ${ }^{104,000}$ |  |  | ${ }^{80.800}$ |  |
|  | 9th Decile | 112.800 |  |  |  | 75,000 |  | 115,000 |  | 104,000 |  |  | 112,800 |  |  |  |  |  |  | 111,000 | 104,000 |  |  | 112.800 |  |
| Senior Manager/Director/Dean/Head of Department | Total | 27 | 0 | 1 | 2 | 2 | 4 | 4 | 8 | 5 | 1 | 0 | 27 | 0 | 0 | 0 | 0 | 0 | 3 | 10 | 12 | 2 | 0 | 22 | 5 |
|  | $\frac{\text { Mean }}{}$ | ${ }^{977867}$ |  | $\begin{array}{r}55.000 \\ \hline 5500 \\ \hline\end{array}$ | 70.900 7 | ${ }^{948900}$ | ${ }^{\text {90, } 150}$ | 85,850 | ${ }^{111.580}$ | ${ }^{117970}$ | ${ }_{6}^{69350}$ |  | ${ }_{\text {l }}^{\text {97867 }}$ |  |  |  |  |  | ${ }^{67333}$ | ${ }^{1003,39}$ | 101346 | ${ }^{110,388}$ |  | ${ }^{1019,923}$ | 80.021 |
|  | Median | $\frac{92,405}{6060}$ |  | S5.000 | 70.900 | 94,890 | ${ }^{89,000}$ | ${ }^{80.000}$ | ${ }^{116,070}$ | $\frac{112,000}{8400}$ | ${ }_{6}^{69,350}$ |  | ${ }^{92,405}$ |  |  |  |  |  | 67,000 | $\frac{97.850}{59890}$ | $\frac{92703}{67640}$ | ${ }_{\text {110, }}^{11088}$ |  | ${ }^{103,688}$ |  |
|  | 9th Decile | ${ }^{142,3000}$ |  | 555,000 | ${ }^{81,1 / 40}$ | ${ }_{96,878}$ | ${ }^{113,500}$ | 114,280 | ${ }^{148,750}$ | ${ }^{155,109}$ | ${ }_{69 \text { 9,350 }}$ |  | ${ }^{142,300}$ |  |  |  |  |  | ${ }^{77,400}$ | 143,250 | 144,000 | ${ }^{120,798}$ |  | ${ }^{144.550}$ | ${ }^{88,923}$ |
| Manager/Site Manager/Project Manager/Associate Professor/Professor/Principal Engineer | Total | 70 | 2 | 15 | 7 | 8 | ${ }^{13}$ | 10 | 9 | 4 | 1 | 1 | 69 | 0 | 1 | 0 | 0 | 0 | 12 | 36 | 21 | 1 | 0 | 54 | 16 |
|  | Mean | 64530 | 34.500 | 45.543 | 58.821 | 60,701 | 71.660 | ${ }^{75,93}$ | 65,111 | ${ }^{101,814}$ | ${ }^{112.000}$ | ${ }^{78,839}$ | ${ }^{64973}$ |  | 34,000 |  |  |  | ${ }^{65,637}$ | 64,711 | 62375 | 90,000 |  | ${ }^{65,472}$ | 61,352 |
|  | Median | ${ }^{57,656}$ | ${ }^{345500}$ | ${ }^{45,000}$ | ${ }^{59,000}$ | ${ }^{55,906}$ | ${ }^{65,000}$ | ${ }^{69,000}$ | 59,000 | ${ }_{98,878}$ | ${ }^{112,2000}$ | ${ }^{788839}$ | ${ }^{58,000}$ |  | ${ }^{34,000}$ |  |  |  | ${ }^{62,400}$ | 56,000 <br> 3075 | ${ }_{58,000}$ | ${ }^{90,000}$ |  | ${ }^{56,000}$ | ${ }^{59,400}$ |
|  | ${ }^{15 \text { st Decie }}$ | 39,750 | 34,100 | 34,800 | 48,000 | 42,000 | 51,600 | 59,620 | 50,000 | 63.011 | ${ }^{1212,00}$ | 78.839 | 41.600 |  | 34,000 |  |  |  | 45.900 | 39,750 | 40,000 | 90,000 |  | 40.60 | ${ }^{44,250}$ |
|  | Tot Decile | ${ }_{90,000}^{93}$ | ${ }^{34,900}$ | $\frac{56,200}{26}$ | ${ }^{71,028}$ | ${ }^{82,147}$ | ${ }^{112.880}$ | ${ }^{93,000}$ | ${ }^{84,400}$ | ${ }^{142,966}$ | 112.000 | ${ }^{78,839}$ | ${ }^{90,000}$ |  | ${ }^{34,000}$ |  |  |  | ${ }^{83,600}$ | ${ }^{102,443}$ | ${ }^{83,000}$ | 90,000 |  | ${ }^{105,400}$ | ${ }^{79,433}$ |
| Engineer/Senior Lecturer | $\frac{1}{\text { Total }}$ | $\stackrel{93}{49511}$ | $\frac{1}{37.000}$ | 26 | 31 | ${ }^{14}{ }^{14}$ | 11 | ${ }_{5}^{5}$ | $\stackrel{2}{2}$ | 3 | 0 | 0 | 89 | ${ }^{3}$ | 1 | 0 | 0 | 0 | 12 | 64 | 17 | 0 | - | 76 | 17 |
|  | Mean | 49625 | 37,000 | ${ }_{4}^{42559} 4$ | ${ }_{4}^{49,263} 4$ | ${ }_{6}^{65,243}$ | $\frac{48,915}{52000}$ | 49,800 | ${ }^{39,950}$ | $\frac{60,484}{51,89}$ |  |  | ${ }_{4}^{492639}$ | $\frac{66.667}{43.000}$ | ${ }^{20,000}$ |  |  |  | ${ }_{4}^{46,939}$ | $\frac{50,05}{47500}$ | $\frac{49,464}{45000}$ |  |  | $\frac{50,309}{48000}$ | $\frac{45,944}{43500}$ |
|  | 1st Decile | 37,080 | 37,000 | 36,457 | 40.000 | 42.600 | 39,000 | 45.00 | 32,710 | 46.826 |  |  | 37,480 | 38,200 | 20,000 |  |  |  | 41,182 | 37,000 | 36.360 |  |  | 37,450 | 33,900 |
|  | 9th Decile | 68,600 | 37,000 | 52.250 | 56.540 | 77, 220 | 59,160 | 57.800 | 47, 190 | 77.578 |  |  | 64,400 | 104,600 | 20.000 |  |  |  | 51,900 | 67,000 | 73.560 |  |  | 66.500 | 65,256 |
| Engineer/Superised Team Member/lecturer | Total | ${ }^{292}$ | 44 | 192 | ${ }^{35}$ | 12 | 2 | 2 | 2 | 0 | 3 | 0 | ${ }^{233}$ | ${ }^{39}$ | 15 | 5 | 0 | 0 | 19 | 235 | 37 | 1 | 0 | 207 | 85 |
|  | Mean | 39,937 | ${ }^{32.680}$ | 39,933 | 41.974 | ${ }^{48,431}$ | 40,000 | 52.500 | 48,000 |  | ${ }^{71,333}$ |  | 41.611 | 34.207 | ${ }^{31,390}$ | ${ }^{32,302}$ |  |  | 40,935 | 39.630 | 41.348 | 41,000 |  | 40,390 | ${ }^{38,836}$ |
|  | Median | 39,000 | ${ }^{31,255}$ | 39,400 | 40,037 | 47,000 | 40,000 | ${ }^{52500}$ | 48,000 |  | 81,000 |  | ${ }^{40,252}$ | 33,000 | 30,000 | 32,000 |  |  | ${ }^{39,992}$ | 3,000 | ${ }^{38,544}$ | 41,000 |  | 39,922 | 38,000 |
|  | ${ }^{15 \text { st }{ }^{\text {decile }}}$ | 30,010 | 27,150 | ${ }^{31,540}$ | ${ }^{32,400}$ | ${ }^{41,067}$ | 38,000 | ${ }^{50,500}$ | 45,600 |  | 57.800 |  | ${ }^{32,000}$ | 28,30 | ${ }^{25,632}$ | ${ }^{27,604}$ |  |  | ${ }^{33,460}$ | ${ }^{30,160}$ | ${ }^{28,300}$ | ${ }^{41,000}$ |  | ${ }^{30,630}$ | ${ }^{30,000}$ |
|  | 9t Decile | 51,000 | 42.200 | 49,977 | 55.000 | 60990 | 42,000 | 54.500 | 50,400 |  | 81,000 |  | 52.598 | 42,32 | 38,717 | 37,100 |  |  | 47,400 | 50,300 | 57,400 | 41.000 |  | 52.000 | 50,469 |
| Engineering Technician | Total | 11 | 2 | 4 | 2 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 9 | 0 | 2 | 0 | 0 | 0 | 2 | 4 | 5 | 0 | 0 | 5 | 6 |
|  | Mean | 35.988 | ${ }^{20,703}$ | ${ }^{39,093}$ | 41.500 | ${ }^{38,363}$ |  |  |  |  |  |  | ${ }^{39384}$ |  | ${ }^{20,703}$ |  |  |  | ${ }^{322544}$ | ${ }^{36,128}$ | ${ }^{37,253}$ |  |  | ${ }^{34,195}$ | ${ }^{37,481}$ |
|  | Median | 30,000 | 20,73 | ${ }^{34,257}$ | 41,500 | ${ }^{43,888}$ |  |  |  |  |  |  | ${ }^{38,513}$ |  | ${ }^{20,703}$ |  |  |  | ${ }^{32,544}$ | ${ }^{33,257}$ | ${ }^{30,000}$ |  |  | 28,000 | ${ }^{36,944}$ |
|  | ${ }^{1 s t+\text { ecile }}$ | 21,200 | 18.541 | 28.600 | 30,700 | ${ }^{25,738}$ |  |  |  |  |  |  | ${ }^{26,640}$ |  | 18.541 |  |  |  | ${ }^{23,469}$ | 28,000 | ${ }^{20,162}$ |  |  | ${ }^{22.882}$ | 23,000 |
|  | 9th Decile | 55,000 | ${ }^{22.865}$ | ${ }^{53,455}$ | ${ }^{523} 300$ | ${ }^{48,778}$ |  |  |  |  |  |  | 55,972 |  | ${ }^{22,865}$ |  |  |  | 41.619 | ${ }_{46,54}$ | $\frac{57,915}{0}$ |  |  | ${ }^{51,321}$ | 52.500 |
| dototoral | ${ }^{\text {Total }}$ | ${ }_{35,550}^{2}$ | 0 | 0 | ${ }_{35,550}^{2}$ | 0 | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | - | 0 | 。 | 40,100 | ${ }^{\text {31,000 }}$ | $\bigcirc$ | $\bigcirc$ |  |  | ${ }_{35,550}^{2}$ |  |  |  |  | ${ }^{3} 5.550$ |  |
|  | Median | 35.550 |  |  | 35.550 |  |  |  |  |  |  |  | 40,100 | 31,000 |  |  |  |  | ${ }^{35,550}$ |  |  |  |  | 35.550 |  |
|  | ${ }^{1 \text { is Decile }}$ | 31.910 |  |  | 31.910 |  |  |  |  |  |  |  | 40,100 | 31,000 |  |  |  |  | ${ }^{31,910}$ |  |  |  |  | 31.910 |  |
|  | 9th Decile | ${ }^{39,190}$ |  |  | 339,190 |  |  |  |  |  |  |  | ${ }^{40,100}$ | ${ }^{31,000}$ |  |  |  |  | ${ }^{39,90}$ |  |  |  |  | ${ }^{39,190}$ |  |
| Graduate in Training/Engineer in Training/Postgraduate or Doctoral Student in Training | Total | ${ }^{161}$ | 112 | 47 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 33 | 43 | ${ }^{63}$ | 21 | 1 | 0 | $\bigcirc$ | 153 | 8 | 0 | 0 | 112 |  |
|  | ${ }_{\text {Mean }}^{\text {Med }}$ | 30,245 <br> 30,00 | $\stackrel{\text { 29,218 }}{28,00}$ | ${ }_{\substack{32,491 \\ 31,700}}$ | 32,000 <br> 32,00 |  | ${ }^{38,000}$ |  |  |  |  |  | ${ }^{33,79}{ }^{33000}$ | ${ }_{\text {31,081 }}^{31000}$ | ${ }^{29,155}$ | ${ }^{27,058} \mathbf{2 8 , 6 0}$ | ${ }_{1}^{14,300}$ |  |  | 30.357 <br> 3000 | ${ }_{2}^{28,112}$ |  |  | 30,457 <br> 2971 | 29,600 <br> 3000 |
|  | 1stoecile | ${ }^{24,487}$ | 24.000 | 25.865 | 32.000 |  | 38.000 |  |  |  |  |  | ${ }^{27,320}$ | 24,400 | 25.575 | ${ }^{23,500}$ | 14.300 |  |  | 24,600 | ${ }^{23,103}$ |  |  | ${ }^{24,538}$ | 24,400 |
|  | 9th Decile | 37,500 | 35,000 | 40.889 | 32.000 |  | 38,000 |  |  |  |  |  | ${ }^{41,182}$ | 37,200 | 34,000 | ${ }^{31,128}$ | 143300 |  |  | ${ }^{37,354}$ | 33,100 |  |  | ${ }^{37,950}$ | ${ }^{35,200}$ |
|  | Total | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 |
| Intem/Undergaduate Student Placement/Apprentice | Mean | 26,000 | 26,000 |  |  |  |  |  |  |  |  |  |  |  |  | 26,000 |  |  |  | 26,000 |  |  |  |  | 26,000 |
|  | Median | 26,000 | 26,000 |  |  |  |  |  |  |  |  |  |  |  |  | 26,000 |  |  |  | 26,000 |  |  |  |  |  |
|  |  | 26,000 26,000 | 26,000 26,000 |  |  |  |  |  |  |  |  |  |  |  |  | 26,000 26,000 |  |  |  | ${ }^{26,000}$ |  |  |  |  | 26,000 |
| Consultant/Contrator | Total | 23 | 4 | 9 | 3 | 2 | 3 | 1 | . | 1 | . | 0 | 19 | 1 | 3 | 0 | 0 | 0 | 2 | 17 | 4 | 0 | 0 | 19 | 4 |
|  | Mean | 53,197 | ${ }^{37,250}$ | 39,781 | 73.000 | 35.50 | 71,000 | 130,000 |  | 83.000 |  |  | 56.554 | 39,000 | ${ }^{36,667}$ |  |  |  | ${ }^{35,750}$ | 50.296 | 74.250 |  |  | 53,370 | ${ }_{52,375}$ |
|  | Median | 42.000 | ${ }^{38,500}$ | 40,250 | 80,000 | 35,50 | 75,000 | 130,000 |  | 83.000 |  |  | ${ }_{43,00}$ | 39,000 | 38,000 |  |  |  | ${ }^{35,750}$ | 42,000 | 64.000 |  |  | 42.000 | 44,750 |
|  | ${ }^{\text {Ist Deile }}$ | 35,300 | 30,300 | 36,400 | 59,200 | 35,150 | 57,40 | 130,000 |  | 83.000 |  |  | 36,200 | 39,000 | 29,200 |  |  |  | ${ }^{35,150}$ | 35.800 | 43,200 |  |  | ${ }^{36,400}$ | 35,450 |
|  | Tth Decile | 84,600 | ${ }_{\text {43,200 }}$ | ${ }^{43,400}$ | 84,000 | ${ }^{36,350}$ | 83.000 | ${ }^{130,000}$ |  | 83,000 |  |  | 85,000 | 39,000 | ${ }^{43,600}$ |  |  |  | ${ }^{36,350}$ | 83880 |  |  |  |  |  |
| Sarety hssector Regulatory hspector/ Audit haspector | $\underline{\text { Total }}$ | $\stackrel{4}{36,919}$ | 0 | $\frac{2}{32,950}$ | $\frac{1}{38,000}$ | $\frac{1}{43,777}$ | 0 | 0 | 0 | 0 | 0 | 0 | $\frac{4}{36,99}$ | 0 | 0 | 0 | 0 | 0 | 0 | $\frac{2}{37,639}$ | $\frac{2}{36,200}$ | 0 | 0 | $\frac{1}{43,777}$ | ${ }_{34,633}$ |
|  | Median | 36,200 |  | 32.950 | 38,000 | 43,77 |  |  |  |  |  |  | 36,200 |  |  |  |  |  |  | ${ }^{37,639}$ | 36.200 |  |  | ${ }^{43,777}$ | 34,400 |
|  | ${ }^{1 \text { St D ecile }}$ | ${ }^{322370}$ |  | ${ }_{\substack{31,790 \\ 34110}}$ | -38,000 <br> 38800 | ${ }^{43,777} 4$ |  |  |  |  |  |  | ${ }^{32,370}$ |  |  |  |  |  |  | ${ }^{322728} 4$ | $\begin{array}{r}34,760 \\ 3 \\ \hline 764\end{array}$ |  |  | ${ }_{4}^{43,777} 4$ |  |
| Other | Total | 3 | 1 | ${ }^{2}$ | 30.00 | ¢, | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | ${ }^{42,549}$ | $\frac{37.640}{2}$ | 0 | 0 | $\frac{45}{1}$ | $\stackrel{7}{2}$ |
|  | Mean | 41,167 | 45.000 | 39250 |  |  |  |  |  |  |  |  | 39.250 | 45,000 |  |  |  |  |  | 45,000 | 39.250 |  |  | 40,000 | 41.750 |
|  | Median | 40,000 | 455000 | ${ }^{392.250}$ |  |  |  |  |  |  |  |  |  | 455000 |  |  |  |  |  | $\frac{45,000}{45000}$ | 39,250 <br> 3850 |  |  | ${ }^{\text {40,000 }}$ | - 41.750 |
|  | $\frac{15}{\text { lis decile }}$ | $\frac{388800}{44,00}$ | 455000 | ${ }^{38,650}$ 39850 |  |  |  |  |  |  |  |  | ${ }^{38,650} 3$ | 455000 |  |  |  |  |  | $\frac{45,000}{45,00}$ | 38,550 39.850 |  |  | $\frac{40,000}{40,00}$ | ${ }^{39,1,50} 44.350$ |


|  |  | Total | Age Band |  |  |  |  |  |  |  |  |  | Craduate |  |  |  |  |  | Highest Pualification |  |  |  |  | Gender |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Under 25 | 25.29 | ${ }^{0.34}$ | ${ }^{35} 39$ | ${ }^{40-44}$ | 45-49 | 50.54 | 55.59 | 60.64 | ${ }^{65+}$ | Before 2016 | In2016 | ${ }^{1 / 2017}$ | ${ }^{\text {In } 2018}$ | $\begin{gathered} \text { Currentivy } \\ \substack{\text { studuying }} \end{gathered}$ | $\begin{gathered} \text { Mopt } \\ \text { appicable } \end{gathered}$ | Doctorate | Master | Bathelors |  | Nongraduate | made | Female |
| Automotive/Trassoort | Total |  | 7 | 4 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 3 | 0 | 3 | 1 | 0 | 0 | 2 | 5 | 0 |  | 0 | 5 | 2 |
|  | Median | 31.349 | ${ }^{30,075}$ |  | 30,000 |  | ${ }^{37.500}$ |  |  |  |  | 38.600 | 37.500 |  | 28.800 | ${ }^{31,349}$ |  |  | ${ }^{38,050}$ | ${ }^{30,000}$ |  |  |  | 13.349 | 32.000 |
| Bichemical Engineeing | Total |  | 2 | 6 |  | ${ }^{3}$ |  | 0 | 1 | 1 | 0 | 0 |  | 2 |  |  | 0 | 0 | 5 | 12 | 2 | 0 | 0 | 14 |  |
|  | Median | 45,000 | 27.500 | 39,698 | 45,000 | 47,000 | 85,000 |  | 105,000 | 160,000 |  |  | 49.500 | 39.500 | 31,000 | 24,000 |  |  | 47,000 | ${ }^{43,000}$ | ${ }^{82} 200$ |  |  | 48.250 | ${ }^{38,395}$ |
| Chenical and Allied Products | Total | ${ }_{5}^{172}$ | ${ }^{13}$ | ${ }^{35}$ | ${ }^{16}$ | $\stackrel{11}{-54500}$ | $\frac{21}{62500}$ | $\frac{27}{7246}$ | ${ }_{\substack{30}}^{3100}$ | 16 | 2 | 1 | 161 | 4 | 5 | 2 | 0 | 0 | 14 | 86 | 67 | 5 | 0 | 151 | 21 |
| Consulangy | Total | ${ }_{\text {S }}{ }_{\text {S5,999 }}^{115}$ | $\stackrel{32.000}{13}$ | ${ }^{42,000}$ | 46,000 <br> 18 | $\frac{54500}{12}$ | $\stackrel{62500}{9}$ | $\stackrel{9}{99}$ | $\frac{81,000}{11}$ | $\stackrel{9}{9}$ | $\stackrel{32,250}{3}$ | ${ }_{\text {30,000 }}^{3}$ | 58,000 <br> 100 | ${ }^{34,575} 5$ | $\frac{30,000}{8}$ | $\stackrel{28,000}{2}$ | 0 | 0 | ${ }^{6.500}$ | ${ }_{4}^{45,410}$ | ${ }_{30}{ }_{30}$ | $\frac{20.000}{3}$ | 0 | 58,000 88 | 43,400 <br> 28 <br> 8 |
|  | Median | 50,000 | ${ }^{27,500}$ | ${ }^{36,357}$ | 51.400 | 67500 | ${ }^{67,000}$ | 85,000 | 87570 | 97.000 | 86,000 | ${ }_{78,839}$ | 59,900 | ${ }^{27,500}$ | 27,750 | 27,700 |  |  | ${ }^{68,000}$ | 43,000 | ${ }^{73}, 000$ | ${ }^{132,000}$ |  | ${ }^{60,000}$ | ${ }^{388,50}$ |
| Consumer Products | Total | ${ }^{17}$ | 4 | 1 | 1 | 2 | ${ }^{3}$ | 1 | ${ }^{3}$ | 2 | 0 | 0 | ${ }^{13}$ | 1 | 1 | 2 | 0 | 0 | 0 | 12 | 5 | 0 | 0 | 11 | 6 |
|  | Median | 53.800 | 30.500 | 38,000 | 27,000 | ${ }^{43,000}$ | ${ }^{85,000}$ | 53.800 | 67,000 | 66,000 |  |  | 67,000 | 29.000 | 31,000 | 30,75 |  |  |  | 38,000 | 78.000 |  |  | 48.000 | 60,400 |
| Contracting | Total | 58 | $\stackrel{2}{24500}$ | ${ }^{8}$ | ${ }^{49500}$ | 5 | 12 | 7 | 8 | 6 | ${ }^{3}$ | 0 | 56 | 0 | 2 | 0 | 0 | 0 | \% | 38 | 15 | 1 | 0 | 56 | 2 |
|  | Median | 8 81,000 | ${ }^{24,500}$ | 38,300 | 49.500 | 85.000 | ${ }^{84,500}$ | 120,000 | 102.00 | 96,000 | 114.634 |  | 83,150 |  | ${ }^{24,500}$ |  |  |  | 76.500 | ${ }^{70,106}$ | 100,000 | 0.000 |  | ${ }^{83,150}$ | ${ }^{30.500}$ |
| Eucation/Uniesrity | ${ }_{\text {Total }}^{\text {Median }}$ | ${ }_{4}^{29} 4$ | $\stackrel{1}{30000}$ | $\stackrel{2}{37775}$ | $\stackrel{5}{39992}$ | $\stackrel{7}{49000}$ | $\stackrel{3}{3900}$ | $\frac{2}{60500}$ | $\stackrel{3}{8000}$ | $\stackrel{5}{8300}$ | $\stackrel{1}{62000}$ | 0 | $\frac{26}{52500}$ | $\stackrel{2}{3275}$ | 0 | $\frac{1}{3000}$ | 0 | 0 | $\stackrel{23}{5400}$ | ${ }^{4} 45$ | ${ }^{2}$ | 0 | 0 | 24 | 5 |
| Energy | Tootal | 49 | ${ }^{3} 5$ | 9 | $\frac{3}{2}$ | ${ }_{4}^{49} 0$ | ${ }^{39,000}$ | $\stackrel{60,500}{4}$ | $\frac{80,000}{4}$ | $\frac{83.000}{2}$ | ${ }^{62.000}$ | 0 | $\frac{52,500}{42}$ | $\frac{33,275}{4}$ | 1 | $\frac{30.000}{2}$ | 0 | 0 | $\frac{54,000}{4}$ | $\frac{34500}{32}$ | $\frac{39,000}{10}$ | 3 | 0 | $\stackrel{52500}{34}$ | $\frac{35.550}{15}$ |
|  | Median | 60,000 | 30.000 | 42,850 | 81,000 | 63.500 | ${ }^{79,151}$ | 89.500 | 83,000 | 75.946 | 132.000 |  | 65,750 | 40.500 | 30,000 | 29,000 |  |  | 39,000 | 56,250 | 93,703 | 64500 |  | 67.500 | 45,000 |
| Finance, Insurance and Risk | Total | ${ }^{23}$ | 3 | 2 | 2 | 2 | 3 | 2 | 5 | 2 | 2 | 0 | 20 | 0 | 2 |  | 0 | 0 | 2 | 12 | 7 | 2 | 0 | 21 | 2 |
|  | ${ }_{\text {Median }}$ | 90.000 | ${ }^{36500}$ | ${ }^{47.000}$ | ${ }^{72,000}$ | 92,188 | ${ }^{110,000}$ | ${ }^{124750}$ | 198,000 | 106,500 | 81,000 |  | ${ }^{99,988}$ |  | ${ }^{29,500}$ | ${ }^{36500}$ |  |  | ${ }^{208500}$ | ${ }^{68500}$ | $\begin{array}{r}110.000 \\ \hline 20\end{array}$ | ${ }^{92,188}$ |  | ${ }^{97375}$ | ${ }^{44,50}$ |
| Food and Dioink | Total | ${ }^{88}$ | $\frac{18}{30550}$ | $\frac{25}{37000}$ | 5000 | 200 | 450 | 124 | 518 | 8 | ${ }^{2}$ | 0 | ${ }^{66}$ | 10 | 9 | ${ }^{2}$ | 430 | 0 | 25 | 63 | ${ }^{20}$ | 1 | 0 | 68 | 20 |
|  | Median | 45,000 | ${ }^{30.550}$ | ${ }^{37,000}$ | 45.000 | ${ }^{58,000}$ | ${ }^{74.500}$ | ${ }^{61,845}$ | ${ }^{85,182}$ | ${ }^{77.250}$ | 155.500 |  | 57.250 | ${ }^{31,984}$ | ${ }^{30.500}$ | ${ }^{26,650}$ | ${ }^{14300}$ |  | ${ }^{63,590}$ | 38,00 | 70.500 | 197,000 |  | 52.000 | ${ }^{35,000}$ |
| Fuel Cells Technology | $\frac{\text { Total }}{\text { Median }}$ | ${ }_{80000}$ | 0 | $\stackrel{1}{33,00}$ | 0 | 0 | ${ }_{80,000}$ | 0 | 0 | 0 | $\frac{1}{300000}$ | 0 | ${ }^{3} 8000$ | 0 | 0 | 0 | 0 | 0 | $\frac{1}{80000}$ | $\frac{2}{166500}$ | 0 | 0 | 0 | $\frac{2}{190000}$ | $\frac{1}{33,000}$ |
| Fuel Storge//Cas Storage/0il Storage | Total | 6 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 3 | 1 | 0 | 6 | 0 | 0 | 0 | 0 | 0 | I | 0 | 5 | 0 | 0 | 6 | 0 |
|  | Median | 66.05 |  |  | 65,000 |  |  | 65.00 |  | 135.000 | 67.010 |  | 66.05 |  |  |  |  |  | 65,000 |  | 67,010 |  |  | 6.005 |  |
| Heath, Sfety yand Envionment | Total | 12 | 1500 | 2000 | 1 | 0 | , | , | , | 2 | 1 | 1 | 11 | 0 | 0 | 1 | 0 | 0 | 0 | 5 | 7 | 0 | 0 | 10 | 2 |
|  | Median | ${ }^{57,930}$ | 15,000 | ${ }^{42,500}$ | 49,000 |  | ${ }^{59,160}$ | 115,000 | 65,000 | 6.350 | 8.000 | ${ }^{155.000}$ | 59.160 |  |  | 15,000 |  |  |  | 56,700 | 60,000 |  |  | ${ }_{58,350}$ | 52.880 |
| Industria Cases | ${ }_{\text {M }}^{\text {Metal }}$ | $\stackrel{5}{59} 5$ | ${ }^{67,000}$ | ${ }_{40,000}$ | $\stackrel{5}{54.872}$ | ${ }_{65500}^{8}$ | 88.8 | ${ }_{79,100}^{6}$ | $\stackrel{11}{7000}$ | ${ }_{71000}$ | $\frac{2^{2}}{6000}$ |  | $\frac{52}{66194}$ | ${ }_{30330}$ | $\frac{4}{27000}$ | 0 | 0 | 0 | ${ }_{96,000}$ | ${ }_{40}^{42}$ | ${ }_{7}^{13}$ | ${ }_{05000}$ | 0 | $\frac{51}{6600}$ | $\stackrel{8}{55492}$ |
| ron,Steel and other Metas | Total | 9 | 2 | 1 | $\frac{2}{2}$ | \% | 0, 0 | 1 | 1 | 1 | 0 | 0 | 6 | 0 | 2 | 1 | 0 | 0 | 1 | 5 | 3 | 0 | 0 | 6 | $\frac{5}{5,42}$ |
|  | Median | 35,500 | 28.010 | 33,500 | 35,500 | 49.000 |  | 56,000 | 67,000 | 50,000 |  |  | 49.500 |  | 28.010 | 33,500 |  |  | 67,000 | ${ }^{35,500}$ | ${ }^{33,500}$ |  |  | 35.500 | ${ }^{52,500}$ |
| Luwid and Natural Cas Reclassfifation | Total | 2 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 2 | 0 |
|  | Median | ${ }^{60.698}$ |  |  | ${ }^{46,396}$ |  |  |  |  | 75,000 |  |  | ${ }^{60.698}$ |  |  |  |  |  |  | ${ }_{46,396}$ | 75,000 |  |  | ${ }^{60,988}$ |  |
| Manufacturing | $\frac{\text { Total }}{\text { Medin }}$ | ${ }_{\text {¢ }}^{56}$ | ${ }^{\frac{11}{27800}}$ | ${ }_{37}^{21}$ | 36000 | ${ }^{\frac{3}{43000}}$ | ${ }_{8}^{47500}$ | $\frac{2}{80500}$ | $\stackrel{5}{5600}$ | $\stackrel{3}{7000}$ | ${ }_{8}{ }^{2} 1000$ | 0 | ${ }_{40}^{4246}$ | $\stackrel{9}{9}$ | ${ }^{6}$ | $\stackrel{1}{25000}$ | 0 | 0 | ${ }^{2}$ | - ${ }_{3}^{32}$ | ${ }^{20}$ | ${ }^{2}$ | 0 | 42 | ${ }^{14}$ |
|  | $\underset{\text { Median }}{\text { Total }}$ | ${ }^{38200}$ | ${ }^{27,800}$ | 37,000 | $\frac{36,000}{3}$ | ${ }_{\text {43,000 }}$ | ${ }^{87500}$ | 80.500 | 56,000 | ${ }^{70,000}$ | ${ }^{81,000}$ |  | ${ }_{42,416}$ | ${ }^{31,000}$ | 28.900 | 25.000 |  |  | ${ }^{59,500}$ | 35,750 | ${ }^{42,750}$ | 90,000 |  | 42.250 | ${ }^{32,000}$ |
| Medicine/Medical Equipment | ${ }_{\text {Median }}$ | 45,000 | 20,000 | ${ }^{34,750}$ | 40,100 |  | 51,000 | 65.000 |  |  |  | 03,000 | 46,200 |  | 20,000 |  | 20,000 |  | ${ }^{40,100}$ | ${ }^{31,250}$ | $5{ }^{51,000}$ | 65.000 |  | ${ }_{54,000}$ | ${ }^{34,750}$ |
| Mining and Minerals | Total | ${ }^{13}$ | 3 | 2 | 1 | 0 | 3 | 1 | 1 | 1 | 1 | 0 | 9 | 2 | 1 | 1 | 0 | 0 | 3 | 4 | 6 | 0 | 0 | 12 | 1 |
|  | Median | 50,000 | ${ }^{28,500}$ | 32,000 | 59.000 |  | 53,000 | 93,000 | 61,000 | ${ }^{12,000}$ | 50,000 |  | ${ }^{53,000}$ | ${ }^{32,000}$ | ${ }^{28.500}$ | ${ }^{23,500}$ |  |  | ${ }^{52500}$ | ${ }^{30,750}$ | ${ }_{54,600}$ |  |  | ${ }^{51,250}$ | ${ }^{23,500}$ |
| Non-Governmental Organisation/Industry Body/Trade Body | Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Median |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Nucear/Nuclear Decommisisioning | $\frac{\text { Total }}{\text { Median }}$ | ${ }^{120} 47000$ | ${ }_{31,18}^{1 / 4}$ | ${ }_{40,00}^{37}$ | ${ }_{48,515}^{20}$ | $\frac{11}{62500}$ | $\stackrel{10}{70.00}$ | $\stackrel{9}{74.682}$ | $\frac{7}{74463}$ | ${ }_{840.40}^{6}$ | $\frac{2}{55000}$ | 0 | $\frac{96}{54000}$ | $\frac{11}{35000}$ | $\frac{11}{3000}$ | $\frac{2}{32064}$ | 0 | 0 | $\stackrel{7}{70000}$ | $\frac{87}{44997}$ | ${ }_{55000}^{24}$ | $\frac{2}{156500}$ | 0 | $\frac{94}{46082}$ | $\frac{26}{47803}$ |
| Oiland Cas Exploration and Production | Total | 222 | 15 | 53 | 42 | 32 | 25 | 20 | 18 | 14 | 2 | 1 | 206 | 5 | 8 | 3 | 0 | 0 | 11 | ${ }_{1} 156$ | 55 | 0 | 0 | 172 | 50 |
|  | Median | 70.040 | 33,750 | 45.000 | 66,250 | 77,000 | 102700 | 115,000 | ${ }^{116,375}$ | 141.500 | 96,000 | ${ }_{156,920}$ | 73.000 | 39,000 | ${ }^{31.875}$ | 30,000 |  |  | 81000 | 61.000 | 95000 |  |  | 70.540 | ${ }^{62,500}$ |
| Oil Refining | Total | ${ }^{93}$ | 10 | 20 | 17 | 12 | 8 | 7 | 16 | ${ }^{3}$ | 0 | 0 | 82 | 5 | 4 | 2 | 0 | 0 | 2 | 71 | 19 | 1 | 0 | 74 | 19 |
|  | Median | 65,000 | ${ }^{40.959}$ | 49,721 | 59.005 | 64,000 | 90.50 | 92000 | 98,000 | 122,115 |  |  | 71.530 | 44.280 | ${ }^{33,661}$ | 39.500 |  |  | ${ }^{35,750}$ | 57.590 | 1000,000 | 72.000 |  | 71.530 | ${ }^{52.000}$ |
| Paper and Packaging | $\frac{\text { Toial }}{\text { Median }}$ | $\frac{4}{77500}$ | $\bigcirc$ | 0 | $\frac{1}{62000}$ | $\bigcirc$ | 68000 | ${ }_{04355}$ | $\bigcirc$ | 0 | 0 | 0 | ${ }^{4} 7500$ | $\bigcirc$ | 0 | 0 | 0 | 0 | 0 | 0 | ${ }^{4} 50$ | $\bigcirc$ | 0 | ${ }^{3} 8$ |  |
| Petrochemicals | Total | 62 | 5 | 16 | 10 | 7 | \%.000 | 3 | 8 | 6 | 5 | 1 | 56 | 3 | 3 | 0 | 0 | 0 | 4 | 41 | 17 | 0 | 0 | 51 | 11 |
|  | Median | 55.500 | 37.500 | 45,600 | 51,1,53 | 62.000 | 41,1,21 | 70.000 | 97500 | 78,50 | ${ }^{112,507}$ | 101,000 | 61.500 | 37500 | ${ }^{37,500}$ |  |  |  | ${ }^{73} 300$ | 51,000 | 80,960 |  |  | 65.000 | 51.000 |
| Phammaceutical and Personal Care Products | Total | ${ }^{104}$ | 20 | 19 | ${ }^{16}$ | 10 | 15 | ${ }^{11}$ | 6 | 6 | 1 | $\bigcirc$ | 79 | 12 | 8 | 5 | - | 0 | 15 | 64 | ${ }^{23}$ | 2 | 0 | 79 | 25 |
|  | Median | 45.500 | ${ }^{29,350}$ | 37,000 | 45.425 | ${ }^{54,700}$ | ${ }^{54,000}$ | 66500 | 71,250 | 89.500 | 295,000 |  | 54,000 | ${ }^{31,350}$ | 29,250 | 25,000 |  |  | ${ }^{54,000}$ | 39,000 | ${ }^{60,000}$ | 60,000 |  | 48,000 | 37,009 |
| Pastics | Total | 8 | 1 | 3 | 1 | 0 | 1 | 1 | 1 | 0 | $\bigcirc$ | 0 | 7 | 0 | 1 | 0 | 0 | 0 | 0 | 5 | 3 | 0 | 0 | 8 | 0 |
| Power Ceneration - Fossil fiels | Meatan | $\stackrel{49,164}{10}$ | 29500 | $\stackrel{41,000}{3}$ | $\frac{48,517}{2}$ | 2 | $\frac{90,000}{2}$ | ${ }_{8}^{86,000}$ | $\stackrel{54,00}{0}$ | 0 | 0 | 0 | ${ }^{\text {50,000 }}$ | 0 | $\frac{29,500}{0}$ | 0 | 0 | 0 | 0 | $\stackrel{41,00}{6}$ | ${ }_{86,000}^{4}$ | 0 | 0 | ${ }^{49,164}$ | 1 |
|  | Median | 56,750 |  | 40,000 | ${ }_{42,184}$ | 64.050 | 63.500 | 81.000 |  |  |  |  | 56,750 |  |  |  |  |  |  | 47,250 | 6.500 |  |  | 61.000 | 30,000 |
| Power Ceneration - Nuclear Ceneration | Total |  | 1 | 0 | 5 |  | 0 | 0 | 0 | 0 | 0 | 0 | 6 | 0 | 1 | 0 | 0 | 0 | 0 | 6 |  | 0 | 0 | 5 | 2 |
|  | Median | 52.000 | 28.000 |  | 52.000 | 105,000 |  |  |  |  |  |  | 55.500 |  | 28.000 |  |  |  |  | 50,000 | 80,000 |  |  | 52.000 | 55.500 |
| eration - Renewables | Total | 12 | 4 | 1 | 4 | 0 | 0 | ${ }^{2}$ | 1 | 0 | 0 | 0 | 8 | 2 | 2 | 0 | 0 | 0 | 0 | 8 | 4 | 0 | 0 | 10 | 2 |
|  | Median | ${ }_{5}^{52000}$ | 28.50 | 36,000 | 67,000 |  |  | ${ }^{125,000}$ | 80,000 |  |  |  | ${ }^{72,500}$ | ${ }^{28,325}$ | ${ }^{28,250}$ |  |  |  |  | $\stackrel{45.000}{3}$ | 57.500 |  |  | ${ }_{5}^{59500}$ | ${ }^{31,875}$ |
| Process Automatio, System and Contol | ${ }_{\text {Total }}^{\text {Median }}$ | $\stackrel{5}{48,000}$ | $\frac{2}{26.500}$ | 48,000 | $\frac{1}{52.500}$ | 0 | 0 | 0 | 0 | $\frac{1}{76,000}$ | $\bigcirc$ | 0 | $\frac{3}{52.500}$ | ${ }^{26,000}$ | $\stackrel{1}{27,000}$ | $\bigcirc$ | 0 | 0 | $\frac{1}{52500}$ | $\frac{3}{27,000}$ | ${ }_{48,00}$ | 0 | 0 | $\stackrel{5}{48,000}$ | 0 |
| Process Plant and Equipment | Total | 24 | 1 | 6 | 4 | 4 | 2 | 1 | 4 | 0 | 1 | 1 | 22 | 0 | 1 | 1 | 0 | 0 | 2 | 15 | 7 | 0 | 0 | 21 | 3 |
|  | Median | 53.500 | ${ }^{31,000}$ | 40.000 | 59,144 | 55.500 | ${ }^{67300}$ | 45.810 | 90.500 |  | ${ }^{73,200}$ | ${ }^{87500}$ | 55.500 |  | 24,600 | 31,000 |  |  | ${ }^{66.655}$ | 52,000 | 56.000 |  |  | 56,00 | ${ }^{31.000}$ |
| Public Sector (Including Defence, Government <br> And Regulatory Authorities) | Total | ${ }^{14}$ | 0 | 1 | ${ }_{4}$ | 2 | 2 | , | 2 |  |  | 0 | 14 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 7 | 0 | 0 | 11 | 3 |
|  | Median | 46,750 |  | 34,400 | ${ }^{41,740}$ | 49,139 | ${ }^{70,000}$ | ${ }^{67,188}$ | 47750 | ${ }^{49,742}$ | 47,000 |  | 46,750 |  |  |  |  |  |  | 44,000 | 49,742 |  |  | ${ }^{49,000}$ | 44,000 |
| Surface Chemisty/Paints and Adhesives | Total | ${ }^{3}$ | ${ }^{2}$ | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 2 | 1 | 0 | 0 | 3 | 0 |
|  | $\underset{\text { Meaian }}{\text { Total }}$ | ${ }^{33,000} 19$ | ${ }^{25,672}$ | 1 | $\stackrel{33,000}{3}$ | 4 | 1 | 1 | 1 | 7 | 0 | 0 | 33,000 <br> 16 | ${ }^{18,000}$ | $\stackrel{33,34}{3}$ | 0 | 0 | 0 | 3 | $\stackrel{25.672}{7}$ | $\stackrel{33,00}{9}$ | 0 | 0 | ${ }^{33,000}$ | 6 |
| Wate Mangegment | Median | 48,000 | 26.500 | 34.000 | 37.000 | 44.444 | 55,000 | 58.000 | 162,000 | 64.428 |  |  | 56.500 |  | 26.500 |  |  |  | ${ }^{43,888}$ | 37.000 | 58.000 |  |  | 58.000 | 35,500 |
| water | Total | ${ }^{93}$ | 15 | 29 | , | 5 | ${ }_{4}$ |  | 11 |  | 2 | 0 | ${ }^{73}$ | O | - | 4 | 0 | 1 | ${ }^{4}$ | 56 | 31 | 1 | 1 | 59 | 34 |
|  | Median | 37500 | 27,000 | 32,100 | 42.010 | 50,000 | 63,000 | 65,000 | 65,000 | 6,000 | 64.675 |  | 47,000 | 30,000 | 27,250 | 25,244 |  | 72,000 | 57.600 | 34,20 | 55.000 | 79.500 | 72,000 | 44,000 | 35.080 |
| other | Total | ${ }^{37}$ | 5 | 6 | 3 | 2 | 2 | 6 |  | 2 | 3 | 1 | 33 | 2 | 0 | 2 | 0 | 0 | 6 | 16 | 12 | 3 | 0 | 28 | 9 |
|  | Median | 52.00 | 30,000 | 36,750 | 44,000 | 46.800 | ${ }_{58,000}$ | 61.500 | 78.00 | 61.500 | 56,00 | 130,000 | 60,000 | 31,150 |  | 22500 |  |  | 54,000 | 39928 | 69.000 | 90,000 |  | 54,00 | 50,000 |

Section A Classified by age, gender,
graduation and highest qualification

SECTION A/TABLE 9: SALARY OR SELF-EMPLOYED EARNINGS BY TYPE OF WORK

|  |  | Total | Age and |  |  |  |  |  |  |  |  |  | Craduate |  |  |  |  |  | Highest Qualification |  |  |  |  | Cender |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Under 25 | 25-29 | 30.34 | ${ }^{35-39}$ | ${ }^{40.44}$ | 45-49 | 50.54 | 55.59 | 60.64 | 65+ | Before 2016 | In 2016 | In 2017 | ln 2018 | $\begin{aligned} & \text { Currenty } \\ & \text { studying } \end{aligned}$ | $\begin{gathered} \text { Not } \\ \text { applicable } \end{gathered}$ | Doctorate | Master's | ${ }^{\text {Bacheorors }}$ |  | Non-graduate | Male | Female |
| Academic Research and/or Teaching | Total |  | 34 | 4 | 1 | ${ }^{6}$ | 9 | 3 | 2 | 3 | 5 | 1 | 0 | 28 | 2 | 3 | 1 | 0 | 0 | 27 | 7 | 0 | , | 0 | 28 | 6 |
|  | Median | 46.280 | 15.774 | 35.550 | 39,996 | 49,000 | 42.500 | 68.000 | 80.000 | 83,000 | 62.000 |  | 52,36 | 33.275 | 16.548 | 15.000 |  |  | 51.000 | 22.000 |  |  |  | 48.000 | 44.030 |
| Analysis/ Inteligence Cathering | Total | 19 | 4 | S0 | 0 | 4 | 0 | 2 | 1 | 0 | 0 | 0 | 16 | 1 | 2 | 0 | 0 | 0 |  | 15 | 8 | 0 | 0 | 13 | 6 |
|  | $\frac{\text { Median }}{\text { Total }}$ | ${ }_{45}^{45,000}$ | ${ }_{4}^{41,000}$ | ${ }_{39,507}^{2}$ | 2 | ${ }^{83,148}$ | 2 | ${ }^{74.500}$ | ${ }_{82}^{82.800}$ | 5 | 0 | 0 | ${ }_{51,400}^{19}$ | ${ }_{45,000}^{2}$ | ${ }^{30,703}$ | 0 | 0 | 0 | ${ }_{38}^{68000}$ | ${ }^{444,000}$ | ${ }_{4}^{47,800}$ | 1 | 0 | ${ }^{55,000}$ | $\frac{44.500}{3}$ |
| Asset Management | Median | 80,000 | ${ }^{29,841}$ | ${ }^{37,226}$ | ${ }^{64500}$ |  | ${ }^{82,000}$ | 125.000 | 121,000 | 140,000 |  |  | 119,000 | ${ }^{30,493}$ | 29,000 |  |  |  | 65.000 | 34.985 | ${ }_{137,500}$ | ${ }^{123,400}$ |  | ${ }^{106500}$ | 34.985 |
| Business Development/Uusiness Stategy | Total | ${ }^{33}$ | 2 | 1 | 2 | 2 | 5 | 4 | 10 | 5 | 1 | 1 | 31 | 2 | 0 | 0 | 0 | 0 | 2 | 18 | 11 | 2 | 0 | 30 | 3 |
|  | Median | 104,000 | 35.050 | 46,000 | 91,850 | 59,050 | 105,000 | 80,000 | 141,000 | 143,000 | 300,000 | 156,920 | 105,000 | 35.050 |  |  |  |  | 67,000 | 93,000 | 120,000 | 240,000 |  | 105,000 | 83,700 |
| Business Syytems/IT and software | Total | 10 | 3 | 0 | 2 | 0 | 0 | I | 2 | 2 | 0 | 0 | 8 | 0 | , | 1 | 0 | 0 | 3 | 4 | ${ }^{3}$ | 0 | 0 | 8 |  |
|  | Median | 51.46 | 36.500 |  | 51.750 |  |  | 50.000 | 71.500 | 75.446 |  |  | ${ }_{52,196}$ |  | 21,000 | 36.500 |  |  | 52.500 | 43.250 | 51.891 |  |  | 52,196 | 43.250 |
| Certifiction/Validation/ | Total | 8 | 1 | 3 | 0 | 1 | 2 | 0 | 1 | - | 0 | 0 | 5 | 1 | 1 | 1 | 0 | 0 | 0 | 7 | 1 | 0 | 0 | 5 | 3 |
| Qualiy Assurance | Median | 42.500 | 27,000 | 34,000 |  | 47,000 | 56,000 |  | ${ }_{84,363}$ |  |  |  | 54,000 | 38,000 | 20,000 | 27,000 |  |  |  | 38,000 | 54,000 |  |  | ${ }^{38,000}$ | 54.000 |
|  | Total | 16 | 1 | 1 | , | 2 | 2 | ${ }_{4}$ | 3 | 2 | 0 | 0 | 15 | 1 | 0 | 0 | 0 | 0 | 0 | ${ }^{8}$ | 7 | 1 | 0 | 10 | 6 |
|  | Median | 77,725 | 36,000 | 55.000 | 70,000 | 81,000 | 89,000 | 89,225 | 96,000 | 64,000 |  |  | 78,450 | 36,000 |  |  |  |  |  | 77.72 | 80,000 | 70,000 |  | 79.225 | 71.000 |
| Consultancy | Total | -179 | 18 | 41 | 21 | 24 | 18 | 12 | ${ }^{23}$ | 13 | 5 | 4 | ${ }^{156}$ | 7 | 11 | 4 | 0 | 200 | 12 | 108 | ${ }_{53}$ | O | 1 | 132 | 47 |
|  | Median | 56,000 | ${ }^{28,950}$ | ${ }^{36,300}$ | ${ }^{55,000}$ | ${ }^{72,500}$ | ${ }^{79,250}$ | ${ }^{82500}$ | 89,600 | 74.500 | 617700 | ${ }^{65,420}$ | ${ }^{61,850}$ | 28,900 | ${ }^{28,800}$ | 29.500 |  | 2,000 | ${ }^{53,900}$ | 43,000 | 75,000 | 20,000 | 2.000 | 64,400 | 36.500 |
| Design | $\frac{\text { Total }}{\text { Median }}$ | ${ }_{48,675}^{200}$ | $\stackrel{20}{28000}$ | ${ }_{406}^{40800}$ | ${ }_{52,000}^{37}$ | $\frac{21}{68000}$ | $\frac{18}{69764}$ | $\frac{10}{72250}$ | $\frac{14}{85000}$ | $\frac{7}{75000}$ | $\frac{7}{72000}$ | 0 | $\frac{174}{53300}$ | $\frac{13}{33900}$ | $\frac{8}{26750}$ | $\frac{4}{1064}$ | $\frac{1}{20000}$ | 0 | ${ }_{6} 8$ | ${ }_{464}^{1450}$ | 48 | 0 | 0 | ${ }_{5}^{152}$ | 48 |
|  | $\underset{\text { Median }}{\text { Total }}$ | $\frac{48,675}{2}$ | 28,000 | $\frac{40,800}{2}$ | $\frac{52,000}{0}$ | $\frac{68,000}{0}$ | $\frac{69,764}{0}$ | $\stackrel{72,250}{0}$ | $\frac{85.000}{0}$ | $\frac{75,000}{0}$ | $\frac{72,00}{0}$ | 0 | $\frac{53,300}{2}$ | $\stackrel{33,90}{0}$ | $\frac{26,750}{0}$ | $\frac{31.064}{0}$ | $\stackrel{20.000}{0}$ | 0 | $\stackrel{69300}{0}$ | $\frac{46,550}{0}$ | $\frac{58.000}{2}$ | 0 | 0 | $\frac{53800}{2}$ | $\stackrel{42.000}{0}$ |
| Education and Training | Median | 44,000 |  | 44,000 |  |  |  |  |  |  |  |  | 44,000 |  |  |  |  |  |  |  | 44,000 |  |  | 44,000 |  |
| Finance/Financial Services/ <br> Procurement and Supply | Total | 6 | 0 | 0 | 0 | 1 | 0 | 2 | 2 | 1 | 0 | 0 | . | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 2 | 2 | 0 | 6 | 0 |
|  | Median | 111.250 |  |  |  | 97.375 |  | 122,250 | 103,500 | 130,000 |  |  | 111,250 |  |  |  |  |  |  | 94.750 | 125,000 | ${ }^{118,688}$ |  | 111.250 |  |
| Manufacture and Production | Total | 149 | 23 | ${ }^{33}$ | 14 | 13 | 13 | 19 | 19 | 12 | 3 | 0 | 120 | 14 | 13 | 2 | 0 | 0 | 7 | 89 | 46 | 7 | 0 | 116 | 33 |
|  | Median | 54,000 | 30,000 | 40,252 | 45.500 | 51,000 | 77,000 | 69,000 | 75,000 | ${ }^{112.500}$ | 248,000 |  | 59,000 | ${ }^{30,350}$ | 30,000 | ${ }^{24,500}$ |  |  | 54,000 | 40.300 | 75,000 | 120,000 |  | 58,000 | 37.500 |
| Marketing and Sales | Total | 26 | 2 | 0 | , | 4 | 4 | 3 | 8 | ${ }_{4}$ | 0 | 0 | ${ }^{24}$ | 1 | 0 | 1 | 0 | 0 | 0 | 14 | 11 | 1 | 0 | 20 | 6 |
|  | Median | 82,110 | 28,000 |  | 67,122 | 52.000 | 85.610 | 90,000 | 90.500 | 104,058 |  |  | 84,500 | 26,000 |  | 30,000 |  |  |  | 62.663 | 98,000 | 86,000 |  | 84.500 | 61.602 |
| Operations | Total | 166 <br> 5665 | $\frac{20}{33147}$ | 51 | $\frac{35}{5650}$ | 24 | 01000 | 10 | ${ }^{13}$ | ${ }^{5}$ | ${ }^{1}$ | 0 | ${ }^{140} 5$ | 12 | $\frac{11}{31500}$ | 2850 | 0 | 0 | 7 | ${ }^{124}$ | $\frac{32}{69}$ | 500 | 0 | ${ }^{133}$ | ${ }^{33}$ |
|  | $\frac{\text { Median }}{\text { Total }}$ | ${ }_{\text {S }}^{53.655}$ | ${ }_{3}^{33,147} 4{ }_{4}$ | ${ }_{4}^{44,97}$ | ${ }_{56,50}^{37}$ | ${ }^{71,500}$ | $\frac{101,000}{30}$ | ${ }_{84,270}^{13}$ | ${ }^{80,110}$ | ${ }_{66,000}^{15}$ | $\frac{69,350}{1}$ | 1 | ${ }_{\text {56,280 }}^{189}$ | ${ }_{3}^{35,535}$ | ${ }^{31,500}$ | $\frac{28.500}{8}$ | 0 | 0 | ${ }^{63,000}$ | ${ }_{\text {4, }}^{15435}$ | $\frac{69500}{64}$ | 160,000 | 0 | $\stackrel{53,04}{199}$ | ${ }_{53,925}^{36}$ |
| Process Control/Process Design/ Process Innovation/Process Development | Median | 45,000 | 30,000 | 40,000 | ${ }^{48,000}$ | 55.000 | 62,000 | 90,000 | ${ }_{81,250}$ | 76.500 | 73,200 | 101,000 | 51,765 | ${ }^{32,000}$ | 28.500 | 24,500 |  |  | 52.750 | 41.511 | 60.000 | 90,000 |  | 46.800 | 41.910 |
| Process Safety/SSfety, Heath and | Total | 119 | 10 | 20 | 20 | 15 | 11 | 14 | 15 | 10 | 4 | 0 | 108 | 3 | 6 | 2 | 0 | 0 | 6 | 76 | 36 | 1 | 0 | 97 | 22 |
|  | Median | 62.500 | 30.500 | 40,250 | 57.763 | 65,000 | 75,000 | 81,375 | 76.680 | 72.500 | 66,000 |  | 67,000 | 33,000 | 29,309 | 30,000 |  |  | 77,000 | 56,410 | 69,000 | 95,000 |  | 6,000 | 55.500 |
| Project Management/GeneralAdministration/Management Services | Total | 189 | 22 | 36 | 25 | 17 | 20 | 26 | 18 | 13 | 11 | 1 | 165 | 10 | ${ }^{8}$ | ${ }^{6}$ | 0 | 0 | 10 | 114 | 63 | 2 | 0 | 148 | 41 |
|  | Median | 57,000 | ${ }^{31,175}$ | 38,750 | 54,000 | 60,000 | 77,725 | 81,360 | 79,000 | 99,400 | 66.000 | 103,000 | 62.000 | 31784 | 27,000 | 29.675 |  |  | 58.625 | 47.500 | 75,000 | 65.000 |  | 58,050 | 51.000 |
| Regulation/Regulatoy Compliance | Total | 23 | 2 | 1 | 3 | 1 | 1 | 2 | 7 | 4 | 2 | 0 | 21 | 0 | 1 | 1 | 0 | 0 | , | 10 | 12 | 1 | 0 | 20 | 3 |
|  | Median | 56,700 | 25.500 | 34,400 | ${ }^{49,000}$ | 43,77 | ${ }^{61,000}$ | 88.250 | 68.000 | 53,221 | 103,500 |  | ${ }^{61.000}$ |  | $\stackrel{27,00}{7}$ | 24,000 |  |  |  | 48,000 | 64.500 | 90.000 |  | ${ }^{58,850}$ | 34,400 |
| Research and Development | Total | 89 | 10 | $\stackrel{18}{ }$ | 12 | 10 | ${ }^{12}$ | 7 | ${ }_{7} 9$ | 8 | ${ }^{2}$ | 1 | 72 | 6 | 7 | 3 | , | 0 | 24 | 44 | 20 | 1 | 0 | 59 | 30 |
|  | Median | 48,00 29 | $\frac{29300}{1}$ | $\frac{37,500}{2}$ | $\stackrel{43,500}{4}$ | $\frac{54,250}{2}$ | $\frac{73,250}{4}$ | ${ }_{53}^{5380}$ | 76.000 <br> 6 | 75,000 4 | ${ }_{96,480}^{3}$ | ${ }^{87,500}$ | ${ }^{53,400}$ | ${ }^{32,700}$ | ${ }^{31,500}$ | 28,600 | ${ }^{14,300}$ | 0 | ${ }^{51,000}$ | ${ }^{40.500}$ | $\stackrel{64,000}{6}$ | ${ }^{71.000}$ | 0 | ${ }^{53,000}$ |  |
| RiskManagement | Median | 90.000 | 33,000 | 45.250 | 55.000 | ${ }_{66876}$ | ${ }^{110,000}$ | ${ }^{107,122}$ | ${ }^{112,000}$ | 98,000 | 81.000 |  | ${ }_{90,000}$ | 33,000 |  |  |  |  | ${ }_{69} 925$ | 90.000 | ${ }_{92,000}$ | 98.250 |  | ${ }_{90,000}$ | 52.500 |
| Other | Total | 30 | 1 | 4 | 4 | 0 | 3 | 5 | 5 | 5 | 0 | 3 | 29 | 0 | 1 | 0 | 0 | 0 | 5 | 13 | 12 | 0 | 0 | 28 | 2 |
|  | Median | 70,175 | 27,000 | 42,150 | 49,398 |  | 53,000 | 109,000 | ${ }^{78,280}$ | 69350 |  | 130,000 | 71.000 |  | 27,000 |  |  |  | ${ }^{74,682}$ | 62.000 | 70.175 |  |  | 72.841 | 49,000 |

SECTION A/TABLE 10: SALARY OR SEL-E-EMPLoyED EARNINGS BY nationality

|  |  | Total | Age and |  |  |  |  |  |  |  |  |  | Craduate |  |  |  |  |  | Highest Qualification |  |  |  |  | Cender |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Under 25 | 25.29 | ${ }^{30} 34$ | 35.39 | 40.44 | 45-49 | 50.54 | 55.59 | 60.64 | $65+$ | Before 2016 | In 2016 | In 2017 | In 2018 | Currently studying | $\begin{gathered} \text { Not } \\ \text { applicable } \end{gathered}$ | Poctora | Master' | Bachelor's |  | Non-graduate | Male | Female |
| UK National | Total |  | 1451 | 178 | 325 | 187 | 140 | 140 | 138 | 174 | 119 | 40 | 10 | 1241 | 84 | 89 | 34 | 2 | 1 | 96 | 908 | 418 | 28 | 1 | 1170 | 281 |
|  | Mean | 68,192 | 30,201 | 40,235 | 57.011 | ${ }^{67,706}$ | ${ }^{105.272}$ | ${ }^{92989}$ | ${ }^{94,129}$ | ${ }^{98,425}$ | ${ }^{93,492}$ | ${ }^{95,402}$ | 74,469 | ${ }^{33,846}$ | 29,400 | 28,396 | 17,150 | 72,000 | ${ }^{73,376}$ | 56,769 | 88,886 <br> 089 | -111,966 | ${ }^{72,000}$ | 72,144 | 51,700 <br> 4500 |
|  | Median | 55.000 | 30,000 | 40,000 | 54,000 | ${ }^{62.500}$ | 75,000 | 82,050 | 82,900 | 80,000 | 77.500 | 100.500 | 61.000 | 32,750 | 29,000 | 28,700 | 17,150 | 72,000 | 67,000 | 47,000 | 70.894 | 90,000 | 72.000 | 59,000 | 45,000 |
|  | 1 1st Decies | 30,000 112000 | ${ }^{23,873}$ | 30,000 50200 | 39,450 <br> 80088 | 43,699 <br> 9245 | 51,950 <br> 12500 | 52.660 <br> 130000 <br> 1 | 55,000 146400 | S5.872 | 49,700 142000 | 37740 <br> 155192 | 37,000 | 26,000 | ${ }_{\substack{23,124 \\ 3,512}}$ | 24,000 3 3,350 | 14,870 19030 | 72,000 <br> 2000 | 41,290 <br> 10400 | 29,257 <br> 9380 | 35,700 <br> 125516 | 64,400 | $\xrightarrow{72,000}$ | 31,225 <br> 116000 | 29,000 85000 |
|  | 9th Decile | 112,000 | ${ }^{37,550}$ | 52,000 | ${ }^{80,028}$ | ${ }^{92,415}$ | 120,500 | 130,000 | 146,400 | 155,000 | 142,000 | ${ }^{155,192}$ | 116,000 | 42.200 | 35,112 | 33,350 | 19,430 | 72,000 | 110,400 | 98,300 | 125.516 | 206900 | 72,000 | 116,000 | 85,000 |
| EU National | $\frac{\text { Total }}{\text { Mean }}$ | ${ }_{89} 89$ | $\frac{7}{30214}$ | $\stackrel{22}{40983}$ | ${ }_{4}^{26}$ | 15 <br> 64728 | 12 <br> 5538 | $\frac{4}{76753}$ | 1 <br> 7550 | $\frac{1}{12000}$ | $\frac{1}{62000}$ | 0 | $\stackrel{77}{52850}$ | $\frac{7}{34529}$ | 3 <br> 27500 | $\frac{2}{27500}$ | 0 | 0 | $\stackrel{23}{44789}$ | 52 | 12 | 2 | 0 | $\begin{array}{r}56 \\ \hline 53067 \\ \hline\end{array}$ | 33 |
|  | Mean | 49.985 | 30,214 | 40.983 | 43,761 | ${ }^{64,728}$ | 55.358 | ${ }^{76,753}$ | 73,500 <br> 73500 | $\frac{120,000}{120000}$ | ${ }^{62,000}$ |  | 52.850 | 34529 | $\frac{27.500}{28,500}$ | $\frac{27,500}{27,500}$ |  |  | $\xrightarrow{44,789}$ | $\frac{48,821}{40725}$ | $\stackrel{57,941}{45,798}$ | $\xrightarrow{92,250}$ |  | $\frac{53.067}{45000}$ | 44,754 <br> 42500 |
|  | $\frac{\text { Median }}{\text { It }}$ | 43,500 31000 | 30.000 27100 | ${ }^{40,125} 3$ | 40,600 34250 | 60,000 40,100 | ${ }^{51,250}$ | 65,600 <br> 46.167 | ${ }^{73,500}$ | 120,000 120.000 | 62,000 62000 |  | ${ }^{45,810}$ | ${ }^{33,700}$ | ${ }^{28,500}$ | ${ }^{27500}$ |  |  | ${ }_{3}^{43,740}$ | 40,725 30.000 |  | ${ }^{92,250}$ |  | ${ }^{45,000}$ | ${ }^{42,500}$ |
|  | 9th Decile | ${ }^{74,280}$ | 33,000 | 54,400 | ${ }^{34,5900}$ | 97,000 | ${ }^{67,000}$ | 116,260 | 73,500 | 120,000 | ${ }^{62,000}$ |  | ${ }^{78,680}$ | 38,800 | 29,700 | 29.500 |  |  | ${ }^{57,857}$ | 73.490 | 74.850 | 114,450 |  | 84,600 | 63,760 |
| Non-EUNational | Total | 45 | 6 | 8 | 13 | 12 | 3 | 2 | 0 | 0 | , | 1 | 38 | 2 | 4 | 1 | 0 | 0 | 13 | 22 | 10 | - | 0 | 27 | 18 |
|  | Mean | ${ }^{43,479}$ | 29.22 | 36306 | 43,212 | 45.199 | 55.333 | 70,900 |  |  |  | 78839 | ${ }^{46,189}$ | 35.525 | 28,724 | 15,435 |  |  | 49,198 | 39,784 | ${ }^{44,174}$ |  |  | 46.883 | ${ }^{38,374}$ |
|  | Median | 41,000 | 30,150 | 3, 9,50 | 41.500 | 43,944 | 56,000 | 70,900 |  |  |  | 78.839 | 41,750 | 35,525 | 26,900 | 15,435 |  |  | ${ }^{43,888}$ | 40,000 | 43,000 |  |  | 41.500 | 37,050 |
|  | 1 1st Decile | 29,000 | ${ }^{20,778}$ | 29.520 | 31,900 | 35.600 | 54,400 | 62,20 |  |  |  | 788839 | 33,270 | 35.505 | 21.800 | 15,435 |  |  | 35.510 | 28,250 | 26.564 |  |  | 34,740 | 27,940 |
|  | 9th Decile | 61,120 | 36,798 | 40.600 | 59,400 | 49880 | 56,000 | 79.880 |  |  |  | 788839 | 6,537 | 35.45 | 37,107 | 15,435 |  |  | 75,031 | 47,900 | 58,400 |  |  | 71.809 | 47,300 |

Section A Classified by age, gender,
graduation and highest qualification

|  |  | Total | Age and |  |  |  |  |  |  |  |  |  | Craduate |  |  |  |  |  | Highest Qualification |  |  |  |  | Gender |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Under 25 | 25-29 | ${ }^{30} 34$ | 35-39 | 40.44 | 45-49 | 50.54 | 55.59 | 60.64 | 65+ | Before 2016 | In 2016 | In 2017 | In 2018 | $\begin{aligned} & \hline \begin{array}{l} \text { Currently } \\ \text { studying } \end{array} \end{aligned}$ | $\begin{gathered} \text { Not } \\ \text { applicable } \end{gathered}$ | Doctorate | Master's | Bacheors | $\begin{gathered} \text { Master of } \\ \text { Business } \\ \text { Administration } \end{gathered}$ | Non-graduate | Male | Female |
| White English/Welsh/ Scottish/ Northern Irish/ British | Total |  | 1245 | 145 | 269 | 158 | 106 | 128 | 130 | 155 | 111 | 35 | 8 | 1069 | 75 | 69 | 30 | 1 | 1 | 72 | 773 | 377 | 22 | 1 | 1013 | 232 |
|  | Mean | ${ }^{70,046}$ | 30,290 | 40,389 | 57,008 | 68,477 | 108,132 | 93,646 | 94,980 | 98,572 | 94,647 | 86,763 | ${ }^{76,392}$ | 34,072 | 29,757 | 28,32 | 14.300 | ${ }^{72,000}$ | ${ }^{73,838}$ | ${ }^{57.858}$ | 91,485 | 118,405 | 72,000 | 73,981 | 52.865 |
|  | Median | 56.540 | 30,000 | 40.000 | 54,000 | 62.500 | ${ }^{76,000}$ | ${ }^{82,550}$ | 83,000 | 80,000 | 80,000 | 93,750 | 62.500 | 33,000 | 29,000 | 28,700 | 14.300 | 72,000 | 65,750 | ${ }^{48,348}$ | 73,000 | 92,500 | 72,000 | 60.410 | 46,000 |
|  | $1{ }^{15 \text { t Decile }}$ | 30.670 | 24,000 | 30,276 | 39,925 <br> 0795 | 46,000 | ${ }^{51,850}$ | 50,000 | 55.000 | 56,275 | 48,200 | ${ }^{36,220}$ | ${ }^{37,480}$ | 26,000 | 24.696 | 23,950 | ${ }^{14,300}$ | ${ }^{72,000}$ | ${ }^{40,188}$ | ${ }^{30,000}$ | 378000 | 65,000 | 72,000 | 31.558 | 29.820 <br> 8500 |
| White lish | Total | 16 | 2 | 5 | 5 | $\bigcirc$ | 12 | $\stackrel{1}{2}$ | -106, 0 | 1 | 1 | 0 | 14 | 1 | 0 | $\frac{1}{1}$ | 0 | 0 | 3 | 8 | 4 | 2 | 0 | 13 | 3 |
|  | Mean | 49,350 | 27,900 | 41,000 | 50,99 |  |  | 46,405 |  | 120,000 | 62,000 |  | 52.415 | 29,000 |  | 26,800 |  |  | ${ }^{47,937}$ | 45,500 | ${ }^{40,449}$ | 120,000 |  | 50,427 | 44,684 |
|  | Median | 45.005 | 27,900 | 43,400 | 47,395 |  |  | 46,405 |  | 120,000 | 62.000 |  | 45,905 | 29,000 |  | 26.800 |  |  | 47,000 | 40,451 | ${ }^{43,800}$ | 120,000 |  | 45.810 | 43.651 |
|  | $1{ }^{15 \text { t Decile }}$ | ${ }^{32,250}$ | ${ }^{27,020}$ | 36.800 | 39,700 |  |  | 45.929 |  | 120,000 | 62,000 |  | 36,725 | 29,000 |  | 26,800 |  |  | ${ }^{46,048}$ | 33,550 | ${ }^{31,780}$ | 120,000 |  | 30,300 | 43,450 |
|  | 9th Decile | 68,050 | 28,780 | 43,980 | 64880 |  |  | 46.881 |  | 120,000 | 62,000 |  | 70,470 | 29,000 |  | 26.800 |  |  | 50,200 | 65.630 | ${ }^{46,437}$ | 120,000 |  | 71.680 | 46,330 |
| White Cypsy or risis Traveller | Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1 1st Decile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other White Backrround | Total | 106 | 6 | 24 | 23 | 23 | 12 | 3 | 11 | 2 | 1 | 1 | 95 | 6 | 4 | 1 | 0 | 0 | 30 | 55 | 19 | 2 | 0 | 75 | 31 |
|  | Mean | 57.397 | 33,250 | 44,036 | 44.083 | ${ }^{59,630}$ | 60,150 | 82,400 | ${ }^{97,864}$ | ${ }^{127,500}$ | 63,000 | ${ }^{788339}$ | 60,178 | 36,950 | 28,875 | 30,000 |  |  | ${ }^{61,344}$ | ${ }^{51,1,65}$ | ${ }^{69,695}$ | ${ }^{52,750}$ |  | ${ }^{61,920}$ | ${ }_{46,454}$ |
|  | Median | 48,000 | ${ }^{30,750}$ | 40,375 | 41,200 | 58,000 | ${ }^{61,000}$ | 82,000 | 80,000 | 127.500 | 63,000 | ${ }^{788839}$ | 52.500 | 36,000 | 30,000 | 30,000 |  |  | 52.229 | 45.000 | 62.800 | 52,750 |  | 54,000 | 41,000 |
|  | 1 1st Decile | 34,000 | 30,000 | 33,790 | 33,600 | 41.000 | 38,000 | 81,200 | 60,000 | 81,500 | 63,000 | 788,89 | 37,000 | 32,350 | 25.800 | 30,000 |  |  | 37.300 | 30,600 | 38.000 | 43,350 |  | 35,700 | 33,700 |
|  | 9th Decile | 84,600 | 39,000 | 56,386 | 64,198 | 78,880 | 87,700 | 83,60 | 181,000 | 173.500 | 63,000 | 78.839 | 86,200 | 42.500 | 31.050 | 30,000 |  |  | ${ }^{86,000}$ | 78.605 | 101,000 | 62,150 |  | 88,800 | 64,000 |
| White and Black Caribeean | Total | 3 | 2 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 2 | 1 | 0 | 0 | 1 | 2 |
|  | Mean | 55.000 | 30.500 |  | 104,000 |  |  |  |  |  |  |  | 104,000 | 33,000 | 28,000 |  |  |  |  | 66,000 | 33,000 |  |  | 28,000 | 68.500 |
|  | Median | 33.000 | 30.500 |  | 104,000 |  |  |  |  |  |  |  | 104,000 | 33,000 | 28,000 |  |  |  |  | 66,000 | 33,000 |  |  | 28,000 | 68,500 |
|  | $1{ }^{15 \text { t Decile }}$ | 29,000 | 28,500 |  | 104,000 |  |  |  |  |  |  |  | 104,000 | 33,000 | 28,000 |  |  |  |  | 35.600 | 33,000 |  |  | 28,000 | 40,100 |
|  | 9th Decile | 89.800 | 32.500 |  | 104,000 |  |  |  |  |  |  |  | 104,000 | 33,000 | 28,000 |  |  |  |  | 96,400 | 33,000 |  |  | 28,000 | 96,900 |
| White and Black African | Total | 5 | 0 | 1 | 1 | 1 | 0 | 2 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 1 | 1 | 0 | 4 | 1 |
|  | Mean | 82880 |  | 34,000 | 110,000 | 90,000 |  | 90,000 |  |  |  |  | 82880 |  |  |  |  |  |  | 78,000 | 90,000 | 90,000 |  | 95,000 | 34,000 |
|  | Median | 90.000 |  | 34,000 34000 | ${ }^{110,000}$ | 90,000 |  | 90,000 |  |  |  |  | 90,000 56400 |  |  |  |  |  |  | 90.000 <br> 5200 | 90,000 | ${ }^{90.000}$ |  | 90,000 | 34,000 <br> 34000 |
|  | 9th Decile | 102,000 |  | 34,000 | 110,000 | 90,000 |  | 90,000 |  |  |  |  | ${ }^{\text {102,000 }}$ |  |  |  |  |  |  | - 10,20000 | 90,000 | 90,000 |  | 90,000 | 34,000 <br> 34,00 |
| White and Asian | Total | 14 | 2 | 2 | 2 | 6 | 0 | - | 1 | 0 | 1 | - | 12 | 0 | 0 | 2 | 0 | 0 |  | 10 | 3 | 1 | 0 | 10 | 4 |
|  | Mean | 72,286 | 29,000 | 42,000 | 56,000 | 95,333 |  |  | 70,000 |  | 116,000 |  | 79.500 |  |  | 29,000 |  |  |  | 71.600 | 75.333 | 70,000 |  | 79,200 | 55,000 |
|  | Median | 70,000 | 29,000 | 42,000 | 56,000 | 95,000 |  |  | 70,000 |  | 116,000 |  | 73.500 |  |  | 29,000 |  |  |  | 66.500 | 70,000 | 70.000 |  | 70,000 | 53,500 |
|  | $1{ }^{15 \text { t Decile }}$ | 33,00 | 28,200 | 40,400 | 56,000 | 73,500 |  |  | 70,000 |  | 116,000 |  | 45,200 |  |  | 28,200 |  |  |  | 29.800 | 46,000 | 70,000 |  | 43,600 | 28,600 |
|  | 9th Decile | 112,700 | 29,800 | 43,600 | 56,000 | 117,500 |  |  | 70,000 |  | 116,000 |  | 114,900 |  |  | 29,800 |  |  |  | 107.500 | 106,800 | 70,000 |  | 117,400 | 82,600 |
| $\begin{aligned} & \text { Any Other Mixed or Multiple } \\ & \text { Ethnic Backround } \end{aligned}$ | Total | ${ }_{5} 17$ | 1 | 4 | 2 | 8 | 0 | 0 | 1 | 1 | - | 0 | 16 | 0 | 1 | , | 0 | 0 | 2 | 12 | 2 | 1 | 0 | 14 | 3 |
|  | Mean | 56,281 | 27.500 | 41,375 | 59,000 | 60,472 |  |  | 78,000 | 84,000 |  |  | 58.080 |  | 27.500 |  |  |  | 57.200 | ${ }_{5}^{52,292}$ | 58,700 | 97375 |  | 57,120 | 52,367 |
|  | Median | ${ }^{43,000}$ | 27.500 | 419900 <br> 37000 | $\frac{59,000}{46200}$ | $\frac{51,500}{10350}$ |  |  | 78,000 | ${ }^{844000}$ |  |  | 44,600 <br> 3.650 |  | 27.500 |  |  |  | 57.250 | ${ }^{43,000}$ | 58,700 <br> 6140 | 97375 |  | ${ }^{43,000}$ | 46,200 <br> 3840 |
|  | 9th Decile | 85,400 | 27.500 | 45.240 | ${ }^{\text {71, } 8,00}$ | ${ }^{90,463}$ |  |  | ${ }^{78,000}$ | 844,000 |  |  | ${ }^{385,550}$ |  | 27.500 |  |  |  |  | 36,030 <br> 83,100 | 46,140 71.260 | 997375 |  | ${ }^{37,090} 8$ | 38,440 <br> 68,760 |
| Asian/Asian British Indian | Total | 47 | 13 |  | 6 | 2 | 6 | 4 | 1 | 3 | 1 | 2 | 37 | 4 | 5 | 1 | 0 | 0 | 5 | 31 |  | 2 | 0 | 34 | 13 |
|  | Mean | 55.601 | 29.500 | 36,185 | 47994 | 81.500 | 79,200 | 92,570 | ${ }^{71,625}$ | 74,693 | 52.000 | 129,960 | 63.220 | 28,500 | 27,100 | 32,000 |  |  | 66.825 | 44.810 | ${ }^{73,667}$ | 113,500 |  | 63,054 | 36,108 |
|  | Median | 41.500 | 30.000 | 38,200 | 43,750 | 81,500 | 68.000 | 81,640 | 71.625 | 83,000 | 52.000 | 129,960 | 52,000 | 28.500 | 27,000 | 32.000 |  |  | 71.625 | 38.000 | 56,000 | 113,500 |  | 52.000 | 32.500 |
|  | $1{ }^{15 \text { t Decile }}$ | 26.800 | 26,100 | 25.700 | 38.500 | 77,100 | 42,250 | ${ }^{68,284}$ | ${ }^{71,625}$ | 55,000 | 52.000 | 108,392 | ${ }^{32,500}$ | 26,000 | 25,600 | 32,000 |  |  | ${ }^{46,300}$ | 26,000 | ${ }^{31,600}$ | 92300 |  | 30,000 | 25,300 |
|  | gth Decie | 97,048 | 32.500 | 42.600 | ${ }^{61,731}$ | 85,900 | 127.350 | 125,600 | 71,625 | 91,064 | 52.000 | 151.528 | 105,000 | 31,000 | 28.800 | 32.000 |  |  | ${ }^{81,800}$ | 71.280 | 113,784 | 134,700 |  | 106,500 | 43,640 |

Section A Classified by age, gender,
graduation and highest qualification

|  |  | Total | Age and |  |  |  |  |  |  |  |  |  | Craduate |  |  |  |  |  | Highest Qualfication |  |  |  |  | Cender |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Under 25 | 25-29 | 30.34 | 35.39 | 40.44 | 45-49 | 50.54 | 55.59 | 60.64 | 5+ | Before 2016 | In 2016 | In 2017 | In 2018 | $\begin{aligned} & \hline \begin{array}{l} \text { Currently } \\ \text { studying } \end{array} \end{aligned}$ | $\begin{array}{\|c} \text { Not } \\ \text { applicable } \end{array}$ | Doctorate | Master's | Bachelors | Master of Business Administration | Non-graduate | Male | Female |
| Asian/Asian British Palistani | Total |  | 22 | 4 | 10 | 4 | 1 | 1 | 1 | 1 | 0 | 0 | 0 | 16 | 2 | 4 | 0 | 0 | 0 | 0 | 15 | 7 | , | 0 | 21 | 1 |
|  | Mean | ${ }^{43,856}$ | 26.150 | 36,773 | 50,259 | 64,000 | 50.000 | 79.460 | 98.000 |  |  |  | 49,739 | 27.850 | 28,326 |  |  |  |  | 39,605 | 52.963 |  |  | 44,291 | 34,703 |
|  | Median | 40,000 | 26.500 | 36,624 | 44,019 | 64,000 | 50,000 | 79,460 | 98,000 |  |  |  | 43.800 | 27.850 | 28,300 |  |  |  |  | ${ }^{34,703}$ | 41.600 |  |  | 40,000 | 34,703 |
|  | ${ }^{\text {ist Decile }}$ | 26,100 | ${ }^{23,200}$ | 29.230 | 40.011 | 64,000 | 50,000 | 79,460 | 98,000 |  |  |  | 32.000 | 26,370 | 23,500 |  |  |  |  | 25,400 | ${ }^{34,966}$ |  |  | 26,000 | 34,703 |
|  | 9th Decile | 72.100 | 28.820 | 46,218 | 65,500 | 64,000 | 50.000 | 79.460 | 98,000 |  |  |  | 76.230 | 29,330 | 33,172 |  |  |  |  | 57.672 | 83.000 |  |  | 73,000 | 34,703 |
| Asian/Asian British Bangladeshi | Total | 5 | 0 | 3 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 0 | 4 | 1 |
|  | Mean | 43,780 |  | 35,300 | 56.000 | 57,000 |  |  |  |  |  |  | 43,780 |  |  |  |  |  |  | ${ }^{43,780}$ |  |  |  | 45,225 | 38,000 |
|  | Median | ${ }^{39,300}$ |  | 38,000 | 56,000 | 57,000 |  |  |  |  |  |  | ${ }^{39,300}$ |  |  |  |  |  |  | 39,300 |  |  |  | 47.550 | 38.000 |
|  | ${ }^{\text {st Decile }}$ | 32,360 |  | 30,480 | 56,000 | 57,000 |  |  |  |  |  |  | 32,360 |  |  |  |  |  |  | ${ }^{32,360}$ |  |  |  | 31.810 | 38,000 |
|  | 9th Decile | 56,600 |  | 39,040 | 56,000 | 57.000 |  |  |  |  |  |  | 56,600 |  |  |  |  |  |  | ${ }^{56,600}$ |  |  |  | 56,700 | 38,000 |
| Asian/Asian British Chinese | Total | 27 | 3 | 7 | 5 | 8 | 1 | 1 | 2 | 0 | 0 | 0 | 23 | 2 | 2 | 0 | 0 | 0 | 7 | 19 | 1 | 0 | 0 | 18 | 9 |
|  | Mean | 48,749 | ${ }^{37,614}$ | 34,000 | 58.500 | 46,266 | 56,000 | 77,750 | 84,500 |  |  |  | 51,205 | 40.250 | 29,000 |  |  |  | 46,011 | ${ }^{47849}$ | 85.000 |  |  | 51,097 | ${ }^{44,053}$ |
|  | Median | 45,000 | 38,000 | 37,000 | ${ }^{50,500}$ | 45.267 | 56,000 | 77,750 | 84,500 |  |  |  | ${ }^{46,500}$ | 40,250 | 29,000 |  |  |  | ${ }^{43,888}$ | ${ }^{45,000}$ | 85,000 |  |  | 46,250 | 39,000 |
|  | 1st Decile | ${ }^{29,936}$ | ${ }^{31,473}$ | 24,800 | 36,900 | ${ }^{36,200}$ | 56,000 | ${ }^{\text {77,750 }}$ | 84,100 |  |  |  | 30,100 | 36,450 | 21.800 |  |  |  | ${ }^{36,100}$ | ${ }^{29,473}$ | ${ }^{85,000}$ |  |  | 33,802 | 28,000 |
|  | 9th Decile | 81,600 | 43,600 | 41.800 | 83.000 | 55,370 | 56,000 | 77,750 | 84,900 |  |  |  | 83,200 | 44,050 | 36,200 |  |  |  | 55,100 | 80.800 | 85.000 |  |  | 81,500 | ${ }^{62,720}$ |
| Any Other Asian background | Total | 22 | 5 | 8 | 7 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 17 | 1 | 4 | 0 | 0 | 0 | 1 | 17 | 4 | 0 | 0 | 11 | 11 |
|  | Mean | $\frac{39,176}{39,200}$ | $\begin{aligned} & \hline 35.419 \\ & \hline 31.500 \end{aligned}$ | ${ }^{35,806}$ | 40.619 | ${ }^{47,000}$ | 67,000 |  |  |  |  |  | $\frac{41,132}{41500}$ | ${ }^{35,550}$ | ${ }^{31,774}$ |  |  |  | ${ }^{35,550}$ | $\frac{39,490}{40800}$ | ${ }_{3}^{38,750}$ |  |  | $\frac{40,491}{40.800}$ | ${ }_{3}^{37.862}$ |
|  | Median | $\frac{39,200}{28,500}$ | ${ }^{315000}$ | ${ }^{34,775}$ | ${ }^{41,500}$ | 47,000 | 67,000 |  |  |  |  |  | ${ }_{34} 3$ S000 | ${ }^{35550}$ | ${ }^{30.000}$ |  |  |  | ${ }^{355550}$ | ${ }^{40,000}$ | ${ }_{2}^{39,400}$ |  |  | 28,500 | 26,6000 |
|  | 9th Decile | $\stackrel{49,700}{4}$ | $4{ }^{46,438}$ | 44.650 | ${ }^{\text {4, } 7,400}$ | 47,000 | 67,000 |  |  |  |  |  | 50,400 | 35,550 | 38,217 |  |  |  | ${ }^{35,550}$ | ${ }_{48,600}$ | 48.500 |  |  | 51,000 | 455.000 |
| Black African | Total | 18 | 4 | 4 | 4 | 4 | 1 | 0 | 1 | 0 | 0 | 0 | 12 | 0 | 4 | 1 | 1 | 0 | 2 | 12 | 4 | 0 | 0 | 10 | 8 |
|  | Mean | 42,152 | 23,450 | 35,284 | ${ }^{43,953}$ | 59,000 | 60.000 |  | 52,000 |  |  |  | 50,782 |  | 26,340 | 24,000 | 20.000 |  | 40,280 | ${ }_{46,365}$ | 30.450 |  |  | 38,293 | 46.976 |
|  | Median | ${ }^{43,505}$ | 23,000 | 35,280 | ${ }^{44,405}$ | 59,500 | 60,000 |  | 52.000 |  |  |  | ${ }^{48,250}$ |  | 24,900 | 24,000 | 20,000 |  | ${ }^{40,280}$ | 46,900 | 24,900 |  |  | 41,250 | ${ }^{44,505}$ |
|  | 13t Decile | ${ }^{21,400}$ | ${ }^{20,600}$ | 24500 | ${ }^{38.853}$ | 45,600 | ${ }^{60,000}$ |  | 52,000 |  |  |  | 37.951 |  | 20.600 | 24,000 | 20,000 |  | 36,504 | 25,100 | ${ }^{20,600}$ |  |  | ${ }^{21,800}$ | 25.460 |
|  | 9th Decile | 63,600 | 26.660 | 46,070 | 48.990 | 72,000 | 60,000 |  | 52,000 |  |  |  | 70,800 |  | 33,232 | 24.000 | 20,000 |  | 44.056 | 70.800 | ${ }^{44,740}$ |  |  | 50,717 | 72,000 |
| Black Caribbean | Total | 2 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | $\frac{2}{15650}$ |
|  | $\begin{array}{\|l\|l\|} \hline \frac{\text { Mean }}{} \\ \hline \text { median } \end{array}$ | 45,650 <br> 45,550 | 31,500 <br> 31,500 |  |  |  |  | 59,800 <br> 59800 |  |  |  |  | $\frac{59,800}{59,800}$ |  | 31,500 <br> 31.500 |  |  |  | ${ }_{59,9800}^{59}$ | ${ }^{31,500}$ |  |  |  |  | ${ }_{4}^{45.550}$ |
|  | ${ }^{1 \text { st Decile }}$ | ${ }^{34,330}$ | ${ }^{31,500}$ |  |  |  |  | 59,800 |  |  |  |  | 59,800 |  | 31.500 |  |  |  | 59,800 | ${ }^{31,500}$ |  |  |  |  | ${ }^{44,330}$ |
|  | 9th Decile | 56,970 | 31.500 |  |  |  |  | 59.800 |  |  |  |  | 59,800 |  | 31.500 |  |  |  | 59.800 | ${ }^{31,500}$ |  |  |  |  | 56,970 |
| Any Other <br> Black/African/Caribbean <br> Background | Total | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 |
|  | Mean | 19,000 | 19,000 |  |  |  |  |  |  |  |  |  |  |  | 19,000 |  |  |  |  | 19,000 |  |  |  |  | ${ }^{19,000}$ |
|  | Median | 19,000 | 19,000 |  |  |  |  |  |  |  |  |  |  |  | 19,000 |  |  |  |  | ${ }^{19,000}$ |  |  |  |  | 19.000 |
|  | 1st Decile | 19,000 | 19,000 |  |  |  |  |  |  |  |  |  |  |  | 19,000 |  |  |  |  | ${ }^{19,000}$ |  |  |  |  | ${ }^{19,000}$ |
|  | 9th Decile | 19,000 | 19.000 |  |  |  |  |  |  |  |  |  |  |  | 19,000 |  |  |  |  | 19,000 |  |  |  |  | 19,000 |
| Arab | Total | 8 | 1 | 2 | ${ }^{4}$ | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 7 | 1 | 0 | 0 | 0 | 0 | 1 | 6 | 1 | 0 | 0 | 6 |  |
|  | 骨 ${ }^{\text {Mean }}$ | ${ }^{48,484}{ }^{44,500}$ | ${ }^{31,000}$ | $\frac{42,000}{42,00}$ | ${ }_{56,967}^{55,50}$ |  |  |  | $\frac{45,000}{45,00}$ |  |  |  | $\frac{50,981}{45.00}$ | ${ }^{31,000}$ |  |  |  |  | 45,000 | ${ }_{4}^{48,978}$ | ${ }_{4}^{49,000}$ |  |  | $\frac{45,311}{44,50}$ | $\frac{58.000}{58.000}$ |
|  | 7st Decie | ${ }^{31,608}$ | ${ }^{31,000}$ | 40,400 | ${ }^{37.008}$ |  |  |  | 45,000 |  |  |  | ${ }^{36,747}$ | 31.000 |  |  |  |  | 45,000 | ${ }^{31,434}$ | 49,000 |  |  | 35.934 | 36.400 |
|  | 9th Decile | 68,900 | ${ }^{31,000}$ | ${ }^{43,600}$ | 78.100 |  |  |  | 45,000 |  |  |  | ${ }^{71,200}$ | 31.000 |  |  |  |  | 45,000 | ${ }^{73,500}$ | 49,000 |  |  | 55,500 | 79,600 |
| Any Other Ethnic Croup | Total | $\stackrel{27}{55241}$ | 1 | 7 | $3^{3}$ | ${ }^{6} 6$ | ${ }_{5}^{5}$ | 0 | 1 | 2 | 2 | 0 | ${ }_{5}^{26}$ | 0 | 0 | ${ }_{-1}^{15135}$ | 0 | 0 | 8 | 12 |  | 0 | 0 | ${ }^{19}$ |  |
|  | Mean | 55.241 | ${ }^{15,435}$ | ${ }^{44,194}$ | ${ }^{38,667}$ | ${ }^{46,533}$ | 59.500 |  | ${ }^{70,000}$ | 104,000 | 98,000 |  | 56,772 |  |  | ${ }^{15,435}$ |  |  | ${ }^{52,773}$ | ${ }^{55,458}$ | $\frac{57.36}{56000}$ |  |  | 59,421 | ${ }^{45,313}$ |
|  | Median | 52,000 32,200 | 15,435 | 42,000 <br> 88,40 | 42,000 | ${ }^{50,000}$ | 54,000 52,700 |  | 70,000 70000 | 104,000 | 98,000 <br> 64,400 |  | ${ }_{32,250} 350$ |  |  | ${ }^{15,435}$ |  |  | ${ }^{53,500}$ | ${ }_{4}^{47,000}$ | 56,000 |  |  | 54,000 |  |
|  | 9th Decile | 83,400 | 15,435 | 52,74 | 45,200 | 61.500 | 72,000 |  | 70,000 | 120,800 | 1311,600 |  | ${ }_{83,500}$ |  |  | 15,435 |  |  | 72,800 | 80,200 | ${ }^{2,2,000}$ |  |  | ${ }^{\text {9,1,400 }}$ | ${ }_{5}^{58,800}$ |



SECTION B/TABLE I: EMPLOYMENT STATUS

|  |  | Total | Member Crade |  |  | Level of Responsibility |  |  |  |  |  |  |  |  |  |  |  | Gender |  | Employment Status |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Chatered | Assoc | Other | MD/CEO | Sen Mgr | ProjMgr | Sen Eng | Engineer | Technician | Postdoctoral | Craduate | Interm | Consultant | Safety hinp | Other | Male | Female | Full time | Part time |
| Total | Total |  | 1585 | 850 | 690 | 45 | 27 | 191 | 351 | 314 | 390 | 12 | 4 | 177 | 2 | 95 | 11 | 11 | 1253 | 332 | 1535 | 50 |
|  | \% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% |
| Full time | Total | 1535 | 808 | 683 | 44 | 27 | 186 | 338 | 297 | 388 | 12 | 4 | 177 | 2 | 83 | 10 | 11 | 1234 | 301 | 1535 | 0 |
|  | \% | 97\% | 95\% | 99\% | 98\% | 100\% | 97\% | 96\% | 95\% | 99\% | 100\% | 100\% | 100\% | 100\% | 87\% | 91\% | 100\% | 98\% | 91\% | 100\% | 0\% |
| Part time | Total | 50 | 42 | 7 | 1 | 0 | 5 | 13 | 17 | 2 | 0 | 0 | 0 | 0 | 12 | 1 | 0 | 19 | 31 | 0 | 50 |
|  | \% | 3\% | 5\% | 1\% | 2\% | 0\% | 3\% | $4 \%$ | 5\% | 1\% | 0\% | 0\% | 0\% | 0\% | 13\% | 9\% | 0\% | 2\% | 9\% | 0\% | 100\% |


|  | Total | Member Grade |  |  | Level of Responsibility |  |  |  |  |  |  |  |  |  |  |  | Gender |  | Employment Status |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Chartered | Assoc | Other | MD/CEO | Sen Mgr | Proj Mgr | Sen Eng | Engineer | Technician | Postdoctoral | Craduate | Intern | Consultant | Safety Insp | Other | Male | Female | Full time | Part time |
| Total | 1585 | 850 | 690 | 45 | 27 | 191 | 351 | 314 | 390 | 12 | 4 | 177 | 2 | 95 | 11 | 11 | 1253 | 332 | 1535 | 50 |
| <£16K | 6 | 2 | 2 | 2 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 3 | 1 | 1 | 0 | 0 | 5 | 1 | 5 | 1 |
| $\rangle=$ 16K and $<£ 17 \mathrm{~K}$ | 2 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 2 | 0 | 2 | 0 |
| $\rangle=E 17 \mathrm{~K}$ and $¢ £ 18 \mathrm{~K}$ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\rangle= \pm 18 \mathrm{~K}$ and $<£ 19 \mathrm{~K}$ | 3 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 0 | 1 | 0 | 0 | 2 | 1 | 2 | 1 |
| $\rangle=¢ 19 \mathrm{~K}$ and $¢ £ 20 \mathrm{~K}$ | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 |
| $\rangle= \pm 20 \mathrm{~K}$ and $¢ £ 21 \mathrm{~K}$ | 3 | 0 | 2 | 1 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 2 | 3 | 0 |
| $\geq \pm \pm 21 \mathrm{~K}$ and $<£ 22 \mathrm{~K}$ | 3 | 0 | 2 | 1 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 3 | 0 | 3 | 0 |
| $\rangle= \pm 22 \mathrm{~K}$ and $<£ 23 \mathrm{~K}$ | 5 | 0 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 0 | 0 | 4 | 1 | 5 | 0 |
| $\rangle= \pm 23 \mathrm{~K}$ and $<£ 24 \mathrm{~K}$ | 3 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 2 | 0 | 0 | 0 | 0 | 2 | 1 | 3 | 0 |
| $\rangle= \pm 24 \mathrm{~K}$ and $¢ £ 25 \mathrm{~K}$ | 12 | 1 | 8 | 3 | 0 | 0 | 0 | 1 | 3 | 0 | 0 | 7 | 0 | 1 | 0 | 0 | 9 | 3 | 12 | 0 |
| $\rangle= \pm 25 \mathrm{~K}$ and $¢ £ 26 \mathrm{~K}$ | 11 | 1 | 8 | 2 | 0 | 0 | 1 | 1 | 1 | 0 | 0 | 8 | 0 | 0 | 0 | 0 | 8 | 3 | 10 | 1 |
| $\rangle= \pm 26 \mathrm{~K}$ and $<£ 27 \mathrm{~K}$ | 19 | 0 | 18 | 1 | 0 | 0 | 0 | 1 | 2 | 0 | 0 | 15 | 1 | 0 | 0 | 0 | 12 | 7 | 19 | 0 |
| $\rangle= \pm 27 \mathrm{~K}$ and $<£ 28 \mathrm{~K}$ | 21 | 0 | 20 | 1 | 0 | 0 | 0 | 1 | 5 | 0 | 0 | 14 | 0 | 1 | 0 | 0 | 15 | 6 | 21 | 0 |
| $\rangle= \pm 28 \mathrm{~K}$ and $¢ £ 29 \mathrm{~K}$ | 27 | 0 | 25 | 2 | 0 | 0 | 0 | 0 | 6 | 2 | 0 | 18 | 0 | 1 | 0 | 0 | 21 | 6 | 27 | 0 |
| $\rangle= \pm 29 \mathrm{~K}$ and $<\in 30 \mathrm{~K}$ | 16 | 0 | 16 | 0 | 0 | 0 | 0 | 0 | 6 | 0 | 0 | 10 | 0 | 0 | 0 | 0 | 11 | 5 | 16 | 0 |
| $\rangle= \pm 30 \mathrm{~K}$ and $¢ ¢ 31 \mathrm{~K}$ | 42 | 3 | 33 | 6 | 0 | 0 | 0 | 2 | 16 | 1 | 0 | 20 | 0 | 2 | 0 | 1 | 25 | 17 | 39 | 3 |
| $\rangle=E 31 \mathrm{~K}$ and $<432 \mathrm{~K}$ | 29 | 1 | 26 | 2 | 0 | 0 | 0 | 0 | 12 | 0 | 1 | 15 | 0 | 0 | 1 | 0 | 17 | 12 | 29 | 0 |
| $\rangle=E 32 \mathrm{~K}$ and $¢ ¢ 33 \mathrm{~K}$ | 29 | 0 | 28 | 1 | 0 | 0 | 1 | 0 | 20 | 0 | 0 | 8 | 0 | 0 | 0 | 0 | 23 | 6 | 29 | 0 |
| $\rangle=E 33 \mathrm{~K}$ and $¢ ¢ 34 \mathrm{~K}$ | 21 | 1 | 19 | 1 | 0 | 0 | 1 | 0 | 14 | 0 | 0 | 6 | 0 | 0 | 0 | 0 | 14 | 7 | 21 | 0 |
| $\rangle=E 34 \mathrm{~K}$ and $<635 \mathrm{~K}$ | 26 | 2 | 23 | 1 | 0 | 0 | 3 | 0 | 12 | 0 | 0 | 9 | 0 | 1 | 1 | 0 | 11 | 15 | 25 | 1 |
| $\rangle=E 35 \mathrm{~K}$ and $<436 \mathrm{~K}$ | 31 | 2 | 28 | 1 | 0 | 0 | 3 | 0 | 16 | 0 | 1 | 9 | 0 | 2 | 0 | 0 | 22 | 9 | 30 | 1 |
| $\rangle=E 36 \mathrm{~K}$ and $<\in 37 \mathrm{~K}$ | 27 | 6 | 19 | 2 | 0 | 0 | 0 | 3 | 16 | 0 | 1 | 6 | 0 | 1 | 0 | 0 | 14 | 13 | 27 | 0 |
| $\rangle=E 37 \mathrm{~K}$ and $<\in 38 \mathrm{~K}$ | 28 | 8 | 20 | 0 | 0 | 0 | 1 | 6 | 16 | 0 | 0 | 3 | 0 | 2 | 0 | 0 | 21 | 7 | 27 | 1 |
| $\rangle=E 38 \mathrm{~K}$ and $¢ \in 39 \mathrm{~K}$ | 29 | 5 | 23 | 1 | 0 | 1 | 1 | 2 | 18 | 1 | 0 | 1 | 0 | 3 | 1 | 1 | 15 | 14 | 27 | 2 |
| $\rangle=E 39 \mathrm{~K}$ and $<440 \mathrm{~K}$ | 21 | 5 | 15 | 1 | 0 | 0 | 1 | 4 | 13 | 0 | 0 | 2 | 0 | 1 | 0 | 0 | 17 | 4 | 20 | 1 |
| $\rangle= \pm 40 \mathrm{~K}$ and $¢ \pm 45 \mathrm{~K}$ | 142 | 35 | 106 | 1 | 0 | 0 | 7 | 41 | 75 | 1 | 1 | 9 | 0 | 6 | 1 | 1 | 108 | 34 | 137 | 5 |
| $\rangle=E 45 \mathrm{~K}$ and $<450 \mathrm{~K}$ | 136 | 64 | 71 | 1 | 0 | 0 | 16 | 46 | 61 | 0 | 0 | 3 | 0 | 5 | 4 | 1 | 105 | 31 | 130 | 6 |
| $\rangle=550 \mathrm{~K}$ and $<455 \mathrm{~K}$ | 108 | 61 | 44 | 3 | 0 | 2 | 30 | 44 | 27 | 1 | 0 | 0 | 0 | 4 | 0 | 0 | 81 | 27 | 102 | 6 |
| $\rangle=E 55 \mathrm{~K}$ and $<660 \mathrm{~K}$ | 107 | 69 | 38 | 0 | 0 | 4 | 42 | 36 | 22 | 2 | 0 | 0 | 0 | 0 | 1 | 0 | 85 | 22 | 101 | 6 |
| $\rangle=$ ¢ 60 K and $<665 \mathrm{~K}$ | 78 | 63 | 12 | 3 | 0 | 3 | 26 | 32 | 9 | 0 | 0 | 0 | 0 | 5 | 0 | 3 | 67 | 11 | 75 | 3 |
| $\rangle=$ ¢65 and $<470 \mathrm{~K}$ | 87 | 78 | 8 | 1 | 0 | 15 | 39 | 21 | 8 | 1 | 0 | 0 | 0 | 3 | 0 | 0 | 79 | 8 | 86 | 1 |
| $\rangle= \pm 70 \mathrm{~K}$ and < $¢ 75 \mathrm{~K}$ | 76 | 63 | 12 | 1 | 0 | 12 | 28 | 22 | 5 | 0 | 0 | 0 | 0 | 8 | 1 | 0 | 65 | 11 | 76 | 0 |
| $\rangle=E 75 \mathrm{~K}$ and $<480 \mathrm{~K}$ | 53 | 46 | 7 | 0 | 2 | 8 | 26 | 12 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 1 | 45 | 8 | 53 | 0 |
| $\rangle=E 80 \mathrm{~K}$ and $<885 \mathrm{~K}$ | 63 | 50 | 13 | 0 | 0 | 16 | 24 | 11 | 4 | 0 | 0 | 0 | 0 | 8 | 0 | 0 | 54 | 9 | 61 | 2 |
| $\rangle=E 85 \mathrm{~K}$ and $<£ 90 \mathrm{~K}$ | 45 | 43 | 2 | 0 | 0 | 14 | 17 | 8 | 0 | 0 | 0 | 0 | 0 | 6 | 0 | 0 | 37 | 8 | 44 | 1 |
| $\rangle=$ ¢90 K and < $¢ 95 \mathrm{~K}$ | 36 | 29 | 7 | 0 | 2 | 12 | 15 | 3 | 1 | 0 | 0 | 0 | 0 | 2 | 1 | 0 | 34 | 2 | 36 | 0 |
| $\rangle=995 \mathrm{~K}$ and $<\in 100 \mathrm{~K}$ | 28 | 25 | 1 | 2 | 0 | 10 | 14 | 2 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 23 | 5 | 27 | 1 |
| ) $>$ ¢ 100 K and < E 105 K | 26 | 24 | 2 | 0 | 1 | 8 | 7 | 7 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 1 | 24 | 2 | 24 | 2 |
| ) $\quad$ ¢E105K and < $£ 110 \mathrm{~K}$ | 28 | 28 | 0 | 0 | 2 | 16 | 3 | 1 | 0 | 0 | 0 | 0 | 0 | 6 | 0 | 0 | 26 | 2 | 28 | 0 |
| $\rangle=E 110 \mathrm{~K}$ and $<£ 115 \mathrm{~K}$ | 22 | 16 | 5 | 1 | 1 | 9 | 8 | 2 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 20 | 2 | 22 | 0 |
| $\rangle=E 115 \mathrm{~K}$ and $<1120 \mathrm{~K}$ | 14 | 11 | 2 | 1 | 1 | 4 | 6 | 1 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 13 | 1 | 12 | 2 |
| , $\quad>=¢ 120 \mathrm{~K}$ and $<125 \mathrm{~K}$ | 21 | 16 | 5 | 0 | 0 | 6 | 10 | 1 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 20 | 1 | 18 | 3 |
| $\rangle=E 125 \mathrm{~K}$ and $<1130 \mathrm{~K}$ | 9 | 9 | 0 | 0 | 0 | 5 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 8 | 1 | 9 | 0 |
| $\rangle=E 130 \mathrm{~K}$ and $<1135 \mathrm{~K}$ | 12 | 11 | 1 | 0 | 1 | 6 | 3 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 11 | 1 | 12 | 0 |
| $\rangle=$ ¢ 135 K and $<1140 \mathrm{~K}$ | 7 | 6 | 1 | 0 | 1 | 5 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 0 | 7 | 0 |
| $\rangle=E 140 \mathrm{~K}$ and $<1145 \mathrm{~K}$ | 15 | 13 | 2 | 0 | 1 | 7 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 13 | 2 | 15 | 0 |
| ) $=$ ¢ 14 SK K and $<1150 \mathrm{~K}$ | 6 | 5 | 1 | 0 | 0 | 3 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 6 | 0 | 6 | 0 |
| $\rangle=E 150 \mathrm{~K}$ and $<2200 \mathrm{~K}$ | 37 | 33 | 3 | 1 | 6 | 21 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 1 | 34 | 3 | 37 | 0 |
| , $\quad> \pm 200 \mathrm{~K}$ and $<$ ¢ 250 K | 3 | 3 | 0 | 0 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 3 | 0 |
| $\geq \pm$ 220k | 11 | 11 | 0 | 0 | 7 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 11 | 0 | 11 | 0 |
| Total | 1585 | 850 | 690 | 45 | 27 | 191 | 351 | 314 | 390 | 12 | 4 | 177 | 2 | 95 | 11 | 11 | 1253 | 332 | 1535 | 50 |
| Mean | 66,468 | 85,995 | 44,314 | 44,888 | 324,949 | 107.802 | 75,621 | 58,780 | 42,328 | 38,405 | 35,775 | 30,091 | 20,718 | 76,399 | 50,486 | 63,265 | 70,747 | 50,321 | 66,744 | 58,001 |
| Median | 54,000 | 70,000 | 39,932 | 32,294 | 160,000 | 99,000 | 70,000 | 55,000 | 40,650 | 34,257 | 36,000 | 30,000 | 20,718 | 72,000 | 46,500 | 61,500 | 57.350 | 43,000 | 54.500 | 51,653 |
| 1 st Decile | 30,000 | 45,288 | 27,500 | 22,200 | 92,400 | 68,000 | 49,000 | 40,986 | 30,590 | 21,421 | 32,350 | 24,000 | 16,492 | 35,000 | 34,400 | 30,000 | 31,250 | 29,052 | 30,000 | 30,810 |
| Oth Decile | 109,000 | 126,072 | 65,200 | 85,800 | 340,000 | 160,000 | 115,000 | 82,400 | 56,011 | 59,373 | 39,020 | 37,061 | 24,944 | 120,000 | 72,000 | 102,500 | 114,977 | 83,970 | 109,000 | 104,300 |


|  |  | Total | Member Grade |  |  | Level of Responsibility |  |  |  |  |  |  |  |  |  |  |  | Gender |  | Employment Status |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Chartered | Assoc | Other | MD/CEO | Sen Mgr | Proj Mgr | Sen Eng | Engineer | Technician | Postdoctoral | Graduate | Intern | Consultant | Safety lisp | Other | Male | Female | Full time | Part time |
|  | Total | 1585 | 850 | 690 | 45 | 27 | 191 | 351 | 314 | 390 | 12 | 4 | 177 | 2 | 95 | 11 | 11 | 1253 | 332 | 1535 | 50 |
| Defined Benefit Pension/ Company Final Salary Scheme | Total | 381 | 223 | 148 | 10 | 7 | 47 | 91 | 85 | 81 | 4 | 0 | 44 | 2 | 8 | 7 | 5 | 301 | 80 | 365 | 16 |
|  | \% | 24\% | 26\% | 21\% | 22\% | 26\% | 25\% | 26\% | 27\% | 21\% | 33\% | 0\% | 25\% | 100\% | 8\% | 64\% | 45\% | 24\% | 24\% | 24\% | 32\% |
| Defined Contribution Pension/ Company Money Purchase Scheme | Total | 1076 | 540 | 506 | 30 | 16 | 124 | 244 | 208 | 296 | 8 | 3 | 122 | 0 | 46 | 4 | 5 | 849 | 227 | 1053 | 23 |
|  | \% | 68\% | 64\% | 73\% | 67\% | 59\% | 65\% | 70\% | 66\% | 76\% | 67\% | 75\% | 69\% | \%\% | 48\% | 36\% | 45\% | 68\% | 68\% | 69\% | 46\% |
| Non-contributory Pension | Total | 51 | 33 | 16 | 2 | 3 | 12 | 7 | 9 | 8 | 0 | 1 | 2 | 0 | 8 | 0 | 1 | 41 | 10 | 51 | 0 |
|  | \% | 3\% | 4\% | 2\% | $4 \%$ | 11\% | 6\% | 2\% | 3\% | 2\% | 0\% | 25\% | 1\% | 0\% | 8\% | 0\% | 9\% | 3\% | 3\% | 3\% | $0 \%$ |
| No Pension Benefits | Total | 77 | 54 | 20 | 3 | 1 | 8 | 9 | 12 | 5 | 0 | 0 | 9 | 0 | 33 | 0 | 0 | 62 | 15 | 66 | 11 |
|  | \% | 5\% | 6\% | 3\% | $7 \%$ | 4\% | 4\% | 3\% | 4\% | 1\% | 0\% | \% | 5\% | 0\% | 35\% | 0\% | 0\% | 5\% | 5\% | 4\% | 22\% |
| Heatth Insurance | Total | 973 | 576 | ${ }^{372}$ | 25 | 16 | 156 | 263 | 193 | 224 | 5 | 0 | 71 | 1 | 33 | 3 | 8 | 785 | 188 | 950 | 23 |
|  | \% | 61\% | 68\% | $54 \%$ | $56 \%$ | 59\% | 82\% | 75\% | $61 \%$ | 57\% | 42\% | 0\% | 40\% | 50\% | 35\% | 27\% | 73\% | 63\% | 57\% | 62\% | 46\% |
| Dental Insurance | Total | 211 | 115 | 91 | 5 | 3 | 33 | 49 | 30 | 60 | 0 | 0 | 22 | 1 | 9 | 1 | 3 | 166 | 45 | 208 | 3 |
|  | \% | 13\% | 14\% | 13\% | 11\% | 11\% | 17\% | 14\% | 10\% | 15\% | 0\% | \% | 12\% | 50\% | 9\% | 9\% | 27\% | 13\% | 14\% | 14\% | 6\% |
| Car or Car Allowance | Total | 440 | 332 | 104 | 4 | 17 | 124 | 173 | 53 | 40 | 2 | 0 | 7 | 0 | 18 | 4 | 2 | 362 | 78 | 425 | 15 |
|  | \% | 28\% | 39\% | 15\% | 9\% | 63\% | 65\% | 49\% | 17\% | 10\% | 17\% | \% | 4\% | \% | 19\% | 36\% | 18\% | 29\% | 23\% | 28\% | 30\% |
| Company Share Scheme | Total | 428 | 262 | 155 | 11 | 5 | 75 | 112 | 96 | 95 | 1 | 0 | 27 | 0 | 11 | 1 | 5 | 354 | 74 | 422 | 6 |
|  | \% | 27\% | 31\% | 22\% | 24\% | 19\% | 39\% | 32\% | 31\% | 24\% | 8\% | 0\% | 15\% | 0\% | 12\% | 9\% | 45\% | 28\% | 22\% | 27\% | 12\% |
| Life Insurance | Total | 595 | 367 | 215 | 13 | 15 | 107 | 164 | 124 | 120 | 2 | 0 | 34 | 1 | 19 | 3 | 6 | 505 | 90 | 586 | 9 |
|  | \% | 38\% | 43\% | 31\% | 29\% | 56\% | 56\% | 47\% | 39\% | 31\% | 17\% | 0\% | 19\% | 50\% | 20\% | 27\% | 55\% | 40\% | 27\% | 38\% | 18\% |
| Loans | Total | 58 | 35 | 21 | 2 | 1 | 8 | 12 | 10 | 14 | 0 | 0 | 7 | 0 | 6 | 0 | 0 | 50 | 8 | 58 | 0 |
|  | \% | 4\% | 4\% | 3\% | 4\% | 4\% | 4\% | 3\% | 3\% | 4\% | \%\% | 0\% | 4\% | \%\% | 6\% | 0\% | \%\% | 4\% | 2\% | 4\% | 0\% |
| IChemE Membership Fees | Total | 1220 | 681 | 516 | 23 | 17 | 148 | 278 | 266 | 309 | 7 | 0 | 114 | 1 | 60 | 11 | 9 | 963 | 257 | 1185 | 35 |
|  | \% | 77\% | 80\% | 75\% | 51\% | 63\% | 77\% | 79\% | 85\% | 79\% | 58\% | 0\% | 64\% | 50\% | 63\% | 100\% | 82\% | 77\% | 77\% | 77\% | 70\% |
| Other Professional Membership Fees | Total | 249 | 140 | 103 | 6 | 8 | 46 | 47 | 56 | 35 | 1 | 0 | 28 | 0 | 19 | 3 | 6 | 201 | 48 | 241 | 8 |
|  | \% | 16\% | 16\% | 15\% | 13\% | 30\% | 24\% | 13\% | 18\% | 9\% | 8\% | 0\% | 16\% | \% | 20\% | 27\% | 55\% | 16\% | 14\% | 16\% | 16\% |
| Childare | Total | 150 | 92 | 52 | 6 | 0 | 15 | 46 | 35 | 37 | 2 | 0 | 10 | 0 | 2 | 1 | 2 | 119 | 31 | 146 | ${ }_{4}$ |
|  | \% | 9\% | 11\% | 8\% | 13\% | 0\% | 8\% | 13\% | 11\% | 9\% | 17\% | 0\% | $6 \%$ | 0\% | $2 \%$ | 9\% | 18\% | 9\% | 9\% | 10\% | 8\% |
| Fexible Working | Total | 630 | 337 | 277 | 16 | 8 | 78 | 134 | 139 | 148 | 5 | 2 | 70 | 0 | 33 | 7 | 6 | 481 | 149 | 604 | 26 |
|  | \% | 40\% | 40\% | 40\% | 36\% | 30\% | 41\% | 38\% | 44\% | 38\% | 42\% | 50\% | 40\% | 0\% | 35\% | 64\% | 55\% | 38\% | 45\% | 39\% | 52\% |
| Discount Schemes | Total | 524 | 264 | 247 | 13 | 7 | 53 | 119 | 106 | 145 | 5 | 0 | 64 | 1 | 12 | 5 | 7 | 418 | 106 | 514 | 10 |
|  | \% | 33\% | 31\% | 36\% | 29\% | 26\% | 28\% | 34\% | 34\% | 37\% | 42\% | 0\% | 36\% | 50\% | 13\% | 45\% | 64\% | 33\% | 32\% | 33\% | 20\% |
| Enhanced Matemity/Paternity Packages | Total | 184 | 112 | 70 | 2 | 2 | 21 | 53 | 46 | 40 | 4 | 0 | 9 | 0 | 5 | 2 | 2 | 115 | 69 | 173 | 11 |
|  | \% | 12\% | 13\% | 10\% | $4 \%$ | 7\% | 11\% | 15\% | 15\% | 10\% | 33\% | 0\% | 5\% | 0\% | 5\% | 18\% | 18\% | 9\% | 21\% | 11\% | 22\% |
| Bonus Scheme or Performance-related Pay | Total | 971 | 539 | 406 | 26 | 19 | 154 | 238 | 188 | 235 | 9 | 0 | 87 | 1 | 30 | 3 | 7 | 765 | 206 | 948 | 23 |
|  | \% | 61\% | 63\% | 59\% | 58\% | 70\% | 81\% | 68\% | 60\% | 60\% | 75\% | 0\% | 49\% | 50\% | 32\% | 27\% | 64\% | 61\% | 62\% | 62\% | 46\% |
| nefits in Kind | Total | 87 | 48 | 38 | 1 | 3 | 4 | 7 | 18 | 18 | 0 | 2 | 11 | 0 | 23 | 0 | 1 | 74 | 13 | 80 | 7 |
|  | \% | 5\% | $6 \%$ | 6\% | $2 \%$ | 11\% | 2\% | 2\% | 6\% | 5\% | 0\% | 50\% | 6\% | 0\% | 24\% | 0\% | 9\% | $6 \%$ | 4\% | 5\% | 14\% |
| Other | Total | 31 | 15 | 14 | 2 | 1 | 2 | 5 | 6 | 7 | 0 | 0 | 6 | 0 | 3 | 0 | 1 | 25 | 6 | 31 | 0 |
|  | \% | 2\% | 2\% | $2 \%$ | $4 \%$ | 4\% | 1\% | 1\% | 2\% | 2\% | \% | \% | 3\% | \% | 3\% | 0\% | 9\% | 2\% | 2\% | 2\% | 0\% |

Section B Classified by membership grade, class of
employment and level of responsibility

|  |  | Total | Member Grade |  |  | Level of Responsibility |  |  |  |  |  |  |  |  |  |  |  | Gender |  | Employment Status |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Chartered | Assoc | Other | MD/CEO | Sen Mgr | Proj Mgr | Sen Eng | Engineer | Technician | Postdoctoral | Craduate | Intern | Consultant | Saxety lisp | Other | Male | Female |  | Part time |
| Chartered Members | Total | 850 | 850 | 0 | 0 | 23 | 164 | 275 | 218 | 88 | 1 | 2 | 0 | 0 | 66 | 7 | 6 | 718 | 132 | 808 | 42 |
|  | Mean | 85,595 | 85,995 |  |  | 360,853 | 109,438 | 78.582 | 62,858 | 50,907 | 65,000 | 36,000 |  |  | 85,579 | 58,239 | 87,070 | 89,290 | 65,496 | 87,003 | 58.503 |
|  | Median | 70,000 | 70,000 |  |  | 162,000 | 100,000 | 72,000 | 60,000 | 47,498 | 65,000 | 36,000 |  |  | 81,400 | 49,742 | 69,750 | 72.182 | 57.644 | 71,000 | 51.653 |
|  | 1 1st Decile | 45,288 | 45,288 |  |  | 96,200 | 69,300 | 52,700 | 43,765 | 37,000 | 65,000 | 35,600 |  |  | 43,150 | 46,300 | 61,750 | 47,000 | 37,068 | 46,500 | 34,341 |
|  | 9th Decile | 126,072 | 126,072 |  |  | 380,000 | 160,000 | 117.050 | 85,000 | 68.000 | 65,000 | 36.400 |  |  | 123,000 | 79,200 | 129.710 | 130,000 | 103,600 | 130,000 | 102,700 |
| Non-Chartered Members | Total | 735 | 0 | 690 | 45 | 4 | 27 | 76 | 96 | 302 | 11 | 2 | 177 | 2 | 29 | 4 | 5 | 535 | 200 | 727 | 8 |
|  | Mean | 44,349 |  | 44,314 | 44.888 | 118,500 | 97.867 | 64,907 | 49.521 | 39,828 | 35.988 | 35,550 | 30,091 | 20,718 | 55,508 | 36,919 | 34,700 | 45,861 | 40,306 | 44,228 | 55,366 |
|  | Median | 39.500 |  | 39,932 | 32,294 | 109,500 | 92,405 | 58,500 | 46,311 | 38,900 | 30,000 | 35.550 | 30,000 | 20,718 | 42,000 | 36,200 | 38,500 | 40,000 | 36,000 | 39,000 | 50,000 |
|  | 1 st Decile | 27,000 |  | 27,500 | 22,200 | 83,700 | 60,600 | 38,750 | 37,200 | 30,000 | 21,200 | 31,910 | 24,000 | 16,492 | 32.800 | 32,370 | 24,000 | 27,000 | 27,000 | 27.000 | 30,630 |
|  | 9th Decile | 67,360 |  | 65,200 | 85,800 | 160.500 | 142,300 | 92.500 | 66.500 | 51,000 | 55,000 | 39.190 | 37.061 | 24,944 | 90,440 | 42,044 | 43,000 | 70,000 | 59,016 | 67.240 | 77.412 |
| Male | Total | 1253 | 718 | 502 | 33 | 26 | 174 | 281 | 263 | 280 | 6 | 4 | 124 | 1 | 80 | 6 | 8 | 1253 | 0 | 1234 | 19 |
|  | Mean | 70,747 | 89,290 | 45.831 | 46,321 | 330,716 | 108,638 | 77.985 | 60,210 | 43,190 | 39,330 | 35,775 | 30,221 | 15,435 | 78,149 | 52.575 | 74,053 | 70,747 |  | 70,727 | 72,014 |
|  | Median | 57.350 | 72,182 | 40,175 | 31,349 | 160,000 | 99,500 | 70,080 | 56,000 | 41,325 | 33,257 | 36,000 | 29,921 | 15,435 | 72,000 | 48,237 | 63,250 | 57,350 |  | 57.163 | 69,000 |
|  | 15 t Decile | 31,250 | 47,000 | 28,000 | 21,600 | 92,000 | 68,000 | 50,500 | 41,104 | 31,000 | 22,303 | 32,350 | 24,000 | 15,435 | 36,700 | 45,139 | 37,000 | 31,250 |  | 31,280 | 28.320 |
|  | 9th Decile | 114,977 | 130,000 | 70,000 | 90,400 | 350,000 | 160,000 | 120,000 | 83,910 | 56,982 | 62,430 | 39,020 | 37.850 | 15,435 | 120,000 | 64,350 | 118,826 | 114,977 |  | 114,444 | 120,000 |
| Female | Total | 332 | 132 | 188 | 12 | 1 | 17 | 70 | 51 | 110 | 6 | 0 | 53 | 1 | 15 | 5 | 3 | 0 | 332 | 301 | 31 |
|  | Mean | 50,321 | 65,496 | 40,265 | 40,945 | 175,000 | 99,244 | ${ }^{66,129}$ | 51.407 | 40,134 | 37,481 |  | 29,786 | 26,000 | ${ }^{67,068}$ | 47.980 | ${ }^{34,500}$ |  | 50,321 | 50,415 | 49.412 |
|  | Median | 43,000 | 57.644 | 36,000 | 34,900 | 175,000 | 83,700 | 60,000 | 51,305 | 38,000 | 36,944 |  | 30,000 | 26,000 | 53,000 | 38,000 | 38.500 |  | 43,000 | 42,010 | 46,000 |
|  | 1 st Decile | 29.052 | 37,068 | 27,000 | 25,710 | 175,000 | 66.800 | 41,160 | 38,000 | 30,090 | 23,000 |  | 24,600 | 26,000 | 35,000 | 32.660 | 23,700 |  | 29,052 | 28.600 | 34,250 |
|  | 9th Decile | 83,970 | 103,600 | 59,000 | 62,600 | 175,000 | 144,000 | 95,100 | 65,000 | 51,150 | 52,500 |  | 35,800 | 26,000 | 113,600 | 72,400 | 43,700 |  | 83,970 | 84,000 | 60,000 |

Section B Classified by membership grade, class of
employment and level of responsibility

|  |  | Total | Member Grade |  |  | Level of Responsibility |  |  |  |  |  |  |  |  |  |  |  | Gender |  | Employment Status |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Chatered | ${ }^{\text {Assoc }}$ | Other | MD/CEO | Sen Mgr | Proj Mgr | Sen Eng | Engineer | Technician | Postdoctoral | Craduate | Intern | Consultant | Safety lisp | Other | Male | Female | Full time | Partime |
| Doctorate | Total | 132 | 78 | 52 | 2 | 3 | 21 | 37 | 35 | 23 | 2 | 4 | 0 | 0 | 7 | 0 | 0 | 105 | 27 | 129 | 3 |
|  | Mean | 66,014 | 77.262 | 48.815 | 74.500 | 166,667 | 88.466 | 69,154 | 57,465 | 41,612 | 32,544 | 35,775 |  |  | 88.679 |  |  | 68.882 | 54,856 | 66,624 | 39,773 |
|  | Median | 57.929 | 68.690 | 45,000 | 74.500 | 160,000 | 82,000 | 67,000 | 52.500 | 40,000 | 32.544 | 36,000 |  |  | 69,252 |  |  | 63,000 | 47,000 | 58.000 | 38.600 |
|  | 1 1st Decile | 36,320 | 44,667 | 33,830 | 58,100 | 160,000 | 63,000 | 50,215 | 43,200 | 33,960 | 23,469 | 32,350 |  |  | 35,900 |  |  | 37,940 | 35,394 | 36,460 | 35,848 |
|  | 9th Decile | 104,400 | 114,190 | 67,900 | 90,900 | 176,000 | 114,000 | 88,400 | 74,550 | 48.800 | 41,619 | 39,020 |  |  | 159,000 |  |  | 107,680 | 83,400 | 105,200 | 44.168 |
| Master's | Total | 982 | 429 | 525 | 28 | 9 | 72 | 169 | 188 | 313 | 5 | 0 | 168 | 1 | 49 | 3 | 5 | 742 | 240 | 960 | 22 |
|  | Mean | 55,968 | 74,693 | 41,575 | 38.936 | 144.514 | 109,130 | 74,152 | 56,943 | 42,050 | 41,903 |  | 30,215 | 26,000 | 74.678 | 43,992 | 60,200 | 59,060 | 46,409 | 56,009 | 54.186 |
|  | Median | 46.448 | 66.500 | 37,779 | 31.897 | 110,000 | 101,635 | 68,000 | 52,346 | 40,800 | 38,513 |  | 30,000 | 26,000 | 75,000 | 43.777 | 61.500 | 49.037 | 39,700 | 46,200 | 51,305 |
|  | 1 1st Decile | 29,367 | 43,564 | 27,000 | 23.100 | 77.800 | 69.415 | 47.800 | 40,000 | 31,000 | 28.000 |  | 24,341 | 26,000 | 36,600 | 33.955 | 36,000 | 30,000 | 28,331 | 29,000 | 37,108 |
|  | 9th Decile | 94.830 | 116,200 | 56,067 | 61.550 | 260,000 | 159,300 | 116,350 | 83,000 | 5, 800 | 59,000 |  | 36,988 | 26,000 | 115,600 | 54,115 | 86,300 | 105,000 | 74,650 | 96,007 | 78,000 |
| Bachelor's | Total | 440 | 317 | 109 | 14 | 13 | 82 | 138 | 89 | 53 | 5 | 0 | 9 | 1 | 37 | 8 | 5 | 376 | 64 | 415 | 25 |
|  | Mean | 87.026 | 100,072 | 53,760 | 50.624 | 499,462 | 108,49 | 79,065 | 63,252 | 44,307 | 37,253 |  | 27.766 | 15,435 | 76.648 | 52,922 | 66.084 | 91,140 | 62.851 | 88.440 | 63.545 |
|  | Median | 70,000 | 78.500 | 44,000 | 30,000 | 162,000 | 98.500 | 75,000 | 62.500 | 40,000 | 30,000 |  | 26,800 | 15.435 | 71,000 | 46,616 | 40,000 | 72,000 | 54,500 | 70,000 | 54,814 |
|  | 1 1st Decile | 35,000 | 51.800 | 28,000 | 21,350 | 104,200 | 68,000 | 50,000 | 42,000 | 28,100 | 20,162 |  | 23,260 | 15,435 | 29,200 | 36,920 | 27,400 | 37.500 | 30,000 | 36,080 | 27,334 |
|  | 9th Decile | 125,000 | 130,000 | 90,200 | 98,040 | 880,000 | 149,500 | 117,200 | 84,200 | 71.880 | 57,915 |  | 32,400 | 15,435 | 120,000 | 77,400 | 124,152 | 130,000 | 111,750 | 127,488 | 116,000 |
| Master of Business Administration | Total | 30 | 26 | 4 | 0 | 2 | 16 | 7 | 2 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 29 | 1 | 30 | 0 |
|  | Mean | 110,493 | 113,962 | 87,944 |  | 240,000 | 125,423 | 77, 357 | 55,500 | 41,000 |  |  |  |  | 70,000 |  | 64,500 | 112,061 | 65,000 | 110,493 |  |
|  | Median | 90,000 | 88.500 | 93.688 |  | 240,000 | 120,000 | 79,500 | 55,500 | 41,000 |  |  |  |  | 70,000 |  | 64,500 | 90,000 | 65,000 | 90,000 |  |
|  | 1 1st Decile | 64,350 | 64,750 | 55,700 |  | 232,000 | 72,000 | 64,200 | 47,900 | 41,000 |  |  |  |  | 70,000 |  | 64,500 | 64,200 | 65,000 | 64,350 |  |
|  | 9th Decile | 200,300 | 213,500 | 115,593 |  | 248,000 | 178.500 | 88,200 | 63,100 | 41,000 |  |  |  |  | 70.000 |  | 64,500 | 203,600 | 65,000 | 200,300 |  |
| Non-graduate | Total | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 1 | 0 |
|  | Mean | 72,000 |  |  | 72,000 |  |  |  |  |  |  |  |  |  | 72,000 |  |  | 72,000 |  | 72,000 |  |
|  | Median | 72,000 |  |  | 72,000 |  |  |  |  |  |  |  |  |  | 72,000 |  |  | 72,000 |  | 72,000 |  |
|  | 1 1st Decile | 72,000 |  |  | 72,000 |  |  |  |  |  |  |  |  |  | 72,000 |  |  | 72,000 |  | 72,000 |  |
|  | 9th Decile | 72,000 |  |  | 72,000 |  |  |  |  |  |  |  |  |  | 72,000 |  |  | 72,000 |  | 72,000 |  |


|  |  | Total | Member Grade |  |  | Level of Responsibility |  |  |  |  |  |  |  |  |  |  |  | Gender |  | Employment Status |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Chatered | Assoc | Other | MD/CEO | Sen Mgr | Proj Mgr | Sen Eng | Engineer | Technician | Postdoctoral | Craduate | Interm | Consultant | Safety hisp | other | Male | Female | Full time | Partime |
| Chairman/Managing Director/Chief Executive/ Vice Chancellor/Vice President | Total | 23 | 23 | 0 | 0 | 23 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 22 |  | 23 | 0 |
|  | Mean | 360.853 | 360,853 |  |  | 360,853 |  |  |  |  |  |  |  |  |  |  |  | 369301 | 175,000 | 366,853 |  |
|  | Median | 162,000 | 162,000 |  |  | 162,000 |  |  |  |  |  |  |  |  |  |  |  | 161,000 | 175.000 | 162,000 |  |
|  | 1 1st Decie | 96,200 | 96,200 |  |  | 96,200 |  |  |  |  |  |  |  |  |  |  |  | 95,100 | 175,000 | 96,200 |  |
|  | 9th Decile | 380,000 | 380,000 |  |  | 380,000 |  |  |  |  |  |  |  |  |  |  |  | 390,000 | 175.000 | 380,000 |  |
| Senior Manager/Director/Dean/Head of Department | Total | 164 | 164 | 0 | 0 | 0 | 164 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 152 | 12 | 159 | 5 |
|  | Mean | 109,438 | 109,438 |  |  |  | 109,438 |  |  |  |  |  |  |  |  |  |  | 109,610 | ${ }^{107,254}$ | 110,303 | 81,920 |
|  | Median | 100,000 | 100,000 |  |  |  | 100,000 |  |  |  |  |  |  |  |  |  |  | 99,500 | 107,000 | 100,000 | 100,000 |
|  | 1 1st Decile | 69,300 | 69.300 |  |  |  | 69300 |  |  |  |  |  |  |  |  |  |  | 70,000 | 66.330 | 70,000 | 43.960 |
|  | 9th Decile | 160,000 | 160,000 |  |  |  | 160,000 |  |  |  |  |  |  |  |  |  |  | 160,000 | 149,000 | 160,000 | 110,800 |
| Manager/Site Manager/Project Manager/ Associate Professor/Professor/Principal Engineer | Total | 275 | 275 | 0 | 0 | 0 | 0 | 275 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 224 | 51 | 263 | 12 |
|  | Mean | 78.582 | ${ }^{78,582}$ |  |  |  |  | 78,582 |  |  |  |  |  |  |  |  |  | 81,055 | 67.718 | 79,799 | 51,918 |
|  | Median | 72,000 | 72.000 |  |  |  |  | 72,000 |  |  |  |  |  |  |  |  |  | 75,000 | 62,000 | ${ }^{73,932}$ | 44,500 |
|  | 15 D Deile | 52,700 | 52,700 |  |  |  |  | 52,700 |  |  |  |  |  |  |  |  |  | 55,000 | 42.550 | 54,000 | 35.44 |
|  | 9th Decile | 117,050 | 117,050 |  |  |  |  | 117.050 |  |  |  |  |  |  |  |  |  | 120,000 | 97,000 | 117,950 | 59,820 |
| Senior Engineer/Senior Lecturer | Total | 218 | 218 | 0 | 0 | 0 | 0 | 0 | 218 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 184 | 34 | 207 | 11 |
|  | Mean | 62.858 | 62.858 |  |  |  |  |  | 62.858 |  |  |  |  |  |  |  |  | 64.469 | 54.139 | 63.461 | 51,517 |
|  | Median | 60.000 | 60,000 |  |  |  |  |  | 60,000 |  |  |  |  |  |  |  |  | 61.750 | 52.000 | 60,000 | ${ }^{51,305}$ |
|  | 15 Decile | 43,765 | 43,765 |  |  |  |  |  | ${ }^{43,765}$ |  |  |  |  |  |  |  |  | 45.243 | 40,407 | 44,940 | 40,000 |
|  | 9th Decile | 85,000 | 85,000 |  |  |  |  |  | 85,000 |  |  |  |  |  |  |  |  | 85,700 | 65,000 | 85.000 | 60,000 |
| Engineer/Supenised Team Member/Lecturer | Total | 88 | 88 | 0 | 0 | 0 | 0 | 0 | 0 | 88 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 66 | 22 | 86 | 2 |
|  | Mean | 50,907 | 50,907 |  |  |  |  |  |  | 50,907 |  |  |  |  |  |  |  | 52.852 | 45.071 | 51,102 | 42.505 |
|  | Median | 47.498 | 47.498 |  |  |  |  |  |  | 47,498 |  |  |  |  |  |  |  | 48.537 | 42.826 | 47,498 | 42.505 |
|  | 1 1st Decile | 37,000 | 37,000 |  |  |  |  |  |  | 37.000 |  |  |  |  |  |  |  | 40,000 | 36,030 | 37,000 | 38,108 |
|  | 9th Decile | 68,000 | 68,000 |  |  |  |  |  |  | 68,000 |  |  |  |  |  |  |  | ${ }^{68,000}$ | 60.689 | 68,000 | 46,901 |
| Engineering Technician | Total | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | - | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 0 |
|  | Mean | 65,000 | 65,000 |  |  |  |  |  |  |  | 65,000 |  |  |  |  |  |  | 65,000 |  | 65,000 |  |
|  | Median | 65.000 | 65,000 |  |  |  |  |  |  |  | 65,000 |  |  |  |  |  |  | 65,000 |  | 65.000 |  |
|  | 1 1st Decile | 65.000 | 65.000 |  |  |  |  |  |  |  | 65,000 |  |  |  |  |  |  | 65.000 |  | 65.000 |  |
|  | 9th Decile | 65.000 | 65.000 |  |  |  |  |  |  |  | 65.000 |  |  |  |  |  |  | 65.000 |  | 65.000 |  |
| Postdoctoral | Total | 2 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 2 | 0 |
|  | Mean | 36,000 | 36,000 |  |  |  |  |  |  |  |  | 36,000 |  |  |  |  |  | 36,000 |  | 36,000 |  |
|  | Median | 36,000 | 36,000 |  |  |  |  |  |  |  |  | 36,000 |  |  |  |  |  | 36,000 |  | ${ }^{36,000}$ |  |
|  | 1 st Decile | 35,600 | 35,600 |  |  |  |  |  |  |  |  | 35,600 |  |  |  |  |  | 35,600 |  | 35,600 |  |
|  | 9th Decile | 36,400 | 36,400 |  |  |  |  |  |  |  |  | 36,400 |  |  |  |  |  | 36,400 |  | 36,400 |  |
| Graduate in Training/Engineer in Training/ Postgraduate or Doctoral Student in Training | Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median <br> 1st Decile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Intem/Undergraduate Student Placement/Apprentice | Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\frac{1 \text { st Decile }}{\text { Oth Decile }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consultant/contractor | Total | 66 | 66 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 66 | 0 | 0 | 56 | 10 | 55 | 11 |
|  | Mean | 85.579 | 85.579 |  |  |  |  |  |  |  |  |  |  |  | 85.579 |  |  | 87,262 | 76,152 | ${ }^{89,480}$ | 66,073 |
|  | Median | 81,400 | 81,400 |  |  |  |  |  |  |  |  |  |  |  | 81,400 |  |  | 80,000 | 84.500 | 84,000 | 69,000 |
|  | 1 1st Decile | 43,150 | 43,150 |  |  |  |  |  |  |  |  |  |  |  | 43,150 |  |  | 46.500 | 37.200 | 47,400 | 18,000 |
|  | 9th Decile | 123,000 | 123,000 |  |  |  |  |  |  |  |  |  |  |  | 123,000 |  |  | 123,000 | 120.672 | 126,432 | 120,000 |
| Safety hspector/Regulatory Inspector/Audit hnsector | Total | 7 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 0 | 5 | 2 | 6 | 1 |
|  | Mean | 58,239 | 588,39 |  |  |  |  |  |  |  |  |  |  |  |  | 58,239 |  | ${ }_{54,335}$ | 68.000 | 60,279 | 46,000 |
|  | Median | 49,742 46,300 | 49,742 46,300 |  |  |  |  |  |  |  |  |  |  |  |  | 49,742 46300 |  | 49.742 46.593 | 68.000 50.400 | 53,221 46.616 | 46,000 46,000 |
|  |  | 49,200 | - ${ }^{\text {4, } 9,200}$ |  |  |  |  |  |  |  |  |  |  |  |  | 46,900 |  | ${ }^{46,593}$ | 50,400 | ${ }^{46,1,00}$ | 46,000 |
| Other | Total | 6 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 6 | 6 | 0 | 6 | 0 |
|  | Mean | 87,070 | 87,070 |  |  |  |  |  |  |  |  |  |  |  |  |  | 87,070 | 87,070 |  | 87,070 |  |
|  | Median | 69750 | 69,750 |  |  |  |  |  |  |  |  |  |  |  |  |  | 69,750 | 69,750 |  | 69,750 |  |
|  | $\frac{15}{\text { it Decie }}$ 9th Decie | ${ }_{1}^{61,750}$ | $\frac{61,750}{129,710}$ |  |  |  |  |  |  |  |  |  |  |  |  |  | $\frac{61,550}{129,710}$ | ${ }_{\text {61,750 }}^{69,710}$ |  | ${ }_{\text {61,750 }}^{69,710}$ |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


|  |  | Total | Member Crade |  |  | Level of Responsibility |  |  |  |  |  |  |  |  |  |  |  | Gender |  | Employment Status |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | MD/CEO |  |  |  | Sen Mgr | Proj Mgr | Sen Eng | Engineer | Technician | Postdoctoral | Graduate | Intem | Consultant | Safety lisp | Other | Male | Female |  | Part time |
| Chairman/Managing Director/Chief Executive/ Vice Chancellor/Vice President | Total |  | 3 | 0 | 3 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 3 | 0 |
|  | Mean | 98,000 |  | 98,000 |  | 98,000 |  |  |  |  |  |  |  |  |  |  |  | 98,000 |  | 98,000 |  |
|  | Median | 104,000 |  | 104,000 |  | 104,000 |  |  |  |  |  |  |  |  |  |  |  | 104,000 |  | 104,000 |  |
|  | $1{ }^{15 \text { t Decile }}$ | 80.800 |  | 80,800 |  | 80,800 |  |  |  |  |  |  |  |  |  |  |  | 80,800 |  | 80.800 |  |
|  | 9th Decile | 112,800 |  | 112.800 |  | 112,800 |  |  |  |  |  |  |  |  |  |  |  | 112.800 |  | 112.800 |  |
| Senior Manager/Director/Dean/Head of Depatment | Total | 27 | 0 | 27 | 0 | 0 | 27 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 22 | 5 | 27 | 0 |
|  | Mean | 97.867 |  | 97.867 |  |  | 97.867 |  |  |  |  |  |  |  |  |  |  | 101923 | 80.021 | 97.867 |  |
|  | Median | 92,405 |  | 92,405 |  |  | 92,405 |  |  |  |  |  |  |  |  |  |  | 103,688 | 80,000 | 92,405 |  |
|  | $1{ }^{15 \text { d Decile }}$ | 60,600 |  | 60,600 |  |  | 60.600 |  |  |  |  |  |  |  |  |  |  | 60,100 | 71,200 | 60.600 |  |
|  | 9th Decile | 142,300 |  | 142,300 |  |  | ${ }^{142,300}$ |  |  |  |  |  |  |  |  |  |  | ${ }^{144,550}$ | 88,923 | ${ }^{142,300}$ |  |
| Manager/Site Manager/Project Manager/ Associate Professor/Professor/Principal Engineer | Total | 70 | 0 | 70 | 0 | 0 | 0 | 70 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 54 | 16 | 69 | 1 |
|  | Mean | 64,530 |  | 64,530 |  |  |  | 64,530 |  |  |  |  |  |  |  |  |  | 65,472 | ${ }^{61,352}$ | 64,635 | 57.311 |
|  | Median | 57.656 |  | 57,656 |  |  |  | 57.656 |  |  |  |  |  |  |  |  |  | 56,000 | 59,400 | 58,000 | 57.311 |
|  | 1 1st Decile | 39,750 |  | 39,750 |  |  |  | 39,750 |  |  |  |  |  |  |  |  |  | 40,600 | 44,250 | 39,500 | 57.311 |
|  | 9th Decile | 90,000 |  | 90,000 |  |  |  | 90,000 |  |  |  |  |  |  |  |  |  | 105,400 | 79,433 | 90,000 | 57,311 |
| Senior Engineer/Senior Lecturer | Total | 93 | 0 | 93 | 0 | 0 | 0 | 0 | 93 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 76 | 17 | 88 | 5 |
|  | Mean | 49,511 |  | 49.511 |  |  |  |  | 49511 |  |  |  |  |  |  |  |  | 50,309 | 45.944 | 49,078 | 57.124 |
|  | Median | 46,225 |  | 46,225 |  |  |  |  | 46,225 |  |  |  |  |  |  |  |  | 48,000 | ${ }^{43,500}$ | 46,311 | 45.560 |
|  | $1{ }^{15 \text { t Decile }}$ | 37,080 |  | 37,080 |  |  |  |  | 37,080 |  |  |  |  |  |  |  |  | 37,450 | 33,900 | 37,470 | 30.360 |
|  | 9th Decile | 68,600 |  | 68,600 |  |  |  |  | 68,600 |  |  |  |  |  |  |  |  | 66,500 | ${ }^{65,256}$ | 65,100 | 95,664 |
| Engineer/Superised Team Member/Lecturer | Total | 292 | 0 | 292 | 0 | 0 | 0 | 0 | 0 | 292 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 207 | 85 | 292 | 0 |
|  | Mean | 39,937 |  | 39,937 |  |  |  |  |  | 39,937 |  |  |  |  |  |  |  | 40,390 | 38.836 | 39,937 |  |
|  | Median | 39,000 |  | 39,000 |  |  |  |  |  | 39,000 |  |  |  |  |  |  |  | 39,992 | 38.000 | 39,000 |  |
|  | 1 1st Decile | 30,010 |  | 30,010 |  |  |  |  |  | 30.010 |  |  |  |  |  |  |  | 30,630 | 30,000 | 30.010 |  |
|  | 9th Decile | 51.000 |  | 51,000 |  |  |  |  |  | 51,000 |  |  |  |  |  |  |  | 52,000 | 50.469 | 51,000 |  |
| Engineering Technician | Total | 11 | 0 | 11 | 0 | 0 | 0 | 0 | 0 | 0 | 11 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 6 | 11 | 0 |
|  | Mean | 35,988 |  | 35.988 |  |  |  |  |  |  | ${ }^{35,988}$ |  |  |  |  |  |  | 34,195 | 37.481 | 35,988 |  |
|  | Median | 30,000 21200 |  | 30,000 <br> 21200 |  |  |  |  |  |  | 30,000 <br> 21200 |  |  |  |  |  |  | 28,000 22082 | 36,944 <br> 2000 | 30,000 <br> 21200 |  |
|  | $\frac{15}{15 \text { D Deciee }}$ 9th Decile | $\frac{21,200}{55,00}$ |  | $\frac{21,200}{55,00}$ |  |  |  |  |  |  | $\stackrel{21,200}{55,00}$ |  |  |  |  |  |  | ${ }_{\text {22,082 }}^{51,32}$ | ${ }_{5}^{23,000}$ | $\frac{21,200}{55,00}$ |  |
| Postdoctoral | Total | 2 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 2 | 0 |
|  | Mean | 35,50 |  | 35,550 |  |  |  |  |  |  |  | 35,550 |  |  |  |  |  | 35,550 |  | 35,550 |  |
|  | Median | 35,50 |  | 35,550 |  |  |  |  |  |  |  | 35.550 |  |  |  |  |  | 35,550 |  | 35,550 |  |
|  | $1{ }^{15 \text { t Decile }}$ | 31,910 |  | 31,910 |  |  |  |  |  |  |  | 31,910 |  |  |  |  |  | 31,910 |  | 31,910 |  |
|  | 9th Decile | 39,190 |  | 39,190 |  |  |  |  |  |  |  | 39,190 |  |  |  |  |  | 39,190 |  | 39,190 |  |
| Graduate in Training/Engineer in Training/ Postgraduate or Doctoral Student in Training | Total | 161 | 0 | 161 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 161 | 0 | 0 | 0 | 0 | 112 | 49 | 161 | 0 |
|  | Mean | 30,245 |  | 30,245 |  |  |  |  |  |  |  |  | 30,245 |  |  |  |  | 30,457 | 29.760 | 30,245 |  |
|  | $\frac{\text { Median }}{1 \text { at }}$ | $\frac{30,000}{24487}$ |  | $\frac{30,000}{24487}$ |  |  |  |  |  |  |  |  | ${ }^{30,000}{ }_{24,487}$ |  |  |  |  | ${ }_{29}^{29,771}$ | ${ }^{30,000}$ | $\frac{30,000}{24487}$ |  |
|  | 9th Decile | 37.500 |  | 37,500 |  |  |  |  |  |  |  |  | 37,500 |  |  |  |  | ${ }^{\text {24,950 }}$ | ${ }^{24,4,400}$ | ${ }^{24,4,500}$ |  |
| Intem/Undergraduate Student Placement/Apprentice | Total | 1 | 0 | 1 | 0 | 0 | 0 |  | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 1 | 0 |
|  | Mean | 26,000 |  | 26,000 |  |  |  |  |  |  |  |  |  | 26,000 |  |  |  |  | 26,000 | 26,000 |  |
|  | Median | 26,000 |  | 26,000 |  |  |  |  |  |  |  |  |  | 26,000 |  |  |  |  | 26.000 | 26,000 |  |
|  | $1{ }^{\text {st Decile }}$ | 26,000 |  | 26,000 |  |  |  |  |  |  |  |  |  | 26,000 |  |  |  |  | 26,000 | 26,000 |  |
|  | 9th Decile | 26,000 |  | 26,000 |  |  |  |  |  |  |  |  |  | 26,000 |  |  |  |  | 26,000 | 26,000 |  |
| Consultant/Contractor | Total | $\stackrel{23}{53,197}$ | 0 | $\stackrel{23}{53,197}$ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | ${ }_{53,197}$ | 0 | 0 | $\stackrel{19}{53370}$ | $\stackrel{4}{5235}$ | ${ }_{53}^{22}$ | 1 |
|  | Mean <br> Median | $\frac{53,197}{42,00}$ |  | 53,197 <br> 42,00 |  |  |  |  |  |  |  |  |  |  | 53,900 <br> 2,000 |  |  | 53,700 | ${ }^{52.375}$ | 53,206 41,250 | 55,000 |
|  | $1{ }^{\text {sts Decile }}$ | 35,300 |  | 35,300 |  |  |  |  |  |  |  |  |  |  | 35,300 |  |  | 36,400 | 35,450 | 35,150 | 53,000 |
|  | 9th Decile | 84,600 |  | 84,600 |  |  |  |  |  |  |  |  |  |  | 84,600 |  |  | 83,400 | 75,400 | 84,800 | 53.000 |
| Safety Inspector/Regulatoy lispector/Audit Inspector | Total | ${ }^{4}$ | 0 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 1 | 3 | 4 | 0 |
|  | Mean <br> Median | $\frac{36,919}{36,200}$ |  | 36,999 36,200 |  |  |  |  |  |  |  |  |  |  |  | $\frac{36999}{36,200}$ |  | ${ }_{4}^{43,777}$ | 34,633 34400 | 36999 36200 |  |
|  |  | ${ }^{36,200}$ |  | ${ }^{36,230}$ |  |  |  |  |  |  |  |  |  |  |  | 36,200 32,370 |  | ${ }_{4}^{43,777}$ | ${ }^{3,4,080}$ | ${ }^{36,2300}$ |  |
|  | 9th Decile | 42,044 |  | 42,044 |  |  |  |  |  |  |  |  |  |  |  | 42.044 |  | 43,777 | 37.280 | 42,044 |  |
| Other | Total | 3 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 1 | 2 | 3 | 0 |
|  | Mean | ${ }^{41,167}$ |  | ${ }^{41,167}$ |  |  |  |  |  |  |  |  |  |  |  |  | 41,167 | 40,000 | 41,750 | ${ }^{41,167}$ |  |
|  | \| Median | 40,000 38,800 |  | 40,000 38,800 |  |  |  |  |  |  |  |  |  |  |  |  | 40,000 38800 | 40,000 40,000 | $\xrightarrow{41,750}$ | 40,000 38800 |  |
|  | Oth Decile | 4,4,000 |  | 36,000 |  |  |  |  |  |  |  |  |  |  |  |  | 44,000 | 40,000 | 44.350 | 30,000 |  |



|  |  | Total | Member Grade |  |  | Level of Responsibility |  |  |  |  |  |  |  |  |  |  |  | Gender |  | Employment Status |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Chatered | Assoc | Other | MD/CEO | Sen Mgr | Proj Mgr | Sen Eng | Engineer | Technician | Postdoctoral | Craduate | Intem | Consultant | Safety lisp | Other | Male | Female | Full time | Part time |
| Academic Research and/or Teaching | Total | 34 | 17 | 15 | 2 | 1 | 4 | 5 | 7 | 11 | 1 | 1 | 4 | 0 | 0 | 0 | 0 | 28 | 6 | 33 | 1 |
|  | Median | 46,280 | 58,000 | 39,992 | 15.274 | 180,000 | ${ }^{82,500}$ | 57.857 | 51,000 | ${ }^{42,500}$ | 28,000 | 31,000 | 15.774 |  |  |  |  | 48,000 | 44,030 | 47,000 | 45,560 |
| Analysis/Intelligence Cathering | Total | 19 | 5 | 12 | 2 | 0 | 0 | 2 | 4 | 5 | 2 | - | , | 0 | 4 | 0 | I | 13 | 6 | 19 | 0 |
|  | Median | 45,000 | 81,000 | 43,750 | 76.500 |  |  | 73,398 | 55,900 | 44,000 | 30,959 |  | 29.800 |  | 60.400 |  | 45,000 | 55,000 | 44.500 | 45,000 |  |
| Asset Management | Total | 23 | 14 | 9 | 0 | 4 | 7 | 2 | 2 | 2 | 0 | 0 | 5 | 0 | 1 | 0 | 0 | 20 | 3 | 23 | 0 |
|  | Median | 80,000 | 130,000 | 30,000 |  | 137,500 | 125,000 | 109,000 | 67,000 | 37,750 |  |  | 28.952 |  | 47,000 |  |  | 106,500 | 34.985 | 80,000 |  |
| Business Development/Business Strategy | Total | 33 | 24 | 9 | 0 | 3 | 12 | 11 | 2 | 1 | 0 | 0 | 2 | 0 | 1 | 0 | 1 | 30 | 3 | 33 | 0 |
|  | Median | 104,000 | 112.500 | 65,000 |  | 230,000 | 120,000 | 82,000 | 76,000 | 46,000 |  |  | 35.050 |  | 120,000 |  | 156,920 | 105,000 | 83,700 | 104,000 |  |
| Business Systems/IT and Software | Total | 10 | 4 | 3 | 3 | 0 | 1 | 2 | 4 | 1 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 8 | 2 | 10 | 0 |
|  | Median | 51.446 | 71.500 | 51,000 | 36.500 |  | 99,000 | 71.500 | 51.446 | 50,000 |  |  | 36.500 |  | 21,000 |  |  | 52,196 | 43,250 | 51.446 |  |
| Certificatio/Validation/Ountitassuance | Total | 8 | 3 | 5 | 0 | 0 | 0 | 1 | 2 | 3 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 5 | 3 | 7 | 1 |
|  | Median | 42.500 | 58,000 | 34,000 |  |  |  | 58,000 | 50.500 | 34,000 |  |  | 27,000 |  | 84.363 |  |  | 38,000 | 54,000 | 38,000 | 54,000 |
| Construction and Instalation | Total | 16 | 12 | 4 | 0 | 0 | 5 | 5 | 1 | 2 | 0 | 0 | 1 | 0 | 2 | 0 | 0 | 10 | 6 | 15 | 1 |
|  | Median | 77,725 | 79.225 | 66,000 |  |  | 70,000 | 78.450 | 85,000 | 67,500 |  |  | 36,000 |  | 74,000 |  |  | 79.225 | 71,000 | 78,450 | 38,000 |
| Consultancy | Total | 179 | 101 | 73 | 5 | 3 | 17 | 37 | 23 | 33 | 0 | 0 | 20 | 0 | 46 | 0 | 0 | 132 | 47 | 165 | 14 |
|  | Median | 56,000 | 75,000 | 36,000 | 60.500 | 78,500 | 112,000 | 70,000 | 56,000 | 36,000 |  |  | 29,000 |  | 71.575 |  |  | 64,400 | 36,500 | 55,000 | 64,080 |
| Design | Total | 200 | 109 | 86 | 5 | 0 | 12 | 39 | 63 | 56 | 0 | 0 | 22 | 0 | 7 | 0 | 1 | 152 | 48 | 196 | 4 |
|  | Median | 48,675 | 64,800 | 39,750 | 33,990 |  | 91,000 | 70,000 | 54,000 | 41,025 |  |  | 28,250 |  | 109,000 |  | 20,000 | 53.800 | 42,000 | 49,651 | 39,125 |
| Education and Training | Total | 2 | 0 | 2 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 2 | 0 | 2 | 0 |
|  | Median | 44,000 |  | 44,000 |  |  |  | $\stackrel{48,000}{ }$ |  |  |  |  |  |  |  |  | 40,000 | 44,000 |  | 44,000 |  |
| Finance/Financial Services/Procurement and Supply | Total | 6 | 5 | 1 | 0 | 0 | 3 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 6 | 0 | 6 | 0 |
|  | Median | 111,250 | 120,000 | 97.375 |  |  | 97.375 | 125,000 |  |  |  |  |  |  |  |  | 102,500 | 111,250 |  | 111,250 |  |
| Manufacture and Production | Total | 149 | 72 | 75 | 2 | 4 | 30 | 40 | 17 | 37 | 0 | 0 | 20 | 0 | 0 | 1 | 0 | 116 | 33 | 145 | 4 |
|  | Median | 54,000 | 71,394 | 38,395 | 25,000 | 272.500 | 104,500 | 59.000 | 54,000 | 38,200 |  |  | 30,000 |  |  | 38.000 |  | 58,000 | 37,500 | 54,000 | 47.160 |
| Marketing and Sales | Total | 26 | 19 | 6 | 1 | 2 | 6 | 9 | 4 | 3 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 20 | 6 | 25 | 1 |
|  | Median | 82,110 | 83,000 | 75,500 | 30,000 | 142.500 | 106,505 | 86,000 | 74,000 | 39,000 |  |  | 28,000 |  |  |  |  | 84.500 | 61,602 | 83,000 | 58,204 |
| Operations | Total | 166 | 77 | 83 | 6 | 1 | 18 | 35 | 28 | 59 | 4 | 0 | 19 | 0 | 2 | 0 | 0 | 133 | 33 | 162 | 4 |
|  | Median | ${ }^{53,655}$ | 66,000 | 43,500 | 50,750 | 115,000 | 93,000 | 58.000 | 59,440 | 48,000 | 44,330 |  | 31.500 |  | 55,500 |  |  | 53,404 | 53,925 | ${ }^{53,665}$ | 54,153 |
| Process Control/Process Design/ Process Innovation/Process Development | Total | 235 | 103 | 123 | 9 | 0 | 13 | 36 | 60 | 80 | 3 | 0 | 38 | 1 | 3 | 0 | 1 | 199 | 36 | 230 | 5 |
|  | Median | 45,000 | 66,000 | 37,000 | 30,000 |  | 82,500 | 79.400 | 55,999 | 38.772 | ${ }^{43,888}$ |  | 30,000 | ${ }^{15,435}$ | 85.000 |  | 30,000 | 46.800 | 41,910 | 45,000 | 48,000 |
| Process Safety/Safety, Health and Environment | Total | 119 | 72 | 46 | 1 | 0 | 9 | 23 | 33 | 25 | 1 | 0 | 11 | 0 | 12 | 3 | 2 | 97 | 22 | 115 | 4 |
|  | Median | 62,500 | 70,000 | 40,548 | 54.172 |  | 81,500 | 75,235 | 64,000 | 52.000 | 55,000 |  | 30,000 |  | 52,250 | 46,000 | 68,250 | 65,000 | 55,500 | 64,000 | 51.700 |
| Project Management/GeneralAdministration/Management Services | Total | 189 | 110 | 74 | 5 | 4 | 23 | 67 | 22 | 47 | 0 | 0 | 16 | 0 | 9 | 0 | 1 | 148 | 41 | 184 | 5 |
|  | Median | 57,000 | 72.500 | 39,250 | 34.800 | 177.500 | 95,500 | 67,0010 | 52.750 | 39,000 |  |  | 28,500 |  | 85,000 |  | 38,500 | 58.050 | 51,000 | 56,750 | 103,000 |
| Reguations/Regulatory Compliance | Total | 23 | 17 | 5 | 1 | 0 | 2 | 6 | 6 | 0 | 0 | 0 | 2 | 0 | 0 | 7 | 0 | 20 | 3 | 22 | 1 |
|  | Median | 56,700 | 68,000 | 34,400 | 47,000 |  | 125,000 | 68.500 | 55,000 |  |  |  | 25.500 |  |  | 46.732 |  | 58.850 | 34,400 | 58.850 | 47,000 |
| Research and Development | Total | 89 | 44 | 44 | 1 | 2 | 13 | 19 | 20 | 19 | 1 | 3 | 11 | 1 | 0 | 0 | 0 | 59 | 30 | 86 | 3 |
|  | Median | 48,000 | 69,440 | 38,000 | 54,000 | 160,000 | 87,500 | 67,000 | 45,000 | 40,000 | 18,000 | 36.500 | 31.500 | 26,000 |  |  |  | 53,000 | 39,000 | 48,000 | 30,900 |
| RiskManagement | Total | 29 | 20 | 9 | 0 | 1 | 7 | 7 | 8 | 2 | - | - | 1 |  | 2 | 0 | 1 | 27 | 2 | 29 | 0 |
|  | Median | 90,000 | 101,500 | 54,000 |  | 107, 122 | 110,000 | 100,000 | 69,500 | 81,000 |  |  | 33,000 |  | ${ }^{61,626}$ |  | 64,500 | 90,000 | 52.500 | 90,000 |  |
| Other | Total | 30 | 22 | 6 | 2 | 2 | 9 | 2 | 8 | 4 | 0 | 0 | 0 | 0 | 4 | 0 | 1 | 28 | 2 | 28 | 2 |
|  | Median | 70,175 | 78.140 | 44,500 | 27,500 | 565.000 | 107,000 | 79.640 | 56,787 | 37,150 |  |  |  |  | 65.500 |  | 62.000 | 72.841 | 49,000 | 72,841 | 45.800 |

Section B Classified by membership grade, class of
employment and level of responsibility

|  |  | Total | Member Grade |  |  | Level of Responsibility |  |  |  |  |  |  |  |  |  |  |  | Gender |  | Employment Status |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Chartered | Assoc | Other | MD/CEO | Sen Mgr | Proj Mgr | Sen Eng | Engineer | Technician | Postdoctoral | Craduate | Intern | Consultant | Safety l l sp | Other | Male | Female | Full time | Partime |
| Sole Trader/Self Employed | Total |  | 35 | 28 | 7 | 0 | 0 | 1 | 5 | 5 | 3 | 0 | 0 | 0 |  | 21 | 0 | 0 | 29 | 6 | 28 | 7 |
|  | Mean | 90,336 | 88,992 | 95,714 |  |  | 150,000 | 109,400 | 96,160 | 67.867 |  |  |  |  | 84,779 |  |  | 88.757 | 97.967 | 96,099 | 67,286 |
|  | Median | 85,000 | 82,182 | 85,000 |  |  | 150,000 | 120,000 | 85,000 | 73,600 |  |  |  |  | 84,363 |  |  | 84,363 | 102,500 | 85,000 | 55,000 |
|  | 1 1st Decile | 48,800 | 42,600 | 68,000 |  |  | 150,000 | 77,800 | 67.680 | 54,720 |  |  |  |  | 30,000 |  |  | 49,600 | 46,400 | 62,940 | 14,000 |
|  | 9th Decile | 134,800 | 138,600 | 124,000 |  |  | 150,000 | 132,000 | 130,800 | 78,720 |  |  |  |  | 126,000 |  |  | 126.800 | 145,000 | 138,600 | 120,000 |
| Micro: 0.9 employees | Total | 34 | 21 | 10 | 3 | 1 | 3 | 5 | I | 2 | 0 | 0 | 3 | 1 | 18 | 0 | 0 | 26 | 8 | 31 | 3 |
|  | Mean | 65,512 | 78.848 | 35,360 | 72.667 | 162,000 | 99,667 | 47,000 | 24,500 | 33,000 |  |  | 26,200 | 26,000 | 74,239 |  |  | 71,788 | 45,113 | 67.568 | 44,267 |
|  | Median | 55,500 | 65,000 | 28,550 | 72,000 | 162,000 | 61,000 | 59,000 | 24,500 | 33,000 |  |  | 28,000 | 26,000 | 71,000 |  |  | 60,500 | 38,500 | 60,000 | 41.800 |
|  | 1 1st Decile | 24.950 | 38,000 | 24,250 | 36,800 | 162,000 | 53.800 | 22.800 | 24,500 | 29,400 |  |  | 23,200 | 26,000 | 35,000 |  |  | 26,000 | 25,50 | 24.500 | 39.560 |
|  | 9th Decile | 114,100 | 162,000 | 59,200 | 108,800 | 162,000 | 161,000 | 63,000 | 24,500 | 36,600 |  |  | 28.480 | 26,000 | 108,900 |  |  | 140,000 | 72,500 | 118,000 | 49.960 |
| Small: 10-49 employees | Total | 82 | 32 | 46 | 4 | 4 | 8 | 17 | 16 | 20 | 2 | 1 | 9 | 0 | 5 | 0 | 0 | 64 | 18 | 81 | 1 |
|  | Mean | 59,078 | 80.891 | 42,171 | 79,000 | 165,000 | 106,725 | 69,053 | 50,825 | 37,878 | 33,647 | 35,500 | 27,06 |  | 46,756 |  |  | 60,145 | 55,283 | 58.573 | 100,000 |
|  | Median | 44,444 | 68,750 | 37,640 | 61,000 | 142.500 | 96,000 | 67.500 | 47.500 | 36,000 | 33,647 | 35.500 | 26,000 |  | 37,779 |  |  | 45.500 | 38,750 | 43.888 | 100,000 |
|  | 1 1st Decile | 27,100 | 41,600 | 26,000 | 17,900 | 84,000 | 71,400 | 41,840 | 38.750 | 31,600 | 25,453 | 35,500 | 21,600 |  | 35,600 |  |  | 28.300 | 25,400 | 27,000 | 100,000 |
|  | 9th Decile | 99,500 | 136,500 | 56,000 | 154,500 | 264,000 | 152,000 | 97,000 | 68,500 | 45,100 | 41.840 | 35.500 | 34,970 |  | 66.600 |  |  | 97,600 | 108,500 | 95,000 | 100,000 |
| Medium: $50-249$ employees | Total | 175 | 86 | 82 | 7 | 7 | 26 | 28 | 28 | 51 | 2 | 0 | 16 | 0 | 15 | 1 | 1 | 139 | 36 | 174 | 1 |
|  | Mean | 79,443 | 118,300 | 42,714 | 32,307 | 620,803 | 89,454 | 70,917 | 56,509 | 39,168 | 24,000 |  | 27.034 |  | 75,130 | 38,000 | 20,000 | 89,311 | 41,341 | 79.559 | 59.160 |
|  | Median | 52,500 | 68,000 | 39,000 | 24,600 | 135,000 | 82,770 | 67,234 | 55,500 | 37,000 | 24,000 |  | 27,000 |  | 52.500 | 38.000 | 20,000 | 56,300 | 37,150 | 52.500 | 59.160 |
|  | 1 1st Decile | 27,770 | 47.164 | 27,000 | 18,619 | 85,400 | 66.800 | 49,700 | 47,100 | 27.800 | 19,200 |  | 21,000 |  | 39.500 | 38.000 | 20,000 | 28,980 | 26,250 | 27.765 | 59.160 |
|  | 9th Decile | 98,710 | 121,058 | 62,680 | 54,200 | 1,577,000 | 125,058 | 94.980 | 68,000 | 52,000 | 28,800 |  | 32,500 |  | 111,000 | 38,000 | 20,000 | 107,298 | 60,400 | 98,933 | 59,160 |
| Large: 250+ employees | Total | 1259 | 683 | 545 | 31 | 15 | 153 | 296 | 264 | 314 | 8 | 3 | 149 | 1 | 36 | 10 | 10 | 995 | 264 | 1221 | 38 |
|  | Mean | 64,509 | 81,765 | 44,240 | 40,638 | 240,400 | 110,860 | 76,356 | 58,925 | 42,940 | 43,197 | 35.867 | 30,642 | 15,435 | 77,237 | 51,735 | 67,992 | 68,283 | 50,283 | 64,766 | 56,239 |
|  | Median | 54,500 | 70,212 | 39,992 | 33,990 | 175,000 | 102,269 | 70,000 | 55,000 | 41,100 | 44,257 | 36,500 | 30,000 | 15,435 | 74.575 | 46,616 | 61,750 | 57.857 | 44,000 | 54.800 | 51,305 |
|  | 1 1st Decile | 31,000 | 46,033 | 28,326 | 25,000 | 106,400 | 69,480 | 50,000 | 41,030 | 31,325 | 25,960 | 32.100 | 25,000 | 15,435 | 34.500 | 34,110 | 37,650 | 31,606 | 30,000 | 31,000 | 34.887 |
|  | 9th Decile | 108,000 | 125,000 | 62.800 | 64,000 | 340,000 | 160,000 | 115,000 | 82,400 | 56,398 | 61,401 | 39,380 | 37.500 | 15,435 | 111,100 | 73,800 | 107,942 | 113,720 | 80,721 | 108,800 | 88.000 |



Section C Classified by UK region

|  |  | Total | Region |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | North East | North West | Yorkshire and the Humber | East Midands | East of England | West Midands | South West | South East | London | Scotland | Wales | Northern Ireland |
| Total | Total | 1585 | 117 | 289 | 111 | 70 | 51 | 57 | 114 | 268 | 198 | 243 | 51 | 16 |
|  | \% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% |
| Full time | Total | 1535 | 109 | 278 | 107 | 69 | 51 | 56 | 110 | 261 | 194 | 233 | 51 | 16 |
|  | \% | 97\% | 93\% | 96\% | 96\% | 99\% | 100\% | 98\% | 96\% | 97\% | 98\% | 96\% | 100\% | 100\% |
| Part time | Total | 50 | 8 | 11 | 4 | 1 | 0 | 1 | 4 | 7 | 4 | 10 | 0 | 0 |
|  | \% | 3\% | 7\% | 4\% | 4\% | 1\% | 0\% | 2\% | 4\% | 3\% | 2\% | 4\% | 0\% | 0\% |

Section C Classified by UK region

|  | Total | Region |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | North East | North West | Yorkshire and the Humber | East Midlands | East of England | West Midands | South West | South East | London | Scotland | Wales | Northern |
| Total | 1585 | 117 | 289 | 111 | 70 | 51 | 57 | 114 | 268 | 198 | 243 | 51 | 16 |
| <£16K | 6 | 1 | 1 | 0 | 2 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 |
| >=E16K and <£17K | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 0 |
| $>= \pm 17 \mathrm{~K}$ and < $£ 18 \mathrm{~K}$ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| > $= \pm 18 \mathrm{~K}$ and < $¢ 19 \mathrm{~K}$ | 3 | 2 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\rangle= \pm 19 \mathrm{~K}$ and $<£ 20 \mathrm{~K}$ | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| $\rangle=£ 20 \mathrm{~K}$ and $<£ 21 \mathrm{~K}$ | 3 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 0 |
| $\rangle=£ 21 \mathrm{~K}$ and < $£ 22 \mathrm{~K}$ | 3 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 |
| $\rangle=£ 22 \mathrm{~K}$ and < $£ 23 \mathrm{~K}$ | 5 | 1 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | 0 | 0 | 1 | 0 |
| $\rangle= \pm 23 \mathrm{~K}$ and $<\in 24 \mathrm{~K}$ | 3 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 0 |
| $\gg £ 24 \mathrm{~K}$ and < $£ 25 \mathrm{~K}$ | 12 | 0 | 0 | 1 | 2 | 1 | 1 | 3 | 0 | 1 | 1 | 2 | 0 |
| $>\geq \pm 25 \mathrm{~K}$ and $<\in 26 \mathrm{~K}$ | 11 | 2 | 2 | 0 | 0 | 0 | 1 | 2 | 1 | 0 | 2 | 0 | 1 |
| $\gg £ 26 \mathrm{~K}$ and < $£ 27 \mathrm{~K}$ | 19 | 2 | 2 | 2 | 0 | 2 | 0 | 3 | 1 | 3 | 4 | 0 | 0 |
| $\rangle= \pm 27 \mathrm{~K}$ and $<£ 28 \mathrm{~K}$ | 21 | 1 | 3 | 5 | 2 | 0 | 0 | 1 | 3 | 2 | 2 | 2 | 0 |
| $\gg \pm 28 \mathrm{~K}$ and < $£ 29 \mathrm{~K}$ | 27 | 2 | 6 | 1 | 3 | 2 | 0 | 4 | 2 | 3 | 3 | 1 | 0 |
| $\gg \pm 29 \mathrm{~K}$ and $<\in 30 \mathrm{~K}$ | 16 | 0 | 6 | 2 | 0 | 0 | 1 | 2 | 2 | 0 | 3 | 0 | 0 |
| $\rangle= \pm 30 \mathrm{~K}$ and $<\in 31 \mathrm{~K}$ | 42 | 2 | 5 | 8 | 3 | 4 | 3 | 6 | 5 | 2 | 3 | 0 | 1 |
| $\rangle= \pm 31 \mathrm{~K}$ and $<\in 32 \mathrm{~K}$ | 29 | 1 | 8 | 2 | 1 | 4 | 2 | 5 | 3 | 1 | 2 | 0 | 0 |
| $\rangle= \pm 32 \mathrm{~K}$ and $<\in 33 \mathrm{~K}$ | 29 | 0 | 8 | 2 | 4 | 0 | 2 | 2 | 3 | 1 | 6 | 1 | 0 |
| $>=E 33 \mathrm{~K}$ and $<\in 34 \mathrm{~K}$ | 21 | 1 | 5 | 3 | 0 | 1 | 2 | 3 | 1 | 1 | 4 | 0 | 0 |
| $\gg \in 34 \mathrm{~K}$ and < $¢ 35 \mathrm{~K}$ | 26 | 5 | 6 | 1 | 1 | 3 | 1 | 2 | 0 | 3 | 4 | 0 | 0 |
| $\rangle= \pm 35 \mathrm{~K}$ and < $¢ 36 \mathrm{~K}$ | 31 | 3 | 8 | 4 | 2 | 2 | 1 | 0 | 3 | 1 | 4 | 3 | 0 |
| $\rangle= \pm 36 \mathrm{~K}$ and $<\in 37 \mathrm{~K}$ | 27 | 2 | 2 | 2 | 0 | 0 | 4 | 2 | 1 | 5 | 6 | 1 | 2 |
| $\rangle=$ ¢ 37 K and $<\in 38 \mathrm{~K}$ | 28 | 2 | 6 | 3 | 3 | 2 | 1 | 3 | 2 | 0 | 5 | 1 | 0 |
| $>= \pm 38 \mathrm{~K}$ and < $¢ 39 \mathrm{~K}$ | 29 | 2 | 3 | 2 | 1 | 2 | 0 | 4 | 0 | 8 | 3 | 4 | 0 |
| $>= \pm 39 \mathrm{~K}$ and $<\in 40 \mathrm{~K}$ | 21 | 0 | 3 | 0 | 1 | 1 | 0 | 5 | 5 | 1 | 5 | 0 | 0 |
| $\gg \pm 40 \mathrm{~K}$ and $<\in 45 \mathrm{~K}$ | 142 | 9 | 31 | 13 | 9 | 3 | 1 | 14 | 24 | 15 | 20 | 1 | 2 |
| $\rangle= \pm 45 \mathrm{~K}$ and $<\in 50 \mathrm{~K}$ | 136 | 6 | 34 | 11 | 3 | 2 | 1 | 6 | 17 | 22 | 24 | 7 | 3 |
| $>=E 50 \mathrm{~K}$ and < $£ 55 \mathrm{~K}$ | 108 | 13 | 17 | 11 | 6 | 3 | 4 | 7 | 18 | 8 | 19 | 1 | 1 |
| $>=E 55 \mathrm{~K}$ and $<\in 60 \mathrm{~K}$ | 107 | 5 | 18 | 8 | 2 | 7 | 7 | 9 | 17 | 9 | 18 | 7 | 0 |
| $\gg$ ¢ 60 K and < $\times 65 \mathrm{~K}$ | 78 | 10 | 20 | 4 | 6 | 2 | 4 | 6 | 10 | 5 | 9 | 0 | 2 |
| $>=$ ¢ 65 K and < $¢ 70 \mathrm{~K}$ | 87 | 6 | 10 | 11 | 4 | 1 | 5 | 5 | 25 | 5 | 11 | 4 | 0 |
| $\gg \pm 70 \mathrm{~K}$ and < $¢ 75 \mathrm{~K}$ | 76 | 9 | 12 | 3 | 5 | 2 | 5 | 2 | 20 | 6 | 9 | 2 | 1 |
| $>= \pm 75 \mathrm{~K}$ and < $£ 80 \mathrm{~K}$ | 53 | 7 | 15 | 2 | 3 | 0 | 2 | 2 | 9 | 2 | 5 | 5 | 1 |
| $\gg \pm 80 \mathrm{~K}$ and < $¢ 85 \mathrm{~K}$ | 63 | 8 | 11 | 1 | 2 | 1 | 1 | 4 | 15 | 7 | 10 | 3 | 0 |
| $>= \pm 85 \mathrm{~K}$ and < $£ 90 \mathrm{~K}$ | 45 | 3 | 9 | 2 | 0 | 0 | 2 | 2 | 14 | 6 | 5 | 2 | 0 |
| >=£90K and <£95K | 36 | 2 | 7 | 0 | 0 | 1 | 1 | 3 | 9 | 7 | 6 | 0 | 0 |
| $\rangle=¢ 95 \mathrm{~K}$ and < $£ 100 \mathrm{~K}$ | 28 | 0 | 4 | 1 | 0 | 1 | 0 | 1 | 13 | 5 | 3 | 0 | 0 |
| $>= \pm 100 \mathrm{~K}$ and $< \pm 105 \mathrm{~K}$ | 26 | 2 | 2 | 1 | 1 | 2 | 0 | 0 | 6 | 2 | 10 | 0 | 0 |
| $>= \pm 105 \mathrm{~K}$ and $<£ 110 \mathrm{~K}$ | 28 | 1 | 6 | 0 | 3 | 0 | 1 | 0 | 3 | 10 | 4 | 0 | 0 |
| $>= \pm 110 \mathrm{~K}$ and $<£ 115 \mathrm{~K}$ | 22 | 0 | 2 | 0 | 0 | 1 | 0 | 0 | 7 | 9 | 3 | 0 | 0 |
| $>= \pm 115 \mathrm{~K}$ and $<£ 120 \mathrm{~K}$ | 14 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 4 | 3 | 4 | 1 | 0 |
| $>= \pm 120 \mathrm{~K}$ and $<£ 125 \mathrm{~K}$ | 21 | 0 | 3 | 2 | 0 | 0 | 0 | 2 | 3 | 7 | 4 | 0 | 0 |
| $>= \pm 125 \mathrm{~K}$ and $<£ 130 \mathrm{~K}$ | 9 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 2 | 1 | 4 | 0 | 0 |
| $>= \pm 130 \mathrm{~K}$ and $<£ 135 \mathrm{~K}$ | 12 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 2 | 5 | 2 | 0 | 1 |
| $>=E 135 \mathrm{~K}$ and $<£ 140 \mathrm{~K}$ | 7 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 3 | 2 | 1 | 0 | 0 |
| $\gg \pm 140 \mathrm{~K}$ and $<£ 145 \mathrm{~K}$ | 15 | 1 | 2 | 1 | 0 | 0 | 0 | 0 | 2 | 7 | 2 | 0 | 0 |
| $\gg \pm 145 \mathrm{~K}$ and $<£ 150 \mathrm{~K}$ | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 2 | 0 | 1 | 0 |
| $\gg \pm 150 \mathrm{~K}$ and $<£ 200 \mathrm{~K}$ | 37 | 3 | 4 | 1 | 1 | 0 | 0 | 0 | 6 | 13 | 8 | 1 | 0 |
| $\gg \pm 200 \mathrm{~K}$ and $<£ 250 \mathrm{~K}$ | 3 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 0 |
| >=E250K | 11 | 2 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 6 | 1 | 0 | 0 |
| Total | 1585 | 117 | 289 | 111 | 70 | 51 | 57 | 114 | 268 | 198 | 243 | 51 | 16 |
| Mean | 66,468 | 90,146 | 59,814 | 52,304 | 53,171 | 50,969 | 53,319 | 50,857 | 72,179 | 84,981 | 68,217 | 58.460 | 51,673 |
| Median | 54,000 | 55,000 | 50,000 | 47,400 | 45,431 | 42,000 | 56,000 | 41,303 | 67,500 | 70,106 | 54,000 | 55,000 | 45,500 |
| 1st Decile | 30,000 | 29.480 | 31,102 | 30,000 | 28,000 | 30,000 | 29,600 | 27,300 | 36,850 | 35,700 | 32,000 | 28,350 | 27,500 |
| 9th Decile | 109,000 | 87,147 | 94,300 | 77,200 | 78,705 | 93,000 | 79.947 | 82,100 | 114.920 | 145,600 | 116,000 | 84,000 | 74,500 |


|  |  | Total | Region |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | North East | North West | Yorkshire and the Humber | East Midands | East of England | West Midands | South West | South East | London | Scotland | Wales | Northern Ireland |
|  | Total | 1585 | 117 | 289 | 111 | 70 | 51 | 57 | 114 | 268 | 198 | 243 | 51 | 16 |
| Defined Benefit Pension/ Company Final Salary Scheme | Total | 381 | 18 | 58 | 26 | 18 | 12 | 22 | 36 | 92 | 33 | 51 | 13 | 2 |
|  | \% | 24\% | 15\% | 20\% | 23\% | 26\% | 24\% | 39\% | 32\% | 34\% | 17\% | 21\% | 25\% | 13\% |
| Defined Contribution Pension Company Money Purchase Scheme | Total | 1076 | 92 | 211 | 74 | 45 | 37 | 31 | 71 | 155 | 146 | 168 | 35 | 11 |
|  | \% | 68\% | 79\% | 73\% | 67\% | 64\% | 73\% | 54\% | 62\% | 58\% | 74\% | 69\% | 69\% | 69\% |
| Non-contributory Pension | Total | 51 | 2 | 9 | 3 | 3 | 0 | 3 | 1 | 7 | 11 | 8 | 3 | 1 |
|  | \% | 3\% | 2\% | 3\% | 3\% | 4\% | 0\% | 5\% | 1\% | 3\% | 6\% | 3\% | 6\% | 6\% |
| No Pension Benefits | Total | 77 | 5 | 11 | 8 | 4 | 2 | 1 | 6 | 14 | 8 | 16 | 0 | 2 |
|  | \% | 5\% | 4\% | 4\% | 7\% | 6\% | 4\% | 2\% | 5\% | 5\% | 4\% | 7\% | 0\% | 13\% |
| Health Insurance | Total | 973 | 71 | 165 | 75 | 35 | 32 | 34 | 55 | 179 | 134 | 144 | 38 | 11 |
|  | \% | 61\% | 61\% | 57\% | 68\% | 50\% | 63\% | 60\% | 48\% | 67\% | 68\% | 59\% | 75\% | 69\% |
| Dental Insurance | Total | 211 | 9 | 36 | 10 | 7 | 5 | 5 | 7 | 19 | 46 | 47 | 19 | 1 |
|  | \% | 13\% | 8\% | 12\% | 9\% | 10\% | 10\% | 9\% | 6\% | 7\% | 23\% | 19\% | 37\% | 6\% |
| Car or Car Allowance | Total | 440 | 30 | 71 | 21 | 22 | 11 | 30 | 20 | 107 | 60 | 54 | 12 | 2 |
|  | \% | 28\% | 26\% | 25\% | 19\% | 31\% | 22\% | 53\% | 18\% | 40\% | 30\% | 22\% | 24\% | 13\% |
| Company Share Scheme | Total | 428 | 24 | 59 | 31 | 17 | 11 | 14 | 20 | 94 | 61 | 77 | 19 | 1 |
|  | \% | 27\% | 21\% | 20\% | 28\% | 24\% | 22\% | 25\% | 18\% | 35\% | 31\% | 32\% | 37\% | 6\% |
| Life Insurance | Total | 595 | 46 | 103 | 35 | 15 | 16 | 21 | 32 | 112 | 99 | 97 | 17 | 2 |
|  | \% | 38\% | 39\% | 36\% | 32\% | 21\% | 31\% | 37\% | 28\% | 42\% | 50\% | 40\% | 33\% | 13\% |
| Loans | Total | 58 | 1 | 9 | 4 | 0 | 0 | 0 | 3 | 10 | 20 | 8 | 2 | 1 |
|  | \% | 4\% | 1\% | 3\% | 4\% | 0\% | 0\% | 0\% | 3\% | 4\% | 10\% | 3\% | 4\% | 6\% |
| IChemE Membership Fees | Total | 1220 | 80 | 240 | 82 | 52 | 42 | 44 | 86 | 220 | 145 | 178 | 43 | 8 |
|  | \% | 77\% | 68\% | 83\% | 74\% | 74\% | 82\% | 77\% | 75\% | 82\% | 73\% | 73\% | 84\% | 50\% |
| Other Professional Membership Fees | Total | 249 | 10 | 52 | 11 | 18 | 8 | 7 | 17 | 43 | 37 | 34 | 10 | 2 |
|  | \% | 16\% | 9\% | 18\% | 10\% | 26\% | 16\% | 12\% | 15\% | 16\% | 19\% | 14\% | 20\% | 13\% |
| Childcare | Total | 150 | 12 | 28 | 7 | 7 | 2 | 2 | 9 | 27 | 24 | 25 | 7 | 0 |
|  | \% | 9\% | 10\% | 10\% | 6\% | 10\% | 4\% | 4\% | 8\% | 10\% | 12\% | 10\% | 14\% | 0\% |
| Flexible Working | Total | 630 | 40 | 132 | 37 | 30 | 17 | 16 | 50 | 107 | 89 | 97 | 10 | 5 |
|  | \% | 40\% | 34\% | 46\% | 33\% | 43\% | 33\% | 28\% | 44\% | 40\% | 45\% | 40\% | 20\% | 31\% |
| Discount Schemes | Total | 524 | 25 | 70 | 43 | 25 | 22 | 19 | 45 | 76 | 62 | 116 | 19 | 2 |
|  | \% | 33\% | 21\% | 24\% | 39\% | 36\% | 43\% | 33\% | 39\% | 28\% | 31\% | 48\% | 37\% | 13\% |
| Enhanced Maternity/Paternity Packages | Total | 184 | 12 | 34 | 14 | 3 | 2 | 3 | 13 | 33 | 27 | 34 | 9 | 0 |
|  | \% | 12\% | 10\% | 12\% | 13\% | 4\% | 4\% | 5\% | 11\% | 12\% | 14\% | 14\% | 18\% | 0\% |
| Bonus Scheme or Performance-related Pay | Total | 971 | 71 | 197 | 63 | 48 | 33 | 33 | 49 | 164 | 119 | 150 | 38 | 6 |
|  | \% | 61\% | 61\% | 68\% | 57\% | 69\% | 65\% | 58\% | 43\% | 61\% | 60\% | 62\% | 75\% | 38\% |
| No Benefits in Kind | Total | 87 | 7 | 9 | 11 | 4 | 1 | 4 | 6 | 15 | 10 | 17 | 2 | 1 |
|  | \% | 5\% | 6\% | 3\% | 10\% | 6\% | 2\% | 7\% | 5\% | 6\% | 5\% | 7\% | 4\% | 6\% |
| Other | Total | 31 | 5 | 5 | 4 | 1 | 0 | 0 | 3 | 2 | 7 | 3 | 0 | 1 |
|  | \% | 2\% | 4\% | 2\% | 4\% | 1\% | 0\% | 0\% | 3\% | 1\% | 4\% | 1\% | 0\% | 6\% |

Section C Classified by UK region

SECTION C/TABLE 4: SALARY OR SEL-EMPLOYED EARNINGS BY GRADE AND GENDER

|  |  | Total | Region |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | North East | North West | Yorkshire and the Humber | East Midands | East of England | West Midands | South West | South East | London | Scotland | Wales | Northern Ireland |
| Chartered Members | Total | 850 | 69 | 154 | 59 | 31 | 21 | 32 | 44 | 175 | 108 | 123 | 28 | 6 |
|  | Mean | 85,595 | 122,811 | 76.726 | 64,062 | 68,649 | 71,150 | 64,693 | 68,117 | 83,842 | 110,428 | 90,310 | 70,299 | 53,567 |
|  | Median | 70,000 | 68,000 | 70,000 | 59,000 | 68,000 | 60,000 | 65,815 | 56,500 | 78,300 | 105,000 | 72,500 | 70,500 | 49,150 |
|  | 1st Decile | 45,288 | 49,058 | 45,867 | 37.800 | 38,000 | 49,000 | 45,700 | 40,800 | 52,000 | 52,427 | 45,750 | 46,050 | 43,550 |
|  | 9th Decile | 126,072 | 101,400 | 111,755 | 91,088 | 105,350 | 104,000 | 81,658 | 91,400 | 127,200 | 162,644 | 130,000 | 86,540 | 68,000 |
| Non-Chartered Members | Total | 735 | 48 | 135 | 52 | 39 | 30 | 25 | 70 | 93 | 90 | 120 | 23 | 10 |
|  | Mean | 44,349 | 43,190 | 40,522 | 38,963 | 40,868 | 36,841 | 38.760 | 40,007 | 50,231 | 54,444 | 45,571 | 44,047 | 50,537 |
|  | Median | 39,500 | 37,000 | 38,000 | 35,000 | 37,500 | 34,425 | 32,000 | 35,500 | 43,300 | 45,000 | 40,200 | 38,000 | 39,384 |
|  | 1st Decile | 27,000 | 26,257 | 28,620 | 27,000 | 27,960 | 28,020 | 23,088 | 25,805 | 29,000 | 28,590 | 27.950 | 25,000 | 24,600 |
|  | 9th Decile | 67,360 | 66,500 | 55,600 | 51,800 | 61,876 | 55,000 | 56,460 | 61,100 | 76,200 | 110,200 | 70,972 | 57,400 | 80,500 |
| Male | Total | 1253 | 100 | 222 | 95 | 52 | 35 | 45 | 80 | 221 | 160 | 192 | 38 | 13 |
|  | Mean | 70,747 | 95,809 | 63,399 | 53,553 | 58,392 | 58,193 | 55,871 | 54,476 | 75,310 | 92,229 | 69,890 | 63,907 | 54,598 |
|  | Median | 57,350 | 56,125 | 55,000 | 48.793 | 51,946 | 55,000 | 58,000 | 43,750 | 69,350 | 82,000 | 54,000 | 58,450 | 49,600 |
|  | 1st Decile | 31,250 | 29,870 | 32,000 | 29,905 | 30,000 | 30,160 | 26,900 | 26,900 | 39,500 | 38,000 | 32,010 | 34,540 | 27,200 |
|  | 9th Decile | 114,977 | 88,981 | 99,940 | 78,280 | 81,648 | 98,000 | 80,631 | 84,100 | 117,000 | 153,200 | 118,900 | 86,540 | 74,800 |
| Female | Total | 332 | 17 | 67 | 16 | 18 | 16 | 12 | 34 | 47 | 38 | 51 | 13 | 3 |
|  | Mean | 50,321 | 56,834 | 47,935 | 44,888 | 38,089 | 35,165 | 43,750 | 42,341 | 57,454 | 54,463 | 61,919 | 42,537 | 39,000 |
|  | Median | 43,000 | 51,305 | 43,500 | 38,750 | 34,500 | 34,425 | 36,000 | 39,025 | 52,000 | 46,413 | 51,000 | 38,200 | 42,000 |
|  | 1st Decile | 29,052 | 31,000 | 30,000 | 30,000 | 26,250 | 28,328 | 32,000 | 29,300 | 31,420 | 26,850 | 30,780 | 25,270 | 32,400 |
|  | 9th Decile | 83,970 | 76,200 | 64,400 | 70,500 | 53,600 | 41,444 | 59,800 | 58,520 | 82,600 | 88,300 | 107,500 | 55,800 | 44,400 |

Section C Classified by UK region

SECTION CTAABLE 5: SALARY OR SLLF-EMPLOYED EARNINGS BY HIGHEST QUALIFICATION

|  |  | Total | Region |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | North East | North West | Yorkshire and the <br> Humber | East Midlands | East of England | West Midlands | South West | South East | London | Scotland | Wales | Northern Ireland |
| Doctorate | Total | 132 | 10 | 17 | 7 | 7 | 6 | 4 | 13 | 23 | 20 | 21 | 2 | 2 |
|  | Mean | 66,014 | 82,955 | 51,320 | 45,286 | 50,495 | 57,405 | 73,550 | 53,364 | 69,236 | 81,137 | 73,549 | 61,499 | 63,150 |
|  | Median | 57.929 | 73,000 | 47,000 | 36,500 | 41,600 | 42,944 | 72,000 | 53,000 | 68,000 | 57.857 | 65,000 | 61,499 | 63.150 |
|  | 1st Decile | 36,320 | 35,545 | 35,096 | 31,900 | 34,000 | 38,270 | 69,340 | 35,560 | 45,000 | 40,910 | 40,000 | 57,097 | 54,470 |
|  | 9th Decile | 104,400 | 160,000 | 76,000 | 66,400 | 71,381 | 91,000 | 79,000 | 75,000 | 94,300 | 150,800 | 108,800 | 65,900 | 71,830 |
| Master's | Total | 982 | 65 | 174 | 76 | 41 | 31 | 28 | 77 | 159 | 127 | 161 | 34 | 9 |
|  | Mean | 55,968 | 52,055 | 52,683 | 48,217 | 46,459 | 42,971 | 48,391 | 40,791 | 63,156 | 75,952 | 56.861 | 52,066 | 44,496 |
|  | Median | 46,448 | 46,167 | 45,410 | 45,000 | 43,500 | 37,000 | 36,000 | 38,000 | 56,540 | 58,000 | 47,600 | 43,368 | 45,000 |
|  | 1st Decile | 29,367 | 28,700 | 30,000 | 29,100 | 28,600 | 30,000 | 27,950 | 25,940 | 31,000 | 33,250 | 30,780 | 27,000 | 24,200 |
|  | 9th Decile | 94.830 | 80,900 | 78,850 | 67,000 | 71,000 | 57,000 | 75,354 | 66,860 | 99,740 | 140,000 | 100,000 | 82,560 | 63,000 |
| Bachelor's | Total | 440 | 41 | 89 | 27 | 19 | 14 | 23 | 22 | 81 | 44 | 60 | 15 | 5 |
|  | Mean | 87,026 | 152,293 | 71,321 | 65,860 | 57,247 | 65,919 | 54,176 | 83,319 | 87,893 | 103,110 | 96,459 | 72,547 | 60,000 |
|  | Median | 70,000 | 67,000 | 68,500 | 62,800 | 63,000 | 61,500 | 56,000 | 62,250 | 85,000 | 96,500 | 79,500 | 69,000 | 42,000 |
|  | 1st Decile | 35,000 | 33,500 | 34,880 | 33,000 | 27,040 | 27,760 | 30,600 | 45,900 | 51,000 | 40,000 | 37,350 | 46,500 | 32,400 |
|  | 9th Decile | 125,000 | 86,000 | 102,100 | 98,200 | 83,711 | 101,300 | 84,516 | 117,500 | 138,000 | 156,344 | 130,000 | 104,120 | 102,800 |
| Master of Business Administration | Total | 30 | 1 | 9 | 1 | 3 | 0 | 2 | 2 | 4 | 7 | 1 | 0 | 0 |
|  | Mean | 110,493 | 90,000 | 99,944 | 46,000 | 125,333 |  | 72,000 | 65,000 | 129,600 | 145,839 | 90,000 |  |  |
|  | Median | 90,000 | 90,000 | 86,000 | 46,000 | 108,000 |  | 72,000 | 65,000 | 109,200 | 132,000 | 90,000 |  |  |
|  | 1st Decile | 64,350 | 90,000 | 58,600 | 46,000 | 78,400 |  | 72,000 | 65,000 | 77,500 | 78,000 | 90,000 |  |  |
|  | 9th Decile | 200,300 | 90,000 | 160,000 | 46,000 | 179,200 |  | 72,000 | 65,000 | 198,020 | 250,000 | 90,000 |  |  |
| Non-graduate | Total | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |
|  | Mean | 72,000 |  |  |  |  |  |  |  | 72,000 |  |  |  |  |
|  | Median | 72,000 |  |  |  |  |  |  |  | 72,000 |  |  |  |  |
|  | 1st Decile | 72,000 |  |  |  |  |  |  |  | 72,000 |  |  |  |  |
|  | 9th Decile | 72,000 |  |  |  |  |  |  |  | 72,000 |  |  |  |  |

SECTION C/TABLE 6: SALARY OR SELF-EMPLOYED EARNINGS BY LEVEL Of RESPONSIBLITY - CHARTERED MEMBERS OR FELLOWS

|  |  | Total | Region |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | North East | North West | $\begin{array}{\|l\|} \hline \begin{array}{l} \text { Yorkshire and the } \\ \text { Humber } \end{array} \\ \hline \end{array}$ | East Midlands | East of England | West Midands | South West | South East | London | Scotland | Wales | Northern Ireland |
| Chairman/Managing Director/Chief Executive/ Vice Chancellor/Vice President | Total | 23 | 5 | 8 | 0 | 0 | 1 | 0 | 0 | 3 | 3 | 3 | 0 | 0 |
|  | Mean | 360,853 | 858,000 | 148,703 |  |  | 130,000 |  |  | 168,333 | 300,000 | 428,333 |  |  |
|  | Median | 162,000 | 175,000 | 108,561 |  |  | 130,000 |  |  | 140,000 | 250,000 | 180,000 |  |  |
|  | $1{ }^{\text {st Decile }}$ | 96,200 | 160,000 | 86,550 |  |  | 130,000 |  |  | 136,000 | 250,000 | 120,000 |  |  |
|  | 9th Decile | 380,000 | 2,218,000 | 263,600 |  |  | 130,000 |  |  | 212,000 | 370,000 | 836,000 |  |  |
| Senior Manager/Director/Dean/Head of Department | Total | 164 | 7 | 37 | 5 | 9 | 5 | 9 | 7 | 40 | 23 | 19 | 2 | 1 |
|  | Mean | 109,438 | 80,481 | 103,843 | 106,100 | 96.845 | 96,600 | 77,352 | 117,957 | 105,366 | 142,492 | 122,974 | 116,400 | 74,000 |
|  | Median | 100,000 | 81,500 | 98,000 | 97,000 | 81,000 | 100,000 | 72,000 | 74,500 | 97,000 | 137,000 | 125,000 | 116,400 | 74,000 |
|  | 1 st Decile | 69,300 | 61,600 | 75,000 | 60,300 | 72.760 | 80,000 | 67.834 | 61,480 | 74,400 | 88,814 | 82,800 | 93,520 | 74,000 |
|  | 9th Decile | 160,000 | 95,200 | 140,400 | 161,600 | 125,800 | 110,000 | 91,200 | 205,000 | 147,030 | 197,000 | 158,600 | 139,280 | 74,000 |
| Manager/Site Manager/Project Manager/ Associate Professor/Professor/Principal Engineer | Total | 275 | 23 | 46 | 15 | 12 | 5 | 12 | 9 | 65 | 41 | 36 | 10 | 1 |
|  | Mean | 78.582 | 68,779 | 67,086 | 66,942 | 66,340 | 62,070 | 66.422 | 60,069 | 82,361 | 104,419 | 85,698 | 72,915 | 45,000 |
|  | Median | 72,000 | 70,000 | 67,984 | 59,000 | 67,500 | 57,000 | 65,000 | 57,000 | 80,000 | 108,000 | 84,750 | 72,000 | 45,000 |
|  | 1st Decile | 52,700 | 50,681 | 49,500 | 52.400 | 43,595 | 51,000 | 56,200 | 44,280 | 58,000 | 58,000 | 56,000 | 45,000 | 45,000 |
|  | 9th Decile | 117.050 | 85,400 | 83,650 | 85,366 | 78.435 | 78,740 | 78,548 | 71,280 | 113,720 | 140,000 | 120,000 | 87,100 | 45,000 |
| Senior Engineer/Senior Lecturer | Total | 218 | 21 | 42 | 16 | 2 | 7 | 6 | 19 | 39 | 20 | 34 | 10 | 2 |
|  | Mean | 62,858 | 62,387 | 58,790 | 59,753 | 50,049 | 59,159 | 52,277 | 53,384 | 68,498 | 71,999 | 65,978 | 67,648 | 47,200 |
|  | Median | 60,000 | 56,250 | 57,108 | 57.746 | 50,049 | 57,000 | 54,000 | 53,000 | 64.800 | 66,250 | 64,500 | 72,000 | 47,200 |
|  | $1{ }^{\text {st Decile }}$ | 43,765 | 49,500 | 44.865 | 43,000 | 45,210 | 46.800 | 41,250 | 39,184 | 49,336 | 49,700 | 41,670 | 55,047 | 43,120 |
|  | 9th Decile | 85,000 | 83,000 | 79.800 | 75,600 | 54,887 | 74,644 | 61,580 | 68,200 | 96,200 | 110,000 | 97,990 | 79,070 | 51,280 |
| Engineer/Supenised Team Member/Lecturer | Total | 88 | 5 | 12 | 13 | 4 | 1 | 4 | 3 | 15 | 5 | 22 | 2 | 2 |
|  | Mean | 50,907 | 48.815 | 47,028 | 51,705 | 46,250 | 37,000 | 50,825 | 38,350 | 53.619 | 50,580 | 54,945 | 42,450 | 54,000 |
|  | Median | 47,498 | 49,073 | 47,000 | 51,000 | 43,000 | 37,000 | 46,600 | 40,800 | 50,300 | 41,600 | 52.700 | 42,450 | 54,000 |
|  | 1st Decile | 37,000 | 36,800 | 39,600 | 32,894 | 38.500 | 37,000 | 36,060 | 34,560 | 39,400 | 40,400 | 43,786 | 38,570 | 47,600 |
|  | 9th Decile | 68,000 | 60,800 | 52,300 | 66.998 | 56,600 | 37,000 | 68,970 | 41,160 | 70,340 | 68.321 | 70,700 | 46,330 | 60,400 |
| Engineering Technician | Total | 1 | 0 | - | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean | 65,000 |  |  | 65,000 |  |  |  |  |  |  |  |  |  |
|  | Median | 65,000 |  |  | 65,000 |  |  |  |  |  |  |  |  |  |
|  | $1{ }^{\text {st D Decile }}$ | 65,000 |  |  | 65,000 |  |  |  |  |  |  |  |  |  |
|  | 9th Decile | 65,000 |  |  | 65,000 |  |  |  |  |  |  |  |  |  |
| Postdoctoral | Total | 2 | 0 | 0 | 2 | 0 | 0 | , | 0 | 0 |  | 0 | 0 | 0 |
|  | Mean | 36,000 |  |  | 36,000 |  |  |  |  |  |  |  |  |  |
|  | Median | 36,000 |  |  | 36,000 |  |  |  |  |  |  |  |  |  |
|  | $1{ }^{\text {st Decile }}$ | 35,600 |  |  | 35,600 |  |  |  |  |  |  |  |  |  |
|  | 9th Decile | 36,400 |  |  | 36,400 |  |  |  |  |  |  |  |  |  |
| Graduate in Training/Engineer in Training/ Postgraduate or Doctoral Student in Training | Total | 0 | 0 | 0 | - | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1 1st Decile |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Inter/Undergraduate Student Placement/Apprentice | Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1 1st Decile |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consultant/Contractor | Total | 66 | 6 | 7 | 6 | 4 | 1 | 1 | 6 | 11 | 13 | 9 | 2 | 0 |
|  | Mean | 85.579 | 58,000 | 75,500 | 67,967 | 43,838 | 63,000 | 60,000 | 83,583 | 92,259 | 111,615 | 105,489 | 74,400 |  |
|  | Median | 81,400 | 65,000 | 72,000 | 65,500 | 31,000 | 63,000 | 60,000 | 81,000 | 80,000 | 105,000 | 91,368 | 74,400 |  |
|  | 1 1st Decile | 43,150 | 34,000 | 46,600 | 35,900 | 12,800 | 63,000 | 60,000 | 49,750 | 69,000 | 85,000 | 61,542 | 67,680 |  |
|  | 9th Decile | 123,000 | 75,000 | 105,000 | 102,500 | 85,145 | 63,000 | 6,000 | 120,000 | 126,000 | 135,000 | 162,400 | 81,120 |  |
| Safety Inspector/Regulatory Inspector/Auditit Inspector | Total | 7 | 0 | 2 | 1 | 0 | 1 | - | 0 | 1 | 0 | 0 | 2 | 0 |
|  | Mean | 58,239 |  | 68,000 | 72,000 |  | 56,700 |  |  | 46,732 |  |  | 48,121 |  |
|  | Median | 49,742 |  | 68,000 | 72,000 |  | 56,700 |  |  | 46,732 |  |  | 48,121 |  |
|  | $1{ }^{\text {st Decile }}$ | 46,300 |  | 50,400 | 72,000 |  | 56,700 |  |  | 46,732 |  |  | 46,824 |  |
|  | 9th Decile | 79,200 |  | 85,600 | 72,000 |  | 56,700 |  |  | 46,732 |  |  | 49.418 |  |
| Other | Total | 6 | 2 |  | 0 | 0 | 0 | 0 | 0 | 1 | 3 | 0 | , | 0 |
|  | Mean | 87,070 | 68,250 |  |  |  |  |  |  | 62,000 | 107,973 |  |  |  |
|  | Median | 69,750 | 68,250 |  |  |  |  |  |  | 62,000 | 102,500 |  |  |  |
|  | $1{ }^{\text {st Decile }}$ | 61,750 | 62,850 |  |  |  |  |  |  | 62,000 | 72,100 |  |  |  |
|  | 9th Decile | 129,710 | 73,650 |  |  |  |  |  |  | 62,000 | 146,036 |  |  |  |


|  |  | Total | Region |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | North East | North West | Yorkshire and the Humber | East Midands | East of England | West Midlands | South West | South East | London | Scotland | Wales | Northem Ireand |
| Chairman/Managing Director/Chief Executive/ Vice Chancellor/Vice President | Total | 3 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 1 |
|  | Mean | 98,000 |  |  |  |  |  | 115,000 |  | 104,000 |  |  |  | 75,000 |
|  | Median | 104,000 |  |  |  |  |  | 115,000 |  | 104,000 |  |  |  | 75,000 |
|  | 1st Decile | 80,800 |  |  |  |  |  | 115,000 |  | 104,000 |  |  |  | 75,000 |
|  | 9th Decile | 112,800 |  |  |  |  |  | 115,000 |  | 104,000 |  |  |  | 75,000 |
| Senior Manager/Director/Dean/Head of Department | Total | 27 | 1 | 2 | 1 | 1 | 0 | 2 | 2 | 6 | 7 | 3 | 1 | 1 |
|  | Mean | 97.867 | 80,000 | 72,000 | 120,840 | 67,600 |  | 74,550 | 77,000 | 110,150 | 111,225 | ${ }^{86,468}$ | 168,000 | 60,000 |
|  | Median | 92,405 | 80,000 | 72,000 | 120,840 | 67,600 |  | 74,550 | 77,000 | 113.150 | 110,000 | 92,405 | 168,000 | 60,000 |
|  | 1 tst Decile | 60,600 | 80,000 | 68.800 | 120.840 | 67,600 |  | 61,390 | 64,200 | 74.675 | 77,020 | 62,481 | 168,000 | 60,000 |
|  | 9th Decile | 142,300 | 80,000 | 75,200 | 120,840 | 67,600 |  | 87,710 | 89.800 | 142,625 | 142,300 | 108,081 | 168,000 | 60,000 |
| Manager/Site Manager/Project Manager/ Associate Professor/Professor/Principal Engineer | Total | 70 | 7 | 14 | 3 | 5 | 4 | 1 | 3 | 12 | 7 | 14 | 0 | - |
|  | Mean | 64,530 | 75,240 | 56,320 | 45,000 | 55.999 | 58.750 | 50,000 | 65,280 | 61,597 | 99,971 | 61,939 |  |  |
|  | Median | 57,656 | 70,000 | 55,250 | 48,000 | 55,000 | 56,000 | 50,000 | 59,000 | 59.500 | 112,000 | 56,000 |  |  |
|  | 1 1st Decile | 39,750 | 49,608 | 37,100 | 35,600 | 49,659 | 55.000 | 50,000 | 58,200 | 40,350 | 60,877 | 36,600 |  |  |
|  | 9th Decile | 90,000 | 106,400 | 79,909 | 53,200 | 62,538 | 64,700 | 50,000 | 74.871 | 76,428 | 134,000 | 90,000 |  |  |
| Senior Engineer/Senior Lecturer | Total | 93 | 4 | 16 | 6 | 5 | 1 | 0 | 8 | 21 | 15 | 12 | 4 | 1 |
|  | Mean | 49,511 | 43,229 | 45,675 | 44,600 | 53,378 | 40,980 |  | 48,188 | 50,506 | 49,815 | 57,163 | 49,100 | 49,600 |
|  | Median | 46,225 | 45,207 | 42,416 | 42,150 | 51,891 | 40,980 |  | 42,500 | 49,500 | 48,000 | 46,280 | 56,500 | 49,600 |
|  | 1st Decile | 37,080 | 24,924 | 39,000 | 38,250 | 44,000 | 40.980 |  | 37,350 | 39.500 | 41,080 | 37,560 | 33,650 | 49,600 |
|  | 9th Decile | 68,600 | 59,950 | 56.580 | 53,400 | 64,600 | 40.980 |  | 64,400 | 70,000 | 65,040 | 100,600 | 58,630 | 49,600 |
| Engineer/Superised Team Member/Lecturer | Total | 292 | 23 | 56 | 21 | 18 | 9 | 11 | 28 | 32 | 26 | 53 | 13 | 2 |
|  | Mean | 39,937 | 40,080 | 38,973 | 40,904 | 39,053 | 36,479 | 32,329 | 36,491 | 39.857 | 46,531 | 42,137 | 37,945 | 39,000 |
|  | Median | 39,000 | 38,395 | 39,982 | 40,822 | 37,250 | 35.560 | 33,000 | 35,500 | 40.500 | 45,600 | 40,000 | 38.000 | 39,000 |
|  | 1st Decile | 30,010 | 33,600 | 29,367 | 32,000 | 31,400 | 32.800 | 30,000 | 29,970 | 31,100 | 33,125 | 32,000 | 32,940 | 36,600 |
|  | 9th Decile | 51,000 | 52,740 | 48,736 | 49,770 | 46,802 | 40,200 | 36,000 | 44,300 | 46,200 | 57,490 | 54,720 | 44,347 | 41,400 |
| Engineering Technician | Total | 11 | 1 | 2 | 0 | 0 | 1 | 0 | 1 | 1 | 0 | 3 | 1 | 1 |
|  | Mean | 35,988 | 18,000 | 29,857 |  |  | 43.888 |  | 50,000 | 28.000 |  | 37,088 | 55,000 | 30,000 |
|  | Median | 30,000 | 18,000 | 29.857 |  |  | 43.888 |  | 50,000 | 28,000 |  | 28,000 | 55,000 | 30,000 |
|  | 1st Decile | 21,200 | 18,000 | 22,931 |  |  | 43.888 |  | 50,000 | 28,000 |  | 24,324 | 55,000 | 30,000 |
|  | 9th Decile | 55,000 | 18,000 | 36,782 |  |  | 43,888 |  | 50,000 | $\stackrel{28,000}{ }$ |  | 53,487 | 55,000 | 30,000 |
| Postdoctoral | Total | 2 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | - |
|  | Mean | 35,550 |  |  | 31,000 |  |  |  |  |  | 40,100 |  |  |  |
|  | Median | 35,550 |  |  | 31,000 |  |  |  |  |  | 40,100 |  |  |  |
|  | 1st Decile | 31,910 |  |  | 31,000 |  |  |  |  |  | 40,100 |  |  |  |
|  | 9th Decile | 39,190 |  |  | 31,000 |  |  |  |  |  | 40,100 |  |  |  |
| Graduate in Training/Engineer in Training/ Postgraduate or Doctoral Student in Training | Total | 161 | 12 | 28 | 17 | 8 | 10 | 5 | 21 | 15 | 12 | 28 | 3 | 2 |
|  | Mean | 30,245 | 29,475 | 31.511 | 29,646 | 27,300 | 30,446 | 25,300 | 27,900 | 30.524 | 30,958 | 33,205 | 24,467 | 30,884 |
|  | Median | 30,000 | 28,700 | 31,484 | 29,700 | 28,300 | 30,500 | 25,500 | 27,000 | 29,000 | 29,650 | 32,750 | 24,000 | 30,884 |
|  | 1st Decile | 24,487 | 25,930 | 27,400 | 26.800 | 21,440 | 26,770 | 19,600 | 23,500 | 25,400 | 26,050 | 26,700 | 22,720 | 26,177 |
|  | 9th Decile | 37,500 | 34,000 | 35,000 | 33,606 | 32,200 | 34,100 | 30,800 | 34,958 | 38,797 | 36,000 | 41,272 | 26,400 | 35.591 |
| Intern/Undergraduate Student Placement/Apprentice | Total | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
|  | Mean | 26,000 |  |  |  |  |  |  |  |  | 26,000 |  |  |  |
|  | Median | 26,000 |  |  |  |  |  |  |  |  | 26,000 |  |  |  |
|  | 1 st Decile | 26,000 |  |  |  |  |  |  |  |  | 26,000 |  |  |  |
|  | 9th Decile | 26,000 |  |  |  |  |  |  |  |  | 26,000 |  |  |  |
| Consultant/Contractor | Total | 23 | 0 | 8 | 0 | 0 | 0 | 1 | 3 | 1 | 7 | 2 | 0 | 1 |
|  | Mean | 53,197 |  | 41,347 |  |  |  | 54,000 | 82,667 | 85,000 | 41,679 | 42,000 |  | 130,000 |
|  | Median | 42,000 |  | 37,390 |  |  |  | 54,000 | 83,000 | 85,000 | 40,250 | 42,000 |  | 130,000 |
|  | 1st Decile | 35,300 |  | 32,600 |  |  |  | 54.000 | 80,600 | 85,000 | 36.400 | 39,600 |  | 130,000 |
|  | 9th Decile | 84,600 |  | 51,900 |  |  |  | 54,000 | 84,600 | 85,000 | 48,200 | 44,400 |  | 130,000 |
| Safety Inspector/Regulatory Inspector/Audit Inspector | Total | 4 | 0 | 2 | 0 | 0 | 1 | 0 | 0 | 0 | 1 |  | 0 | 0 |
|  | Mean | 36,919 |  | 39,089 |  |  | 38,000 |  |  |  | 31,500 |  |  |  |
|  | Median | 36,200 |  | 39,089 |  |  | 38,000 |  |  |  | 31.500 |  |  |  |
|  | 1st Decile | 32,370 |  | 35,338 |  |  | 38,000 |  |  |  | 31.500 |  |  |  |
|  | 9th Decile | 42,044 |  | 42,839 |  |  | 38,000 |  |  |  | 31,500 |  |  |  |
| Other | Total | 3 | 0 | 0 | 0 | 0 | 0 |  |  | 0 | 3 |  | 0 |  |
|  | Mean | 41,167 |  |  |  |  |  |  |  |  | 41.167 |  |  |  |
|  | Median | 40,000 |  |  |  |  |  |  |  |  | 40,000 |  |  |  |
|  | ${ }^{1 s t \text { Decile }}$ | 38.800 |  |  |  |  |  |  |  |  | 38.800 |  |  |  |
|  | 9th Decile | 44,000 |  |  |  |  |  |  |  |  | 44,000 |  |  |  |

SECTION C/TABLL 8: SALARY OR SELF-EMPLOYED EARNINGS BY IndUSTRY SECTOR


SECTION C/TABLE 9: SALARY OR SELF-EMPLOYED EARNINGS BY TYPE OF WORK

|  |  | Total | Region |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | North East | North West | Yorkshire and the Humber | East Midlands | East of England | West Midands | South West | South East | London | Scotland | Wales | Northern Ireland |
| Academic Research and/or Teaching | Total | 34 | 2 | 2 | 3 | 1 | 1 | 1 | 4 | 5 | 7 | 8 | 0 | 0 |
|  | Median | 46,280 | 35,525 | 29,500 | 42,500 | 62,000 | 42,000 | 82,000 | 48,846 | 49,000 | 57,857 | 48,280 |  |  |
| Analysis/Intelligence Gathering | Total | 19 | 0 | 4 | 0 | 0 | 1 | 0 | 0 | 1 | 7 | 5 | 1 | 0 |
|  | Median | 45,000 |  | 43,157 |  |  | 68,000 |  |  | 40,500 | 55,000 | 43,500 | 82,800 |  |
| Asset Management | Total | 23 | 1 | 4 | 2 | 0 |  | 0 | 2 | 5 | 1 | 8 | 0 | 0 |
|  | Median | 80,000 | 80,000 | 69,750 | 29,921 |  |  |  | 208,500 | 123,400 | 185,000 | 94,500 |  |  |
| Business Development/Business Strategy | Total | 33 | 3 | 2 | 2 | 0 | 0 | 0 | 2 | 7 | 11 | 4 | 1 | 1 |
|  | Median | 104,000 | 65,000 | 196,540 | 122,500 |  |  |  | 62,050 | 115,000 | 135,000 | 100,000 | 82,000 | 60,000 |
| Business Systems/IT and Software | Total | 10 | 0 | 2 | 0 | 2 | 0 | 1 | 0 | 0 | 4 | 0 | 0 | 1 |
|  | Median | 51,446 |  | 87,000 |  | 50,946 |  | 68,000 |  |  | 50,500 |  |  | 21,000 |
| Certification/Validation/ <br> Quality Assurance | Total | 8 | 2 | 1 | 0 | 0 | 0 | 1 | 0 | 2 | 0 | 2 | 0 | 0 |
|  | Median | 42,500 | 30,500 | 38,000 |  |  |  | 58,000 |  | 37,000 |  | 65,682 |  |  |
| Construction and Installation | Total | 16 | 1 | 2 | 1 | 1 | 0 | 0 | 0 | 5 | 4 | 2 | 0 | 0 |
|  | Median | 77,725 | 140,000 | 59,000 | 80,000 | 78,450 |  |  |  | 100,000 | 54,000 | 75,000 |  |  |
| Consultancy | Total | 179 | 5 | 36 | 10 | 3 | 2 | 6 | 21 | 28 | 38 | 25 | 4 | 1 |
|  | Median | 56,000 | 52,000 | 57,688 | 52,500 | 38,000 | 30,778 | 36,000 | 38,150 | 71,388 | 85,000 | 45,000 | 56,000 | 75,000 |
| Design | Total | 200 | 10 | 49 | 13 | 5 | 6 | 7 | 19 | 44 | 30 | 13 | 4 | 0 |
|  | Median | 48,675 | 41,500 | 47,000 | 52,000 | 45,431 | 41,925 | 37,500 | 40,800 | 65,900 | 48,090 | 40,000 | 27,675 |  |
| Education and Training | Total | 2 | 0 | 0 | 0 | 1 | 0 | 0 | - | 0 | 1 | 0 | 0 | 0 |
|  | Median | 44,000 |  |  |  | 48,000 |  |  |  |  | 40,000 |  |  |  |
| Finance/Financial Services/ Procurement and Supply | Total | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 1 | 0 | 0 |
|  | Median | 111,250 |  |  |  |  |  |  |  |  | 102,500 | 120,000 |  |  |
| Manufacture and Production | Total | 149 | 23 | 35 | 14 | 11 | 8 | 9 | 6 | 10 | 7 | 14 | 10 | 2 |
|  | Median | 54,000 | 63,000 | 57.311 | 43,150 | 44,000 | 46,000 | 58,000 | 31,000 | 59,500 | 67,000 | 45,000 | 50,000 | 59,500 |
| Marketing and Sales | Total | 26 | 4 | 4 | 3 | 0 | 0 | 1 | 1 | 9 | 2 | 2 | 0 | 0 |
|  | Median | 82,110 | 70,602 | 83,610 | 55,000 |  |  | 64,460 | 61,000 | 90,000 | 136,500 | 77.500 |  |  |
| Operations | Total | 166 | 14 | 27 | 16 | 2 | 6 | 2 | 7 | 21 | 9 | 53 | 5 | 4 |
|  | Median | 53,665 | 51,305 | 50,000 | 53,280 | 46,000 | 45,500 | 93,500 | 43,000 | 67,188 | 49,500 | 56,000 | 58,000 | 39,434 |
| Process Control/Process Design/ Process Innovation/Process Development | Total | 235 | 19 | 43 | 16 | 13 | 9 | 14 | 19 | 30 | 15 | 43 | 12 | 2 |
|  | Median | 45,000 | 54,814 | 43,000 | 41,250 | 42,000 | 37,000 | 50,500 | 39,000 | 52,750 | 67,500 | 43,651 | 51,649 | 39,000 |
| Process Safety/Safety, Health and Environment | Total | 119 | 14 | 13 | 9 | 2 | 3 | 0 | 5 | 31 | 10 | 28 | 4 | 0 |
|  | Median | 62,500 | 70,000 | 46,000 | 54,500 | 61,549 | 54,000 |  | 41,000 | 70,000 | 50,500 | 67,500 | 55,500 |  |
| Project Management/General Administration/Management Services | Total | 189 | 9 | 35 | 13 | 16 | 8 | 8 | 17 | 34 | 17 | 23 | 4 | 5 |
|  | Median | 57,000 | 71,000 | 54,000 | 33,456 | 42,800 | 42,000 | 34,000 | 57,000 | 69,035 | 97,000 | 58,000 | 78,880 | 49,600 |
| Regulations/Regulatory Compliance | Total | 23 | 2 | 8 | 0 | 2 | 1 | 0 | 2 | 4 | 0 | 1 | 3 | - |
|  | Median | 56,700 | 79,000 | 49,000 |  | 47,500 | 56,700 |  | 31,740 | 123,250 |  | 72,500 | 49,742 |  |
| Research and Development | Total | 89 | 8 | 15 | 7 | 7 | 4 | 4 | 7 | 25 | 8 | 2 | 2 | 0 |
|  | Median | 48,000 | 60,000 | 48,000 | 40,000 | 43,500 | 67,780 | 74,000 | 33,700 | 50,500 | 39,050 | 46,500 | 33,118 |  |
| Risk Management | Total | 29 | 0 | 5 | 0 | 2 | 0 | 2 | 1 | 1 | 14 | 4 | 0 | 0 |
|  | Median | 90,000 |  | 93,000 |  | 46,500 |  | 52,000 | 56,000 | 87,500 | 109,500 | 84,626 |  |  |
| Other | Total | 30 | 0 | 2 | 2 | 2 | 2 | 1 | 1 | 6 | 8 | 5 | 1 | 0 |
|  | Median | 70,175 |  | 69,000 | 39,500 | 51,341 | 100,500 | 78,280 | 78,000 | 69,350 | 74,536 | 155,000 | 27,000 |  |

## Section D

Classified by industry sector




|  | Total | Industry Sector |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Auto/Transport | Biochem | Chemical | Consultancy | Consumer products | Contractor | Education/ <br> University | Energy | Finance and Insurance | Food and Drink | Fuel Cells | Fuel Storage | $\left\|\begin{array}{c} \text { Health, Safety } \\ \text { and Environ } \end{array}\right\|$ | Industrial Gases | Iron, Steel, <br> Other Metals | Liquid and Natural Gas Reclass | Manufacturing | Medicine/ <br> Med Equip | Mining and Minerals | $\begin{aligned} & \mathrm{NGO} / \\ & \text { Ind Body } \end{aligned}$ |
| Total | 1585 | 7 | 19 | 172 | 115 | 17 | 58 | 29 | 49 | 23 | 88 | 3 | 6 | 12 | 59 | 9 | 2 | 56 | 11 | 13 | 0 |
| <£16K | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| $\rangle=$ ¢16K and <¢17K | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\rangle=117 \mathrm{~K}$ and $<118 \mathrm{~K}$ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\rangle= \pm 18 \mathrm{~K}$ and $<£ 19 \mathrm{~K}$ | 3 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\rangle= \pm 19 \mathrm{~K}$ and $<\Varangle 20 \mathrm{~K}$ | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\rangle= \pm 20 \mathrm{~K}$ and $<£ 21 \mathrm{~K}$ | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
| $\rangle= \pm 21 \mathrm{~K}$ and $<£ 22 \mathrm{~K}$ | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| $\rangle= \pm 22 \mathrm{~K}$ and $<£ 23 \mathrm{~K}$ | 5 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| $\rangle= \pm 23 \mathrm{~K}$ and $<£ 24 \mathrm{~K}$ | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 0 |
| $\rangle= \pm 24 \mathrm{~K}$ and $<£ 25 \mathrm{~K}$ | 12 | 0 | 1 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 1 | 0 | 0 |
| $\rangle= \pm 25 \mathrm{~K}$ and $<£ 26 \mathrm{~K}$ | 11 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| $\rangle= \pm 26 \mathrm{~K}$ and $<£ 27 \mathrm{~K}$ | 19 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 2 | 1 | 0 | 1 | 0 | 0 | 0 |
| $\rangle= \pm 27 \mathrm{~K}$ and $<£ 28 \mathrm{~K}$ | 21 | 1 | 0 | 1 | 3 | 1 | 1 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 3 | 0 | 0 | 1 | 0 | 0 | 0 |
| $\rangle= \pm 28 \mathrm{~K}$ and $<£ 29 \mathrm{~K}$ | 27 | 1 | 0 | 0 | 3 | 0 | 0 | 1 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 0 |
| $\rangle= \pm 29 \mathrm{~K}$ and $<\in 30 \mathrm{~K}$ | 16 | 0 | 0 | 2 | 0 | 1 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 2 | 0 | 0 | 0 |
| $\rangle= \pm 30 \mathrm{~K}$ and $<\in 31 \mathrm{~K}$ | 42 | 1 | 0 | 5 | 3 | 1 | 1 | 1 | 2 | 0 | 5 | 0 | 0 | 0 | 1 | 0 | 0 | 3 | 0 | 1 | 0 |
| $\rangle=E 31 \mathrm{~K}$ and $<\in 32 \mathrm{~K}$ | 29 | 1 | 1 | 1 | 3 | 2 | 0 | 1 | 0 | 0 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 0 |
| $\rangle=E 32 \mathrm{~K}$ and $<\in 33 \mathrm{~K}$ | 29 | 0 | 0 | 6 | 4 | 0 | 0 | 0 | 1 | 0 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 0 |
| $\rangle=E 33 \mathrm{~K}$ and $<\in 34 \mathrm{~K}$ | 21 | 0 | 0 | 2 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 1 | 0 | 1 | 0 | 1 | 0 |
| $\rangle= \pm 34 \mathrm{~K}$ and $<\in 35 \mathrm{~K}$ | 26 | 1 | 0 | 0 | 2 | 0 | 2 | 0 | 0 | 0 | 4 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\rangle= \pm 35 \mathrm{~K}$ and $<\in 36 \mathrm{~K}$ | 31 | 0 | 0 | 3 | 0 | 0 | 1 | 2 | 2 | 0 | 2 | 0 | 0 | 0 | 1 | 2 | 0 | 4 | 0 | 0 | 0 |
| $\rangle=536 \mathrm{~K}$ and $<437 \mathrm{~K}$ | 27 | 0 | 2 | 3 | 3 | 0 | 0 | 0 | 1 | 1 | 2 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 0 |
| $\rangle= \pm 37 \mathrm{~K}$ and $<\in 38 \mathrm{~K}$ | 28 | 1 | 0 | 1 | 1 | 0 | 1 | 0 | 1 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 0 |
| $\rangle= \pm 38 \mathrm{~K}$ and $<¢ 39 \mathrm{~K}$ | 29 | 1 | 2 | 5 | 2 | 2 | 0 | 1 | 0 | 1 | 3 | 0 | 0 | 0 | 1 | 0 | 0 | 2 | 1 | 0 | 0 |
| $\rangle= \pm 39 \mathrm{~K}$ and $<£ 40 \mathrm{~K}$ | 21 | 0 | 0 | 0 | 2 | 0 | 0 | 2 | 1 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| $\rangle= \pm 40 \mathrm{~K}$ and $<£ 45 \mathrm{~K}$ | 142 | 0 | 2 | 20 | 16 | 0 | 2 | 4 | 6 | 1 | 4 | 0 | 0 | 1 | 8 | 0 | 0 | 8 | 1 | 0 | 0 |
| $\rangle= \pm 45 \mathrm{~K}$ and $<450 \mathrm{~K}$ | 136 | 0 | 4 | 18 | 8 | 1 | 3 | 3 | 3 | 0 | 3 | 0 | 1 | 2 | 2 | 1 | 1 | 2 | 2 | 0 | 0 |
| $\lambda=550 \mathrm{~K}$ and $<¢ 55 \mathrm{~K}$ | 108 | 0 | 0 | 10 | 3 | 2 | 1 | 2 | 3 | 3 | 7 | 0 | 0 | 0 | 6 | 1 | 0 | 0 | 2 | 3 | 0 |
| $\rangle=555 \mathrm{~K}$ and $<660 \mathrm{~K}$ | 107 | 0 | 2 | 15 | 5 | 0 | 2 | 4 | 1 | 0 | 6 | 0 | 0 | 2 | 3 | 1 | 0 | 3 | 0 | 2 | 0 |
| $\rangle=E 60 \mathrm{~K}$ and $<665 \mathrm{~K}$ | 78 | 0 | 2 | 11 | 4 | 0 | 3 | 2 | 4 | 0 | 6 | 0 | 0 | 2 | 0 | 0 | 0 | 2 | 0 | 1 | 0 |
| $\rangle= \pm 65 \mathrm{~K}$ and $<\in 70 \mathrm{~K}$ | 87 | 0 | 0 | 8 | 8 | 2 | 4 | 1 | 3 | 0 | 3 | 0 | 3 | 0 | 7 | 1 | 0 | 2 | 1 | 0 | 0 |
| $\rangle= \pm 70 \mathrm{~K}$ and $<\in 75 \mathrm{~K}$ | 76 | 0 | 0 | 12 | 4 | 1 | 4 | 0 | 2 | 0 | 5 | 0 | 0 | 1 | 6 | 0 | 0 | 3 | 0 | 0 | 0 |
| $\rangle= \pm 75 \mathrm{~K}$ and $<\in 80 \mathrm{~K}$ | 53 | 0 | 0 | 11 | 4 | 2 | 3 | 0 | 2 | 0 | 2 | 0 | 0 | 0 | 4 | 0 | 1 | 0 | 0 | 0 | 0 |
| $\rangle= \pm 80 \mathrm{~K}$ and $<\in 85 \mathrm{~K}$ | 63 | 0 | 0 | 12 | 4 | 0 | 2 | 3 | 1 | 3 | 2 | 1 | 0 | 0 | 4 | 0 | 0 | 1 | 0 | 0 | 0 |
| $\rangle= \pm 85 \mathrm{~K}$ and $<490 \mathrm{~K}$ | 45 | 0 | 1 | 6 | 6 | 2 | 4 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\rangle= \pm 90 \mathrm{~K}$ and $<$ ¢95 K | 36 | 0 | 0 | 0 | 1 | 0 | 4 | 0 | 1 | 1 | 2 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 1 | 0 |
| $\rangle=£ 95 \mathrm{~K}$ and $<£ 100 \mathrm{~K}$ | 28 | 0 | 0 | 2 | 2 | 0 | 2 | 0 | 2 | 1 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 1 | 0 | 0 | 0 |
| $\rangle=£ 100 \mathrm{~K}$ and $<£ 105 \mathrm{~K}$ | 26 | 0 | 0 | 0 | 2 | 0 | 2 | 0 | 2 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 1 | 0 | 0 |
| $\rangle=£ 105 \mathrm{~K}$ and $<£ 110 \mathrm{~K}$ | 28 | 0 | 1 | 2 | 3 | 0 | 3 | 0 | 3 | 0 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| $\rangle=£ 110 \mathrm{~K}$ and $<£ 115 \mathrm{~K}$ | 22 | 0 | 0 | 0 | 2 | 0 | 3 | 0 | 0 | 2 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\rangle= \pm 115 \mathrm{~K}$ and $<\in 120 \mathrm{~K}$ | 14 | 0 | 0 | 2 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\rangle= \pm 120 \mathrm{~K}$ and $<£ 125 \mathrm{~K}$ | 21 | 0 | 0 | 3 | 0 | 0 | 1 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\rangle= \pm 125 \mathrm{~K}$ and < $<130 \mathrm{~K}$ | 9 | 0 | 0 | 1 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\rangle=£ 130 \mathrm{~K}$ and $<£ 135 \mathrm{~K}$ | 12 | 0 | 0 | 0 | 1 | 0 | 1 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\rangle=£ 135 \mathrm{~K}$ and $<£ 140 \mathrm{~K}$ | 7 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\rangle=£ 140 \mathrm{~K}$ and $<£ 145 \mathrm{~K}$ | 15 | 0 | 0 | 2 | 1 | 0 | 2 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\rangle=¢ 145 \mathrm{~K}$ and < $<150 \mathrm{~K}$ | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| $\rangle=£ 150 \mathrm{~K}$ and $<£ 200 \mathrm{~K}$ | 37 | 0 | 1 | 2 | 5 | 0 | 1 | 2 | 3 | 1 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\geq= \pm 200 \mathrm{~K}$ and $<£ 250 \mathrm{~K}$ | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\rangle= \pm 250 \mathrm{~K}$ | 11 | 0 | 0 | 2 | 1 | 0 | 0 | 0 | 0 | 2 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 1585 | 7 | 19 | 172 | 115 | 17 | 58 | 29 | 49 | 23 | 88 | 3 | 6 | 12 | 59 | 9 | 2 | 56 | 11 | 13 | 0 |
| Mean | 66,468 | 32.464 | 55,600 | 86,054 | ${ }^{64,411}$ | 53,695 | 80,971 | 59,094 | 70,882 | 106,277 | 55,250 | 137,667 | 86,668 | 61,405 | 62,418 | 42,502 | 60,698 | 47.031 | 46,073 | 45,054 |  |
| Median | 54,000 | 31,349 | 45,000 | 55,999 | 50,000 | 53,800 | 81,000 | 49,000 | 60,000 | 90,000 | 45,000 | 80,000 | 66,005 | 57,930 | 57.888 | 35,500 | 60,698 | 38,200 | 45,000 | 50,000 |  |
| 15 Decile | 30,000 | 28,080 | 35,000 | 32,013 | 30,000 | 29,600 | 36,750 | 34,600 | 34.500 | 39,100 | 29,430 | 42,400 | 56,500 | 17,500 | 32.466 | 28.964 | 49,256 | 25,500 | 20,000 | 24,500 |  |
| 9th Decile | 109,000 | 37,940 | 89,000 | 86,000 | 108,849 | 80,800 | 125,300 | 82,200 | 122,400 | 187,800 | 90,000 | 256,000 | 137,500 | 110,500 | 88,440 | 58,200 | 72,140 | 76,000 | 65,000 | 60,640 |  |


|  | Total | Industry Sector |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Nuclear/ Nuclear Decomm'g | Oil Production | Oil Refining | Paper | Petrochem | Pharma | Plastics | Power-Fossil | Power - Nuclear Generation | Power Renewable | $\begin{array}{\|c\|} \hline \text { Proc Auto, } \\ \text { Simul, Control } \end{array}$ | $\begin{array}{\|c\|} \hline \text { Proc Plant and } \\ \text { Equip } \end{array}$ | Public Sector | Surface Chem/Paints | $\begin{array}{\|c\|} \hline \text { Waste } \\ \text { Management } \end{array}$ | Water | Other |
| Total | 1585 | 120 | 222 | 93 | 4 | 62 | 104 | 8 | 10 | 7 | 12 | 5 | 24 | 14 | 3 | 19 | 93 | 37 |
| <£16K | 6 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| $\rangle> \pm 16 \mathrm{~K}$ and <£17K | 2 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| $\rangle=E 17 \mathrm{~K}$ and < $£ 18 \mathrm{~K}$ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\rangle=E 18 \mathrm{~K}$ and $<£ 19 \mathrm{~K}$ | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| $> \pm$ 19K and < $£ 20 \mathrm{~K}$ | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\rangle= \pm 20 \mathrm{~K}$ and $<£ 21 \mathrm{~K}$ | 3 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\rangle= \pm 21 \mathrm{~K}$ and $<£ 22 \mathrm{~K}$ | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| $\rangle= \pm 22 \mathrm{~K}$ and $<£ 23 \mathrm{~K}$ | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 |
| $\rangle= \pm 23 \mathrm{~K}$ and $<£ 24 \mathrm{~K}$ | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| $\rangle= \pm 24 \mathrm{~K}$ and $<£ 25 \mathrm{~K}$ | 12 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 2 | 0 |
| $\rangle= \pm 25 \mathrm{~K}$ and $<£ 26 \mathrm{~K}$ | 11 | 1 | 1 | 0 | 0 | 0 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| $\rangle= \pm 2 \mathrm{KK}$ and <£27K | 19 | 4 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 2 | 2 | 1 |
| $\rangle= \pm 27 \mathrm{~K}$ and $<£ 28 \mathrm{~K}$ | 21 | 2 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 3 | 0 |
| > $=$ 228 $\mathrm{and}<\times 29 \mathrm{~K}$ | 27 | 0 | 0 | 0 | 0 | 0 | 6 | 0 | 0 | 1 | 3 | 0 | 0 | 0 | 0 | 0 | 7 | 1 |
| $\rangle> \pm 29 \mathrm{~K}$ and $<\in 30 \mathrm{~K}$ | 16 | 1 | 5 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| $\rangle=E 30 \mathrm{~K}$ and $<\in 31 \mathrm{~K}$ | 42 | 2 | 2 | 0 | 0 | 0 | 3 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 8 | 1 |
| $\rangle=E 31 \mathrm{~K}$ and $<432 \mathrm{~K}$ | 29 | 4 | 2 | 0 | 0 | 0 | 4 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 2 | 0 |
| > $=53 \mathrm{~K}$ a and $<633 \mathrm{~K}$ | 29 | 3 | 2 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 2 | 2 |
| $\rangle=E 33 \mathrm{~K}$ and $<634 \mathrm{~K}$ | 21 | 2 | 2 | 0 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 3 | 0 |
| $\rangle= \pm 34 \mathrm{~K}$ and < $¢ 35 \mathrm{~K}$ | 26 | 3 | 2 | 0 | 0 | 0 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 4 | 1 |
| $\rangle=E 35 \mathrm{~K}$ and $<436 \mathrm{~K}$ | 31 | 5 | 1 | 1 | 0 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 1 |
| $\rangle= \pm 36 \mathrm{~K}$ and $<437 \mathrm{~K}$ | 27 | 3 | 2 | 1 | 0 | 1 | 2 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 3 | 0 |
| $\rangle=E 37 \mathrm{~K}$ and $<438 \mathrm{~K}$ | 28 | 2 | 3 | 0 | 0 | 3 | 3 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 4 | 0 |
| $\rangle=E 38 \mathrm{~K}$ and < 439 K | 29 | 2 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 |
| $> \pm \pm 39 \mathrm{~K}$ and $< \pm 40 \mathrm{~K}$ | 21 | 1 | 2 | 3 | 0 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 2 | 0 |
| $\rangle=E 40 \mathrm{~K}$ and $< \pm 45 \mathrm{~K}$ | 142 | 15 | 12 | 8 | 0 | 6 | 12 | 1 | 2 | 0 | 0 | 0 | 3 | 2 | 0 | 1 | 3 | 4 |
| $>=E 45 \mathrm{~K}$ and $<450 \mathrm{~K}$ | 136 | 16 | 16 | 9 | 0 | 8 | 12 | 1 | 0 | 2 | 0 | 1 | 4 | 5 | 0 | 3 | 3 | 2 |
| $\rangle=55 \mathrm{~K}$ and $<555 \mathrm{~K}$ | 108 | 8 | 14 | 8 | 0 | 8 | 9 | 2 | 1 | 1 | 2 | 1 | 1 | 1 | 0 | 0 | 5 | 4 |
| $>=555 \mathrm{~K}$ and $<660 \mathrm{~K}$ | 107 | 9 | 14 | 13 | 0 | 3 | 6 | 0 | 0 | 1 | 0 | 0 | 2 | 0 | 0 | 4 | 8 | 1 |
| $\rangle=$ ¢60 a and < 665 K | 78 | 8 | 13 | 1 | 1 | 3 | 5 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 2 | 5 |
| $>=$ ¢65 K ad < $¢ 70 \mathrm{~K}$ | 87 | 3 | 12 | 4 | 1 | 4 | 3 | 0 | 2 | 0 | 1 | 0 | 4 | 1 | 0 | 0 | 8 | 1 |
| $\rangle= \pm 7 \mathrm{~K}$ and < $¢ 75 \mathrm{~K}$ | 76 | 7 | 13 | 7 | 0 | 4 | 2 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 2 | 1 | 0 |
| $\rangle> \pm 75 \mathrm{~K}$ and < 480 K | 53 | 7 | 5 | 0 | 0 | 3 | 2 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 2 | 3 |
| $\rangle=580 \mathrm{~K}$ and $<885 \mathrm{~K}$ | 63 | 1 | 9 | 5 | 0 | 5 | 3 | 0 | 1 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 2 | 1 |
| $>=885 \mathrm{~K}$ and < $£ 90 \mathrm{~K}$ | 45 | 0 | 5 | 5 | 1 | 0 | 4 | 1 | 0 | 0 | 1 | 0 | 2 | 0 | 0 | 0 | 3 | 0 |
| $>=$ ¢90 and < $¢ 99 \mathrm{~K}$ | 36 | 2 | 9 | 6 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 2 | 2 |
| $>=$ 995 K and < E 100 K | 28 | 1 | 5 | 4 | 0 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 2 |
| $\rangle= \pm 100 \mathrm{~K}$ and $<£ 105 \mathrm{~K}$ | 26 | 0 | 9 | 2 | 1 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| $\rangle= \pm 105 \mathrm{~K}$ and $<£ 110 \mathrm{~K}$ | 28 | 2 | 6 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| $\rangle= \pm 110 \mathrm{~K}$ and $<\leq 115 \mathrm{~K}$ | 22 | 1 | 6 | 3 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 |
| $\rangle= \pm 115 \mathrm{~K}$ and $<£ 120 \mathrm{~K}$ | 14 | 0 | 6 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\rangle=E 120 \mathrm{~K}$ and $< \pm 125 \mathrm{~K}$ | 21 | 0 | 8 | 3 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
| $\rangle= \pm 125 \mathrm{~K}$ and $<1130 \mathrm{~K}$ | 9 | 0 | 4 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\rangle=E 130 \mathrm{~K}$ and $<1135 \mathrm{~K}$ | 12 | 0 | 5 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| $\rangle= \pm 135 \mathrm{~K}$ and $<1140 \mathrm{~K}$ | 7 | 1 | 2 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\rangle= \pm 140 \mathrm{~K}$ and $<£ 145 \mathrm{~K}$ | 15 | 0 | 7 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\rangle= \pm 145 \mathrm{~K}$ and $<£ 150 \mathrm{~K}$ | 6 | 0 | 1 | 2 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\rangle= \pm 150 \mathrm{~K}$ and $<$ ¢ 200 K | 37 | 1 | 10 | 2 | 0 | 2 | 2 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 1 | 0 |
| $\rangle= \pm 200 \mathrm{~K}$ and $<£ 250 \mathrm{~K}$ | 3 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\rangle= \pm 250 \mathrm{~K}$ | 11 | 2 | 2 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 1585 | 120 | 222 | 93 | 4 | 62 | 104 | 8 | 10 | 7 | 12 | 5 | 24 | 14 | 3 | 19 | 93 | 37 |
| Mean | 66,468 | 55,788 | 81,116 | 74,134 | 79,677 | 68,176 | 55,446 | 54.510 | 53,247 | 59,786 | 62,346 | 45,900 | 58,674 | 51,435 | 28,115 | 53,952 | 47,697 | 60,220 |
| Median | 54,000 | 47.000 | 70,040 | 65,000 | 77,500 | 55,500 | 45,500 | 49,164 | 56,750 | 52,000 | 52,000 | 48,000 | 53,500 | 46,750 | 33,000 | 48,000 | 37,500 | 52,000 |
| 1st Decile | 30,000 | 31,238 | 37,460 | 42,057 | 63,800 | 39,550 | 28,560 | 34,925 | 31,681 | 39,100 | 28,050 | 26,400 | 32,800 | 35,924 | 21,000 | 25,600 | 27,100 | 31,200 |
| Oth Decile | 109,000 | 78,320 | 130,630 | 119,400 | 97,296 | 115,651 | 88,960 | 87,200 | 67,590 | 90,000 | 84,500 | 66,600 | 91,000 | 70,906 | 33,275 | 73,316 | 79,900 | 96,400 |



|  |  | Total | Industry Sector |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Nuclear/ Nuclear Decomm'g | Oil Production | Oil Refining | Paper | Petrochem | Pharma | Plastics | Power- Fossil | Power - Nuclear Generation | PowerRenewable | Proc Auto, Simul, Control | $\begin{array}{\|c\|} \hline \text { Proc Plant and } \\ \text { Equip } \\ \hline \end{array}$ | Public Sector | Surface Chem/Paints | Waste Management | Water | Other |
|  | Total | 1585 | 120 | 222 | 93 | 4 | 62 | 104 | 8 | 10 | 7 | 12 | 5 | 24 | 14 | 3 | 19 | 93 | 37 |
| Defined Benefit Pension/ Company Final Salary Scheme | Total | 381 | 26 | 61 | 42 | 2 | 13 | 18 | 0 | 5 | 3 | 2 | 0 | 3 | 11 | 1 | 4 | 17 | 9 |
|  | \% | 24\% | 22\% | 27\% | 45\% | 50\% | 21\% | 17\% | 0\% | 50\% | 43\% | 17\% | 0\% | 13\% | 79\% | 33\% | 21\% | 18\% | 24\% |
| Defined Contribution Pension/ Company Money Purchase Scheme | Total | 1076 | 88 | 134 | 45 | 2 | 46 | 75 | 8 | 5 | 3 | 7 | 4 | 18 | 3 | 1 | 12 | 70 | 26 |
|  | \% | 68\% | 73\% | 60\% | 48\% | 50\% | 74\% | 72\% | 100\% | 50\% | 43\% | 58\% | 80\% | 75\% | 21\% | 33\% | 63\% | 75\% | 70\% |
| Non-contributory Pension | Total | 51 | 2 | 11 | 5 | 0 | 1 | 4 | 0 | 0 | 1 | 1 | 0 | 2 | 0 | 0 | 1 | 2 | 1 |
|  | \% | 3\% | 2\% | 5\% | 5\% | 0\% | 2\% | 4\% | 0\% | 0\% | 14\% | 8\% | 0\% | 8\% | 0\% | 0\% | 5\% | 2\% | 3\% |
| No Pension Benefits | Total | 77 | 4 | 16 | 1 | 0 | 2 | 7 | 0 | 0 | 0 | 2 | 1 | 1 | 0 | 1 | 2 | 4 | 1 |
|  | \% | 5\% | 3\% | 7\% | 1\% | 0\% | 3\% | 7\% | 0\% | 0\% | 0\% | 17\% | 20\% | 4\% | 0\% | 33\% | 11\% | 4\% | 3\% |
| Heatth Insurance | Total | 973 | 29 | 173 | 77 | 4 | 44 | 74 | 6 | 7 | 0 | 6 | 3 | 12 | 0 | 2 | 7 | 48 | 17 |
|  | \% | 61\% | 24\% | 78\% | 83\% | 100\% | 71\% | 71\% | 75\% | 70\% | 0\% | 50\% | 60\% | 50\% | 0\% | 67\% | 37\% | 52\% | 46\% |
| Dental lnsurance | Total | 211 | 3 | 64 | 15 | 1 | 4 | 11 | 0 | 2 | 0 | 1 | 1 | 4 | 0 | 0 | 0 | 11 | 2 |
|  | \% | 13\% | 3\% | 29\% | 16\% | 25\% | 6\% | 11\% | 0\% | 20\% | 0\% | 8\% | 20\% | 17\% | 0\% | 0\% | 0\% | 12\% | 5\% |
| Car or Car Allowance | Total | 440 | 15 | 72 | 26 | 3 | 13 | 26 | 1 | 4 | 0 | 5 | 0 | 7 | 2 | 1 | 9 | 45 | 13 |
|  | \% | 28\% | 13\% | 32\% | 28\% | 75\% | 21\% | 25\% | 13\% | 40\% | 0\% | 42\% | 0\% | 29\% | 14\% | 33\% | 47\% | 48\% | 35\% |
| Company Share Scheme | Total | 428 | 20 | 93 | 59 | 1 | 19 | 48 | 5 | 2 | 1 | 0 | 2 | 3 | 0 | 0 | 5 | 17 | 4 |
|  | \% | 27\% | 17\% | 42\% | 63\% | 25\% | 31\% | 46\% | 63\% | 20\% | 14\% | 0\% | 40\% | 13\% | 0\% | 0\% | 26\% | 18\% | 11\% |
| Life Insurance | Total | 595 | 21 | 123 | 44 | 0 | 25 | 36 | 1 | 5 | 3 | 5 | 0 | 13 | 2 | 1 | 4 | 34 | 12 |
|  | \% | 38\% | 18\% | 55\% | 47\% | 0\% | 40\% | 35\% | 13\% | 50\% | 43\% | 42\% | 0\% | 54\% | 14\% | 33\% | 21\% | 37\% | 32\% |
| Loans | Total | 58 | 7 | 14 | 5 | 0 | 3 | 2 | 0 | 1 | 1 | 0 | 0 | 2 | 0 | 0 | 0 | 4 | 0 |
|  | \% | 4\% | 6\% | 6\% | 5\% | 0\% | 5\% | 2\% | 0\% | 10\% | 14\% | 0\% | 0\% | 8\% | 0\% | 0\% | 0\% | 4\% | 0\% |
| IChemE Membership Fees | Total | 1220 | 113 | 187 | 79 | 3 | 44 | 83 | 6 | 8 | 7 | 8 | 3 | 18 | 11 | 1 | 12 | 74 | 23 |
|  | \% | 77\% | 94\% | 84\% | 85\% | 75\% | 71\% | 80\% | 75\% | 80\% | 100\% | 67\% | 60\% | 75\% | 79\% | 33\% | 63\% | 80\% | 62\% |
| Other Professional Membership Fees | Total | 249 | 33 | 32 | 13 | 1 | 1 | 10 | 1 | 0 | 0 | 3 | 0 | 4 | 2 | 0 | 9 | 21 | 4 |
|  | \% | 16\% | 28\% | 14\% | 14\% | 25\% | 2\% | 10\% | 13\% | 0\% | 0\% | 25\% | 0\% | 17\% | 14\% | 0\% | 47\% | 23\% | 11\% |
| Childcare | Total | 150 | 12 | 30 | 10 | 1 | 3 | 11 | 0 | 3 | 0 | 1 | 0 | 1 | 2 | 0 | 0 | 8 | 5 |
|  | \% | 9\% | 10\% | 14\% | 11\% | 25\% | 5\% | 11\% | 0\% | 30\% | 0\% | 8\% | 0\% | 4\% | 14\% | 0\% | 0\% | 9\% | 14\% |
| Flexible Working | Total | 630 | 62 | 98 | 29 | 1 | 15 | 45 | 2 | 4 | 4 | 5 | 2 | 6 | 11 | 1 | 5 | 40 | 11 |
|  | \% | 40\% | 52\% | 44\% | 31\% | 25\% | 24\% | 43\% | 25\% | 40\% | 57\% | 42\% | 40\% | 25\% | 79\% | 33\% | 26\% | 43\% | 30\% |
| Discount Schemes | Total | 524 | 31 | 98 | 26 | 1 | 21 | 43 | 5 | 4 | 3 | 1 | 2 | 1 | 8 | 1 | 6 | 38 | 14 |
|  | \% | 33\% | 26\% | 44\% | 28\% | 25\% | 34\% | 41\% | 63\% | 40\% | 43\% | 8\% | 40\% | 4\% | 57\% | 33\% | 32\% | 41\% | 38\% |
| Enhanced Maternity/Paternity Packages | Total | 184 | 15 | 42 | 23 | 0 | 9 | 19 | 0 | 2 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 12 | 1 |
|  | \% | 12\% | 13\% | 19\% | 25\% | 0\% | 15\% | 18\% | 0\% | 20\% | 0\% | 0\% | 0\% | 0\% | 21\% | 0\% | 0\% | 13\% | 3\% |
| Bonus Scheme or Performance-related Pay | Total | 971 | 69 | 156 | 62 | 4 | 45 | 81 | 6 | 8 | 4 | 6 | 1 | 12 | 4 | 1 | 11 | 39 | 23 |
|  | \% | 61\% | 58\% | 70\% | 67\% | 100\% | 73\% | 78\% | 75\% | 80\% | 57\% | 50\% | 20\% | 50\% | 29\% | 33\% | 58\% | 42\% | 62\% |
| No Benefits in Kind | Total | 87 | 3 | 14 | 1 | 0 | 2 | 5 | 0 | 0 | 0 | 3 | 0 | 3 | 0 | 1 | 4 | 2 | 1 |
|  | \% | 5\% | 3\% | 6\% | 1\% | 0\% | 3\% | 5\% | 0\% | 0\% | 0\% | 25\% | 0\% | 13\% | 0\% | 33\% | 21\% | 2\% | 3\% |
| Other | Total | 31 | 4 | 4 | 1 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
|  | \% | 2\% | 3\% | 2\% | 1\% | 0\% | 5\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 11\% | 0\% | 0\% |


|  | Section D Classified by industry sector |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SECTION D/TABLE AA: SALARY OR SLLF-EmPloyed earnings by grade or gender |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | Industry Sector |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Total | Auto/Transport | Biochem | Chemical | Consultancy | Consumer products | Contractor | Education/ University | Energy | Finance and Insurance | Food and Drink | Fuel Cells | Fuel Storage | Health, Safety and Environ | Industrial Cases | Iron, Steel, Other Metals | Liquid and <br> Natural Gas Reclass | Manufacturing | Medicine/ Med Equip | Mining and Minerals | $\begin{aligned} & \text { NGO/ } \\ & \text { Ind Body } \end{aligned}$ |
| Chartered Members | Total | 850 | 1 | 6 | 106 | 63 | 10 | 45 | 15 | 25 | 12 | 37 | 2 | 5 | , | 32 | 4 | 1 | 17 | 3 | 6 | 0 |
|  | Mean | 85.595 | 38,600 | 75,250 | 112,76 | 80,90 | 65,030 | 90,551 | ${ }^{76,675}$ | 85,680 | ${ }^{148,208}$ | 78,436 | ${ }^{190,000}$ | 91,002 | 66,100 | 74,804 | 55,500 | 75,000 | $\begin{array}{r}75,794 \\ \hline 70000\end{array}$ | 74,000 | $\frac{47,617}{5720}$ |  |
|  | \| Median | $\frac{70,000}{45,288}$ | $\frac{38,600}{38,000}$ | $\frac{52,500}{40,750}$ | $\frac{69,675}{45,660}$ | $\frac{68,000}{40,860}$ | $\frac{67,000}{47,00}$ | $\frac{89,500}{60.800}$ | $\frac{58,000}{45,000}$ | $\frac{70,000}{52,976}$ | $\frac{127,000}{87300}$ | 69,180 | $\xrightarrow{190,000}$ | $\frac{67,010}{54,800}$ | $\frac{60,000}{32,600}$ | $\frac{70,700}{41,719}$ | $\frac{53,000}{49,300}$ | $\xrightarrow{75,000}$ | $\frac{70,000}{48,600}$ | $\frac{65,000}{56,200}$ | $\frac{52,750}{31,00}$ |  |
|  | 9th Decile | 126,072 | 38.600 | 132,500 | 116,400 | ${ }^{134,400}$ | 85,000 | 127,200 | 141,200 | 136,800 | 262,800 | 108,000 | 278,000 | 138,000 | 104,000 | 94,280 | 63,700 | 75,000 | 105,600 | 95,400 | 59,100 |  |
| Non-Chartered Members | Total | 735 | 6 | 13 | 66 | 52 | 7 | 13 | 14 | 24 | 11 | 51 | 1 | 1 | 5 | 27 | 5 | 1 | 39 | 8 | 7 | 0 |
|  | Mean | 44,349 | 31,442 | 46,530 | 43,233 | 44,421 | 37.501 | 47.806 | 40,257 | 55,468 | 60,534 | 38,429 | 33,000 | 65,000 | 54,832 | 47,739 | 32,104 | 46,396 | 34.493 | 35,600 | 42,857 |  |
|  | Median | 39.500 | 30,675 | 43,000 | 42,000 | 36,707 | 31,000 | 37,500 | 39,496 | 42,925 | 53,000 | 34,000 | 33,000 | 65,000 | 45,000 | 43,000 | 33,500 | 46,396 | 35,000 | 39,050 | 31,000 |  |
|  | $1{ }^{15 \text { t Decile }}$ | 27,000 | 27,900 | 32,000 | 30,200 | 27,000 | 28,200 | 27,56 | 30,300 | 30,000 | 36.500 | 26,000 | 33,000 | 65,000 | 25,000 | 27,000 | 27,992 | 46,396 | 24.676 | 20,000 | 26,500 |  |
|  | 9th Decile | 67,360 | 35,750 | 59,400 | 57,000 | 78,455 | 53,200 | 77,600 | 47,968 | 99,822 | 97.375 | 58,000 | 33,000 | 65,000 | 92,664 | 73,568 | 35,500 | 46,396 | 43,100 | ${ }^{47,640}$ | 73.800 |  |
| Male | Total | 1253 | 5 | 14 | 151 | 87 | 11 | 56 | 24 | 34 | 21 | 68 | 2 | 6 | 10 | 51 | 7 | 2 | 42 | 5 | 12 | 0 |
|  | Mean | 70,747 | 32,650 | 58,286 | 90.815 | 70,431 | 52,137 | 82,773 | 62,151 | 76,713 | 112,137 | 60,125 | 190,000 | 86,668 | 63,270 | 63,192 | 39,646 | 60,698 | 51,018 | 60,020 | 46,850 |  |
|  | Median | 57.350 | 31,349 | 48,250 | 58.000 | 60,000 | 48,000 | 83,150 | 52.500 | 67,500 | 97.375 | 52,000 | 190,000 | 66,005 | 58,350 | 66,000 | 35.500 | 60,988 | 42,250 | 54,000 | 51,250 |  |
|  | $1{ }^{15 \text { t Decile }}$ | 31,250 | 27.72 | 32.650 | 32,131 | 31,960 | 29,000 | 42,204 | 38.300 | 36,300 | 43,500 | 29,910 | 102,000 | 56.500 | 14,300 | 30,330 | 28.328 | 49.256 | 25,100 | 38.840 | 28.650 |  |
|  | 9th Decile | ${ }^{114,977}$ | 38.160 | 91,500 | 86.500 | ${ }^{121,800}$ | 85,000 | 125.500 | 81,400 | 128,400 | ${ }^{198.000}$ | ${ }^{105,845}$ | 278,000 | ${ }^{137.500}$ | 119,000 | 91.000 | 56.800 | 72.140 | 89,000 | 87.800 | 60820 |  |
| Female | Total | 332 | 2 | 5 | 21 | 28 | 6 | 2 | 5 | 15 | 2 | 20 | 1 | 0 | 2 | 8 | 2 | 0 | 14 | 6 | 1 | 0 |
|  | Mean | 50,321 | 32,000 | 48.079 | 51.820 | 45.706 | 56.550 | 30,500 | 44,422 | 57.666 | 44,750 | 38.674 | 33.000 |  | 52,080 | 57.484 | 52.500 |  | 35.069 | 34,450 | 23.500 |  |
|  | Median | 43,000 | 32,000 | 38,395 | 43,400 | 38,750 | 60,400 | 30,500 | 35,50 | 45,000 | 44.750 | 35,000 | 33.000 |  | 52,080 | 55,492 | 52.500 |  | 32,000 | 34,750 | 23,500 |  |
|  | 1 l t Decile | 29,052 | 30,400 | 36,800 | 30,000 | 25.820 | 34,000 | 27,700 | 28,800 | ${ }^{29,880}$ | 38,150 | 26,200 | 33,000 |  | 46,416 | 39,400 | 49,700 |  | 28,270 | 20.000 | 23,500 |  |
|  | 9th Decile | 83,970 | 33,600 | 68,200 | 73,000 | 74,900 | 75,250 | 33,300 | 68,024 | 86,961 | 51,350 | 53.032 | 33,000 |  | 57,74 | 79,700 | 55,300 |  | 40,675 | 48,600 | 23.500 |  |


|  | Section D Classified by industry sector |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Total | Nuclear/ Nuclear Decomm'g | Oil Production | Oil Refining | Paper | Petrochem | Pharma | Plastics | Power- Fossil | Power - Nuclear Generation | Power Renewable | Proc Auto, <br> Simul, Contro | $\begin{array}{\|c\|} \hline \text { Proc Plant and } \\ \text { Equip } \end{array}$ | Public Sector | Surface Chem/Paints | Waste Management | Water | Other |
| Chartered Members | Total | 850 | 58 | 135 | 53 | 2 | 39 | 42 | 6 | 7 | 4 | 4 | 2 | 16 | 9 | 0 | 11 | 46 | 19 |
|  | Mean | 85,595 | 74,907 | 98,897 | 83,971 | 94,355 | 78,401 | 78,480 | 61,555 | 60,067 | 69,875 | 91,500 | 64,250 | 67,519 | 57,101 |  | 66,091 | 60,431 | 72.856 |
|  | Median | 70,000 | 63,250 | 93,000 | 81,300 | 94,355 | 70,000 | 66,201 | 52,000 | 62,000 | 64.000 | 72,500 | 64,250 | 66,644 | 49,742 |  | 58,000 | 56,000 | 65,000 |
|  | 1st Decile | 45,288 | 46,920 | 57.800 | 52,000 | 88.471 | 47.879 | 45.100 | 44,664 | 44,247 | 46,950 | 44,700 | 54,850 | 42,905 | 43,096 |  | 37,000 | 36,350 | 41,920 |
|  | 9th Decile | 126,072 | 105,000 | 140,000 | 121,092 | 100,238 | 122,000 | 104,500 | 88,000 | 72,060 | 97,500 | 153,500 | 73,650 | 93,750 | 76,800 |  | 78,578 | 85,000 | 101,600 |
| Non-Chartered Members | Total | 735 | 62 | 87 | 40 | 2 | 23 | 62 | 2 | 3 | 3 | 8 | 3 | 8 | 5 | 3 | 8 | 47 | 18 |
|  | Mean | 44,349 | 37,904 | 53,524 | 61,102 | 65,000 | 50,839 | 39.843 | 33,375 | 37,333 | 46,333 | 47,769 | 33,667 | 40,985 | 41,235 | 28,115 | 37,261 | 35,233 | 46,883 |
|  | Median | 39,500 | 36,535 | 46,200 | 49,721 | 65,000 | 43,500 | 37,000 | 33,375 | 40,000 | 52,000 | 39,450 | 27,000 | 40,950 | 43,777 | 33,000 | 35,194 | 30,100 | 41,250 |
|  | 1st Decile | 27,000 | 27.164 | 30,600 | 39,200 | 62.600 | 36,300 | 27,100 | 30,275 | 32,000 | 32.800 | 27,925 | 26,200 | 28.926 | 32,960 | 21,000 | 21,760 | 25,305 | 27.820 |
|  | 9th Decile | 67,360 | 47,800 | 90,000 | 112,170 | 67,400 | 68,200 | 53.800 | 36,475 | 41,600 | 57,600 | 81,500 | 43,800 | 53,180 | 48,200 | 33,275 | 55,900 | 50,000 | 69,210 |
| Male | Total | 1253 | 94 | 172 | 74 | 3 | 51 | 79 | 8 | 9 | 5 | 10 | 5 | 21 | 11 | 3 | 13 | 59 | 28 |
|  | Mean | 70,747 | 57,100 | 83,981 | 79,301 | 83,570 | 72,312 | 58,860 | 54,510 | 55,830 | 62,300 | 68,440 | 45,900 | 62,119 | 54,153 | 28,115 | 61,708 | 50,852 | 60,518 |
|  | Median | 57,350 | 46,082 | 70,540 | 71,530 | 87,000 | 65,000 | 48,000 | 49.164 | 61,000 | 52,000 | 59,500 | 48,000 | 56,000 | 49,000 | 33,000 | 58,000 | 44,000 | 54,000 |
|  | 1st Decile | 31,250 | 31,250 | 37,460 | 43,734 | 67,000 | 40,250 | 28,248 | 34,925 | 38,374 | 35.400 | 28,450 | 26,400 | 40,000 | 39,480 | 21,000 | 26,600 | 26,960 | 32,210 |
|  | 9th Decile | 114,977 | 80,950 | 139,310 | 121,733 | 98,767 | 120,000 | 99,000 | 87,200 | 69,080 | 95,000 | 95,000 | 66,600 | 92,500 | 72,500 | 33,275 | 77,262 | 85,000 | 99,000 |
| Female | Total | 332 | 26 | 50 | 19 | 1 | 11 | 25 | 0 | 1 | 2 | 2 | 0 | 3 | 3 | 0 | 6 | 34 | 9 |
|  | Mean | 50,321 | 51,047 | 71,258 | 54,012 | 68,000 | 49,003 | 44,657 |  | 30,000 | 53,500 | 31,875 |  | 34,560 | 41,467 |  | 37.148 | 42,221 | 59,295 |
|  | Median | 43,000 | 47.803 | 62,500 | 52,000 | 68,000 | 51,000 | 37,009 |  | 30,000 | 53,500 | 31.875 |  | 31,000 | 44,000 |  | 35,500 | 35.080 | 50,000 |
|  | 1 st Decile | 29,052 | 32,064 | 37,700 | 33,300 | 68,000 | 36,000 | 30,400 |  | 30,000 | 49,100 | 28,575 |  | 30,824 | 36,320 |  | 26,500 | 28.545 | 29,720 |
|  | 9th Decile | 83,970 | 73,575 | 117,072 | 84,200 | 68,000 | 60,000 | 60,600 |  | 30,000 | 57,900 | 35,175 |  | 39,720 | 45,600 |  | 49,444 | 63,200 | 96,200 |

SECTION D/TABLE 5A: SALARY OR SELF-EMPLOYED EARNINGS BY HIGHEST QUALIFICAIION

|  |  |  | - |  |  |  |  |  |  |  |  |  | stry Setor |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Auto/Transport | Biochem | Chemical | Consultancy | Consumer products | Contractor | $\begin{aligned} & \text { Education/ } \\ & \text { University } \end{aligned}$ | Energy | Finance and Insurance | Food and Drink | Fuel Cells | Fuel Storage | Health, Safety and Environ | Industria Cases | Iron, Steel, Other Metals | Liquid and Reclass | Manufacturing | Medicine/ Med Equip | Mining and Minerals | $\begin{aligned} & \text { NGO/ } \\ & \text { Ind Body } \end{aligned}$ |
|  | Total | 132 | 2 | 5 | 14 | 9 | 0 | 4 | 23 | 4 | 2 | 4 | 1 | 1 | 0 | 1 | 1 | 0 | 2 | 1 | 3 | 0 |
|  | Mean | 66,014 | 38,050 | 68.300 | 68.490 | 68.507 |  | 75,659 | 64,205 | 41,048 | 208,500 | 68,420 | 80,000 | 65,000 |  | 96,000 | 67,000 |  | 59.500 | 40,100 | 45.500 |  |
| Doctorate | Median | 57.929 | 38,050 | 47,000 | 63,500 | 68,000 |  | 76.500 | 54,000 | 39,000 | 208,500 | 63.590 | ${ }^{80,000}$ | 65,000 |  | 96,000 | 67,000 |  | 59.500 | 40,100 | 52.500 |  |
|  | 1 1st Decile | 36,320 | 37,610 | 39,100 | 44.850 | 45,660 |  | 44,900 | 36,438 | 33.400 | 159,300 | 40,150 | 80.000 | 65,000 |  | 96,000 | 67,000 |  | 49.500 | 40,100 | 35,300 |  |
|  | 9th Decile | 104,400 | 38.490 | 118,000 | 83,400 | 85,200 |  | 105,744 | 82,800 | 50,334 | 257,700 | 100,554 | 80,000 | 65,000 |  | 96,000 | 67,000 |  | 69.500 | 40,100 | 52,900 |  |
|  | Total | 982 | 5 | 12 | 86 | 73 | 12 | 38 | 4 | 32 | 12 | 63 | 2 | - | 5 | 42 | 5 | 1 | 32 | 4 | 4 | 0 |
|  | Mean | 55,968 | ${ }^{30,230}$ | 45.825 | 51.054 | 54,953 | 45,334 | ${ }^{73,624}$ | 39,750 | 65.451 | 93,917 | 45,340 | ${ }^{166,500}$ |  | 58,172 | 53,295 | 39,284 | 46,396 | 40,786 | 32,175 | 36,000 |  |
| Master's | Median | 46.448 | 30,000 | 43,000 | 45.410 | 43,000 | 38,000 | 70,106 | 34,500 | 56,250 | 68.500 | 38,000 | 166,500 |  | 56,700 | 49,000 | 35.500 | 46,396 | 35,750 | 31,250 | 30,750 |  |
|  | 1 1st Decile | 29.367 | 27.720 | 31.500 | 32.000 | 28,590 | 29,100 | 36.600 | 28.600 | 30.500 | 36.650 | 27,360 | 59.700 |  | 27,000 | 27.333 | 30,052 | 46,396 | 25.185 | 21,350 | 25,000 |  |
|  | 9th Decile | 94.830 | 32,940 | 59,700 | 75,000 | 104.800 | 73.750 | 108,692 | 55,100 | 108,600 | 189,200 | 72,400 | 273,300 |  | 92.664 | 81.539 | 49,600 | 46,396 | 55.90 | ${ }^{43,740}$ | 51,200 |  |
|  | Total | 440 | 0 | 2 | 67 | 30 | 5 | 15 | 2 | 10 | 7 | 20 | - | 5 | 7 | 13 | 3 | 1 | 20 | 5 | 6 | 0 |
|  | Mean | 87,026 |  | 82.500 | 133,429 | 76,904 | 73,760 | 101,729 | 39,000 | 103,910 | 102,286 | ${ }^{76,745}$ |  | 91,02 | 63.714 | 73,253 | 39,700 | 75,000 | 51.479 | 54,600 | 50.867 |  |
| Bacheor's | Median | 70,000 |  | 82.500 | 70,000 | 73,000 | 78.000 | 100,000 | 39,000 | 93,703 | 110,000 | 70,500 |  | 67.010 | 60,000 | 70,000 | 33,500 | 75,000 | 42,750 | 51.000 | 54.600 |  |
|  | 1 1st Decile | 35.000 |  | 64,500 | 36,000 | 37.200 | 59.880 | 60.892 | 38,200 | 54.689 | 69.800 | 41.895 |  | 54.800 | 27,200 | 66.000 | 30,380 | 75,000 | 25,900 | 30,000 | 21,000 |  |
|  | 9th Decile | 125,000 |  | 100.500 | 1028.840 | 118,785 | 85,000 | 140,000 | 39,800 | 176,400 | 132,800 | 105,615 |  | 138,000 | 104,000 | 90,360 | 51.500 | 75,000 | 90.800 | 83,400 | 77,000 |  |
|  | Total | 30 | 0 | 0 | 5 | 3 | 0 | 1 | 0 | 3 | 2 | 1 | 0 | 0 | 0 | 3 | 0 | 0 | 2 | 1 | - | 0 |
|  | Mean | 110,493 |  |  | 102,400 | 157333 |  | 70,000 |  | 58.500 | 92,188 | 197,000 |  |  |  | 132,000 |  |  | 90,000 | 65,000 |  |  |
| Master of Business Administration | Median | 90,000 |  |  | 120,000 | 132,000 |  | 70,000 |  | 64.500 | 92.188 | 197,000 |  |  |  | 95,000 |  |  | 90,000 | 65,000 |  |  |
|  | 1 1st Decile | 64.350 |  |  | 62.000 | 98,400 |  | 70,000 |  | 45,700 | 88,038 | 197,000 |  |  |  | 75,800 |  |  | 75,600 | 65,000 |  |  |
|  | 9th Decile | 200,300 |  |  | 132,000 | 226,400 |  | 70,000 |  | 68,900 | 96,338 | 197,000 |  |  |  | 203,000 |  |  | 104400 | 65,000 |  |  |
|  | Total | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | - | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean | 72,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-graduate | Median | 72,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\frac{15 \text { te deile }}{\text { 9th Decile }}$ | $\frac{72,000}{72,000}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile | 72,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |



SECTION D/TABLE GA: SALARY OR SELF-EMPLOYED EARNINGS BY LLVEL OF RESPONSIBLITY - CHARTERED MEMBERS OR FELOWS

|  |  |  |  |  |  |  |  |  |  |  |  |  | str Sector |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Auto/Transport | Biochem | Chemical | Consulancy | $\begin{aligned} & \text { Consumer } \\ & \text { products } \end{aligned}$ | Contractor | $\begin{aligned} & \text { Education/ } \\ & \text { University } \end{aligned}$ | Energy | Finance and Insurance | $\begin{gathered} \text { Food and } \\ \text { Drink } \end{gathered}$ | Fuel Cells | Fuel Storage | Health, Safety and Environ | Industrial Cases | Iron, Steel, Other Metal | $\begin{gathered} \text { Liquid and } \\ \text { Natural } \\ \text { Reas } \\ \text { Reclass } \end{gathered}$ | Manufacturing | Medicine/ Med Equip | Mining and Minerals | $\begin{gathered} \text { Ncol } \\ \text { Ind Body } \end{gathered}$ |
|  | Total | 23 | 0 | 2 | 4 | 1 | 0 | 1 | 1 | 0 | 0 | 1 | 1 | 2 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean | 360,853 |  | ${ }^{132,500}$ | 1,208,750 | 107, 122 |  | 90,000 | 180,000 |  |  | 248,000 | 300,000 | ${ }^{137,500}$ |  | 230,000 |  |  |  |  |  |  |
| Chairman/Managing Direcoror Chief fxecutive/ | Median | 162,000 |  | ${ }^{132,500}$ | 587,500 | 107,122 |  | 90,000 | 180,000 |  |  | 248,000 | 300,000 | ${ }^{137,500}$ |  | 230,000 |  |  |  |  |  |  |
|  | 1 1st Decile | 96,200 |  | 110,500 | 164500 | 107, 122 |  | 90,000 | 180,000 |  |  | 248,000 | 300,000 | 1335.500 |  | 230,000 |  |  |  |  |  |  |
|  | 9th Decile | 380,000 |  | 154,500 | 2,750,000 | 107, 122 |  | 90,000 | 180,000 |  |  | 248,000 | 300,000 | 139,500 |  | 230,000 |  |  |  |  |  |  |
|  | Total | 164 | 1 | 0 | 15 | 14 | 3 | 14 | 3 | 5 | 3 | 14 | 0 | 0 | 0 |  | 0 | 0 | 10 | 1 | 1 | 0 |
|  | Mean | 109,438 | 38,600 |  | 103,701 | 137.071 | 74.600 | 104,439 | 116,667 | 129,000 | 211.667 | 92.714 |  |  |  | 85,160 |  |  | 89.570 | 103,000 | 59,200 |  |
| Serior Manager/Director/Dean/Head of Department | Median | 100,000 | 38.600 |  | 108,000 | 133,500 | 85,000 | 105,000 | 83,000 | 109,000 | 198,000 | 83.500 |  |  |  | 81,720 |  |  | 81.000 | 103,000 | 59,200 |  |
|  | $1{ }^{1 s \text { t Decile }}$ | 69300 | 38,600 |  | 74,400 | 88.000 | 60,040 | 68,761 | 82,200 | 105,000 | 149,200 | 66,000 |  |  |  | 76,200 |  |  | 67,900 | 103,000 | 59,200 |  |
|  | 9th Decile | 160,000 | 38,600 |  | 135,200 | 190,900 | 85,000 | 137,000 | 164,600 | 165,600 | 279.600 | ${ }^{112,200}$ |  |  |  | 97,000 |  |  | 111,870 | 103,000 | 59,200 |  |
|  | Total | 275 | 0 | 1 | 38 | 15 | 3 | 17 | , | 12 | 4 | 13 | 1 | 1 | 2 | 14 | 3 | 0 | T | 2 | 2 | 0 |
|  | Mean | ${ }^{78,582}$ |  | 60,000 | 72,298 | $\underline{67,620}$ | ${ }_{6}^{69500}$ | ${ }^{94,718}$ | 62,464 <br> 5929 | ${ }^{84583}$ | 122,000 | 60,961 <br> 58000 | $\frac{80,000}{88000}$ | $\frac{67,010}{6010}$ | 56500 55500 | 69,201 | ${ }_{5}^{55333}$ |  | 80,000 | ${ }_{5}^{59500}$ | 33500 <br> 35500 |  |
| Associate Professor/Professor/Principal Engineer | $\frac{\text { Median }}{1 \text { 1st Decile }}$ | 72,000 52,70 |  | $\frac{60,00}{60,000}$ | 71,00 55,700 | ${ }^{67,500} 43.80$ | ${ }^{67,000}$ | 92, 2,00 <br> 6897 | 57,299 55,157 | 74,151 | ${ }_{\text {127,000 }}^{\text {98,100 }}$ | $\frac{58,000}{50,100}$ | $\frac{80,000}{80,000}$ | $\frac{67.010}{67.010}$ | 56,500 50.500 | $\frac{69,500}{58,300}$ | $\frac{50,000}{49,200}$ |  | $\frac{80,000}{80,000}$ | ${ }_{5}^{59500}$ | 35,500 16,700 |  |
|  | 9th Decile | ${ }^{117,050}$ |  | ${ }^{60,000}$ | 86,150 | 87.142 | ${ }^{73,000}$ | ${ }^{122,000}$ | ${ }^{73,400}$ | 128,800 | 141,900 | ${ }^{78,400}$ | ${ }^{80,000}$ | ${ }^{67.010}$ | ${ }^{62,500}$ | 82.580 | ${ }^{63,600}$ |  | 80,000 | ${ }^{63,900}$ | 54,300 |  |
|  | Total | 218 | 0 | 0 | 32 | 16 | 3 | 10 | 5 | 3 | 3 | 5 | 0 | 1 | 0 | 7 | 1 | 0 | 3 | 0 | 2 | 0 |
|  | Mean | 62.858 |  |  | 59.658 | 57.645 | 56,667 | 65.98 | 53,453 | 54,833 | 94333 | 50.183 |  | 65.000 |  | 65,772 | 56,000 |  | 60.267 |  | 52.750 |  |
| Senior Engineer/Senior Lecturer | Median | 60.000 |  |  | 59.350 | 57,100 | 54.000 | ${ }^{63,400}$ | 56,000 | 60,000 | ${ }^{90,000}$ | 46,914 |  | ${ }^{65,000}$ |  | 69,240 | 56,000 |  | ${ }^{62} 8800$ |  | ${ }^{52,750}$ |  |
|  | ${ }^{1 \text { st Decile }}$ | ${ }^{43,765}$ |  |  | 42,190 | ${ }^{43,050}$ | ${ }^{41,200}$ | ${ }^{46,401}$ | 45,600 | 45,600 | 84,400 | ${ }^{40,400}$ |  | ${ }^{65,000}$ |  | ${ }^{47,615}$ | 56,000 |  | 56.560 |  | ${ }^{52,550}$ |  |
|  | 9th Decile | 85.000 |  |  | 79.830 | ${ }^{69,813}$ | 73,200 | 87,400 | 59,389 | 62,000 | 106,000 | 63,000 |  | 65.000 |  | 84,720 | 56,000 |  | 62.960 |  | 52,950 |  |
|  | Total | 88 | 0 | 2 | 7 | 4 | 1 | 1 | 2 | 0 | - | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 3 | 0 | 0 | 0 |
|  | Mean | 50.907 |  | 45,000 | ${ }^{49.846}$ | 39.675 | 48,000 | ${ }^{41,600}$ | 51.500 |  |  |  |  |  |  | 46,129 |  |  | 44,000 |  |  |  |
| Engineer/Supenised Team Member/Lecturer | Median | 47,498 |  | 45,000 | 47,600 | 40.400 | 48,000 | ${ }^{41,600}$ | 51.500 |  |  |  |  |  |  | 40.500 |  |  | 39,000 |  |  |  |
|  | 1 1st Decile | 37,000 |  | 45,000 | 45,728 | 37,410 | 48,000 | 41,600 | 43,100 |  |  |  |  |  |  | 40,100 |  |  | 37,400 |  |  |  |
|  | 9th Decile | 68,000 |  | 45,000 | 55.600 | ${ }^{41360}$ | 48,000 | ${ }^{41,600}$ | 59,900 |  |  |  |  |  |  | 54,410 |  |  | 52.600 |  |  |  |
|  | Total | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean | 65,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Engineering Technician | Median | ${ }^{65,000}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\frac{1 \text { lst Decie }}{\text { ath Decie }}$ | 65.000 <br> 65.000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Total | $\stackrel{65,000}{2}$ | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | . | 0 | - | , | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean | 36,000 |  | ${ }^{36,500}$ |  |  |  |  |  | 35.500 |  |  |  |  |  |  |  |  |  |  |  |  |
| Postdoctoral | Median | 36,000 |  | 36.500 |  |  |  |  |  | 35,500 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | ${ }^{1 \text { st Decile }}$ | 35.600 |  | ${ }^{36,500}$ |  |  |  |  |  | ${ }^{35,500}$ |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile | 36,400 |  | 36.500 |  |  |  |  |  | 35.500 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\frac{\text { Median }}{\text { ist Decile }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\begin{array}{\|l} \text { 1st Decile } \\ \hline \text { 9th Decile } \end{array}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Intem/Undergraduate Student Placement/Apprentice | Median |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1 1st Decile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Total | ${ }_{8}^{65} 56$ | 0 | 0 | $\frac{8}{52325}$ | $\stackrel{13}{75,069}$ | 0 | $\frac{2}{105,500}$ | 0 | $\frac{3}{72.500}$ | $\frac{1}{270.000}$ | $\frac{4}{78,178}$ | 0 | $\frac{1}{48,000}$ | $\frac{4}{73,250}$ | 0 | 0 | 0 | 0 | 0 | $\frac{1}{50,000}$ | 0 |
| Consultant/Contractor | Median | ${ }^{81,400}$ |  |  | 56,900 | 71,000 |  | 105,500 |  | ${ }^{7} 0.0000$ | 270,000 | ${ }^{73,682}$ |  | 48,000 | 65,000 |  |  |  |  |  | 50,000 |  |
|  | $1{ }^{1 s t \text { decie }}$ | 43,150 |  |  | 22,200 | 39,300 |  | 89,100 |  | 56,000 | 270,000 | 60,900 |  | 48,000 | 23,600 |  |  |  |  |  | 50,000 |  |
|  | 9th Decile | 123,000 |  |  | 77.340 | 109,000 |  | 121,900 |  | 90,000 | 270,000 | 99,054 |  | 48,000 | 129,500 |  |  |  |  |  | 50,000 |  |
|  | Total | 7 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean | 58,239 |  |  | 72,000 |  |  |  |  |  |  |  |  |  | 56,700 |  |  |  |  |  |  |  |
| Safety Inspector Regulatoy Inspector/ Audid nspeector |  | ${ }_{49,742}^{46300}$ |  |  | $\frac{72.000}{72000}$ |  |  |  |  |  |  |  |  |  | $\frac{56,700}{56700}$ |  |  |  |  |  |  |  |
|  |  | 79,200 |  |  | 72,000 |  |  |  |  |  |  |  |  |  | 56,700 |  |  |  |  |  |  |  |
|  | Total | 6 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |
|  | Mean | 87,070 |  |  | 61.500 |  |  |  |  | 64.500 | 102,500 |  |  |  |  |  |  | 75,000 |  |  |  |  |
| other | $\frac{\text { Median }}{\text { Mst Decie }}$ | 699750 |  |  | $\frac{61.500}{61500}$ |  |  |  |  | $\frac{64500}{64500}$ | $\frac{102500}{102500}$ |  |  |  |  |  |  | 75.000 75000 |  |  |  |  |
|  | gth Decile | 129,710 |  |  | ${ }^{6} 61,500$ |  |  |  |  | ${ }_{6}^{64,500}$ | ${ }^{1022,500}$ |  |  |  |  |  |  | 75,000 75,00 |  |  |  |  |

SECTION D/TABLE GB: SALARY OR SELF-EMPLOYED EARNINGS BY LEVEL OF RESPONSIBLITY - CHARTERED MEMBERS OR FELOWS

|  |  | Total | Industry Sector |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Nuclear/ Nuclear Decomm'g | Oil Production | Oil Refining | Paper | Petrochem | Pharma | Plastics | Power-Fossil | Power - Nuclear Generation | Power Renewable | $\left\|\begin{array}{c\|} \text { Proc Auto, } \\ \text { Simul, Control } \end{array}\right\|$ | $\underset{\text { Fouin }}{\text { Proc Plant and }}$ Equip | Public Sector | $\begin{array}{\|c\|} \hline \text { Surface } \\ \text { Chem/Paints } \end{array}$ | $\begin{array}{\|c\|} \hline \text { Waste } \\ \text { Management } \end{array}$ | Water | Other |
| Chairman/Managing Director/Chief Executive/ Vice Chancellor/Vice President | Total | 23 | 3 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 1 | 0 | 1 |
|  | Mean | 360,853 | 192,833 | 400,000 |  |  |  | 295,000 |  |  |  |  |  | 110,000 | 94,000 |  | 162,000 |  | 130,000 |
|  | Median | 162,000 | 250,000 | 400,000 |  |  |  | 295,000 |  |  |  |  |  | 110,000 | 94,000 |  | 162,000 |  | 130,000 |
|  | 1st Decile | 96,200 | 112,800 | 400,000 |  |  |  | 295,000 |  |  |  |  |  | 110,000 | 94,000 |  | 162,000 |  | 130,000 |
|  | 9th Decile | 380,000 | 250,000 | 400,000 |  |  |  | 295,000 |  |  |  |  |  | 110,000 | 94,000 |  | 162,000 |  | 130,000 |
| Senior Manager/Director/Dean/Head of Department | Total | 164 | 9 | 16 | 9 | 2 | 4 | 14 | 1 | 0 | 0 | 2 | 0 | 3 | 1 | 0 | 0 | 8 | 4 |
|  | Mean | 109,438 | 99,840 | 146,770 | 123,037 | 94,355 | 124.645 | 98,201 | 90,000 |  |  | 132,500 |  | 85,233 | 67,188 |  |  | 94.313 | 79,500 |
|  | Median | 100,000 | 93,080 | 130,350 | 122,115 | 94,355 | 121,254 | 88,934 | 90,000 |  |  | 132.500 |  | 87,500 | 67,188 |  |  | 88.500 | 82,500 |
|  | 1st Decile | 69,300 | 74.936 | 108,250 | 79,375 | 88,471 | 101,003 | 76,184 | 90,000 |  |  | 90,500 |  | 76,060 | 67,188 |  |  | 67,100 | 6,600 |
|  | 9th Decile | 160,000 | 125,000 | 166,500 | 164,400 | 100,238 | 151,000 | 143,500 | 90,000 |  |  | 174,500 |  | 93,500 | 67,188 |  |  | 122,550 | 90,000 |
| Manager/Site Manager/Project Manager/ Associate Professor/Professor/Principal Engineer | Total | 275 | 20 | 50 | 15 | 0 | 10 | 11 | 2 | 3 | 1 | 1 | 0 | 4 | 0 | 0 | 5 | 15 | 5 |
|  | Mean | 78,582 | 65.817 | 104,999 | 90,116 |  | 96,400 | 57,793 | 68,000 | 59,867 | 48,000 | 65,000 |  | 71,625 |  |  | 60.801 | 57,137 | 73,120 |
|  | Median | 72,000 | 67.350 | 102,350 | 90,000 |  | 88.500 | 57.350 | 68,000 | 61,000 | 48.000 | 65,000 |  | 71,000 |  |  | 58,000 | 56,000 | 75,000 |
|  | 1 1st Decile | 52,700 | 55.766 | 71,770 | 75,036 |  | 60,500 | 54,000 | 53,600 | 54,200 | 48,000 | 65,000 |  | 53,200 |  |  | 50,200 | 38.696 | 47.360 |
|  | 9th Decile | 117,050 | 75,100 | 140,300 | 101,000 |  | 148,300 | 65,901 | 82,400 | 65,080 | 48,000 | 65,000 |  | 90,550 |  |  | 72,918 | 74,670 | 96,600 |
| Senior Engineer/Senior Lecturer | Total | 218 | 20 | 33 | 17 | 0 | 15 | 9 | 2 | 1 | 2 | 0 | 2 | 7 | 2 | 0 | 2 | 11 | 4 |
|  | Mean | 62.858 | 58,860 | 74.855 | 73.541 |  | 64,972 | 55,222 | 51,164 | 66,000 | 63.250 |  | 64,250 | 55,871 | 55,990 |  | 60,000 | 51,952 | 55,339 |
|  | Median | 60,000 | 55,000 | 71,000 | 69,000 |  | 69,000 | 51.500 | 51,164 | 66,000 | 63,250 |  | 64,250 | 55,000 | 55,990 |  | 60,000 | 52,000 | 57.500 |
|  | 1st Decile | 43,765 | 46.800 | 52.812 | 52,000 |  | 51,305 | 44,970 | 48.894 | 66,000 | 49.850 |  | 54.850 | 43.486 | 42,782 |  | 50,400 | 37.500 | 44.549 |
|  | 9th Decile | 85,000 | 65,100 | 100,640 | 104,000 |  | 80,984 | 65,800 | 53,433 | 66,000 | 76.650 |  | ${ }^{73,650}$ | 67,200 | 69,198 |  | 69,600 | 64,460 | 64,400 |
| Engineer/Superised Team Member/Lecturer | Total | 88 | 3 | 20 | 9 | 0 | 8 | 5 | 1 | 3 | 0 | 1 | 0 | 1 | 2 | 0 | 2 | 8 | 2 |
|  | Mean | 50,907 | 44,083 | 61,512 | 55,866 |  | 52,059 | 54,722 | 41,000 | 58,289 |  | 36,000 |  | 37,000 | 49,250 |  | 35,500 | 39,475 | 45,651 |
|  | Median | 47,498 | 44,000 | 60.500 | 52,500 |  | 50,037 | 46,000 | 41,000 | 62,000 |  | 36,000 |  | 37,000 | 49,250 |  | 35.500 | 37.050 | 45.651 |
|  | 1st Decile | 37,000 | 41.800 | 46,215 | 45,530 |  | 46,977 | 37,004 | 41,000 | 37.894 |  | 36,000 |  | 37,000 | 45.050 |  | 34,300 | 32,250 | 42,730 |
|  | 9th Decile | 68,000 | 46,400 | 72,050 | ${ }^{68.518}$ |  | 58.700 | 77,440 | 41,000 | 77,200 |  | 36,000 |  | 37,000 | 53,450 |  | 36,700 | 49,300 | 48,572 |
| Engineering Technician | Total | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean | 65,000 |  |  | 65,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median | 65,000 |  |  | 65,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1st Decile | 65,000 |  |  | 65,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile | 65,000 |  |  | 65,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Postdoctoral | Total | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean | 36,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median | 36,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1 1st Decile | 35,600 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile | 36,400 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Graduate in Training/Engineer in Training/ Postgraduate or Doctoral Student in Training | Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $1{ }^{15 \text { t Decile }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Inter/Undergraduate Student Placement/Apprentice | Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1 st Decile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consultant/Contractor | Total | 66 | 1 | 13 | 2 | 0 | 2 | 2 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 4 | 3 |
|  | Mean | 85,579 | 105,000 | 110,268 | 87,500 |  | 102,000 | 110,000 |  |  | 105,000 |  |  |  |  |  | 70,000 | 70,250 | 86,000 |
|  | Median | 81,400 | 105,000 | 108,000 | 87,500 |  | 102,000 | 110,000 |  |  | 105,000 |  |  |  |  |  | 70,000 | 74,500 | 78,000 |
|  | 1 st Decile | 43,150 | 105,000 | 69,632 | 85,500 |  | 87,600 | 102,000 |  |  | 105,000 |  |  |  |  |  | 70,000 | 53,600 | 63,600 |
|  | 9th Decile | 123,000 | 105,000 | 168,000 | 89,500 |  | 116,400 | 118,000 |  |  | 105,000 |  |  |  |  |  | 70,000 | 83,500 | 111,600 |
| Safety Inspector/Regulatory Inspector/Audit Inspector | Total | 7 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 0 | 0 |
|  | Mean | 58,239 | 68.366 |  |  |  |  |  |  |  |  |  |  |  | 47.414 |  |  |  |  |
|  | Median | 49,742 | 68,366 |  |  |  |  |  |  |  |  |  |  |  | 46,500 |  |  |  |  |
|  | 1 st Decile | 46,300 | 51,059 |  |  |  |  |  |  |  |  |  |  |  | 46,100 |  |  |  |  |
|  | 9th Decile | 79,200 | 85,673 |  |  |  |  |  |  |  |  |  |  |  | 49,094 |  |  |  |  |
| Other | Total | 6 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean | 87.070 |  | 109,460 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median | 69.750 |  | 109,460 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1 1st Decile | 61,750 |  | 71,492 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile | 129,710 |  | 147,428 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


|  |  | Total | Industry Sector |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Auto/Transport | Biochem | Chemical | Consultancy | Consumer products | Contractor | $\begin{array}{\|l\|l\|l\|l\|c\|c\|l\|c\|} \hline \\ \text { Univesity } \end{array}$ | Energy | Finance and | $\begin{array}{\|c} \hline \text { Food and } \\ \text { Drink } \end{array}$ | Fuel Cells | Fuel Storage | Health, Safety and Environ | Industrial Cases | Iron, Steel, | Liquid and Natural Gas Reclass | Manufacturing | Medicine/Med <br> Equip | Mining and | $\begin{aligned} & \text { NGO/ } \\ & \text { Ind Body } \end{aligned}$ |
| Chairman/Managing Director/Chief Executive/ Vice Chancellor/Vice President | Total | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 |  | 0 |
|  | Mean | 98,000 |  |  |  |  |  |  |  |  |  | 75,000 |  |  | 115,000 |  |  |  |  |  |  |  |
|  | Median | 104,000 |  |  |  |  |  |  |  |  |  | 75,000 |  |  | 115,000 |  |  |  |  |  |  |  |
|  | $1{ }^{15 \text { d Decie }}$ | 80,800 |  |  |  |  |  |  |  |  |  | 75,000 |  |  | 115,000 |  |  |  |  |  |  |  |
|  | 9th Decile | ${ }^{112,800}$ |  |  |  |  |  |  |  |  |  | 75,000 |  |  | 115,000 |  |  |  |  |  |  |  |
| Senior Manager/Director/Dean/Head of Department | Total | 27 | 0 | 1 | 1 | 1 | 1 | 0 | 1 | 1 | 2 | , | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 2 | 0 |
|  | Mean | 97.867 |  | 55,000 | 80,000 | 161.849 | 76,000 |  | 67,000 | 92,405 | 103,688 | 58,100 |  |  |  | 103,000 |  |  |  |  | 77,000 |  |
|  | Median | 92,405 |  | 55.000 | 80,000 | 161,849 | 76,000 |  | 67,000 | 92,405 | 103,688 | 58,100 |  |  |  | 103,000 |  |  |  |  | 77,000 |  |
|  | 1 1st Decile | 60.600 |  | 55.000 | 80,000 | 1661,849 | 76,000 |  | 67,000 | 92,405 | 98.688 | 58,100 |  |  |  | 93,400 |  |  |  |  | 64,200 |  |
|  | 9th Decile | 1423.300 |  | 55.000 | 80,000 | 161,849 | 76.000 |  | 67,000 | 92.405 | 108,738 | 58,100 |  |  |  | 112,600 |  |  |  |  | 89.800 |  |
| Manager/Site Manager/Project Manager/Associate Professor/Professor/Principal Engineer | Total | 70 | 0 | T | 12 | 6 | 0 | 0 | 0 | 2 | 0 | 7 | 1 | 1 | 0 | 6 | 0 | 0 | 2 | 1 | 0 | 0 |
|  | Mean | 64,530 |  | 57,000 | 56,000 | 76,085 |  |  |  | 55.648 |  | 59,840 | 33,000 | 65,000 |  | 60,743 |  |  | 45.500 | 51.000 |  |  |
|  | Median | 57,566 |  | 57,000 | 54.500 | ${ }^{79,420}$ |  |  |  | 55,648 |  | 55,000 | 33,000 | ${ }^{65,000}$ |  | ${ }^{61,340}$ |  |  | 45.500 | 51.000 |  |  |
|  | $1{ }^{15 \text { S Decie }}$ | 39,750 |  | 57,000 <br> 57000 | 45.000 <br> 72700 | $\frac{62,400}{86435}$ |  |  |  | 37,130 <br> 74166 |  | ${ }^{41,200} 8$ | 33,000 33000 | $\frac{65.000}{65000}$ |  | 46,750 <br> 74140 <br> 10 |  |  | 37,100 53900 | 51,000 |  |  |
|  | Total | ${ }_{9} 93$ | 1 | 5,000 | 9 | ${ }^{\text {80,43 }}$ | 1 | 2 | 2 | $\stackrel{\text { 74,166 }}{5}$ | 1 | ${ }^{3}$ | 0 | ${ }^{6} 5000$ | 2 | 2 | 0 | 1 | $\frac{53900}{2}$ | $\frac{51,000}{2}$ | 0 | 0 |
| Senior Engineer/Senior Lecturer | Mean | 49,511 | 30.000 | ${ }^{48,375}$ | 51,800 | ${ }^{50,427}$ | 27,000 | ${ }_{53,000}$ | ${ }^{42.280}$ | ${ }_{73,378}$ | 50.500 | 40,500 |  |  | 49.580 | 48.000 |  | 46.396 | 36.866 | ${ }^{34,750}$ |  |  |
|  | Median | 46,225 | 30,000 | ${ }^{46,250}$ | 54,800 | 45,000 | 27,000 | 53.000 | 42.280 | 51,891 | 50.500 | 39,500 |  |  | 49.580 | 48,000 |  | 46,396 | 36.866 | 34,750 |  |  |
|  | $1{ }^{15 \text { t Decile }}$ | 37,080 | 30,000 | ${ }^{41,600}$ | 41.600 | 38,924 | 27,000 | 50,60 | 39.656 | 45,600 | 50.500 | 37,500 |  |  | 41.976 | 46,400 |  | 46.396 | 32.093 | 26.550 |  |  |
|  | 9th Decile | 68.600 | 30,000 | 56.850 | 59,120 | 64,400 | 27,000 | 55.400 | 44,94 | 113,200 | 50.500 | 43,900 |  |  | 57.244 | 49,600 |  | 46.396 | 41.639 | 42.950 |  |  |
| Engineer/Supenised Team Member/Lecturer | Total | 292 | 1 | 5 | 35 | 16 | 3 | 6 | 6 | 5 | 3 | 17 | 0 | 0 | 1 | 6 | ${ }_{4}$ | 0 | 28 | 3 | 3 | 0 |
|  | Mean | 39,937 | 37.500 | 38,079 | 38,483 | 36347 | 33,503 | 40,167 | 40.840 | 42.600 | 68.500 | 37.895 |  |  | 45.000 | 42.269 | 33,525 |  | 35.433 | 34,733 | ${ }^{30,833}$ |  |
|  | Median | 39,000 | 37,500 | 38,000 | 38.544 | 36.500 | 31.510 | 36,250 | 39,996 | 41,000 | 81,000 | ${ }^{36,414}$ |  |  | 45,000 | 41.500 | 34.500 |  | 35,750 | 38,000 | 31.000 |  |
|  | 15 It Decie | 30,010 | 37.500 | 33,000 | 31,700 | 30,200 | 31,102 | ${ }^{34,250}$ | 35.525 | 36,800 | 51.000 | 32,300 |  |  | 45.000 | 33,250 | 30,770 |  | 27,260 | 23,600 | 29,000 |  |
|  | 9th Decile | 51.000 | 37.500 | 43.558 | 45.233 | 42.500 | 36,702 | 50,000 | 47,000 | 50,000 | 81.000 | 44,100 |  |  | 45.000 | 52.056 | 35.500 |  | 43,150 | 44.560 | 32.600 |  |
| Engineering Technician | Total | 11 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | , | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean | 35.988 |  |  |  | ${ }^{18,000}$ |  |  | 28,000 28000 |  |  |  |  |  |  | 50,000 50000 |  |  |  |  |  |  |
|  | $\frac{\text { Median }}{1 \text { ist Decie }}$ | 30,000 <br> 21,200 |  |  |  | 18,000 |  |  | ${ }^{28,000}$ |  |  |  |  |  |  | 50,000 50,000 |  |  |  |  |  |  |
|  | 9th Decile | 55.000 |  |  |  | 18,000 |  |  | 28,000 |  |  |  |  |  |  | 50,000 |  |  |  |  |  |  |
| Postdoctoral | Total | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | - | 0 | 0 | 0 | 1 | 0 | 0 |
|  | Mean | ${ }^{35,550}$ |  |  |  |  |  |  | 31,000 |  |  |  |  |  |  |  |  |  |  | 40,100 |  |  |
|  | Median | 35.550 |  |  |  |  |  |  | 31,000 |  |  |  |  |  |  |  |  |  |  | 40,100 |  |  |
|  | 1 1st Decile | 31,910 |  |  |  |  |  |  | 31,000 |  |  |  |  |  |  |  |  |  |  | 40,100 |  |  |
|  | 9th Decile | ${ }^{39,190}$ |  |  |  |  |  |  | 31,000 |  |  |  |  |  |  |  |  |  |  | 40,100 |  |  |
| Craduate in Training/Engineer in Training/Postgraduate or Doctoral Student in Training | Total | 161 | 2 | 1 | 6 | 13 | 2 | 3 | 1 | ${ }^{6}$ | 0 | 17 | 0 | 0 | 1 | 10 | 26020 | 0 | 6 | 0 | 1 | 0 |
|  |  | 30,245 30.000 | 31,400 31,400 | $\xrightarrow{24,000}$ | ${ }^{31,412}$ | ${ }^{29,242}$ 28952 | 29,500 <br> 29500 | ${ }^{26,427}$ 27,000 | 38,000 38000 | ${ }^{35,442}$ 33,00 |  | 28,639 30.000 |  |  | 15.000 15.000 | 31,888 <br> 31.65 | ${ }^{26,420}$ 26,420 |  | 27,179 27250 |  | ${ }^{23,500}$ 23,500 |  |
|  | $\frac{\text { Meedan }}{1 \text { ist Decie }}$ | ${ }^{30,000}{ }^{24,48}$ | ${ }^{31,4900}$ | 24,000 | $\stackrel{\text { 29,920 }}{28,00}$ | ${ }^{28,9,90}$ | ${ }^{29,500}$ | ${ }^{23,000}$ | 38,000 | 33,000 28,90 |  | 30,000 20,80 |  |  | ${ }^{15,5000}$ | ${ }^{31,6,95}$ | ${ }^{26,420}$ |  | ${ }^{227,2788}$ |  | ${ }^{23,500}$ |  |
|  | 9th Decile | ${ }^{37,500}$ | 33.480 | 24,000 | ${ }^{36,316}$ | ${ }^{33,380}$ | 29,900 | 29,626 | 38,000 | 44,425 |  | 34,400 |  |  | 15.000 | ${ }^{37,224}$ | 26.420 |  | 31.500 |  | 23.500 |  |
| Intem/Undergraduate Student Placement/Apprentice | Total | T | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean | 26,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median | 26,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $1{ }^{15 \text { d Decile }}$ | 26,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Pth Decile | 26,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consultant/Contractor | $\underline{\text { Total }}$ | $\stackrel{23}{53,97}$ | 0 | ${ }^{15}$ | $\frac{1}{37,79}$ | ${ }_{511333}$ | 0 | ${ }^{18,000}$ | 0 | $\frac{2}{40,000}$ | ${ }_{48,333}$ | ${ }_{38,500}$ |  | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 | 0 |
|  | Median | 42,000 |  | 85,000 | 37.779 | 45.000 |  | 83,000 |  | 40,000 | 53.000 | 38,500 |  |  |  |  |  |  |  |  |  |  |
|  | 1 1st Decile | 35,300 |  | 85.000 | 37.779 | 36,200 |  | 83.000 |  | 37,600 | 41,000 | 38,500 |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile | 84,600 |  | 85.000 | 37.779 | 69,000 |  | 83,000 |  | 42,400 | 53.800 | 38.500 |  |  |  |  |  |  |  |  |  |  |
| Safety Inspector/Regulatory Inspector/Audit hspector | Total | 4 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | $\frac{\text { Mean }}{}$ | $\frac{36,919}{36,200}$ |  |  | 38,000 38000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | ${ }^{32,370}$ |  |  | 33,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile | ${ }^{42,044}$ |  |  | 38.000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| other | Total | 3 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean | $\frac{41,167}{40000}$ |  |  |  | $\frac{38,500}{38500}$ |  |  | $\frac{40,000}{40000}$ | $\frac{45,000}{45000}$ |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | 40,000 |  |  |  | 38,500 <br> 38,500 |  |  | 40,000 | 45,000 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Pth Decile | 44,000 |  |  |  | 38,500 |  |  | 40,000 | 45,000 |  |  |  |  |  |  |  |  |  |  |  |  |


|  |  | Total | Industry Sector |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Nuclear/ Nuclea Decomm's | Oil Production | Oil Refining | Paper | Petrochem | Pharma | Plastics | Power- Fossil | Power - Nuclear Generation | $\begin{gathered} \text { Power - } \\ \text { Renewable } \end{gathered}$ | $\begin{array}{\|c} \text { Proc Auto, } \\ \text { Simul, Contro } \end{array}$ | Proc Plant and Equip | Public Sector | $\begin{gathered} \text { Surface } \\ \text { Chem/Paints } \end{gathered}$ | Waste Management | Water | Other |
| Chairman/Managing Director/Chief Executive/ Vice Chancellor/Vice President | Total |  | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
|  | Mean | 98,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 104,000 |  |
|  | Median | 104,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 104,000 |  |
|  | 1 st Decile | 80,800 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 104,000 |  |
|  | 9th Decile | 112,800 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 104,000 |  |
| Senior Manager/Director/Dean/Head of Department | Total | 27 | 0 | 2 | 4 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 2 | 3 |
|  | Mean | 97.867 |  | 126,250 | 136,285 | 68,000 | 135,000 |  |  |  |  |  |  | 67,600 |  |  |  | 74,675 | 89,033 |
|  | Median | 92,405 |  | 126,250 | 132,920 | 68,000 | 135,000 |  |  |  |  |  |  | 67,600 |  |  |  | 74,675 | 83,700 |
|  | 1 1st Decile | 60,600 |  | 114.850 | 114,162 | 68,000 | 135,000 |  |  |  |  |  |  | 67,600 |  |  |  | 70,415 | 64,740 |
|  | 9th Decile | 142,300 |  | 137.650 | 161,100 | 68,000 | 135,000 |  |  |  |  |  |  | 67.600 |  |  |  | 78.935 | 115,460 |
| Manager/Site Manager/Project Manager/ Associate Professor/Professor/Principal Engineer | Total | 70 | 1 | 8 | 3 | 0 | 2 | 7 | 0 | 0 | 1 | 1 | 1 | 1 | 0 | 0 | 3 | 2 | 1 |
|  | Mean | 64,530 | 50,000 | 107, 144 | 89,104 |  | 76,500 | 51,071 |  |  | 59,000 | 50,000 | 48,000 | 40,000 |  |  | 52,667 | 47,000 | 63,000 |
|  | Median | ${ }^{57,656}$ | 50,000 | 101,000 | 90,000 |  | 76,500 | 54,000 |  |  | 59,000 | 50,000 | 48,000 | 40,000 |  |  | 55,000 | 47,000 | 63,000 |
|  | 1 1st Decile | 39,750 | 50,000 | 77,073 | 6, 8489 |  | 71,300 | 36,100 |  |  | 59,000 | 50,000 | 48,000 | 40,000 |  |  | 47,000 | 37.400 | 63,000 |
|  | 9th Decile | 90,000 | 50,000 | 144,500 | 114,000 |  | 81,700 | 63,200 |  |  | 59,000 | 50,000 | 48,000 | 40,000 |  |  | 57,400 | 56,600 | 63,000 |
| Senior Engineer/Senior Lecturer | Total | 93 | 6 | 11 | 5 | 0 | 0 | 14 | 0 | 1 | 1 | 1 | 0 | 2 | 1 | 0 | 0 | 3 | 3 |
|  | Mean | 49.511 | 44.800 | 55,375 | 64,408 |  |  | 46,013 |  | 40,000 | 52,000 | 54,000 |  | 46,000 | 49,000 |  |  | ${ }^{39,333}$ | 40,333 |
|  | Median | 46,225 | 44.000 | 52,000 | 70,000 |  |  | 43,650 |  | 40,000 | 52.000 | 54,000 |  | 46,000 | 49,000 |  |  | 37,500 | 45,000 |
|  | 1st Decile | 37,080 | 39,500 | 37,400 | 52,316 |  |  | 40.504 |  | 40,000 | 52,000 | 54.000 |  | 45,200 | 49,000 |  |  | 36,700 | 29,800 |
|  | 9th Decile | 68,600 | 50,900 | 74,400 | 73,000 |  |  | 51,700 |  | 40,000 | 52.000 | 54,000 |  | 46.800 | 49,000 |  |  | 42,700 | 49,000 |
| Engineer/Superised Team Member/Lecturer | Total | 292 | 30 | 40 | 18 | 0 | 11 | 18 | 2 | - | - | 2 | 0 | 1 | 0 | 1 | 0 | 19 | 8 |
|  | Mean | 39,937 | 41,329 | 45,764 | 47,545 |  | 49,323 | 37.113 | 33,375 |  |  | 28.325 |  | 41,900 |  | 33,000 |  | 31,650 | 37,225 |
|  | Median | 39,000 | 41,587 | 46,600 | 47,397 |  | 48.180 | 36,150 | 33,375 |  |  | 28,325 |  | 41,900 |  | 33,000 |  | 30,650 | 34,500 |
|  | 1 1st Decile | 30,010 | 33,900 | 35,775 | 40,425 |  | 41,000 | 30,700 | 30,275 |  |  | 27.865 |  | 41,900 |  | 33,000 |  | 28,280 | 31.400 |
|  | 9th Decile | 51,000 | 48,020 | 56,000 | 57.286 |  | 60,000 | 46,500 | 36,475 |  |  | 28,785 |  | 41,900 |  | 33,000 |  | 34.999 | 46,400 |
| Engineering Technician | Total | 11 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | - | 0 | 0 | 0 | - | 2 | 2 | 0 |
|  | Mean | 35,988 | 38.513 | 59.859 | 55,000 |  |  |  |  | 30,000 |  |  |  |  |  |  | 32.544 | 25,703 |  |
|  | Median | 30,000 | 38.513 | 59.859 | 55,000 |  |  |  |  | 30,000 |  |  |  |  |  |  | 32,544 | 25,703 |  |
|  | 1 st Decile | 21,200 | 38.513 | 59.859 | 55,000 |  |  |  |  | 30,000 |  |  |  |  |  |  | 23,469 | 23,865 |  |
|  | 9th Decile | 55,000 | 38.513 | 59.859 | 55,000 |  |  |  |  | 30,000 |  |  |  |  |  |  | 41,619 | 27.541 |  |
| Postdoctoral | Total | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean | 35,50 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median | 35.550 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1 1st Decile | 31,910 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile | 39,190 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Graduate in Training/Engineer in Training/ Postgraduate or Doctoral Student in Training | Total | 161 | 21 | 18 | 4 | 0 | 6 | 17 | 0 | 0 | 1 | 2 | 1 | 2 | 1 | 2 | 3 | 11 | 2 |
|  | Mean | 30,245 | 30,550 | 34,464 | 34,649 |  | 37.167 | 29,499 |  |  | 28,000 | 28,250 | 26,000 | 30,890 | 32,000 | 25,672 | 25,000 | 26,436 | 22,500 |
|  | Median | 30,000 | 31,128 | 33,250 | 33,798 |  | 37,500 | 28,700 |  |  | 28,000 | 28,250 | 26,000 | 30890 | 32,000 | 25,672 | 26,500 | 27,000 | 22.500 |
|  | 1 1st Decile | 24,487 | 26,000 | 29,000 | 26,150 |  | 35.500 | 25,300 |  |  | 28,000 | 28,050 | 26,000 | 30,802 | 32,000 | 19.534 | 22,900 | 24,000 | 17,620 |
|  | 9th Decile | 37,500 | 35,000 | 41,797 | 43.829 |  | 38,500 | 33,681 |  |  | 28,000 | 28,450 | 26,000 | 30,978 | 32,000 | 31,810 | 26,500 | 28,156 | 27,380 |
| Inter/Undergraduate Student Placement/Apprentice | Total | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | - | 0 | 0 | 1 | 0 |
|  | Mean | 26,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 26,000 |  |
|  | Median | 26,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 26,000 |  |
|  | 15 t Decile | 26,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 26,000 |  |
|  | 9th Decile | 26,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 26,000 |  |
| Consultant/Contractor | Total | 23 | 0 | 2 | 2 | 0 | 2 | 1 | 0 | 1 | 0 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean | 53,197 |  | 42,000 | 35,750 |  | 40,375 | 130,000 |  | 42,000 |  | 82.500 | 27,000 |  |  |  |  |  |  |
|  | Median | 42,000 |  | 42,000 | 35,750 |  | 40,375 | 130,000 |  | 42,000 |  | 82,500 | 27,000 |  |  |  |  |  |  |
|  | 1 1st Decile | 35,300 |  | 39,600 | 35,150 |  | 40,275 | 130,000 |  | 42,000 |  | 80,500 | 27,000 |  |  |  |  |  |  |
|  | 9th Decile | 84,600 |  | 44,400 | 36,350 |  | 40,475 | 130,000 |  | 42,000 |  | 84,500 | 27,000 |  |  |  |  |  |  |
| Safety Inspector/Regulatory Inspector/Audit Inspector | Total | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 1 | 0 |
|  | Mean | 36,919 |  |  |  |  |  |  |  |  |  |  |  |  | 39,089 |  |  | 31,500 |  |
|  | Median | 36,200 |  |  |  |  |  |  |  |  |  |  |  |  | 39,089 |  |  | 31,500 |  |
|  | 15t Decile | 32,370 |  |  |  |  |  |  |  |  |  |  |  |  | 35,338 |  |  | 31,500 |  |
|  | 9th Decile | 42,044 |  |  |  |  |  |  |  |  |  |  |  |  | 42.839 |  |  | 31,500 |  |
| Other | Total | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean | 41,167 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median | 40,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 15 t Decile | 38,800 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile | 44,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


|  |  | Total | Industy Sector |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Aut//Transport | Biochem | Chemical | Consutancy | Consumer <br> products | Contractor | Education/ University | Energy | Finance and Insurance | $\begin{gathered} \text { Food and } \\ \text { Drink } \end{gathered}$ | Fuel Cells | Fuel Storage | Health, Safety <br> and Environ | Industrial Cases | Iron, Steel, Other Metals | $\begin{gathered} \hline \text { Liquid and } \\ \text { Natural Gas } \\ \text { Reclass } \\ \hline \end{gathered}$ | Manufacturing | Medicine/Med Equip | Mining and Minerals | $\begin{aligned} & \mathrm{NGO} / \\ & \text { Ind Body } \end{aligned}$ |
| Academic Research and/or Teaching | Total | 34 | 0 | 1 | 1 | 0 | 0 | 0 | 25 | 2 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Median | 46,280 |  | 47,000 | 82.000 |  |  |  | 51.000 | 48,096 |  |  |  |  | 15,000 |  |  |  |  |  |  |  |
| Analysis/Intelligence Cathering | Total | 19 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 3 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Median | 45.000 |  |  | 63,400 |  |  |  |  | 45,000 | 38,000 |  |  |  |  | ${ }^{40.500}$ |  |  |  |  |  |  |
| Asset Management | Total | 23 | 0 | 0 | 3 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Median | 80,000 |  |  | 30,000 | 27,476 |  |  |  |  |  |  |  | 135,000 |  |  |  |  |  |  |  |  |
| Business Development/Business Strategy | Total | 33 | 0 | 0 | 3 | 3 | 0 | 0 | 0 | 4 | T | 0 | 1 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Median | 104,000 |  |  | 70,000 | 65.000 |  |  |  | 105,000 | 198.000 |  | 300,000 |  |  | 172.500 |  |  |  |  |  |  |
| Business 5 ystems/IT and Software | Total | 10 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Median | 51.446 |  |  |  |  |  |  |  | 59,946 | 28,750 |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { Certification/Validation/ } \\ & \text { Quality Assurance } \\ & \hline \end{aligned}$ | Total | 8 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | , | 0 | 0 |
|  | Median | 42.500 |  |  |  |  |  |  |  |  |  | ${ }^{84,363}$ |  |  |  |  |  |  |  | 20,000 |  |  |
| Construction and Instalation | Total | 176 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 0 | 1 | 0 | 1 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | $\frac{\text { Median }}{\text { Total }}$ | ${ }^{77,725}$ |  |  |  |  |  | ${ }^{87} 500$ |  |  |  | $\frac{70.000}{5}$ |  | 48,000 |  | 57.500 |  |  |  |  |  |  |
| Consultancy | Total | 179 | 1 | 1 | 5 | 54 | 0 | 2 | 0 | 19 | 3 | 5 | 0 | 0 | 5 | 0 | , | 0 | 0 | 0 | 2 | 0 |
|  | $\frac{\text { Median }}{\text { Total }}$ | 56,000 | ${ }^{28.800}$ | 36,000 | 36.500 | ${ }^{57.600}$ |  | $\frac{112.500}{28}$ |  | 70,000 | 87,000 | ${ }^{52,000}$ |  |  | 60.000 |  | 67,000 |  |  |  | ${ }^{31,000}$ |  |
| Design | Total | 200 | 0 | 1 | 10 | 18 | 0 | 28 | 0 | 5 | 0 | 2 | 0 | 0 | 0 | 5 | 0 | 0 | 6 | 1 | 0 | 0 |
|  | Median | 48,675 |  | 60,000 | 44,000 | 53,500 |  | 70,106 |  | 48,000 |  | 85,000 |  |  |  | 52.691 |  |  | 40,000 | 20,000 |  |  |
| Education and Training | Total | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | - | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Median | 44,000 |  |  |  |  |  |  | ${ }^{40,000}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Finance/Financial Services/ <br> Procurement and Supply | $\begin{gathered} \text { Total } \\ \hline \text { Median } \end{gathered}$ | $\frac{6}{111,250}$ | 0 | 0 | $\frac{1}{140,000}$ | 0 | 0 | 0 | 0 | 0 | $\frac{3}{102,500}$ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Marufacture and Production | Total | 149 | 1 | 1 | 46 | 0 | 1 | 0 | 1 | 0 | 0 | 25 | 0 | 0 | 0 | 3 | 2 | 0 | 15 | 0 | 1 | 0 |
|  | Median | 54,000 | 34,000 | 38.395 | 64.585 |  | 38.000 |  | 67.000 |  |  | 39,000 |  |  |  | 33,000 | 30,960 |  | 33,500 |  | 59,000 |  |
| Marketing and Sales | Total | 26 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | O |  | 0 | 1 | 0 | 1 | 0 |
|  | Median | 82.110 |  |  | 86,000 |  |  |  | 30,000 |  |  |  |  |  |  | 55,000 | 49,000 |  | 39,000 |  | ${ }^{61,000}$ |  |
| Operations | Total | ${ }_{5}^{166}$ | 0 | $\frac{3}{43,000}$ | ${ }_{47,000}^{13}$ | $\frac{1}{45.000}$ | 0 | 0 | 0 | $\frac{2}{43,50}$ | 0 | ${ }_{32}{ }^{6}$ | 0 | 0 | $\frac{1}{115.000}$ | ${ }_{48}^{88.090}$ | 0 | 0 | ${ }^{6}$ 67,600 | $\frac{1}{38.000}$ | $\frac{1}{33,000}$ | 0 |
| Process ControlProcess Design/ProcessInvovation/Process Development | Total | 235 | 1 | 5 | 35 | 9 | 3 | 8 | 0 | 3 | 0 | 9 | 0 | 0 | 0 | 14 | 2 | 0 | 15 | 0 | 8 | 0 |
|  | Median | 45,000 | 37,500 | 55,000 | 48,000 | 56,000 | 38,000 | 59,000 |  | 46,000 |  | 35,000 |  |  |  | 58.097 | 34,500 |  | 35.500 |  | 41.750 |  |
| Process Safety/Safety, Health andEnvironment | Total | 119 | 0 | - | 16 | 12 | 3 | 3 | 0 | 0 | 1 | 1 | 0 | 1 | 2 | 7 | 2 | 1 | 0 | 0 | 0 | 0 |
|  | Median | 62.500 |  |  | 62,000 | 47,150 | 54,000 | 99,000 |  |  | 147,000 | 60.000 |  | 65,000 | 42.500 | 69.240 | 42,800 | 75,000 |  |  |  |  |
| Project Management/GeneralAdministration/Management Services | Total | 189 | 1 | 2 | 19 | 7 | 3 | 12 | 0 | 3 | 0 | 21 | 1 | 1 | 0 | 13 | 0 | 0 | 7 | 4 | 0 | 0 |
|  | Median | 57,000 | 31,349 | 75,000 | 51,000 | 39,000 | 31.510 | 98.500 |  | 60,000 |  | 46,914 | 33,000 | 67,010 |  | 66.000 |  |  | 56,000 | 59.500 |  |  |
| Reguations Regulatoy Compliance | Total | 23 | 0 | 0 | 4 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Median | 56,700 |  |  | 71.500 | 27,000 |  |  |  | 68,000 |  |  |  |  | 52.850 |  |  |  |  |  |  |  |
| Research and Development | Total | ${ }_{48}^{89}$ | 1 | ${ }^{5}$ | $\frac{7}{53}$ | $\stackrel{2}{2500}$ | ${ }_{7}^{7}$ | 0 | $\stackrel{1}{1}$ | $\stackrel{2}{51250}$ | 0 | 15 | 1 | 0 | 0 | 2 | 1 | 0 | 63 | 3 | 0 | 0 |
|  | Median | 48,000 | 30,000 | 41,000 | 53,000 | 25,000 | 74.500 |  | 38.000 | 51,250 |  | ${ }^{62,000}$ | 80,000 |  |  | 83,500 | 50,000 |  | 36,318 | 40,100 |  |  |
| Risk Management | ${ }_{\text {Total }}^{\text {Median }}$ | ${ }_{90,000}^{29}$ | 0 | 0 | 0 | $\frac{5}{107.122}$ | 0 | $\frac{1}{87500}$ | 0 | $\stackrel{3}{109000}$ | $\frac{10}{86.500}$ | 0 | 0 | 0 | 0 | $\frac{1}{50.000}$ | 0 | 0 | 0 | 0 | 0 | 0 |
| Other | Total | 30 | 2 | 0 | 4 | 1 | 0 |  | 0 |  | 2 | 2 | 0 | 0 | 1 | 0 | 0 | , | 0 | , | 0 | 0 |
|  | Median | 70,175 | 32880 |  | 73.815 | 193,000 |  |  |  |  | 95,000 | 89,000 |  |  | 155,000 |  |  | 46,396 |  | 45,000 |  |  |


|  |  | Total | Industry Sector |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Nuclear/ Nuclear Decomm'g | oil Production | Oil Refining | Paper | Petrochem | Pharma | Plastics | Power-Fossil | Power-Nuclear Generation | Power- <br> Renewable | $\begin{array}{\|c\|} \hline \text { Proc Auto, } \\ \text { Simul, Control } \end{array}$ | $\begin{array}{\|c} \hline \begin{array}{c} \text { Proc Plant and } \\ \text { Equip } \end{array} \\ \hline \end{array}$ | Public Sector | Surface Chem/Paints | $\begin{gathered} \text { Waste } \\ \text { Management } \end{gathered}$ | Water | Other |
| Academic Research and/or Teaching | Total |  | 34 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 |
|  | Median | 46,280 | 14,000 |  |  |  |  | 16,548 |  |  |  |  |  |  |  |  | 22,000 |  | 44,000 |
| Analysis/Intelligence Gathering | Total | 19 | 3 | 2 | 2 | 0 | 2 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
|  | Median | 45,000 | 47,800 | 77,700 | 71,250 |  | 39,250 | 68,000 |  | 81,000 |  |  |  |  |  |  |  | 23,405 |  |
| Asset Management | Total | 23 | 1 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 1 | 0 | 1 | 2 | 1 |
|  | Median | 80,000 | 34.985 | 125,000 |  |  |  |  |  |  |  | 132,500 |  |  | 94,000 |  | 162,000 | 37,500 | 123,400 |
| Business Development/Business Strategy | Total | 33 | 1 | 6 | 2 | 0 | 3 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 1 | 3 |
|  | Median | 104,000 | 93,080 | 131,500 | 85,500 |  | 147,000 |  |  | 66.100 |  |  |  | 86,000 |  |  | 58,000 | 104,000 | 60,000 |
| Business Systems/TT and Software | Total | 10 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 3 |
|  | Median | 51,446 |  |  |  |  |  | 75,000 |  |  |  |  | 52,500 |  |  |  |  |  | 50,000 |
| Certification/Validation/ <br> Quality Assurance | Total | 8 | 1 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 1 |
|  | Median | 42,500 | 38,000 |  | 54,000 |  |  | 27,000 |  |  |  |  |  | 47,000 |  |  |  | 58,000 | 34,000 |
| Construction and Installation | Total | 16 | 0 | 2 | 0 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 1 |
|  | Median | 77,725 |  | 112,500 |  |  |  | 80,000 |  |  |  |  |  |  |  |  |  | 71,725 | 96,000 |
| Consultancy | Total | 179 | 9 | 24 | 10 | 0 | 2 | 4 | 0 | 2 | 1 | 3 | 1 | 0 | 0 | 0 | 0 | 23 | 2 |
|  | Median | 56,000 | 63,000 | 67,975 | 87,300 |  | 62,125 | 46,000 |  | 47,250 | 105,000 | 28,900 | 27,000 |  |  |  |  | 37,600 | 79,250 |
| Design | Total | 200 | 42 | 24 | 7 | 0 | 6 | 2 | 0 | 0 | 4 | 1 | 0 | 8 | 0 | 0 | 0 | 29 | 1 |
|  | Median | 48.675 | 45,716 | 57.300 | 52,000 |  | 51,590 | 73,000 |  |  | 49,250 | 28,000 |  | 55,500 |  |  |  | 36,500 | 49,302 |
| Education and Training | Total | 2 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 | 0 | - | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Median | 44,000 |  |  |  |  |  |  |  |  |  |  | 48,000 |  |  |  |  |  |  |
| Finance/Financial Services/ Procurement and Supply | Total | 6 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Median | 111,250 |  | 120,000 | 87,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Manufacture and Production | Total | 149 | 1 | 2 | 12 | 2 | 7 | 20 | 3 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 1 | 1 | 2 |
|  | Median | 54,000 | 250,000 | 105,905 | 57,656 | 77,500 | 70,788 | 49,250 | 54,000 |  |  | 65,000 |  |  |  | 18.000 | 45,000 | 59,000 | 47,650 |
| Marketing and Sales | Total | 26 | 0 | 0 | 10 | 1 | 1 | 1 | 0 | 0 | 0 | - | 1 | 2 | 0 | - | 0 | 2 | 0 |
|  | Median | 82,110 |  |  | 94.000 | 101,709 | 83,000 | 50,000 |  |  |  |  | 26,000 | 73,500 |  |  |  | 64,730 |  |
| Operations | Total | 166 | 12 | 57 | 22 | 1 | 8 | 7 | 0 | 1 | 1 | 1 | 0 | 0 | 1 | 0 | 4 | 7 | 2 |
|  | Median | 53,665 | 45,999 | 60,000 | 53,250 | 62,000 | 53,963 | 35,800 |  | 30,000 | 80,000 | 50,000 |  |  | 67,188 |  | 46,500 | 69,350 | 47,500 |
| Process Control/Process Design/ <br> Process Innovation/Process Development | Total | 235 | 14 | 29 | 6 | 0 | 14 | 15 | 1 | 2 | 0 | 1 | 1 | 9 | 1 | 1 | 6 | 17 | 6 |
|  | Median | 45,000 | 40,000 | 56,000 | 49,480 |  | 46,698 | 40,980 | 29,500 | 53,000 |  | 28,500 | 76,000 | 49,500 | 44,000 | 33,344 | 40,444 | 32,000 | 38,500 |
| Process Safety/Safety, Health and Environment | Total | 119 | 10 | 31 | 11 | 0 | 3 | 9 | 1 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 1 | 1 | 1 |
|  | Median | 62,500 | 52,388 | 68,000 | 70,000 |  | 70,000 | 57.326 | 48,327 |  |  |  |  |  | 50,250 |  | 70,000 | 31,500 | 52,000 |
| Project Management/GeneralAdministration/Management Services | Total | 189 | 13 | 27 | 7 | 0 | 8 | 20 | 2 | 2 | 0 | 3 | 0 | 2 | 0 | 1 | 4 | 1 | 5 |
|  | Median | 57,000 | 55,000 | 93,000 | 69,000 |  | 68,500 | 50,550 | 39,125 | 46,934 |  | 80,000 |  | 42,905 |  | 33,000 | 58,000 | 32,100 | 56,000 |
| Regulation/Regulatory Compliance | Total | 23 | 3 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 8 | 0 | 0 | 1 | 1 |
|  | Median | 56,700 | 69,000 |  |  |  | 160,000 | 24,000 |  |  |  |  |  |  | 46,750 |  |  | 160,000 | 90,000 |
| Research and Development | Total | 89 | 5 | 2 | 0 | 0 | 6 | 14 | 1 | 1 | 1 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 3 |
|  | Median | 48,000 | 45,000 | 90,850 |  |  | 56,500 | 42,500 | 90,000 | 61,000 | 48,000 |  |  | 87,500 | 32,000 |  |  | 26,000 | 30,000 |
| Risk Management | Total | 29 | 1 | 3 | 2 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
|  | Median | 90,000 | 56,000 | 90,000 | 106,500 |  |  | 33,000 |  |  |  |  |  |  |  |  |  | 72,500 |  |
| Other | Total | 30 | 3 | 5 | 0 | 0 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 4 |
|  | Median | 70,175 | 74.682 | 62,000 |  |  | 96,072 | 36,000 |  |  |  |  |  |  |  |  |  | 39,300 | 76.500 |



|  | Section E Classified by type of work |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SECTION E/TABLE 1: EMPLOYMENT STATUS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Total | Academic | $\begin{aligned} & \text { Analysis/ } \\ & \text { Intelligence } \end{aligned}$ | Asset Mgt | $\begin{gathered} \text { Bus Dvt/ Bus } \\ \text { Strategy } \end{gathered}$ | $\begin{array}{\|c\|} \text { Bus } \\ \text { Systems/TT } \end{array}$ | $\begin{aligned} & \text { Cert/Qual } \\ & \text { Assurance } \end{aligned}$ | Constrution | Consultany | Design | $\begin{array}{c\|} \hline \text { Education and } \\ \text { Training } \end{array}$ | Finance | Manuraturing | $\begin{aligned} & \text { Marketing and } \\ & \text { Sales } \end{aligned}$ | Operations | Proc Control/ Design/Dvt | $\begin{gathered} \hline \text { Proc Safety/ } \\ \text { Health and } \\ \text { Environ } \\ \hline \end{gathered}$ | $\begin{gathered} \text { ProiMgt/ } \\ \text { Adminn Mgt } \\ \text { Senices } \\ \hline \end{gathered}$ | Regulator | ${ }^{\text {R2D }}$ | RiskMgt | Other |
| Total | Total | ${ }^{1585}$ | $\begin{array}{r}34 \\ \hline 100 \% \\ \hline\end{array}$ | $\stackrel{19}{100 \%}$ | ${ }^{23}$ | ${ }^{33}$ | ${ }_{10}^{10}$ | ${ }^{8}$ | ${ }^{16}$ | 179 | 200 <br> $100 \%$ | $\frac{2}{100 \%}$ | $\stackrel{6}{6}$ | ${ }_{149} 1008$ | ${ }^{26}$ | ${ }_{166}^{100 \%}$ | ${ }^{235}$ | ${ }_{1}^{119}$ | ${ }^{189}$ | ${ }^{23}$ | 89 <br> $100 \%$ | ${ }^{29}$ | ${ }^{30}$ |
| O- | \% \% | 100\% | $\frac{100 \%}{33}$ | $\frac{100 \%}{19}$ | $\frac{100 \%}{23}$ | ${ }^{100 \%}$ | $\frac{100 \%}{10}$ | $\frac{100 \%}{7}$ | 100\% | 100\% | 100\% | $\frac{100 \%}{2}$ | $\frac{100 \%}{6}$ | $\frac{100 \%}{145}$ | 100\% | 100\% | 100\% | $100 \%$ | $100 \%$ | 100\% | $\frac{100 \%}{86}$ | $\frac{100 \%}{29}$ | $\frac{100 \%}{28}$ |
| Fult time | \% | 97\% | 97\% | $100 \%$ | 100\% | 100\% | 100\% | 88\% | $94 \%$ | 92\% | 98\% | $100 \%$ | 100\% | 97\% | $96 \%$ | $98 \%$ | 98\% | 97\% | 97\% | 96\% | 97\% | 100\% | 93\% |
| Partime | Total | 50 | 1 | 0 | 0 | 0 | 0 | 1 | 1 | 14 | 4 | 0 | 0 | 4 | 1 | 4 | 5 | 4 | 5 | 1 | 3 | 0 | 2 |
|  | \% | 3\% | 3\% | 0\% | 0\% | 0\% | 0\% | 13\% | 6\% | 8\% | 2\% | 0\% | 0\% | 3\% | 4\% | 2\% | $2 \%$ | 3\% | ${ }^{3 \%}$ | 4\% | 3\% | 0\% | $7 \%$ |

SECTION E/TABLE 2: CURRENT ANNUAL SALARY OR SEL-EMPLOYED EARNINGS

|  |  |  |  |  |  |  |  |  |  |  |  | Type | Work |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Academic | Analysis/ | Asset Mgt | Bus Dvt/Bus Strategy | $\begin{aligned} & \text { Systems/IT } \end{aligned}$ | $\begin{gathered} \text { Cert/Qual } \\ \text { Assurance } \end{gathered}$ | Construction | Consultancy | Design | $\begin{gathered} \text { Education and } \\ \text { Training } \end{gathered}$ | Finance | Manufacturing | Marketing and Sales | Operations | Proc Control/ Design/Dvt | Proc Safety/ Health and Enviro | $\begin{aligned} & \text { Proj Mgt/ } \\ & \text { Admin/Mgt } \end{aligned}$ | Regulatory | RQD | RiskMgt | other |
| Total | 1585 | 34 | 19 | 23 | 33 | 10 | 8 | 16 | 179 | 200 | 2 | 6 | 149 | 26 | 166 | 235 | 119 | 189 | 23 | 89 | 29 | 30 |
| ¢ 416 K | 6 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 |
| $\rangle=$ ¢16K and < ¢ 17 K | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\rangle=E 17 \mathrm{~K}$ and $\times 118 \mathrm{~K}$ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\rangle=E 18 \mathrm{~K}$ and $<19 \mathrm{~K}$ | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| $\geq \pm E 19 \mathrm{~K}$ and $<\times 20 \mathrm{~K}$ | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\rangle=£ 20 \mathrm{~K}$ and $<$ ¢ 21 K | 3 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\rangle=¢ 21 \mathrm{~K}$ and $<$ ¢ 22 K | 3 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\rangle= \pm 22 \mathrm{Kand} ¢ \subset 23 \mathrm{~K}$ | 5 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| $\bigcirc=E 23 \mathrm{Kand} ¢ \times 24 \mathrm{~K}$ | 3 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 |
| $\geq \pm$ ¢ 24 K and $<$ ¢ 25 K | 12 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 0 | 1 | 4 | 0 | 2 | 1 | 1 | 0 | 0 |
| $\rangle=¢ 25 \mathrm{~K}$ and $<$ ¢ 26 K | 11 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 1 | 0 | 0 | 2 | 0 | 0 | 3 | 1 | 2 | 0 | 0 | 0 | 0 |
| $\rangle=$ 26K and $<272 \mathrm{~K}$ | 19 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 2 | 3 | 0 | 0 | 3 | 1 | 1 | 3 | 0 | 4 | 0 | 1 | 0 | 0 |
| $\rangle=E 27 \mathrm{~K}$ and $<428 \mathrm{~K}$ | 21 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 4 | 2 | 0 | 0 | 2 | 0 | 0 | 5 | 1 | 3 | 1 | 1 | 0 | 1 |
| $\geq= \pm 28 \mathrm{~K}$ and $\ll 29 \mathrm{~K}$ | 27 | 1 | 0 | 2 | 0 | 0 | 0 | 0 | 5 | 5 | 0 | 0 | 0 | 0 | 3 | 7 | 0 | 1 | 0 | 2 | 0 | 1 |
| $\geq \pm \pm 29 \mathrm{Kand} ¢ \in 30 \mathrm{~K}$ | 16 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 3 | 1 | 0 | 0 | 3 | 0 | 1 | 1 | 4 | 1 | 0 | 0 | 0 | 0 |
| $\rangle=630 \mathrm{~K}$ and $¢ \in 31 \mathrm{~K}$ | 42 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 6 | 6 | 0 | 0 | 6 | 1 | 4 | 10 | 2 | 2 | 0 | 4 | 0 | 0 |
| $\rangle=E 31 \mathrm{~K}$ and $<\in 32 \mathrm{~K}$ | 29 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 3 | 0 | 0 | 3 | 0 | 2 | 4 | 3 | 7 | 0 | 3 | 0 | 0 |
| $\rangle=632 \mathrm{Kand} \times 63 \mathrm{~K}$ | 29 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 0 | 4 | 0 | 3 | 10 | 0 | 5 | 0 | 3 | 0 | 0 |
| $\geq \pm E 33 \mathrm{Kand}<434 \mathrm{~K}$ | 21 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 5 | 0 | 0 | 2 | 0 | 1 | 3 | 1 | 3 | 0 | 1 | 1 | 0 |
| $\rangle=E 34 \mathrm{Kand} \times$ ¢ 35 K | 26 | 0 | 0 | 1 | 1 | 0 | 1 | 0 | 1 | 7 | 0 | 0 | 3 | 0 | 4 | 3 | 2 | 2 | 1 | 0 | 0 | 0 |
| $\rangle=E 35 \mathrm{~K}$ and $<\times 36 \mathrm{~K}$ | 31 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 6 | 4 | 0 | 0 | 2 | 0 | 4 | 7 | 0 | 2 | 0 | 2 | 0 | 1 |
| $\rangle=E 36 \mathrm{~K}$ and $<437 \mathrm{~K}$ | 27 | 0 | 0 | 0 | 1 | 1 | 0 | 1 | 6 | 4 | 0 | 0 | 1 | 0 | 2 | 4 | 2 | 2 | 0 | 3 | 0 | 0 |
| $\rangle=E 37 \mathrm{~K}$ and $¢ \subset 38 \mathrm{~K}$ | 28 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 2 | 4 | 0 | 0 | 3 | 1 | 3 | 10 | 1 | 2 | 0 | 1 | 0 | 0 |
| $\geq \pm 638 \mathrm{Kand} ¢ \subset 39 \mathrm{~K}$ | 29 | 0 | 2 | 0 | 0 | 0 | 1 | 1 | 6 | 0 | 0 | 0 | 6 | 0 | 5 | 2 | 0 | 3 | 0 | 2 | 0 | 1 |
| $\geq \pm$ ¢ 3 K and $<440 \mathrm{~K}$ | 21 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 3 | 0 | 0 | 1 | 1 | 1 | 3 | 1 | 4 | 1 | 2 | 0 | 1 |
| $\geq \pm \pm 40 \mathrm{Kand}$ ¢ 445 K | 142 | 5 | 3 | 0 | 0 | 0 | 0 | 0 | 13 | 27 | 1 | 0 | 9 | 0 | 15 | 32 | 13 | 12 | 1 | 9 | 1 | 1 |
| $\rangle=E 45 \mathrm{Kand}$ ¢ f 5 K | 136 | 4 | 2 | 2 | 1 | 0 | 1 | 1 | 9 | 21 | 1 | 0 | 14 | 1 | 19 | 21 | 8 | 14 | 6 | 9 | 0 | 2 |
| $\rangle=550 \mathrm{~K}$ and $<655 \mathrm{~K}$ | 108 | 3 | 0 | 0 | 1 | 5 | 1 | 0 | 7 | 15 | 0 | 0 | 10 | 1 | 18 | 10 | 7 | 14 | 0 | 8 | 5 | 3 |
| $\rangle=555 \mathrm{Kand} \times 660 \mathrm{~K}$ | 107 | 4 | 1 | 0 | 1 | 0 | 1 | 1 | 8 | 10 | 0 | 0 | 12 | 2 | 21 | 15 | 10 | 17 | 1 | 2 | 1 | 0 |
| $\rangle=660 \mathrm{~K}$ and $<665 \mathrm{~K}$ | 78 | 2 | 1 | 1 | 2 | 0 | 0 | 0 | 8 | 14 | 0 | 0 | 7 | 2 | 8 | 10 | 5 | 10 | 1 | 4 | 1 | 2 |
| $\rangle=655 \mathrm{Kand} \times ¢ 70 \mathrm{~K}$ | 87 | 0 | 1 | 1 | 2 | 1 | 0 | 1 | 6 | 12 | 0 | 0 | 8 | 2 | 9 | 13 | 10 | 10 | 3 | 5 | 1 | 2 |
|  | 76 | $\bigcirc$ | $\bigcirc$ | 1 | 1 | $\bigcirc$ | 0 | 2 | 8 | 10 | $\bigcirc$ | 0 | 7 | $\bigcirc$ | 7 | $\frac{11}{8}$ | ${ }^{16}$ | 6 | 1 | 4 | 0 | 2 |
| $\geq \pm 75 \mathrm{~K}$ and $\leq 880 \mathrm{~K}$ | 53 | 0 | 1 | 0 | 0 | 1 | 0 | 2 | 8 | 4 | 0 | 0 | 4 | 0 | 2 | 8 | 6 | 11 | 1 | 2 | 0 | 3 |
| $\rangle \geq \pm 80 \mathrm{~K}$ and $<85 \mathrm{SK}$ | 63 | 4 | 2 | 1 | 2 | 0 | 1 | 1 | 5 | 6 | 0 | 0 | 6 | 2 | 7 | 6 | 5 | 8 | 1 | ${ }^{3}$ | 1 | 1 |
| )= $=85 \mathrm{~K}$ and $¢ 490 \mathrm{~K}$ | ${ }^{45}$ | 0 | 1 | 0 | 1 | 0 | 0 | 1 | 7 | 7 | 0 | 1 | 3 | 2 | 5 | 5 | 2 | 3 | 1 | 5 | 1 | 0 |
| $\rangle=90 \mathrm{~K}$ and $¢ 99 \mathrm{~K}$ | 36 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 2 | 6 | 0 | 0 | 1 | 2 | 1 | 6 | 3 | 7 | 2 | 1 | 3 | 0 |
| $\geq=995 \mathrm{and} \times 100 \mathrm{~K}$ | 28 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 4 | 2 | 0 | 1 | 1 | 1 | 1 | 2 | 5 | 7 | 0 | 1 | 0 | 1 |
| $\rangle=E 100 \mathrm{~K}$ and $¢ \subset 105 \mathrm{~K}$ | 26 | $\bigcirc$ | 0 | 0 | 3 | $\bigcirc$ | 0 | 1 | 4 | 1 | $\bigcirc$ | 1 | 1 | 1 | 2 | 4 | 3 | 2 | 0 | 1 | 2 | 0 |
|  | $\stackrel{28}{22}$ | $\bigcirc$ | $\bigcirc$ | $\bigcirc$ | 2 | $\bigcirc$ | $\bigcirc$ | 1 | 5 | 2 | $\bigcirc$ | $\bigcirc$ | 1 | $\stackrel{0}{2}$ | 1 | 3 | $\stackrel{0}{2}$ | ${ }^{6}$ | $\bigcirc$ | 2 | 2 | 2 |
| $\bigcirc=E 115 \mathrm{~K}$ and <f120 | 14 | 0 | 1 | 1 | 1 | 0 | 0 | 0 | 3 | ${ }^{3}$ | 0 | 0 | 2 | ${ }^{2}$ | 2 | 1 | ${ }_{0}$ | ${ }^{3}$ | 0 | ${ }^{2}$ | ${ }^{3}$ | 0 |
| $\rangle=E 120 \mathrm{~K}$ and $¢ 1125 \mathrm{~K}$ | 21 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 5 | 0 | 0 | 1 | 4 | 2 | 0 | 1 | 2 | 3 | 0 | 0 | 1 | 0 |
| $\rangle=E 125 \mathrm{~K}$ and <f130K | 9 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 2 | 2 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 |
| >eE130K and <f1 135 K | 12 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 2 | 0 | 1 | 1 | 0 | 3 | 0 | 0 | 2 | 0 | 0 | 1 | 1 |
| $\bigcirc=E 135 \mathrm{~K}$ and <f140K | 7 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 1 | 1 |
| $\rangle=$ 140K and <f1 14 K | 15 | 0 | 0 | 1 | 1 | 0 | 0 | 2 | 3 | 1 | 0 | 1 | 1 | 0 | 1 | 1 | 1 | 1 | 0 | 0 | 1 | 0 |
| $\bigcirc=E 145 \mathrm{~K}$ and < ¢ 150 K | 6 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 0 |
| $\rangle=E 150 \mathrm{~K}$ and $\subset$ ¢ 200 K | 37 | 2 | 0 | 4 | 5 | 0 | 0 | 0 | 7 | 0 | 0 | 0 | 2 | 2 | 6 | 0 | 1 | 1 | 2 | 2 | 0 | 3 |
| $\lambda=2200 \mathrm{~K}$ and $¢ \subset 250 \mathrm{~K}$ | 3 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - $=2250 \mathrm{~K}$ | 11 | 0 | 0 | 1 | 2 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 1 | 1 |
| Total | 1585 | 34 | 19 | 23 | 33 | 10 | 8 | 16 | 179 | 200 | 2 | 6 | 149 | 26 | 166 | 235 | 119 | 189 | ${ }^{23}$ | 89 | 29 | 30 |
| Mean | ${ }^{66,468}$ | 55,161 | 55.685 | 100,247 | ${ }^{115,633}$ | 55,489 | 45,295 | 80,216 | ${ }^{66,883}$ | 55,672 | 44,000 | ${ }^{112,813}$ | 87,56 | ${ }^{81,194}$ | ${ }^{60,978}$ | 52,047 | ${ }^{65,148}$ | ${ }^{65,978}$ | 65,797 | 56,042 | 93,375 | 109,767 |
| Median | 54,000 | 46,280 | 45.000 | 80,000 | 104,000 | 51.446 | 42.500 | 77,725 | 56,000 | 48,675 | 44,000 | 111,250 | 54,000 | 82,110 | 53,665 | 45,000 | 62.500 | 57,000 | 56,700 | 48,000 | 90.000 | 70.175 |
| 15 St Decile | 30,000 | 23,800 | 33,960 | 29,130 | 53,200 | ${ }^{34,950}$ | 24,900 | 43.000 | 29,000 | 30,000 | 40.800 | 92,188 | 30,000 | 38,000 | 33.500 | 28.640 | 33,800 | 31.508 | 35.416 | 30,000 | 50,400 | 38.240 |
| th Decile | 109,000 | 82,000 | 83,740 | 160,200 | 193,600 | 77,400 | 65,909 | 122.500 | 120,000 | 89,550 | 47,200 | 135,000 | 120,000 | 121.058 | 98,000 | 85.000 | 98,200 | 105,780 | 90,000 | 89,200 | 132,600 | 158,000 |



|  | Section E Classified by type of work |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SECTION E/TABLE 4: SALARY OR SLL-EmPloyed earnings by grade and gender |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Total | Academic | Analysis/ Intelligence | Asset Mgt | Bus Dvt/ Bus Strategy | $\begin{gathered} \hline \text { Bus } \\ \text { Systems/IT } \end{gathered}$ | Cert/Qual Assurance | Constrution | Consultancy | Design | $\begin{array}{\|c\|} \hline \begin{array}{c} \text { Education and } \\ \text { Training } \end{array} \\ \hline \end{array}$ | Finance | Manuracturing | Marketing and Sales | Operations | Proc Control/ Design/Dvt | Proc Safety/ Health and Environ | $\begin{gathered} \text { ProiMgt/ } \\ \text { Admin Met } \\ \text { Senices } \end{gathered}$ | Regulatory | ${ }^{\text {RRD }}$ | Risk Mgt | Other |
| Chatered Members | Total | ${ }^{850}$ | $\frac{17}{15636}$ | 5 | ${ }^{14} 13$ | ${ }^{24}$ | ${ }^{4} 8$ | ${ }^{3}$ | 12 | $\frac{101}{81887}$ | 109 | 0 | 115900 | $\stackrel{72}{134107}$ | $\frac{19}{85408}$ | ${ }_{76} 77$ | ${ }^{103}$ | ${ }_{72}^{76968}$ | $\frac{110}{80}$ | ${ }^{17}$ | 444 | $\frac{20}{209}$ | $\stackrel{22}{135241}$ |
|  |  | 85595 | ${ }^{75,636}$ | 71,160 | ${ }^{135,286}$ | ${ }^{130,213}$ | ${ }^{73,625}$ | ${ }^{65,454}$ | ${ }^{81,288}$ | ${ }^{81,887}$ | 68,386 |  | ${ }^{115,900}$ | ${ }^{134,107}$ | ${ }^{85,408}$ | ${ }^{76,907}$ | ${ }^{68,844}$ | ${ }^{76,968}$ | 80,974 7250 | ${ }^{75,774}$ | ${ }^{72,784}$ | ${ }^{1059,919}$ | ${ }^{135,241}$ |
|  | $\frac{\text { Mealan }}{\text { Ist Decie }}$ | 70,000 | 58,000 | ${ }^{81,000}$ | ${ }^{155,000}$ | ${ }^{1+4,630}$ | ${ }^{71,500}$ | ${ }_{58,000}^{54800}$ | 79,225 | 75,000 | $\frac{64,800}{41,200}$ |  | ${ }^{120,000}$ | 46,000 | ${ }^{85,000}$ | 66,000 | ${ }^{66,000} 4$ | ${ }^{7}$ | 45,761 | ${ }^{68,060} 4$ | -6,4.494 | 55,700 | ${ }_{5}{ }^{78,360}$ |
|  | 9th Deile | ${ }^{126,072}$ | ${ }_{121,800}$ | 85,620 | 178,100 | 220,400 | 91.800 | ${ }^{79,090}$ | 104,500 | 125,000 | 100,134 |  | 136,000 | 139,900 | 128,292 | ${ }_{130,280}$ | 100,000 | 100,980 | ${ }^{116,175}$ | 118,000 | 105,600 | 135,500 | 182,000 |
| Non-Chatered Members | Total | 735 | 17 | 14 | 9 | 9 | 6 | 5 | 4 | 78 | 91 | 2 | 1 | 77 | 7 | 89 | 132 | 47 | 79 | 6 | 45 | 9 | 8 |
|  | Mean | 44349 | 34.685 | 50,158 | 45.742 | 76,756 | 43,399 | 33,200 | 77,000 | 47,454 | 40,443 | 44,000 | 97.375 | 44.053 | 69757 | 47,197 | 38,940 | 47,042 | 44.954 | 37.530 | ${ }^{39,673}$ | 65.500 | 39.712 |
|  | Median | 39.500 | 39,000 | 43,750 | 30,000 | 65,000 | 50,000 | 34,000 | 66,000 | 36,500 | 39.500 | 44,000 | 97375 | 38,200 | 61,000 | 43,500 | 36,000 | 40.596 | 39,000 | 39,089 | 38,000 | 54,000 | ${ }^{41,550}$ |
|  | 1 1st Decile | 27,000 | 15.929 | 31,360 | 27,600 | 35,620 | 28,750 | 22.800 | 41700 | 27.675 | 27,000 | 40,800 | 97.375 | 26.800 | 28,400 | 30,000 | 26.050 | 29,367 | 27,000 | 25.500 | 26.720 | 38,600 | 27,700 |
|  | 9th Decile | 67.360 | 46,136 | 75.557 | 76.880 | 119,000 | 51.466 | 43,400 | 121,100 | 79,187 | 54,000 | 47,200 | 97.375 | 60.800 | 114,780 | 62,600 | 55,000 | 71,248 | 67.200 | 48,000 | 52.800 | 94,000 | 48.377 |
| Male | Total | 1253 | 28 | 13 | 20 | 30 | 8 | 5 | 10 | 132 | 152 | 2 | 6 | 116 | 20 | 133 | 199 | 97 | 148 | 20 | 59 | 27 | 28 |
|  | Mean | 70,747 | 56.684 | 59.817 | 109.885 | 118,907 | 58.549 | 46,073 | 88.645 | 72.267 | 58.997 | 44,000 | 112.813 | 100,873 | 81,92 | 62.115 | 53,560 | 66.674 | 68.027 | 68.97 | ${ }^{22,833}$ | 96,403 | 114.107 |
|  | Median | 57.350 | 48,000 | 55,000 | 106,500 | 105,000 | 52,196 | 38,000 | 79.225 | 64,400 | 53.800 | 44,000 | 111,250 | 58,000 | 84.500 | 53,404 | 46.800 | 65,000 | 58.050 | 58.850 | 53,000 | 90,000 | ${ }^{72,841}$ |
|  | 1st Decile | 31,250 | 20.364 | 37.520 | 29.752 | 51,400 | 41300 | 29.800 | 54300 | 30.805 | 30,319 | 40.800 | 92,188 | 30,000 | 38.800 | 34,200 | 28.680 | 35.488 | 31.490 | ${ }^{43,347}$ | 32,000 | 50300 | ${ }^{37,520}$ |
|  | 9th Decie | 114,977 | 82.000 | 86.560 | 1643300 | 201,200 | 82,200 | 69.418 | 140,000 | 120,900 | 91.800 | 47,200 | 135,000 | 125,000 | 120,212 | 107,440 | 88.056 | 99,400 | 109,260 | 97,000 | 101,600 | 133,200 | 164,000 |
| Female | Total | 332 | 6 | 6 | 3 | 3 | 2 | 3 | 6 | 47 | 48 | 0 | 0 | 33 | 6 | 33 | 36 | 22 | 41 | 3 | 30 | 2 | 2 |
|  | Mean | 50321 | 48,050 | 46,733 | 35.995 | 82,900 | 43,250 | 44,000 | ${ }^{66,167}$ | 51760 | 45,142 |  |  | 40.803 | 79,201 | 56,395 | ${ }^{43,684}$ | 58,421 | 58,36 | 50,467 | ${ }^{42,688}$ | 52.500 | 49.000 |
|  | Median | 43,000 | 44,030 | 44,500 | 34985 | 83,700 | 43.250 | 54,000 | 71,000 | 36,500 | 42,000 |  |  | 37,500 | 61.602 | 53,925 | 41,910 | 55,500 | 51.000 | 34,400 | 39,000 | 52.500 | 49.000 |
|  | 1 1st Decile | 29,052 | ${ }^{31,775}$ | 32,400 | ${ }^{27,797}$ | 68,740 | ${ }^{378.850}$ | ${ }^{26,800}$ | 37,000 | 27.94 | ${ }^{29,505}$ |  |  | ${ }^{29,494}$ | 39500 | 30,000 | 28.500 | ${ }^{31,050}$ | 32.500 | 28,480 | ${ }^{25,850}$ | 52,100 | ${ }^{45,800}$ |
|  | 9th Decile | 83,970 | 68.346 | 63,298 | 44.597 | 96,740 | 48,650 | 57,200 | 90.500 | 105,000 | 59,300 |  |  | 59,000 | 136,500 | 78.880 | 65,400 | 83,495 | 95,000 | 78.880 | 67,750 | 52,900 | 52.200 |

Section E Classified by type of work
SECTION E/TABLE 5: SALARY OR SELF-EMPLOYED EARNINGS BY HIGHEST QUALIFICATION

|  |  | Total | Type of Work |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Academic | $\begin{gathered} \text { Analysisis } \\ \text { neteligence } \end{gathered}$ | Asset Mgt | Bus Dut/ Bus <br> Stratesy | $\begin{array}{\|c} \text { Bys } \\ \text { Systems/T/ } \end{array}$ | Cetr/Qual Assuance | Constrution | Consultancy | Design | $\begin{array}{\|c\|} \hline \text { Education and } \\ \text { Trining } \end{array}$ | Finance | Manufaturing | Marketing and Sales | Operations | Proc Control/ Design/Dvt | Proc Safety/ Health and | $\begin{aligned} & \text { ProjMgt/ } \\ & \text { Admin/Mgt } \end{aligned}$ | Regulatory | RRD | RiskMgt | Other |
| Doctorate | Total |  | 132 | 27 | 1 | 3 | 2 | 3 | 0 | 0 | 12 | 8 | 0 | 0 | 7 | 0 | 7 | 16 | , | 10 | 0 | 24 | 1 | 5 |
|  | Mean | 66,014 | 62,182 | 68,000 | 77,000 | 67,000 | 67,500 |  |  | 72,037 | 69,700 |  |  | 63.857 |  | 65,531 | 53.858 | 90,022 | ${ }_{63,666}$ |  | 67.856 | 69,252 | 67.056 |
|  | Median | 57.929 | 51,000 | 68,000 | 65,000 | 67,000 | 52.500 |  |  | 53,900 | 69,300 |  |  | 54,000 |  | 63,000 | 52,750 | 77,000 | 58.625 |  | 51,000 | 69,252 | 74.682 |
|  | 15 D Decile | 36,320 | 38,215 | 68,000 | 50,600 | 64,600 | 51,300 |  |  | 35.274 | 63,800 |  |  | 46.800 |  | 38.800 | 34,250 | 62.250 | 34,750 |  | 35.842 | 69,252 | 48,360 |
|  | 9th Decile | 104,400 | ${ }^{82,400}$ | 68,000 | 108,200 | 69.400 | 89,700 |  |  | 79.884 | 75,900 |  |  | 86,400 |  | 91.520 | 72,350 | ${ }^{130,817}$ | 96,700 |  | 113,400 | 69,252 | 79.800 |
| Master's | Total | 982 | 7 | 15 | 11 | 18 | 4 | 7 | 8 | 108 | 144 | 0 | 2 | 89 | 14 | 124 | 154 | 76 | 114 | 10 | 44 | 20 | 13 |
|  | Mean | 55,968 | 28,078 | 55.854 | 60.934 | 105,772 | 43.875 | 44,052 | 76.806 | 58,350 | 53,091 |  | 94,750 | 46,756 | 70.604 | 55.880 | 48,275 | 60.668 | 55,927 | 58,396 | 46.602 | 94.656 | 83,848 |
|  | Median | 46,448 | 22,000 | 44,000 | 34,985 | 93,000 | 43,250 | 38,000 | 77,725 | 43,000 | 46.550 |  | 94,750 | 40,300 | 62.633 | 49.635 | 41,511 | 56.410 | 47.500 | 48,000 | 40,500 | 90,000 | 62,000 |
|  | $1{ }^{15 \text { d Decile }}$ | 29.367 | 14.600 | 35,960 | 28,000 | 43,000 | 25.550 | 24,200 | 37,400 | 28.607 | 30,392 |  | 88.550 | 27,000 | 32,100 | 32.088 | 28.630 | 31,250 | 30,180 | 26,700 | 29,020 | 49,450 | 40,240 |
|  | 9th Decie | 94.830 | 48,200 | 85.620 | 150,000 | 171,400 | 62.600 | 68.545 | 115.500 | 110,600 | 83,790 |  | 100.950 | 67,600 | 104,000 | 86,473 | 75,700 | 94.184 | ${ }_{84,850}$ | 78,100 | 73,060 | 135,500 | 169.800 |
| Bacheor's | Total | 440 | 0 | 3 | 8 | 11 | 3 | 1 | 7 | 53 | 48 | 2 | 2 | 46 | 11 | 32 | 64 | 36 | 63 | 12 | 20 | 6 | 12 |
|  | Mean | 87,026 |  | 50,735 | 160,125 | 118,000 | 58,964 | 54,000 | 85.571 | 82.892 | 61,077 | 44,000 | 125,000 | 163,619 | 94,235 | 73.203 | 60,077 | 69,631 | 84,384 | 69,948 | 61.887 | 91,500 | 155.642 |
|  | Median | 70,000 |  | 47.800 | 137,500 | 120,000 | 51.891 | 54,000 | 80,000 | 75,000 | 58,000 | 44,000 | 125,000 | 75,000 | 98,000 | 69.500 | 60,000 | 69,000 | 75,000 | 64,500 | 64,000 | 92,000 | 70,175 |
|  | 15 t Decile | 35,000 |  | 28,28 | 86.800 | 65,000 | ${ }^{50,378}$ | 54,000 | 58,200 | 38,600 | 28,000 | 40.800 | 121,000 | 49,500 | 61.000 | 38,250 | 27,900 | 41,000 | 40,280 | ${ }^{46,523}$ | 27,378 | 65,500 | 36,000 |
|  | 9th Decie | 125,000 |  | 74,360 | 240,500 | 156,920 | 70,378 | 54,000 | 116,000 | 125,000 | 92,900 | 47,200 | 129,000 | 145,000 | 122,115 | 113,700 | 92,700 | 97,000 | 122,400 | 89,650 | 86,400 | 117,000 | 153,200 |
| Master of Business Administration | Total | 30 | 0 | 0 | 1 | 2 | 0 | 0 | 1 | 5 | 0 | 0 | 2 | 7 | 1 | , | 1 | 1 | 2 | 1 | 1 | 2 | 0 |
|  | Mean | 110,493 |  |  | 123,400 | 240,000 |  |  | 70,000 | 68,100 |  |  | 118,688 | 130,429 | 86,000 | 130,667 | 90,000 | 95,000 | 65,000 | 90,000 | 71,000 | 98,250 |  |
|  | Median | 90,000 |  |  | 123,400 | 240,000 |  |  | 70,000 | 70,000 |  |  | 118,688 | 120,000 | 86,000 | 160,000 | 90,000 | 95,000 | 65,000 | 90,000 | 71,000 | 98,250 |  |
|  | 1 1st Decile | 64,350 |  |  | 123,400 | 232,000 |  |  | 70,000 | 49.800 |  |  | 101,638 | 61,600 | 86,000 | 89,600 | 90,000 | 95,000 | 65.000 | 90,000 | 71,000 | 71,250 |  |
|  | 9th Decile | 200300 |  |  | 123,400 | 248,000 |  |  | 70,000 | 84,000 |  |  | 135,738 | 218,200 | 86,000 | 160,000 | 90,000 | 95,000 | 65.000 | 90,000 | 71,000 | 125,250 |  |
| Non-graduate | Total | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean | ${ }^{72,000}$ |  |  |  |  |  |  |  | 72,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median <br> 1st Decile | $\frac{72,000}{72,000}$ |  |  |  |  |  |  |  | $\frac{72,000}{72.000}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Sth Decile | 72,000 |  |  |  |  |  |  |  | 72.000 |  |  |  |  |  |  |  |  |  |  |  |  |  |

SECTION E/TABLE 6: SALARY OR SELF-EMPLOYED EARNINGS BY LEVEL OF RESPONSIBLITY - CHARTERED MEMBERS OR FELLOWS

|  |  |  |  |  |  |  |  |  |  |  |  |  | Type of |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Academic | $\begin{gathered} \text { Analyisis } \\ \text { inteligence } \end{gathered}$ | Asset Mgt | $\begin{gathered} \text { Bus Dvt/Bus } \\ \text { Strategy } \end{gathered}$ | $\begin{gathered} \text { Bus } \\ \text { Systems/Ti } \end{gathered}$ | Cert/Qual Assurance | Constution | Consulancy | Design | $\begin{gathered} \text { Education and } \\ \text { Training } \end{gathered}$ | Finance | Manuraturing | Marketing and <br> Sales | Operations | Proc Control/ Design/Dvt | $\begin{gathered} \text { Proc Safety/ } \\ \text { Health and } \end{gathered}$ | $\begin{aligned} & \text { ArojMgt/ } \\ & \text { Admin } \\ & \hline \text { dat } \end{aligned}$ | Regulatoy | RRD | RiskMgt | other |
|  | Total | 23 | 1 | 0 | 4 | 2 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 4 | 2 | 0 | 0 | 0 | 4 | 0 | 2 | 1 | 2 |
| Chaiman/Managing Director/Chief Frecutive/ | Mean | ${ }^{360.853}$ | ${ }^{180.000}$ |  | ${ }^{132750}$ | ${ }^{265.000}$ |  |  |  | ${ }^{78.500}$ |  |  |  | 1.073.250 | ${ }^{1422550}$ |  |  |  | 2112,50 |  | ${ }^{160,000}$ | ${ }^{1077122}$ | S65.000 |
| Vice Chancellor/Vice President | Median | 162,000 | 180,000 |  | 137.500 | ${ }^{265,000}$ |  |  |  | 78.500 |  |  |  | 272,500 | ${ }^{142,500}$ |  |  |  | 177.500 |  | 160,000 | 107,122 | 565,000 |
|  | Stiocte | ${ }^{\text {P30,200 }}$ | \%0,000 |  | 155400 | 293,000 |  |  |  | ${ }^{7} 85000$ |  |  |  | ${ }^{2} 5.588 .5000$ | ${ }_{1}^{168500}$ |  |  |  | ${ }^{\text {954500 }}$ |  | 160.000 | ${ }^{10,722}$ | ${ }^{217,000}$ |
|  | Total | 164 | 4 | 0 | , | 8 | 1 | 0 | 5 | 13 | 11 | 0 | 2 | 26 | 4 | 15 | 11 | 8 | 21 | 2 | 12 | , | 9 |
|  | Mean | 109,438 | 108,000 |  | 1771,500 | ${ }^{151,510}$ | 99,000 |  | 90,000 | 120,077 | 96,889 |  | ${ }^{113,500}$ | 107,898 | 114,511 | 110,762 | 88,418 | 89,506 | 98,109 | 125,000 | 89.692 | 142,750 | 112,817 |
| Serior Manager/Director/Dean/Head of Department | Median | 100,000 | 82.500 |  | 137.500 | 142.500 | 99,000 |  | 70,000 | 112,000 | 92,000 |  | ${ }^{113,500}$ | 104,500 | ${ }^{111,912}$ | 101,000 | 82.500 | 81.550 | 98,000 | 125,000 | 88,250 | ${ }^{120.500}$ | 107,000 |
|  | 1 1st Decile | 69300 | 82,000 |  | 99,500 | 101,424 | 99,000 |  | 67,000 | 76.600 | 72,000 |  | 92.300 | 71,000 | ${ }^{87} 366$ | 66.475 | 68,000 | 73.200 | 68.330 | 97.000 | 74,800 | 90.250 | 67.466 |
|  | 9th Decile | 160,000 | 154,400 |  | 277.500 | 213,600 | 99.000 |  | 126,000 | 174.800 | 130,000 |  | 134,700 | 143,000 | 148.735 | 160,000 | 108,000 | 108,500 | 130,000 | 153.000 | 108,000 | 217.500 | 186,600 |
|  | Total | 275 | 5 | 0 | 1 | 9 | 2 | 1 | 3 | 33 | 37 | 0 | 2 | 25 | 6 | 20 | 31 | 17 | 53 | 6 | 17 | 5 | 2 |
|  | Mean | 78.582 | ${ }^{60,710}$ |  | 153,000 | 100,900 | ${ }^{71,500}$ | ${ }^{58,000}$ | ${ }^{70,817}$ | ${ }^{79,935}$ | 73,269 |  | 125.000 | ${ }^{64,900}$ | ${ }^{72,701}$ | ${ }^{87,245}$ | ${ }^{82,039}$ | ${ }^{88,311}$ | ${ }^{76,992}$ | ${ }^{83,417}$ | ${ }^{66,405}$ | 104,000 | ${ }^{79,640}$ |
|  | Median | 72,000 | 57.857 |  | 153,000 | 86,000 | 71.500 | 58.000 | 78,450 | 70,000 | 72,000 |  | 125,000 | 60,000 | 72,102 | 81,400 | 78,800 | 86,000 | 71.060 | 68.500 | 67,000 | 103,000 | 79.640 |
| Assocate foressorfirofesorfin mipal | 1 1st Decile | 52,700 | 53.815 |  | 153.000 | 65.880 | 68,700 | 58.000 | 46,90 | 46.880 | 52.000 |  | 121,000 | 47.000 | 52.000 | 53,940 | 60,435 | 63,130 | 56,200 | 58.500 | 50300 | 71.800 | 78.552 |
|  | 9th Decile | 117.050 | 71,200 |  | 153.000 | 147,600 | 74.300 | 58.000 | 92.490 | 124,200 | 95.640 |  | 129,000 | 82.640 | 94,000 | 141.816 | 106,000 | 116,780 | 113,640 | ${ }_{123,250}$ | 77.60 | 133,600 | 80,728 |
|  | Total | 218 | 5 | 2 | 2 | 2 | 1 | 1 | 1 | 13 | 46 | 0 | 0 | ${ }^{13}$ | 4 | 23 | 42 | 25 | 14 | 4 | 9 | 6 | 5 |
|  | Mean | 62.858 | 55,453 | 75,750 | 67,000 | 76,000 | 52.500 | 54.000 | 85,000 | 60549 | 60.172 |  |  | 57 5796 | 75,04 | ${ }^{64,153}$ | ${ }^{61,161}$ | ${ }^{70,823}$ | 56,829 | ${ }^{61,995}$ | 57,488 | ${ }^{83.500}$ | ${ }^{64,655}$ |
| Senior Engineer/Senior Lecturer | Median | 60,000 | 56,000 | 75,750 | 67,000 | 76,000 | 52.500 | 54,000 | 85,000 | 55.000 | 57,500 |  |  | 55,000 | 74,000 | 59.880 | 6,000 | 65,000 | 55,000 | 66,750 | 53.000 | 86.500 | 69,350 |
|  | $\frac{15}{15 \text { d Decile }}$ | ${ }_{8}^{43,765}$ | $\frac{45.600}{59889}$ | $\frac{66,350}{85150}$ | $\frac{64,600}{69000}$ | $\frac{56,800}{09200}$ | 52500 | $\frac{54.000}{5000}$ | 85,000 | ${ }_{4}^{41280}$ | 41.505 <br> 8250 |  |  | 39,200 <br> 78988 |  | $\frac{47,200}{80088}$ |  | 49,127 | ${ }^{45,138}$ | ${ }^{45,936}$ | 43,200 | 54,000 | 55,544 |
|  | Pth Decile | 85.000 | 59.389 | ${ }^{85,150}$ | ${ }^{69,400}$ | 95,200 | ${ }^{52500}$ | ${ }^{54,000}$ | 85,000 | 94325 | 82,500 |  |  | ${ }^{78,958}$ | ${ }^{86,441}$ | ${ }^{80,088}$ | 77,850 | ${ }^{100,480}$ | 71,800 | 74,250 | 83,968 | 110,000 | ${ }^{70,340}$ |
|  | Total | 88 | 2 | 2 | 0 | 1 | - | - | 1 | 6 | 10 | 0 | 0 | 4 | 3 | 17 | 17 | 10 | 12 | 0 | 2 | 0 |  |
|  | Mean | 50,97 | 51,500 | ${ }^{60,750}$ |  | ${ }^{46,000}$ |  |  | 80,000 | ${ }^{35,833}$ | 44.475 |  |  | ${ }^{45,877}$ | ${ }^{47,707}$ | ${ }_{5}^{53,469}$ | ${ }^{47,432}$ | ${ }^{64,963}$ | 53,132 |  | 44,000 |  | 52.400 |
| Engineer/Supenised Team Member/Lecturer | Median | 47,498 | ${ }_{51,500}$ | ${ }^{60,750}$ |  | ${ }^{46,000}$ |  |  | 80,000 | 36,150 | 41,425 |  |  | ${ }^{47,000}$ | 39,000 | ${ }^{54,000}$ | 46,000 | 67.500 | 47,000 |  | 44,000 |  | 52.400 |
|  | $\frac{15}{\text { Ist Decile }}$ | 37,000 | ${ }^{43,100}$ | ${ }^{44,550}$ |  | ${ }^{46,000}$ |  |  | 80,000 | ${ }^{317,50}$ | 36470 |  |  | 39706 | 37,400 | 41.800 | ${ }^{39,600}$ | 56,318 | ${ }_{4} 1300$ |  | 38,400 |  | 52.400 |
|  | Ph Decile | 68,000 | 59,900 | ${ }^{76,950}$ |  | ${ }^{46,000}$ |  |  | ${ }^{80,000}$ | ${ }^{39,600}$ | 51,082 |  |  | ${ }^{51,150}$ | ${ }^{61,498}$ | ${ }^{6,800}$ | 59,800 | ${ }^{72,610}$ | ${ }^{72,890}$ |  | 49,600 |  | 52,400 |
|  | Total | $\frac{1}{65000}$ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 65.000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Engineering Technician | $\frac{\text { Mealian }}{}$ | 65.000 |  |  |  |  |  |  |  |  |  |  |  |  |  | ${ }^{655000}$ |  |  |  |  |  |  |  |
|  | $1{ }^{\text {sts Decile }}$ | 65.000 |  |  |  |  |  |  |  |  |  |  |  |  |  | 65,000 |  |  |  |  |  |  |  |
|  | 9th Decile | 65,000 |  |  |  |  |  |  |  |  |  |  |  |  |  | 65,000 |  |  |  |  |  |  |  |
|  | Total | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 |
|  | Mean | 36,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 36,000 |  |  |
| otdotoral | ${ }_{\text {Median }}^{\text {Ist }}$ | ${ }^{36,000}$ |  |  |  |  |  |  |  |  |  | - |  |  |  |  |  |  |  |  | ${ }^{36,000}$ |  |  |
|  | 9th Decile | 356400 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | ${ }^{36,400}$ |  |  |
|  | Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Craduate in Training/Engineer in Training | Mean |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Postgraduate or Doctoral Student tin Training | ${ }^{\text {Medan }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| em/Undergaduate Student Pacement/Apprentice | Mean |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1st Decile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Total | 66 | 0 | 1 | 1 | 1 | 0 | 1 | 2 | 35 | 5 | - | 0 | 0 |  | 1 | 2 | 8 | 6 | 0 | 0 | 1 | 2 |
|  | Mean | 85.579 |  | ${ }^{82800}$ | ${ }^{47,000}$ | ${ }^{120,000}$ |  | ${ }^{84,363}$ | 74,000 | ${ }^{85,459}$ | ${ }^{92,944}$ |  |  |  |  | ${ }^{66,000}$ | ${ }^{100,000}$ | ${ }^{81,209}$ | ${ }^{82,058}$ |  |  | ${ }^{69,252}$ | ${ }^{116,500}$ |
| Consultant/Contractor | ${ }^{\text {Median }}$ Mst Decie | 81,400 <br> 43,150 |  | 82,800 82800 | ${ }^{47,000}$ | 120,000 <br> 120000 |  | ${ }_{\text {8 }}^{84363}$ | 74,000 <br> 53,200 | 84,000 40.800 | 109,000 <br> 44.800 |  |  |  |  | 66,000 <br> 6.000 | 100,000 <br> 68.000 | 70,000 43,690 | 88,75 43500 |  |  | 69,252 <br> 92252 | 116.500 <br> 85700 |
|  | St Decile | ${ }^{123,000}$ |  | ${ }_{82,800}$ | ${ }^{47,000}$ | ${ }^{120,000}$ |  | ${ }_{84,363}$ | 94,800 | ${ }^{18,000}$ | ${ }^{126,432}$ |  |  |  |  | ${ }^{66,000}$ | ${ }^{132,000}$ | ${ }^{121,558}$ | 114,000 |  |  | ${ }^{69,252}$ | ${ }^{147300}$ |
|  | Total | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 5 | 0 | 0 | 0 |
|  | Mean | 58,239 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 59.000 50000 |  | ${ }^{57,935}$ |  |  |  |
| Safey Inspector Reguutory hspector Audid hasector | $\frac{\text { Median }}{\text { 1st Decile }}$ | 49,742 <br> 4.300 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 59,000 |  | ${ }_{\text {49742 }}^{4.593}$ |  |  |  |
|  | 9th Decile | 79,200 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 69.400 |  | ${ }^{76.680}$ |  |  |  |
|  | Total | ${ }^{6}$ | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 1 | 1 |
| Other | Mean | 87,070 |  |  |  | ${ }_{1}^{156,920}$ |  |  |  |  |  |  | ${ }^{1022500}$ |  |  |  |  | ${ }_{6}^{68,250}$ |  |  |  | ${ }_{64,500}^{64500}$ | $\frac{62,000}{62,00}$ |
|  | ${ }^{\text {1st Decile }}$ | 61,750 |  |  |  | 1569920 |  |  |  |  |  |  | ${ }^{1022500}$ |  |  |  |  | ${ }^{62,850}$ |  |  |  | 64500 | ${ }^{62,000}$ |
|  | Sth Decile | 129770 |  |  |  | 156,920 |  |  |  |  |  |  | 102.500 |  |  |  |  | 73, 5 50 |  |  |  | 64500 | 62.000 |


|  |  | Total | Type of Work |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Academic | $\begin{aligned} & \text { Anaysis } \\ & \text { Inteligence } \end{aligned}$ | Asset Mgt | $\begin{gathered} \text { Bus Dvt/ Bus } \\ \text { Strategy } \end{gathered}$ |  | Cert/Qual Assurance | Constuction | Consulancy | Design | $\begin{array}{\|c\|} \hline \text { Education and } \\ \text { Training } \end{array}$ | Finace | Manuracturing | Marketing and Sales | Operations | $\begin{aligned} & \text { Proc Control/ } \\ & \text { Design/Dvt } \end{aligned}$ | $\begin{gathered} \hline \text { Proc Safety/ } \\ \text { Health and } \\ \text { Environ } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Pron Mgt/ } \\ \text { Admin/ Mgt } \\ \text { Senices } \\ \hline \end{gathered}$ | Regulary | RRD | RiskMgt | other |
| Chairman/Managing Director/Chief Executive/ Vice Chancellor/Vice President | Total | 3 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | $\bigcirc$ | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean | 98,000 |  |  |  | 104,000 |  |  |  | 75,000 |  |  |  |  |  | 115,000 |  |  |  |  |  |  |  |
|  | $\frac{\text { Median }}{\text { 1st Decile }}$ | $\frac{104,000}{80800}$ |  |  |  | $\frac{104,000}{104000}$ |  |  |  | 75,000 |  |  |  |  |  | ${ }^{1155,000}$ |  |  |  |  |  |  |  |
|  | Stit Decile | $\frac{80,800}{112800}$ |  |  |  | ${ }^{1044,000}$ |  |  |  | 75,000 |  |  |  |  |  | 115.000 |  |  |  |  |  |  |  |
|  | Total | 27 | 0 | 0 | 1 | 4 | 0 | 0 | 0 | 4 | 1 | 0 | 1 | 4 | 2 | 3 | 2 | 1 | 2 | 0 | 1 | 1 | 0 |
| Senior Manager/Diector/Dean/Head of Department | Mean | 97.867 |  |  | ${ }^{123,400}$ | ${ }_{98,425}$ |  |  |  | ${ }^{126,689}$ | 67,600 |  | 97,375 | 100,210 | 86,150 | 105,783 | 74,000 | ${ }^{80,000}$ | ${ }^{74,550}$ |  | 76,000 | 110,000 |  |
|  | Median | 92.405 |  |  | 123,400 | 99350 |  |  |  | 126,250 | 67,600 |  | 97375 | ${ }^{94,420}$ | 86,150 | 80,000 | 74.000 | 80,000 | 74.550 |  | ${ }^{76,000}$ | 110,000 |  |
|  | $1{ }^{1 s t \text { Decile }}$ | 60.60 |  |  | 123,400 | 67,110 |  |  |  | 98,284 | 67,600 |  | 97375 | 67300 | 66.030 | 71.480 | 58.800 | 80,000 | 61.390 |  | 76,000 | 110,000 |  |
|  | 9th Decile | 1423,30 |  |  | ${ }^{123,400}$ | 129,000 |  |  |  | ${ }^{155,444}$ | 67,600 |  | 97,375 | ${ }^{137,752}$ | ${ }^{106,270}$ | ${ }^{150,400}$ | 89,200 | ${ }^{80,000}$ | 87,710 |  | ${ }_{76,000}$ | 110,000 |  |
| Manager/Site Manager/Project Manager/ Associate Professor/Professor/Principal Engineer | Total | 70 | 0 | 2 | 1 | 2 | 0 | 0 | 2 | 4 | 2 | 1 | 0 | 15 | 3 | 12 | 5 | 6 | 11 | 0 | 2 | 2 | 0 |
|  | Mean | 64,530 |  | ${ }^{73,398}$ | 65,000 | 61.500 |  |  | 108,500 | 63,160 | 64,500 | 48,000 |  | 59521 | 86.667 | 48.640 | 77.830 | 75,513 | 59.450 |  | 81.500 | 70,000 |  |
|  | Median | 57.656 |  | ${ }^{73,398}$ | ${ }^{655000}$ | ${ }^{61500}$ |  |  | 108,500 | 69320 | 64500 | ${ }^{48.000}$ |  | ${ }^{54,000}$ | 90,000 | 50,000 | 82,870 | 70.440 | ${ }^{56,000}$ |  | 81.500 | $\xrightarrow{70,000}$ |  |
|  | ${ }^{15 \text { st Decile }}$ | 39750 |  | 69.880 | 65,000 | 58,700 |  |  | 83.300 | ${ }^{41740}$ | 60,100 | ${ }^{48,000}$ |  | ${ }^{45,000}$ | 58.000 | 35,000 | ${ }^{61,512}$ | 54.500 | 33,000 |  | 57,100 | 54,000 |  |
|  | Sth Decile | ${ }^{90,000}$ |  | ${ }^{77,716}$ | ${ }^{65,000}$ | ${ }^{64300}$ |  |  | ${ }^{133,700}$ | ${ }^{79,652}$ | 68,900 | ${ }^{48,000}$ |  | ${ }^{67,200}$ | 114,000 | ${ }^{57,900}$ | 90,000 | ${ }^{102,000}$ | ${ }^{83,000}$ |  | 105900 | ${ }^{86,000}$ |  |
| Senior Engineer/Senior lecturer | Total | 93 | $\frac{2}{42280}$ | 2 | 0 | 0 | $\frac{3}{50.964}$ | $\frac{1}{47,000}$ | $\bigcirc$ | $\stackrel{9}{63,769}$ | $\frac{17}{47571}$ | 0 | 0 | ${ }_{48,075}^{4}$ | 0 | ${ }_{59}^{59060}$ | ${ }_{48,022}^{17}$ | $\frac{8}{55,739}$ | $\frac{8}{46942}$ | ${ }^{1}$ | ${ }_{410}^{11}$ | 2 | 3 |
|  |  | ${ }_{49,511}^{4625}$ | ${ }_{4}^{42,280}$ | 42,600 42.600 |  |  | 50,964 <br> 51000 | $\xrightarrow{47,000}$ |  |  | 47,571 |  |  | ${ }_{48,075}^{48500}$ |  | $\stackrel{59,060}{54000}$ | ${ }_{4}^{48,022}$ | $\underset{55,739}{55,75}$ | ${ }_{46,942}^{4450}$ | 49,000 49000 | ${ }_{4}^{41,082} 41000$ | ${ }_{4}^{45,250}$ | 45.132 <br> 45000 |
|  | ${ }^{\text {1st Decile }}$ | 37,080 | 33,656 | 38,440 |  |  | ${ }^{50,200}$ | ${ }^{47,000}$ |  | ${ }_{4}^{53,400}$ | 36.800 |  |  | 41,710 |  | 45,600 | 33,000 | 38,924 | ${ }^{42,582}$ | 49,000 | 30,000 | ${ }^{41,050}$ | ${ }_{44,200}$ |
|  | 9th Decile | 68.600 | 44.904 | ${ }^{46,760}$ |  |  | 51,713 | ${ }^{47,000}$ |  | 106400 | 60,000 |  |  | 54.100 |  | 74,400 | ${ }^{64,540}$ | 73.000 | 54,240 | 49.000 | ${ }^{49,500}$ | ${ }^{49,450}$ | ${ }^{46,117}$ |
| Engineer/Supenised Team Member/Lecturer | Total | 292 | 9 | 3 | 2 | 0 | 0 | 3 | 1 | 26 | 44 | 0 | 0 | 33 | 0 | 42 | 61 | 14 | 34 | 0 | 16 | 2 | 2 |
|  | Mean | ${ }^{3,9,97}$ | 42,660 | ${ }^{47,500}$ | ${ }^{37,750}$ |  |  | ${ }^{30,667}$ | 55,000 | 35,704 | 39851 |  |  | ${ }^{39,041}$ |  | 45,242 | ${ }^{36,994}$ | 42,73 | 39,17 |  | ${ }^{39,662}$ | ${ }^{81,000}$ | ${ }^{37,150}$ |
|  | Median | 39,000 | ${ }^{42,500}$ | 44,000 | 37,750 |  |  | 34,000 | 55,000 | 35,000 | 40,700 |  |  | 38,000 |  | 44.999 | 36,000 | ${ }^{40,661}$ | 36,700 |  | 39,900 | 81,000 | 37,50 |
|  | 1 Ist decile | 30,010 | 35.540 | 43,600 | ${ }^{31,550}$ |  |  | 22.800 | 55.000 | 28,700 | 30,195 |  |  | ${ }^{29,494}$ |  | ${ }^{36,162}$ | 30,000 | 31,900 | ${ }^{31,627}$ |  | 31.000 | ${ }^{81,000}$ | ${ }^{35,430}$ |
|  | Pth Decile | 51,000 | 47,400 | 52.800 | ${ }^{43,950}$ |  |  | ${ }^{37,200}$ | 55,000 | 43.250 | 46.600 |  |  | ${ }^{55,382}$ |  | 55,000 | 44.833 | 51.550 | 51.000 |  | 47,000 | ${ }^{81,000}$ | ${ }^{38,870}$ |
| Engineering Technican | Total | 11 | 1 | 2 | - | 0 | 0 | - | 0 | - | 0 | 0 | 0 | - | 0 | 3 | 3 | 1 | 0 | 0 | 1 | 0 | 0 |
|  | Mean | 35.988 | 28,000 | 30,959 |  |  |  |  |  |  |  |  |  |  |  | ${ }^{39,286}$ | ${ }^{38,363}$ | 55.000 |  |  | ${ }^{18,000}$ |  |  |
|  | Median | 30,000 | ${ }^{28,000}$ | 30,959 |  |  |  |  |  |  |  |  |  |  |  | ${ }^{30,000}$ | ${ }^{43,888}$ | 55.000 |  |  | 18,000 |  |  |
|  | $1{ }^{15 \text { d Decile }}$ | 21,200 | 28,000 | 24.916 |  |  |  |  |  |  |  |  |  |  |  | 28,400 | 25,738 | 55,000 |  |  | 18,000 |  |  |
|  | 9th Decie | 55,000 | 28.000 | ${ }^{37,002}$ |  |  |  |  |  |  |  |  |  |  |  | ${ }^{53,887}$ | 48,778 | 55.000 |  |  | 18,000 |  |  |
| Postdoctoral | Trotal | $\frac{2}{3550}$ | $\frac{1}{31000}$ | $\bigcirc$ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4000 | 0 | 0 |
|  | Median | ${ }^{35,550}$ | ${ }^{31,000}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 40.1000 |  |  |
|  | $1{ }^{\text {st Decile }}$ | 31,910 | 31.000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | ${ }^{40,100}$ |  |  |
|  | 9th Decile | 39,190 | 31.000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 40,100 |  |  |
| Graduate in Training/Engineer in Training/Postgraduate or Doctoral Student in Training | Total | 161 | 2 | 1 | 5 | 2 | 0 | 1 | 1 | 19 | 21 | 0 | 0 | 18 | 1 | 16 | 34 | 11 | 15 | 2 | 11 | 1 | 0 |
|  | Mean | ${ }^{30,245}$ | ${ }^{18,500}$ | ${ }^{29,800}$ | ${ }^{29,556}$ | ${ }^{35,050}$ |  | $\xrightarrow{27,000}$ | ${ }^{36,000}$ | 29,974 | ${ }^{28,876}$ |  |  | ${ }^{29,431}$ | ${ }^{26,000}$ | ${ }^{31,637}$ | ${ }^{31,443}$ | ${ }^{31,781}$ | ${ }^{30,644}$ | ${ }^{225500}$ | $\stackrel{29243}{ }$ | ${ }^{33,000}$ |  |
|  | ${ }^{\text {Median }}$ | 30,000 24,47 | 18,500 15700 | ${ }_{29,8900}$ | ${ }_{2}^{28.952}$ | 35,050 34290 |  | $\xrightarrow{27,000}$ | 36,000 36000 | ${ }^{29,000}$ | ${ }^{28,000}$ |  |  | 30,000 22000 | 26,000 26000 | 31,897 <br> 2524 | 30,00 24.650 | 30,000 27500 | ${ }^{28,000}$ | ${ }^{25,500}$ | ${ }^{31,500}$ | 33,000 33,000 |  |
|  | 9th Decile | 37.500 | 21,300 | 29.800 | ${ }^{32,927}$ | 35.810 |  | ${ }^{27,000}$ | 36,000 | ${ }^{33,880}$ | 35.000 |  |  | ${ }^{34,300}$ | 26.000 | ${ }^{38,384}$ | ${ }^{29,530}$ | 40.596 | ${ }^{\text {40,457 }}$ | ${ }^{26,700}$ | ${ }^{32,000}$ | ${ }^{33,000}$ |  |
|  | Total | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| Intem/Undergraduate Student Placement/Apprentice | Mean | 26,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | ${ }^{26,000}$ |  |  |
|  | Median | 26,000 26000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | ${ }^{26,000}$ |  |  |
|  | 隹 | 26,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | ${ }^{26,000}$ |  |  |
| Consultant/Contractor | Total | 23 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 10 | 1 | 0 | 0 | 0 | 0 | 1 | 1 | 4 | 3 | 0 | 0 | 1 | 1 |
|  | Mean | 53,197 |  | 38,000 |  |  |  |  |  | 41,925 | 83,000 |  |  |  |  | 45,000 | 85,000 | 37.820 | 98,333 |  |  | 54,000 | ${ }^{53,000}$ |
|  | Median | 42,000 |  | 38,000 |  |  |  |  |  | ${ }^{39,375}$ | 83,000 |  |  |  |  | 45,000 | 85,00 | 38,390 | 85.000 |  |  | ${ }^{54,000}$ |  |
|  | 1 1st decile | 35,300 |  | ${ }^{38,000}$ |  |  |  |  |  | 34,200 | 83,000 |  |  |  |  | 45,000 | 85,000 | ${ }^{35,134}$ | 81,000 |  |  | 54,000 | ${ }^{53,000}$ |
|  | Toth Decie | $\frac{84,600}{4}$ |  | $\stackrel{38,000}{0}$ |  |  |  |  |  | $\stackrel{48,00}{0}$ | $\frac{83,000}{0}$ |  |  |  |  | $\stackrel{45,00}{0}$ | ${ }_{85}^{8500}$ | 40,050 | ${ }^{121.000}$ |  |  | 54,000 |  |
| Safety Inseetor/Regulatoy Inspector/Audit hspector | $\frac{\text { Total }}{\text { Mean }}$ | ${ }_{36,919}^{4}$ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  | 0 | 0 | ${ }^{1} 88.000$ | 0 |  |  | ${ }^{11.500}$ |  | ${ }^{3,089}$ | 0 |  |  |
|  | Median | 36,200 |  |  |  |  |  |  |  |  |  |  |  | ${ }^{38,000}$ |  |  |  | 31.500 |  | ${ }^{39,089}$ |  |  |  |
|  | ${ }^{15 \text { ct Decile }}$ | 32,370 <br> 42044 |  |  |  |  |  |  |  |  |  |  |  | 38.000 38000 |  |  |  | 31.500 31500 |  | ${ }^{35,338}$ |  |  |  |
|  | Tth Decile | $\frac{42,044}{3}$ | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | $\stackrel{38.000}{0}$ | 0 | 0 | 0 | $\stackrel{31,500}{0}$ | 1 | ${ }^{42889}$ | 0 | 0 | 0 |
| Other | Mean | 41.167 |  | 45.000 |  |  |  |  |  |  |  | 40,000 |  |  |  |  |  |  | 38.500 |  |  |  |  |
|  | Median | 40,000 |  | 45.000 |  |  |  |  |  |  |  | 40,000 |  |  |  |  |  |  | ${ }^{38,500}$ |  |  |  |  |
|  | $\frac{1}{\text { 1st Decile }}$ | 38,800 44,000 |  | ${ }_{45,000}^{4500}$ |  |  |  |  |  |  |  | 40,000 40.000 |  |  |  |  |  |  | 38.500 38500 |  |  |  |  |
|  | ght Decie | 44,000 |  |  |  |  |  |  |  |  |  | 40.000 |  |  |  |  |  |  |  |  |  |  |  |


|  |  | Total | Academic | $\begin{array}{\|l\|l\|} \hline \text { Analyisis } \\ \text { nefeligence } \end{array}$ | Asset Mgt | $\begin{gathered} \text { Bus Du/ Bus } \\ \text { Strategy } \end{gathered}$ | $\begin{gathered} \text { Bus } \\ \text { Systems/IT } \end{gathered}$ | Cert/Qual Assurance | Construction | Consultancy | Design |  | ${ }_{\text {Finance }}^{\text {Type }}$ | Manuraturing | $\begin{aligned} & \text { Marketing and } \\ & \text { Sales } \end{aligned}$ | Operation | Proc Control/ | $\begin{gathered} \hline \text { Proc Safety/ } \\ \text { Health and } \\ \text { Environ } \end{gathered}$ | $\begin{gathered} \text { Proj Mgt/ } \\ \text { Admin/Mgt } \\ \text { Services } \end{gathered}$ | Regulatoy | RRD | RiskMgt | other |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Automotiv/Transport | Total | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 1 | 0 | 1 | 0 | 2 |
|  | Median | ${ }^{311349}$ |  |  |  |  |  |  |  | 28,800 |  |  |  | 34,000 |  |  | ${ }^{37,500}$ |  | ${ }^{31,349}$ |  | 30.000 |  | ${ }^{32,800}$ |
| Biochemical Engineering | Total | 19 | ${ }_{4}$ | 0 | 0 | 0 | 0 | 0 | 0 | $\frac{1}{3600}$ | 1 | 0 | 0 | 1 | 0 | 3 | 5 | 0 | 2 | 0 | 5 | 0 | 0 |
|  | Median | ${ }_{4}^{45.000}$ | ${ }^{47,000}$ | 2 | 3 | 3 | 0 | 0 | 0 | $\frac{36,000}{5}$ | ${ }_{60,000}^{10}$ | 0 | 1 | ${ }^{38,395}$ | 3 | ${ }^{43,000}$ | ${ }_{\substack{55.000 \\ 35}}$ | 16 | 75.000 19 | 4 | ${ }_{4}^{41,000}$ | 0 | 4 |
| Chenicial and Allied Products | Median | 55.99 | 82.000 | 63,400 | 30,000 | 70.000 |  |  |  | 36.500 | 44,000 |  | 140,000 | 64.585 | 86.000 | 47,000 | 48.000 | 62.000 | 51.000 | 71.500 | 53.000 |  | ${ }^{73.815}$ |
| Consultancy | Total | 115 | 0 | 0 | 2 | O | 0 | 0 | 0 | 54 | 18 | 0 | 0 | - | 0 | 1 | 9 | 12 | 7 | 1 | 2 | 5 |  |
|  | Median | 50,000 |  |  | ${ }^{27,476}$ | 65,000 |  |  |  | 57,60 | 53,500 |  |  |  |  | 45,000 | 56,000 | 47.150 | 39,000 | 27,000 | 25.000 | 07,122 | ${ }^{13,000}$ |
| Consumer Products | Total | $\frac{17}{58800}$ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | $\frac{1}{38000}$ | 0 | 0 | $\stackrel{3}{38000}$ | $\frac{3}{54000}$ | $\frac{3}{31510}$ | 0 | $\frac{7}{74500}$ | 0 | 0 |
| Contrating | Total | 58 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 2 | 28 | 0 | 0 | 0 | 0 | 0 | 8 | 3 | 12 | 0 | , | 1 | 0 |
|  | Median | 81.000 |  |  |  |  |  |  | 87.500 | 112.500 | 70,006 |  |  |  |  |  | 59,000 | 99.000 | 98.500 |  |  | 87500 |  |
| Eduation/Univesity | Total | 29 | ${ }^{25}$ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
|  | Median | 49,000 | 51,000 |  |  |  |  |  |  |  |  | 40.000 |  | 67,000 | 30,000 |  |  |  |  |  | 38,000 |  |  |
| Energy | Total | 49 | 48096 | 4500 | 0 | S | , | 0 | 0 | 19 | \% | 0 | 0 | 0 | 0 | , 25 | 500 | 0 | ${ }^{3}$ | 1 | 2 | ${ }^{3}$ | 0 |
|  | Median | 60.000 | ${ }^{48,096}$ | 45,000 |  | 105,000 | 59,946 |  |  | 70,000 | 48,000 |  |  |  |  | 43,750 | 46,000 |  | 60,000 | 68,000 | 51,250 | 00,000 |  |
| Finance, Insurance and Risk | Total | 23 | 0 | 1 | 0 | 1 | ${ }^{2}$ | 0 | 0 | 3 | 0 | 0 | 250 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 10 | 2 |
|  | Median | ${ }_{80}^{90,00}$ | 0 | ${ }^{38,000}$ | 0 | ${ }^{198,000}$ | ${ }^{28,750}$ | 1 | 1 | $\frac{87,000}{5}$ | 2 | 0 | $\frac{102500}{0}$ | 25 | 0 | 6 | 9 | $\frac{147,00}{1}$ | 21 | 0 | 15 | 86,500 | ${ }^{\text {95,.000 }}$ |
| Food and Dink | Median | 45,000 |  |  |  |  |  | ${ }_{84,363}$ | 70,000 | 52.000 | 85,000 |  |  | 39,000 |  | ${ }^{32,750}$ | 35,000 | 60.000 | 46.974 |  | 62,000 |  | ${ }^{89,000}$ |
| Fuel Cells Technology | Total | 3 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 0 | 0 |
|  | Median | 80.000 |  |  |  | 80,000 |  |  |  |  |  |  |  |  |  |  |  |  | 3,000 |  | 80,000 |  |  |
| Fuel Storage/Cas Storage/Oil Storage | Total | 66005 | 0 | 0 | 33000 | 0 | 0 | 0 | 200 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | Soe | , | 0 | 0 | 0 | 0 |
|  | Median | 66.005 |  |  | 135,000 |  |  |  | 48,000 |  |  |  |  |  |  |  |  | 65,000 | 67.010 |  |  |  |  |
| Heath, Safety and Enviromment | Total | -12 | ${ }_{1500}$ | 0 | 0 | 0 | 0 | 0 | 0 | ${ }_{5}^{5000}$ | 0 | 0 | 0 | 0 | 0 | $\frac{1}{115000}$ | 0 | 2 | 0 | $\frac{2}{5280}$ | 0 | 0 | 1 |
|  | Toedian | ${ }_{5}^{59}$ | 15,000 | 1 | 0 | 2 | 0 | 0 | 2 | $\stackrel{0}{0}$ | 5 | 0 | 0 | 3 | 1 | ${ }_{8}$ | 14 | $\frac{42.500}{7}$ | 13 | $\frac{52.50}{0}$ | 2 | 1 | 0 |
| Industrial Cases | Median | 57.888 |  | 40.500 |  | ${ }^{172,500}$ |  |  | 57.500 |  | 52.69 |  |  | 33,000 | 5,000 | 48.090 | 58.097 | 69.240 | 66,000 |  | 83.500 | 50,000 |  |
| Hon, Steel and Other Meals | Total | 9 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 2 | 1 | 0 | 2 | $\stackrel{2}{2}$ | 0 | 0 | 1 | 0 | 0 |
|  | Motal | $\frac{35,500}{2}$ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | $\frac{67,00}{0}$ | 0 | 0 | 0 | $\stackrel{30.960}{0}$ | $\stackrel{49,000}{0}$ | 0 | $\stackrel{34500}{0}$ | ${ }^{42.800}$ | 0 | 0 | $\frac{50.000}{0}$ | 0 | 1 |
| Liquid and Natural Cas Reclassifiction | Median | 60.998 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 75.000 |  |  |  |  | 46.396 |
| Manuracturing | Total | 56 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 6 | 0 | 0 | 15 | 1 | 6 | 15 | 0 | 7 | 0 | 6 | 0 | 0 |
|  | Median | 38,200 |  |  |  |  |  |  |  |  | 40,000 |  |  | 33500 | 39,000 | ${ }^{37,600}$ | ${ }^{35500}$ |  | 56,000 |  | ${ }^{6,318}$ |  |  |
| Medicine/Medical Equipment | Total | 11 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 4 | 0 | 3 | 0 | 1 |
|  | ${ }_{\text {Median }}^{\text {Total }}$ | ${ }_{4}^{45,00}{ }^{13}$ | 0 | 0 | 0 | 0 | 0 | $\stackrel{20,000}{0}$ | 0 | 2 | $\frac{20.000}{0}$ | 0 | 0 | 1 | 1 | ${ }_{38,000}^{1}$ | 8 | 0 | $\frac{59.500}{0}$ | 0 | 400,100 | 0 | 45.000 |
| Mining and Mirerals | Median | 50,000 |  |  |  |  |  |  |  | ${ }^{31,000}$ |  |  |  | 59,000 | ${ }^{61.000}$ | ${ }^{33,000}$ | ${ }_{41,750}$ |  |  |  |  |  |  |
| $\begin{aligned} & \text { Non-Governmental Organisation/ } \\ & \text { Industry Body/Trade Body } \\ & \hline \end{aligned}$ | Toal | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Median |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Nuclear/Nuclear Decommisisioning | $\frac{\text { Total }}{\text { Median }}$ | ${ }_{4}^{120}$ | $\frac{1}{14,000}$ | $\frac{3}{47800}$ | $\frac{1}{34985}$ | $\frac{1}{93080}$ | 0 | $\frac{1}{38000}$ | 0 | ${ }_{6} 6$ | ${ }_{4}^{42}$ | 0 | 0 | $\frac{1}{25000}$ | 0 | $\frac{12}{45999}$ | ${ }_{40}^{14}$ | $\stackrel{10}{52388}$ | ${ }_{5}^{13}$ | ${ }^{3}$ | ${ }_{4}^{5}$ | $\frac{1}{5600}$ | $\stackrel{3}{72462}$ |
| Oil and Case Exploration and Production | Median | ${ }^{\text {4,000 }}$ | 14,000 | $\frac{47800}{2}$ | $\frac{34,885}{7}$ | $\frac{93.080}{6}$ | 0 | $\stackrel{38,000}{0}$ | 2 | ${ }^{65,000}$ | ${ }^{45,76}$ | 0 | 1 | $\frac{250,000}{2}$ | 0 | ${ }^{45,999}$ | ${ }^{40,000}$ | ${ }_{31}^{52,388}$ | ${ }^{55,000}$ | $\frac{69,00}{0}$ | $\frac{45,000}{2}$ | $\frac{56,000}{3}$ | $\frac{54.682}{5}$ |
|  | Median | 70.040 |  | 77,700 | 125.000 | ${ }^{131.500}$ |  |  | ${ }^{112.500}$ | 67.975 | 57300 |  | 120,000 | 105,905 |  | 60,000 | 56,000 | 68.000 | 93,000 |  | 90.850 | 90,000 | 62,000 |
| Oil Refining | Total | 93 | 0 | 2 | 0 | 2 | 0 | 1 | 0 | 10 | 7 | 0 | 1 | 12 | 10 | 22 | 6 | 11 | 7 | 0 | 0 | 2 | 0 |
|  | Median | 65,000 |  | 71,250 |  | 85.500 |  | ${ }_{54,000}$ |  | ${ }_{87,300}$ | 52,000 |  | 87,000 | 57.656 | 94,000 | ${ }^{53,250}$ | ${ }^{49,480}$ | 70,000 | 69.000 |  |  | 06.500 |  |
| Paper and Packaging | Total | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Median | ${ }^{77,500}$ |  |  |  |  |  |  |  |  |  |  |  | $\stackrel{77500}{7}$ | $\stackrel{\text { 101,709 }}{1}$ | ${ }_{8}^{62,000}$ |  |  |  |  |  |  |  |
| Petrochemicals <br> Pharmaceuticals and Personal Care Products | $\frac{\text { Total }}{\text { Median }}$ | $\stackrel{62}{55,50}$ | 0 | $\frac{2}{39,250}$ | 0 | ${ }^{147,000}$ | 0 | 0 | 0 | $\frac{2}{62,125}$ | $\frac{6}{51,50}$ | 0 | 0 | $\stackrel{7}{70,888}$ | ${ }_{83,000}$ | $\stackrel{8}{53,963}$ | ${ }_{46,998}^{44}$ | $\frac{3}{70.000}$ | ${ }_{68,500}^{8}$ | $\frac{1}{160.000}$ | ${ }_{56,500}^{6}$ | $\bigcirc$ | ${ }^{96,072}$ |
|  | Total | 104 | 1 | 1 | 0 | 0 | 2 | 1 | 3 | 4 | 2 | 0 | 0 | 20 | 1 | 7 | 15 | 9 | 20 | T | 14 | 1 | 2 |
|  | Median | 45,500 | ${ }^{16.548}$ | 68,000 |  |  | 75,000 | 27,000 | 80,000 | 46,000 | 73,000 |  |  | 49,250 | 50,000 | ${ }^{35,800}$ | 40.980 | 57.36 | ${ }_{50,550}$ | 24,000 | 42.500 | 33,000 | ${ }^{36,000}$ |
| Pastics | Total | 8 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | ${ }^{3}$ | 0 | 0 | 1 |  | 2 | 0 | 1 | 0 | 0 |
|  | Meedian | $\frac{49.64}{10}$ | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 54.000 | 0 | 1 | $\frac{29.500}{2}$ | $\frac{48,37}{0}$ | $\frac{39,125}{2}$ | 0 | $\frac{90.000}{1}$ | 0 | 0 |
| Power Ceneration- Fossil Fuels | Median | 56,750 |  | 81.000 |  | 66.100 |  |  |  | 47,250 |  |  |  |  |  | 30.000 | 53.000 |  | ${ }^{46,934}$ |  | 61.000 |  |  |
| Power Ceneration - Nuctear Ceneration | Total | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 4 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 | 0 |  | 0 | 0 |
|  | Median | 52.000 |  |  |  |  |  |  |  | 105.000 | 49.250 |  |  |  |  | 80.000 |  |  |  |  | 48.000 |  |  |
| Power Ceneration-Renewables | Toal | 12 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | , | 1 | 0 | 0 | 1 | 0 |  | 1 | 0 | 3 | 0 | 0 | 0 | 0 |
|  | Median | 52.000 |  |  | ${ }^{132,500}$ |  |  |  |  | 28,900 | 28,000 |  |  | 65,000 |  | $5{ }^{50,00}$ | ${ }^{28,500}$ |  | 880.000 |  |  |  |  |
| Process Automation, System and Control | $\frac{\text { Total }}{\text { Median }}$ | ${ }^{58}$ | 0 | 0 | 0 | 0 | $\frac{1}{52500}$ | 0 | 0 | $\frac{1}{27.000}$ | 0 | ${ }^{48,000}$ | 0 | 0 | $\frac{1}{26,000}$ | 0 | $\frac{1}{76,000}$ | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Total | 24 | 0 | 0 | 0 | I | 0 | , | 0 | 0 | 8 | 0 | 0 | 0 | 2 | 0 | 9 | 0 | 2 | 0 | 1 | 0 | 0 |
| Process Plant and Equipment | Median | 53.500 |  |  |  | 88,000 |  | 47,000 |  |  | 55.500 |  |  |  | 73,500 |  | 49.500 |  | ${ }^{42,905}$ |  | 87.500 |  |  |
| Public Sector (Including Defence, Government <br> And Regulatory Authorities) | Toal | 14 | 0 | 0 | , | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | , | 2 | 0 | 8 | , | 0 | 0 |
|  | Total | ${ }_{4}^{4}$ | 0 | 0 | 94.000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 4.400 | 50.20 | 1 | \%,50, | ${ }^{2}$ | 0 | 0 |
| Surface Chemisty/Paints and Adhesives | Median | 33,000 |  |  |  |  |  |  |  |  |  |  |  | 18.000 |  |  | 33,344 |  | 33,000 |  |  |  |  |
| Waste Mangement | Total | 19 | 1 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 4 | 6 | 1 | ${ }^{4}$ | 0 | 0 | 0 | 0 |
|  | Medeal | ${ }^{48,000} 9$ | 22,000 | 1 | 162,000 | 58,000 | 0 | 1 | 2 | ${ }_{2}$ | 29 | 0 | 0 | ${ }^{45,000}$ | 2 | 46,500 | ${ }_{\text {40,444 }}^{17}$ | \%0,000 | $\frac{58,000}{1}$ | 1 | 1 | 2 | 1 |
| Water <br> Other | Median | ${ }^{37500}$ |  | ${ }^{23,405}$ | ${ }^{37} 7.500$ | 104,000 |  | 58.000 | ${ }^{71,725}$ | ${ }^{37,600}$ | 36,500 |  |  | 59,000 | ${ }^{64,730}$ | 69.350 | ${ }^{32,000}$ | ${ }^{31,500}$ | ${ }^{32,100}$ | ${ }^{160,000}$ | 26,000 | 2.500 | 39,300 |
|  | $\frac{\text { Total }}{\text { Median }}$ | ${ }_{527}^{37}$ | $\stackrel{1}{44000}$ | 0 | $\frac{1}{123400}$ | ${ }^{3}$ | ${ }_{5}^{3}$ | $\stackrel{1}{34000}$ | ${ }_{96000}$ | ${ }^{2} 2$ | $\stackrel{1}{493}$ | 0 | 0 | $\stackrel{2}{4765}$ | $\bigcirc$ | $\stackrel{2}{47500}$ | ${ }_{38500}$ | 1 | 5 | 1 | 3 | 0 | 4 |
|  | Median | 52.000 | 44.000 |  | 123.400 | 60.000 |  | 34,00 | 96,000 |  |  |  |  | 47,650 |  | 47.500 | 38.500 | 52.000 | 56,000 | 90,000 | 30,000 |  | 7.50 |

# Led by members, supporting members, serving society 

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