## Salary Survey 2016

Analysis of the pay and benefits received by professional chemical engineers based in the UK



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In January 2016, IChemE conducted a salary survey of members in the UK. This report contains the salary data collected and a short summary comparing the 2016 data to that of previous years.
The survey was also extended to members in Australia, Malaysia, Ireland, the US, Singapore, South Africa, Canada, United Arab Emirates, India and New Zealand. The sample sizes for these countries were too small to make accurate assumptions and therefore no reports are available.

Questionnaires were sent to eligible members in January. 1,682 members participated in the survey. Of these, $54 \%$ of participants were Chartered Members.

## Definitions

The basic measure of the survey is the median, which is the half way point: in any chosen group, 50\% of the group earn more than the median, 50\% earn less. The earning distributions of any group are likely to be skewed - that is, a few in the group may earn very high salaries - but it is unlikely that many earn much less than the salary offered to new graduates. Because of the skew, the average or mean is likely to be higher than the median. The median therefore gives a fairer indication of what a typical member of the group is earning. Within any group, 10\% are paid less than the first decile, 50\% are paid more than the median, and 10\% are paid more than the ninth decile.

## Disclaimer:

Where a total doesn't reconcile, the respondent did not provide complete information e.g. did not indicate male or female, age, employment status etc. Please note that this did not impact on the salary reported, only the overall participation number.

## Summary of key findings



## Salaries and progression

The median salary for chemical engineers is $£ 57,000 / y$ (2015: $£ 55,600 / y$ ). Since 2006 median salaries have increased by $24 \%$ (see chart 1). The median salary for a chemical engineer graduating in 2015 is $£ 28,350$ (2014: $£ 30,000 / y$ ). This represents a $5.8 \%$ decrease from 2014, however chemical engineering remains the best paid engineering discipline for UK domiciled students.


## Gender gap

The percentage of female respondents held steady at $18 \%$. Median salaries for women are largely identical to their male counterparts in the earlier stages of their career, but widen markedly beyond the age of $30+$. Caution is advised due to lower sample sizes of older, female chemical engineers.

## Education



The median salaries of Chartered Chemical
Engineers with a first degree ( $£ 76,000 / \mathrm{y}$ ) are the same as those with a doctorate ( $£ 76,000 / \mathrm{y}$ ). Associate Members with a first degree ( $£ 52,000 / \mathrm{y}$ ) out-earn those with a doctorate ( $£ 45,500 / \mathrm{y}$ ).


## Industry comparisons

Median salaries are highest in the finance and insurance sector ( $£ 130,000 / \mathrm{y}$ ), followed by mining and minerals ( $£ 78,363 / \mathrm{y}$ ), oil refining ( $£ 75,000 / \mathrm{y}$ ) and oil and gas exploration and production ( $£ 75,000 / \mathrm{y}$ ). Graduate chemical engineers participating in the survey had most commonly secured employment in the oil and gas exploration and production sector, followed by chemical and allied products, consulting and oil refining.



Chart 1 - 2015 graduate salaries by industry sector

## £37.5k



Oil \& gas exploration and production

## £30.0k



Pharmaceuticals and personal care products
£27.6k B

Chemical \& allied products
£24.2k


Consultancy
£27.0k


Food and drink

## £26.5k



Water

Analysis
All data refers to $£ k$ median salary/y

Chart 2 - 'The value of the letters': Chartered engineer versus non-Chartered comparisions 1996-2016

2016
 2015
 2014




 २००४

 2000
 $\log \left[\begin{array}{l}\square \\ \square\end{array}\right.$

Chart 3 - Salary comparison and year-on-year trend by sector 2015-2016
*new industry category introduced in 2016

| Biochemical engineering |  | Oil and gas exploration and production | ¢76.0K 2\% |
| :---: | :---: | :---: | :---: |
|  | F58,0k 7 |  | ¢76.0k |
| Chemical and allied products | P65.0K $6 \%$ | Petrochemicals | PR.DK |
| Consultancy | P510k 7\% | Pharmaceuticals and personal care products | F470K |
| Consumer products | P4?5K 42\% | Plastics | FROUK 20\% |
| Contracting | F70.0K | Power generation - fossil fuels | P58.0K 8\% |
| Education/Universities | f55.0k 9\% | Power generation - nuclear decommissioning | F54, |
| Finance, insurance and risk | F30.0K | Power generation - nuclear generation | P4FOK 2\% |
| Food and drink | P65.0K 16\% | Power generation - renewables | P68, 0 K 3\% |
| Health, safety and environment | £63.5k 16\% | Process plant and equipment | P4b.0k |
| Industrial gases | ⑤7.0K $~ 11 \%$ | Public sector* | £45.5k |
| Iron, steel and other metals | $\text { F4O.OK } \vee 13 \%$ | Waste management | P6¢0K 17\% |
| Mining and minerals | $\text { F78.3K } \quad 36 \%$ | Water | ¢46.1K |

Chart 4 - Chemical engineering salary trends 2006-2016

## Top Decile

## Median



Chart 5 - Comparison by type of work 2016

2015 vs 2016

| $\begin{aligned} & \text { Finance/ } \\ & \text { procurement } \\ & \text { and supply } \end{aligned}$ | E110.0k |
| :---: | :---: |



Project management/
general administration
general adent services
management

## £69.0k $>$ £66.7k

| Construction and installation | £63.5k A £68.Ok |
| :---: | :---: |
| Process safety/ safety, health and the environment | £63.0k ¢ ¢63.0k |
| Education and training | £62.Ok $>$ ¢60.0 |


| Operations | £57.1k \&59.0k |
| :--- | :--- |


| Asset management | £55.2k ^ £65.2k |
| :---: | :---: |
| Manufacture and production | £55.0k ${ }^{\text {¢ }}$ ¢50.0k |
| Business systems/ IT and software | £54.9k $\quad$ ¢50.0k |


| Regulatory and compliance | £50.5k $\quad$ ¢48.0k |
| :---: | :---: |
| Design | £50.1k - £52.0k |

Analysis
All data refers to $£ k$ median salary/y

Chart 6 - Median salaries compared by UK region


Chart 7 - Female and male salaries compared by age


Chart 8 - Chartered engineer v non-Chartered salaries compared by age


## UK 2016 IChemE Survey Questions

## 1. What is your grade of IChemE membership?

- Chartered Member or Fellow
- Associate Member
- Affiliate or other

2. What is your gender?

- Male
- Female

3. What was your age on 1 January 2016?

- Under 25
- 25-29
- 30-34
- 35-39
-40-44
- 45-49
- 50-54
- 55-59
-60-64
-65+

4. What is the highest qualification you have attained?

- Doctorate
- Master's degree
- Bachelor's degree
- Non-graduate, diplomas etc

5. When did you graduate?

- In 2015
- Before 2015
- Non-graduate


## 6. Where is your primary place of work?

- Scotland
- North East
- North West
- Yorkshire \& Humberside
- West Midlands
- East Midlands
- East of England
- South West
- South East
- Wales
- Northern Ireland

7. What is your level of responsibility?

- Engineering technician
- Graduate in training/Engineer in training/Postdoctoral
- Engineer/Supervised team member/Lecturer
- Senior engineer/Senior lecturer
- Manager/Site Manager/Project Manager/Professor/Associate professor/Principal process engineer
- Senior manager/Director/Dean/ Head of department
- Chairman/Managing director/ Chief executive/Vice chancellor/ Vice president
- Consultant
- Other

8. What is the main sector in which you work?

- Biochemical engineering
- Chemical and allied products
- Consultancy
- Consumer products
- Contracting
- Education/Universities
- Finance, insurance and risk
- Food and drink
- Health, safety and environment
- Industrial gases
-Iron, steel and other metals
- Mining and minerals
- Oil and gas exploration and production
- Oil refining
- Paper and packaging
- Petrochemicals
- Pharmaceuticals and personal care products
- Plastics
- Power generation - fossil fuels
- Power generation - nuclear decommissioning
- Power generation - nuclear generation
- Power generation - renewables
- Process plant and equipment
- Public sector (including defence, government and regulatory authorities)
- Waste management
- Water
- Other (If other please specify)

| 9. What is your main type of work? | 12. What was your total earned income (including bonuses), before |
| :---: | :---: |
| - Asset management |  |
| - Business systems, IT and software | decimal places, £, \$, etc.) |
| - Construction and installation |  |
| - Design | 13. What pension related benefits in kind do you receive from your employer? |
| - Education and training |  |
| - Finance/financial services/procurement/supply |  |
| - Manufacture and production | - Defined benefit pension/company final salary scheme |
| - Marketing and sales | - Defined contribution pension/company money purchase scheme |
| - Operations |  |
| - Process safety/safety health and environment | - Non-contributory pension |
| - Project management/general administration/ management services | - Superannuation (Australia/NZ) |
|  | - Central Providence Fund (Singapore) |
| - Regulations/regulatory compliance | - 401k savings plan (US) |
| - Research and development | - None |
| - Other (If other please specify) |  |
| 10. What is the status of your employment? | 14. What other benefits in kind do you receive from your employer? |
|  | - Medical and dental insurance |
| - Full time | - Car and car allowance |
| - Part time | - Company share scheme |
|  | - Life insurance |
| 11. (for those who answered 'part time') | - Loans |
| How many hours per 4 week period did you typically work in 2015? (Nearest to the whole number, no decimals allowed) | - IChemE membership fees |
|  | - Other professional membership fees |
|  | - Childcare |
|  | - None |
|  | - Other (If other please specify) |

## Salary survey notes

## I. Level of responsibility

- Engineering technician: A member in employment, likely to be working in a process engineering support role such as technician or operator but without a formal chemical engineering undergraduate degree-level qualification.
- Graduate in training/Engineer in training/ Postdoctoral: A member in employment receiving training. Work is defined in detail and calculation and designs are subject to checking.
- Engineer/Supervised team member/Lecturer: A member who has completed practical training and now works in a chosen field, generally as a member of a project team, or supervised by a section leader - spot checks are made on the work, may have technicians or artisans reporting to him or her for experimental work.
- Senior engineer/Senior lecturer: A member working alone or as a member of a project team with responsibility for the major part of the project. Only work affecting major areas of safety are checked, responsibility for expenditure within the budget. In addition, one who is a senior teacher or lecturer at a college or university with responsibility for a particular course or subject.
- Manager/Site manager/Project manager/Professor/Associate professor/Principal engineer: A member working as a section leader/project manager with responsibility for a major project or section including responsibility for the work of the section and for expenditure, i.e. sets the budgets for subordinates. Also professor.
- Senior manager/Director/Dean/Head of department: A member working as a manager or director with responsibility for several sections/projects, responsible for expenditure and profit as well as technical aspects of the project. In addition, one who is a vice-principal at a college or head of department or dean at a university.
- Chairman/ Managing director/Chief executive/Vice chancellor/Vice president: A member working as a managing director or chief executive with total responsibility for policy, technical and administrative work, or one who is principal of a college or vice-chancellor of a university. ('The buck stops here').
- Consultant:. A member who is either self-employed, or employed by others, providing professional advice and services to another party (client).


## II. Total earned income - salaried employment

Please enter the rate of annual earnings in the specified currency on the 1 January 2016 from salaried employment in accordance with the notes below:

1. Income Tax and National Insurance contributions or contributions you make under a group superannuation scheme should be included.
2. Any insurance or superannuation contribution paid by an employer should be excluded.
3. Benefits in kind (e.g. employer contributions to pension schemes, use of car, sickness or accident insurance cover, accommodation at a nominal rent) should be excluded.
4. 'Current Annual Salary' should be taken to mean:
a) the basic rate of annual salary received from the sole or principal employer on 1 January 2016; plus
b) bonus payments including 'thirteenth month' payments. Director's or manager's fees, share of profits, commission, and other honoraria received from the sole or principal employer, during 2015.
5. Refunds of expenses incurred should be excluded.

## Section A

(1)
Classified by age, sex, 2015

sectona 1 TABLE 1 : EMPLorment Stans

|  |  | Total | Age Band |  |  |  |  |  |  |  |  |  | Graduate 201 | Highest Quaification |  |  |  | Gender |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Under 25 | ${ }^{25 \cdot 29}$ | 30.34 | 35.39 | 40.44 | 45.49 | 50.54 | 55.59 | 60.64 | ${ }^{65+}$ | Doctorate |  | Masters | Bachelors | Non-grad | Male | Female |
| Total | Total |  | 1682 | ${ }^{139}$ | 309 | 213 | 198 | ${ }^{204}$ | ${ }^{208}$ | ${ }^{203}$ | 124 | 64 | ${ }^{20}$ | ${ }^{68}$ | 167 | ${ }^{895}$ | 609 | 11 | 1376 | 305 |
|  | \% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% |
| Full lime | Total | 1606 | 139 | 307 | 208 | 194 | 193 | 196 | 195 | 119 | 49 | 6 | 68 | 152 | 864 | 579 | 11 | 1337 | 269 |
|  | \% | 96\% | 100\% | 99\% | 98\% | 98\% | 95\% | 94\% | 96\% | 96\% | 77\% | 30\% | 100\% | 91\% | 97\% | 95\% | 100\% | 97\% | 88\% |
| Partime | Total | 75 | 0 | 2 | 5 | 4 | 10 | 12 | 8 | 5 | 15 | 14 | 0 | 15 | 30 | 30 | 0 | 39 | 36 |
|  | \% | 4\% | 0\% | 1\% | 2\% | 2\% | 5\% | 6\% | 4\% | 4\% | 23\% | 70\% | 0\% | 9\% | 3\% | 5\% | 0\% | 3\% | 12\% |

Section A Classified by age, sex, 2015 graduation and highest
qualification

## SECTON A/ TABLE 2 : CURRENT ANNUAL SALARY OR SLLF EMPLOYED EARNINGS

|  | Total | Age Band |  |  |  |  |  |  |  |  |  | $\underset{2015}{\text { Graduate }^{2}}$ | Highest Qualification |  |  |  | Gender |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Under 25 | 25-29 | 30-34 | 35-39 | 40-44 | 45-49 | 50-54 | 55.59 | 60-64 | $65+$ |  | Doctorate | Masters | Bachelors | Non-grad | Male | Female |
| Total | 1682 | 139 | 309 | 213 | 198 | 204 | 208 | 203 | 124 | 64 | 20 | 68 | 167 | 895 | 609 | 11 | 1376 | 306 |
| <£16K | 10 | 4 | 1 | 1 | 0 | 0 | 1 | 1 | 1 | 1 | 0 | 5 | 0 | 8 | 2 | 0 | 9 | 1 |
| >=£16K | 2 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |  |  | 0 | 1 | 1 | 2 | 0 |
| =£18K | 3 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 1 | 0 | 1 | 2 | 0 | 3 | 0 |
| >=£19K | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 1 | 0 |
| $\rangle=£ 20 \mathrm{~K}$ | 6 | 2 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 3 | 3 | 0 | 4 | 2 |
| $\geq=£ 21 \mathrm{~K}$ | 3 | 0 | 1 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 2 | 0 | 0 | 3 |
| $\rangle=£ 22 \mathrm{~K}$ | 5 | 4 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 2 | 0 | 5 | 0 | 0 | 3 | 2 |
| >=£23K | 3 | 2 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 3 | 0 | 0 | 2 | 1 |
| $\rangle=E 24 \mathrm{~K}$ | 5 | 2 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 2 | 0 | 4 | 1 | 0 | 3 | 2 |
| >=E25K | 18 | 9 | 4 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 2 | 7 | 0 | 11 | 6 | 1 | 11 | 7 |
| $\geq=£ 26 \mathrm{~K}$ | 11 | 6 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 0 | 9 | 2 | 0 | 7 | 4 |
| >=E27K | 5 | 4 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 4 | 1 | 0 | 3 | 2 |
| >=£28K | 30 | 17 | 9 | 2 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 11 | 2 | 25 | 3 | 0 | 17 | 13 |
| >=£29K | 27 | 7 | 15 | 4 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 1 | 19 | 7 | 0 | 22 | 5 |
| >=E30K | 33 | 16 | 13 | 1 | 0 | 0 | 1 | 0 | 0 | 1 | 1 | 7 | 3 | 25 | 5 | 0 | 27 | 6 |
| >=E31K | 18 | 7 | 6 | 1 | 0 | 1 | 2 | 1 | 0 | 0 | 0 | 2 | 4 | 12 | 2 | 0 | 9 | 9 |
| >=E32K | 35 | 11 | 19 | 3 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 3 | 1 | 29 | 5 | 0 | 23 | 12 |
| >=E33K | 25 | 7 | 14 | 1 | 0 | 2 | 1 | 0 | 0 | 0 | 0 | 1 | 1 | 20 | 4 | 0 | 16 | 9 |
| >=E34K | 24 | 6 | 10 | 4 | 2 | 0 | 0 | 0 | 0 | 2 | 0 | 2 | 2 | 18 | 4 | 0 | 18 | 6 |
| >=E35K | 28 | 7 | 16 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 24 | 3 | 0 | 23 | 5 |
| >=E36K | 39 | 4 | 26 | 3 | 2 | 1 | 2 | 0 | 1 | 0 | 0 | 1 | 0 | 33 | 6 | 0 | 29 | 10 |
| $\bigcirc=£ 37 \mathrm{~K}$ | 30 | 4 | 17 | 7 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 24 | 5 | 0 | 24 | 6 |
| >=E38K | 28 | 3 | 13 | 6 | 3 | 1 | 0 | 2 | 0 | 0 | 0 | 0 | 2 | 23 | 3 | 0 | 20 | 8 |
| >=E39K | 19 | 1 | 10 | 4 | 2 | 2 | 0 | 0 | 0 | 0 | 0 | 1 | 6 | 13 | 0 | 0 | 13 | 6 |
| >=£40K | 138 | 10 | 53 | 28 | 19 | 12 | 3 | 10 | 1 | 1 | 1 | 3 | 16 | 93 | 29 | 0 | 106 | 32 |
| $\geq=$ ¢45 | 119 | 1 | 26 | 33 | 22 | 16 | 8 | 3 | 3 | 6 | 1 | 1 | 11 | 69 | 37 | 2 | 84 | 35 |
| $\rangle=550 \mathrm{~K}$ | 107 | 0 | 19 | 27 | 19 | 12 | 15 | 7 | 3 | 2 | 3 | 0 | 13 | 60 | 33 | 1 | 86 | 21 |
| $>=$ E55K | 118 | 0 | 17 | 16 | 27 | 15 | 18 | 10 | 10 | 4 | 1 | 1 | 13 | 61 | 42 | 2 | 96 | 22 |
| >=E60K | 95 | 0 | 4 | 19 | 14 | 15 | 11 | 16 | 11 | 4 | 1 | 0 | 12 | 41 | 42 | 0 | 83 | 12 |
| $>=$ ¢65 | 78 | 0 | 2 | 12 | 10 | 15 | 15 | 14 | 7 | 3 | 0 | 0 | 7 | 31 | 40 | 0 | 61 | 17 |
| >=£70K | 79 | 0 | 1 | 11 | 9 | 11 | 16 | 14 | 14 | 3 | 0 | 0 | 10 | 29 | 39 | 1 | 68 | 11 |
| $>=$ E75K | 67 | 0 | 0 | 6 | 8 | 14 | 16 | 14 | 6 | 2 | 1 | 0 | 6 | 20 | 41 | 0 | 61 | 6 |
| >=E80K | 60 | 1 | 1 | 4 | 10 | 11 | 12 | 12 | 6 | 2 | 1 | 0 | 9 | 22 | 29 | 0 | 53 | 7 |
| $\geq=£ 85 \mathrm{~K}$ | 45 | 0 | 1 | 2 | 7 | 8 | 9 | 8 | 3 | 6 | 1 | 0 | 9 | 14 | 22 | 0 | 41 | 4 |
| $>=$ E90K | 51 | 0 | 0 | 2 | 7 | 15 | 12 | 10 | 5 | 0 | 0 | 0 | 4 | 21 | 26 | 0 | 47 | 4 |
| $>=$ E95K | 35 | 0 | 0 | 0 | 9 | 5 | 10 | 4 |  | 1 | 1 | 1 | 3 | 14 | 18 | 0 | 32 | 3 |
| $\geq=£ 100 \mathrm{~K}$ | 30 | 0 | 0 | 4 | 4 | 2 | 8 | 5 | 4 | 3 | 0 | 1 | 7 | 7 | 16 | 0 | 27 | 3 |
| $>=E 105 \mathrm{~K}$ | 29 | 0 | 0 | 0 | 3 | 6 | 7 | 6 | 5 | 1 | 1 | 0 | 1 | 11 | 17 | 0 | 29 | 0 |
| $\geq=E 110 \mathrm{~K}$ | 23 | 0 | 0 | 1 | 2 | 5 | 4 | 2 | 3 | 5 | 1 | 0 | 3 | 11 | 9 | 0 | 21 | 2 |
| $\rangle=$ 1115 K | 18 | 0 | 0 | 0 | 1 | 4 | 3 | 7 | 2 | 1 | 0 | 0 | 0 | 6 | 12 | 0 | 18 | 0 |

## SECTION A/TABLE 2 : CURRENT ANNUAL SALARY OR SELF EMPLOYED EARNINGS

| SECTION A/ TABLE 2: CURRENT ANNUAL SALARY OR SELF EMPLOYED EARNINGS |  |  |  |  |  |  |  |  |  |  |  | $\begin{gathered} \text { Graduate } \\ 2015 \end{gathered}$ | Cont'd |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  | Highest Qualification | Gender |  |
|  | Total | Under 25 | $25-29$ | $30-34$ | 35-39 | 40-44 | 45-49 | 50-54 | 55-59 | 60-64 | $65+$ |  | Doctorate | Masters | Bachelors | Non-grad | Male | Female |
| >=£120K | 37 | 0 | 1 | 2 | 3 | 4 | 11 | 11 | 3 | 2 | 0 |  | 0 | 7 | 14 | 16 | 0 | 34 | 3 |
| >=E125K | 20 | 0 | 0 | 0 | 1 | 2 | 5 | 9 | 2 | 1 | 0 | 1 | 1 | 9 | 10 | 0 | 19 | 1 |
| $\lambda=£ 130 \mathrm{~K}$ | 15 | 0 | 0 | 1 | 2 | 6 | 0 | 2 | 3 | 1 | 0 | 0 | 0 | 6 | 9 | 0 | 15 | 0 |
| >=E135K | 12 | 0 | 1 | 0 | 1 | 1 | 1 | 1 | 4 | 2 | 1 | 0 | 1 | 4 | 7 | 0 | 11 | 1 |
| > $=1140 \mathrm{~K}$ | 13 | 0 | 0 | 0 | 1 | 2 | 0 | 8 | 2 | 0 | 0 | 0 | 4 | 4 | 5 | 0 | 13 | 0 |
| $\lambda=E 145 \mathrm{~K}$ | 7 | 0 | 0 | 0 | 0 | 1 | 2 | 2 | 2 | 0 | 0 | 0 | 1 | 4 | 2 | 0 | 7 |  |
| >=£150K | 41 | 0 | 0 | 1 | 0 | 6 | 9 | 16 | 5 | 4 | 0 | 0 | 3 | 17 | 19 | 2 | 40 | 1 |
| $\rangle=E 200 \mathrm{~K}$ | 17 | 0 | 0 | 0 | 0 | 4 | 2 | 4 | 4 | 2 | 1 | 0 | 1 | 6 | 9 | 1 | 16 | 1 |
| $>=$ ¢250K | 20 | 0 | 0 | 0 | 3 | 2 | 2 | 4 | 7 | 2 | 0 | 0 | 1 | 6 | 13 | 0 | 19 | 1 |
| Total | 1,682 | 139 | 309 | 213 | 198 | 204 | 208 | 203 | 124 | 64 | 20 | 68 | 167 | 895 | 609 | 11 | 1376 | 306 |
| Mean | 70,637 | 30,585 | 39,886 | 53,741 | 70,759 | 81,627 | 88,131 | 100,778 | 107,930 | 102,514 | 69,650 | 31,617 | 72,034 | 60,973 | 84,272 | 80,807 | 75,024 | 50,908 |
| Median | 57,000 | 30,000 | 37,500 | 50,000 | 58,740 | 72,750 | 78,000 | 83,000 | 81,000 | 82,000 | 54,250 | 28,350 | 61,000 | 47,500 | 71,000 | 55,000 | 60,186 | 45,000 |
| 1st Decile | 31,000 | 22,500 | 29,000 | 35,005 | 41,770 | 44,000 | 50,000 | 53,500 | 55,000 | 44,000 | 24,500 | 18,000 | 38,000 | 29,350 | 37,000 | 25,000 | 32,400 | 28,000 |
| Oth Decile | 120,000 | 38,930 | 54,000 | 75,000 | 100,008 | 130,000 | 125,000 | 150,000 | 183,131 | 165,000 | 122,500 | 42,000 | 120,000 | 109,000 | 130,000 | 160,000 | 125,000 | 80,000 |

Section A Classified by age, sex, 2015 graduation and highest

## SECTION A/TABLE 3 : BENEFITS IN KIND FOR SALARIED EMPLOYEES

|  |  | Total | Age Band |  |  |  |  |  |  |  |  |  | Graduate 2015 | Highest Qualification |  |  |  | Gender |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Under 25 | 25-29 | 30-34 | 35-39 | $40-44$ | 45-49 | 50-54 | 55-59 | 60-64 | 65+ |  | Doctorate | Masters | Bachelors | Non-grad | Male | Female |
|  | Total | 1682 | 139 | 309 | 213 | 198 | 204 | 208 | 203 | 124 | 64 | 20 | 68 | 167 | 895 | 609 | 11 | 1376 | 306 |
| 401k savings plan (US) | Total | 4 | 1 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 1 | 0 | 0 | 0 | 0 | 4 | 0 | 4 | 0 |
|  | \% | 0\% | 1\% | 0\% | 0\% | 0\% | 0\% | 0\% | 1\% | 0\% | 2\% | 0\% | 0\% | 0\% | 0\% | 1\% | 0\% | 0\% | 0\% |
| Central Providence Fund (Singapore) | Total | 2 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 1 | 0 | 2 | 0 |
|  | \% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 5\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% |
| Defined benefit pension/Company final salary scheme | Total | 499 | 36 | 74 | 51 | 65 | 65 | 66 | 73 | 49 | 18 | 2 | 22 | 66 | 259 | 172 | 2 | 413 | 86 |
|  | \% | 30\% | 26\% | 24\% | 24\% | 33\% | 32\% | 32\% | 36\% | 40\% | 28\% | 10\% | 32\% | 40\% | 29\% | 28\% | 18\% | 30\% | 28\% |
| Defined contribution pension/Company money purchase scheme | Total | 1013 | 91 | 211 | 134 | 118 | 116 | 127 | 120 | 58 | 30 | 8 | 36 | 89 | 555 | 362 | 7 | 813 | 200 |
|  | \% | 60\% | 66\% | 68\% | 63\% | 60\% | 57\% | 61\% | 59\% | 47\% | 47\% | 40\% | 53\% | 53\% | 62\% | 59\% | 64\% | 59\% | 65\% |
| Non-contributory pension | Total | 54 | 2 | 8 | 11 | 3 | 10 | 5 | 3 | 6 | 3 | 3 | 2 | 2 | 29 | 23 | 0 | 46 | 8 |
|  | \% | 3\% | 1\% | 3\% | 5\% | 2\% | 5\% | 2\% | 2\% | 5\% | 5\% | 15\% | 3\% | 1\% | 3\% | 4\% | 0\% | 3\% | 3\% |
| None | Total | 110 | 9 | 15 | 17 | 12 | 13 | 10 | 5 | 11 | 12 | 6 | 8 | 10 | 51 | 47 | 2 | 98 | 12 |
|  | \% | 7\% | 7\% | 5\% | 8\% | 6\% | 6\% | 5\% | 3\% | 9\% | 19\% | 30\% | 12\% | 6\% | 6\% | 8\% | 18\% | 7\% | 4\% |
| Medical and dental insurance | Total | 1007 | 71 | 157 | 121 | 130 | 130 | 133 | 143 | 81 | 30 | 11 | 26 | 86 | 513 | 400 | 8 | 839 | 168 |
|  | \% | 60\% | 51\% | 51\% | 57\% | 66\% | 64\% | 64\% | 70\% | 65\% | 47\% | 55\% | 38\% | 52\% | 57\% | 66\% | 73\% | 61\% | 55\% |
| Car or car allowance | Total | 505 | 14 | 16 | 24 | 61 | 96 | 94 | 102 | 65 | 28 | 5 | 7 | 54 | 187 | 260 | 4 | 445 | 60 |
|  | \% | 30\% | 10\% | 5\% | 11\% | 31\% | 47\% | 45\% | 50\% | 52\% | 44\% | 25\% | 10\% | 32\% | 21\% | 43\% | 36\% | 32\% | 20\% |
| Company share scheme | Total | 493 | 52 | 79 | 67 | 61 | 67 | 57 | 61 | 36 | 13 | 0 | 16 | 36 | 297 | 158 | 2 | 404 | 89 |
|  | \% | 29\% | 37\% | 26\% | 32\% | 31\% | 33\% | 27\% | 30\% | 29\% | 20\% | 0\% | 24\% | 22\% | 33\% | 26\% | 18\% | 29\% | 29\% |
| Life insurance | Total | 619 | 43 | 92 | 69 | 70 | 92 | 90 | 85 | 48 | 24 | 6 | 17 | 57 | 300 | 256 | 6 | 528 | 91 |
|  | \% | 37\% | 31\% | 30\% | 32\% | 35\% | 45\% | 43\% | 42\% | 39\% | 38\% | 30\% | 25\% | 34\% | 34\% | 42\% | 55\% | 38\% | 30\% |
| Loans | Total | 64 | 15 | 11 | 5 | 4 | 10 | 10 | 6 | 2 | 1 | 0 | 11 | 5 | 37 | 20 | 2 | 54 | 10 |
|  | \% | 4\% | 11\% | 4\% | 2\% | 2\% | 5\% | 5\% | 3\% | 2\% | 2\% | 0\% | 16\% | 3\% | 4\% | 3\% | 18\% | 4\% | 3\% |
| IChemE membership fees | Total | 1266 | 109 | 248 | 177 | 152 | 160 | 151 | 145 | 83 | 29 | 12 | 43 | 104 | 718 | 436 | 8 | 1034 | 232 |
|  | \% | 75\% | 78\% | 80\% | 83\% | 77\% | 78\% | 73\% | 71\% | 67\% | 45\% | 60\% | 63\% | 62\% | 80\% | 72\% | 73\% | 75\% | 76\% |
| Other professional membership fees | Total | 209 | 18 | 31 | 17 | 25 | 28 | 28 | 25 | 22 | 9 | 6 | 9 | 32 | 104 | 70 | 3 | 172 | 37 |
|  | \% | 12\% | 13\% | 10\% | 8\% | 13\% | 14\% | 14\% | 12\% | 18\% | 14\% | 30\% | 13\% | 19\% | 12\% | 12\% | 27\% | 13\% | 12\% |
| Childcare | Total | 152 | 11 | 16 | 29 | 45 | 28 | 13 | 6 | 4 | 0 | 0 | 8 | 15 | 86 | 50 | 1 | 118 | 34 |
|  | \% | 9\% | 8\% | 5\% | 14\% | 23\% | 14\% | 6\% | 3\% | 3\% | 0\% | 0\% | 12\% | 9\% | 10\% | 8\% | 9\% | 9\% | 11\% |
| None | Total | 171 | 12 | 27 | 18 | 20 | 24 | 22 | 15 | 12 | 15 | 6 | 10 | 35 | 79 | 55 | 2 | 140 | 31 |
|  | \% | 10\% | 9\% | 9\% | 9\% | 10\% | 12\% | 11\% | 7\% | 10\% | 23\% | 30\% | 15\% | 21\% | 9\% | 9\% | 18\% | 10\% | 10\% |
| Other | Total | 53 | 7 | 14 | 4 | 5 | 6 | 6 | 5 | 3 | 1 | 2 | 3 | 5 | 24 | 20 | 4 | 41 | 12 |
|  | \% | 3\% | 5\% | 5\% | 2\% | 3\% | 3\% | 3\% | 3\% | 2\% | 2\% | 10\% | 4\% | 3\% | 3\% | 3\% | 36\% | 3\% | 4\% |

SECTON A/TABLE 4 : SALARY OR SELF EMPLOYED EARNINGS BY GRADE AND SEX

|  |  | Total | Age Band |  |  |  |  |  |  |  |  |  | Graduate 2015 | Highest Qualification |  |  |  | Gender |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Under 25 | 25-29 | 30-34 | 35-39 | 40-44 | 45-49 | 50-54 | 55-59 | 60-64 | $65+$ | Doctorate |  | Masters | Bachelors | Non-grad | Male | Female |
| Chartered Members | Total |  | 933 | 1 | 37 | 109 | 118 | 152 | 170 | 169 | 101 | 59 | 17 | 2 | 97 | 392 | 441 | 3 | 810 | 123 |
|  | Median | 73,000 | 20,000 | 46,500 | 57,000 | 66,200 | 77,238 | 79,600 | 85,000 | 80,000 | 85,000 | 57,000 | 76,250 | 76,000 | 67,500 | 76,000 | 70,080 | 76,000 | 58,600 |
|  | Mean | 88,406 | 20,000 | 48,472 | 60,402 | 80,626 | 84,444 | 92,232 | 103,612 | 109,522 | 105,693 | 73,441 | 76,250 | 85,833 | 84,406 | 92,367 | 112,027 | 92,371 | 62,296 |
|  | 1st Decile | 45,000 | 20,000 | 38,000 | 40,000 | 45,000 | 47,000 | 50,313 | 55,000 | 54,000 | 45,200 | 24,000 | 56,000 | 49,000 | 42,000 | 48,000 | 56,000 | 47,500 | 36,057 |
|  | 9th Decile | 135,000 | 20,000 | 62,400 | 83,000 | 110,000 | 130,000 | 129,131 | 150,000 | 183,131 | 165,000 | 135,000 | 96,500 | 135,000 | 130,000 | 135,000 | 210,000 | 140,000 | 90,000 |
| Non-Chartered Members | Total | 749 | 138 | 272 | 104 | 80 | 52 | 38 | 34 | 23 | 5 | 3 | 66 | 70 | 503 | 168 | 8 | 566 | 183 |
|  | Median | 40,000 | 30,000 | 36,744 | 45,000 | 51,500 | 62,000 | 62,517 | 73,964 | 84,292 | 49,000 | 51,500 | 28,196 | 45,500 | 37,500 | 52,000 | 50,000 | 41,000 | 38,500 |
|  | Mean | 48,503 | 30,662 | 38,718 | 46,760 | 56,205 | 73,393 | 69,782 | 86,691 | 100,938 | 65,000 | 48,167 | 30,264 | 52,914 | 42,711 | 63,025 | 69,100 | 50,200 | 43,255 |
|  | 1st Decile | 28,000 | 23,500 | 29,000 | 32,000 | 37,334 | 42,000 | 45,000 | 41,000 | 61,000 | 9,998 | 30,000 | 18,000 | 31,000 | 28,000 | 28,500 | 17,000 | 29,000 | 26,000 |
|  | 9th Decile | 79,200 | 38,930 | 51,000 | 61,600 | 85,000 | 110,000 | 105,000 | 150,000 | 145,500 | 173,000 | 63,000 | 39,000 | 84,500 | 60,125 | 100,008 | 160,000 | 83,000 | 64,000 |
| Male | Total | 1,376 | 92 | 238 | 154 | 161 | 168 | 174 | 189 | 117 | 63 | 20 | 46 | 144 | 690 | 531 | 11 | 1,376 | 0 |
|  | Median | 60,186 | 30,000 | 37,500 | 50,230 | 60,000 | 76,588 | 80,000 | 84,000 | 81,000 | 80,000 | 54,250 | 28,727 | 62,000 | 50,000 | 74,000 | 55,000 | 60,186 |  |
|  | Mean | 75,024 | 30,582 | 40,128 | 55,588 | 72,163 | 86,641 | 93,678 | 102,750 | 107,660 | 101,998 | 69,650 | 30,876 | 75,277 | 65,654 | 87,012 | 80,807 | 75,024 |  |
|  | 1st Decile | 32,400 | 22,000 | 29,000 | 36,000 | 43,000 | 47,000 | 53,000 | 53,923 | 55,000 | 44,000 | 24,500 | 16,000 | 40,000 | 30,000 | 37,900 | 25,000 | 32,400 |  |
|  | 9th Decile | 125,000 | 38,375 | 54,800 | 80,000 | 100,000 | 130,000 | 129,217 | 150,000 | 183,131 | 165,000 | 122,500 | 42,000 | 120,000 | 118,500 | 131,500 | 160,000 | 125,000 |  |
| Female | Total | 306 | 47 | 71 | 59 | 37 | 36 | 34 | 14 | 7 | 1 | 0 | 22 | 23 | 205 | 78 | 0 | 0 | 306 |
|  | Median | 45,000 | 29,000 | 38,500 | 48,000 | 55,000 | 54,400 | 61,800 | 75,500 | 90,300 | 135,000 |  | 27,500 | 40,000 | 40,100 | 57,800 |  |  | 45,000 |
|  | Mean | 50,908 | 30,592 | 39,076 | 48,920 | 64,646 | 58,231 | 59,740 | 74,153 | 112,427 | 135,000 |  | 33,166 | 51,732 | 45,217 | 65,623 |  |  | 50,908 |
|  | 1st Decile | 28,000 | 25,000 | 30,000 | 31,000 | 38,000 | 31,000 | 31,086 | 42,736 | 36,000 | 135,000 |  | 24,500 | 30,000 | 28,000 | 33,000 |  |  | 28,000 |
|  | 9th Decile | 80,000 | 40,500 | 51,000 | 70,000 | 100,008 | 90,000 | 80,000 | 95,000 | 240,000 | 135,000 |  | 42,000 | 80,000 | 70,279 | 90,300 |  |  | 80,000 |

Section A Classified by age, sex, 2015 graduation and highest
qualification

SECTION A/TABLE 5 : SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - HIGHEST QUALIFICATION

|  |  | Total | Age Band |  |  |  |  |  |  |  |  |  | Graduate 2015 | Highest Qualification |  |  |  | Gender |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Under 25 | 25-29 | 30-34 | 35-39 | 40-44 | 45-49 | 50-54 | 55-59 | 60-64 | $65+$ | Doctorate |  | Masters | Bachelors | Non-grad | Male | Female |
| Doctorate | Total |  | 167 | 0 | 10 | 14 | 36 | 23 | 25 | 29 | 16 | 9 | 5 | 6 | 167 | 0 | 0 | 0 | 144 | 23 |
|  | Mean | 72,034 |  | 34,380 | 49,075 | 64,342 | 64,157 | 69,305 | 93,024 | 83,584 | 120,420 | 71,100 | 31,992 | 72,034 |  |  |  | 75,277 | 51,732 |
|  | Median | 61,000 |  | 31,000 | 44,000 | 58,250 | 52,000 | 62,000 | 85,000 | 74,500 | 89,000 | 57,000 | 30,500 | 61,000 |  |  |  | 62,000 | 40,000 |
|  | 1st Decile | 38,000 |  | 29,000 | 32,000 | 39,000 | 33,210 | 49,000 | 41,000 | 60,000 | 48,000 | 50,000 | 28,000 | 38,000 |  |  |  | 40,000 | 30,000 |
|  | 9th Decile | 120,000 |  | 45,000 | 65,000 | 104,000 | 120,000 | 100,000 | 150,000 | 135,000 | 400,000 | 110,000 | 39,000 | 120,000 |  |  |  | 120,000 | 80,000 |
| Masters | Total | 895 | 118 | 263 | 158 | 94 | 98 | 60 | 56 | 27 | 13 | 8 | 50 | 0 | 895 | 0 | 0 | 690 | 205 |
|  | Mean | 60,973 | 30,363 | 40,207 | 55,330 | 75,384 | 79,664 | 97,757 | 126,766 | 92,985 | 73,019 | 44,250 | 30,110 |  | 60,973 |  |  | 65,654 | 45,217 |
|  | Median | 47,500 | 30,000 | 38,000 | 50,000 | 59,850 | 70,140 | 80,000 | 91,837 | 84,292 | 65,300 | 37,500 | 28,000 |  | 47,500 |  |  | 50,000 | 40,100 |
|  | 1st Decile | 29,350 | 23,800 | 29,350 | 36,000 | 43,616 | 43,779 | 48,000 | 55,000 | 57,585 | 18,750 | 20,000 | 16,800 |  | 29,350 |  |  | 30,000 | 28,000 |
|  | 9th Decile | 109,000 | 38,375 | 54,000 | 77,000 | 107,000 | 125,000 | 156,100 | 185,000 | 140,000 | 118,000 | 97,000 | 36,750 |  | 109,000 |  |  | 118,500 | 70,279 |
| Bachelors | Total | 609 | 19 | 36 | 41 | 66 | 81 | 122 | 116 | 80 | 41 | 7 | 12 | 0 | 0 | 609 | 0 | 531 | 78 |
|  | Mean | 84,272 | 32,973 | 39,069 | 49,211 | 68,424 | 87,708 | 86,665 | 90,149 | 118,315 | 109,069 | 97,643 | 37,708 |  |  | 84,272 |  | 87,012 | 65,623 |
|  | Median | 71,000 | 30,000 | 34,798 | 48,271 | 59,490 | 76,000 | 79,075 | 79,295 | 87,000 | 80,000 | 80,000 | 30,000 |  |  | 71,000 |  | 74,000 | 57,800 |
|  | 1st Decile | 37,000 | 18,000 | 25,000 | 34,000 | 40,000 | 48,000 | 52,000 | 50,000 | 54,500 | 48,000 | 25,000 | 18,000 |  |  | 37,000 |  | 37,900 | 33,000 |
|  | 9th Decile | 130,000 | 48,360 | 55,000 | 69,437 | 98,000 | 130,000 | 120,000 | 135,000 | 220,000 | 167,000 | 220,000 | 56,000 |  |  | 130,000 |  | 131,500 | 90,300 |
| Non-grad | Total | 11 | 2 | 0 | 0 | 2 | 2 | 1 | 2 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 11 | 11 | 0 |
|  | Mean | 80,807 | 21,000 |  |  | 45,900 | 132,500 | 160,000 | 102,000 | 70,080 | 56,000 |  |  |  |  |  | 80,807 | 80,807 |  |
|  | Median | 55,000 | 21,000 |  |  | 45,900 | 132,500 | 160,000 | 102,000 | 70,080 | 56,000 |  |  |  |  |  | 55,000 | 55,000 |  |
|  | 1st Decile | 25,000 | 17,000 |  |  | 45,800 | 55,000 | 160,000 | 54,000 | 70,080 | 56,000 |  |  |  |  |  | 25,000 | 25,000 |  |
|  | 9th Decile | 160,000 | 25,000 |  |  | 46,000 | 210,000 | 160,000 | 150,000 | 70,080 | 56,000 |  |  |  |  |  | 160,000 | 160,000 |  |

Section A Classified by age, sex, 2015 graduation and highest

## SECTION A/TABLE 6 : SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - CHARTERED MEMBERS OR FELLOWS

|  |  | Total | Age Band |  |  |  |  |  |  |  |  |  | Graduate 2015 | Highest Qualification |  |  |  | Gender |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Under 25 | 25-29 | 30-34 | 35-39 | 40-44 | 45-49 | 50-54 | 55-59 | 60-64 | $65+$ | Doctorate |  | Masters | Bachelors | Non-grad | Male | Female |
| Chairman/Managing director/Chief executive/Vice chancellor/Vice president | Total |  | 23 | 0 | 0 | 0 | 1 | 5 | 4 | 5 | 5 | 3 | 0 | 0 | 1 | 7 | 15 | 0 | 23 | 0 |
|  | Mean | 208,870 |  |  |  | 115,000 | 141,200 | 277,750 | 152,600 | 362,448 | 98,927 |  |  | 114,780 | 123,429 | 255,016 |  | 208,870 |  |
|  | Median | 145,000 |  |  |  | 115,000 | 130,000 | 152,500 | 150,000 | 369,000 | 102,000 |  |  | 114,780 | 105,000 | 160,000 |  | 145,000 |  |
|  | 1st Decile | 80,000 |  |  |  | 115,000 | 80,000 | 101,000 | 125,000 | 92,000 | 80,000 |  |  | 114,780 | 80,000 | 92,000 |  | 80,000 |  |
|  | 9th Decile | 447,241 |  |  |  | 115,000 | 210,000 | 705,000 | 183,000 | 585,000 | 114,780 |  |  | 114,780 | 200,000 | 585,000 |  | 447,241 |  |
| Senior manager/Director/ Dean/Head of department | Total | 138 | 0 | 0 | 0 | 10 | 28 | 31 | 37 | 18 | 12 | 2 | 1 | 19 | 45 | 73 | 1 | 135 | 3 |
|  | Mean | 121,106 |  |  |  | 95,930 | 109,875 | 116,193 | 136,243 | 130,688 | 127,169 | 77,750 | 96,500 | 112,122 | 133,636 | 114,503 | 210,000 | 122,486 | 59,033 |
|  | Median | 105,750 |  |  |  | 72,500 | 99,750 | 102,000 | 115,000 | 124,624 | 111,500 | 77,750 | 96,500 | 103,000 | 115,000 | 105,000 | 210,000 | 109,000 | 60,000 |
|  | 1st Decile | 67,500 |  |  |  | 52,025 | 65,000 | 67,600 | 78,000 | 70,000 | 67,563 | 50,000 | 96,500 | 66,000 | 59,000 | 67,600 | 210,000 | 68,000 | 49,500 |
|  | 9th Decile | 192,000 |  |  |  | 190,000 | 192,000 | 148,000 | 202,000 | 200,000 | 240,000 | 105,500 | 96,500 | 187,000 | 189,280 | 192,000 | 210,000 | 192,000 | 67,600 |
| Manager/Site Manager/ Project Manager/ Associate professor/Professor/ Principal engineer | Total | 366 | 0 | 13 | 20 | 43 | 71 | 73 | 76 | 46 | 21 | 3 | 1 | 41 | 138 | 185 | 2 | 316 | 50 |
|  | Mean | 90,742 |  | 54,351 | 61,656 | 95,743 | 80,293 | 85,006 | 102,462 | 99,954 | 117,131 | 134,667 | 56,000 | 80,425 | 94,971 | 90,174 | 63,040 | 94,445 | 67,338 |
|  | Median | 75,000 |  | 51,000 | 60,500 | 73,500 | 75,000 | 79,150 | 83,500 | 78,971 | 85,000 | 97,000 | 56,000 | 75,000 | 72,500 | 78,000 | 63,040 | 78,925 | 60,500 |
|  | 1st Decile | 50,000 |  | 41,000 | 40,750 | 51,000 | 48,000 | 57,000 | 55,000 | 55,000 | 56,000 | 87,000 | 56,000 | 49,000 | 49,000 | 55,000 | 56,000 | 53,000 | 39,125 |
|  | 9th Decile | 129,794 |  | 67,000 | 87,062 | 120,000 | 130,000 | 120,000 | 146,000 | 139,000 | 135,000 | 220,000 | 56,000 | 120,000 | 147,000 | 125,000 | 70,080 | 130,000 | 97,500 |
| Senior engineer/Senior lecturer | Total | 265 | 0 | 7 | 51 | 57 | 37 | 48 | 35 | 16 | 12 | 2 | 0 | 26 | 129 | 110 | 0 | 220 | 45 |
|  | Mean | 67,543 |  | 49,589 | 61,201 | 68,806 | 67,422 | 74,360 | 76,271 | 59,603 | 58,047 | 62,500 |  | 67,141 | 66,528 | 68,828 |  | 68,635 | 62,203 |
|  | Median | 60,900 |  | 50,000 | 57,000 | 61,000 | 60,000 | 68,087 | 70,000 | 57,543 | 55,250 | 62,500 |  | 60,000 | 60,000 | 62,000 |  | 61,000 | 55,000 |
|  | 1st Decile | 44,000 |  | 36,600 | 42,000 | 45,000 | 44,000 | 42,400 | 50,000 | 46,500 | 34,100 | 45,000 |  | 48,000 | 42,000 | 45,000 |  | 45,000 | 36,000 |
|  | 9th Decile | 106,000 |  | 62,400 | 77,000 | 97,000 | 111,000 | 115,347 | 120,000 | 71,280 | 84,000 | 80,000 |  | 100,000 | 107,000 | 106,118 |  | 106,618 | 80,000 |
| Engineer/Supervised team member/Lecturer | Total | 67 | 0 | 15 | 35 | 5 | 4 | 4 | 3 | , | , |  | 0 | 2 | 46 | 19 | 0 | 48 | 19 |
|  | Mean | 52,157 |  | 43,853 | 56,241 | 44,119 | 72,544 | 36,797 | 40,016 | 90,300 |  |  |  | 60,300 | 51,109 | 53,838 |  | 54,196 | 47,006 |
|  | Median | 46,500 |  | 43,000 | 55,000 | 44,395 | 75,588 | 32,043 | 38,000 | 90,300 |  |  |  | 60,300 | 44,698 | 50,000 |  | 51,400 | 42,000 |
|  | 1st Decile | 36,000 |  | 35,000 | 38,000 | 29,000 | 50,000 | 22,500 | 38,000 | 90,300 |  |  |  | 60,000 | 36,000 | 33,000 |  | 38,000 | 31,086 |
|  | 9th Decile | 77,175 |  | 52,800 | 80,000 | 63,000 | 89,000 | 60,600 | 44,049 | 90,300 |  |  |  | 60,600 | 80,000 | 77,175 |  | 77,175 | 80,000 |
| Engineering technician | Total | 0 | 0 | - | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1st Decile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Graduate in training/Engineer in training/Postdoctoral | Total | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | , | 0 | 1 | 0 |
|  | Mean | 20,000 | 20,000 |  |  |  |  |  |  |  |  |  |  |  |  | 20,000 |  | 20,000 |  |
|  | Median | 20,000 | 20,000 |  |  |  |  |  |  |  |  |  |  |  |  | 20,000 |  | 20,000 |  |
|  | 1st Decile | 20,000 | 20,000 |  |  |  |  |  |  |  |  |  |  |  |  | 20,000 |  | 20,000 |  |
|  | 9th Decile | 20,000 | 20,000 |  |  |  |  |  |  |  |  |  |  |  |  | 20,000 |  | 20,000 |  |
| Consultant | Total | 60 | 0 | 2 | 3 | 1 | 5 | 6 | 10 | 14 | 10 | 9 | 0 | 6 | 22 | 32 | 0 | 56 | 4 |
|  | Mean | 86,524 |  | 41,000 | 87,000 | 50,000 | 83,100 | 126,000 | 85,299 | 83,944 | 109,175 | 56,333 |  | 128,333 | 79,556 | 83,476 |  | 87,678 | 70,375 |
|  | Median | 78,995 |  | 41,000 | 100,000 | 50,000 | 90,000 | 131,000 | 80,995 | 79,500 | 86,000 | 43,000 |  | 85,000 | 95,250 | 78,000 |  | 78,995 | 71,500 |
|  | 1st Decile | 26,866 |  | 40,000 | 61,000 | 50,000 | 44,500 | 76,000 | 55,500 | 28,732 | 24,375 | 20,000 |  | 42,000 | 24,000 | 30,000 |  | 25,000 | 40,000 |
|  | 9th Decile | 137,500 |  | 42,000 | 100,000 | 50,000 | 105,000 | 170,000 | 124,000 | 140,000 | 267,500 | 135,000 |  | 400,000 | 128,000 | 148,000 |  | 140,000 | 98,500 |
| Other | Total | 13 | 0 | 0 | 0 | 1 | 2 | 4 | 3 | , |  | 1 | 0 | 2 | 5 | 6 | 0 | 11 | 2 |
|  | Mean | 88,415 |  |  |  | 130,000 | 76,000 | 72,150 | 92,267 | 80,000 | 165,000 | 57,000 |  | 73,500 | 84,000 | 97,067 |  | 91,345 | 72,300 |
|  | Median | 80,000 |  |  |  | 130,000 | 76,000 | 71,500 | 90,000 | 80,000 | 165,000 | 57,000 |  | 73,500 | 80,000 | 83,500 |  | 80,000 | 72,300 |
|  | 1st Decile | 58,600 |  |  |  | 130,000 | 66,000 | 58,600 | 61,800 | 80,000 | 165,000 | 57,000 |  | 57,000 | 63,000 | 58,600 |  | 61,800 | 58,600 |
|  | 9th Decile | 130,000 |  |  |  | 130,000 | 86,000 | 87,000 | 125,000 | 80,000 | 165,000 | 57,000 |  | 90,000 | 125,000 | 165,000 |  | 130,000 | 86,000 |

Section A Classified by age, sex, 2015 graduation and highest

SECTION A/ TABLE 7 : SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - ASSOCIATES

|  |  | Total | Age Band |  |  |  |  |  |  |  |  |  | Graduate 2015 | Highest Qualification |  |  |  | Gender |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Under 25 | 25-29 | 30-34 | 35-39 | 40-44 | 45-49 | 50-54 | 55-59 | 60-64 | $65+$ | Doctorate |  | Masters | Bachelors | Non-grad | Male | Female |
| Chairman/Managing director/Chief executive/Vice chancellor/Vice president | Total |  | 5 | 0 | 1 | 0 | 0 | 0 | 1 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 5 | 0 | 4 | 1 |
|  | Mean | 145,000 |  | 120,000 |  |  |  | 65,000 | 190,000 | 175,000 |  |  |  |  |  | 145,000 |  | 121,250 | 240,000 |
|  | Median | 120,000 |  | 120,000 |  |  |  | 65,000 | 190,000 | 175,000 |  |  |  |  |  | 120,000 |  | 115,000 | 240,000 |
|  | 1st Decile | 65,000 |  | 120,000 |  |  |  | 65,000 | 190,000 | 110,000 |  |  |  |  |  | 65,000 |  | 65,000 | 240,000 |
|  | 9th Decile | 240,000 |  | 120,000 |  |  |  | 65,000 | 190,000 | 240,000 |  |  |  |  |  | 240,000 |  | 190,000 | 240,000 |
| Senior manager/Director/ Dean/Head of department | Total | 36 | 0 | , | 1 | 5 | 9 | 5 | 6 | 7 | 1 | 1 | 0 | 4 | 11 | 19 | 2 | 28 | 8 |
|  | Mean | 111,457 |  | 46,750 | 61,500 | 87,142 | 128,056 | 113,000 | 124,083 | 111,714 | 173,000 | 51,500 |  | 80,375 | 87,614 | 127,221 | 155,000 | 120,920 | 78,339 |
|  | Median | 88,000 |  | 46,750 | 61,500 | 90,000 | 75,000 | 105,000 | 134,000 | 72,000 | 173,000 | 51,500 |  | 65,000 | 72,500 | 100,000 | 155,000 | 97,500 | 71,250 |
|  | 1st Decile | 58,000 |  | 46,750 | 61,500 | 70,000 | 56,000 | 80,000 | 58,000 | 60,000 | 173,000 | 51,500 |  | 51,500 | 58,000 | 64,000 | 150,000 | 56,000 | 58,000 |
|  | 9th Decile | 200,000 |  | 46,750 | 61,500 | 100,008 | 321,000 | 160,000 | 200,000 | 275,000 | 173,000 | 51,500 |  | 140,000 | 120,000 | 275,000 | 160,000 | 250,000 | 120,000 |
| Manager/Site Manager/ <br> Project Manager/ <br> Associate professor/Professor/ <br> Principal engineer | Total | 109 | 4 | 12 | 19 | 23 | 16 | 17 | 12 | 5 | 0 | 1 | 2 | 19 | 51 | 37 | 2 | 83 | 26 |
|  | Mean | 63,125 | 35,250 | 43,708 | 53,929 | 59,043 | 71,825 | 65,464 | 85,940 | 95,220 |  | 63,000 | 83,500 | 58,184 | 66,158 | 62,413 | 45,900 | 64,368 | 59,156 |
|  | Median | 56,000 | 35,000 | 40,000 | 50,000 | 54,000 | 65,350 | 62,000 | 75,500 | 90,600 |  | 63,000 | 83,500 | 57,000 | 55,000 | 59,000 | 45,900 | 62,000 | 52,500 |
|  | 1st Decile | 38,500 | 30,000 | 37,500 | 38,000 | 40,000 | 47,000 | 53,000 | 61,000 | 72,000 |  | 63,000 | 42,000 | 38,000 | 39,000 | 37,500 | 45,800 | 39,000 | 38,500 |
|  | 9th Decile | 86,000 | 41,000 | 54,000 | 75,000 | 82,000 | 110,000 | 85,000 | 128,000 | 145,500 |  | 63,000 | 125,000 | 82,000 | 90,600 | 86,000 | 46,000 | 86,000 | 85,000 |
| Senior engineer/Senior lecturer | Total | 90 | 0 | 11 | 28 | 18 | 12 | 8 | 8 | 4 | 1 | 0 | 0 | 17 | 43 | 29 | 1 | 73 | 17 |
|  | Mean | 52,507 |  | 44,671 | 49,703 | 52,228 | 53,797 | 52,540 | 59,549 | 79,048 | 44,000 |  |  | 53,836 | 50,777 | 54,241 | 54,000 | 54,099 | 45,670 |
|  | Median | 48,501 |  | 42,000 | 48,501 | 52,394 | 47,000 | 47,250 | 60,895 | 75,595 | 44,000 |  |  | 46,000 | 46,500 | 54,000 | 54,000 | 50,000 | 46,000 |
|  | 1st Decile | 37,450 |  | 37,900 | 37,000 | 36,900 | 39,000 | 24,320 | 41,000 | 61,000 | 44,000 |  |  | 39,000 | 38,200 | 34,500 | 54,000 | 39,000 | 36,000 |
|  | 9th Decile | 74,000 |  | 52,000 | 60,000 | 78,000 | 75,000 | 90,000 | 83,000 | 104,000 | 44,000 |  |  | 87,000 | 62,532 | 78,000 | 54,000 | 78,000 | 55,000 |
| Engineer/Supervised team member/Lecturer | Total | 258 | 27 | 162 | 42 | 21 | 2 | 0 | 2 |  | 2 | 0 | 8 | 15 | 211 | 32 |  | 192 | 66 |
|  | Mean | 39,842 | 33,252 | 38,990 | 43,828 | 44,579 | 55,000 |  | 40,000 |  | 49,000 |  | 39,438 | 36,719 | 39,664 | 42,478 |  | 40,439 | 38,104 |
|  | Median | 37,563 | 32,000 | 36,784 | 40,500 | 44,000 | 55,000 |  | 40,000 |  | 49,000 |  | 32,500 | 35,600 | 37,500 | 39,250 |  | 37,625 | 36,925 |
|  | 1st Decile | 29,000 | 23,500 | 30,000 | 32,000 | 37,768 | 50,000 |  | 40,000 |  | 49,000 |  | 19,000 | 30,000 | 29,254 | 29,000 |  | 30,000 | 28,000 |
|  | 9th Decile | 51,000 | 40,500 | 51,000 | 50,460 | 55,000 | 60,000 |  | 40,000 |  | 49,000 |  | 100,000 | 44,620 | 51,000 | 57,000 |  | 51,000 | 52,000 |
| Engineering technician | Total | 8 | 0 | 5 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | , | 5 | 3 | 0 | 5 | 3 |
|  | Mean | 39,610 |  | 42,640 | 35,375 | 32,930 |  |  |  |  |  |  |  |  | 34,890 | 47,477 |  | 45,126 | 30,417 |
|  | Median | 33,965 |  | 35,000 | 35,375 | 32,930 |  |  |  |  |  |  |  |  | 35,000 | 32,930 |  | 35,000 | 30,000 |
|  | 1st Decile | 20,500 |  | 20,500 | 30,000 | 32,930 |  |  |  |  |  |  |  |  | 30,000 | 20,500 |  | 32,100 | 20,500 |
|  | 9th Decile | 89,000 |  | 89,000 | 40,750 | 32,930 |  |  |  |  |  |  |  |  | 40,750 | 89,000 |  | 89,000 | 40,750 |
| Graduate in training/Engineer in training/Postdoctoral | Total | 157 | 96 | 57 | 1 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 50 | 1 | 135 | 21 | 0 | 110 | 47 |
|  | Mean | 31,541 | 30,450 | 33,729 | 25,000 | 29,750 | 21,600 |  |  |  |  |  | 27,270 | 34,500 | 31,925 | 28,929 |  | 31,621 | 31,353 |
|  | Median | 30,200 | 30,000 | 32,550 | 25,000 | 29,750 | 21,600 |  |  |  |  |  | 28,000 | 34,500 | 31,000 | 29,000 |  | 30,100 | 31,000 |
|  | 1st Decile | 25,000 | 24,500 | 26,000 | 25,000 | 25,000 | 21,600 |  |  |  |  |  | 21,250 | 34,500 | 25,000 | 21,000 |  | 25,000 | 24,500 |
|  | 9th Decile | 40,500 | 38,500 | 45,000 | 25,000 | 34,500 | 21,600 |  |  |  |  |  | 32,750 | 34,500 | 40,500 | 33,500 |  | 40,000 | 42,000 |
| Consultant | Total | 19 | 2 | 4 | 4 | 0 | 3 | 0 | 2 | 2 | 1 | 1 | 0 | 1 | 13 | 5 | 0 | 14 | 5 |
|  | Mean | 56,592 | 31,500 | 39,260 | 41,475 |  | 84,000 |  | 101,658 | 97,000 | 9,998 | 30,000 |  | 95,000 | 38,289 | 96,500 |  | 61,911 | 41,700 |
|  | Median | 40,000 | 31,500 | 38,250 | 37,900 |  | 80,000 |  | 101,658 | 97,000 | 9,998 | 30,000 |  | 95,000 | 36,500 | 97,000 |  | 54,320 | 33,500 |
|  | 1st Decile | 28,500 | 29,500 | 33,500 | 28,500 |  | 75,000 |  | 71,815 | 95,000 | 9,998 | 30,000 |  | 95,000 | 28,500 | 75,000 |  | 30,000 | 28,500 |
|  | 9th Decile | 99,000 | 33,500 | 47,040 | 61,600 |  | 97,000 |  | 131,500 | 99,000 | 9,998 | 30,000 |  | 95,000 | 61,600 | 131,500 |  | 99,000 | 80,000 |
| Other | Total | 9 | 2 | 3 | 1 | 2 | 0 | 1 | 0 | 0 | 0 | 0 | 3 | 2 | 7 | 0 | 0 | 7 | 2 |
|  | Mean | 38,478 | 14,000 | 47,283 | 29,450 | 68,500 |  | 10,000 |  |  |  |  | 19,150 | 34,225 | 39,693 |  |  | 37,186 | 43,000 |
|  | Median | 36,850 | 14,000 | 47,000 | 29,450 | 68,500 |  | 10,000 |  |  |  |  | 14,000 | 34,225 | 36,850 |  |  | 29,450 | 43,000 |
|  | 1st Decile | 10,000 | 14,000 | 36,850 | 29,450 | 39,000 |  | 10,000 |  |  |  |  | 14,000 | 29,450 | 10,000 |  |  | 10,000 | 39,000 |
|  | 9th Decile | 98,000 | 14,000 | 58,000 | 29,450 | 98,000 |  | 10,000 |  |  |  |  | 29,450 | 39,000 | 98,000 |  |  | 98,000 | 47,000 |

Section A Classified by age, sex, 2015 graduation and highest

SECTION A/TABLE 8 : MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY INDUSTRY SECTOR

|  |  | Total | Age Band |  |  |  |  |  |  |  |  |  | Graduate 2015 | Highest Qualification |  |  |  | Gender |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Under 25 | 25-29 | 30-34 | 35-39 | 40-44 | 45-49 | 50-54 | 55-59 | 60-64 | $65+$ | Doctorate |  | Masters | Bachelors | Non-grad | Male | Female |
| Biochemical engineering | Total |  | 32 | 1 | 3 | 7 | 2 | 5 | 5 | 4 | 1 | 4 | 0 | 0 | 12 | 10 | 10 | 0 | 27 | 5 |
|  | Median f | 56,000 | 33,500 | 37,000 | 45,000 | 61,394 | 58,000 | 57,000 | 84,000 | 75,000 | 74,000 |  |  | 59,500 | 37,250 | 57,500 |  | 58,000 | 37,000 |
| Chemical and allied products | Total | 184 | 14 | 30 | 9 | 22 | 34 | 33 | 27 | 11 | 3 | 1 | 7 | 16 | 88 | 78 | 2 | 159 | 25 |
|  | Median f | 55,000 | 28,600 | 37,500 | 49,000 | 49,500 | 64,500 | 70,000 | 75,000 | 71,280 | 114,780 | 51,500 | 27,592 | 54,525 | 44,244 | 70,640 | 102,500 | 57,000 | 46,000 |
| Consultancy | Total | 153 | 16 | 25 | 32 | 21 | 15 | 16 | 12 | 8 | 5 | 3 | 6 | 6 | 95 | 51 | 1 | 121 | 32 |
|  | Median f | 51,000 | 28,734 | 37,000 | 53,700 | 59,000 | 84,000 | 74,750 | 96,258 | 65,000 | 58,000 | 25,000 | 24,250 | 65,500 | 44,000 | 65,000 | 54,000 | 54,000 | 39,125 |
| Consumer products | Total | 22 | 4 | 4 | 4 | 0 | 4 | 3 | 3 | 0 | 0 | 0 | 1 | 3 | 10 | 8 | 1 | 16 | 6 |
|  | Median f | 42,500 | 28,500 | 30,500 | 42,000 |  | 53,200 | 120,000 | 76,000 |  |  |  | 29,000 | 31,000 | 40,750 | 58,200 | 17,000 | 46,250 | 30,500 |
| Contracting | Total | 107 | 9 | 13 | 10 | 13 | 14 | 13 | 15 | 12 | 5 | 3 | 3 | 2 | 59 | 46 | 0 | 90 | 17 |
|  | Median f | 70,000 | 32,500 | 42,000 | 56,892 | 78,500 | 76,425 | 79,700 | 78,000 | 102,000 | 70,764 | 45,000 | 32,500 | 81,000 | 61,000 | 78,575 |  | 71,500 | 51,000 |
| Education/ university | Total | 31 | 0 | 0 | 4 | 7 | 1 | 4 | 8 | 4 | 1 | 2 | 1 | 29 | 0 | 2 | 0 | 27 | 4 |
|  | Median f | 55,000 |  |  | 43,750 | 43,000 | 66,000 | 60,000 | 74,250 | 60,500 | 99,000 | 72,000 | 34,500 | 57,000 |  | 38,465 |  | 55,000 | 54,810 |
| Finance, insurance and risk | Total | 14 | 0 | 0 | 0 | 0 | 4 | 3 | 3 | 2 | 1 | 1 | 0 | 2 | 4 | 8 | 0 | 14 | 0 |
|  | Median $£$ | 130,000 |  |  |  |  | 181,100 | 115,347 | 140,000 | 86,800 | 155,000 | 135,000 |  | 121,600 | 85,300 | 137,500 |  | 130,000 |  |
| Food and drink | Total | 66 | 6 | 15 | 4 | 10 | 3 | 8 | 8 | 10 | 0 | 2 | 5 | 9 | 36 | 21 | 0 | 49 | 17 |
|  | Median f | 55,000 | 27,000 | 33,550 | 42,500 | 57,000 | 67,500 | 90,500 | 75,000 | 71,000 |  | 46,500 | 27,000 | 67,340 | 38,050 | 64,000 |  | 60,000 | 39,100 |
| Health, safety and environment | Total | 18 | 1 | 2 | 1 | 0 | 0 | 4 | 3 | 6 | 1 | 0 | 0 | 2 | 6 | 10 | 0 | 14 | 4 |
|  | Median f | 63,500 | 29,500 | 27,250 | 50,000 |  |  | 79,087 | 65,000 | 103,500 | 44,000 |  |  | 120,000 | 52,500 | 63,500 |  | 66,587 | 31,500 |
| Industrial gases | Total | 46 | 4 | 12 | 3 | 8 | 6 | 4 | 4 | 2 | 2 | 1 | 3 | 5 | 29 | 12 | 0 | 36 | 10 |
|  | Median f | 57,500 | 25,000 | 38,344 | 47,000 | 78,000 | 68,000 | 72,825 | 69,500 | 108,600 | 101,000 | 110,000 | 25,000 | 80,000 | 45,173 | 69,500 |  | 64,500 | 48,024 |
| Iron, steel and other metals | Total | 10 | 2 | 3 | 0 | 2 | 0 | 2 | 0 | 0 | 1 | 0 | 1 | 1 | 6 | 3 | 0 | 10 | 0 |
|  | Median f | 40,000 | 22,500 | 29,000 |  | 51,490 |  | 66,000 |  |  | 55,000 |  | 20,000 | 44,000 | 28,500 | 55,000 |  | 40,000 |  |
| Mining and minerals | Total | 14 | 1 | 0 | 1 | 3 | 2 | 2 | 3 | 2 | 0 | 0 | 1 | 4 | 4 | 6 | 0 | 13 | 1 |
|  | Median f | 78,363 | 28,000 |  | 50,500 | 104,000 | 70,500 | 93,363 | 64,000 | 65,000 |  |  | 28,000 | 102,000 | 49,526 | 67,000 |  | 86,726 | 28,000 |
| Oil and gas exploration and production | Total | 313 | 24 | 67 | 53 | 31 | 42 | 34 | 31 | 15 | 11 | 5 | 7 | 16 | 189 | 106 | 2 | 257 | 56 |
|  | Median f | 75,000 | 35,000 | 46,650 | 62,000 | 95,000 | 112,500 | 120,000 | 121,000 | 145,500 | 120,000 | 75,000 | 37,500 | 90,000 | 58,000 | 94,000 | 185,000 | 85,000 | 55,000 |
| Oil refining | Total | 99 | 8 | 19 | 9 | 8 | 9 | 16 | 9 | 16 | 4 | 1 | 1 | 5 | 51 | 43 | 0 | 82 | 17 |
|  | Median f | 75,000 | 39,715 | 46,500 | 55,000 | 86,000 | 97,000 | 79,750 | 109,000 | 93,500 | 95,500 | 80,000 | 32,000 | 82,000 | 55,000 | 89,000 |  | 80,000 | 40,791 |
| Other | Total | 87 | 7 | 12 | 9 | 8 | 14 | 8 | 14 | 6 | 8 | 1 | 6 | 14 | 32 | 40 | 1 | 73 | 14 |
|  | Median f | 55,000 | 27,000 | 32,473 | 47,000 | 62,000 | 55,000 | 66,500 | 60,590 | 77,186 | 82,500 | 50,000 | 28,377 | 48,500 | 46,250 | 59,376 | 70,080 | 60,000 | 40,500 |

## SECTION A/ TABLE 8 : MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY INDUSTRY SECTOR

|  |  | Total | Age Band |  |  |  |  |  |  |  |  |  | Graduate 2015 | Highest Qualification |  |  |  | Gender |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Under 25 | 25-29 | 30-34 | 35-39 | 40-44 | 45-49 | 50-54 | 55-59 | 60-64 | $65+$ | Doctorate |  | Masters | Bachelors | Non-grad | Male | Female |
| Paper and packaging | Total |  | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 |
|  | Median f | 64,000 |  |  |  |  | 64,000 |  |  |  |  |  |  |  |  | 64,000 |  |  | 64,000 |
| Petrochemicals | Total | 78 | 4 | 22 | 9 | 12 | 6 | 7 | 12 | 2 | 4 | 0 | 1 | 5 | 50 | 23 | 0 | 63 | 15 |
|  | Median f | 61,000 | 35,750 | 39,000 | 60,000 | 60,750 | 78,425 | 86,000 | 100,100 | 90,460 | 97,000 |  | 39,000 | 73,000 | 48,250 | 90,000 |  | 65,500 | 42,000 |
| Pharmaceuticals and personal care products | Total | 91 | 13 | 17 | 17 | 14 | 9 | 6 | 10 | 4 | 1 | 0 | 6 | 12 | 53 | 23 | 3 | 71 | 20 |
|  | Median f | 47,000 | 30,000 | 36,000 | 51,000 | 46,000 | 66,000 | 53,663 | 88,500 | 68,990 | 89,000 |  | 30,000 | 53,000 | 44,000 | 55,000 | 45,800 | 46,000 | 50,500 |
| Plastics | Total | 14 | 1 | 2 | 2 | 1 | 0 | 5 | 3 | 0 | 0 | 0 | 1 | 2 | 5 | 7 | 0 | 14 | 0 |
|  | Median f | 68,000 | 30,000 | 44,000 | 36,575 | 51,000 |  | 103,490 | 187,000 |  |  |  | 30,000 | 194,500 | 40,000 | 103,490 |  | 68,000 |  |
| Power generation and fossil fuels | Total | 21 | 2 | 4 | 1 | 2 | 3 | 4 | 2 | 3 | 0 | 0 | 0 | 1 | 11 | 9 | 0 | 18 | 3 |
|  | Median f | 58,000 | 29,500 | 31,000 | 69,437 | 59,750 | 77,300 | 36,029 | 54,000 | 91,000 |  |  |  | 66,000 | 38,126 | 58,000 |  | 58,980 | 36,000 |
| Power generation and nuclear <br> decommissioning | Total | 57 | 5 | 13 | 3 | 11 | 5 | 8 | 7 | 4 | 1 | 0 | 4 | 4 | 32 | 21 | 0 | 48 | 9 |
|  | Median f | 54,000 | 32,000 | 41,000 | 48,271 | 55,000 | 59,000 | 71,000 | 73,000 | 59,500 | 72,000 |  | 30,100 | 60,000 | 42,000 | 60,191 |  | 54,000 | 53,850 |
| Power generation and nuclear generation | Total | 37 | 7 | 11 | 9 | 4 | 2 | 1 | 2 | 1 | 0 | 0 | 4 | 0 | 27 | 10 | 0 | 31 | 6 |
|  | Median f | 45,000 | 30,000 | 35,595 | 46,000 | 62,227 | 63,500 | 49,600 | 87,500 | 69,500 |  |  | 29,750 |  | 45,657 | 39,000 |  | 45,000 | 50,500 |
| Power generation and renewables | Total | 17 | 1 | 4 | 6 | 2 | 0 | 2 | 2 | 0 | 0 | 0 | 0 | 1 | 13 | 3 | 0 | 13 | 4 |
|  | Median f | 58,000 | 28,000 | 40,000 | 56,325 | 80,500 |  | 82,500 | 92,500 |  |  |  |  | 66,000 | 40,000 | 93,000 |  | 58,500 | 37,250 |
| Process plant and equipment | Total | 49 | 3 | 11 | 6 | 7 | 3 | 5 | 7 | 3 | 4 | 0 | 3 | 3 | 24 | 22 | 0 | 38 | 11 |
|  | Median f | 45,000 | 26,000 | 34,000 | 43,000 | 50,000 | 39,000 | 54,000 | 69,000 | 110,000 | 70,000 |  | 18,000 | 40,000 | 37,300 | 53,750 |  | 49,750 | 32,000 |
| Public sector | Total | 26 | 0 | 2 | 2 | 2 | 7 | 4 | 2 | 3 | 4 | 0 | 0 | 4 | 16 | 6 | 0 | 20 | 6 |
|  | Median f | 45,555 |  | 40,000 | 41,500 | 40,205 | 48,000 | 40,293 | 37,525 | 64,000 | 41,050 |  |  | 42,205 | 42,000 | 56,000 |  | 45,555 | 44,500 |
| Waste management | Total | 17 | 1 | 5 | 1 | 0 | 1 | 2 | 2 | 4 | 1 | 0 | 0 | 0 | 5 | 12 | 0 | 14 | 3 |
|  | Median f | 59,000 | 22,000 | 29,000 | 42,000 |  | 59,000 | 85,000 | 64,250 | 69,095 | 75,000 |  |  |  | 42,000 | 64,250 |  | 60,000 | 59,000 |
| Water | Total | 78 | 5 | 13 | 11 | 8 | 14 | 9 | 10 | 5 | 3 | 0 | 7 | 9 | 40 | 28 | 1 | 58 | 20 |
|  | Median f | 45,100 | 26,500 | 29,000 | 39,000 | 53,250 | 47,500 | 80,000 | 62,250 | 65,000 | 56,000 |  | 26,500 | 39,000 | 39,500 | 64,140 | 56,000 | 52,750 | 33,549 |

Section A Classified by age, sex, 2015 graduation and highest

## SECTION A/ TABLE 9: MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY TYPE OF WORK

|  |  | Total | Age Band |  |  |  |  |  |  |  |  |  | Graduate 2015 | Highest Qualification |  |  |  | Gender |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Under 25 | 25-29 | 30-34 | 35-39 | $40-44$ | 45-49 | 50-54 | 55-59 | 60-64 | $65+$ | Doctorate |  | Masters | Bachelors | Non-grad | Male | Female |
| Design | Total |  | 524 | 49 | 126 | 86 | 63 | 59 | 57 | 50 | 15 | 14 | 5 | 16 | 22 | 325 | 177 | 0 | 427 | 97 |
|  | Median f | 52,000 | 30,000 | 37,713 | 53,700 | 60,000 | 70,000 | 78,000 | 78,300 | 71,280 | 78,500 | 45,000 | 26,000 | 68,500 | 44,000 | 65,650 |  | 55,000 | 42,200 |
| Research and development | Total | 133 | 10 | 16 | 15 | 28 | 18 | 13 | 15 | 11 | 7 | 0 | 7 | 54 | 44 | 34 | 1 | 111 | 22 |
|  | Median f | 55,000 | 29,377 | 32,000 | 39,000 | 57,500 | 64,500 | 62,000 | 77,880 | 70,000 | 60,000 |  | 28,700 | 61,000 | 38,050 | 60,000 | 17,000 | 58,000 | 39,946 |
| Manufacture and production | Total | 190 | 22 | 46 | 21 | 16 | 27 | 19 | 20 | 16 | , | 0 | 12 | 14 | 99 | 75 | 2 | 150 | 40 |
|  | Median f | 50,000 | 29,500 | 37,877 | 50,500 | 48,500 | 62,737 | 58,500 | 85,000 | 78,040 | 105,000 |  | 28,100 | 56,250 | 42,500 | 57,500 | 47,540 | 50,000 | 50,465 |
| Project management/general administration/management services | Total | 172 | 8 | 21 | 22 | 22 | 16 | 19 | 34 | 21 | 8 | 1 | 4 | 9 | 87 | 74 | 2 | 142 | 30 |
|  | Median f | 66,750 | 30,000 | 37,900 | 45,000 | 75,750 | 73,140 | 79,150 | 96,000 | 96,000 | 99,500 | 63,000 | 30,000 | 82,000 | 52,000 | 82,850 | 97,900 | 71,000 | 49,500 |
| Construction and installation | Total | 34 | 3 | 3 | 3 | 5 | 9 | 5 | 4 | 2 | 0 | 0 | 3 | 1 | 16 | 17 | 0 | 31 | 3 |
|  | Median f | 68,000 | 31,000 | 35,000 | 61,600 | 56,000 | 68,000 | 80,000 | 74,964 | 105,000 |  |  | 30,000 | 70,000 | 56,250 | 72,000 |  | 68,000 | 56,000 |
| Operations | Total | 185 | 19 | 43 | 29 | 20 | 25 | 19 | 14 | 14 | 1 | 1 | 12 | 7 | 113 | 64 | 1 | 156 | 29 |
|  | Median f | 59,000 | 33,000 | 40,500 | 57,000 | 58,300 | 106,000 | 115,000 | 68,750 | 112,000 | 57,000 | 220,000 | 27,796 | 45,000 | 54,000 | 73,500 | 160,000 | 60,513 | 48,000 |
| Business systems/IT and software | Total | 9 | 0 | 3 | 0 | 0 | 0 | 2 | 3 | 1 | 0 | 0 | 1 | 2 | 3 | 4 | 0 | 8 | 1 |
|  | Median f | 50,000 |  | 39,000 |  |  |  | 44,500 | 75,000 | 92,000 |  |  | 39,000 | 44,000 | 40,000 | 75,000 |  | 62,500 | 39,000 |
| Marketing and sales | Total | 56 | 2 | 5 | 2 | 12 | 4 | 7 | 9 | 6 | 7 | 2 | 1 | 2 | 20 | 34 | 0 | 47 | 9 |
|  | Median f | 79,425 | 25,750 | 34,000 | 40,018 | 55,000 | 86,425 | 90,000 | 117,464 | 99,600 | 102,000 | 65,250 | 25,000 | 37,000 | 62,000 | 89,500 |  | 90,000 | 45,000 |
| Finance/Financial services/Procurement and supply | Total | 11 | 0 | 0 | 1 | 2 | 2 | 1 | 2 | 0 | 1 | 2 | 0 | 2 | 2 | 7 | 0 | 11 | 0 |
|  | Median f | 130,000 |  |  | 50,000 | 93,500 | 181,100 | 97,500 | 120,000 |  | 130,000 | 122,500 |  | 133,100 | 75,000 | 130,000 |  | 130,000 |  |
| Asset management | Total | 42 | 0 | 6 | 5 | 6 | 8 | 7 | 7 | 1 | 2 | 0 | 1 | 5 | 25 | 10 | 2 | 37 | 5 |
|  | Median f | 65,250 |  | 33,230 | 54,075 | 61,525 | 69,000 | 76,500 | 127,000 | 135,000 | 151,732 |  | 29,450 | 40,000 | 60,000 | 75,000 | 51,000 | 75,000 | 33,500 |
| Education and training | Total | 24 | 0 | 2 | 0 | 2 | 1 | 6 | 6 | 3 | 2 | 2 | 0 | 18 | 1 | 5 | 0 | 22 | 2 |
|  | Median f | 60,000 |  | 23,000 |  | 40,384 | 97,000 | 77,488 | 52,000 | 60,000 | 93,500 | 72,000 |  | 60,000 | 26,000 | 89,976 |  | 60,000 | 53,799 |
| Process safety/Safety, health and environment | Total | 189 | 17 | 24 | 20 | 10 | 22 | 35 | 22 | 21 | 14 | 4 | 6 | 17 | 104 | 65 | 3 | 153 | 36 |
|  | Median f | 63,000 | 30,200 | 38,500 | 47,750 | 60,500 | 68,000 | 75,000 | 83,500 | 84,292 | 72,675 | 37,000 | 29,250 | 72,000 | 55,000 | 72,000 | 55,000 | 65,000 | 45,000 |
| Regulations/Regulatory compliance | Total | 31 | 1 | 3 | 2 | 6 | 2 | 6 | 6 | 3 | 2 | 0 | 0 | 1 | 20 | 10 | 0 | 17 | 14 |
|  | Median f | 48,000 | 34,000 | 32,350 | 63,000 | 56,727 | 45,000 | 47,392 | 62,900 | 57,585 | 34,100 |  |  | 31,000 | 43,000 | 58,400 |  | 57,585 | 43,000 |
| Other | Total | 82 | 8 | 11 | 7 | 6 | 11 | 12 | 11 | 10 | 3 | 3 | 5 | 13 | 36 | 33 | 0 | 64 | 18 |
|  | Median f | 72,750 | 27,250 | 35,700 | 61,500 | 77,500 | 86,000 | 107,000 | 128,000 | 79,000 | 84,000 | 50,000 | 36,000 | 61,000 | 49,959 | 100,000 |  | 79,000 | 54,376 |

## Section B

Classified by membership grade, class of employment and level of responsibility


## SECTION B/TABLE 1 : EMPLOYMENT STATUS

|  |  | Total | Member Grade |  |  | Level of Responsibility |  |  |  |  |  |  |  |  | Gender |  | Employment status |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Chartered | Assoc | Other | MD/CEO | Sen Mgr | Proj Mgr | Sen Eng | Engineer | Technician | Graduate | Consultant | Other | Male | Female | Full time | Part time |
| Total | Total |  | 1,682 | 933 | 691 | 58 | 29 | 177 | 486 | 364 | 342 | 8 | 165 | 84 | 27 | 1,376 | 306 | 1,606 | 75 |
|  | \% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100\% | 100 | 100\% | 100\% |
| Full time | Total | 1,606 | 868 | 681 | 57 | 29 | 175 | 459 | 341 | 337 | 8 | 165 | 66 | 26 | 1,337 | 269 | 1,606 | 0 |
|  | \% | 96\% | 93\% | 99\% | 98\% | 100\% | 99\% | 94\% | 94\% | 99\% | 100\% | 100\% | 79\% | 96\% | 97\% | 88\% | 100\% | 0\% |
| Part time | Total | 75 | 64 | 10 | 1 | 0 | 2 | 27 | 22 | 5 | 0 | 0 | 18 | 1 | 39 | 36 | 0 | 75 |
|  | \% | 5\% | 7\% | 1\% | 2\% | 0\% | 1\% | 6\% | 6\% | 2\% | 0\% | 0\% | 21\% | 4\% | 3\% | 12\% | 0\% | 100\% |


|  | Total | Member Grade |  |  | Level of Responsibility |  |  |  |  |  |  |  |  | Gender |  | Employment status |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Chartered | Assoc | Other | MD/CEO | Sen Mgr | Proj Mgr | Sen Eng | Engineer | Technician | Graduate | Consultant | Other | Male | Female | Full time | Part time |
| Total | 1682 | 933 | 691 | 58 | 29 | 177 | 486 | 364 | 342 | 8 | 165 | 84 | 27 | 1376 | 306 | 1606 | 75 |
| <£16K | 10 | 3 | 7 | 0 | 0 | 1 | 0 | 2 | 0 | 0 | 3 | 1 | 3 | 9 | 1 | 10 | 0 |
| >=£16K | 2 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 2 | 0 | 2 | 0 |
| >=£18K | 3 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 2 | 0 | 3 | 0 | 2 | 1 |
| >=£19K | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 0 |
| >=£20K | 6 | 2 | 4 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 3 | 1 | 0 | 4 | 2 | 5 | 1 |
| >=£21K | 3 | 0 | 3 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 3 | 2 | 1 |
| >=£22K | 5 | 1 | 4 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 3 | 0 | 0 | 3 | 2 | 4 | 1 |
| >=£23K | 3 | 1 | 2 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 1 | 0 | 0 | 2 | 1 | 2 | 1 |
| >=£24K | 5 | 1 | 4 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 3 | 1 | 0 | 3 | 2 | 4 | 1 |
| > 2 25K | 18 | 2 | 14 | 2 | 0 | 0 | 0 | 0 | 4 | 0 | 11 | 2 | 1 | 11 | 7 | 16 | 2 |
| > 2 26K | 11 | 0 | 11 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 10 | 0 | 0 | 7 | 4 | 11 | 0 |
| > 2 27K | 5 | 0 | 5 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 4 | 0 | 0 | 3 | 2 | 5 | 0 |
| >=£28K | 30 | 2 | 25 | 3 | 0 | 0 | 0 | 0 | 13 | 0 | 15 | 2 | 0 | 17 | 13 | 29 | 1 |
| >=£29K | 27 | 1 | 23 | 3 | 0 | 0 | 0 | 0 | 11 | 0 | 13 |  | 2 | 22 | 5 | 27 | 0 |
| >=£30K | 33 | 1 | 29 | 3 | 0 | 0 | 1 | 1 | 10 | 1 | 18 | 2 | 0 | 27 | 6 | 31 | 2 |
| >=£31K | 18 | 5 | 13 | 0 | 0 | 0 | 2 | 2 | 7 | 0 | 7 | 0 | 0 | 9 | 9 | 13 | 5 |
| >=£32K | 35 | 1 | 32 | 2 | 0 | 0 | 1 | 1 | 19 | 2 | 12 | 0 | 0 | 23 | 12 | 34 | 1 |
| >=£33K | 25 | 3 | 22 | 0 | 0 | 0 | 3 | 0 | 14 | 0 | 6 | 2 | 0 | 16 | 9 | 23 | 2 |
| >=£34K | 24 | 3 | 21 | 0 | 0 | 0 | 1 | 3 | 14 | 0 | 6 | 0 | 0 | 18 | 6 | 21 | 3 |
| >=£35K | 28 | 1 | 23 | 4 | 0 | 0 | 0 | 2 | 17 |  | 8 | 0 | 0 | 23 | 5 | 28 | 0 |
| >=£36K | 39 | 5 | 33 | 1 | 0 | 0 | 2 | 6 | 19 | 1 | 9 |  | 1 | 29 | 10 | 37 | 2 |
| >=£37K | 30 | 4 | 25 | 1 | 0 | 0 | 2 | 5 | 17 | 0 | 5 | 1 | 0 | 24 | 6 | 30 | 0 |
| >=£38K | 28 | 8 | 20 | 0 | 0 | 0 | 6 | 2 | 15 | 0 | 4 | 1 | 0 | 20 | 8 | 27 | 1 |
| >=E39K | 19 | 3 | 14 | 2 | 0 | 0 | 1 | 4 | 12 | 0 | 1 | 0 | 1 | 13 | 6 | 18 | 1 |
| >=£40K | 138 | 44 | 86 | 8 | 0 | 0 | 24 | 30 | 65 | 1 | 13 | 5 | 0 | 106 | 32 | 130 | 8 |
| >=£45K | 119 | 52 | 65 | 2 | 0 | 3 | 26 | 52 | 29 | 0 | 5 | 2 | 2 | 84 | 35 | 112 | 7 |
| >=£50K | 107 | 59 | 44 | 4 | 0 | 2 | 35 | 45 | 20 | 0 | 1 | 4 | 0 | 86 | 21 | 99 | 8 |
| >=E55K | 118 | 79 | 34 | 5 | 0 | 7 | 41 | 44 | 19 | 0 | 1 | 3 | 3 | 96 | 22 | 113 | 5 |
| >=£60K | 95 | 71 | 22 | 2 | 1 | 4 | 41 | 31 | 11 | 0 | 0 | 5 | 2 | 83 | 12 | 89 | 5 |
| > $=665 \mathrm{~K}$ | 78 | 61 | 16 | 1 | 1 | 12 | 39 | 22 | 2 | 0 | 0 | 1 | 1 | 61 | 17 | 76 | 2 |
| >=£70K | 79 | 65 | 12 | 2 | 0 | 9 | 38 | 24 | 5 | 0 | 0 | 3 | 0 | 68 | 11 | 78 | 1 |
| >=£75K | 67 | 54 | 13 | 0 | 0 | 8 | 35 | 15 | 2 | 0 | 0 | 7 | 0 | 61 | 6 | 64 | 3 |
| >=£80K | 60 | 45 | 12 | 3 | 3 | 6 | 25 | 15 | 4 | 0 | 0 | 5 | 2 | 53 | 7 | 59 | 1 |
| >=£85K | 45 | 36 | 8 | 1 | 0 | 8 | 27 | 5 | 2 | 1 | 0 | 0 | 2 | 41 | 4 | 42 | 3 |
| >=£90K | 51 | 47 | 3 | 1 | 1 | 13 | 19 | 12 | 1 | 0 | 0 | 4 | 1 | 47 | 4 | 51 | 0 |
| >=£95K | 35 | 26 | 6 | 3 | 0 | 10 | 14 | 5 | 0 | 0 | 0 | 5 | 1 | 32 | 3 | 33 | 2 |
| > $=$ ¢ 100 K | 30 | 24 | 5 | 1 | 2 | 6 | 12 | 5 | 1 | 0 | 0 | 4 | 0 | 27 | 3 | 29 | 1 |
| $\rangle=£ 105 \mathrm{~K}$ | 29 | 27 | 2 | 0 | 1 | 9 | 9 | 9 | 0 | 0 | 0 | 1 | 0 | 29 | 0 | 29 | 0 |
| >=E110K | 23 | 20 | 3 | 0 | 2 | 6 | 9 | 4 | 0 | 0 | 0 | 2 | 0 | 21 | 2 | 22 | 1 |
| $\rangle=£ 115 \mathrm{~K}$ | 18 | 18 | 0 | 0 | 1 | 7 | 0 | 3 | 0 | 0 | 0 | 1 | 0 | 18 | 0 | 18 | 0 |



## SECTION B/TABLE 3 : BENEFITS IN KIND FOR SALARIED EMPLOYES

|  |  | Total | Member Grade |  |  | Level of Responsibility |  |  |  |  |  |  |  |  | Gender |  | Employment status |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Chartered | Assoc | Other | MD/CEO | Sen Mgr | Proj Mgr | Sen Eng | Engineer | Technician | Graduate | Consultant | Other | Male | Female | Full time | Part time |
| Total |  |  | 1682 | 933 | 691 | 58 | 29 | 177 | 486 | 364 | 342 | 8 | 165 | 84 | 27 | 1376 | 306 | 1606 | 75 |
| 401k savings plan (US) | Total | 4 | 2 | 2 | 0 | 0 | 1 | 2 | 0 | 0 | 0 | 1 | 0 | 0 | 4 | 0 | 4 | 0 |
|  | \% | 0.2\% | 0.2\% | 0.3\% | 0.0\% | 0.0\% | 0.6\% | 0.4\% | 0.0\% | 0.0\% | 0.0\% | 0.6\% | 0.0\% | 0.0\% | 0.3\% | 0.0\% | 0.2\% | 0.0\% |
| Central Providence Fund (Singapore) | Total | 2 | 2 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 2 | 0 | 1 | 1 |
|  | \% | 0.1\% | 0.2\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.3\% | 0.0\% | 0.0\% | 0.0\% | 1.2\% | 0.0\% | 0.1\% | 0.0\% | 0.1\% | 1.3\% |
| Defined benefit pension/Company final salary scheme | Total | 499 | 294 | 186 | 19 | 7 | 62 | 159 | 115 | 88 | 3 | 40 | 13 | 12 | 413 | 86 | 475 | 24 |
|  | \% | 29.7\% | 31.5\% | 26.9\% | 32.8\% | 24.1\% | 35.0\% | 32.7\% | 31.6\% | 25.7\% | 37.5\% | 24.2\% | 15.5\% | 44.4\% | 30.0\% | 28.1\% | 29.6\% | 32.0\% |
| Defined contribution pension/Company money purchase scheme | Total | 1013 | 541 | 443 | 29 | 17 | 98 | 300 | 205 | 228 | 4 | 111 | 40 | 10 | 813 | 200 | 979 | 34 |
|  | \% | 60.2\% | 58.0\% | 64.1\% | 50.0\% | 58.6\% | 55.4\% | 61.7\% | 56.3\% | 66.7\% | 50.0\% | 67.3\% | 47.6\% | 37.0\% | 59.1\% | 65.4\% | 61.0\% | 45.3\% |
| Non-contributory pension | Total | 54 | 32 | 21 | 1 | 4 | 9 | 6 | 9 | 14 | 0 | 3 | 8 | 1 | 46 | 8 | 50 | 4 |
|  | \% | 3.2\% | 3.4\% | 3.0\% | 1.7\% | 13.8\% | 5.1\% | 1.2\% | 2.5\% | 4.1\% | 0.0\% | 1.8\% | 9.5\% | 3.7\% | 3.3\% | 2.6\% | 3.1\% | 5.3\% |
| None | Total | 110 | 62 | 39 | 9 | 1 | 7 | 19 | 34 | 12 | 1 | 10 | 22 | 4 | 98 | 12 | 97 | 12 |
|  | \% | 6.5\% | 6.6\% | 5.6\% | 15.5\% | 3.4\% | 4.0\% | 3.9\% | 9.3\% | 3.5\% | 12.5\% | 6.1\% | 26.2\% | 14.8\% | 7.1\% | 3.9\% | 6.0\% | 16.0\% |
| Medical and dental insurance | Total | 1007 | 613 | 372 | 22 | 21 | 136 | 342 | 226 | 166 | 2 | 73 | 30 | 11 | 839 | 168 | 979 | 28 |
|  | \% | 59.9\% | 65.7\% | 53.8\% | 37.9\% | 72.4\% | 76.8\% | 70.4\% | 62.1\% | 48.5\% | 25.0\% | 44.2\% | 35.7\% | 40.7\% | 61.0\% | 54.9\% | 61.0\% | 37.3\% |
| Car or car allowance | Total | 505 | 381 | 115 | 9 | 17 | 128 | 222 | 81 | 19 | 0 | 14 | 16 | 8 | 445 | 60 | 487 | 18 |
|  | \% | 30.0\% | 40.8\% | 16.6\% | 15.5\% | 58.6\% | 72.3\% | 45.7\% | 22.3\% | 5.6\% | 0.0\% | 8.5\% | 19.0\% | 29.6\% | 32.3\% | 19.6\% | 30.3\% | 24.0\% |
| Company share scheme | Total | 493 | 299 | 187 | 7 | 8 | 58 | 162 | 95 | 101 | 2 | 52 | 9 | 6 | 404 | 89 | 481 | 12 |
|  | \% | 29.3\% | 32.0\% | 27.1\% | 12.1\% | 27.6\% | 32.8\% | 33.3\% | 26.1\% | 29.5\% | 25.0\% | 31.5\% | 10.7\% | 22.2\% | 29.4\% | 29.1\% | 30.0\% | 16.0\% |
| Life insurance | Total | 619 | 402 | 209 | 8 | 22 | 95 | 215 | 123 | 97 | 0 | 43 | 21 | 3 | 528 | 91 | 605 | 14 |
|  | \% | 36.8\% | 43.1\% | 30.2\% | 13.8\% | 75.9\% | 53.7\% | 44.2\% | 33.8\% | 28.4\% | 0.0\% | 26.1\% | 25.0\% | 11.1\% | 38.4\% | 29.7\% | 37.7\% | 18.7\% |
| Loans | Total | 64 | 30 | 34 | 0 | 0 | 7 | 19 | 13 | 7 | 0 | 15 | 1 | 2 | 54 | 10 | 63 | 1 |
|  | \% | 3.8\% | 3.2\% | 4.9\% | 0.0\% | 0.0\% | 4.0\% | 3.9\% | 3.6\% | 2.0\% | 0.0\% | 9.1\% | 1.2\% | 7.4\% | 3.9\% | 3.3\% | 3.9\% | 1.3\% |
| IChemE membership fees | Total | 1266 | 720 | 519 | 27 | 20 | 140 | 371 | 267 | 277 | 4 | 127 | 49 | 11 | 1034 | 232 | 1217 | 49 |
|  | \% | 75.3\% | 77.2\% | 75.1\% | 46.6\% | 69.0\% | 79.1\% | 76.3\% | 73.4\% | 81.0\% | 50.0\% | 77.0\% | 58.3\% | 40.7\% | 75.1\% | 75.8\% | 75.8\% | 65.3\% |
| $\begin{aligned} & \text { Other professional membership } \\ & \text { fees } \end{aligned}$ | Total | 209 | 119 | 78 | 12 | 7 | 33 | 67 | 34 | 34 | 1 | 16 | 16 | 1 | 172 | 37 | 195 | 14 |
|  | \% | 12.4\% | 12.8\% | 11.3\% | 20.7\% | 24.1\% | 18.6\% | 13.8\% | 9.3\% | 9.9\% | 12.5\% | 9.7\% | 19.0\% | 3.7\% | 12.5\% | 12.1\% | 12.1\% | 18.7\% |
| Childcare | Total | 152 | 82 | 66 | 4 | 2 | 19 | 55 | 27 | 31 | 0 | 13 | 4 | 1 | 118 | 34 | 146 | 6 |
|  | \% | 9.0\% | 8.8\% | 9.6\% | 6.9\% | 6.9\% | 10.7\% | 11.3\% | 7.4\% | 9.1\% | 0.0\% | 7.9\% | 4.8\% | 3.7\% | 8.6\% | 11.1\% | 9.1\% | 8.0\% |
| None | Total | 171 | 84 | 70 | 17 | 0 | 11 | 32 | 45 | 32 | 3 | 17 | 24 | 7 | 140 | 31 | 149 | 21 |
|  | \% | 10.2\% | 9.0\% | 10.1\% | 29.3\% | 0.0\% | 6.2\% | 6.6\% | 12.4\% | 9.4\% | 37.5\% | 10.3\% | 28.6\% | 25.9\% | 10.2\% | 10.1\% | 9.3\% | 28.0\% |
| Other | Total | 53 | 18 | 33 | 2 | 1 | 3 | 9 | 12 | 10 | 0 | 11 | 5 | 2 | 41 | 12 | 51 | 2 |
|  | \% | 3.2\% | 1.9\% | 4.8\% | 3.4\% | 3.4\% | 1.7\% | 1.9\% | 3.3\% | 2.9\% | 0.0\% | 6.7\% | 6.0\% | 7.4\% | 3.0\% | 3.9\% | 3.2\% | 2.7\% |

## SECTION B/TABLE 4 : SALARY OR SELF EMPLOYED EARNINGS BY GRADE AND SEX

|  |  | Total | Member Grade |  |  | Level of Responsibility |  |  |  |  |  |  |  |  | Gender |  | Employment status |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Chartered | Assoc | Other | MD/CEO | Sen Mgr | Proj Mgr | Sen Eng | Engineer | Technician | Graduate | Consultant | Other | Male | Female | Full time | Part time |
| Chartered Members | Total |  | 933 | 933 | 0 | 0 | 23 | 138 | 366 | 265 | 67 | 0 | 1 | 60 | 13 | 810 | 123 | 868 | 64 |
|  | Mean | 88,406 | 88,406 |  |  | 208,870 | 121,106 | 90,742 | 67,543 | 52,157 |  | 20,000 | 86,524 | 88,415 | 92,371 | 62,296 | 90,656 | 58,282 |
|  | Median | 73,000 | 73,000 |  |  | 145,000 | 105,750 | 75,000 | 60,900 | 46,500 |  | 20,000 | 78,995 | 80,000 | 76,000 | 58,600 | 75,000 | 49,000 |
|  | 1st Decile | 45,000 | 45,000 |  |  | 80,000 | 67,500 | 50,000 | 44,000 | 36,000 |  | 20,000 | 26,866 | 58,600 | 47,500 | 36,057 | 47,000 | 25,000 |
|  | 9th Decile | 135,000 | 135,000 |  |  | 447,241 | 192,000 | 129,794 | 106,000 | 77,175 |  | 20,000 | 137,500 | 130,000 | 140,000 | 90,000 | 138,000 | 89,000 |
| Non-Chartered Members | Total | 749 | 0 | 691 | 58 | 6 | 39 | 120 | 99 | 275 | 8 | 164 | 24 | 14 | 566 | 183 | 738 | 11 |
|  | Mean | 48,503 |  | 48,210 | 51,993 | 130,833 | 110,089 | 63,138 | 52,981 | 39,790 | 39,610 | 31,510 | 63,356 | 34,379 | 50,200 | 43,255 | 48,648 | 38,756 |
|  | Median | 40,000 |  | 40,000 | 43,779 | 115,000 | 90,000 | 55,500 | 49,500 | 37,500 | 33,965 | 30,100 | 55,800 | 29,225 | 41,000 | 38,500 | 40,000 | 41,220 |
|  | 1st Decile | 28,000 |  | 28,200 | 28,000 | 60,000 | 58,000 | 39,500 | 37,000 | 29,000 | 20,500 | 25,000 | 29,500 | 14,000 | 29,000 | 26,000 | 28,000 | 30,000 |
|  | 9th Decile | 79,200 |  | 78,000 | 95,000 | 240,000 | 200,000 | 88,300 | 78,000 | 51,000 | 89,000 | 40,000 | 120,000 | 58,000 | 83,000 | 64,000 | 80,000 | 51,500 |
| Male | Total | 1,376 | 810 | 516 | 50 | 28 | 166 | 407 | 302 | 256 | 5 | 115 | 75 | 22 | 1,376 | 0 | 1,337 | 39 |
|  | Mean | 75,024 | 92,371 | 49,918 | 53,105 | 191,036 | 121,701 | 87,654 | 64,796 | 42,971 | 45,126 | 31,468 | 82,960 | 62,323 | 75,024 |  | 75,344 | 64,075 |
|  | Median | 60,186 | 76,000 | 40,250 | 45,000 | 127,500 | 105,000 | 74,928 | 58,000 | 39,325 | 35,000 | 30,000 | 78,000 | 59,900 | 60,186 |  | 61,000 | 50,000 |
|  | 1st Decile | 32,400 | 47,500 | 29,000 | 28,500 | 80,000 | 67,000 | 48,000 | 42,000 | 30,000 | 32,100 | 25,000 | 28,732 | 14,000 | 32,400 |  | 32,550 | 25,000 |
|  | 9th Decile | 125,000 | 140,000 | 80,000 | 94,250 | 447,241 | 195,000 | 128,000 | 100,000 | 60,000 | 89,000 | 40,000 | 135,000 | 125,000 | 125,000 |  | 125,000 | 100,000 |
| Female | Total | 306 | 123 | 175 | 8 | 1 | 11 | 79 | 62 | 86 | 3 | 50 | 9 | 5 | 0 | 306 | 269 | 36 |
|  | Mean | 50,908 | 62,296 | 43,173 | 45,038 | 240,000 | 73,073 | 64,721 | 57,670 | 39,953 | 30,417 | 31,378 | 54,444 | 51,920 |  | 50,908 | 51,515 | 46,040 |
|  | Median | 45,000 | 58,600 | 38,500 | 33,650 | 240,000 | 67,600 | 59,000 | 49,136 | 38,750 | 30,000 | 31,250 | 40,000 | 47,000 |  | 45,000 | 45,000 | 41,610 |
|  | 1st Decile | 28,000 | 36,057 | 26,000 | 28,000 | 240,000 | 58,000 | 38,500 | 36,000 | 28,000 | 20,500 | 24,500 | 28,500 | 29,000 |  | 28,000 | 28,000 | 30,000 |
|  | 9th Decile | 80,000 | 90,000 | 62,000 | 100,000 | 240,000 | 100,008 | 100,000 | 77,000 | 55,000 | 40,750 | 41,396 | 98,500 | 86,000 |  | 80,000 | 80,000 | 79,700 |

## SECTION B/TABLE 5 : SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILTY - HIGHEST QUALFICATION

|  |  | Total | Member Grade |  |  | Level of Responsibility |  |  |  |  |  |  |  |  | Gender |  | Employment status |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Chartered | Assoc | Other | MD/CEO | Sen Mgr | Proj Mgr | Sen Eng | Engineer | Technician | Graduate | Consultant | Other | Male | Female | Full time | Part time |
| Doctorate | Total |  | 167 | 97 | 59 | 11 | 1 | 24 | 64 | 45 | 19 | 0 | 3 | 7 | 4 | 144 | 23 | 152 | 15 |
|  | Mean | 72,034 | 85,833 | 52,389 | 55,727 | 114,780 | 105,846 | 73,358 | 61,242 | 39,520 |  | 30,833 | 123,571 | 53,863 | 75,277 | 51,732 | 71,303 | 79,441 |
|  | Median | 61,000 | 76,000 | 46,000 | 44,000 | 114,780 | 89,500 | 66,670 | 55,000 | 39,000 |  | 30,000 | 92,000 | 48,000 | 62,000 | 40,000 | 62,000 | 50,000 |
|  | 1st Decile | 38,000 | 49,000 | 31,000 | 30,000 | 114,780 | 60,000 | 40,000 | 41,000 | 30,000 |  | 28,000 | 42,000 | 29,450 | 40,000 | 30,000 | 39,000 | 31,000 |
|  | 9th Decile | 120,000 | 135,000 | 82,000 | 88,500 | 114,780 | 150,000 | 120,000 | 90,000 | 60,000 |  | 34,500 | 400,000 | 90,000 | 120,000 | 80,000 | 120,000 | 110,000 |
| Masters | Total | 895 | 392 | 476 | 27 | 7 | 57 | 195 | 176 | 268 | 5 | 137 | 37 | 13 | 690 | 205 | 864 | 30 |
|  | Mean | 60,973 | 84,406 | 42,332 | 49,391 | 123,429 | 124,077 | 86,303 | 62,296 | 41,483 | 34,890 | 31,899 | 66,278 | 55,912 | 65,654 | 45,217 | 61,717 | 39,469 |
|  | Median | 47,500 | 67,500 | 37,500 | 42,000 | 105,000 | 110,000 | 68,000 | 55,000 | 38,188 | 35,000 | 31,000 | 58,000 | 58,000 | 50,000 | 40,100 | 48,000 | 35,050 |
|  | 1st Decile | 29,350 | 42,000 | 28,000 | 28,000 | 80,000 | 58,000 | 43,779 | 41,000 | 29,350 | 30,000 | 25,000 | 24,000 | 14,000 | 30,000 | 28,000 | 29,500 | 22,829 |
|  | 9th Decile | 109,000 | 130,000 | 60,000 | 93,500 | 200,000 | 189,280 | 135,000 | 97,000 | 55,000 | 40,750 | 40,500 | 120,000 | 98,000 | 118,500 | 70,279 | 110,000 | 57,990 |
| Bachelors | Total | 609 | 441 | 151 | 17 | 21 | 93 | 222 | 142 | 55 | 3 | 25 | 40 | 8 | 531 | 78 | 579 | 30 |
|  | Mean | 84,272 | 92,367 | 63,684 | 57,176 | 219,535 | 116,919 | 85,547 | 65,986 | 46,695 | 47,477 | 29,001 | 84,868 | 80,800 | 87,012 | 65,623 | 85,563 | 59,357 |
|  | Median | 71,000 | 76,000 | 52,000 | 50,000 | 150,000 | 102,000 | 75,000 | 60,000 | 43,850 | 32,930 | 29,000 | 78,995 | 70,900 | 74,000 | 57,800 | 72,000 | 58,125 |
|  | 1st Decile | 37,000 | 48,000 | 28,500 | 29,000 | 80,000 | 67,600 | 49,000 | 42,000 | 29,500 | 20,500 | 20,000 | 36,500 | 16,000 | 37,900 | 33,000 | 37,000 | 29,366 |
|  | 9th Decile | 130,000 | 135,000 | 100,008 | 97,500 | 447,241 | 195,000 | 124,926 | 98,000 | 72,000 | 89,000 | 36,500 | 141,500 | 165,000 | 131,500 | 90,300 | 130,000 | 87,220 |
| Non-grad | Total | 11 | 3 | 5 | 3 | 0 | 3 | 5 | 1 | 0 | 0 | 0 | 0 | 2 | 11 | 0 | 11 | 0 |
|  | Mean | 80,807 | 112,027 | 91,160 | 32,333 |  | 173,333 | 54,576 | 54,000 |  |  |  |  | 21,000 | 80,807 |  | 80,807 |  |
|  | Median | 55,000 | 70,080 | 54,000 | 25,000 |  | 160,000 | 55,000 | 54,000 |  |  |  |  | 21,000 | 55,000 |  | 55,000 |  |
|  | 1st Decile | 25,000 | 56,000 | 45,800 | 17,000 |  | 150,000 | 45,800 | 54,000 |  |  |  |  | 17,000 | 25,000 |  | 25,000 |  |
|  | 9th Decile | 160,000 | 210,000 | 160,000 | 55,000 |  | 210,000 | 70,080 | 54,000 |  |  |  |  | 25,000 | 160,000 |  | 160,000 |  |

SECTION B/TABLE 6 : SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILTY - CHARTERED MEMBERS OR FELLOWS

|  |  | Total | Member Grade |  |  | Level of Responsibility |  |  |  |  |  |  |  |  | Gender |  | Employment status |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Chartered | Assoc | Other | MD/CEO | Sen Mgr | Proj Mgr | Sen Eng | Engineer | Technician | Graduate | Consultant | Other | Male | Female | Full time | Part time |
| Chairman/Managing director/Chief executive/Vice chancellor/Vice president | Total |  | 23 | 23 | 0 | 0 | 23 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 23 | 0 | 23 | 0 |
|  | Mean | 208,870 | 208,870 |  |  | 208,870 |  |  |  |  |  |  |  |  | 208,870 |  | 208,870 |  |
|  | Median | 145,000 | 145,000 |  |  | 145,000 |  |  |  |  |  |  |  |  | 145,000 |  | 145,000 |  |
|  | 1st Decile | 80,000 | 80,000 |  |  | 80,000 |  |  |  |  |  |  |  |  | 80,000 |  | 80,000 |  |
|  | 9th Decile | 447,241 | 447,241 |  |  | 447,241 |  |  |  |  |  |  |  |  | 447,241 |  | 447,241 |  |
| Senior manager/Director/ Dean/Head of department | Total | 138 | 138 | 0 | 0 | 0 | 138 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 135 | 3 | 137 | 1 |
|  | Mean | 121,106 | 121,106 |  |  |  | 121,106 |  |  |  |  |  |  |  | 122,486 | 59,033 | 121,625 | 50,000 |
|  | Median | 105,750 | 105,750 |  |  |  | 105,750 |  |  |  |  |  |  |  | 109,000 | 60,000 | 106,000 | 50,000 |
|  | 1st Decile | 67,500 | 67,500 |  |  |  | 67,500 |  |  |  |  |  |  |  | 68,000 | 49,500 | 67,563 | 50,000 |
|  | 9th Decile | 192,000 | 192,000 |  |  |  | 192,000 |  |  |  |  |  |  |  | 192,000 | 67,600 | 192,000 | 50,000 |
| Manager/Site Manager/ Project Manager/ Associate professor/Professor/ Principal engineer | Total | 366 | 366 | 0 | 0 | 0 | 0 | 366 | 0 | 0 | 0 | 0 | 0 | 0 | 316 | 50 | 343 | 23 |
|  | Mean | 90,742 | 90,742 |  |  |  |  | 90,742 |  |  |  |  |  |  | 94,445 | 67,338 | 93,149 | 54,842 |
|  | Median | 75,000 | 75,000 |  |  |  |  | 75,000 |  |  |  |  |  |  | 78,925 | 60,500 | 77,300 | 50,000 |
|  | 1st Decile | 50,000 | 50,000 |  |  |  |  | 50,000 |  |  |  |  |  |  | 53,000 | 39,125 | 53,000 | 33,210 |
|  | 9th Decile | 129,794 | 129,794 |  |  |  |  | 129,794 |  |  |  |  |  |  | 130,000 | 97,500 | 130,000 | 85,440 |
| Senior engineer/Senior lecturer | Total | 265 | 265 | 0 | 0 | 0 | 0 | 0 | 265 | 0 | 0 | 0 | 0 | 0 | 220 | 45 | 246 | 18 |
|  | Mean | 67,543 | 67,543 |  |  |  |  |  | 67,543 |  |  |  |  |  | 68,635 | 62,203 | 68,800 | 50,614 |
|  | Median | 60,900 | 60,900 |  |  |  |  |  | 60,900 |  |  |  |  |  | 61,000 | 55,000 | 61,000 | 46,500 |
|  | 1st Decile | 44,000 | 44,000 |  |  |  |  |  | 44,000 |  |  |  |  |  | 45,000 | 36,000 | 45,000 | 31,000 |
|  | 9th Decile | 106,000 | 106,000 |  |  |  |  |  | 106,000 |  |  |  |  |  | 106,618 | 80,000 | 106,236 | 89,000 |
| Engineer/Supervised team member/Lecturer | Total | 67 | 67 | 0 | 0 | 0 | 0 | 0 | 0 | 67 | 0 | 0 | 0 | 0 | 48 | 19 | 63 | 4 |
|  | Mean | 52,157 | 52,157 |  |  |  |  |  |  | 52,157 |  |  |  |  | 54,196 | 47,006 | 53,021 | 38,547 |
|  | Median | 46,500 | 46,500 |  |  |  |  |  |  | 46,500 |  |  |  |  | 51,400 | 42,000 | 47,500 | 35,543 |
|  | 1st Decile | 36,000 | 36,000 |  |  |  |  |  |  | 36,000 |  |  |  |  | 38,000 | 31,086 | 37,500 | 22,500 |
|  | 9th Decile | 77,175 | 77,175 |  |  |  |  |  |  | 77,175 |  |  |  |  | 77,175 | 80,000 | 77,175 | 60,600 |
| Engineering technician | Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1st Decile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Graduate in training/Engineer in training/Postdoctoral | Total | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 1 | 0 |
|  | Mean | 20,000 | 20,000 |  |  |  |  |  |  |  |  | 20,000 |  |  | 20,000 |  | 20,000 |  |
|  | Median | 20,000 | 20,000 |  |  |  |  |  |  |  |  | 20,000 |  |  | 20,000 |  | 20,000 |  |
|  | 1st Decile | 20,000 | 20,000 |  |  |  |  |  |  |  |  | 20,000 |  |  | 20,000 |  | 20,000 |  |
|  | 9th Decile | 20,000 | 20,000 |  |  |  |  |  |  |  |  | 20,000 |  |  | 20,000 |  | 20,000 |  |
| Consultant | Total | 60 | 60 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 60 | 0 | 56 | 4 | 43 | 17 |
|  | Mean | 86,524 | 86,524 |  |  |  |  |  |  |  |  |  | 86,524 |  | 87,678 | 70,375 | 90,581 | 76,262 |
|  | Median | 78,995 | 78,995 |  |  |  |  |  |  |  |  |  | 78,995 |  | 78,995 | 71,500 | 90,000 | 50,000 |
|  | 1st Decile | 26,866 | 26,866 |  |  |  |  |  |  |  |  |  | 26,866 |  | 25,000 | 40,000 | 44,500 | 20,000 |
|  | 9th Decile | 137,500 | 137,500 |  |  |  |  |  |  |  |  |  | 137,500 |  | 140,000 | 98,500 | 140,000 | 135,000 |
| Other | Total | 13 | 13 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 13 | 11 | 2 | 12 | 1 |
|  | Mean | 88,415 | 88,415 |  |  |  |  |  |  |  |  |  |  | 88,415 | 91,345 | 72,300 | 91,033 | 57,000 |
|  | Median | 80,000 | 80,000 |  |  |  |  |  |  |  |  |  |  | 80,000 | 80,000 | 72,300 | 83,000 | 57,000 |
|  | 1st Decile | 58,600 | 58,600 |  |  |  |  |  |  |  |  |  |  | 58,600 | 61,800 | 58,600 | 61,800 | 57,000 |
|  | 9th Decile | 130,000 | 130,000 |  |  |  |  |  |  |  |  |  |  | 130,000 | 130,000 | 86,000 | 130,000 | 57,000 |

SECTION B/TABLE 7 : SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILTY - ASSOCIATES

|  |  | Total | Member Grade |  |  | Level of Responsibility |  |  |  |  |  |  |  |  | Gender |  | Employment status |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Chartered | Assoc | Other | MD/CEO | Sen Mgr | Proj Mgr | Sen Eng | Engineer | Technician | Graduate | Consultant | Other | Male | Female | Full time | Part time |
| Chairman/Managing director/Chief executive/Vice chancellor/Vice president | Total |  | 5 | 0 | 5 | 0 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 1 | 5 | 0 |
|  | Mean | 145,000 |  | 145,000 |  | 145,000 |  |  |  |  |  |  |  |  | 121,250 | 240,000 | 145,000 |  |
|  | Median | 120,000 |  | 120,000 |  | 120,000 |  |  |  |  |  |  |  |  | 115,000 | 240,000 | 120,000 |  |
|  | 1st Decile | 65,000 |  | 65,000 |  | 65,000 |  |  |  |  |  |  |  |  | 65,000 | 240,000 | 65,000 |  |
|  | 9th Decile | 240,000 |  | 240,000 |  | 240,000 |  |  |  |  |  |  |  |  | 190,000 | 240,000 | 240,000 |  |
| Senior manager/Director/ Dean/Head of department | Total | 36 | 0 | 36 | 0 | 0 | 36 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 28 | 8 | 35 | 1 |
|  | Mean | 111,457 |  | 111,457 |  |  | 111,457 |  |  |  |  |  |  |  | 120,920 | 78,339 | 113,170 | 51,500 |
|  | Median | 88,000 |  | 88,000 |  |  | 88,000 |  |  |  |  |  |  |  | 97,500 | 71,250 | 90,000 | 51,500 |
|  | 1st Decile | 58,000 |  | 58,000 |  |  | 58,000 |  |  |  |  |  |  |  | 56,000 | 58,000 | 60,000 | 51,500 |
|  | 9th Decile | 200,000 |  | 200,000 |  |  | 200,000 |  |  |  |  |  |  |  | 250,000 | 120,000 | 200,000 | 51,500 |
| Manager/Site Manager/ Project Manager/ Associate professor/Professor/ Principal engineer | Total | 109 | 0 | 109 | 0 | 0 | 0 | 109 | 0 | 0 | 0 | 0 | 0 | 0 | 83 | 26 | 106 | 3 |
|  | Mean | 63,125 |  | 63,125 |  |  |  | 63,125 |  |  |  |  |  |  | 64,368 | 59,156 | 63,770 | 40,333 |
|  | Median | 56,000 |  | 56,000 |  |  |  | 56,000 |  |  |  |  |  |  | 62,000 | 52,500 | 57,500 | 48,000 |
|  | 1st Decile | 38,500 |  | 38,500 |  |  |  | 38,500 |  |  |  |  |  |  | 39,000 | 38,500 | 39,000 | 21,000 |
|  | 9th Decile | 86,000 |  | 86,000 |  |  |  | 86,000 |  |  |  |  |  |  | 86,000 | 85,000 | 86,000 | 52,000 |
| Senior engineer/Senior lecturer | Total | 90 | 0 | 90 | 0 | 0 | 0 | 0 | 90 | 0 | 0 | 0 | 0 | 0 | 73 | 17 | 86 | 4 |
|  | Mean | 52,507 |  | 52,507 |  |  |  |  | 52,507 |  |  |  |  |  | 54,099 | 45,670 | 53,207 | 37,455 |
|  | Median | 48,501 |  | 48,501 |  |  |  |  | 48,501 |  |  |  |  |  | 50,000 | 46,000 | 49,500 | 38,610 |
|  | 1st Decile | 37,450 |  | 37,450 |  |  |  |  | 37,450 |  |  |  |  |  | 39,000 | 36,000 | 38,200 | 30,000 |
|  | 9th Decile | 74,000 |  | 74,000 |  |  |  |  | 74,000 |  |  |  |  |  | 78,000 | 55,000 | 75,000 | 42,598 |
| Engineer/Supervised team member/Lecturer | Total | 258 | 0 | 258 | 0 | 0 | 0 | 0 | 0 | 258 | 0 | 0 | 0 | 0 | 192 | 66 | 257 | 1 |
|  | Mean | 39,842 |  | 39,842 |  |  |  |  |  | 39,842 |  |  |  |  | 40,439 | 38,104 | 39,872 | 32,000 |
|  | Median | 37,563 |  | 37,563 |  |  |  |  |  | 37,563 |  |  |  |  | 37,625 | 36,925 | 37,625 | 32,000 |
|  | 1st Decile | 29,000 |  | 29,000 |  |  |  |  |  | 29,000 |  |  |  |  | 30,000 | 28,000 | 29,000 | 32,000 |
|  | 9th Decile | 51,000 |  | 51,000 |  |  |  |  |  | 51,000 |  |  |  |  | 51,000 | 52,000 | 51,000 | 32,000 |
| Engineering technician | Total | 8 | 0 | 8 | 0 | 0 | 0 | 0 | 0 | 0 | 8 | 0 | 0 | 0 | 5 | 3 | 8 | 0 |
|  | Mean | 39,610 |  | 39,610 |  |  |  |  |  |  | 39,610 |  |  |  | 45,126 | 30,417 | 39,610 |  |
|  | Median | 33,965 |  | 33,965 |  |  |  |  |  |  | 33,965 |  |  |  | 35,000 | 30,000 | 33,965 |  |
|  | 1st Decile | 20,500 |  | 20,500 |  |  |  |  |  |  | 20,500 |  |  |  | 32,100 | 20,500 | 20,500 |  |
|  | 9th Decile | 89,000 |  | 89,000 |  |  |  |  |  |  | 89,000 |  |  |  | 89,000 | 40,750 | 89,000 |  |
| Graduate in training/Engineer in training/Postdoctoral | Total | 157 | 0 | 157 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 157 | 0 | 0 | 110 | 47 | 157 | 0 |
|  | Mean | 31,541 |  | 31,541 |  |  |  |  |  |  |  | 31,541 |  |  | 31,621 | 31,353 | 31,541 |  |
|  | Median | 30,200 |  | 30,200 |  |  |  |  |  |  |  | 30,200 |  |  | 30,100 | 31,000 | 30,200 |  |
|  | 1st Decile | 25,000 |  | 25,000 |  |  |  |  |  |  |  | 25,000 |  |  | 25,000 | 24,500 | 25,000 |  |
|  | 9th Decile | 40,500 |  | 40,500 |  |  |  |  |  |  |  | 40,500 |  |  | 40,000 | 42,000 | 40,500 |  |
| Consultant | Total | 19 | 0 | 19 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 19 | 0 | 14 | 5 | 18 | 1 |
|  | Mean | 56,592 |  | 56,592 |  |  |  |  |  |  |  |  | 56,592 |  | 61,911 | 41,700 | 58,070 | 30,000 |
|  | Median | 40,000 |  | 40,000 |  |  |  |  |  |  |  |  | 40,000 |  | 54,320 | 33,500 | 43,520 | 30,000 |
|  | 1st Decile | 28,500 |  | 28,500 |  |  |  |  |  |  |  |  | 28,500 |  | 30,000 | 28,500 | 28,500 | 30,000 |
|  | 9th Decile | 99,000 |  | 99,000 |  |  |  |  |  |  |  |  | 99,000 |  | 99,000 | 80,000 | 99,000 | 30,000 |
| Other | Total | 9 | 0 | 9 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 9 | 7 | 2 | 9 | 0 |
|  | Mean | 38,478 |  | 38,478 |  |  |  |  |  |  |  |  |  | 38,478 | 37,186 | 43,000 | 38,478 |  |
|  | Median | 36,850 |  | 36,850 |  |  |  |  |  |  |  |  |  | 36,850 | 29,450 | 43,000 | 36,850 |  |
|  | 1st Decile | 10,000 |  | 10,000 |  |  |  |  |  |  |  |  |  | 10,000 | 10,000 | 39,000 | 10,000 |  |
|  | 9th Decile | 98,000 |  | 98,000 |  |  |  |  |  |  |  |  |  | 98,000 | 98,000 | 47,000 | 98,000 |  |

SECTION B/TABLE BA : MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY INDUSTRY SECTOR

|  |  | Total | Member Grade |  |  | Level of Responsibility |  |  |  |  |  |  |  |  | Gender |  | Employment status |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Chartered | Assoc | Other | MD/CEO | Sen Mgr | Proj Mgr | Sen Eng | Engineer | Technician | Graduate | Consultant | Other | Male | Female | Full time | Part time |
| Biochemical engineering | Total |  | 32 | 17 | 14 | 1 | 0 | 6 | 8 | 11 | 4 | 0 | 0 | 3 | 0 | 27 | 5 | 28 | 4 |
|  | Mean | 60,842 | 69,862 | 45,663 | 120,000 |  | 83,333 | 61,688 | 48,677 | 36,125 |  |  | 91,167 |  | 64,111 | 43,189 | 61,278 | 57,790 |
|  | Median | 56,000 | 61,000 | 44,500 | 120,000 |  | 81,000 | 57,500 | 52,788 | 37,000 |  |  | 120,000 |  | 58,000 | 37,000 | 55,000 | 60,000 |
|  | 1st Decile | 35,000 | 48,500 | 33,500 | 120,000 |  | 70,000 | 45,000 | 35,000 | 33,000 |  |  | 33,500 |  | 37,000 | 23,158 | 35,000 | 23,158 |
|  | 9th Decile | 88,000 | 105,000 | 58,000 | 120,000 |  | 105,000 | 88,000 | 60,000 | 37,500 |  |  | 120,000 |  | 105,000 | 70,000 | 105,000 | 88,000 |
| Chemical and allied products | Total | 184 | 108 | 71 | 5 | 2 | 17 | 61 | 50 | 32 | 1 | 16 | 2 | 3 | 159 | 25 | 177 | 7 |
|  | Mean | 65,578 | 77,266 | 48,730 | 52,356 | 177,390 | 102,136 | 82,993 | 58,162 | 38,579 | 36,600 | 31,121 | 39,875 | 51,933 | 67,623 | 52,574 | 66,165 | 50,727 |
|  | Median | 55,000 | 66,604 | 39,000 | 43,779 | 177,390 | 85,500 | 70,000 | 55,000 | 37,877 | 36,600 | 30,000 | 39,875 | 61,800 | 57,000 | 46,000 | 55,000 | 51,500 |
|  | 1st Decile | 34,000 | 46,500 | 28,700 | 28,000 | 114,780 | 51,500 | 48,000 | 44,547 | 31,000 | 36,600 | 24,500 | 18,750 | 14,000 | 36,000 | 28,000 | 34,000 | 18,750 |
|  | 9th Decile | 96,000 | 108,000 | 69,000 | 96,000 | 240,000 | 150,000 | 98,600 | 75,000 | 44,395 | 36,600 | 37,000 | 61,000 | 80,000 | 98,000 | 69,000 | 97,000 | 71,280 |
| Consultancy | Total | 153 | 84 | 66 | 3 | 3 | 11 | 38 | 28 | 36 | 1 | 13 | 21 | 2 | 121 | 32 | 142 | 11 |
|  | Mean | 60,817 | 74,337 | 43,398 | 65,480 | 117,667 | 132,669 | 82,085 | 49,317 | 38,876 | 40,750 | 28,436 | 52,146 | 43,800 | 63,916 | 49,102 | 62,615 | 37,607 |
|  | Median | 51,000 | 67,000 | 37,000 | 73,940 | 105,000 | 120,000 | 76,500 | 46,500 | 37,625 | 40,750 | 30,000 | 48,000 | 43,800 | 54,000 | 39,125 | 54,000 | 38,250 |
|  | 1st Decile | 28,500 | 40,000 | 25,000 | 29,000 | 65,000 | 75,000 | 59,000 | 36,900 | 25,000 | 40,750 | 22,500 | 20,000 | 29,000 | 28,732 | 28,000 | 28,500 | 25,000 |
|  | 9th Decile | 100,008 | 123,000 | 78,000 | 93,500 | 183,000 | 207,000 | 125,000 | 70,000 | 54,000 | 40,750 | 37,000 | 90,000 | 58,600 | 105,000 | 78,000 | 102,148 | 50,000 |
| Consumer products | Total | 22 | 10 | 9 | 3 | 0 | 3 | 5 | 4 | 8 | 0 | 1 | 0 | 1 | 16 | 6 | 22 | 0 |
|  | Mean | 51,602 | 63,121 | 47,448 | 25,667 |  | 100,237 | 48,107 | 68,250 | 34,375 |  | 29,000 |  | 17,000 | 53,078 | 47,667 | 51,602 |  |
|  | Median | 42,500 | 56,700 | 40,000 | 28,000 |  | 120,000 | 48,000 | 68,000 | 31,500 |  | 29,000 |  | 17,000 | 46,250 | 30,500 | 42,500 |  |
|  | 1st Decile | 29,000 | 39,750 | 29,000 | 17,000 |  | 56,400 | 38,000 | 57,000 | 28,000 |  | 29,000 |  | 17,000 | 29,000 | 28,000 | 29,000 |  |
|  | 9th Decile | 80,000 | 102,156 | 120,000 | 32,000 |  | 124,311 | 63,033 | 80,000 | 42,500 |  | 29,000 |  | 17,000 | 80,000 | 120,000 | 80,000 |  |
| Contracting | Total | 107 | 79 | 26 | 2 | 3 | 11 | 44 | 25 | 12 | 0 | 8 | 4 | 0 | 90 | 17 | 97 | 10 |
|  | Mean | 73,859 | 82,824 | 47,416 | 63,500 | 87,000 | 103,199 | 90,420 | 62,717 | 38,646 |  | 31,575 | 61,000 |  | 77,187 | 56,243 | 75,098 | 61,845 |
|  | Median | 70,000 | 78,000 | 36,675 | 63,500 | 80,000 | 102,000 | 79,425 | 58,783 | 38,000 |  | 32,250 | 60,000 |  | 71,500 | 51,000 | 70,279 | 55,625 |
|  | 1st Decile | 32,800 | 47,500 | 30,000 | 43,000 | 80,000 | 67,563 | 62,000 | 45,000 | 32,800 |  | 30,000 | 25,000 |  | 32,800 | 32,600 | 32,800 | 35,000 |
|  | 9th Decile | 109,000 | 112,000 | 78,500 | 84,000 | 101,000 | 150,000 | 112,000 | 92,000 | 47,500 |  | 33,000 | 99,000 |  | 109,500 | 85,000 | 109,000 | 89,000 |
| Education/ university | Total | 31 | 11 | 15 | 5 | 0 | 5 | 10 | 5 | 8 | 1 | 1 | 0 | 1 | 27 | 4 | 28 | 3 |
|  | Mean | 65,259 | 90,818 | 49,001 | 57,800 |  | 98,300 | 82,500 | 50,120 | 41,436 | 32,930 | 34,500 |  | 57,000 | 66,844 | 54,555 | 65,158 | 66,199 |
|  | Median | 55,000 | 90,000 | 44,000 | 55,000 |  | 90,000 | 76,500 | 48,000 | 41,500 | 32,930 | 34,500 |  | 57,000 | 55,000 | 54,810 | 55,000 | 57,000 |
|  | 1st Decile | 37,768 | 57,000 | 34,500 | 39,500 |  | 60,000 | 54,000 | 42,598 | 35,600 | 32,930 | 34,500 |  | 57,000 | 35,600 | 42,598 | 35,600 | 42,598 |
|  | 9th Decile | 103,000 | 120,000 | 61,000 | 88,500 |  | 150,000 | 120,000 | 61,000 | 48,000 | 32,930 | 34,500 |  | 57,000 | 120,000 | 66,000 | 120,000 | 99,000 |
| Finance, insurance and risk | Total | 14 | 11 | 3 | 0 | 2 | 1 | 4 | 6 | 0 | - | - | 1 | - | 14 | - | 13 | 1 |
|  | Mean | 131,511 | 143,686 | 86,867 |  | 208,000 | 125,000 | 146,700 | 96,391 |  |  |  | 135,000 |  | 131,511 |  | 131,242 | 135,000 |
|  | Median | 130,000 | 140,000 | 87,000 |  | 208,000 | 125,000 | 155,600 | 85,000 |  |  |  | 135,000 |  | 130,000 |  | 125,000 | 135,000 |
|  | 1st Decile | 80,000 | 80,000 | 83,000 |  | 206,000 | 125,000 | 90,600 | 73,000 |  |  |  | 135,000 |  | 80,000 |  | 80,000 | 135,000 |
|  | 9th Decile | 206,000 | 206,000 | 90,600 |  | 210,000 | 125,000 | 185,000 | 140,000 |  |  |  | 135,000 |  | 206,000 |  | 206,000 | 135,000 |
| Food and drink | Total | 66 | 34 | 30 | 2 | , | 10 | 25 |  | 13 | 0 | 7 | 1 | 0 | 49 | 17 | 63 | 3 |
|  | Mean | 64,709 | 85,169 | 43,602 | 33,500 | 447,241 | 103,475 | 64,626 | 53,778 | 36,088 |  | 27,143 | 30,000 |  | 71,181 | 46,053 | 66,489 | 27,333 |
|  | Median | 55,000 | 68,170 | 33,275 | 33,500 | 447,241 | 98,500 | 63,000 | 55,000 | 33,550 |  | 27,000 | 30,000 |  | 60,000 | 39,100 | 56,000 | 30,000 |
|  | 1st Decile | 27,000 | 48,000 | 25,250 | 30,000 | 447,241 | 64,250 | 48,500 | 31,000 | 28,000 |  | 25,000 | 30,000 |  | 30,000 | 25,000 | 28,000 | 21,000 |
|  | 9th Decile | 105,000 | 123,248 | 72,000 | 37,000 | 447,241 | 146,000 | 90,000 | 70,000 | 41,000 |  | 30,500 | 30,000 |  | 123,000 | 90,000 | 105,000 | 31,000 |

SECTION B/TABLE BB : MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY INDUSTRY SECTOR

|  |  | Total | Member Grade |  |  | Level of Responsibility |  |  |  |  |  |  |  |  | Gender |  | Employment status |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Chartered | Assoc | Other | MD/CEO | Sen Mgr | Proj Mgr | Sen Eng | Engineer | Technician | Graduate | Consultant | Other | Male | Female | Full time | Part time |
| Health, safety and environment | Total |  | 18 | 11 | 6 | 1 | 0 | 3 | 5 | 3 | 0 | 0 | 1 | 6 | 0 | 14 | 4 | 18 | 0 |
|  | Mean | 71,621 | 79,198 | 53,000 | 100,000 |  | 118,667 | 69,800 | 54,058 |  |  | 21,000 | 66,833 |  | 78,941 | 46,000 | 71,621 |  |
|  | Median | 63,500 | 68,174 | 38,750 | 100,000 |  | 126,000 | 55,000 | 50,000 |  |  | 21,000 | 63,500 |  | 66,587 | 31,500 | 63,500 |  |
|  | 1st Decile | 29,500 | 55,000 | 21,000 | 100,000 |  | 90,000 | 55,000 | 44,000 |  |  | 21,000 | 29,500 |  | 50,000 | 21,000 | 29,500 |  |
|  | 9th Decile | 130,000 | 126,000 | 140,000 | 100,000 |  | 140,000 | 100,000 | 68,174 |  |  | 21,000 | 130,000 |  | 130,000 | 100,000 | 130,000 |  |
| Industrial gases | Total | 46 | 28 | 17 | 1 | 0 | 6 | 14 | 10 | 4 | 0 | 10 | 1 | 1 | 36 | 10 | 44 | 2 |
|  | Mean | 62,193 | 79,040 | 37,161 | 16,000 |  | 100,833 | 66,746 | 70,100 | 42,555 |  | 32,419 | 110,000 | 16,000 | 64,666 | 53,287 | 61,429 | 79,000 |
|  | Median | 57,500 | 77,000 | 38,187 | 16,000 |  | 113,000 | 67,325 | 73,000 | 43,587 |  | 32,500 | 110,000 | 16,000 | 64,500 | 48,024 | 57,500 | 79,000 |
|  | 1st Decile | 29,000 | 47,000 | 25,000 | 16,000 |  | 60,000 | 39,000 | 49,500 | 35,000 |  | 24,750 | 110,000 | 16,000 | 30,000 | 25,000 | 29,000 | 48,000 |
|  | 9th Decile | 110,000 | 116,000 | 48,048 | 16,000 |  | 125,000 | 100,000 | 87,000 | 48,048 |  | 40,000 | 110,000 | 16,000 | 110,000 | 84,500 | 101,200 | 110,000 |
| Iron, steel and other metals | Total | 10 | 2 | 6 | 2 | 0 | 2 | 3 | 0 | 2 | 0 | 3 | 0 | 0 | 10 | 0 | 10 | - |
|  | Mean | 42,798 | 56,990 | 39,500 | 38,500 |  | 67,500 | 51,660 |  | 32,500 |  | 24,333 |  |  | 42,798 |  | 42,798 |  |
|  | Median | 40,000 | 56,990 | 32,500 | 38,500 |  | 67,500 | 52,000 |  | 32,500 |  | 25,000 |  |  | 40,000 |  | 40,000 |  |
|  | 1st Decile | 22,500 | 55,000 | 20,000 | 25,000 |  | 55,000 | 44,000 |  | 29,000 |  | 20,000 |  |  | 22,500 |  | 22,500 |  |
|  | 9th Decile | 69,490 | 58,980 | 80,000 | 52,000 |  | 80,000 | 58,980 |  | 36,000 |  | 28,000 |  |  | 69,490 |  | 69,490 |  |
| Mining and minerals | Total | 14 | 11 | 3 | 0 | 0 | 1 | 5 | 5 | 1 | 0 | 1 | 1 | 0 | 13 | 1 | 14 | 0 |
|  | Mean | 77,255 | 82,729 | 57,184 |  |  | 95,000 | 68,969 | 92,945 | 89,000 |  | 28,000 | 60,000 |  | 81,044 | 28,000 | 77,255 |  |
|  | Median | 78,363 | 86,726 | 48,552 |  |  | 95,000 | 52,000 | 100,000 | 89,000 |  | 28,000 | 60,000 |  | 86,726 | 28,000 | 78,363 |  |
|  | 1st Decile | 48,552 | 52,000 | 28,000 |  |  | 95,000 | 48,552 | 70,000 | 89,000 |  | 28,000 | 60,000 |  | 50,500 | 28,000 | 48,552 |  |
|  | 9th Decile | 104,000 | 104,000 | 95,000 |  |  | 95,000 | 129,794 | 104,000 | 89,000 |  | 28,000 | 60,000 |  | 104,000 | 28,000 | 104,000 |  |
| Oil and gas exploration and production | Total | 313 | 176 | 134 | 3 | 5 | 28 | 76 | 66 | 76 | 1 | 35 | 22 | 4 | 257 | 56 | 300 | 12 |
|  | Mean | 94,085 | 123,823 | 56,265 | 38,793 | 275,800 | 182,180 | 118,870 | 86,846 | 52,671 | 89,000 | 35,996 | 111,173 | 101,250 | 100,443 | 64,909 | 94,543 | 85,235 |
|  | Median | 75,000 | 110,000 | 48,000 | 36,500 | 160,000 | 145,000 | 116,150 | 76,500 | 49,600 | 89,000 | 35,700 | 99,250 | 94,000 | 85,000 | 55,000 | 77,000 | 60,000 |
|  | 1st Decile | 35,005 | 58,000 | 32,960 | 29,880 | 115,000 | 65,000 | 63,000 | 50,000 | 32,260 | 89,000 | 26,000 | 43,000 | 87,000 | 36,000 | 34,000 | 35,020 | 24,000 |
|  | 9th Decile | 160,000 | 192,000 | 98,000 | 50,000 | 585,000 | 321,000 | 180,000 | 129,575 | 80,000 | 89,000 | 46,650 | 170,000 | 130,000 | 162,000 | 110,500 | 160,000 | 100,000 |
| Oil refining | Total | 99 | 58 | 34 | 7 | 2 | 12 | 23 | 22 | 19 | 0 | 13 | 6 | 2 | 82 | 17 | 96 | 3 |
|  | Mean | 81,047 | 91,075 | 68,192 | 60,400 | 146,000 | 152,875 | 89,883 | 74,968 | 48,202 |  | 37,900 | 98,167 | 91,500 | 87,401 | 50,395 | 81,882 | 54,333 |
|  | Median | 75,000 | 83,500 | 45,500 | 57,000 | 146,000 | 126,000 | 82,000 | 71,500 | 46,500 |  | 36,005 | 98,000 | 91,500 | 80,000 | 40,791 | 75,425 | 40,000 |
|  | 1st Decile | 36,000 | 55,000 | 32,000 | 35,000 | 92,000 | 97,500 | 67,000 | 55,000 | 34,500 |  | 30,000 | 78,000 | 58,000 | 42,000 | 34,000 | 36,005 | 34,000 |
|  | 9th Decile | 125,000 | 129,000 | 97,000 | 97,500 | 200,000 | 250,000 | 125,000 | 92,000 | 62,000 |  | 47,000 | 115,000 | 125,000 | 129,000 | 77,000 | 125,000 | 89,000 |
| Paper and packaging | Total | 1 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 |
|  | Mean | 64,000 |  | 64,000 |  |  | 64,000 |  |  |  |  |  |  |  |  | 64,000 | 64,000 |  |
|  | Median | 64,000 |  | 64,000 |  |  | 64,000 |  |  |  |  |  |  |  |  | 64,000 | 64,000 |  |
|  | 1st Decile | 64,000 |  | 64,000 |  |  | 64,000 |  |  |  |  |  |  |  |  | 64,000 | 64,000 |  |
|  | 9th Decile | 64,000 |  | 64,000 |  |  | 64,000 |  |  |  |  |  |  |  |  | 64,000 | 64,000 |  |
| Petrochemicals | Total | 78 | 46 | 32 | 0 | 1 | 8 | 18 | 23 | 20 | 1 | 5 | 1 | 1 | 63 | 15 | 77 | 1 |
|  | Mean | 76,293 | 92,885 | 52,442 |  | 145,000 | 120,500 | 126,054 | 63,186 | 42,015 | 35,000 | 35,490 | 30,000 | 36,850 | 82,639 | 49,640 | 76,748 | 41,220 |
|  | Median | 61,000 | 71,500 | 40,050 |  | 145,000 | 116,500 | 82,500 | 61,000 | 40,625 | 35,000 | 36,000 | 30,000 | 36,850 | 65,500 | 42,000 | 61,000 | 41,220 |
|  | 1st Decile | 35,000 | 45,000 | 32,550 |  | 145,000 | 76,000 | 61,000 | 45,000 | 32,000 | 35,000 | 32,400 | 30,000 | 36,850 | 35,000 | 38,000 | 35,000 | 41,220 |
|  | 9th Decile | 128,000 | 130,000 | 86,000 |  | 145,000 | 170,000 | 150,000 | 90,000 | 57,965 | 35,000 | 40,000 | 30,000 | 36,850 | 130,000 | 65,000 | 128,000 | 41,220 |
| Pharmaceuticals and personal care products | Total | 91 | 36 | 50 | 5 | 1 | 3 | 30 | 18 | 24 | 0 | 9 | 3 | 3 | 71 | 20 | 89 | 2 |
|  | Mean | 61,083 | 84,414 | 45,443 | 49,500 | 190,000 | 73,583 | 85,313 | 53,769 | 38,658 |  | 29,311 | 85,990 | 57,000 | 64,825 | 47,800 | 61,242 | 53,990 |
|  | Median | 47,000 | 57,740 | 40,898 | 35,000 | 190,000 | 85,000 | 52,500 | 50,000 | 36,000 |  | 29,500 | 79,990 | 66,000 | 46,000 | 50,500 | 46,750 | 53,990 |
|  | 1st Decile | 30,000 | 40,000 | 29,250 | 25,000 | 190,000 | 46,750 | 39,000 | 43,616 | 31,000 |  | 25,000 | 57,980 | 25,000 | 30,000 | 32,000 | 30,000 | 50,000 |
|  | 9th Decile | 88,000 | 92,000 | 60,500 | 120,000 | 190,000 | 89,000 | 105,000 | 80,000 | 55,000 |  | 32,000 | 120,000 | 80,000 | 89,000 | 62,000 | 89,000 | 57,980 |

Section B Classified by membership grade, class of employment
and level of responsibility

SECTION B/TABLE BC : MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY INDUSTRY SECTOR

|  |  | Total | Member Grade |  |  | Level of Responsibility |  |  |  |  |  |  |  |  | Gender |  | Employment status |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Chartered | Assoc | Other | MD/CEO | Sen Mgr | Proj Mgr | Sen Eng | Engineer | Technician | Graduate | Consultant | Other | Male | Female | Full time | Part time |
| Plastics | Total |  | 14 | 8 | 5 | 1 | 1 | 3 | 3 | 1 | 5 | 0 | 1 | 0 | 0 | 14 | 0 | 14 | 0 |
|  | Mean | 130,689 | 198,436 | 40,430 | 40,000 | 705,000 | 177,667 | 98,497 | 54,000 | 42,430 |  | 30,000 |  |  | 130,689 |  | 130,689 |  |
|  | Median | 68,000 | 127,000 | 39,150 | 40,000 | 705,000 | 187,000 | 103,490 | 54,000 | 40,000 |  | 30,000 |  |  | 68,000 |  | 68,000 |  |
|  | 1st Decile | 34,000 | 54,000 | 30,000 | 40,000 | 705,000 | 144,000 | 82,000 | 54,000 | 34,000 |  | 30,000 |  |  | 34,000 |  | 34,000 |  |
|  | 9th Decile | 202,000 | 705,000 | 51,000 | 40,000 | 705,000 | 202,000 | 110,000 | 54,000 | 51,000 |  | 30,000 |  |  | 202,000 |  | 202,000 |  |
| Power generation and fossil fuels | Total | 21 | 15 | 6 | 0 | 0 | 1 | 6 | 7 | 2 | 0 | 3 | 1 | 1 | 18 | 3 | 21 | 0 |
|  | Mean | 57,475 | 69,999 | 26,167 |  |  | 119,600 | 74,877 | 48,731 | 32,000 |  | 27,667 | 140,000 | 10,000 | 61,496 | 33,352 | 57,475 |  |
|  | Median | 58,000 | 61,500 | 27,000 |  |  | 119,600 | 71,650 | 42,000 | 32,000 |  | 26,000 | 140,000 | 10,000 | 58,980 | 36,000 | 58,000 |  |
|  | 1st Decile | 26,000 | 36,057 | 10,000 |  |  | 119,600 | 58,000 | 36,000 | 28,000 |  | 26,000 | 140,000 | 10,000 | 26,000 | 28,000 | 26,000 |  |
|  | 9th Decile | 97,000 | 119,600 | 36,000 |  |  | 119,600 | 97,000 | 69,437 | 36,000 |  | 31,000 | 140,000 | 10,000 | 119,600 | 36,057 | 97,000 |  |
| Power generation and nuclear decommissioning | Total | 57 | 35 | 21 | 1 | 0 | 8 | 18 | 11 | 12 | 0 | 6 | 1 | 1 | 48 | 9 | 56 | 1 |
|  | Mean | 58,448 | 68,714 | 41,836 | 48,000 |  | 104,056 | 62,308 | 54,543 | 39,065 |  | 31,464 | 72,000 | 48,000 | 59,260 | 54,119 | 58,688 | 45,000 |
|  | Median | 54,000 | 60,000 | 37,000 | 48,000 |  | 87,475 | 60,096 | 54,000 | 39,734 |  | 31,750 | 72,000 | 48,000 | 54,000 | 53,850 | 54,000 | 45,000 |
|  | 1st Decile | 34,000 | 43,000 | 31,500 | 48,000 |  | 70,000 | 41,000 | 45,000 | 34,000 |  | 28,192 | 72,000 | 48,000 | 34,327 | 33,000 | 34,000 | 45,000 |
|  | 9th Decile | 80,700 | 94,250 | 61,000 | 48,000 |  | 195,000 | 80,000 | 66,000 | 43,000 |  | 34,567 | 72,000 | 48,000 | 88,000 | 80,700 | 80,700 | 45,000 |
| Power generation and nuclear generation | Total | 37 | 15 | 21 | 1 | 0 | 1 | 11 | 5 | 12 | 1 | 5 | 2 | 0 | 31 | 6 | 37 | 0 |
|  | Mean | 49,521 | 66,108 | 38,698 | 28,000 |  | 110,000 | 58,838 | 46,020 | 39,046 | 32,100 | 28,860 | 100,000 |  | 48,704 | 53,742 | 49,521 |  |
|  | Median | 45,000 | 62,000 | 35,595 | 28,000 |  | 110,000 | 62,000 | 46,000 | 37,500 | 32,100 | 30,000 | 100,000 |  | 45,000 | 50,500 | 45,000 |  |
|  | 1st Decile | 30,000 | 45,000 | 30,000 | 28,000 |  | 110,000 | 41,000 | 34,500 | 30,800 | 32,100 | 23,800 | 100,000 |  | 30,000 | 30,800 | 30,000 |  |
|  | 9th Decile | 79,200 | 100,000 | 49,000 | 28,000 |  | 110,000 | 69,500 | 55,000 | 46,000 | 32,100 | 31,000 | 100,000 |  | 69,500 | 79,200 | 79,200 |  |
| Power generation and renewables | Total | 17 | 7 | 9 | 1 | 0 | 2 | 6 | 4 | 2 | 0 | 1 | 2 | 0 | 13 | 4 | 17 | 0 |
|  | Mean | 58,691 | 73,357 | 43,250 | 95,000 |  | 80,500 | 72,000 | 52,038 | 35,000 |  | 28,000 | 49,300 |  | 64,250 | 40,625 | 58,691 |  |
|  | Median | 58,000 | 66,000 | 40,000 | 95,000 |  | 80,500 | 66,000 | 56,075 | 35,000 |  | 28,000 | 49,300 |  | 58,500 | 37,250 | 58,000 |  |
|  | 1st Decile | 30,000 | 37,500 | 28,000 | 95,000 |  | 66,000 | 40,000 | 37,500 | 30,000 |  | 28,000 | 37,000 |  | 40,000 | 28,000 | 30,000 |  |
|  | 9th Decile | 95,000 | 127,000 | 61,600 | 95,000 |  | 95,000 | 127,000 | 58,500 | 40,000 |  | 28,000 | 61,600 |  | 95,000 | 60,000 | 95,000 |  |
| Process plant and equipment | Total | 49 | 16 | 29 | 4 | 2 | 6 | - | 12 | 14 | 1 | 4 | 1 | 0 | 38 | 11 | 48 | 1 |
|  | Mean | 56,903 | 82,444 | 43,349 | 53,000 | 214,500 | 82,500 | 68,778 | 46,925 | 36,643 | 30,000 | 22,282 | 50,000 |  | 63,017 | 35,782 | 57,421 | 32,000 |
|  | Median | 45,000 | 62,500 | 40,000 | 54,500 | 214,500 | 79,500 | 60,000 | 45,500 | 35,500 | 30,000 | 22,000 | 50,000 |  | 49,750 | 32,000 | 45,500 | 32,000 |
|  | 1st Decile | 27,000 | 36,600 | 25,000 | 46,000 | 110,000 | 58,000 | 40,000 | 36,600 | 27,000 | 30,000 | 14,600 | 50,000 |  | 30,529 | 26,000 | 27,000 | 32,000 |
|  | 9th Decile | 105,000 | 123,000 | 76,000 | 57,000 | 319,000 | 105,000 | 123,000 | 55,000 | 47,000 | 30,000 | 30,529 | 50,000 |  | 110,000 | 45,000 | 105,000 | 32,000 |
| Public sector | Total | 26 | 19 | 5 | 2 | 0 | 5 | 4 | 11 | 4 | 0 | 0 | 0 | 2 | 20 | 6 | 19 | 7 |
|  | Mean | 52,195 | 56,508 | 40,282 | 41,000 |  | 85,600 | 42,775 | 43,712 | 36,034 |  |  |  | 66,500 | 53,522 | 47,770 | 58,197 | 35,903 |
|  | Median | 45,555 | 48,000 | 41,000 | 41,000 |  | 90,000 | 38,050 | 44,410 | 34,500 |  |  |  | 66,500 | 45,555 | 44,500 | 48,000 | 34,100 |
|  | 1st Decile | 31,086 | 31,036 | 33,000 | 40,000 |  | 49,500 | 31,000 | 34,100 | 31,086 |  |  |  | 47,000 | 33,550 | 31,036 | 36,000 | 31,000 |
|  | 9th Decile | 90,000 | 94,500 | 47,000 | 42,000 |  | 135,000 | 64,000 | 48,000 | 44,049 |  |  |  | 86,000 | 92,250 | 86,000 | 94,500 | 48,000 |
| Waste management | Total | 17 | 11 | 5 | 1 | 0 | 2 | 8 | 3 | 0 | 0 | 4 | 0 | 0 | 14 | 3 | 17 | - |
|  | Mean | 54,658 | 65,682 | 35,538 | 29,000 |  | 82,500 | 59,875 | 61,730 |  |  | 25,000 |  |  | 54,536 | 55,230 | 54,658 |  |
|  | Median | 59,000 | 66,500 | 29,000 | 29,000 |  | 82,500 | 60,500 | 68,190 |  |  | 25,500 |  |  | 60,000 | 59,000 | 59,000 |  |
|  | 1st Decile | 22,000 | 42,000 | 20,000 | 29,000 |  | 70,000 | 38,500 | 42,000 |  |  | 20,000 |  |  | 22,000 | 38,500 | 22,000 |  |
|  | 9th Decile | 78,000 | 78,000 | 68,190 | 29,000 |  | 95,000 | 78,000 | 75,000 |  |  | 29,000 |  |  | 78,000 | 68,190 | 78,000 |  |
| Water | Total | 78 | 43 | 32 | 3 | 1 | 10 | 27 | 13 | 16 | 0 | 8 | 2 | 1 | 58 | 20 | 72 | 6 |
|  | Mean | 50,706 | 57,673 | 41,986 | 43,867 | 120,000 | 84,005 | 52,815 | 50,491 | 32,534 |  | 27,081 | 73,000 | 29,450 | 55,468 | 36,898 | 51,445 | 41,847 |
|  | Median | 45,100 | 54,000 | 36,500 | 30,300 | 120,000 | 73,750 | 53,000 | 45,000 | 31,400 |  | 26,500 | 73,000 | 29,450 | 52,750 | 33,549 | 45,600 | 38,144 |
|  | 1st Decile | 28,500 | 33,887 | 26,000 | 30,300 | 120,000 | 60,275 | 33,887 | 41,000 | 25,000 |  | 25,150 | 71,000 | 29,450 | 29,000 | 25,075 | 28,500 | 31,000 |
|  | 9th Decile | 80,000 | 85,000 | 65,000 | 71,000 | 120,000 | 125,000 | 65,000 | 65,000 | 40,000 |  | 29,000 | 75,000 | 29,450 | 85,000 | 50,642 | 80,000 | 65,300 |
| Other | Total | 87 | 42 | 41 | 4 | 5 | 11 | 25 | 12 | 16 | 1 | 10 | 3 | 4 | 73 | 14 | 86 | 1 |
|  | Mean | 61,917 | 81,391 | 42,349 | 58,018 | 99,400 | 105,811 | 60,512 | 59,731 | 40,402 | 20,500 | 29,410 | 84,764 | 70,250 | 65,900 | 41,150 | 62,056 | 50,000 |
|  | Median | 55,000 | 70,660 | 38,500 | 52,000 | 102,000 | 105,420 | 58,751 | 53,125 | 39,250 | 20,500 | 28,377 | 84,292 | 51,000 | 60,000 | 40,500 | 55,000 | 50,000 |
|  | 1st Decile | 28,000 | 51,250 | 25,000 | 43,779 | 60,000 | 75,000 | 43,779 | 42,000 | 29,254 | 20,500 | 25,000 | 78,000 | 14,000 | 28,754 | 28,000 | 28,000 | 50,000 |
|  | 9th Decile | 109,000 | 120,000 | 55,000 | 84,292 | 130,000 | 145,000 | 85,000 | 100,000 | 49,000 | 20,500 | 33,750 | 92,000 | 165,000 | 115,000 | 58,751 | 109,000 | 50,000 |

Section B Classified by membership grade, class of employment
and level of responsibility

## SECTION B/TABLE 9 : MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY TYPE OF WORK

|  |  | Total | Member Grade |  |  | Level of Responsibility |  |  |  |  |  |  |  |  | Gender |  | Employment status |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Chartered | Assoc | Other | MD/CEO | Sen Mgr | Proj Mgr | Sen Eng | Engineer | Technician | Graduate | Consultant | Other | Male | Female | Full time | Part time |
| Design | Total |  | 524 | 291 | 220 | 13 | 3 | 24 | 135 | 148 | 138 | 3 | 58 | 13 | 2 | 427 | 97 | 502 | 21 |
|  | Median f | 52,000 | 68,000 | 37,713 | 37,000 | 80,000 | 99,500 | 76,000 | 55,000 | 38,950 | 36,600 | 30,765 | 78,000 | 61,925 | 55,000 | 42,200 | 53,000 | 45,000 |
| Research and development | Total | 133 | 71 | 53 | 9 | 0 | 15 | 38 | 34 | 27 | 1 | 11 | 1 | 6 | 111 | 22 | 129 | 4 |
|  | Median f | 55,000 | 70,000 | 36,500 | 35,500 |  | 120,000 | 66,670 | 54,500 | 35,500 | 32,930 | 30,000 | 36,500 | 15,500 | 58,000 | 39,946 | 54,000 | 60,000 |
| Manufacture and production | Total | 190 | 88 | 90 | 12 | 5 | 18 | 53 | 36 | 46 | 0 | 27 | 2 | 3 | 150 | 40 | 189 | 1 |
|  | Median f | 50,000 | 64,500 | 40,000 | 39,500 | 240,000 | 104,000 | 59,000 | 55,500 | 38,250 |  | 30,000 | 45,750 | 48,000 | 50,000 | 50,465 | 50,000 | 58,000 |
| Project management/general administration/management services | Total | 172 | 107 | 62 | 3 | 5 | 30 | 76 | 25 | 20 | 0 | 7 | 8 | 1 | 142 | 30 | 167 | 5 |
|  | Median E | 66,750 | 85,000 | 47,000 | 43,779 | 160,000 | 100,004 | 71,140 | 55,000 | 40,898 |  | 29,000 | 47,490 | 90,000 | 71,000 | 49,500 | 67,000 | 57,980 |
| Construction and installation | Total | 34 | 21 | 12 | 1 | 1 | 9 | 9 | 5 | 4 | 0 | 3 | 3 | 0 | 31 | 3 | 34 | 0 |
|  | Median f | 68,000 | 75,000 | 41,500 | 71,000 | 80,000 | 80,000 | 63,000 | 58,500 | 38,000 |  | 30,000 | 71,000 |  | 68,000 | 56,000 | 68,000 |  |
| Operations | Total | 185 | 86 | 96 | 3 | 3 | 20 | 48 | 42 | 42 | 1 | 24 | 2 | 3 | 156 | 29 | 182 | 3 |
|  | Median f | 59,000 | 82,000 | 44,205 | 40,000 | 190,000 | 114,500 | 76,250 | 60,450 | 44,250 | 89,000 | 34,250 | 142,500 | 58,000 | 60,513 | 48,000 | 59,125 | 48,000 |
| Business systems/IT and software | Total | 9 | 6 | 1 | 2 | 1 | 0 | 3 | 2 | 2 | 0 | 0 | 1 | 0 | 8 | 1 | 8 | 1 |
|  | Median f | 50,000 | 75,000 | 39,000 | 44,500 | 92,000 |  | 75,000 | 57,500 | 39,000 |  |  | 50,000 |  | 62,500 | 39,000 | 62,500 | 40,000 |
| Marketing and sales | Total | 56 | 32 | 23 | 1 | 5 | 10 | 22 | 6 | 8 | 0 | 2 | 2 | 1 | 47 | 9 | 54 | 2 |
|  | Median f | 79,425 | 93,168 | 52,500 | 60,000 | 110,000 | 105,000 | 85,500 | 67,390 | 35,518 |  | 26,500 | 27,500 | 58,600 | 90,000 | 45,000 | 80,000 | 32,978 |
| Finance/Financial services/Procurement and supply | Total | 11 | 8 | 2 | 1 | 1 | 2 | 2 | 2 | 1 | 0 | 0 | 2 | 1 | 11 | 0 | 9 | 2 |
|  | Median f | 130,000 | 132,500 | 53,500 | 97,500 | 206,000 | 113,750 | 103,100 | 120,000 | 57,000 |  |  | 122,500 | 130,000 | 130,000 |  | 130,000 | 122,500 |
| Asset management | Total | 42 | 29 | 12 | 1 | 0 | 11 | 15 | 3 | 5 | 1 | 2 | 4 | 1 | 37 | 5 | 40 | 2 |
|  | Median f | 65,250 | 82,000 | 36,750 | 95,000 |  | 96,000 | 75,000 | 54,075 | 30,000 | 32,100 | 37,480 | 62,500 | 29,450 | 75,000 | 33,500 | 71,250 | 26,750 |
| Education and training | Total | 24 | 11 | 11 | 2 | 0 | 3 | 10 | 4 | 3 | 0 | 2 | 1 | 1 | 22 | 2 | 20 | 4 |
|  | Median f | 60,000 | 88,000 | 44,000 | 64,250 |  | 88,500 | 87,500 | 46,000 | 40,000 |  | 23,000 | 97,000 | 57,000 | 60,000 | 53,799 | 60,000 | 72,500 |
| Process safety/Safety, health and environment | Total | 189 | 111 | 72 | 6 | 2 | 18 | 50 | 39 | 28 | 1 | 19 | 28 | 4 | 153 | 36 | 174 | 15 |
|  | Median f | 63,000 | 72,000 | 42,750 | 69,646 | 110,000 | 123,000 | 72,000 | 62,400 | 40,185 | 30,000 | 31,000 | 68,408 | 64,500 | 65,000 | 45,000 | 65,000 | 50,000 |
| Regulations/Regulatory compliance | Total | 31 | 21 | 8 | 2 | 0 | 2 | 9 | 6 | 7 | 0 | 2 | 4 | 1 | 17 | 14 | 23 | 8 |
|  | Median f | 48,000 | 57,585 | 35,798 | 81,000 |  | 149,750 | 53,850 | 52,793 | 36,000 |  | 33,175 | 70,495 | 61,800 | 57,585 | 43,000 | 57,585 | 34,100 |
| Other | Total | 82 | 51 | 29 | 2 | 3 | 15 | 16 | 12 | 11 | 1 | 8 | 13 | 3 | 64 | 18 | 75 | 7 |
|  | Median f | 72,750 | 84,000 | 39,000 | 79,750 | 210,000 | 90,000 | 75,500 | 67,500 | 39,500 | 20,500 | 25,000 | 92,000 | 80,000 | 79,000 | 54,376 | 75,000 | 50,000 |



| - |  | Total | Region |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | North East | South East | East of England | North West | South West | East Midands | West Midands | Wales | Northern Ireland | Scotland | Yorkshire and the Humber |
| Total | Total |  | 1682 | 129 | 573 | 43 | 323 | 92 | 55 | 55 | 57 | 18 | 253 | 84 |
|  | \% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| Full time | Total | 1606 | 123 | 549 | 43 | 307 | 88 | 54 | 53 | 52 | 18 | 237 | 82 |
|  | \% | 95.5\% | 95.3\% | 96.0\% | 100.0\% | 95.0\% | 95.7\% | 98.2\% | 96.4\% | 91.2\% | 100.0\% | 93.7\% | 97.\% |
| Part time | Total | 75 | 6 | 23 | 0 | 16 | 4 | 1 | 2 | 5 | 0 | 16 | 2 |
|  | \% | 4.5\% | 4.7\% | 4.0\% | 0.0\% | 5.0\% | 4.3\% | 1.8\% | 3.6\% | 8.8\% | 0.0\% | 6.3\% | 2.4\% |

Section C Classified by region

|  | Total | Region |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | North East | South East | East of England | North West | South West | East Midlands | $\begin{aligned} & \text { West } \\ & \text { Midands } \end{aligned}$ | Wales | Northern | Scotland | Yorkshire and the Humber |
| Total | 1682 | 129 | 573 | 43 | 323 | 92 | 55 | 55 | 57 | 18 | 253 | 84 |
| <£16K | 10 | 1 | 2 | 1 | 0 | 2 | 0 | 0 | 0 | 0 | 1 | 3 |
| >=£16K | 2 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| > $=$ £18K | 3 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 2 | 0 |
| > $=$ £19K | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| >=£20K | 6 | 1 | 1 | 0 | 1 | 0 | 0 | 0 | 1 | 1 | 1 | 0 |
| >=£21K | 3 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| >=£22K | 5 | 0 | 1 | 0 | 0 | 0 |  |  | 0 | 0 | 3 | 0 |
| >=£23K | 3 | 1 | 0 | 0 | 2 | 0 |  | 0 | 0 | 0 | 0 | 0 |
| >=£24K | 5 | 0 | 0 | 0 | 3 | 0 | 1 | 0 | 0 | 0 | 1 | 0 |
| >=£25K | 18 | 0 | 8 | 1 | 2 | 0 | 2 | 1 | 0 | 1 | 2 | 1 |
| > $=$ 226K | 11 | 0 | 0 | 0 | 4 | 1 | 2 | 2 | 0 | 0 | 1 | 1 |
| >=£27K | 5 | 1 | 0 | 0 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 1 |
| >=£28K | 30 | 1 | 6 | 0 | 8 | 1 | 4 | 1 | 2 | 0 | 5 | 2 |
| >=£29K | 27 | 5 | 7 | 2 |  | 4 | 0 | 2 | 1 | 1 | 3 | 1 |
| > $=$ E 30 K | 33 | 1 | 12 | 2 | 7 | 2 | 2 | 2 | 0 | 0 | 3 | 2 |
| >=£31K | 18 | 1 | 3 | 2 | 6 | 0 | 0 | 2 | 0 | 0 | 3 | 1 |
| >=E32K | 35 | 2 | 18 | 3 | 4 | 3 | 0 | 1 | 0 | 0 | 3 | 1 |
| >=E33K | 25 | 2 | 7 | 1 | 6 | 1 | 1 | 1 | 0 | 1 | 4 | 1 |
| >=£34K | 24 | 0 | 7 | 0 | 8 | 3 | 0 | 0 | 3 | 0 | 2 | 1 |
| >=E35K | 28 | 1 | 11 | 0 | 7 | 2 | 1 | 0 | 0 | 0 | 5 | 1 |
| >=E36K | 39 | 6 | 7 | 2 | 3 | 3 | 1 | 3 | 1 | 0 | 6 | 7 |
| $\rangle=$ E37K | 30 | 5 | 7 | 0 | 9 | 3 | 1 | 0 | 0 | 0 | 2 | 3 |
| >=E38K | 28 | 1 | 6 | 1 | 7 | 1 | 2 | 0 | 0 | 1 | 4 | 5 |
| >=E39K | 19 | 5 | 2 | 1 | 4 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| > $=$ £40K | 138 | 12 | 40 | 3 | 25 | 16 | 2 | 9 | 6 | 1 | 18 | 6 |
| > $=$ £45 | 119 | 3 | 43 | 3 | 28 | 6 | 6 | 1 | 5 | 2 | 18 | 4 |
| $>=$ ¢50K | 107 | 8 | 35 | 3 | 11 | 7 | 2 | 7 | 5 | 1 | 21 | 7 |
| >=£55K | 118 | 11 | 32 | 5 | 24 | 5 | 5 | 8 | 6 | 2 | 16 | 4 |
| $>=$ ¢60K | 95 | 17 | 23 | 1 | 28 | 5 | 3 | 3 | 4 | 0 | 9 | 2 |
| >=£65K | 78 | 7 | 24 | 1 | 22 | 3 | 2 | 1 | 1 | 2 | 11 | 4 |
| >=£70K | 79 | 10 | 23 | 1 | 21 | 5 | 2 | 2 | 1 | 0 | 11 | 3 |
| >=£75K | 67 | 5 | 25 | 1 | 17 | 5 | 4 | 1 | 2 | 0 | 5 | 2 |
| >=£80K | 60 | 5 | 22 | 1 | 11 | 3 | 2 | 1 | 3 | 2 | 9 | 1 |
| >=£85K | 45 | 3 | 20 | 1 | 8 | 2 | 1 | 0 | 1 | 1 | 7 | 1 |
| >=£90 | 51 | 4 | 25 | 1 | 7 | 2 | 2 | 0 | 1 | 0 | 5 | 4 |
| >=£95K | 35 | 0 | 16 | 1 | 4 | 0 | 1 | 0 | 2 | 0 | 7 | 4 |
| >=E100K | 30 | 2 | 13 | 0 | 3 | 0 | 1 | 0 | 0 | 0 | 9 | 2 |
| >=E105K | 29 | 4 | 12 | 0 | 5 | 1 | 0 | 1 | 0 | 0 | 4 | 2 |
| >=£110K | 23 | 0 | 13 | 0 | 5 | 0 | 0 | 0 | 1 | 0 | 4 | 0 |
| >=£115K | 18 | 0 | 10 | 1 | 1 | 0 | 1 | 0 | 0 | 0 | 5 | 0 |



|  |  | Total | Region |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | North East | South East | East of England | North West | South West | East Midlands | West Midands | Wales | $\begin{aligned} & \hline \text { Northern } \\ & \text { Ireland } \end{aligned}$ | Scotland | Yorkshire and the Humber |
| Total |  |  | 1682 | 129 | 573 | 43 | 323 | 92 | 55 | 55 | 57 | 18 | 253 | 84 |
| 401k savings plan (US) | Total | 4 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 2 | 0 |
|  | \% | 0.2\% | 0.8\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 1.8\% | 0.0\% | 0.8\% | 0.0\% |
| Central Providence Fund (Singapore) | Total | 2 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
|  | \% | 0.1\% | 0.0\% | 0.2\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.0\% | 0.4\% | 0.0\% |
| Defined benefit pension/Company final salary scheme | Total | 499 | 35 | 174 | 14 | 94 | 27 | 17 | 19 | 17 | 8 | 66 | 28 |
|  | \% | 29.7\% | 27.1\% | 30.4\% | 32.6\% | 29.1\% | 29.3\% | 30.9\% | 34.5\% | 29.8\% | 44.4\% | 26.1\% | 33.3\% |
| Defined contribution pension/Company money purchase scheme | Total | 1013 | 83 | 343 | 25 | 204 | 57 | 31 | 32 | 35 | 8 | 145 | 50 |
|  | \% | 60.2\% | 64.3\% | 59.9\% | 58.1\% | 63.2\% | 62.0\% | 56.4\% | $58.2 \%$ | 61.4\% | 44.4\% | 57.3\% | 59.5\% |
| Non-contributory pension | Total | 54 | 0 | 23 | 1 | 10 | 3 | 1 | 2 | 1 | 0 | 13 | 0 |
|  | \% | 3.2\% | 0.0\% | 4.0\% | 2.3\% | 3.1\% | 3.3\% | 1.8\% | 3.6\% | 1.8\% | 0.0\% | 5.1\% | .0\% |
| None | Total | 110 | 10 | 32 | 3 | 15 | 5 | 6 | 2 | 3 | 2 | 26 | 6 |
|  | \% | 6.5\% | 7.8\% | 5.6\% | 7.0\% | 4.6\% | 5.4\% | 10.9\% | 3.6\% | 5.3\% | 11.1\% | 10.3\% | 7.1\% |
| Medical and dental insurance | Total | 1007 | 87 | 398 | 19 | 181 | 39 | 19 | 18 | 43 | 12 | 141 | 50 |
|  | \% | 59.9\% | 67.4\% | 69.5\% | 44.2\% | 56.0\% | 42.4\% | 34.5\% | 32.7\% | 75.4\% | 66.7\% | 55.7\% | 59.5\% |
| Car or car allowance | Total | 505 | 32 | 207 | 13 | 92 | 17 | 19 | 17 | 19 | 1 | 65 | 23 |
|  | \% | 30.0\% | 24.8\% | 36.1\% | 30.2\% | 28.5\% | 18.5\% | 34.5\% | 30.9\% | 33.3\% | 5.6\% | 25.7\% | 27.4\% |
| Company share scheme | Total | 493 | 39 | 186 | 14 | 87 | 18 | 6 | 8 | 9 | 3 | 90 | 33 |
|  | \% | 29.3\% | 30.2\% | 32.5\% | 32.6\% | 26.9\% | 19.6\% | 10.9\% | 14.5\% | 15.8\% | 16.7\% | 35.6\% | 39.3\% |
| Life insurance | Total | 619 | 48 | 234 | 18 | 99 | 32 | 19 | 18 | 20 | 2 | 95 | 34 |
|  | \% | 36.8\% | 37.2\% | 40.8\% | 41.9\% | 30.7\% | 34.8\% | 34.5\% | 32.7\% | 35.1\% | 11.1\% | 37.5\% | 40.5\% |
| Loans | Total | 64 | 5 | 41 | 0 | 7 | 2 | 0 | 1 | 0 | 0 | 6 | 2 |
|  | \% | 3.8\% | 3.9\% | 7.2\% | 0.0\% | 2.2\% | 2.2\% | 0.0\% | 1.8\% | 0.0\% | 0.0\% | 2.4\% | 2.4\% |
| IChemE membership fees | Total | 1266 | 85 | 446 | 28 | 261 | 64 | 41 | 43 | 45 | 9 | 176 | 68 |
|  | \% | 75.3\% | 65.9\% | 77.8\% | 65.1\% | 80.8\% | 69.6\% | 74.5\% | 78.2\% | 78.9\% | 50.0\% | 69.6\% | 81.0\% |
| Other professional membership fees | Total | 209 | 17 | 67 | 7 | 40 | 13 | 14 | 13 | 12 | 1 | 20 | 5 |
|  | \% | 12.4\% | 13.2\% | 11.7\% | 16.3\% | 12.4\% | 14.1\% | 25.5\% | 23.6\% | 21.1\% | 5.6\% | 7.9\% | 6.0\% |
| Childcare | Total | 152 | 9 | 52 | 1 | 31 | 8 | 7 | 4 | 2 | 1 | 27 | 10 |
|  | \% | 9.0\% | 7.0\% | 9.1\% | 2.3\% | 9.6\% | 8.7\% | 12.7\% | 7.3\% | 3.5\% | 5.6\% | 10.7\% | 11.9\% |
| None | Total | 171 | 12 | 40 | 6 | 23 | 13 | 9 | 11 | 4 | 5 | 40 | 8 |
|  | \% | 10.2\% | 9.3\% | 7.0\% | 14.0\% | 7.1\% | 14.1\% | 16.4\% | 20.0\% | 7.0\% | 27.8\% | 15.8\% | 9.5\% |
| Other | Total | 53 | 5 | 15 | 1 | 9 | 5 | 0 | 1 | 2 | 0 | 11 | 4 |
|  | \% | 3.2\% | 3.9\% | 2.6\% | 2.3\% | 2.8\% | 5.4\% | 0.0\% | 1.8\% | 3.5\% | 0.0\% | 4.3\% | 4.8\% |

## SECTION C/TABLE 4 : SALARY OR SELF EMPLOYED EARNINGS BY GRADE AND SEX

|  |  | Total | Region |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | North East | South East | East of England | North West | South West | East Midands | West Midands | Wales | Northern Ireland | Scotland | Yorkshire and the Humber |
| Chartered Members | Total |  | 933 | 68 | 330 | 22 | 187 | 47 | 28 | 27 | 35 | 7 | 140 | 42 |
|  | Mean | 88,406 | 68,845 | 100,875 | 73,157 | 77,887 | 70,373 | 76,083 | 68,323 | 95,806 | 60,277 | 95,900 | 91,768 |
|  | Median | 73,000 | 65,500 | 86,863 | 58,550 | 68,174 | 60,000 | 72,000 | 56,000 | 62,737 | 66,000 | 81,500 | 71,500 |
|  | 1st Decile | 45,000 | 44,093 | 50,000 | 46,000 | 42,400 | 40,000 | 49,000 | 32,000 | 42,000 | 33,000 | 44,750 | 36,057 |
|  | 9th Decile | 135,000 | 100,000 | 150,000 | 120,000 | 110,000 | 92,000 | 120,000 | 130,000 | 139,000 | 82,000 | 150,000 | 125,000 |
| Non-Chartered Members | Total | 749 | 61 | 243 | 21 | 136 | 45 | 27 | 28 | 22 | 11 | 113 | 42 |
|  | Mean | 48,503 | 48,686 | 52,585 | 44,320 | 44,661 | 40,433 | 40,944 | 43,236 | 66,482 | 42,227 | 51,139 | 41,305 |
|  | Median | 40,000 | 39,000 | 43,000 | 32,930 | 38,100 | 37,000 | 36,900 | 39,875 | 45,250 | 44,000 | 45,000 | 37,950 |
|  | 1st Decile | 28,000 | 29,000 | 29,500 | 29,000 | 27,592 | 28,500 | 25,000 | 26,000 | 28,000 | 20,000 | 29,000 | 26,000 |
|  | 9th Decile | 79,200 | 70,000 | 85,000 | 75,000 | 66,000 | 62,000 | 67,500 | 78,000 | 133,000 | 55,000 | 96,000 | 65,000 |
| Male | Total | 1,376 | 109 | 470 | 31 | 271 | 73 | 45 | 41 | 50 | 15 | 200 | 71 |
|  | Mean | 75,024 | 61,313 | 85,510 | 67,202 | 67,579 | 58,868 | 62,144 | 62,534 | 85,814 | 52,962 | 81,285 | 69,910 |
|  | Median | 60,186 | 60,000 | 72,000 | 55,550 | 60,000 | 49,600 | 58,000 | 54,000 | 57,500 | 53,500 | 65,000 | 50,000 |
|  | 1st Decile | 32,400 | 32,400 | 34,125 | 32,000 | 32,000 | 30,000 | 28,000 | 36,000 | 34,050 | 25,000 | 32,080 | 30,500 |
|  | 9th Decile | 125,000 | 93,000 | 137,500 | 120,000 | 103,490 | 87,000 | 100,000 | 105,000 | 136,000 | 82,000 | 139,394 | 106,236 |
| Female | Total | 306 | 20 | 103 | 12 | 52 | 19 | 10 | 14 | 7 | 3 | 53 | 13 |
|  | Mean | 50,908 | 48,410 | 57,061 | 38,075 | 44,708 | 43,663 | 43,935 | 35,101 | 75,014 | 30,667 | 55,620 | 48,111 |
|  | Median | 45,000 | 43,047 | 50,930 | 34,300 | 41,271 | 38,250 | 40,550 | 31,000 | 48,000 | 33,000 | 50,000 | 36,000 |
|  | 1st Decile | 28,000 | 30,500 | 30,000 | 30,000 | 26,000 | 27,000 | 26,500 | 26,000 | 21,000 | 20,000 | 31,500 | 27,000 |
|  | 9th Decile | 80,000 | 70,140 | 90,000 | 44,000 | 66,000 | 69,454 | 74,925 | 45,283 | 240,000 | 39,000 | 86,000 | 90,174 |

## SECTION C / TABLE 5 : SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILTY - HIGHEST QUALFICATION

|  |  | Total | Region |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | North East | South East | East of England | North West | South West | East Midlands | West Midands | Wales | Northern Ireland | Scotland | Yorkshire and the Humber |
| Doctorate | Total |  | 167 | 21 | 59 | 2 | 32 | 5 | 10 | 5 | 5 | 5 | 16 | 7 |
|  | Mean | 72,034 | 71,169 | 79,226 | 83,000 | 71,483 | 76,000 | 61,050 | 50,400 | 50,320 | 65,800 | 79,956 | 43,568 |
|  | Median | 61,000 | 62,000 | 67,340 | 83,000 | 60,500 | 82,000 | 58,250 | 31,000 | 48,000 | 66,000 | 69,000 | 43,000 |
|  | 1st Decile | 38,000 | 53,000 | 32,000 | 39,000 | 39,700 | 41,000 | 33,000 | 30,000 | 34,000 | 39,000 | 34,500 | 33,210 |
|  | 9th Decile | 120,000 | 85,000 | 120,000 | 127,000 | 114,780 | 92,000 | 95,000 | 120,000 | 65,000 | 88,500 | 141,575 | 55,000 |
| Masters | Total | 895 | 68 | 316 | 23 | 161 | 56 | 25 | 26 | 25 | 8 | 138 | 49 |
|  | Mean | 60,973 | 51,221 | 71,012 | 38,980 | 55,994 | 42,100 | 48,692 | 48,947 | 61,248 | 38,250 | 64,175 | 65,215 |
|  | Median | 47,500 | 42,500 | 55,000 | 36,600 | 42,500 | 40,000 | 39,100 | 43,570 | 50,500 | 41,500 | 50,230 | 39,150 |
|  | 1st Decile | 29,350 | 31,000 | 32,000 | 29,000 | 28,500 | 29,000 | 26,000 | 26,000 | 28,608 | 19,000 | 30,000 | 26,000 |
|  | 9th Decile | 109,000 | 80,000 | 121,000 | 55,550 | 85,500 | 61,000 | 78,000 | 63,000 | 97,000 | 55,000 | 122,000 | 100,000 |
| Bachelors | Total | 609 | 40 | 197 | 18 | 128 | 31 | 20 | 24 | 25 | 4 | 96 | 26 |
|  | Mean | 84,272 | 66,844 | 95,446 | 82,091 | 72,376 | 77,078 | 70,401 | 63,780 | 116,921 | 56,609 | 89,888 | 76,800 |
|  | Median | 71,000 | 63,000 | 83,000 | 73,500 | 67,895 | 62,000 | 64,782 | 55,000 | 70,000 | 56,719 | 73,750 | 71,500 |
|  | 1st Decile | 37,000 | 29,765 | 40,500 | 32,930 | 38,400 | 41,000 | 36,750 | 32,000 | 42,000 | 33,000 | 35,000 | 36,057 |
|  | 9th Decile | 130,000 | 104,000 | 145,000 | 144,000 | 105,000 | 105,000 | 107,300 | 105,000 | 240,000 | 80,000 | 138,787 | 125,000 |
| Non-grad | Total | 11 | 0 | 1 | 0 | 2 | 0 | 0 | 0 | 2 | 1 | ${ }^{3}$ | 2 |
|  | Mean | 80,807 |  | 150,000 |  | 36,000 |  |  |  | 55,000 | 25,000 | 146,693 | 45,900 |
|  | Median | 55,000 |  | 150,000 |  | 36,000 |  |  |  | 55,000 | 25,000 | 160,000 | 45,900 |
|  | 1st Decile | 25,000 |  | 150,000 |  | 17,000 |  |  |  | 54,000 | 25,000 | 70,080 | 45,800 |
|  | 9th Decile | 160,000 |  | 150,000 |  | 55,000 |  |  |  | 56,000 | 25,000 | 210,000 | 46,000 |

## SECTION C / TABLE 6 : SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBLLTY- CHARTERED MEMBERS OR FELLOWS

|  |  | Total | Region |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | North East | South East | East of England | North West | South West | East Midlands | West Midands | Wales | Northern Ireland | Scotland | Yorkshire and the Humber |
| Chairman/Managing director/Chief executive/Vice chancellor/Vice president | ${ }^{\text {Total }}$ | 23 | 0 | 11 | 0 | 6 | 1 | 0 | 1 | 0 | 0 | 1 | 3 |
|  | Mean | 208,870 |  | 198,000 |  | 151,170 | 369,000 |  | 210,000 |  |  | 705,000 | 145,000 |
|  | Median | 145,000 |  | 145,000 |  | 92,500 | 369,000 |  | 210,000 |  |  | 705,000 | 150,000 |
|  | 1st Decile | 80,000 |  | 101,000 |  | 80,000 | 369,000 |  | 210,000 |  |  | 705,000 | 125,000 |
|  | 9th Decile | 447,241 |  | 319,000 |  | 447,241 | 369,000 |  | 210,000 |  |  | 705,000 | 160,000 |
| Senior manager/Director/ | Total | 138 | 9 | 49 | 4 | 31 | 4 | 9 | 3 | 0 | 2 | 23 | 4 |
|  | Mean | 121,106 | 91,389 | 133,556 | 111,638 | 127,612 | 115,000 | 89,601 | 121,667 |  | 74,000 | 122,957 | 84,000 |
|  | Median | 105,750 | 90,000 | 115,000 | 123,500 | 105,000 | 97,500 | 80,000 | 130,000 |  | 74,000 | 120,000 | 78,000 |
|  | 1st Decile | 67,500 | 76,000 | 70,000 | 55,550 | 69,000 | 70,000 | 67,563 | 70,000 |  | 66,000 | 58,500 | 55,000 |
|  | 9th Decile | 192,000 | 105,500 | 240,000 | 144,000 | 187,000 | 195,000 | 123,248 | 165,000 |  | 82,000 | 200,000 | 125,000 |
| Manager/Site Manager/ Project Manager/ Associate professor/Professor/ Principal engineer | Total | 366 | 26 | 133 | 11 | 73 | 16 | 10 | 11 | 19 | 1 | 54 | 12 |
|  | Mean | 90,742 | 73,124 | 105,349 | 71,137 | 70,191 | 66,075 | 64,481 | 57,820 | 120,480 | 80,000 | 95,522 | 127,261 |
|  | Median | 75,000 | 70,000 | 90,000 | 59,000 | 68,950 | 63,000 | 60,980 | 55,000 | 62,737 | 80,000 | 90,500 | 74,000 |
|  | 1st Decile | 50,000 | 50,000 | 57,000 | 50,000 | 48,000 | 38,250 | 50,500 | 40,000 | 42,000 | 80,000 | 57,000 | 42,000 |
|  | 9th Decile | 129,794 | 93,000 | 155,000 | 98,600 | 89,500 | 87,000 | 80,425 | 72,000 | 306,000 | 80,000 | 138,000 | 104,920 |
| Senior engineer/Senior lecturer | Total | 265 | 23 | 92 | 7 | 49 | 15 | 5 | 9 | 12 | 2 | 36 | 15 |
|  | Mean | 67,543 | 58,215 | 74,661 | 54,341 | 61,631 | 49,253 | 58,600 | 54,634 | 61,592 | 61,469 | 79,078 | 70,564 |
|  | Median | 60,900 | 58,000 | 66,450 | 54,000 | 57,000 | 49,600 | 58,500 | 56,000 | 63,000 | 61,469 | 67,602 | 70,000 |
|  | 1st Decile | 44,000 | 44,093 | 45,000 | 36,600 | 44,000 | 37,500 | 45,000 | 32,000 | 39,000 | 53,500 | 45,000 | 36,057 |
|  | 9th Decile | 106,000 | 71,000 | 110,000 | 72,000 | 83,000 | 73,000 | 70,000 | 65,000 | 80,000 | 69,437 | 129,044 | 106,236 |
| Engineer/Supervised team member/Lecturer | Total | 67 | 3 | 19 | 0 | 12 | 7 | 1 | 1 | 2 | 2 | 15 | 5 |
|  | Mean | 52,157 | 49,667 | 57,117 |  | 45,810 | 56,358 | 39,100 | 29,000 | 52,498 | 35,500 | 56,520 | 44,835 |
|  | Median | 46,500 | 42,000 | 55,000 |  | 40,400 | 46,200 | 39,100 | 29,000 | 52,498 | 35,500 | 54,000 | 38,000 |
|  | 1st Decile | 36,000 | 42,000 | 44,049 |  | 31,086 | 41,067 | 39,100 | 29,000 | 44,395 | 33,000 | 40,000 | 35,000 |
|  | 9th Decile | 77,175 | 65,000 | 85,000 |  | 63,000 | 89,000 | 39,100 | 29,000 | 60,600 | 38,000 | 80,000 | 77,175 |
| Engineering technician | Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1st Decile |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile |  |  |  |  |  |  |  |  |  |  |  |  |
| Graduate in training/Engineer in training/Postdoctoral | Total | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Mean | 20,000 | 20,000 |  |  |  |  |  |  |  |  |  |  |
|  | Median | 20,000 | 20,000 |  |  |  |  |  |  |  |  |  |  |
|  | 1st Decile | 20,000 | 20,000 |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile | 20,000 | 20,000 |  |  |  |  |  |  |  |  |  |  |
| Consultant | Total | 60 | 3 | 21 | 0 | 15 | 4 | 2 | 1 | 1 | 0 | 10 | 3 |
|  | Mean | 86,524 | 80,667 | 100,571 |  | 63,314 | 72,000 | 91,000 | 50,000 | 140,000 |  | 95,425 | 91,167 |
|  | Median | 78,995 | 82,000 | 84,000 |  | 61,000 | 78,000 | 91,000 | 50,000 | 140,000 |  | 99,250 | 99,000 |
|  | 1st Decile | 26,866 | 60,000 | 42,000 |  | 25,000 | 40,000 | 62,000 | 50,000 | 140,000 |  | 18,375 | 44,500 |
|  | 9th Decile | 137,500 | 100,000 | 135,000 |  | 100,000 | 92,000 | 120,000 | 50,000 | 140,000 |  | 170,000 | 130,000 |
| Other | Total | 13 | 3 | 5 | 0 | 1 | 0 | 1 | 1 | 1 | 0 | 1 | 0 |
|  | Mean | 88,415 | 69,267 | 97,800 |  | 58,600 |  | 165,000 | 63,000 | 80,000 |  | 86,000 |  |
|  | Median | 80,000 | 66,000 | 90,000 |  | 58,600 |  | 165,000 | 63,000 | 80,000 |  | 86,000 |  |
|  | 1st Decile | 58,600 | 61,800 | 57,000 |  | 58,600 |  | 165,000 | 63,000 | 80,000 |  | 86,000 |  |
|  | 9th Decile | 130,000 | 80,000 | 130,000 |  | 58,600 |  | 165,000 | 63,000 | 80,000 |  | 86,000 |  |

## SECTION C/TABLE 7 : SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILTY - ASSOCIATES

|  |  | Total | Region |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | North East | South East | East of England | North West | South West | East Midands | West Midands | Wales | Northern Ireland | Scotland | Yorkshire and the Humber |
| Chairman/Managing director/Chief executive/Vice chancellor/Vice president | Total |  | 5 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 |
|  | Mean | 145,000 | 120,000 | 110,000 | 190,000 |  |  |  |  | 240,000 |  |  | 65,000 |
|  | Median | 120,000 | 120,000 | 110,000 | 190,000 |  |  |  |  | 240,000 |  |  | 65,000 |
|  | 1st Decile | 65,000 | 120,000 | 110,000 | 190,000 |  |  |  |  | 240,000 |  |  | 65,000 |
|  | 9th Decile | 240,000 | 120,000 | 110,000 | 190,000 |  |  |  |  | 240,000 |  |  | 65,000 |
| Senior manager/Director/ Dean/Head of department | Total | 36 | 5 | 14 | 0 | 6 | 1 | 2 | 1 | 3 | 0 | 4 | 0 |
|  | Mean | 111,457 | 107,000 | 120,000 |  | 101,542 | 80,700 | 75,500 | 105,000 | 139,667 |  | 108,127 |  |
|  | Median | 88,000 | 80,000 | 82,500 |  | 66,250 | 80,700 | 75,500 | 105,000 | 133,000 |  | 100,004 |  |
|  | 1st Decile | 58,000 | 70,000 | 58,000 |  | 46,750 | 80,700 | 56,000 | 105,000 | 86,000 |  | 72,500 |  |
|  | 9th Decile | 200,000 | 173,000 | 275,000 |  | 250,000 | 80,700 | 95,000 | 105,000 | 200,000 |  | 160,000 |  |
| Manager/Site Manager/ Project Manager/ Associate professor/Professor/ Principal engineer | Total | 109 | 10 | 45 | 2 | 15 | 4 | 3 | 4 | 4 | 2 | 13 | 7 |
|  | Mean | 63,125 | 57,343 | 66,517 | 59,250 | 66,982 | 55,675 | 68,500 | 56,625 | 41,750 | 55,000 | 67,038 | 55,357 |
|  | Median | 56,000 | 60,000 | 55,000 | 59,250 | 63,500 | 57,350 | 67,500 | 53,250 | 46,000 | 55,000 | 59,000 | 46,000 |
|  | 1st Decile | 38,500 | 38,750 | 40,000 | 38,500 | 37,500 | 32,000 | 38,000 | 42,000 | 21,000 | 55,000 | 49,000 | 38,000 |
|  | 9th Decile | 86,000 | 69,964 | 110,000 | 80,000 | 85,000 | 76,000 | 100,000 | 78,000 | 54,000 | 55,000 | 96,000 | 85,000 |
| Senior engineer/Senior lecturer | Total | 90 | 6 | 33 | 2 | 15 | 5 | 4 | 4 | 2 | 3 | 10 | 6 |
|  | Mean | 52,507 | 52,167 | 55,696 | 57,000 | 50,867 | 44,920 | 38,475 | 43,840 | 50,250 | 44,667 | 61,139 | 49,650 |
|  | Median | 48,501 | 54,000 | 51,465 | 57,000 | 47,000 | 42,000 | 36,950 | 43,681 | 50,250 | 45,000 | 50,895 | 50,000 |
|  | 1st Decile | 37,450 | 39,000 | 41,220 | 39,000 | 37,000 | 41,000 | 35,000 | 36,000 | 46,500 | 44,000 | 39,000 | 37,900 |
|  | 9th Decile | 74,000 | 58,000 | 83,000 | 75,000 | 68,190 | 50,100 | 45,000 | 52,000 | 54,000 | 45,000 | 112,000 | 60,000 |
| Engineer/Supervised team member/Lecturer | Total | 258 | 24 | 83 | 10 | 53 | 18 | 6 | 10 | 6 | 2 | 33 | 13 |
|  | Mean | 39,842 | 39,957 | 40,748 | 33,880 | 38,141 | 37,394 | 36,750 | 32,800 | 35,685 | 19,500 | 49,506 | 36,108 |
|  | Median | 37,563 | 39,000 | 38,000 | 32,000 | 37,625 | 36,400 | 35,750 | 30,750 | 35,000 | 19,500 | 49,200 | 37,500 |
|  | 1st Decile | 29,000 | 33,000 | 32,000 | 27,000 | 31,000 | 29,350 | 25,000 | 27,000 | 28,608 | 19,000 | 30,000 | 30,000 |
|  | 9th Decile | 51,000 | 52,000 | 50,000 | 43,000 | 48,000 | 45,000 | 49,000 | 40,500 | 43,000 | 20,000 | 63,550 | 41,000 |
| Engineering technician | Total | 8 | 0 | 2 | 2 | 1 | 0 | 0 | 1 | 0 | 0 | 2 | 0 |
|  | Mean | 39,610 |  | 35,800 | 31,465 | 32,100 |  |  | 40,750 |  |  | 54,750 |  |
|  | Median | 33,965 |  | 35,800 | 31,465 | 32,100 |  |  | 40,750 |  |  | 54,750 |  |
|  | 1st Decile | 20,500 |  | 35,000 | 30,000 | 32,100 |  |  | 40,750 |  |  | 20,500 |  |
|  | 9th Decile | 89,000 |  | 36,600 | 32,930 | 32,100 |  |  | 40,750 |  |  | 89,000 |  |
| Graduate in training/Engineer in training/Postdoctoral | Total | 157 | 12 | 42 | 1 | 32 | 9 | 4 | 4 | 3 | 1 | 40 | 9 |
|  | Mean | 31,541 | 30,965 | 30,351 | 31,000 | 30,395 | 30,556 | 25,375 | 26,538 | 30,667 | 29,000 | 36,032 | 28,556 |
|  | Median | 30,200 | 30,765 | 30,000 | 31,000 | 30,000 | 29,500 | 25,500 | 25,575 | 28,000 | 29,000 | 35,850 | 29,000 |
|  | 1st Decile | 25,000 | 27,000 | 25,000 | 31,000 | 24,500 | 26,000 | 24,500 | 22,000 | 20,000 | 29,000 | 27,000 | 10,000 |
|  | 9th Decile | 40,500 | 37,000 | 37,500 | 31,000 | 35,000 | 40,000 | 26,000 | 33,000 | 44,000 | 29,000 | 46,825 | 36,500 |
| Consultant | Total | 19 | 0 | 9 | 2 | 2 | 1 | 1 | 0 | 0 | 0 | 4 | 0 |
|  | Mean | 56,592 |  | 63,167 | 23,249 | 66,708 | 33,500 | 28,500 |  |  |  | 66,210 |  |
|  | Median | 40,000 |  | 40,000 | 23,249 | 66,708 | 33,500 | 28,500 |  |  |  | 63,520 |  |
|  | 1st Decile | 28,500 |  | 29,500 | 9,998 | 61,600 | 33,500 | 28,500 |  |  |  | 38,800 |  |
|  | 9th Decile | 99,000 |  | 131,500 | 36,500 | 71,815 | 33,500 | 28,500 |  |  |  | 99,000 |  |
| Other | Total | 9 | 1 | 1 | 0 | 1 | 1 | 0 | 0 | 1 | 1 | 1 | 2 |
|  | Mean | 38,478 | 36,850 | 29,450 |  | 47,000 | 10,000 |  |  | 58,000 | 39,000 | 98,000 | 14,000 |
|  | Median | 36,850 | 36,850 | 29,450 |  | 47,000 | 10,000 |  |  | 58,000 | 39,000 | 98,000 | 14,000 |
|  | 1st Decile | 10,000 | 36,850 | 29,450 |  | 47,000 | 10,000 |  |  | 58,000 | 39,000 | 98,000 | 14,000 |
|  | 9th Decile | 98,000 | 36,850 | 29,450 |  | 47,000 | 10,000 |  |  | 58,000 | 39,000 | 98,000 | 14,000 |

SECTION C/TABLE BA : MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY INDUSTRY SECTOR

|  |  | Total | Region |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | North East | South East | East of England | North West | South West | East Midands | West Midlands | Wales | Northern Ireland | Scotland | Yorkshire and the Humber |
| Biochemical engineering | Total |  | 32 | 15 | 7 | 0 | 3 | 0 | 4 | 0 | 2 | 0 | 1 | 0 |
|  | Mean | 60,842 | 58,577 | 49,929 |  | 61,000 |  | 77,000 |  | 87,500 |  | 52,788 |  |
|  | Median | 56,000 | 58,000 | 45,000 |  | 58,000 |  | 76,500 |  | 87,500 |  | 52,788 |  |
|  | 1st Decile | 35,000 | 33,000 | 33,500 |  | 37,000 |  | 35,000 |  | 55,000 |  | 52,788 |  |
|  | 9th Decile | 88,000 | 85,000 | 79,000 |  | 88,000 |  | 120,000 |  | 120,000 |  | 52,788 |  |
| Chemical and allied products | Total | 184 | 40 | 27 | 11 | 36 | 3 | 1 | 5 | 27 | 4 | 10 | 20 |
|  | Mean | 65,578 | 53,587 | 71,404 | 70,583 | 66,286 | 74,900 | 28,000 | 49,140 | 98,464 | 62,125 | 53,735 | 44,473 |
|  | Median | 55,000 | 53,000 | 57,000 | 72,000 | 68,750 | 65,700 | 28,000 | 53,923 | 64,000 | 66,750 | 51,000 | 37,950 |
|  | 1st Decile | 34,000 | 36,785 | 32,000 | 31,000 | 37,500 | 39,000 | 28,000 | 36,000 | 36,000 | 33,000 | 26,925 | 28,280 |
|  | 9th Decile | 96,000 | 75,000 | 140,000 | 115,836 | 108,000 | 120,000 | 28,000 | 56,000 | 133,000 | 82,000 | 84,000 | 70,000 |
| Consultancy | Total | 153 | 7 | 57 | 3 | 37 | 8 | 7 | 1 | 2 | 1 | 24 | 6 |
|  | Mean | 60,817 | 55,571 | 76,109 | 21,333 | 60,363 | 32,700 | 47,771 | 40,750 | 49,500 | 19,000 | 54,967 | 34,417 |
|  | Median | 51,000 | 42,000 | 69,000 | 25,000 | 48,000 | 33,000 | 37,000 | 40,750 | 49,500 | 19,000 | 54,038 | 30,750 |
|  | 1st Decile | 28,500 | 33,000 | 32,000 | 9,998 | 28,000 | 10,000 | 28,000 | 40,750 | 45,000 | 19,000 | 29,000 | 10,000 |
|  | 9th Decile | 100,008 | 100,000 | 130,000 | 29,000 | 120,000 | 52,000 | 85,000 | 40,750 | 54,000 | 19,000 | 78,000 | 65,000 |
| Consumer products | Total | 22 | 2 | 0 | - | 15 | 0 | 0 | 2 | 0 | 0 | 3 | - |
|  | Mean | 51,602 | 29,000 |  |  | 60,416 |  |  | 30,500 |  |  | 36,667 |  |
|  | Median | 42,500 | 29,000 |  |  | 56,400 |  |  | 30,500 |  |  | 32,000 |  |
|  | 1st Decile | 29,000 | 29,000 |  |  | 38,000 |  |  | 30,000 |  |  | 28,000 |  |
|  | 9th Decile | 80,000 | 29,000 |  |  | 120,000 |  |  | 31,000 |  |  | 50,000 |  |
| Contracting | Total | 107 | 9 | 61 | 0 | 21 | 1 | 2 | 2 | 0 | 0 | 11 | 0 |
|  | Mean | 73,859 | 76,079 | 77,698 |  | 68,003 | 78,000 | 61,782 | 37,500 |  |  | 70,364 |  |
|  | Median | 70,000 | 70,279 | 70,000 |  | 70,764 | 78,000 | 61,782 | 37,500 |  |  | 78,000 |  |
|  | 1st Decile | 32,800 | 58,000 | 32,500 |  | 38,000 | 78,000 | 56,000 | 33,000 |  |  | 30,000 |  |
|  | 9th Decile | 109,000 | 109,000 | 115,000 |  | 89,500 | 78,000 | 67,563 | 42,000 |  |  | 99,000 |  |
| Education/ university | Total | 31 | 1 | 5 | 1 | 9 | 1 | 2 | 1 | 1 | 2 | 6 | 2 |
|  | Mean | 65,259 | 53,000 | 87,000 | 32,930 | 54,678 | 87,000 | 95,000 | 120,000 | 48,000 | 66,250 | 56,620 | 46,384 |
|  | Median | 55,000 | 53,000 | 65,000 | 32,930 | 48,000 | 87,000 | 95,000 | 120,000 | 48,000 | 66,250 | 49,810 | 46,384 |
|  | 1st Decile | 37,768 | 53,000 | 43,000 | 32,930 | 35,600 | 87,000 | 90,000 | 120,000 | 48,000 | 44,000 | 34,500 | 37,768 |
|  | 9th Decile | 103,000 | 53,000 | 150,000 | 32,930 | 99,000 | 87,000 | 100,000 | 120,000 | 48,000 | 88,500 | 103,000 | 55,000 |
| Finance, insurance and risk | Total | 14 | 0 | 12 | - | 1 | 0 | 0 | 1 | - | 0 | 0 | 0 |
|  | Mean | 131,511 |  | 129,846 |  | 73,000 |  |  | 210,000 |  |  |  |  |
|  | Median | 130,000 |  | 130,000 |  | 73,000 |  |  | 210,000 |  |  |  |  |
|  | 1st Decile | 80,000 |  | 83,000 |  | 73,000 |  |  | 210,000 |  |  |  |  |
|  | 9th Decile | 206,000 |  | 185,000 |  | 73,000 |  |  | 210,000 |  |  |  |  |
| Food and drink | Total | 66 | 0 | 27 | 3 | 8 | 2 | 8 | 4 | 1 | 0 | 9 | 4 |
|  | Mean | 64,709 |  | 56,661 | 85,000 | 104,093 | 48,500 | 68,919 | 69,125 | 21,000 |  | 52,817 | 58,000 |
|  | Median | 55,000 |  | 49,500 | 69,000 | 63,000 | 48,500 | 63,000 | 42,750 | 21,000 |  | 53,800 | 57,000 |
|  | 1st Decile | 27,000 |  | 30,000 | 59,000 | 30,500 | 27,000 | 33,000 | 26,000 | 21,000 |  | 25,000 | 27,000 |
|  | 9th Decile | 105,000 |  | 105,000 | 127,000 | 447,241 | 70,000 | 123,248 | 165,000 | 21,000 |  | 90,000 | 91,000 |
| Health, safety and environment | Total | 18 | 1 | 3 | 0 | 5 | 2 | 1 | , | - | 0 | 2 | 1 |
|  | Mean | 71,621 | 140,000 | 64,833 |  | 74,035 | 41,750 | 62,000 | 51,333 |  |  | 77,500 | 130,000 |
|  | Median | 63,500 | 140,000 | 81,000 |  | 68,174 | 41,750 | 62,000 | 55,000 |  |  | 77,500 | 130,000 |
|  | 1st Decile | 29,500 | 140,000 | 29,500 |  | 21,000 | 33,500 | 62,000 | 44,000 |  |  | 55,000 | 130,000 |
|  | 9th Decile | 130,000 | 140,000 | 84,000 |  | 126,000 | 50,000 | 62,000 | 55,000 |  |  | 100,000 | 130,000 |


| LE 8B : MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY INDUSTRY SECTOR Contd |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Total | North East | South East | East of England | North West | South West | East Midlands | West Midands | Wales | Northern Ireland | Scotland | Yorkshire and the Humber |
| Industrial gases | Total | 46 | 2 | 31 | 0 | 5 | 3 | 2 | 0 | 0 | 1 | 0 | 2 |
|  | Mean | 62,193 | 38,750 | 65,705 |  | 64,600 | 39,000 | 50,250 |  |  | 29,000 |  | 88,500 |
|  | Median | 57,500 | 38,750 | 69,000 |  | 60,000 | 40,000 | 50,250 |  |  | 29,000 |  | 88,500 |
|  | 1st Decile | 29,000 | 38,500 | 30,000 |  | 47,000 | 35,000 | 24,500 |  |  | 29,000 |  | 52,000 |
|  | 9th Decile | 110,000 | 39,000 | 110,000 |  | 80,000 | 42,000 | 76,000 |  |  | 29,000 |  | 125,000 |
| Iron, steel and other metals | Total | 10 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 5 | 0 | 0 | 3 |
|  | Mean | 42,798 | 80,000 |  | 29,000 |  |  |  |  | 40,596 |  |  | 38,667 |
|  | Median | 40,000 | 80,000 |  | 29,000 |  |  |  |  | 44,000 |  |  | 36,000 |
|  | 1st Decile | 22,500 | 80,000 |  | 29,000 |  |  |  |  | 20,000 |  |  | 25,000 |
|  | 9th Decile | 69,490 | 80,000 |  | 29,000 |  |  |  |  | 58,980 |  |  | 55,000 |
| Mining and minerals | Total | 14 | 1 | 5 | 1 | 2 | 2 | 2 | 0 | 1 | 0 | 0 | 0 |
|  | Mean | 77,255 | 60,000 | 104,904 | 64,000 | 38,276 | 70,500 | 82,500 |  | 50,500 |  |  |  |
|  | Median | 78,363 | 60,000 | 104,000 | 64,000 | 38,276 | 70,500 | 82,500 |  | 50,500 |  |  |  |
|  | 1st Decile | 48,552 | 60,000 | 86,726 | 64,000 | 28,000 | 52,000 | 70,000 |  | 50,500 |  |  |  |
|  | 9th Decile | 104,000 | 60,000 | 129,794 | 64,000 | 48,552 | 89,000 | 95,000 |  | 50,500 |  |  |  |
| Oil and gas exploration and production | Total | 313 | 5 | 132 | 5 | 15 | 13 | 0 | 1 | 2 | 0 | 133 | 7 |
|  | Mean | 94,085 | 65,000 | 104,538 | 53,900 | 101,818 | 77,814 |  | 52,000 | 201,500 |  | 85,587 | 96,886 |
|  | Median | 75,000 | 60,000 | 85,000 | 36,500 | 71,815 | 52,000 |  | 52,000 | 201,500 |  | 76,000 | 95,000 |
|  | 1st Decile | 35,005 | 36,000 | 36,500 | 32,000 | 32,960 | 34,000 |  | 52,000 | 97,000 |  | 35,000 | 44,500 |
|  | 9th Decile | 160,000 | 109,000 | 180,000 | 93,000 | 111,000 | 80,000 |  | 52,000 | 306,000 |  | 150,000 | 160,000 |
| Oil refining | Total | 99 | 1 | 46 | 0 | 19 | 2 | 1 | 0 | 8 | 0 | 14 | 8 |
|  | Mean | 81,047 | 62,000 | 91,881 |  | 68,055 | 61,250 | 75,850 |  | 91,375 |  | 64,801 | 75,689 |
|  | Median | 75,000 | 62,000 | 89,500 |  | 57,000 | 61,250 | 75,850 |  | 69,000 |  | 60,750 | 73,588 |
|  | 1st Decile | 36,000 | 62,000 | 34,500 |  | 35,000 | 40,500 | 75,850 |  | 43,000 |  | 36,005 | 38,930 |
|  | 9th Decile | 125,000 | 62,000 | 129,000 |  | 92,336 | 82,000 | 75,850 |  | 200,000 |  | 92,000 | 106,236 |
| Paper and packaging | Total | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | - | 0 | 0 | 0 |
|  | Mean | 64,000 |  |  |  | 64,000 |  |  |  |  |  |  |  |
|  | Median | 64,000 |  |  |  | 64,000 |  |  |  |  |  |  |  |
|  | 1st Decile | 64,000 |  |  |  | 64,000 |  |  |  |  |  |  |  |
|  | 9th Decile | 64,000 |  |  |  | 64,000 |  |  |  |  |  |  |  |
| Petrochemicals | Total | 78 | 19 | 28 | 0 | 6 | 5 | 0 | 2 | 0 | 0 | 10 | 8 |
|  | Mean | 76,293 | 61,134 | 67,854 |  | 111,500 | 55,420 |  | 60,681 |  |  | 47,352 | 168,553 |
|  | Median | 61,000 | 65,000 | 60,100 |  | 111,000 | 60,000 |  | 60,681 |  |  | 41,885 | 92,000 |
|  | 1st Decile | 35,000 | 36,850 | 32,550 |  | 39,000 | 34,000 |  | 43,361 |  |  | 32,500 | 36,500 |
|  | 9th Decile | 128,000 | 90,000 | 130,000 |  | 170,000 | 72,000 |  | 78,000 |  |  | 73,500 | 770,000 |
| Pharmaceuticals and personal care products | Total | 91 | 7 | 36 | 3 | 21 | 5 | 2 | 0 | 0 | 4 | 7 | 6 |
|  | Mean | 61,083 | 70,714 | 73,264 | 97,000 | 52,035 | 33,400 | 45,000 |  |  | 38,250 | 50,643 | 46,300 |
|  | Median | 47,000 | 66,000 | 51,000 | 55,000 | 41,795 | 34,000 | 45,000 |  |  | 41,500 | 57,500 | 48,000 |
|  | 1st Decile | 30,000 | 28,000 | 31,000 | 46,000 | 30,000 | 30,000 | 38,000 |  |  | 25,000 | 29,000 | 36,000 |
|  | 9th Decile | 88,000 | 146,000 | 90,000 | 190,000 | 88,000 | 36,000 | 52,000 |  |  | 45,000 | 65,000 | 50,000 |


| IEDIAN SALARY OR SELF EMPLOYED EARNINGS BY INDUSTRY SECTOR Cont'd |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total | Region |  |  |  |  |  |  |  |  |  |  |
|  |  |  | North East | South East | East of England | North West | South West | East Midlands | $\begin{gathered} \text { West } \\ \text { Midlands } \end{gathered}$ | Wales | Northern Ireland | Scotland | Yorkshire and the Humber |
| Plastics | Total | 14 | 0 | 1 | 1 | 7 | 2 | 0 | 0 | 0 | 0 | 1 | 2 |
|  | Mean | 130,689 |  | 34,000 | 144,000 | 104,499 | 47,000 |  |  |  |  | 705,000 | 60,575 |
|  | Median | 68,000 |  | 34,000 | 144,000 | 103,490 | 47,000 |  |  |  |  | 705,000 | 60,575 |
|  | 1st Decile | 34,000 |  | 34,000 | 144,000 | 30,000 | 40,000 |  |  |  |  | 705,000 | 39,150 |
|  | 9th Decile | 202,000 |  | 34,000 | 144,000 | 202,000 | 54,000 |  |  |  |  | 705,000 | 82,000 |
| Power generation and fossil fuels | Total | 21 | 1 | 4 | 0 | 1 | 1 | 5 | 2 | 1 | 1 | 3 | 2 |
|  | Mean | 57,475 | 31,000 | 71,032 |  | 77,300 | 10,000 | 58,612 | 32,000 | 140,000 | 69,437 | 55,333 | 36,029 |
|  | Median | 58,000 | 31,000 | 74,500 |  | 77,300 | 10,000 | 59,960 | 32,000 | 140,000 | 69,437 | 58,000 | 36,029 |
|  | 1st Decile | 26,000 | 31,000 | 38,126 |  | 77,300 | 10,000 | 26,000 | 28,000 | 140,000 | 69,437 | 42,000 | 36,000 |
|  | 9th Decile | 97,000 | 31,000 | 97,000 |  | 77,300 | 10,000 | 119,600 | 36,000 | 140,000 | 69,437 | 66,000 | 36,057 |
| Power generation and nuclear decommissioning | Total | 57 | 0 | 2 | 0 | 45 | 7 | 0 | 0 | 0 | 0 | 3 | 0 |
|  | Mean | 58,448 |  | 53,000 |  | 55,733 | 72,367 |  |  |  |  | 70,333 |  |
|  | Median | 54,000 |  | 53,000 |  | 54,000 | 43,000 |  |  |  |  | 72,500 |  |
|  | 1st Decile | 34,000 |  | 45,000 |  | 33,000 | 36,800 |  |  |  |  | 50,500 |  |
|  | 9th Decile | 80,700 |  | 61,000 |  | 76,500 | 195,000 |  |  |  |  | 88,000 |  |
| Power generation and nuclear generation | Total | 37 | 1 | 7 | 2 | 17 | 8 | 2 | 0 | 0 | 0 | 0 | 0 |
|  | Mean | 49,521 | 52,000 | 38,442 | 36,400 | 55,813 | 49,944 | 45,000 |  |  |  |  |  |
|  | Median | 45,000 | 52,000 | 37,000 | 36,400 | 46,000 | 49,300 | 45,000 |  |  |  |  |  |
|  | 1st Decile | 30,000 | 52,000 | 30,000 | 30,800 | 30,000 | 29,500 | 28,000 |  |  |  |  |  |
|  | 9th Decile | 79,200 | 52,000 | 46,000 | 42,000 | 100,000 | 69,454 | 62,000 |  |  |  |  |  |
| Power generation and renewables | Total | 17 | 2 | 6 | 0 | 2 | , | 0 | 2 | 0 | 1 | 2 | 1 |
|  | Mean | 58,691 | 76,500 | 51,025 |  | 60,050 | 37,500 |  | 65,000 |  | 66,000 | 77,500 | 30,000 |
|  | Median | 58,000 | 76,500 | 40,000 |  | 60,050 | 37,500 |  | 65,000 |  | 66,000 | 77,500 | 30,000 |
|  | 1st Decile | 30,000 | 60,000 | 37,000 |  | 58,500 | 37,500 |  | 58,000 |  | 66,000 | 28,000 | 30,000 |
|  | 9th Decile | 95,000 | 93,000 | 95,000 |  | 61,600 | 37,500 |  | 72,000 |  | 66,000 | 127,000 | 30,000 |
| Process plant and equipment | Total | 49 | 4 | 12 | 2 | 7 | 11 | 3 | 7 | 1 | 0 | 1 | 1 |
|  | Mean | 56,903 | 31,032 | 85,000 | 33,300 | 37,357 | 57,955 | 39,333 | 51,500 | 39,000 |  | 123,000 | 38,000 |
|  | Median | 45,000 | 34,765 | 61,500 | 33,300 | 34,500 | 55,000 | 46,000 | 50,000 | 39,000 |  | 123,000 | 38,000 |
|  | 1st Decile | 27,000 | 14,600 | 40,500 | 30,000 | 18,000 | 32,000 | 25,000 | 29,000 | 39,000 |  | 123,000 | 38,000 |
|  | 9th Decile | 105,000 | 40,000 | 110,000 | 36,600 | 69,000 | 90,000 | 47,000 | 105,000 | 39,000 |  | 123,000 | 38,000 |
| Public sector | Total | 26 | 2 | 11 | 1 | 4 | 1 | 2 | 0 | 2 | 0 | 3 | 0 |
|  | Mean | 52,195 | 69,000 | 59,360 | 57,585 | 36,281 | 46,700 | 41,000 |  | 34,100 |  | 55,500 |  |
|  | Median | 45,555 | 69,000 | 48,000 | 57,585 | 33,543 | 46,700 | 41,000 |  | 34,100 |  | 49,500 |  |
|  | 1st Decile | 31,086 | 48,000 | 41,000 | 57,585 | 31,036 | 46,700 | 40,000 |  | 34,100 |  | 31,000 |  |
|  | 9th Decile | 90,000 | 90,000 | 94,500 | 57,585 | 47,000 | 46,700 | 42,000 |  | 34,100 |  | 86,000 |  |
| Waste management | Total | 17 | 2 | 4 | 1 | 4 | 1 | 1 | 3 | 1 | 0 | 0 | 0 |
|  | Mean | 54,658 | 29,000 | 51,625 | 38,500 | 75,048 | 75,000 | 58,000 | 50,333 | 42,000 |  |  |  |
|  | Median | 59,000 | 29,000 | 54,250 | 38,500 | 71,595 | 75,000 | 58,000 | 59,000 | 42,000 |  |  |  |
|  | 1st Decile | 22,000 | 29,000 | 20,000 | 38,500 | 62,000 | 75,000 | 58,000 | 22,000 | 42,000 |  |  |  |
|  | 9th Decile | 78,000 | 29,000 | 78,000 | 38,500 | 95,000 | 75,000 | 58,000 | 70,000 | 42,000 |  |  |  |
| Water | Total | 78 | 1 | 14 | - | 17 | 8 | 5 | 14 | 3 | 1 | 4 | 3 |
|  | Mean | 50,706 | 120,000 | 53,770 | 47,356 | 47,770 | 40,313 | 47,920 | 49,889 | 45,869 | 20,000 | 84,500 | 45,070 |
|  | Median | 45,100 | 120,000 | 55,000 | 49,500 | 42,400 | 41,500 | 45,000 | 44,010 | 53,000 | 20,000 | 75,500 | 42,000 |
|  | 1st Decile | 28,500 | 120,000 | 29,000 | 32,000 | 26,500 | 28,500 | 30,300 | 26,000 | 28,608 | 20,000 | 67,000 | 33,210 |
|  | 9th Decile | 80,000 | 120,000 | 85,000 | 58,100 | 65,300 | 56,000 | 80,000 | 65,000 | 56,000 | 20,000 | 120,000 | 60,000 |
| Other | Total | 87 | 5 | 35 | , | 15 | 5 | 5 | 5 | 0 | 3 | 6 | 8 |
|  | Mean | 61,917 | 73,451 | 63,949 |  | 52,233 | 65,937 | 65,300 | 59,014 |  | 49,667 | 76,430 | 54,875 |
|  | Median | 55,000 | 68,000 | 52,000 |  | 55,000 | 71,240 | 49,000 | 62,000 |  | 55,000 | 72,540 | 40,000 |
|  | 1st Decile | 28,000 | 27,000 | 32,000 |  | 24,320 | 32,445 | 25,000 | 42,000 |  | 39,000 | 20,500 | 14,000 |
|  | 9th Decile | 109,000 | 173,000 | 109,000 |  | 80,000 | 92,000 | 165,000 | 84,292 |  | 55,000 | 145,000 | 125,000 |


|  |  | Total | Region |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | North East | South East | East of England | North West | South West | East Midlands | West Midands | Wales | Northern Ireland | Scotland | Yorkshire and the Humber |
| Design | Total | 524 | 33 | 214 | 11 | 103 | 41 | 10 | 14 | 8 | 2 | 61 | 27 |
|  | Median f | 52,000 | 49,000 | 62,266 | 45,200 | 51,250 | 45,000 | 44,500 | 43,049 | 49,000 | 19,500 | 50,500 | 48,000 |
| Research and development | Total | 133 | 16 | 44 | 6 | 26 | 5 | 14 | 8 | 1 | 0 | 6 | 7 |
|  | Median E | 55,000 | 61,500 | 48,000 | 34,715 | 58,200 | 52,000 | 59,230 | 42,462 | 70,000 |  | 51,310 | 43,000 |
| Manufacture and production | Total | 190 | 21 | 42 | 5 | 52 | 6 | 6 | 5 | 13 | 5 | 22 | 13 |
|  | Median f | 50,000 | 40,000 | 51,000 | 80,000 | 50,439 | 34,223 | 58,500 | 55,000 | 52,000 | 45,000 | 46,000 | 50,000 |
| Project management/general administration/management services | Total | 172 | 13 | 69 | 3 | 27 | 7 | 4 | 5 | 7 | 7 | 20 | 10 |
|  | Median f | 66,750 | 70,000 | 75,000 | 42,000 | 72,000 | 80,700 | 55,000 | 43,779 | 58,980 | 55,000 | 88,500 | 70,000 |
| Construction and installation | Total | 34 | 4 | 4 | 2 | 13 | 2 | 2 | 3 | 1 | 0 | 2 | 1 |
|  | Median E | 68,000 | 52,964 | 79,000 | 49,500 | 63,000 | 49,000 | 80,000 | 70,000 | 140,000 |  | 95,500 | 41,000 |
| Operations | Total | 185 | 18 | 44 | 5 | 20 | 11 | 3 | 1 | 12 | 0 | 63 | 8 |
|  | Median f | 59,000 | 51,000 | 60,513 | 59,000 | 40,500 | 41,000 | 95,000 | 25,150 | 56,000 |  | 80,000 | 40,465 |
| Business systems/IT and software | Total | 9 | 0 | 2 | 0 | 3 | 1 | 1 | 0 | 1 | 0 | 1 | 0 |
|  | Median f | 50,000 |  | 417,356 |  | 40,000 | 39,000 | 49,000 |  | 75,000 |  | 50,000 |  |
| Marketing and sales | Total | 56 | 4 | 29 | 0 | 6 | 1 | 2 | 7 | 1 | 0 | 4 | 2 |
|  | Median f | 79,425 | 92,750 | 98,000 |  | 66,800 | 90,000 | 35,000 | 52,500 | 34,000 |  | 85,000 | 38,000 |
| Finance/Financial services/Procurement and supply | Total | 11 | 0 | 8 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 1 |
|  | Median $£$ | 130,000 |  | 132,500 |  | 57,000 |  |  |  |  |  | 50,000 | 100,000 |
| Asset management | Total | 42 | 1 | 15 | 1 | 12 | 1 | 0 | 2 | 1 | 1 | 7 | 1 |
|  | Median f | 65,250 | 75,000 | 95,000 | 55,550 | 60,500 | 33,500 |  | 35,500 | 56,000 | 82,000 | 50,000 | 46,000 |
| Education and training | Total | 24 | 1 | 4 | 2 | 6 | 1 | , | 1 | 1 | 2 | 4 | 1 |
|  | Median f | 60,000 | 53,000 | 61,000 | 94,288 | 60,500 | 87,000 | 26,000 | 120,000 | 48,000 | 66,250 | 57,500 | 37,768 |
| Process safety/Safety, health and environment | Total | 189 | 11 | 57 | 3 | 34 | 11 | 8 | 6 | 7 | 0 | 42 | 10 |
|  | Median f | 63,000 | 71,000 | 69,000 | 69,000 | 59,767 | 40,000 | 55,500 | 58,500 | 80,000 |  | 65,000 | 57,500 |
| Regulations/Regulatory compliance | Total | 31 | 2 | 8 | 5 | 6 | 1 | 1 | 1 | 2 | 0 | 4 | 1 |
|  | Median f | 48,000 | 54,900 | 63,000 | 44,000 | 44,925 | 69,454 | 42,000 | 45,283 | 34,100 |  | 52,250 | 34,000 |
| Other | Total | 82 | 5 | 33 | 0 | 14 | 4 | 3 | 2 | 2 | 1 | 16 | 2 |
|  | Median E | 72,750 | 65,000 | 84,000 |  | 61,500 | 59,534 | 28,000 | 116,000 | 78,000 | 39,000 | 80,220 | 60,000 |



| $\square$ |  | Total | Industry Sector |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Biochem | Chemical | Consult | Consumer | Contractor | Education/ university | Finance and insurance | Food drink | Health, safety and env | Industrial gases | Metals | Mining and minerals | Oil production |
| Total | Total |  | 1682 | 32 | 184 | 153 | 22 | 107 | 31 | 14 | 66 | 18 | 46 | 10 | 14 | 313 |
|  | \% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| Full time | Total | 1606 | 28 | 177 | 142 | 22 | 97 | 28 | 13 | 63 | 18 | 44 | 10 | 14 | 300 |
|  | \% | 95.5\% | 87.5\% | 96.2\% | 92.8\% | 100.0\% | 90.7\% | 90.3\% | 92.9\% | 95.5\% | 100.0\% | 95.7\% | 100.0\% | 100.0\% | 96.2\% |
| Part time | Total | 75 | 4 | 7 | 11 | 0 | 10 | 3 | 1 | 3 | 0 | 2 | 0 | 0 | 12 |
|  | \% | 4.5\% | 12.5\% | 3.8\% | 7.2\% | 0.0\% | 9.3\% | 9.7\% | 7.1\% | 4.5\% | 0.0\% | 4.3\% | 0.0\% | 0.0\% | 3.8\% |


|  |  | Total | Industry Sector |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Oil refining | Paper | Petrochem | Pharma | Plant and equipment | Plastics | Power fossil | $\begin{aligned} & \text { Power - } \\ & \text { Nuclear } \\ & \text { decomm } \end{aligned}$ | $\begin{aligned} & \text { Power - } \\ & \text { Nuclear } \\ & \text { generation } \\ & \hline \end{aligned}$ | Power renewable | Public sector | $\begin{gathered} \text { Waste } \\ \text { management } \end{gathered}$ | Water | Other |
| Total | Total |  | 1682 | 99 | 1 | 78 | 91 | 49 | 14 | 21 | 57 | 37 | 17 | 26 | 17 | 78 | 87 |
|  | \% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| Full time | Total | 1606 | 96 | 1 | 77 | 89 | 48 | 14 | 21 | 56 | 37 | 17 | 19 | 17 | 72 | 86 |
|  | \% | 95.5\% | 97.0\% | 100.0\% | 98.7\% | 97.8\% | 98.0\% | 100.0\% | 100.0\% | 98.2\% | 100.0\% | 100.0\% | 73.1\% | 100.0\% | 92.3\% | 98.9\% |
| Part time | Total | 75 | 3 | 0 | 1 | 2 | 1 | 0 | 0 | 1 | 0 | 0 | 7 | 0 | 6 | 1 |
|  | \% | 4.5\% | 3.0\% | 0.0\% | 1.3\% | 2.2\% | 2.0\% | 0.0\% | 0.0\% | 1.8\% | 0.0\% | 0.0\% | 26.9\% | 0.0\% | 7.7\% | 1.1\% |


|  | Section D Classified by industry sector |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SECTION D/TABLE 2A: CURRENT ANNUAL SALARY OR SELF EMPLOYED EARNINGS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Industry Sector |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Total | Biochem | Chemical | Consult | Consumer | Contractor | Education/ university | Finance and insurance | Food drink | $\begin{gathered} \text { Health, } \\ \text { safety and } \\ \text { env } \end{gathered}$ | Industrial gases | Metals | Mining and minerals | Oil production |
| Total | 1682 | 32 | 184 | 153 | 22 | 107 | 31 | 14 | 66 | 18 | 46 | 10 | 14 | 313 |
| <£16K | 10 | 0 | 1 | 3 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
| > $=$ £16K | 2 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| >=£18K | 3 | 0 |  | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| >=£19K | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| >=£20K | 6 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| >=£21K | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 |
| >=£22K | 5 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
| >=£23K | 3 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| >=£24K | 5 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 |
| >=£25K | 18 | 0 | 0 | 3 | 0 | 1 | 0 | 0 | 3 | 0 | 2 | 1 | 0 | 1 |
| >=£26K | 11 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 |
| >=£27K | 5 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 |
| >=£28K | 30 | 0 | 5 | 6 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 1 | 2 |
| >=£29K | 27 | 0 | 2 | 4 | 2 | 0 | 0 | 0 | 0 | 1 | 1 | 1 | 0 | 3 |
| >=£30K | 33 | 0 | 0 | 6 | 1 | 4 | 0 | 0 | 4 | 0 | 1 | 0 | 0 | 0 |
| >=£31K | 18 | 0 | 2 | 3 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 |
| >=£32K | 35 | 0 | 2 | 2 | 1 | 6 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 5 |
| >=£33K | 25 | 2 | 1 | 1 | 0 | 2 | 0 | 0 | 5 | 1 | 0 | 0 | 0 | 6 |
| >=£34K | 24 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 4 |
| >=£35K | 28 | 1 | 3 | 2 | 0 | 1 | 1 | 0 | 1 | 0 | 2 | 0 | 0 | 6 |
| >=£36K | 39 | 0 | 10 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 8 |
| >=£37K | 30 | 3 | 7 | 4 | 0 | 0 | 1 | 0 | 2 | 0 | 1 | 0 | 0 | 3 |
| >=£38K | 28 | 0 | 1 | 5 | 1 | 2 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 2 |
| >=E39K | 19 | 0 | 3 | 1 | 0 | 0 | 1 | 0 | 1 | 0 | 1 | 0 | 0 | 4 |
| >=£40K | 138 | 1 | 15 | 12 | 4 | 5 | 6 | 0 | 1 | 1 | 3 | 1 | 0 | 17 |
| >=£45K | 119 | 3 | 14 | 12 | 1 | 6 | 2 | 0 | 5 | 0 | 5 | 0 | 1 | 15 |
| $\rangle=$ ¢50K | 107 | 3 | 15 | 11 | 1 | 5 | 1 | 0 | 3 | 1 | 2 | 1 | 2 | 21 |
| >=£55K | 118 | 5 | 14 | 7 | 2 | 8 | 3 | 0 | 8 | 3 | 1 | 2 | 0 | 18 |
| $>=$ ¢60K | 95 | 3 | 13 | 5 | 2 | 6 | 3 | 0 | 4 | 1 | 2 | 0 | 2 | 13 |
| >=£65K | 78 | 0 | 10 | 9 | 0 | 5 | 2 | 0 | 3 | 2 | 3 | 0 | 0 | 6 |
| >=£70K | 79 | 1 | 15 | 8 | 0 | 11 | 0 | 1 | 6 | 0 | 2 | 0 | 1 | 13 |
| >=£75K | 67 | 3 | 8 | 7 | 1 | 7 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 10 |
| >=£80K | 60 | 1 | 8 | 4 | 1 | 7 | 0 | 2 | 1 | 2 | 5 | 1 | 0 | 9 |
| >=£85K | 45 | 2 | 6 | 3 | 0 | 5 | 2 | 1 | 2 | 0 | 0 | 0 | 2 | 9 |
| >=£90 | 51 | 0 | 3 | 7 | 0 | 2 | 1 | 1 | 4 | 1 | 1 | 0 | 0 | 9 |
| >=£95K | 35 | 0 | 5 | 2 | 0 | 5 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 8 |
| > $=$ E100K | 30 | 0 | 0 | 3 | 0 | 4 | 2 | 0 | 0 | 1 | 2 |  |  | 7 |
| > $=$ E105K | 29 | 1 | 2 | 1 | 0 | 5 | 0 | 0 | 1 | 0 | 0 | 0 |  | 8 |
| $\rangle=£ 110 \mathrm{~K}$ | 23 | 0 | 2 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 8 |
| $\rangle=£ 115 \mathrm{~K}$ | 18 | 0 | 2 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 2 | 0 | 0 | 7 |


| SECTION D/TABLE 2A: CURRENT ANNUAL |  | LARY OR SELF EMPLOYED EARNINGS Cont'd |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Industry Sector |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Total | Biochem | Chemical | Consult | Consumer | Contractor | Education/ university | Finance and insurance | Food drink | Health, safety and env | Industrial gases | Metals | Mining and minerals | Oil production |
| >=£120K | 37 | 2 | 2 | 3 | 2 | 2 | 2 | 0 | 3 | 0 | 0 | 0 | 0 | 15 |
| >=£125K | 20 | 0 | 1 | 1 | 0 | 0 | 0 | 1 | 1 | 1 | 1 | 0 | 1 | 7 |
| >=£130K | 15 | 0 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 8 |
| >=£135K | 12 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 8 |
| >=£140K | 13 | 0 | 1 | 3 | 0 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 4 |
| >=£145K | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 |
| >=£150K | 41 | 0 | 1 | 2 | 0 | 3 | 1 | 3 | 1 | 0 | 0 | 0 | 0 | 21 |
| >=£200K | 17 | 0 | 1 | 2 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 8 |
| >=£250K | 20 | 0 | 2 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 10 |
| Total | 1682 | 32 | 184 | 153 | 22 | 107 | 31 | 14 | 66 | 18 | 46 | 10 | 14 | 313 |
| Mean | 94,085 | 60,842 | 65,578 | 60,817 | 51,602 | 73,859 | 65,259 | 131,511 | 64,709 | 71,621 | 62,193 | 42,798 | 77,255 | 94,085 |
| Median | 75,000 | 56,000 | 55,000 | 51,000 | 42,500 | 70,000 | 55,000 | 130,000 | 55,000 | 63,500 | 57,500 | 40,000 | 78,363 | 75,000 |
| 1st Decile | 35,005 | 35,000 | 34,000 | 28,500 | 29,000 | 32,800 | 37,768 | 80,000 | 27,000 | 29,500 | 29,000 | 22,500 | 48,552 | 35,005 |
| 9th Decile | 160,000 | 88,000 | 96,000 | 100,008 | 80,000 | 109,000 | 103,000 | 206,000 | 105,000 | 130,000 | 110,000 | 69,490 | 104,000 | 160,000 |


|  | Section D Classified by industry sector |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SECTION D/TABLE 2B : CURRENT ANNUAL SALARY OR SELF EMPLOYED EARNINGS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Total | Industry Sector |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Oil refining | Paper | Petrochem | Pharma | Plant and equipment | Plastics | Power - fossil | Power Nuclear decomm | Power - <br> Nuclear <br> generation | Power renewable | Public sector | $\begin{gathered} \text { Waste } \\ \text { management } \end{gathered}$ | Water | Other |
| Total | 1682 | 99 | 1 | 78 | 91 | 49 | 14 | 21 | 57 | 37 | 17 | 26 | 17 | 78 | 87 |
| <£16K | 10 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| > $=$ £16K | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| >=£18K | 3 | 0 | 0 | 0 | 0 |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| >=£19K | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| >=£20K | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 1 |
| > $=21 \mathrm{~K}$ | 3 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| >=£22K | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| >=£23K | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 |
| >=£24K | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| > $=$ 225 | 18 | 0 | 0 | 0 | 2 |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 2 |
| >=£26K | 11 | 0 | 0 | 0 | 0 | 1 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 4 | 0 |
| >=£27K | 5 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| > $=$ 228 | 30 | 0 | 0 | 0 | 2 | 0 | 0 | 1 | 2 | 1 | 1 | 0 | 0 | 3 | 3 |
| > $=$ ¢29K | 27 | 0 | 0 | 1 | 3 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 2 | 4 | 1 |
| > $=$ E 30 K | 33 | 2 | 0 | 2 | 3 | 2 | 1 | 0 | 0 | 3 | 1 | 0 | 0 | 3 | 0 |
| >=£31K | 18 | 0 | 0 | 0 | 3 | 0 | 0 | 1 | 1 | 1 | 0 | 3 | 0 | 1 | 0 |
| >=£32K | 35 | 1 | 0 | 2 | 5 | 3 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 1 | 4 |
| >=£33K | 25 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 1 | 0 | 3 | 1 |
| >=£34K | 24 | 3 | 0 | 1 | 2 | 2 | 1 | 0 | 3 | 1 | 0 | 2 | 0 | 1 | 2 |
| > $=$ 235 | 28 | 2 | 0 | 2 | 4 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 1 |
| >=£36K | 39 | 2 | 0 | 5 | 3 | 2 | 0 | 3 | 2 | 0 | 0 | 1 | 0 | 0 | 0 |
| >=£37K | 30 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 2 | 2 | 2 | 0 | 0 | 2 | 0 |
| >=E38K | 28 | 3 | 0 | 1 | 3 | 1 | 0 | 1 | 1 | 1 | 0 | 0 | 1 | 0 | 3 |
| >=E39K | 19 | 0 | 0 | 2 | 0 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 1 |
| >=£40K | 138 | 7 | 0 | 11 | 6 | 6 | 1 | 1 | 8 | 2 | 3 | 6 | 2 | 10 | 9 |
| > $=$ ¢45K | 119 | 2 | 0 | 4 | 11 | 5 | 1 | 0 | 4 | 8 | 0 | 6 | 0 | 6 | 8 |
| >=£50K | 107 | 5 | 0 | 2 | 11 | 3 | 2 | 0 | 5 | 1 | 1 | 0 | 0 | 8 | 3 |
| >=E55K | 118 | 7 | 0 | 3 | 9 | 4 | 0 | 3 | 4 | 1 | 2 | 2 | 2 | 4 | 6 |
| >=£60K | 95 | 4 | 1 | 7 | 3 | 1 | 0 | 1 | 5 | 2 | 2 | 1 | 1 | 5 | 8 |
| >=£65K | 78 | 5 | 0 | 4 | 3 | 3 | 0 | 2 | 3 | 4 | 1 | 0 | 2 | 8 | 3 |
| >=£70K | 79 | 5 | 0 | 5 | 0 | 0 | 0 | 0 | 5 | 0 | 1 | 0 | 1 | 1 | 3 |
| >=£75K | 67 | 7 | 0 | 5 | 2 | 2 | 0 | 1 | 3 | 1 | 0 | 0 | 3 | 1 | 3 |
| >=£80K | 60 | 7 | 0 | 1 | 4 | 0 | 1 | 0 | 2 | 0 | 0 | 0 | 0 | 2 | 2 |
| >=£85K | 45 | 3 | 0 | 2 | 3 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 1 | 2 |
| >=£90 K | 51 | 6 | 0 | 4 | 3 | 1 | 0 | 1 | 1 | 0 | 1 | 2 | 0 | 0 | 3 |
| >=£95K | 35 | 5 | 0 | 2 | 0 | 0 | 0 | 1 | 1 | 0 | 1 | 0 | 1 | 1 | 1 |
| >=E100K | 30 | 1 | 0 | 2 | 0 | 0 | 1 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 2 |
| >=E105K | 29 | 3 | 0 | 2 | 0 | 2 | 0 | 0 | 0 | 0 | a | 0 | 0 | 1 | 3 |
| >=E110K | 23 | 5 | 0 | 0 | 0 | 2 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 |
| $\rangle=£ 115 \mathrm{~K}$ | 18 | 2 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |


| SECTION D/TABLE 2B : CURRENT ANNUAL |  | LARY OR S | EMPLO | EARNINGS |  | LARY OR SELF EMPLOYED EARNINGS Cont'd |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Industry Sector |  |  |  |  |  |  |  |  |  |
|  | Total | Oil refining | Paper | Petrochem | Pharma |  |  |  |  |  |  |  |  | Plant and equipment | Plastics | Power - fossil | Power Nuclear decomm | Power- Nuclear generation | Power renewable | Public sector | Waste management | Water | Other |
| >=£120K | 37 | 0 | 0 | 0 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 1 |
| >=£125K | 20 | 3 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 |
| >=£130K | 15 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 |
| >=£135K | 12 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| >=£140K | 13 | 1 | 0 | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| >=£145K | 7 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 |
| >=£150K | 41 | 1 | 0 | 3 | 1 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 2 |
| >=£200K | 17 | 3 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| >=£250K | 20 | 2 | 0 | 1 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 1682 | 99 | 1 | 78 | 91 | 49 | 14 | 21 | 57 | 37 | 17 | 26 | 17 | 78 | 87 |
| Mean | 70,637 | 81,047 | 64,000 | 76,293 | 61,083 | 56,903 | 130,689 | 57,475 | 58,448 | 49,521 | 58,691 | 52,195 | 54,658 | 50,706 | 61,917 |
| Median | 57,000 | 75,000 | 64,000 | 61,000 | 47,000 | 45,000 | 68,000 | 58,000 | 54,000 | 45,000 | 58,000 | 45,555 | 59,000 | 45,100 | 55,000 |
| 1st Decile | 31,000 | 36,000 | 64,000 | 35,000 | 30,000 | 27,000 | 34,000 | 26,000 | 34,000 | 30,000 | 30,000 | 31,086 | 22,000 | 28,500 | 28,000 |
| 9th Decile | 120,000 | 125,000 | 64,000 | 128,000 | 88,000 | 105,000 | 202,000 | 97,000 | 80,700 | 79,200 | 95,000 | 90,000 | 78,000 | 80,000 | 109,000 |

## SECTION D/TABLE 3A: BENEFITS IN KIND FOR SALARIED EMPLOYEES



## SECTION D/TABLE 3B : BENEFITS IN KIND FOR SALARIED EMPLOYEES



|  |  | Total | Industry Sector |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Biochem | Chemical | Consult | Consumer | Contractor | Education/ university | Finance and insurance | Food drink | Health, safety and env | Industrial gases | Metals | Mining and minerals | Oil production |
| Chartered Members | Total |  | 933 | 17 | 108 | 84 | 10 | 79 | 11 | 11 | 34 | 11 | 28 | 2 | 11 | 176 |
|  | Mean | 88,406 | 69,862 | 77,266 | 74,337 | 63,121 | 82,824 | 90,818 | 143,686 | 85,169 | 79,198 | 79,040 | 56,990 | 82,729 | 123,823 |
|  | Median | 73,000 | 61,000 | 66,604 | 67,000 | 56,700 | 78,000 | 90,000 | 140,000 | 68,170 | 68,174 | 77,000 | 56,990 | 86,726 | 110,000 |
|  | 1st Decile | 45,000 | 48,500 | 46,500 | 40,000 | 39,750 | 47,500 | 57,000 | 80,000 | 48,000 | 55,000 | 47,000 | 55,000 | 52,000 | 58,000 |
|  | 9th Decile | 135,000 | 105,000 | 108,000 | 123,000 | 102,156 | 112,000 | 120,000 | 206,000 | 123,248 | 126,000 | 116,000 | 58,980 | 104,000 | 192,000 |
| Non-Chartered Members | Total | 749 | 15 | 76 | 69 | 12 | 28 | 20 | 3 | 32 | 7 | 18 | 8 | 3 | 137 |
|  | Mean | 48,503 | 50,619 | 48,968 | 44,358 | 42,003 | 48,565 | 51,201 | 86,867 | 42,970 | 59,714 | 35,985 | 39,250 | 57,184 | 55,882 |
|  | Median | 40,000 | 45,000 | 39,500 | 37,000 | 31,500 | 40,000 | 44,310 | 87,000 | 33,275 | 44,000 | 37,844 | 32,500 | 48,552 | 48,000 |
|  | 1st Decile | 28,000 | 33,500 | 28,560 | 25,000 | 28,000 | 30,000 | 35,050 | 83,000 | 25,500 | 21,000 | 24,500 | 20,000 | 28,000 | 32,260 |
|  | 9th Decile | 79,200 | 70,000 | 72,000 | 78,000 | 63,033 | 84,000 | 77,250 | 90,600 | 72,000 | 140,000 | 48,048 | 80,000 | 95,000 | 98,000 |
| Male | Total | 1,376 | 27 | 159 | 121 | 16 | 90 | 27 | 14 | 49 | 14 | 36 | 10 | 13 | 257 |
|  | Mean | 75,024 | 64,111 | 67,623 | 63,916 | 53,078 | 77,187 | 66,844 | 131,511 | 71,181 | 78,941 | 64,666 | 42,798 | 81,044 | 100,443 |
|  | Median | 60,186 | 58,000 | 57,000 | 54,000 | 46,250 | 71,500 | 55,000 | 130,000 | 60,000 | 66,587 | 64,500 | 40,000 | 86,726 | 85,000 |
|  | 1st Decile | 32,400 | 37,000 | 36,000 | 28,732 | 29,000 | 32,800 | 35,600 | 80,000 | 30,000 | 50,000 | 30,000 | 22,500 | 50,500 | 36,000 |
|  | 9th Decile | 125,000 | 105,000 | 98,000 | 105,000 | 80,000 | 109,500 | 120,000 | 206,000 | 123,000 | 130,000 | 110,000 | 69,490 | 104,000 | 162,000 |
| Female | Total | 306 | 5 | 25 | 32 | 6 | 17 | 4 |  | 17 | 4 | 10 |  | 1 | 56 |
|  | Mean | 50,908 | 43,189 | 52,574 | 49,102 | 47,667 | 56,243 | 54,555 |  | 46,053 | 46,000 | 53,287 |  | 28,000 | 64,909 |
|  | Median | 45,000 | 37,000 | 46,000 | 39,125 | 30,500 | 51,000 | 54,810 |  | 39,100 | 31,500 | 48,024 |  | 28,000 | 55,000 |
|  | 1 1st Decile | 28,000 | 23,158 | 28,000 | 28,000 | 28,000 | 32,600 | 42,598 |  | 25,000 | 21,000 | 25,000 |  | 28,000 | 34,000 |
|  | 9th Decile | 80,000 | 70,000 | 69,000 | 78,000 | 120,000 | 85,000 | 66,000 |  | 90,000 | 100,000 | 84,500 |  | 28,000 | 110,500 |

## SECTION D/TABLE 4B : SALARY OR SELF EMPLOYED EARNINGS BY GRADE AND SEX

|  |  | Total | Industry Sector |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Oil refining | Paper | Petrochem | Pharma | Plant and equipment | Plastics | Powerfossil | $\begin{aligned} & \text { Power- } \\ & \text { Nuclear } \\ & \text { decomm } \end{aligned}$ | $\begin{array}{\|c\|} \hline \text { Power - } \\ \text { Nuclear } \\ \text { generation } \\ \hline \end{array}$ | Power renewable | Public sector | Waste management | Water | Other |
| Chartered Members | Total |  | 933 | 58 |  | 46 | 36 | 16 | 8 | 15 | 35 | 15 | 7 | 19 | 11 | 43 | 42 |
|  | Mean | 88,406 | 91,075 |  | 92,885 | 84,414 | 82,444 | 198,436 | 69,999 | 68,714 | 66,108 | 73,357 | 56,508 | 65,682 | 57,673 | 81,391 |
|  | Median | 73,000 | 83,500 |  | 71,500 | 57,740 | 62,500 | 127,000 | 61,500 | 60,000 | 62,000 | 66,000 | 48,000 | 66,500 | 54,000 | 70,660 |
|  | 1st Decile | 45,000 | 55,000 |  | 45,000 | 40,000 | 36,600 | 54,000 | 36,057 | 43,000 | 45,000 | 37,500 | 31,036 | 42,000 | 33,887 | 51,250 |
|  | 9th Decile | 135,000 | 129,000 |  | 130,000 | 92,000 | 123,000 | 705,000 | 119,600 | 94,250 | 100,000 | 127,000 | 94,500 | 78,000 | 85,000 | 120,000 |
| Non-Chartered Members | Total | 749 | 41 | 1 | 32 | 55 | 33 | 6 | 6 | 22 | 22 | 10 | 7 | 6 | 35 | 45 |
|  | Mean | 48,503 | 66,861 | 64,000 | 52,442 | 45,812 | 44,519 | 40,358 | 26,167 | 42,116 | 38,211 | 48,425 | 40,487 | 34,448 | 42,147 | 43,742 |
|  | Median | 40,000 | 50,000 | 64,000 | 40,050 | 38,000 | 40,000 | 39,575 | 27,000 | 37,000 | 35,298 | 40,000 | 41,000 | 29,000 | 34,000 | 40,000 |
|  | 1st Decile | 28,000 | 34,000 | 64,000 | 32,550 | 29,000 | 26,000 | 30,000 | 10,000 | 31,500 | 29,500 | 29,000 | 33,000 | 20,000 | 26,000 | 25,000 |
|  | 9th Decile | 79,200 | 97,000 | 64,000 | 86,000 | 62,000 | 68,000 | 51,000 | 36,000 | 61,000 | 49,000 | 78,300 | 47,000 | 68,190 | 65,000 | 60,000 |
| Male | Total | 1,376 | 82 |  | 63 | 71 | 38 | 14 | 18 | 48 | 31 | 13 | 20 | 14 | 58 | 73 |
|  | Mean | 75,024 | 87,401 |  | 82,639 | 64,825 | 63,017 | 130,689 | 61,496 | 59,260 | 48,704 | 64,250 | 53,522 | 54,536 | 55,468 | 65,900 |
|  | Median | 60,186 | 80,000 |  | 65,500 | 46,000 | 49,750 | 68,000 | 58,980 | 54,000 | 45,000 | 58,500 | 45,555 | 60,000 | 52,750 | 60,000 |
|  | 1st Decile | 32,400 | 42,000 |  | 35,000 | 30,000 | 30,529 | 34,000 | 26,000 | 34,327 | 30,000 | 40,000 | 33,550 | 22,000 | 29,000 | 28,754 |
|  | 9th Decile | 125,000 | 129,000 |  | 130,000 | 89,000 | 110,000 | 202,000 | 119,600 | 88,000 | 69,500 | 95,000 | 92,250 | 78,000 | 85,000 | 115,000 |
| Female | Total | 306 | 17 | 1 | 15 | 20 | 11 |  | 3 | 9 | 6 | 4 | 6 | 3 | 20 | 14 |
|  | Mean | 50,908 | 50,395 | 64,000 | 49,640 | 47,800 | 35,782 |  | 33,352 | 54,119 | 53,742 | 40,625 | 47,770 | 55,230 | 36,898 | 41,150 |
|  | Median | 45,000 | 40,791 | 64,000 | 42,000 | 50,500 | 32,000 |  | 36,000 | 53,850 | 50,500 | 37,250 | 44,500 | 59,000 | 33,549 | 40,500 |
|  | 1st Decile | 28,000 | 34,000 | 64,000 | 38,000 | 32,000 | 26,000 |  | 28,000 | 33,000 | 30,800 | 28,000 | 31,036 | 38,500 | 25,075 | 28,000 |
|  | 9th Decile | 80,000 | 77,000 | 64,000 | 65,000 | 62,000 | 45,000 |  | 36,057 | 80,700 | 79,200 | 60,000 | 86,000 | 68,190 | 50,642 | 58,751 |

## SECTION D/TABLE 5A : SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - HIGHEST QUALIFICATION

|  |  | Total | Industry Sector |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Biochem | Chemical | Consult | Consumer | Contractor | Education/ university | Finance and insurance | Food drink | Health, safety and env | Industrial gases | Metals | Mining and minerals | Oil production |
| Doctorate | Total |  | 167 | 12 | 16 | 6 | 3 | 2 | 29 | 2 | 9 | 2 | 5 | 1 | 4 | 16 |
|  | Mean | 72,034 | 65,992 | 60,558 | 65,286 | 61,770 | 81,000 | 67,106 | 121,600 | 70,316 | 120,000 | 79,600 | 44,000 | 98,682 | 110,973 |
|  | Median | 61,000 | 59,500 | 54,525 | 65,500 | 31,000 | 81,000 | 57,000 | 121,600 | 67,340 | 120,000 | 80,000 | 44,000 | 102,000 | 90,000 |
|  | 1st Decile | 38,000 | 54,500 | 34,000 | 39,700 | 30,000 | 42,000 | 37,768 | 87,000 | 28,000 | 100,000 | 52,000 | 44,000 | 86,726 | 50,000 |
|  | 9th Decile | 120,000 | 85,000 | 85,000 | 99,015 | 124,311 | 120,000 | 120,000 | 156,200 | 127,000 | 140,000 | 110,000 | 44,000 | 104,000 | 141,575 |
| Masters | Total | 895 | 10 | 88 | 95 | 10 | 59 |  | 4 | 36 | 6 | 29 | 6 | 4 | 189 |
|  | Mean | 60,973 | 48,816 | 48,769 | 55,754 | 46,750 | 64,135 |  | 107,150 | 51,275 | 61,029 | 54,207 | 39,000 | 54,013 | 81,759 |
|  | Median | 47,500 | 37,250 | 44,244 | 44,000 | 40,750 | 61,000 |  | 85,300 | 38,050 | 52,500 | 45,173 | 28,500 | 49,526 | 58,000 |
|  | 1st Decile | 29,350 | 28,079 | 29,000 | 28,000 | 28,500 | 32,500 |  | 73,000 | 26,000 | 29,500 | 25,000 | 20,000 | 28,000 | 33,480 |
|  | 9th Decile | 109,000 | 99,000 | 72,000 | 99,750 | 88,500 | 101,000 |  | 185,000 | 90,000 | 130,000 | 100,000 | 80,000 | 89,000 | 145,500 |
| Bachelors | Total | 609 | 10 | 78 | 51 | 8 | 46 | 2 | 8 | 21 | 10 | 12 | 3 | 6 | 106 |
|  | Mean | 84,272 | 66,929 | 84,625 | 69,857 | 58,179 | 86,021 | 38,465 | 146,168 | 85,335 | 68,300 | 74,238 | 49,993 | 78,466 | 111,798 |
|  | Median | 71,000 | 57,500 | 70,640 | 65,000 | 58,200 | 78,575 | 38,465 | 137,500 | 64,000 | 63,500 | 69,500 | 55,000 | 67,000 | 94,000 |
|  | 1st Decile | 37,000 | 41,750 | 37,900 | 29,000 | 32,000 | 48,300 | 32,930 | 83,000 | 48,500 | 32,500 | 52,000 | 36,000 | 52,000 | 44,500 |
|  | 9th Decile | 130,000 | 112,500 | 120,000 | 102,148 | 80,000 | 109,000 | 44,000 | 210,000 | 92,000 | 108,000 | 110,000 | 58,980 | 129,794 | 180,000 |
| Non-grad | Total | 11 |  | 2 | 1 | 1 |  |  |  |  |  |  |  |  | 2 |
|  | Mean | 80,807 |  | 102,500 | 54,000 | 17,000 |  |  |  |  |  |  |  |  | 185,000 |
|  | Median | 55,000 |  | 102,500 | 54,000 | 17,000 |  |  |  |  |  |  |  |  | 185,000 |
|  | 1st Decile | 25,000 |  | 55,000 | 54,000 | 17,000 |  |  |  |  |  |  |  |  | 160,000 |
|  | 9th Decile | 160,000 |  | 150,000 | 54,000 | 17,000 |  |  |  |  |  |  |  |  | 210,000 |

## SECTION D/TABLE 5B : SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILTY - HIGHEST QUALIFICATION

|  |  | Total | Industry Sector |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Oil refining | Paper | Petrochem | Pharma | Plant and equipment | Plastics | Power - <br> fossil | Power Nuclear decomm | $\begin{aligned} & \text { Power - } \\ & \text { Nuclear } \\ & \text { generation } \end{aligned}$ | Power renewable | Public sector | Waste management | Water | Other |
| Doctorate | Total |  | 167 | 5 |  | 5 | 12 | 3 | 2 | 1 | 4 |  | 1 | 4 |  | 9 | 14 |
|  | Mean | 72,034 | 92,200 |  | 73,240 | 64,573 | 51,333 | 194,500 | 66,000 | 60,925 |  | 66,000 | 62,603 |  | 37,829 | 53,300 |
|  | Median | 61,000 | 82,000 |  | 73,000 | 53,000 | 40,000 | 194,500 | 66,000 | 60,000 |  | 66,000 | 42,205 |  | 39,000 | 48,500 |
|  | 1st Decile | 38,000 | 62,000 |  | 39,000 | 38,000 | 39,000 | 187,000 | 66,000 | 53,700 |  | 66,000 | 31,000 |  | 29,450 | 38,000 |
|  | 9th Decile | 120,000 | 142,000 |  | 106,200 | 89,000 | 75,000 | 202,000 | 66,000 | 70,000 |  | 66,000 | 135,000 |  | 50,000 | 78,000 |
| Masters | Total | 895 | 51 |  | 50 | 53 | 24 | 5 | 11 | 32 | 27 | 13 | 16 | 5 | 40 | 32 |
|  | Mean | 60,973 | 65,358 |  | 70,649 | 60,944 | 44,050 | 41,630 | 55,008 | 51,833 | 51,430 | 49,212 | 44,882 | 47,300 | 42,966 | 56,285 |
|  | Median | 47,500 | 55,000 |  | 48,250 | 44,000 | 37,300 | 40,000 | 38,126 | 42,000 | 45,657 | 40,000 | 42,000 | 42,000 | 39,500 | 46,250 |
|  | 1st Decile | 29,350 | 34,000 |  | 34,500 | 30,000 | 26,000 | 30,000 | 26,000 | 32,000 | 29,500 | 30,000 | 31,086 | 22,000 | 26,250 | 28,000 |
|  | 9th Decile | 109,000 | 110,000 |  | 89,000 | 84,000 | 58,000 | 51,000 | 97,000 | 76,500 | 100,000 | 61,600 | 59,000 | 75,000 | 65,000 | 100,000 |
| Bachelors | Total | 609 | 43 | 1 | 23 | 23 | 22 | 7 | 9 | 21 | 10 | 3 | 6 | 12 | 28 | 40 |
|  | Mean | 84,272 | 98,357 | 64,000 | 89,227 | 62,470 | 71,683 | 176,070 | 59,544 | 68,055 | 44,365 | 97,333 | 64,758 | 57,724 | 65,714 | 69,236 |
|  | Median | 71,000 | 89,000 | 64,000 | 90,000 | 55,000 | 53,750 | 103,490 | 58,000 | 60,191 | 39,000 | 93,000 | 56,000 | 64,250 | 64,140 | 59,376 |
|  | 1st Decile | 37,000 | 62,000 | 64,000 | 45,000 | 30,000 | 32,000 | 34,000 | 36,000 | 45,000 | 30,500 | 72,000 | 44,049 | 29,000 | 42,000 | 27,500 |
|  | 9th Decile | 130,000 | 139,000 | 64,000 | 135,000 | 92,000 | 105,000 | 705,000 | 119,600 | 80,700 | 69,477 | 127,000 | 94,500 | 78,000 | 120,000 | 122,500 |
| Non-grad | Total | 11 |  |  |  | 3 |  |  |  |  |  |  |  |  | 1 | 1 |
|  | Mean | 80,807 |  |  |  | 38,933 |  |  |  |  |  |  |  |  | 56,000 | 70,080 |
|  | Median | 55,000 |  |  |  | 45,800 |  |  |  |  |  |  |  |  | 56,000 | 70,080 |
|  | 1st Decile | 25,000 |  |  |  | 25,000 |  |  |  |  |  |  |  |  | 56,000 | 70,080 |
|  | 9th Decile | 160,000 |  |  |  | 46,000 |  |  |  |  |  |  |  |  | 56,000 | 70,080 |

SECTION D/TABLE 6A: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - CHARTERED MEMBERS OR FELLOWS

|  |  | Total | Industry Sector |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Biochem | Chemical | Consult | Consumer | Contractor | Education/ university | Finance and insurance | Food drink | $\begin{gathered} \text { Health, } \\ \text { safety and } \\ \text { env } \end{gathered}$ | Industrial gases | Metals | Mining and minerals | Oil production |
| Chairman/Managing director/Chief executive/Vice chancellor/Vice president | Total |  | 23 |  | 1 | 2 |  | 3 |  | 2 | 1 |  |  |  |  | 5 |
|  | Mean | 208,870 |  | 114,780 | 144,000 |  | 87,000 |  | 208,000 | 447,241 |  |  |  |  | 275,800 |
|  | Median | 145,000 |  | 114,780 | 144,000 |  | 80,000 |  | 208,000 | 447,241 |  |  |  |  | 160,000 |
|  | 1st Decile | 80,000 |  | 114,780 | 105,000 |  | 80,000 |  | 206,000 | 447,241 |  |  |  |  | 115,000 |
|  | 9th Decile | 447,241 |  | 114,780 | 183,000 |  | 101,000 |  | 210,000 | 447,241 |  |  |  |  | 585,000 |
| Senior manager/Director/ Dean/Head of department | Total | 138 | 5 | 11 | 9 | 2 | 10 | 3 | 1 | 9 | 2 | 6 | 1 |  | 23 |
|  | Mean | 121,106 | 86,000 | 106,846 | 142,706 | 90,356 | 107,919 | 114,333 | 125,000 | 103,305 | 108,000 | 100,833 | 55,000 |  | 186,893 |
|  | Median | 105,750 | 83,000 | 85,500 | 130,000 | 90,356 | 103,750 | 103,000 | 125,000 | 92,000 | 108,000 | 113,000 | 55,000 |  | 140,000 |
|  | 1st Decile | 67,500 | 78,000 | 68,000 | 67,600 | 56,400 | 68,782 | 90,000 | 125,000 | 58,500 | 90,000 | 60,000 | 55,000 |  | 94,000 |
|  | 9th Decile | 192,000 | 105,000 | 140,000 | 240,000 | 124,311 | 166,566 | 150,000 | 125,000 | 165,000 | 126,000 | 125,000 | 55,000 |  | 250,000 |
| Manager/Site Manager/ Project Manager/ Associate professor/Professor/ Principal engineer | Total | 366 | 4 | 47 | 30 | 4 | 39 | 6 | ) | 14 | 4 | 11 | 1 | 4 | 64 |
|  | Mean | 90,742 | 69,750 | 90,595 | 79,656 | 44,375 | 93,206 | 91,833 | 165,400 | 70,153 | 62,250 | 73,541 | 58,980 | 74,074 | 125,897 |
|  | Median | 75,000 | 68,000 | 75,000 | 73,750 | 44,750 | 79,942 | 93,000 | 156,200 | 65,670 | 55,000 | 70,000 | 58,980 | 58,000 | 120,000 |
|  | 1st Decile | 50,000 | 55,000 | 49,000 | 54,000 | 38,000 | 63,000 | 60,000 | 155,000 | 48,500 | 55,000 | 52,000 | 58,980 | 50,500 | 72,500 |
|  | 9th Decile | 129,794 | 88,000 | 115,836 | 112,574 | 50,000 | 115,000 | 120,000 | 185,000 | 90,000 | 84,000 | 100,000 | 58,980 | 129,794 | 180,000 |
| Senior engineer/Senior lecturer | Total | 265 | 7 | 40 | 16 | 4 | 21 | 1 | 4 | 8 | 1 | 8 |  | 5 | 49 |
|  | Mean | 67,543 | 51,237 | 59,554 | 48,298 | 68,250 | 61,686 | 48,000 | 102,087 | 54,313 | 68,174 | 75,250 |  | 92,945 | 95,507 |
|  | Median | 60,900 | 55,000 | 55,775 | 49,000 | 68,000 | 58,000 | 48,000 | 97,674 | 56,500 | 68,174 | 77,000 |  | 100,000 | 90,000 |
|  | 1st Decile | 44,000 | 23,158 | 46,500 | 39,700 | 57,000 | 45,000 | 48,000 | 73,000 | 31,000 | 68,174 | 55,000 |  | 70,000 | 55,000 |
|  | 9th Decile | 106,000 | 60,000 | 75,000 | 68,000 | 80,000 | 92,000 | 48,000 | 140,000 | 70,000 | 68,174 | 90,000 |  | 104,000 | 133,000 |
| Engineer/Supervised team member/Lecturer | Total | 67 |  | 4 | 10 |  | 3 |  |  | 2 |  | 2 |  | 1 | 15 |
|  | Mean | 52,157 |  | 43,249 | 52,020 |  | 42,500 |  |  | 51,050 |  | 43,587 |  | 89,000 | 66,330 |
|  | Median | 46,500 |  | 39,698 | 51,700 |  | 42,000 |  |  | 51,050 |  | 43,587 |  | 89,000 | 72,000 |
|  | 1st Decile | 36,000 |  | 33,000 | 42,000 |  | 38,000 |  |  | 39,100 |  | 42,000 |  | 89,000 | 43,150 |
|  | 9th Decile | 77,175 |  | 60,600 | 65,500 |  | 47,500 |  |  | 63,000 |  | 45,173 |  | 89,000 | 85,000 |
| Engineering technician | Total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Mean |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1st Decile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Graduate in training/Engineer in training/Postdoctoral | Total | 1 |  | 1 |  |  |  |  |  |  |  |  |  |  |  |
|  | Mean | 20,000 |  | 20,000 |  |  |  |  |  |  |  |  |  |  |  |
|  | Median | 20,000 |  | 20,000 |  |  |  |  |  |  |  |  |  |  |  |
|  | 1st Decile | 20,000 |  | 20,000 |  |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile | 20,000 |  | 20,000 |  |  |  |  |  |  |  |  |  |  |  |
| Consultant | Total | 60 | 1 | 2 | 16 |  | 3 |  | 1 |  | 4 | 1 |  | 1 | 17 |
|  | Mean | 86,524 | 120,000 | 39,875 | 58,171 |  | 48,333 |  | 135,000 |  | 84,500 | 110,000 |  | 60,000 | 122,118 |
|  | Median | 78,995 | 120,000 | 39,875 | 58,000 |  | 42,000 |  | 135,000 |  | 73,000 | 110,000 |  | 60,000 | 110,000 |
|  | 1st Decile | 26,866 | 120,000 | 18,750 | 20,000 |  | 25,000 |  | 135,000 |  | 62,000 | 110,000 |  | 60,000 | 43,000 |
|  | 9th Decile | 137,500 | 120,000 | 61,000 | 92,000 |  | 78,000 |  | 135,000 |  | 130,000 | 110,000 |  | 60,000 | 170,000 |
| Other | Total | 13 |  | 2 | 1 |  |  | 1 |  |  |  |  |  |  | 3 |
|  | Mean | 88,415 |  | 70,900 | 58,600 |  |  | 57,000 |  |  |  |  |  |  | 102,333 |
|  | Median | 80,000 |  | 70,900 | 58,600 |  |  | 57,000 |  |  |  |  |  |  | 90,000 |
|  | 1st Decile | 58,600 |  | 61,800 | 58,600 |  |  | 57,000 |  |  |  |  |  |  | 87,000 |
|  | 9th Decile | 130,000 |  | 80,000 | 58,600 |  |  | 57,000 |  |  |  |  |  |  | 130,000 |

SECTION D/TABLE 6B : SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILTY - CHARTERED MEMBERS OR FELLOWS

|  |  | Total | Industry Sector |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Oil refining | Paper | Petrochem | Pharma | Plant and equipment | Plastics | Powerfossil | Power - Nuclear decomm | $\begin{gathered} \text { Power - } \\ \text { Nuclear } \\ \text { generation } \end{gathered}$ | Power renewable | Public sector | Waste managemen | Water | Other |
| Chairman/Managing director/Chief executive/Vice chancellor/Vice president | Total |  | 23 | 2 |  | 1 |  | 1 | 1 |  |  |  |  |  |  |  | 4 |
|  | Mean | 208,870 | 146,000 |  | 145,000 |  | 319,000 | 705,000 |  |  |  |  |  |  |  | 109,250 |
|  | Median | 145,000 | 146,000 |  | 145,000 |  | 319,000 | 705,000 |  |  |  |  |  |  |  | 113,500 |
|  | 1st Decile | 80,000 | 92,000 |  | 145,000 |  | 319,000 | 705,000 |  |  |  |  |  |  |  | 80,000 |
|  | 9th Decile | 447,241 | 200,000 |  | 145,000 |  | 319,000 | 705,000 |  |  |  |  |  |  |  | 130,000 |
| Senior manager/Director/ Dean/Head of department | Total | 138 | 8 |  | 7 | 2 | 3 | 3 | 1 | 6 | 1 | 1 | 5 | 2 | 8 | 9 |
|  | Mean | 121,106 | 126,500 |  | 118,429 | 87,000 | 88,000 | 177,667 | 119,600 | 113,208 | 110,000 | 66,000 | 85,600 | 82,500 | 88,756 | 100,102 |
|  | Median | 105,750 | 110,000 |  | 103,000 | 87,000 | 90,000 | 187,000 | 119,600 | 95,125 | 110,000 | 66,000 | 90,000 | 82,500 | 82,500 | 105,420 |
|  | 1st Decile | 67,500 | 85,000 |  | 76,000 | 85,000 | 69,000 | 144,000 | 119,600 | 70,000 | 110,000 | 66,000 | 49,500 | 70,000 | 55,550 | 50,000 |
|  | 9th Decile | 192,000 | 200,000 |  | 170,000 | 89,000 | 105,000 | 202,000 | 119,600 | 195,000 | 110,000 | 66,000 | 135,000 | 95,000 | 130,000 | 145,000 |
| Manager/Site Manager/ Project Manager/ Associate professor/Professor/ Principal engineer | Total | 366 | 19 |  | 13 | 14 | 5 | 3 | 6 | 16 | 7 | 4 | 3 | 7 | 23 | 15 |
|  | Mean | 90,742 | 92,700 |  | 133,998 | 122,328 | 82,900 | 98,497 | 74,877 | 62,918 | 63,003 | 88,000 | 43,033 | 62,929 | 52,740 | 67,667 |
|  | Median | 75,000 | 82,000 |  | 78,850 | 71,440 | 65,000 | 103,490 | 71,650 | 60,096 | 65,000 | 82,500 | 34,100 | 62,000 | 53,000 | 62,000 |
|  | 1st Decile | 50,000 | 67,000 |  | 61,000 | 44,000 | 56,500 | 82,000 | 58,000 | 41,000 | 49,065 | 60,000 | 31,000 | 42,000 | 33,887 | 55,000 |
|  | 9th Decile | 129,794 | 129,000 |  | 106,200 | 146,000 | 123,000 | 110,000 | 97,000 | 80,000 | 69,500 | 127,000 | 64,000 | 78,000 | 65,000 | 86,000 |
| Senior engineer/Senior lecturer | Total | 265 | 18 |  | 19 | 10 | 5 | 1 | 7 | 10 | 3 | 2 | 8 | 2 | , | 8 |
|  | Mean | 67,543 | 75,806 |  | 66,505 | 59,133 | 46,720 | 54,000 | 48,731 | 56,297 | 49,867 | 47,750 | 44,428 | 58,500 | 53,048 | 69,781 |
|  | Median | 60,900 | 73,500 |  | 63,100 | 54,913 | 39,000 | 54,000 | 42,000 | 54,500 | 49,600 | 47,750 | 47,350 | 58,500 | 44,600 | 62,500 |
|  | 1st Decile | 44,000 | 55,000 |  | 47,500 | 44,754 | 32,000 | 54,000 | 36,000 | 46,636 | 45,000 | 37,500 | 31,036 | 42,000 | 41,000 | 42,000 |
|  | 9th Decile | 106,000 | 106,236 |  | 98,000 | 86,000 | 75,000 | 54,000 | 69,437 | 67,000 | 55,000 | 58,000 | 57,585 | 75,000 | 80,000 | 120,000 |
| Engineer/Supervised team member/Lecturer | Total | 67 | 6 |  | 5 | 6 | 1 |  |  | 2 | 2 |  | 2 |  | 4 | 2 |
|  | Mean | 52,157 | 55,085 |  | 52,630 | 46,167 | 38,000 |  |  | 42,034 | 45,500 |  | 37,568 |  | 33,125 | 54,620 |
|  | Median | 46,500 | 53,650 |  | 44,000 | 46,500 | 38,000 |  |  | 42,034 | 45,500 |  | 37,568 |  | 33,250 | 54,620 |
|  | 1st Decile | 36,000 | 40,000 |  | 41,150 | 36,000 | 38,000 |  |  | 41,067 | 45,000 |  | 31,086 |  | 28,500 | 38,000 |
|  | 9th Decile | 77,175 | 77,175 |  | 71,000 | 55,000 | 38,000 |  |  | 43,000 | 46,000 |  | 44,049 |  | 37,500 | 71,240 |
| Engineering technician | Total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Mean |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1st Decile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Graduate in training/Engineer in training/Postdoctoral | Total | 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Mean | 20,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median | 20,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1st Decile | 20,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile | 20,000 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consultant | Total | 60 | 4 |  | 1 | 2 | 1 |  | 1 | , | 2 |  |  |  |  | 2 |
|  | Mean | 86,524 | 99,250 |  | 30,000 | 68,985 | 50,000 |  | 140,000 | 72,000 | 100,000 |  |  |  |  | 85,000 |
|  | Median | 78,995 | 102,000 |  | 30,000 | 68,985 | 50,000 |  | 140,000 | 72,000 | 100,000 |  |  |  |  | 85,000 |
|  | 1st Decile | 26,866 | 78,000 |  | 30,000 | 57,980 | 50,000 |  | 140,000 | 72,000 | 100,000 |  |  |  |  | 78,000 |
|  | 9th Decile | 137,500 | 115,000 |  | 30,000 | 79,990 | 50,000 |  | 140,000 | 72,000 | 100,000 |  |  |  |  | 92,000 |
| Other | Total | 13 | 1 |  |  | 2 |  |  |  |  |  |  | 1 |  |  | 2 |
|  | Mean | 88,415 | 125,000 |  |  | 73,000 |  |  |  |  |  |  | 86,000 |  |  | 114,000 |
|  | Median | 80,000 | 125,000 |  |  | 73,000 |  |  |  |  |  |  | 86,000 |  |  | 114,000 |
|  | 1st Decile | 58,600 | 125,000 |  |  | 66,000 |  |  |  |  |  |  | 86,000 |  |  | 63,000 |
|  | 9th Decile | 130,000 | 125,000 |  |  | 80,000 |  |  |  |  |  |  | 86,000 |  |  | 165,000 |

SECTION D/TABLE TA: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILTTY -ASSOCIATES

|  |  | Total | Industry Sector |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Biochem | Chemical | Consult | Consumer | Contractor | Education/ university | Finance and insurance | Food drink | Health, safety and env | Industrial gases | Metals | Mining and minerals | Oil production |
| Chairman/Managing director/Chief executive/Vice chancellor/Vice president | Total |  | 5 |  | 1 | 1 |  |  |  |  |  |  |  |  |  |  |
|  | Mean | 145,000 |  | 240,000 | 65,000 |  |  |  |  |  |  |  |  |  |  |
|  | Median | 120,000 |  | 240,000 | 65,000 |  |  |  |  |  |  |  |  |  |  |
|  | 1st Decile | 65,000 |  | 240,000 | 65,000 |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile | 240,000 |  | 240,000 | 65,000 |  |  |  |  |  |  |  |  |  |  |
| Senior manager/Director/ Dean/Head of department | Total | 36 | 1 | 6 | 2 | 1 | 1 | 1 |  | 1 | 1 |  | 1 | 1 | 5 |
|  | Mean | 111,457 | 70,000 | 93,500 | 87,504 | 120,000 | 56,000 | 60,000 |  | 105,000 | 140,000 |  | 80,000 | 95,000 | 160,500 |
|  | Median | 88,000 | 70,000 | 79,000 | 87,504 | 120,000 | 56,000 | 60,000 |  | 105,000 | 140,000 |  | 80,000 | 95,000 | 160,000 |
|  | 1st Decile | 58,000 | 70,000 | 51,500 | 75,000 | 120,000 | 56,000 | 60,000 |  | 105,000 | 140,000 |  | 80,000 | 95,000 | 61,500 |
|  | 9th Decile | 200,000 | 70,000 | 150,000 | 100,008 | 120,000 | 56,000 | 60,000 |  | 105,000 | 140,000 |  | 80,000 | 95,000 | 321,000 |
| Manager/Site Manager/ Project Manager/ Associate professor/Professor/ Principal engineer | Total | 109 | 4 | 12 | 6 | 1 | 5 | 3 | 1 | 11 |  | 3 | 1 | 1 | 12 |
|  | Mean | 63,125 | 53,625 | 58,821 | 93,683 | 63,033 | 68,686 | 69,333 | 90,600 | 57,591 |  | 41,833 | 44,000 | 48,552 | 81,392 |
|  | Median | 56,000 | 55,750 | 64,500 | 78,300 | 63,033 | 74,928 | 55,000 | 90,600 | 56,000 |  | 39,000 | 44,000 | 48,552 | 75,000 |
|  | 1st Decile | 38,500 | 45,000 | 37,500 | 65,500 | 63,033 | 42,000 | 53,000 | 90,600 | 33,000 |  | 38,500 | 44,000 | 48,552 | 50,000 |
|  | 9th Decile | 86,000 | 58,000 | 72,000 | 140,000 | 63,033 | 96,000 | 100,000 | 90,600 | 72,000 |  | 48,000 | 44,000 | 48,552 | 110,500 |
| Senior engineer/Senior lecturer | Total | 90 | 4 | 9 | 12 |  | 3 | 3 | 2 | 1 | 2 | 2 |  |  | 17 |
|  | Mean | 52,507 | 44,197 | 47,767 | 50,675 |  | 62,844 | 49,199 | 85,000 | 49,500 | 47,000 | 49,500 |  |  | 61,880 |
|  | Median | 48,501 | 44,500 | 46,500 | 45,500 |  | 62,532 | 44,000 | 85,000 | 49,500 | 47,000 | 49,500 |  |  | 54,000 |
|  | 1st Decile | 37,450 | 35,000 | 36,000 | 36,900 |  | 55,000 | 42,598 | 83,000 | 49,500 | 44,000 | 47,000 |  |  | 41,500 |
|  | 9th Decile | 74,000 | 52,788 | 56,500 | 78,000 |  | 71,000 | 61,000 | 87,000 | 49,500 | 50,000 | 52,000 |  |  | 104,000 |
| Engineer/Supervised team member/Lecturer | Total | 258 | 4 | 27 | 26 | 6 | 8 | 6 |  | 10 |  | 2 | 2 |  | 60 |
|  | Mean | 39,842 | 36,125 | 37,871 | 33,820 | 35,833 | 36,656 | 41,998 |  | 33,005 |  | 41,524 | 32,500 |  | 49,636 |
|  | Median | 37,563 | 37,000 | 37,754 | 32,000 | 35,500 | 34,425 | 43,000 |  | 33,000 |  | 41,524 | 32,500 |  | 48,000 |
|  | 1st Decile | 29,000 | 33,000 | 29,500 | 25,000 | 29,000 | 30,000 | 35,600 |  | 27,000 |  | 35,000 | 29,000 |  | 32,630 |
|  | 9th Decile | 51,000 | 37,500 | 44,000 | 46,250 | 42,500 | 48,300 | 48,000 |  | 39,000 |  | 48,048 | 36,000 |  | 61,063 |
| Engineering technician | Total | 8 |  | 1 | 1 |  |  | 1 |  |  |  |  |  |  | 1 |
|  | Mean | 39,610 |  | 36,600 | 40,750 |  |  | 32,930 |  |  |  |  |  |  | 89,000 |
|  | Median | 33,965 |  | 36,600 | 40,750 |  |  | 32,930 |  |  |  |  |  |  | 89,000 |
|  | 1st Decile | 20,500 |  | 36,600 | 40,750 |  |  | 32,930 |  |  |  |  |  |  | 89,000 |
|  | 9th Decile | 89,000 |  | 36,600 | 40,750 |  |  | 32,930 |  |  |  |  |  |  | 89,000 |
| Graduate in training/Engineer in training/Postdoctoral | Total | 157 |  | 14 | 13 | 1 | 8 | 1 |  | 6 | 1 | 10 | 2 | 1 | 34 |
|  | Mean | 31,541 |  | 32,139 | 28,436 | 29,000 | 31,575 | 34,500 |  | 26,667 | 21,000 | 32,419 | 24,000 | 28,000 | 35,982 |
|  | Median | 30,200 |  | 33,050 | 30,000 | 29,000 | 32,250 | 34,500 |  | 26,250 | 21,000 | 32,500 | 24,000 | 28,000 | 35,350 |
|  | 1st Decile | 25,000 |  | 24,500 | 22,500 | 29,000 | 30,000 | 34,500 |  | 25,000 | 21,000 | 24,750 | 20,000 | 28,000 | 26,000 |
|  | 9th Decile | 40,500 |  | 37,000 | 37,000 | 29,000 | 33,000 | 34,500 |  | 30,500 | 21,000 | 40,000 | 28,000 | 28,000 | 46,650 |
| Consultant | Total | 19 | 1 |  | 5 |  | 1 |  |  | , | 2 |  |  |  | 4 |
|  | Mean | 56,592 | 33,500 |  | 32,868 |  | 99,000 |  |  | 30,000 | 31,500 |  |  |  | 79,954 |
|  | Median | 40,000 | 33,500 |  | 38,800 |  | 99,000 |  |  | 30,000 | 31,500 |  |  |  | 75,908 |
|  | 1st Decile | 28,500 | 33,500 |  | 9,998 |  | 99,000 |  |  | 30,000 | 29,500 |  |  |  | 36,500 |
|  | 9th Decile | 99,000 | 33,500 |  | 47,040 |  | 99,000 |  |  | 30,000 | 33,500 |  |  |  | 131,500 |
| Other | Total | 9 |  | 1 |  |  |  |  |  |  |  |  |  |  | 1 |
|  | Mean | 38,478 |  | 14,000 |  |  |  |  |  |  |  |  |  |  | 98,000 |
|  | Median | 36,850 |  | 14,000 |  |  |  |  |  |  |  |  |  |  | 98,000 |
|  | $1{ }^{\text {st Decile }}$ | 10,000 |  | 14,000 |  |  |  |  |  |  |  |  |  |  | 98,000 |
|  | 9th Decile | 98,000 |  | 14,000 |  |  |  |  |  |  |  |  |  |  | 98,000 |

## SECTION D/TABLE $7 B$ : SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILTY -ASSOCIATES

|  |  | Total | Industry Sector |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Oil refining | Paper | Petrochem | Pharma | Plant and equipment | Plastics | Power fossil | Power - Nuclear decomm | Power - Nuclear generation | Power renewable | Public sector | Waste management | Water | Other |
| Chairman/Managing director/Chief executive/Vice chancellor/Vice president | Total |  | 5 |  |  |  | 1 | 1 |  |  |  |  |  |  |  | 1 |  |
|  | Mean | 145,000 |  |  |  | 190,000 | 110,000 |  |  |  |  |  |  |  | 120,000 |  |
|  | Median | 120,000 |  |  |  | 190,000 | 110,000 |  |  |  |  |  |  |  | 120,000 |  |
|  | 1st Decile | 65,000 |  |  |  | 190,000 | 110,000 |  |  |  |  |  |  |  | 120,000 |  |
|  | 9th Decile | 240,000 |  |  |  | 190,000 | 110,000 |  |  |  |  |  |  |  | 120,000 |  |
| Senior manager/Director/ Dean/Head of department | Total | 36 | 3 | 1 | 1 | 1 | 3 |  |  | 2 |  |  |  |  | 2 | 2 |
|  | Mean | 111,457 | 241,667 | 64,000 | 135,000 | 46,750 | 77,000 |  |  | 76,600 |  |  |  |  | 65,000 | 131,500 |
|  | Median | 88,000 | 250,000 | 64,000 | 135,000 | 46,750 | 68,000 |  |  | 76,600 |  |  |  |  | 65,000 | 131,500 |
|  | 1st Decile | 58,000 | 200,000 | 64,000 | 135,000 | 46,750 | 58,000 |  |  | 72,500 |  |  |  |  | 65,000 | 90,000 |
|  | 9th Decile | 200,000 | 275,000 | 64,000 | 135,000 | 46,750 | 105,000 |  |  | 80,700 |  |  |  |  | 65,000 | 173,000 |
| Manager/Site Manager/ Project Manager/ Associate professor/Professor/ Principal engineer | Total | 109 | 3 |  | 5 | 16 | 4 |  |  | 2 | 4 | 2 |  | 1 | 4 | 8 |
|  | Mean | 63,125 | 74,667 |  | 105,400 | 52,925 | 51,125 |  |  | 57,425 | 51,550 | 40,000 |  | 38,500 | 53,250 | 51,250 |
|  | Median | 56,000 | 80,000 |  | 86,000 | 50,500 | 44,250 |  |  | 57,425 | 45,000 | 40,000 |  | 38,500 | 53,250 | 50,000 |
|  | 1st Decile | 38,500 | 62,000 |  | 78,000 | 32,000 | 40,000 |  |  | 53,850 | 37,000 | 40,000 |  | 38,500 | 43,000 | 38,000 |
|  | 9th Decile | 86,000 | 82,000 |  | 150,000 | 84,000 | 76,000 |  |  | 61,000 | 79,200 | 40,000 |  | 38,500 | 63,500 | 75,000 |
| Senior engineer/Senior lecturer | Total | 90 | 3 |  | 4 | 7 | 4 |  |  | 1 | 2 | 2 | 2 | 1 | 5 | 4 |
|  | Mean | 52,507 | 76,930 |  | 47,420 | 48,714 | 43,625 |  |  | 37,000 | 40,250 | 56,325 | 42,705 | 68,190 | 46,400 | 39,630 |
|  | Median | 48,501 | 73,000 |  | 46,731 | 48,000 | 43,000 |  |  | 37,000 | 40,250 | 56,325 | 42,705 | 68,190 | 45,000 | 43,100 |
|  | 1st Decile | 37,450 | 67,790 |  | 41,220 | 45,000 | 39,000 |  |  | 37,000 | 34,500 | 54,150 | 41,000 | 68,190 | 39,000 | 24,320 |
|  | 9th Decile | 74,000 | 90,000 |  | 55,000 | 58,000 | 49,500 |  |  | 37,000 | 46,000 | 58,500 | 44,410 | 68,190 | 60,000 | 48,000 |
| Engineer/Supervised team member/Lecturer | Total | 258 | 10 |  | 15 | 17 | 12 | 4 | 2 | 10 | 9 | 2 | 2 |  | 10 | 14 |
|  | Mean | 39,842 | 43,133 |  | 38,477 | 36,223 | 34,833 | 43,038 | 32,000 | 38,472 | 38,839 | 35,000 | 34,500 |  | 32,744 | 38,371 |
|  | Median | 37,563 | 39,715 |  | 39,000 | 35,000 | 34,250 | 43,575 | 32,000 | 37,700 | 37,000 | 35,000 | 34,500 |  | 32,515 | 39,250 |
|  | 1st Decile | 29,000 | 34,250 |  | 30,000 | 31,000 | 27,000 | 34,000 | 28,000 | 33,500 | 30,800 | 30,000 | 33,000 |  | 22,500 | 29,254 |
|  | 9th Decile | 51,000 | 56,500 |  | 43,000 | 43,000 | 41,000 | 51,000 | 36,000 | 42,500 | 52,000 | 40,000 | 36,000 |  | 42,500 | 49,000 |
| Engineering technician | Total | 8 |  |  | 1 |  | 1 |  |  |  | 1 |  |  |  |  | 1 |
|  | Mean | 39,610 |  |  | 35,000 |  | 30,000 |  |  |  | 32,100 |  |  |  |  | 20,500 |
|  | Median | 33,965 |  |  | 35,000 |  | 30,000 |  |  |  | 32,100 |  |  |  |  | 20,500 |
|  | 1st Decile | 20,500 |  |  | 35,000 |  | 30,000 |  |  |  | 32,100 |  |  |  |  | 20,500 |
|  | 9th Decile | 89,000 |  |  | 35,000 |  | 30,000 |  |  |  | 32,100 |  |  |  |  | 20,500 |
| Graduate in training/Engineer in training/Postdoctoral | Total | 157 | 12 |  | 5 | 8 | 4 | 1 | 3 | 6 | 5 | 1 |  | 3 | 8 | 10 |
|  | Mean | 31,541 | 38,116 |  | 35,490 | 28,975 | 22,282 | 30,000 | 27,667 | 31,464 | 28,860 | 28,000 |  | 23,667 | 27,081 | 29,410 |
|  | Median | 30,200 | 38,398 |  | 36,000 | 29,250 | 22,000 | 30,000 | 26,000 | 31,750 | 30,000 | 28,000 |  | 22,000 | 26,500 | 28,377 |
|  | $1{ }^{\text {st Decile }}$ | 25,000 | 30,000 |  | 32,400 | 25,000 | 14,600 | 30,000 | 26,000 | 28,192 | 23,800 | 28,000 |  | 20,000 | 25,150 | 25,000 |
|  | 9th Decile | 40,500 | 47,000 |  | 40,000 | 31,300 | 30,529 | 30,000 | 31,000 | 34,567 | 31,000 | 28,000 |  | 29,000 | 29,000 | 33,750 |
| Consultant | Total | 19 | 2 |  |  |  |  |  |  |  |  | 2 |  |  | 1 |  |
|  | Mean | 56,592 | 96,000 |  |  |  |  |  |  |  |  | 49,300 |  |  | 75,000 |  |
|  | Median | 40,000 | 96,000 |  |  |  |  |  |  |  |  | 49,300 |  |  | 75,000 |  |
|  | 1st Decile | 28,500 | 95,000 |  |  |  |  |  |  |  |  | 37,000 |  |  | 75,000 |  |
|  | 9th Decile | 99,000 | 97,000 |  |  |  |  |  |  |  |  | 61,600 |  |  | 75,000 |  |
| Other | Total | 9 | 1 |  | 1 |  |  |  | 1 |  |  |  | 1 |  | 1 | 2 |
|  | Mean | 38,478 | 58,000 |  | 36,850 |  |  |  | 10,000 |  |  |  | 47,000 |  | 29,450 | 26,500 |
|  | Median | 36,850 | 58,000 |  | 36,850 |  |  |  | 10,000 |  |  |  | 47,000 |  | 29,450 | 26,500 |
|  | 1st Decile | 10,000 | 58,000 |  | 36,850 |  |  |  | 10,000 |  |  |  | 47,000 |  | 29,450 | 14,000 |
|  | 9th Decile | 98,000 | 58,000 |  | 36,850 |  |  |  | 10,000 |  |  |  | 47,000 |  | 29,450 | 39,000 |

Section D Classified by industry sector

## SECTION D/TABLE 8A : MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY TYPE OF WORK

|  |  | Total | Industry Sector |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Biochem | Chemical | Consult | Consumer | Contractor | Education/ university | Finance and insurance | Food drink | $\begin{aligned} & \text { Health, } \\ & \text { safety and } \\ & \text { env } \end{aligned}$ | Industria gases | Metals | Mining and minerals | Oil production |
| Design | Total |  | 524 | 5 | 38 | 70 | 3 | 76 |  |  | 7 |  | 14 | 1 | 4 | 117 |
|  | Median f | 52,000 | 44,000 | 45,750 | 50,500 | 63,033 | 63,584 |  |  | 33,550 |  | 58,825 | 25,000 | 102,000 | 60,000 |
| Research and development | Total | 133 | 7 | 17 | 4 | 8 |  | 10 |  | 21 |  | 4 |  | 2 | 5 |
|  | Median f | 55,000 | 60,000 | 63,000 | 27,000 | 52,200 |  | 46,310 |  | 49,500 |  | 58,000 |  | 70,500 | 60,000 |
| Manufacture and production | Total | 190 | 9 | 47 | 1 | 9 | , | 1 |  | 16 |  | 2 | 4 | 4 | 6 |
|  | Median f | 50,000 | 45,000 | 57,000 | 58,000 | 40,000 | 33,000 | 100,000 |  | 49,750 |  | 56,000 | 32,500 | 49,526 | 117,121 |
| Project management/general administration/management services | Total | 172 | 3 | 22 | 9 | 2 | 19 |  | 1 | 7 |  | 9 | 3 | 2 | 21 |
|  | Median f | 66,750 | 70,000 | 52,000 | 78,000 | 39,750 | 95,000 |  | 155,000 | 90,000 |  | 70,000 | 55,000 | 94,897 | 95,000 |
| Construction and installation | Total | 34 |  | 2 | 2 |  | 3 |  |  | 2 |  |  |  |  | 1 |
|  | Median f | 68,000 |  | 60,500 | 137,500 |  | 74,928 |  |  | 60,500 |  |  |  |  | 285,000 |
| Operations | Total | 185 | 5 | 18 | 4 |  | 1 |  |  | 5 | 1 | 7 | 1 | 1 | 72 |
|  | Median f | 59,000 | 52,788 | 49,000 | 69,000 |  | 73,000 |  |  | 54,000 | 84,000 | 39,000 | 44,000 | 95,000 | 84,500 |
| Business systems/IT and software | Total | 9 |  | 3 | 1 |  |  |  |  |  |  |  |  |  | 1 |
|  | Median f | 50,000 |  | 75,000 | 40,000 |  |  |  |  |  |  |  |  |  | 50,000 |
| Marketing and sales | Total | 56 |  | 3 | 4 |  | 3 |  |  | 4 |  | 2 | 1 |  | 3 |
|  | Median E | 79,425 |  | 40,956 | 99,300 |  | 42,000 |  |  | 72,500 |  | 85,600 | 80,000 |  | 120,000 |
| Finance/Financial services/Procurement and supply | Total | 11 |  |  |  |  |  |  | 4 |  |  | 1 |  |  | 2 |
|  | Median f | 130,000 |  |  |  |  |  |  | 148,100 |  |  | 110,000 |  |  | 90,000 |
| Asset management | Total | 42 |  | 2 | 5 |  |  |  |  |  | 1 |  |  |  | 11 |
|  | Median f | 65,250 |  | 78,500 | 75,000 |  |  |  |  |  | 33,500 |  |  |  | 120,000 |
| Education and training | Total | 24 | 1 | 2 |  |  |  | 18 |  |  |  |  |  |  |  |
|  | Median f | 60,000 | 88,000 | 94,288 |  |  |  | 58,500 |  |  |  |  |  |  |  |
| Process safety/Safety, health and environment | Total | 189 |  | 23 | 44 |  | 3 |  | 5 | 4 | 13 | 3 |  |  | 56 |
|  | Median f | 63,000 |  | 66,708 | 39,400 |  | 59,250 |  | 87,000 | 70,500 | 65,000 | 69,000 |  |  | 80,000 |
| Regulations/Regulatory compliance | Total | 31 |  | 3 | 2 |  |  |  |  |  | 2 |  |  | 1 | 2 |
|  | Median f | 48,000 |  | 44,000 | 59,500 |  |  |  |  |  | 61,587 |  |  | 64,000 | 185,000 |
| Other | Total | 82 | 2 | 4 | 7 |  | 1 | 2 | 4 |  | 1 | 4 |  |  | 16 |
|  | Median f | 72,750 | 90,500 | 56,459 | 65,500 |  | 87,300 | 64,750 | 120,174 |  | 29,500 | 30,000 |  |  | 92,720 |

## SECTION D/TABLE 8B : MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY TYPE OF WORK

|  |  | Total | Industry Sector |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Oil refining | Paper | Petrochem | Pharma | Plant and equipment | Plastics | Power fossil | Power Nuclear decomm | $\begin{gathered} \text { Power - } \\ \text { Nuclear } \\ \text { generation } \\ \hline \end{gathered}$ | Power renewable | Public sector | Waste management | Water | Other |
| Design | Total |  | 524 | 21 |  | 31 | 10 | 19 | 3 | , | 29 | 15 | 6 | 1 | 1 | 39 | 11 |
|  | Median f | 52,000 | 54,500 |  | 59,700 | 39,000 | 48,000 | 103,490 | 36,000 | 50,500 | 45,000 | 40,000 | 46,700 | 62,000 | 42,000 | 60,180 |
| Research and development | Total | 133 | 1 | 1 | 4 | 15 | 3 | 2 | 7 | 4 |  |  | 5 | 1 | 4 | 8 |
|  | Median E | 55,000 | 40,791 | 64,000 | 91,100 | 48,000 | 57,000 | 194,500 | 58,000 | 42,500 |  |  | 48,000 | 59,000 | 42,000 | 46,500 |
| Manufacture and production | Total | 190 | 15 |  | 13 | 30 | 5 | 5 |  | 3 | 1 |  | 1 | 4 |  | 13 |
|  | Median E | 50,000 | 67,790 |  | 50,930 | 49,000 | 40,000 | 48,000 |  | 36,768 | 79,200 |  | 33,000 | 35,500 |  | 44,000 |
| Project management/general administration/management services | Total | 172 | 12 |  | 5 | 17 | 5 |  | 4 | 5 | 6 | 3 | 2 | 4 | 1 | 10 |
|  | Median E | 66,750 | 78,500 |  | 85,000 | 45,800 | 58,000 |  | 63,719 | 88,000 | 39,000 | 54,150 | 67,750 | 67,345 | 39,000 | 55,000 |
| Construction and installation | Total | 34 |  |  |  | 2 | 2 |  | 2 | 1 | 1 | 3 |  | 3 | 8 | 2 |
|  | Median f | 68,000 |  |  |  | 31,000 | 41,300 |  | 85,500 | 70,000 | 35,000 | 61,600 |  | 75,000 | 55,000 | 72,500 |
| Operations | Total | 185 | 23 |  | 5 | 7 | 2 | 1 | 2 | 2 | 3 | 2 | 2 | 1 | 11 | 9 |
|  | Median f | 59,000 | 60,900 |  | 43,000 | 34,000 | 33,000 | 40,000 | 105,300 | 44,096 | 52,000 | 76,500 | 51,705 | 38,500 | 41,000 | 42,000 |
| Business systems/IT and software | Total | 9 | 1 |  | 1 | 1 |  |  |  |  |  |  |  |  |  | 1 |
|  | Median f | 50,000 | 92,000 |  | 39,000 | 742,712 |  |  |  |  |  |  |  |  |  | 49,000 |
| Marketing and sales | Total | 56 | 9 |  | 3 |  | 10 |  | 1 |  |  | 1 |  |  | 6 | 6 |
|  | Median E | 79,425 | 102,000 |  | 78,850 |  | 77,500 |  | 36,000 |  |  | 28,000 |  |  | 59,390 | 49,000 |
| Finance/Financial services/Procurement and supply | Total | 11 | 1 |  | 1 | 1 |  |  |  |  |  |  |  |  |  | 1 |
|  | Median E | 130,000 | 97,500 |  | 130,000 | 57,000 |  |  |  |  |  |  |  |  |  | 100,000 |
| Asset management | Total | 42 | 1 |  | 2 | 1 | 1 |  | 1 | 4 | 2 | 2 | 1 |  | 8 |  |
|  | Median f | 65,250 | 42,000 |  | 35,885 | 46,000 | 40,000 |  | 97,000 | 68,250 | 46,550 | 111,000 | 135,000 |  | 55,775 |  |
| Education and training | Total | 24 | 1 |  |  |  |  |  | 1 |  |  |  |  | 1 |  |  |
|  | Median f | 60,000 | 97,000 |  |  |  |  |  | 26,000 |  |  |  |  | 20,000 |  |  |
| Process safety/Safety, health and environment | Total | 189 | 5 |  | 9 | 3 | 2 | 2 |  | 3 | 4 |  | 2 | 1 |  | 7 |
|  | Median f | 63,000 | 75,850 |  | 72,000 | 62,000 | 31,000 | 60,575 |  | 61,000 | 63,500 |  | 55,500 | 75,000 |  | 49,000 |
| Regulations/Regulatory compliance | Total | 31 |  |  |  | 2 |  |  |  | 1 | 3 |  | 11 |  | 1 | 3 |
|  | Median f | 48,000 |  |  |  | 99,995 |  |  |  | 53,850 | 35,595 |  | 36,000 |  | 45,283 | 34,000 |
| Other | Total | 82 | 9 |  | 4 | 2 |  | , |  | 5 | 2 |  | 1 | 1 |  | 16 |
|  | Median E | 72,750 | 78,000 |  | 102,000 | 65,000 |  | 705,000 |  | 41,067 | 100,000 |  | 86,000 | 22,000 |  | 59,876 |



|  |  | Total | Type of work |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Design | R\&D | Manufacturing | Admin | Construction | Operations | IT | Sales | Finance | Asset man | Education and university | Health, safety and env | Regulatory | Other |
| Total | Total |  | 1682 | 524 | 133 | 190 | 172 | 34 | 185 | 9 | 56 | 11 | 42 | 24 | 189 | 31 | 82 |
|  | \% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| Full time | Total | 1606 | 502 | 129 | 189 | 167 | 34 | 182 | 8 | 54 | 9 | 40 | 20 | 174 | 23 | 75 |
|  | \% | 95.5 | 96.0 | 97 | 99.5\% | 97 | 100.0\% | 98.4\% | 88.9\% | 96.4\% | 81.8\% | 95.2\% | 83.3\% | 92.1\% | 74.2\% | \% |
| Part time | Total | 75 | 21 | 4 | 1 | 5 |  | 3 | 1 | 2 | 2 | 2 | 4 | 15 | 8 | 7 |
|  | \% | 4.5\% | 4.0\% | 3.0\% | 0.5\% | 2.9\% |  | 1.6\% | 11.1\% | 3.6\% | 18.2\% | 4.8\% | 16.7\% | 7.9\% | 25.8\% | 8.5\% |

## SECTION E/TABLE 2 : CURRENT ANNUAL SALARY OR SELF EMPLOYED EARNINGS

|  | Total | Type of work |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Design | R\&D | Manufacturing | Admin | Construction | Operations | IT | Sales | Finance | Asset man | Education and training | Health, safety and env | Regulatory | Other |
| Total | 1682 | 524 | 133 | 190 | 172 | 34 | 185 | 9 | 56 | 11 | 42 | 24 | 189 | 31 | 82 |
| <116K | 10 |  | 3 |  |  | 1 |  |  |  |  |  |  | 1 |  | 2 |
| T=E16K | 2 |  | 1 |  |  |  | 1 |  |  |  |  |  |  |  |  |
| >=£18K | 3 |  |  | 1 | 2 |  |  |  |  |  |  |  |  |  |  |
| >=E19K | 1 | 1 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| >=E20K | 6 | 1 |  |  | 2 |  |  |  |  |  |  | 1 | 1 |  | 1 |
| $\rangle=£ 21 \mathrm{~K}$ | 3 |  |  |  |  |  | 2 |  |  |  |  |  | 1 |  |  |
| >=E22K | 5 | 2 |  |  |  |  |  |  |  |  | 1 |  | 1 |  | 1 |
| >=£23K | 3 | 2 |  |  |  |  |  |  | 1 |  |  |  |  |  |  |
| $\rangle=£ 24 \mathrm{~K}$ | 5 |  |  | 3 |  |  |  |  |  |  |  |  | 1 |  | 1 |
| $\rangle=£ 25 \mathrm{~K}$ | 18 | 3 | 2 | 3 |  |  | 5 |  | 2 |  |  |  |  |  | 3 |
| >=E26K | 11 | 5 | 2 |  |  |  | 3 |  |  |  |  | 1 |  |  |  |
| $\rangle=E 27 \mathrm{~K}$ | 5 |  | 1 | 2 |  |  | 2 |  |  |  |  |  |  |  |  |
| >=£28K | 30 | 10 | 4 | 4 | 1 |  | 3 |  | 1 |  | 1 |  | 5 |  | 1 |
| $\rangle=£ 29 \mathrm{~K}$ | 27 | 12 | 1 | 6 | 2 |  | 1 |  |  |  | 1 |  | 3 |  | 1 |
| $>=$ E30K | 33 | 13 | 5 | 2 | 3 | 1 |  |  | 1 |  | 1 |  | 6 | 1 |  |
| $>=$ E31K | 18 | 5 | 2 | 3 |  | 1 |  |  |  |  | 1 |  | 3 | 3 |  |
| >=E32K | 35 | 15 | 3 | 4 |  | 1 | 2 |  | 2 |  | 2 |  | 4 | 1 | 1 |
| >=E33K | 25 | 13 | 1 | 6 |  |  | 2 |  |  |  | 1 |  | 1 |  | 1 |
| $>=$ E34K | 24 | 9 | 2 | 1 | 3 |  | 3 |  | 1 |  |  |  | 1 | 3 | 1 |
| $>=$ E35K | 28 | 9 | 4 | 5 | 1 | 1 | 3 |  | 1 |  |  |  | 1 | 1 | 2 |
| >=£36K | 39 | 14 | 2 | 6 | 4 |  | 6 |  | 1 |  |  |  | 3 | 1 | 2 |
| $\rangle=£ 37 \mathrm{~K}$ | 30 | 14 | 1 | 5 | 6 |  | 2 |  |  |  |  | 1 | 1 |  |  |
| $\rangle=$ E38K | 28 | 10 | 2 | 3 | 3 |  | 4 |  | 2 |  |  |  | 4 |  |  |
| >=E39K | 19 | 8 | 2 | 1 | 1 |  | 1 | 2 |  |  |  |  | 1 |  | 3 |
| $\rangle=£ 40 \mathrm{~K}$ | 138 | 47 | 11 | 21 | 12 | 2 | 14 | 1 | 3 |  | 4 | 4 | 10 | 4 | 5 |
| > $=$ ¢45K | 119 | 43 | 12 | 15 | 14 | 2 | 11 | 1 | 2 |  | 2 | 1 | 13 | 3 |  |
| > $=$ £50K | 107 | 40 | 5 | 23 | 5 | 2 | 13 | 1 | 2 | 1 | 2 | 1 | 8 | 1 | 3 |
| $\rangle=$ ¢55 | 118 | 30 | 12 | 14 | 15 | 3 | 16 |  | 3 | 1 | 2 | 2 | 14 | 3 | 3 |
| $>=$ ¢60K | 95 | 30 | 11 | 6 | 8 | 2 | 10 |  | 2 |  | 3 | 3 | 13 | 3 | 4 |
| $>=$ ¢65 | 78 | 26 | 6 | 5 | 8 | 2 | 8 |  | 1 |  | 1 | 1 | 14 | 3 | 3 |
| >=E70K | 79 | 26 | 8 | 5 | 7 | 5 | 10 |  | 1 |  |  |  | 13 |  | 4 |
| $>=$ E75K | 67 | 24 | 5 | 5 | 8 | 2 | 5 | 2 | 2 |  | 4 |  | 4 | 1 | 5 |
| $>=$ ¢80K | 60 | 18 | 2 | 9 | 4 | 3 | 5 |  | 3 |  | 1 |  | 11 |  | 4 |
| $\rangle=$ ¢85K | 45 | 13 | 4 | 2 | 9 |  | 3 |  | 1 |  | 1 | 4 | 4 |  | 4 |
| $\rangle=$ E90K | 51 | 18 | 5 | 2 | 7 | 1 | 2 | 1 | 4 |  | 1 |  | 7 |  | 3 |
| $\rangle=$ E95K | 35 | 7 | 1 | 1 | 7 | 1 | 3 |  | 1 | 1 | 3 | 3 | 5 |  | 2 |
| $\rangle=$ £ 100 K | 30 | 9 |  | 3 | 4 |  | 2 |  | 3 | 1 |  | 1 | 3 |  | 4 |
| $\rangle=$ E105K | 29 | 4 | 1 | 4 | 5 |  | 5 |  | 3 |  | 1 |  | 3 |  | 3 |
| $\rangle=E 110 \mathrm{~K}$ | 23 | 7 | 1 | 2 | 5 |  | 3 |  | 2 |  |  |  | 2 |  |  |
| $\rangle=$ £115K | 18 | 3 |  | 3 |  |  | 5 |  | 1 |  |  |  | 5 |  | 1 |

Section E Classified by type of work

| SECTION E/TABLE 2 : CURRENT ANNUAL SALARY OR SELF EMPLOYED EARNINGS Cont'd |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Type of work |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Design | R\&D | Manufacturing | Admin | Construction | Operations | IT | Sales | Finance | Asset man | $\left\lvert\, \begin{gathered} \text { Education \& } \\ \text { training } \end{gathered}\right.$ | Health, safety and env | Regulatory | Other |
| >=E120K | 37 | 6 | 4 | 3 | 5 | 1 | 4 |  | 3 |  | 2 | 1 | 5 | 2 | 1 |
| >=E125K | 20 | 2 | 1 | 3 | 3 |  | 4 |  | 2 |  | 1 |  | 2 |  | 2 |
| > $=$ E 130 K | 15 | 5 | 1 |  |  |  | 3 |  |  | 2 |  |  | 2 |  | 2 |
| $\rangle=£ 135 \mathrm{~K}$ | 12 | 2 |  |  | 1 |  | 5 |  |  | 1 | 1 |  | 1 |  | 1 |
| >=E140K | 13 | 1 |  | 1 | 1 | 1 | 1 |  | 1 | 1 |  |  | 4 |  | 2 |
| $\rangle=$ E145K | 7 | 1 |  | 1 | 2 |  | 1 |  |  |  | 1 |  |  |  | 1 |
| $\rangle=$ ¢ 150 K | 41 | 11 | 3 | 3 | 7 |  | 7 |  | 1 | 1 | 1 |  | 4 |  | 3 |
| >=£200K | 17 | 1 | 1 | 1 | 3 | 1 | 3 |  | 2 | 1 | 1 |  | 2 |  | 1 |
| >=£250K | 20 | 1 | 1 | 3 | 4 | 1 | 2 | 1 | 1 |  | 2 |  | 2 | 1 | 1 |
| Total | 1,682 | 524 | 133 | 190 | 172 | 34 | 185 | 9 | 56 | 11 | 42 | 24 | 189 | 31 | 82 |
| Mean | 70,637 | 60,611 | 65,049 | 63,523 | 84,885 | 74,695 | 75,681 | 133,524 | 84,334 | 119,245 | 92,623 | 65,977 | 73,259 | 58,927 | 83,009 |
| Median | 57,000 | 52,000 | 55,000 | 50,000 | 66,750 | 68,000 | 59,000 | 50,000 | 79,425 | 130,000 | 65,250 | 60,000 | 63,000 | 48,000 | 72,750 |
| 1st Decile | 31,000 | 31,000 | 29,000 | 29,627 | 36,656 | 32,000 | 32,000 | 39,000 | 32,000 | 57,000 | 31,000 | 37,768 | 30,500 | 31,086 | 28,000 |
| 9th Decile | 120,000 | 100,000 | 98,000 | 114,511 | 135,000 | 120,000 | 135,000 | 742,712 | 129,000 | 156,200 | 147,000 | 99,000 | 120,000 | 79,990 | 135,000 |

Section E Classified by type of work

## SECTION E/TABLE 3 : BENEFITS IN KIND FOR SALARIED EMPLOYEE

|  |  | Total | Type of work |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Design | R\&D | Manufacturing | Admin | Construction | Operations | IT | Sales | Finance | Asset man | Education and training | Health, safety and env | Regulatory | Other |
| Total |  |  | 1682 | 524 | 133 | 190 | 172 | 34 | 185 | 9 | 56 | 11 | 42 | 24 | 189 | 31 | 82 |
| 401 k savings plan (US) | Total | 4 | 1 |  |  | 2 |  |  |  |  |  | 1 |  |  |  |  |
|  | \% | 0.2\% | 0.2\% |  |  | 1.2\% |  |  |  |  |  | 2.4\% |  |  |  |  |
| Central Providence Fund (Singapore) | Total | 2 |  |  |  |  |  |  |  |  |  |  |  | 1 |  | 1 |
|  | \% | 0.1\% |  |  |  |  |  |  |  |  |  |  |  | 0.5\% |  | 1.2\% |
| Defined benefit pension/Company final salary scheme | Total | 499 | 126 | 47 | 59 | 49 | 7 | 57 | 1 | 19 | 1 | 13 | 16 | 56 | 19 | 29 |
|  | \% | 29.7\% | 24.0\% | 35.3\% | 31.1\% | 28.5\% | 20.6\% | 30.8\% | 11.1\% | 33.9\% | 9.1\% | 31.0\% | 66.7\% | 29.6\% | 61.3\% | 35.4\% |
| Defined contribution pension/Company money purchase scheme | Total | 1013 | 338 | 73 | 125 | 102 | 23 | 106 | 7 | 34 | 8 | 24 | 7 | 113 | 11 | 42 |
|  | \% | 60.2\% | 64.5\% | 54.9\% | 65.8\% | 59.3\% | 67.6\% | 57.3\% | 77.8\% | 60.7\% | 72.7\% | 57.1\% | 29.2\% | 59.8\% | 35.5\% | 51.2\% |
| Non-contributory pension | Total | 54 | 16 | 2 | 2 | 5 | 1 | 13 | 1 | 1 | 1 | 3 |  | 3 |  | 6 |
|  | \% | 3.2\% | 3.1\% | 1.5\% | 1.1\% | 2.9\% | 2.9\% | 7.0\% | 11.1\% | 1.8\% | 9.1\% | 7.1\% |  | 1.6\% |  | 7.3\% |
| None | Total | 110 | 43 | 11 | 4 | 14 | 3 | 9 |  | 2 | 1 | 1 | 1 | 16 | 1 | 4 |
|  | \% | 6.5\% | 8.2\% | 8.3\% | 2.1\% | 8.1\% | 8.8\% | 4.9\% |  | 3.6\% | 9.1\% | 2.4\% | 4.2\% | 8.5\% | 3.2\% | 4.9\% |
| Medical and dental insurance | Total | 1007 | 300 | 75 | 131 | 115 | 21 | 126 | 7 | 40 | 10 | 26 | 1 | 101 | 10 | 44 |
|  | \% | 59.9\% | 57.3\% | 56.4\% | 68.9\% | 66.9\% | 61.8\% | 68.1\% | 77.8\% | 71.4\% | 90.9\% | 61.9\% | 4.2\% | 53.4\% | 32.3\% | 53.7\% |
| Car or car allowance | Total | 505 | 103 | 37 | 57 | 70 | 22 | 60 | 2 | 35 | 6 | 15 | 3 | 60 | 11 | 24 |
|  | \% | 30.0\% | 19.7\% | 27.8\% | 30.0\% | 40.7\% | 64.7\% | 32.4\% | 22.2\% | 62.5\% | 54.5\% | 35.7\% | 12.5\% | 31.7\% | 35.5\% | 29.3\% |
| Company share scheme | Total | 493 | 141 | 40 | 62 | 54 | 9 | 71 |  | 20 | 1 | 12 | 2 | 51 | 4 | 26 |
|  | \% | 29.3\% | 26.9\% | 30.1\% | 32.6\% | 31.4\% | 26.5\% | 38.4\% |  | 35.7\% | 9.1\% | 28.6\% | 8.3\% | 27.0\% | 12.9\% | 31.7\% |
| Life insurance | Total | 619 | 170 | 47 | 71 | 66 | 16 | 85 | 3 | 30 | 8 | 16 | 3 | 64 | 9 | 31 |
|  | \% | 36.8\% | 32.4\% | 35.3\% | 37.4\% | 38.4\% | 47.1\% | 45.9\% | 33.3\% | 53.6\% | 72.7\% | 38.1\% | 12.5\% | 33.9\% | 29.0\% | 37.8\% |
| Loans | Total | 64 | 26 | 6 | 7 | , | 1 | 2 |  |  | 1 | 5 |  | 5 | 2 | 5 |
|  | \% | 3.8\% | 5.0\% | 4.5\% | 3.7\% | 2.3\% | 2.9\% | 1.1\% |  |  | 9.1\% | 11.9\% |  | 2.6\% | 6.5\% | 6.1\% |
| IChemE membership fees | Total | 1266 | 422 | 92 | 136 | 127 | 28 | 145 | 5 | 40 | 7 | 35 | 5 | 148 | 21 | 55 |
|  | \% | 75.3\% | 80.5\% | 69.2\% | 71.6\% | 73.8\% | 82.4\% | 78.4\% | 55.6\% | 71.4\% | 63.6\% | 83.3\% | 20.8\% | 78.3\% | 67.7\% | 67.1\% |
| $\begin{aligned} & \begin{array}{l} \text { Other professional membership } \\ \text { fees } \end{array} \\ & \hline \end{aligned}$ | Total | 209 | 48 | 21 | 22 | 24 | 7 | 14 | 1 | 5 | 3 | 4 | 2 | 43 | 6 | 9 |
|  | \% | 12.4\% | 9.2\% | 15.8\% | 11.6\% | 14.0\% | 20.6\% | 7.6\% | 11.1\% | 8.9\% | 27.3\% | 9.5\% | 8.3\% | 22.8\% | 19.4\% | 11.0\% |
| Childcare | Total | 152 | 45 | 17 | 17 | 20 | 2 | 18 |  | 5 | 1 | 3 |  | 14 | 4 | 6 |
|  | \% | 9.0\% | 8.6\% | 12.8\% | 8.9\% | 11.6\% | 5.9\% | 9.7\% |  | 8.9\% | 9.1\% | 7.1\% |  | 7.4\% | 12.9\% | 7.3\% |
| None | Total | 171 | 48 | 18 | 17 | 14 | 1 | 11 | 1 | 3 | 1 | 2 | 15 | 21 | 5 | 14 |
|  | \% | 10.2\% | 9.2\% | 13.5\% | 8.9\% | 8.1\% | 2.9\% | 5.9\% | 11.1\% | 5.4\% | 9.1\% | 4.8\% | 62.5\% | 11.1\% | 16.1\% | 17.1\% |
| Other | Total | 53 | 19 | 3 | 4 | 4 |  | 6 |  |  | 2 | 1 | 1 | 7 | 1 | 5 |
|  | \% | 3.2\% | 3.6\% | 2.3\% | 2.1\% | 2.3\% |  | 3.2\% |  |  | 18.2\% | 2.4\% | 4.2\% | 3.7\% | 3.2\% | 6.1\% |


|  |  | Total | Type of work |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Design | R\&D | Manufacturing | Admin | Construction | Operations | IT | Sales | Finance | Asset man | Education and training | Heatth, safety and env | Regulatory | Other |
| Chartered Members | Total |  | 933 | 291 | 71 | 88 | 107 | 21 | 86 | 6 | 32 | 8 | 29 | 11 | 111 | 21 | 51 |
|  | Mean | 88,406 | 74,955 | 86,839 | 81,757 | 102,878 | 92,095 | 99,780 | 178,952 | 95,615 | 138,400 | 113,400 | 83,234 | 88,838 | 64,674 | 100,462 |
|  | Median | 73,000 | 68,000 | 70,000 | 64,500 | 85,000 | 75,000 | 82,000 | 75,000 | 93,168 | 132,500 | 82,000 | 88,000 | 72,000 | 57,585 | 84,000 |
|  | 1st Decile | 45,000 | 44,000 | 48,000 | 42,000 | 44,000 | 54,000 | 50,000 | 40,000 | 38,000 | 100,000 | 40,000 | 57,000 | 49,000 | 31,086 | 50,000 |
|  | 9th Decile | 135,000 | 118,000 | 124,311 | 125,000 | 160,000 | 140,000 | 142,000 | 742,712 | 140,000 | 206,000 | 247,464 | 103,000 | 130,000 | 79,990 | 145,000 |
| Non-Chartered Members | Total | 749 | 233 | 62 | 102 | 65 | 13 | 99 | 3 | 24 | 3 | 13 | 13 | 78 | 10 | 31 |
|  | Mean | 48,503 | 42,697 | 40,096 | 47,791 | 55,266 | 46,587 | 54,748 | 42,667 | 69,293 | 68,167 | 46,275 | 51,374 | 51,090 | 46,860 | 54,295 |
|  | Median | 40,000 | 37,625 | 36,350 | 40,000 | 47,000 | 42,000 | 44,000 | 39,000 | 53,250 | 57,000 | 40,000 | 44,000 | 43,750 | 38,000 | 39,000 |
|  | 1st Decile | 28,000 | 29,000 | 26,000 | 28,000 | 30,000 | 30,000 | 26,500 | 39,000 | 28,000 | 50,000 | 29,450 | 26,000 | 29,000 | 31,575 | 24,500 |
|  | 9th Decile | 79,200 | 63,500 | 58,000 | 67,790 | 96,000 | 71,000 | 89,000 | 50,000 | 110,000 | 97,500 | 75,000 | 88,500 | 87,000 | 86,925 | 120,000 |
| Male | Total | 1,376 | 427 | 111 | 150 | 142 | 31 | 156 | 8 | 47 | 11 | 37 | 22 | 153 | 17 | 64 |
|  | Mean | 75,024 | 63,849 | 68,619 | 65,911 | 90,545 | 69,891 | 80,196 | 145,339 | 91,238 | 119,245 | 100,626 | 67,084 | 78,473 | 70,435 | 90,102 |
|  | Median | 60,186 | 55,000 | 58,000 | 50,000 | 71,000 | 68,000 | 60,513 | 62,500 | 90,000 | 130,000 | 75,000 | 60,000 | 65,000 | 57,585 | 79,000 |
|  | 1st Decile | 32,400 | 32,000 | 30,000 | 31,150 | 37,500 | 35,000 | 33,500 | 39,000 | 32,000 | 57,000 | 32,100 | 37,768 | 33,000 | 34,100 | 28,000 |
|  | 9th Decile | 125,000 | 107,000 | 106,200 | 115,000 | 148,000 | 95,000 | 138,787 | 742,712 | 140,000 | 156,200 | 180,000 | 99,000 | 129,575 | 120,000 | 140,000 |
| Female | Total | 306 | 97 | 22 | 40 | 30 | 3 | 29 | 1 | 9 |  | 5 | 2 | 36 | 14 | 18 |
|  | Mean | 50,908 | 46,360 | 47,037 | 54,567 | 58,093 | 124,333 | 51,395 | 39,000 | 48,284 |  | 33,400 | 53,799 | 51,101 | 44,954 | 57,788 |
|  | Median | 45,000 | 42,200 | 39,946 | 50,465 | 49,500 | 56,000 | 48,000 | 39,000 | 45,000 |  | 33,500 | 53,799 | 45,000 | 43,000 | 54,376 |
|  | 1st Decile | 28,000 | 28,000 | 28,000 | 27,000 | 35,000 | 32,000 | 25,000 | 39,000 | 28,000 |  | 22,500 | 42,598 | 28,000 | 31,036 | 25,000 |
|  | 9th Decile | 80,000 | 72,000 | 74,000 | 78,100 | 92,500 | 285,000 | 80,000 | 39,000 | 80,000 |  | 40,000 | 65,000 | 82,000 | 65,000 | 86,000 |

Section E Classified by type of work

## SECTION E/TABLE 5 : SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILTY - HIGHEST QUALFICATION

|  |  | Total | Type of work |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Design | R\&D | Manufacturing | Admin | Construction | Operations | $1 T$ | Sales | Finance | Asset man | Education and training | $\begin{array}{c}\text { Health, safety } \\ \text { and env }\end{array}$ | Regulatory | Other |
| Doctorate | Total |  | 167 | 22 | 54 | 14 | 9 | 1 | 7 | 2 | 2 | 2 | 5 | 18 | 17 | 1 | 13 |
|  | Mean | 72,034 | 71,243 | 69,080 | 75,270 | 82,619 | 70,000 | 64,487 | 44,000 | 37,000 | 133,100 | 63,490 | 67,104 | 92,065 | 31,000 | 66,438 |
|  | Median | 61,000 | 68,500 | 61,000 | 56,250 | 82,000 | 70,000 | 45,000 | 44,000 | 37,000 | 133,100 | 40,000 | 60,000 | 72,000 | 31,000 | 61,000 |
|  | 1st Decile | 38,000 | 39,700 | 31,000 | 44,000 | 62,000 | 70,000 | 41,000 | 39,000 | 34,000 | 110,000 | 29,450 | 40,000 | 48,000 | 31,000 | 39,000 |
|  | 9th Decile | 120,000 | 104,000 | 120,000 | 120,000 | 141,575 | 70,000 | 142,000 | 49,000 | 40,000 | 156,200 | 135,000 | 103,000 | 140,000 | 31,000 | 95,000 |
| Masters | Total | 895 | 325 | 44 | 99 | 87 | 16 | 113 | 3 | 20 | 2 | 25 | 1 | 104 | 20 | 36 |
|  | Mean | 60,973 | 53,492 | 62,439 | 49,953 | 72,015 | 66,231 | 64,742 | 273,904 | 77,416 | 75,000 | 98,630 | 26,000 | 63,505 | 58,337 | 57,481 |
|  | Median | 47,500 | 44,000 | 38,050 | 42,500 | 52,000 | 56,250 | 54,000 | 40,000 | 62,000 | 75,000 | 60,000 | 26,000 | 55,000 | 43,000 | 49,959 |
|  | 1st Decile | 29,350 | 30,000 | 26,000 | 28,200 | 34,000 | 31,000 | 32,000 | 39,000 | 30,000 | 50,000 | 30,000 | 26,000 | 30,000 | 31,061 | 24,500 |
|  | 9th Decile | 109,000 | 90,000 | 90,000 | 80,000 | 125,000 | 140,000 | 122,000 | 742,712 | 149,500 | 100,000 | 180,000 | 26,000 | 115,000 | 94,087 | 100,000 |
| Bachelors | Total | 609 | 177 | 34 | 75 | 74 | 17 | 64 | 4 | 34 | 7 | 10 | 5 | 65 | 10 | 33 |
|  | Mean | 84,272 | 72,362 | 63,438 | 79,669 | 99,940 | 82,937 | 94,903 | 73,000 | 91,188 | 127,929 | 100,496 | 69,915 | 82,421 | 62,902 | 117,384 |
|  | Median | 71,000 | 65,650 | 60,000 | 57,500 | 82,850 | 72,000 | 73,500 | 75,000 | 89,500 | 130,000 | 75,000 | 89,976 | 72,000 | 58,400 | 100,000 |
|  | 1st Decile | 37,000 | 38,400 | 42,000 | 34,000 | 37,900 | 42,000 | 33,500 | 50,000 | 32,000 | 57,000 | 56,500 | 20,000 | 36,500 | 39,822 | 54,000 |
|  | 9th Decile | 130,000 | 110,000 | 92,000 | 125,000 | 145,000 | 120,000 | 150,000 | 92,000 | 125,000 | 206,000 | 187,232 | 98,600 | 133,000 | 99,995 | 160,000 |
| Non-grad | Total | 11 |  | 1 | 2 | 2 |  | 1 |  |  |  | 2 |  | 3 |  |  |
|  | Mean | 80,807 |  | 17,000 | 47,540 | 97,900 |  | 160,000 |  |  |  | 51,000 |  | 106,333 |  |  |
|  | Median | 55,000 |  | 17,000 | 47,540 | 97,900 |  | 160,000 |  |  |  | 51,000 |  | 55,000 |  |  |
|  | 1st Decile | 25,000 |  | 17,000 | 25,000 | 45,800 |  | 160,000 |  |  |  | 46,000 |  | 54,000 |  |  |
|  | 9th Decile | 160,000 |  | 17,000 | 70,080 | 150,000 |  | 160,000 |  |  |  | 56,000 |  | 210,000 |  |  |

SECTION E/TABLE 6 : SALARY OR SELL EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILTY - CHARTERED MEMBERS OR FELLOWS

|  |  | Total | Type of work |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Design | R\&D | Manufacturing | Admin | Construction | Operations | IT | Sales | Finance | Asset man | Education and training | Health, safety and env | Regulatory | Other |
| Chairman/Managing director/Chief executive/Vice chancellor/Vice president | Total |  | 23 | 2 |  | 4 | 5 | 1 | 2 | 1 | 2 | 1 |  |  | 2 |  | 3 |
|  | Mean | 208,870 | 115,000 |  | 264,005 | 181,600 | 80,000 | 357,500 | 92,000 | 151,000 | 206,000 |  |  | 110,000 |  | 331,667 |
|  | Median | 145,000 | 115,000 |  | 247,000 | 160,000 | 80,000 | 357,500 | 92,000 | 151,000 | 206,000 |  |  | 110,000 |  | 210,000 |
|  | 1st Decile | 80,000 | 80,000 |  | 114,780 | 101,000 | 80,000 | 130,000 | 92,000 | 102,000 | 206,000 |  |  | 105,000 |  | 80,000 |
|  | 9th Decile | 447,241 | 150,000 |  | 447,241 | 319,000 | 80,000 | 585,000 | 92,000 | 200,000 | 206,000 |  |  | 115,000 |  | 705,000 |
| Senior manager/Director/ Dean/Head of department | Total | 138 | 21 | 13 | 16 | 23 | 8 | 12 |  | 6 | 1 | 9 | 1 | 14 | 2 | 12 |
|  | Mean | 121,106 | 115,476 | 117,228 | 104,214 | 124,873 | 101,500 | 123,550 |  | 134,250 | 130,000 | 172,613 | 103,000 | 131,829 | 149,750 | 99,375 |
|  | Median | 105,750 | 102,000 | 123,248 | 104,000 | 105,000 | 85,000 | 117,000 |  | 103,750 | 130,000 | 105,000 | 103,000 | 123,000 | 149,750 | 93,250 |
|  | 1st Decile | 67,500 | 69,000 | 70,000 | 60,000 | 66,000 | 70,000 | 67,000 |  | 90,000 | 130,000 | 55,550 | 103,000 | 68,000 | 49,500 | 50,000 |
|  | 9th Decile | 192,000 | 183,131 | 187,000 | 155,000 | 189,280 | 207,000 | 150,000 |  | 240,000 | 130,000 | 645,000 | 103,000 | 195,000 | 250,000 | 145,000 |
| Manager/Site Manager/ Project Manager/ Associate professor/Professorl Principal engineer | Total | 366 | 115 | 28 | 31 | 51 | 8 | 35 | 3 | 14 | 1 | 14 | 8 | 38 | 7 | 13 |
|  | Mean | 90,742 | 81,158 | 99,090 | 72,546 | 107,446 | 60,875 | 98,746 | 288,904 | 99,700 | 156,200 | 98,821 | 88,447 | 87,996 | 59,834 | 89,203 |
|  | Median | 75,000 | 78,000 | 71,500 | 64,000 | 79,150 | 59,500 | 93,000 | 75,000 | 97,600 | 156,200 | 75,750 | 88,988 | 70,675 | 55,000 | 71,000 |
|  | 1st Decile | 50,000 | 50,000 | 52,000 | 48,000 | 55,000 | 49,000 | 55,000 | 49,000 | 65,000 | 156,200 | 40,000 | 60,000 | 55,000 | 31,000 | 58,751 |
|  | 9th Decile | 129,794 | 120,000 | 110,000 | 119,400 | 141,575 | 75,000 | 138,787 | 742,712 | 129,000 | 156,200 | 180,000 | 120,000 | 120,000 | 120,000 | 160,000 |
| Senior engineer/Senior lecturer | Total | 265 | 109 | 26 | 27 | 17 | 3 | 27 | 2 | 5 | 2 | 3 | 1 | 27 | 6 | 10 |
|  | Mean | 67,543 | 63,215 | 58,230 | 62,900 | 70,198 | 138,333 | 78,668 | 57,500 | 73,356 | 120,000 | 62,358 | 48,000 | 74,692 | 50,649 | 78,635 |
|  | Median | 60,900 | 59,000 | 58,250 | 56,000 | 67,203 | 75,000 | 66,880 | 57,500 | 70,000 | 120,000 | 54,075 | 48,000 | 69,000 | 52,793 | 71,500 |
|  | 1st Decile | 44,000 | 42,400 | 42,000 | 42,000 | 38,126 | 55,000 | 46,500 | 40,000 | 32,000 | 100,000 | 45,000 | 48,000 | 49,000 | 31,036 | 52,000 |
|  | 9th Decile | 106,000 | 93,000 | 76,000 | 92,000 | 97,000 | 285,000 | 130,000 | 75,000 | 120,000 | 140,000 | 88,000 | 48,000 | 111,000 | 68,174 | 111,674 |
| Engineer/Supervised team member/Lecturer | Total | 67 | 32 | 3 | 8 | 4 |  | 8 |  | 2 |  | 1 |  | 5 | 2 | 2 |
|  | Mean | 52,157 | 53,354 | 62,700 | 42,619 | 45,000 |  | 64,788 |  | 38,000 |  | 22,500 |  | 61,027 | 37,568 | 40,534 |
|  | Median | 46,500 | 50,000 | 60,000 | 41,575 | 43,500 |  | 73,000 |  | 38,000 |  | 22,500 |  | 60,600 | 37,568 | 40,534 |
|  | 1st Decile | 36,000 | 37,500 | 39,100 | 33,000 | 38,000 |  | 36,000 |  | 38,000 |  | 22,500 |  | 42,000 | 31,086 | 40,000 |
|  | 9th Decile | 77,175 | 71,240 | 89,000 | 55,000 | 55,000 |  | 80,000 |  | 38,000 |  | 22,500 |  | 80,000 | 44,049 | 41,067 |
| Engineering technician | Total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Mean |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1st Decile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Graduate in training/Engineer in training/Postdoctoral | Total | 1 |  |  |  | 1 |  |  |  |  |  |  |  |  |  |  |
|  | Mean | 20,000 |  |  |  | 20,000 |  |  |  |  |  |  |  |  |  |  |
|  | Median | 20,000 |  |  |  | 20,000 |  |  |  |  |  |  |  |  |  |  |
|  | 1st Decile | 20,000 |  |  |  | 20,000 |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile | 20,000 |  |  |  | 20,000 |  |  |  |  |  |  |  |  |  |  |
| Consultant | Total | 60 | 11 |  | 1 | 5 | 1 | 2 |  | 2 | 2 | 2 |  | 22 | 3 | 9 |
|  | Mean | 86,524 | 103,545 |  | 58,000 | 52,946 | 140,000 | 142,500 |  | 27,500 | 122,500 | 71,000 |  | 87,306 | 66,330 | 82,556 |
|  | Median | 78,995 | 84,000 |  | 58,000 | 57,980 | 140,000 | 142,500 |  | 27,500 | 122,500 | 71,000 |  | 73,000 | 61,000 | 90,000 |
|  | 1st Decile | 26,866 | 50,000 |  | 58,000 | 18,000 | 140,000 | 115,000 |  | 25,000 | 110,000 | 50,000 |  | 28,732 | 58,000 | 25,000 |
|  | 9th Decile | 137,500 | 170,000 |  | 58,000 | 110,000 | 140,000 | 170,000 |  | 30,000 | 135,000 | 92,000 |  | 130,000 | 79,990 | 105,000 |
| Other | Total | 13 | 1 | , | 1 | 1 |  |  |  | 1 | 1 |  | 1 | 3 | 1 | 2 |
|  | Mean | 88,415 | 87,000 | 165,000 | 125,000 | 90,000 |  |  |  | 58,600 | 130,000 |  | 57,000 | 69,667 | 61,800 | 83,000 |
|  | Median | 80,000 | 87,000 | 165,000 | 125,000 | 90,000 |  |  |  | 58,600 | 130,000 |  | 57,000 | 66,000 | 61,800 | 83,000 |
|  | 1st Decile | 58,600 | 87,000 | 165,000 | 125,000 | 90,000 |  |  |  | 58,600 | 130,000 |  | 57,000 | 63,000 | 61,800 | 80,000 |
|  | 9th Decile | 130,000 | 87,000 | 165,000 | 125,000 | 90,000 |  |  |  | 58,600 | 130,000 |  | 57,000 | 80,000 | 61,800 | 86,000 |

SECTION E/TABLE 7 : SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILTY - ASSOCIATES

|  |  | Total | Type of work |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Design | R\&D | Manufacturing | Admin | Construction | Operations | IT | Sales | Finance | Asset man | Education and training | Health, safety and env | Regulatory | Other |
| Chairman/Managing director/Chief executive/Vice chancellor/Vice president | Total |  | 5 | 1 |  | 1 |  |  | 个 |  | 2 |  |  |  |  |  |  |
|  | Mean | 145,000 | 65,000 |  | 240,000 |  |  | 190,000 |  | 115,000 |  |  |  |  |  |  |
|  | Median | 120,000 | 65,000 |  | 240,000 |  |  | 190,000 |  | 115,000 |  |  |  |  |  |  |
|  | 1st Decile | 65,000 | 65,000 |  | 240,000 |  |  | 190,000 |  | 110,000 |  |  |  |  |  |  |
|  | 9th Decile | 240,000 | 65,000 |  | 240,000 |  |  | 190,000 |  | 120,000 |  |  |  |  |  |  |
| Senior manager/Director/ Dean/Head of departmen | Total | 36 | 3 | 2 | 2 | 7 | 1 | 8 |  |  |  | 1 | 1 | 4 |  | 3 |
|  | Mean | 111,457 | 102,000 | 92,000 | 148,375 | 104,530 | 68,000 | 126,813 |  | 152,750 |  | 75,000 | 60,000 | 99,125 |  | 89,667 |
|  | Median | 88,000 | 90,000 | 92,000 | 148,375 | 100,000 | 68,000 | 90,500 |  | 105,000 |  | 75,000 | 60,000 | 102,500 |  | 72,500 |
|  | 1st Decile | 58,000 | 56,000 | 64,000 | 46,750 | 58,000 | 68,000 | 65,000 |  | 80,000 |  | 75,000 | 60,000 | 51,500 |  | 61,500 |
|  | 9th Decile | 200,000 | 160,000 | 120,000 | 250,000 | 173,000 | 68,000 | 275,000 |  | 321,000 |  | 75,000 | 60,000 | 140,000 |  | 135,000 |
| Manager/Site Manager/ Project Manager/ Associate professor/Professor/ Principal engineer | Total | 109 | 19 | 9 | 20 | 22 | 1 | 13 |  | 8 | 1 | 1 | 2 | 9 | 1 | 3 |
|  | Mean | 63,125 | 65,754 | 55,111 | 65,363 | 59,407 | 74,928 | 53,092 |  | 56,938 | 50,000 | 46,000 | 54,000 | 85,456 | 53,850 | 91,167 |
|  | Median | 56,000 | 65,700 | 57,000 | 55,250 | 53,500 | 74,928 | 43,000 |  | 54,500 | 50,000 | 46,000 | 54,000 | 72,000 | 53,850 | 80,000 |
|  | 1st Decile | 38,500 | 40,000 | 38,000 | 46,000 | 37,000 | 74,928 | 33,000 |  | 40,000 | 50,000 | 46,000 | 53,000 | 61,000 | 53,850 | 65,500 |
|  | 9th Decile | 86,000 | 82,000 | 85,000 | 92,000 | 85,000 | 74,928 | 72,000 |  | 82,000 | 50,000 | 46,000 | 55,000 | 140,000 | 53,850 | 128,000 |
| Senior engineer/Senior lecturer | Total | 90 | 35 | 5 | 8 | 8 | 2 | 14 |  | 1 |  |  | 3 | 12 |  | 2 |
|  | Mean | 52,507 | 52,194 | 47,900 | 56,201 | 46,780 | 50,250 | 59,021 |  | 45,000 |  |  | 49,199 | 52,492 |  | 43,100 |
|  | Median | 48,501 | 49,500 | 48,000 | 50,000 | 45,750 | 50,250 | 53,894 |  | 45,000 |  |  | 44,000 | 49,501 |  | 43,100 |
|  | 1st Decile | 37,450 | 38,200 | 39,000 | 24,320 | 34,500 | 42,000 | 44,410 |  | 45,000 |  |  | 42,598 | 36,900 |  | 43,100 |
|  | 9th Decile | 74,000 | 71,000 | 58,000 | 120,000 | 68,190 | 58,500 | 78,000 |  | 45,000 |  |  | 61,000 | 83,000 |  | 43,100 |
| Engineer/Supervised team member/Lecturer | Total | 258 | 100 | 23 | 33 | 16 | 4 | 33 | 1 | 6 | 1 | 4 | 2 | 22 | 5 | 8 |
|  | Mean | 39,842 | 39,279 | 34,870 | 38,652 | 41,187 | 38,500 | 46,273 | 39,000 | 34,756 | 57,000 | 35,143 | 40,384 | 38,977 | 37,279 | 45,490 |
|  | Median | 37,563 | 37,625 | 33,000 | 37,754 | 39,500 | 38,000 | 40,500 | 39,000 | 34,518 | 57,000 | 35,000 | 40,384 | 36,688 | 36,000 | 35,500 |
|  | 1st Decile | 29,000 | 29,750 | 26,000 | 31,000 | 34,000 | 32,000 | 29,000 | 39,000 | 23,500 | 57,000 | 28,800 | 37,768 | 29,000 | 30,800 | 28,000 |
|  | 9th Decile | 51,000 | 49,300 | 44,620 | 48,000 | 49,200 | 46,000 | 60,125 | 39,000 | 48,000 | 57,000 | 41,770 | 43,000 | 50,000 | 44,000 | 100,000 |
| Engineering technician | Total | 8 | 3 | 1 |  |  |  | 1 |  |  |  | 1 |  | 1 |  | 1 |
|  | Mean | 39,610 | 37,450 | 32,930 |  |  |  | 89,000 |  |  |  | 32,100 |  | 30,000 |  | 20,500 |
|  | Median | 33,965 | 36,600 | 32,930 |  |  |  | 89,000 |  |  |  | 32,100 |  | 30,000 |  | 20,500 |
|  | 1st Decile | 20,500 | 35,000 | 32,930 |  |  |  | 89,000 |  |  |  | 32,100 |  | 30,000 |  | 20,500 |
|  | 9th Decile | 89,000 | 40,750 | 32,930 |  |  |  | 89,000 |  |  |  | 32,100 |  | 30,000 |  | 20,500 |
| Graduate in training/Engineer in training/Postdoctoral | Total | 157 | 56 | 9 | 25 | 6 | 3 | 24 |  | 2 |  | 2 | 2 | 18 | 2 | 8 |
|  | Mean | 31,541 | 31,381 | 33,279 | 31,284 | 31,060 | 25,200 | 34,042 |  | 26,500 |  | 37,480 | 23,000 | 32,120 | 33,175 | 26,941 |
|  | Median | 30,200 | 30,765 | 34,500 | 30,000 | 29,500 | 30,000 | 34,250 |  | 26,500 |  | 37,480 | 23,000 | 30,750 | 33,175 | 25,000 |
|  | 1st Decile | 25,000 | 26,000 | 26,000 | 24,500 | 20,000 | 14,600 | 25,150 |  | 25,000 |  | 32,960 | 20,000 | 21,000 | 32,350 | 10,000 |
|  | 9th Decile | 40,500 | 37,500 | 40,791 | 40,000 | 48,360 | 31,000 | 47,000 |  | 28,000 |  | 42,000 | 26,000 | 43,500 | 34,000 | 39,000 |
| Consultant | Total | 19 | 2 | 1 | 1 | 3 | 1 |  |  |  |  | 2 | 1 | 5 |  | 3 |
|  | Mean | 56,592 | 19,999 | 36,500 | 33,500 | 54,833 | 61,600 |  |  |  |  | 54,250 | 97,000 | 55,531 |  | 85,333 |
|  | Median | 40,000 | 19,999 | 36,500 | 33,500 | 37,000 | 61,600 |  |  |  |  | 54,250 | 97,000 | 47,040 |  | 95,000 |
|  | 1st Decile | 28,500 | 9,998 | 36,500 | 33,500 | 28,500 | 61,600 |  |  |  |  | 33,500 | 97,000 | 38,800 |  | 29,500 |
|  | 9th Decile | 99,000 | 30,000 | 36,500 | 33,500 | 99,000 | 61,600 |  |  |  |  | 75,000 | 97,000 | 80,000 |  | 131,500 |
| Other | Total | 9 | 1 | 3 |  |  |  | 2 |  |  |  | 1 |  | 1 |  | 1 |
|  | Mean | 38,478 | 36,850 | 12,667 |  |  |  | 78,000 |  |  |  | 29,450 |  | 47,000 |  | 39,000 |
|  | Median | 36,850 | 36,850 | 14,000 |  |  |  | 78,000 |  |  |  | 29,450 |  | 47,000 |  | 39,000 |
|  | $1{ }^{\text {st Decile }}$ | 10,000 | 36,850 | 10,000 |  |  |  | 58,000 |  |  |  | 29,450 |  | 47,000 |  | 39,000 |
|  | 9th Decile | 98,000 | 36,850 | 14,000 |  |  |  | 98,000 |  |  |  | 29,450 |  | 47,000 |  | 39,000 |

Section E Classified by type of work

## SECTION E/TABLE BA: MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY INDUSTRY SECTOR

|  |  | Total | Type of work |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Design | R\&D | Manufacturing | Admin | Construction | Operations | IT | Sales | Finance | Asset man | Education and training | $\begin{gathered}\text { Health, safety } \\ \text { and env }\end{gathered}$ | Regulatory | Other |
| Biochemical engineering | Total | 32 | 5 | 7 | 9 | 3 |  | 5 |  |  |  |  | 1 |  |  | 2 |
|  | Mean | 60,842 | 60,232 | 63,857 | 53,500 | 64,000 |  | 51,258 |  |  |  |  | 88,000 |  |  | 90,500 |
|  | Median | 56,000 | 44,000 | 60,000 | 45,000 | 70,000 |  | 52,788 |  |  |  |  | 88,000 |  |  | 90,500 |
|  | 1st Decile | 35,000 | 23,158 | 54,000 | 33,000 | 37,000 |  | 45,000 |  |  |  |  | 88,000 |  |  | 61,000 |
|  | 9th Decile | 88,000 | 120,000 | 83,000 | 105,000 | 85,000 |  | 55,000 |  |  |  |  | 88,000 |  |  | 120,000 |
| Chemical and allied products | Total | 184 | 38 | 17 | 47 | 22 | 2 | 18 | 3 | 3 |  | 2 | 2 | 23 | 3 | 4 |
|  | Mean | 65,578 | 56,675 | 55,884 | 66,088 | 94,018 | 60,500 | 51,100 | 63,000 | 56,319 |  | 78,500 | 94,288 | 69,963 | 48,600 | 72,229 |
|  | Median | 55,000 | 45,750 | 63,000 | 57,000 | 52,000 | 60,500 | 49,000 | 75,000 | 40,956 |  | 78,500 | 94,288 | 66,708 | 44,000 | 56,459 |
|  | 1st Decile | 34,000 | 31,000 | 28,000 | 35,100 | 29,000 | 46,000 | 28,560 | 39,000 | 34,000 |  | 75,000 | 89,976 | 51,500 | 40,000 | 36,000 |
|  | 9th Decile | 96,000 | 93,000 | 85,000 | 114,780 | 120,000 | 75,000 | 72,000 | 75,000 | 94,000 |  | 82,000 | 98,600 | 90,000 | 61,800 | 140,000 |
| Consultancy | Total | 153 | 70 | 4 | 1 | 9 | 2 | 4 | 1 | 4 |  | 5 |  | 44 | 2 | 7 |
|  | Mean | 60,817 | 55,908 | 38,250 | 58,000 | 83,306 | 137,500 | 79,000 | 40,000 | 121,650 |  | 80,815 |  | 51,897 | 59,500 | 72,378 |
|  | Median | 51,000 | 50,500 | 27,000 | 58,000 | 78,000 | 137,500 | 69,000 | 40,000 | 99,300 |  | 75,000 |  | 39,400 | 59,500 | 65,500 |
|  | 1st Decile | 28,500 | 28,750 | 25,000 | 58,000 | 18,000 | 68,000 | 55,000 | 40,000 | 48,000 |  | 54,075 |  | 28,732 | 58,000 | 25,000 |
|  | 9th Decile | 100,008 | 88,650 | 74,000 | 58,000 | 183,000 | 207,000 | 123,000 | 40,000 | 240,000 |  | 120,000 |  | 100,000 | 61,000 | 160,000 |
| Consumer products | Total | 22 | 3 | 8 | 9 | 2 |  |  |  |  |  |  |  |  |  |  |
|  | Mean | 51,602 | 65,344 | 60,839 | 41,444 | 39,750 |  |  |  |  |  |  |  |  |  |  |
|  | Median | 42,500 | 63,033 | 52,200 | 40,000 | 39,750 |  |  |  |  |  |  |  |  |  |  |
|  | 1st Decile | 29,000 | 57,000 | 17,000 | 28,000 | 38,000 |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile | 80,000 | 76,000 | 124,311 | 80,000 | 41,500 |  |  |  |  |  |  |  |  |  |  |
| Contracting | Total | 107 | 76 |  | 1 | 19 | 3 | 1 |  | 3 |  |  |  | 3 |  | 1 |
|  | Mean | 73,859 | 68,002 |  | 33,000 | 104,147 | 72,643 | 73,000 |  | 57,500 |  |  |  | 57,417 |  | 87,300 |
|  | Median | 70,000 | 63,584 |  | 33,000 | 95,000 | 74,928 | 73,000 |  | 42,000 |  |  |  | 59,250 |  | 87,300 |
|  | 1st Decile | 32,800 | 32,600 |  | 33,000 | 55,000 | 63,000 | 73,000 |  | 25,000 |  |  |  | 42,000 |  | 87,300 |
|  | 9th Decile | 109,000 | 109,000 |  | 33,000 | 124,360 | 80,000 | 73,000 |  | 105,500 |  |  |  | 71,000 |  | 87,300 |
| Education/ university | Total | 31 |  | 10 | 1 |  |  |  |  |  |  |  | 18 |  |  | 2 |
|  | Mean | 65,259 |  | 62,965 | 100,000 |  |  |  |  |  |  |  | 64,659 |  |  | 64,750 |
|  | Median | 55,000 |  | 46,310 | 100,000 |  |  |  |  |  |  |  | 58,500 |  |  | 64,750 |
|  | 1st Decile | 37,768 |  | 33,715 | 100,000 |  |  |  |  |  |  |  | 40,000 |  |  | 39,500 |
|  | 9th Decile | 103,000 |  | 135,000 | 100,000 |  |  |  |  |  |  |  | 103,000 |  |  | 90,000 |
| Finance, insurance and risk | Total | 14 |  |  |  | 1 |  |  |  |  | 4 |  |  | 5 |  | 4 |
|  | Mean | 131,511 |  |  |  | 155,000 |  |  |  |  | 159,300 |  |  | 105,120 |  | 130,837 |
|  | Median | 130,000 |  |  |  | 155,000 |  |  |  |  | 148,100 |  |  | 87,000 |  | 120,174 |
|  | ${ }^{\text {1st Decile }}$ | 80,000 |  |  |  | 155,000 |  |  |  |  | 135,000 |  |  | 80,000 |  | 73,000 |
|  | 9th Decile | 206,000 |  |  |  | 155,000 |  |  |  |  | 206,000 |  |  | 185,000 |  | 210,000 |

SECTION E/TABLE $8 B$ : MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY INDUSTRY SECTOR

|  |  | Total | Type of work |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Design | R\&D | Manufacturing | Admin | Construction | Operations | IT | Sales | Finance | Asset man | Education and training | Health, safety and env | Regulatory | Other |
| Food and drink | Total |  | 66 | 7 | 21 | 16 | 7 | 2 | 5 |  | 4 |  |  |  | 4 |  |  |
|  | Mean | 64,709 | 42,364 | 57,223 | 72,909 | 93,143 | 60,500 | 50,400 |  | 76,250 |  |  |  | 69,000 |  |  |
|  | Median | 55,000 | 33,550 | 49,500 | 49,750 | 90,000 | 60,500 | 54,000 |  | 72,500 |  |  |  | 70,500 |  |  |
|  | 1st Decile | 27,000 | 25,500 | 30,000 | 25,000 | 48,000 | 41,000 | 21,000 |  | 55,000 |  |  |  | 63,000 |  |  |
|  | 9th Decile | 105,000 | 70,000 | 92,000 | 120,000 | 165,000 | 80,000 | 85,000 |  | 105,000 |  |  |  | 72,000 |  |  |
| Health, safety and environment | Total | 18 |  |  |  |  |  | 1 |  |  |  | 1 |  | 13 | 2 | 1 |
|  | Mean | 71,621 |  |  |  |  |  | 84,000 |  |  |  | 33,500 |  | 78,385 | 61,587 | 29,500 |
|  | Median | 63,500 |  |  |  |  |  | 84,000 |  |  |  | 33,500 |  | 65,000 | 61,587 | 29,500 |
|  | 1st Decile | 29,500 |  |  |  |  |  | 84,000 |  |  |  | 33,500 |  | 44,000 | 55,000 | 29,500 |
|  | 9th Decile | 130,000 |  |  |  |  |  | 84,000 |  |  |  | 33,500 |  | 130,000 | 68,174 | 29,500 |
| Industrial gases | Total | 46 | 14 | 4 | 2 | 9 |  | 7 |  | 2 | 1 |  |  | 3 |  | 4 |
|  | Mean | 62,193 | 66,177 | 56,500 | 56,000 | 66,556 |  | 43,241 |  | 85,600 | 110,000 |  |  | 81,667 |  | 42,125 |
|  | Median | 57,500 | 58,825 | 58,000 | 56,000 | 70,000 |  | 39,000 |  | 85,600 | 110,000 |  |  | 69,000 |  | 30,000 |
|  | 1st Decile | 29,000 | 35,000 | 30,000 | 52,000 | 29,000 |  | 16,000 |  | 70,000 | 110,000 |  |  | 60,000 |  | 24,500 |
|  | 9th Decile | 110,000 | 110,000 | 80,000 | 60,000 | 125,000 |  | 69,000 |  | 101,200 | 110,000 |  |  | 116,000 |  | 84,000 |
| Iron, steel and other metals | Total | 10 | 1 |  | 4 | 3 |  | 1 |  | 1 |  |  |  |  |  |  |
|  | Mean | 42,798 | 25,000 |  | 36,250 | 44,660 |  | 44,000 |  | 80,000 |  |  |  |  |  |  |
|  | Median | 40,000 | 25,000 |  | 32,500 | 55,000 |  | 44,000 |  | 80,000 |  |  |  |  |  |  |
|  | 1st Decile | 22,500 | 25,000 |  | 28,000 | 20,000 |  | 44,000 |  | 80,000 |  |  |  |  |  |  |
|  | 9th Decile | 69,490 | 25,000 |  | 52,000 | 58,980 |  | 44,000 |  | 80,000 |  |  |  |  |  |  |
| Mining and minerals | Total | 14 | 4 | 2 | 4 | 2 |  | 1 |  |  |  |  |  |  | 1 |  |
|  | Mean | 77,255 | 98,682 | 70,500 | 49,263 | 94,897 |  | 95,000 |  |  |  |  |  |  | 64,000 |  |
|  | Median | 78,363 | 102,000 | 70,500 | 49,526 | 94,897 |  | 95,000 |  |  |  |  |  |  | 64,000 |  |
|  | 1st Decile | 48,552 | 86,726 | 52,000 | 28,000 | 60,000 |  | 95,000 |  |  |  |  |  |  | 64,000 |  |
|  | 9th Decile | 104,000 | 104,000 | 89,000 | 70,000 | 129,794 |  | 95,000 |  |  |  |  |  |  | 64,000 |  |
| Oil and gas exploration and production | Total | 313 | 117 | 5 | 6 | 21 | 1 | 72 | 1 | 3 | 2 | 11 |  | 56 | 2 | 16 |
|  | Mean | 94,085 | 74,216 | 69,300 | 138,541 | 122,629 | 285,000 | 100,206 | 50,000 | 158,678 | 90,000 | 164,702 |  | 92,762 | 185,000 | 89,384 |
|  | Median | 75,000 | 60,000 | 60,000 | 117,121 | 95,000 | 285,000 | 84,500 | 50,000 | 120,000 | 90,000 | 120,000 |  | 80,000 | 185,000 | 92,720 |
|  | 1st Decile | 35,005 | 34,000 | 36,500 | 35,005 | 48,360 | 285,000 | 37,500 | 50,000 | 35,035 | 50,000 | 28,800 |  | 36,500 | 120,000 | 10,000 |
|  | 9th Decile | 160,000 | 135,000 | 110,000 | 369,000 | 200,000 | 285,000 | 150,000 | 50,000 | 321,000 | 130,000 | 250,000 |  | 140,000 | 250,000 | 160,000 |
| Oil refining | Total | 99 | 21 | 1 | 15 | 12 |  | 23 | 1 | 9 | 1 | 1 |  | 5 |  | 9 |
|  | Mean | 81,047 | 61,033 | 40,791 | 87,722 | 88,767 |  | 82,975 | 92,000 | 114,978 | 97,500 | 42,000 | 97,000 | 73,877 |  | 75,444 |
|  | Median | 75,000 | 54,500 | 40,791 | 67,790 | 78,500 |  | 60,900 | 92,000 | 102,000 | 97,500 | 42,000 | 97,000 | 75,850 |  | 78,000 |
|  | 1st Decile | 36,000 | 32,000 | 40,791 | 44,000 | 60,000 |  | 36,005 | 92,000 | 82,000 | 97,500 | 42,000 | 97,000 | 55,000 |  | 40,000 |
|  | 9th Decile | 125,000 | 90,174 | 40,791 | 165,000 | 110,000 |  | 142,000 | 92,000 | 200,000 | 97,500 | 42,000 | 97,000 | 99,000 |  | 105,000 |
| Paper and packaging | Total | 1 |  | 1 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Mean | 64,000 |  | 64,000 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Median | 64,000 |  | 64,000 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1st Decile | 64,000 |  | 64,000 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 9th Decile | 64,000 |  | 64,000 |  |  |  |  |  |  |  |  |  |  |  |  |
| Petrochemicals | Total | 78 | 31 | 4 | 13 | 5 |  | 5 | , | , | 1 | 2 |  | 9 |  | 4 |
|  | Mean | 76,293 | 56,785 | 256,050 | 67,000 | 85,200 |  | 44,640 | 39,000 | 92,950 | 130,000 | 35,885 |  | 80,278 |  | 101,000 |
|  | Median | 61,000 | 59,700 | 91,100 | 50,930 | 85,000 |  | 43,000 | 39,000 | 78,850 | 130,000 | 35,885 |  | 72,000 |  | 102,000 |
|  | 1st Decile | 35,000 | 35,000 | 72,000 | 40,000 | 42,000 |  | 29,000 | 39,000 | 30,000 | 130,000 | 30,000 |  | 34,000 |  | 65,000 |
|  | 9th Decile | 128,000 | 80,000 | 770,000 | 104,920 | 145,000 |  | 61,000 | 39,000 | 170,000 | 130,000 | 41,770 |  | 167,000 |  | 135,000 |



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