

# Salary Survey 2014

Analysis of the remuneration received by professional Chemical Engineers based in the UK







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# Introduction

In January 2014, IChemE conducted its biennial salary survey of members in the UK. This report contains all of the salary data gathered and a short summary comparing the 2014 data to that of previous years.

The survey was also extended to members in Australia, Malaysia, Ireland, the US, Singapore, South Africa, Canada, India and New Zealand. Visit www.icheme.org/shop to purchase the 2014 Australia salary survey and 2014 Malaysian salary survey. The sample sizes for the remaining countries surveyed were too small to make accurate assumptions and therefore no reports are available.

The questionnaires were sent to eligible members electronically in January. 2547 members participated in the survey. 46% of participants were Chartered Members.

#### **Definitions**

The basic measure of the survey is the median, which is the half way point: in any chosen group, 50% of the group earn more than the median, 50% earn less. The earning distributions of any group are likely to be skewed – that is, a few in the group may earn very high salaries – but it is unlikely that many earn much less than the salary offered to new graduates. Because of the skew, the average or mean is likely to be higher than the median. The median therefore gives a fairer indication of what a typical member of the group is earning.

Within any group, 10% are paid less than the first decile, 50% are paid more than the median, and 10% are paid more than the ninth decile.



# Summary

## Summary of key findings

#### Salaries and Progression

The median salary for chemical engineers is £56,000/y (2012: £53,000/y). Since 2004, median salaries have increased by 80% (see chart 1). The median salary for 2013 graduate chemical engineers is £29,500 (2012 figure: £27,861/y) making the sector one of the best paid graduate destinations.

#### Gender Gap

The percentage of female members participating in the survey remains the same since 2010 at 18%. Median salaries for women are largely identical to male counterparts in the earlier career stages but widen markedly beyond the age of 35. Caution is advised however due to lower sample sizes of older, female chemical engineers.

#### Educational

The median salaries of Chartered Chemical Engineers with a first degree (£75,000/y) are higher than those with masters (£67,955/y) and doctorates (£66,000/y). At associate level those with a first degree (£50,000/y) again out-earn those with a doctorate (£44,000/y) and masters (£37,500/y).

#### **Industry Differences**

Median salaries are highest in the oil and gas exploration and production sector (£71,000/y), followed by oil refining (£70,000/y), contracting (£69,000/y) and petrochemicals (£60,000/y). Graduate chemical engineers that participated in the survey had most commonly secured employment in the oil and gas exploration and production, consultancy, chemical and allied products, and petrochemical sectors.

#### Effect of Job Role

Survey participants working in a finance or financial services role reported the highest median salary of £125,000/y. However the relatively small sample size (24) means that caution is advised. The 2012 median salaries for those in the same type of work was £100,250/y.

Elsewhere, survey participants working in a design role reported a median salary of £54,000/y (2012: £50,000/y). Those working in a manufacture and production role saw median salaries increase to £56,000/y (2012: £53,000/y) and those working in a research and development role reported median salaries of £45,000/y (2012: £42,000/y).

#### **Regional Effect**

The best paid chemical engineers can be found in London and South East where median salaries of £65,000/y were reported for both. Survey participants based in Scotland (£56,623/y) and East Anglia (£55,700) reported the other highest median salaries. It is also in Scotland, South East and London where you will find the highest concentration of chemical and process engineers employed in the oil and gas exploration and production sector.

#### **Additional Benefits**

44% of survey participants reported a company final salary or defined benefit pension – down from 56% in 2010. Conversely, company money purchase pensions were up to 37% compared to 30% in 2010 and 12% of participants reported no pension related benefits.

74% of participants reported that their employer paid their IChemE membership fees.

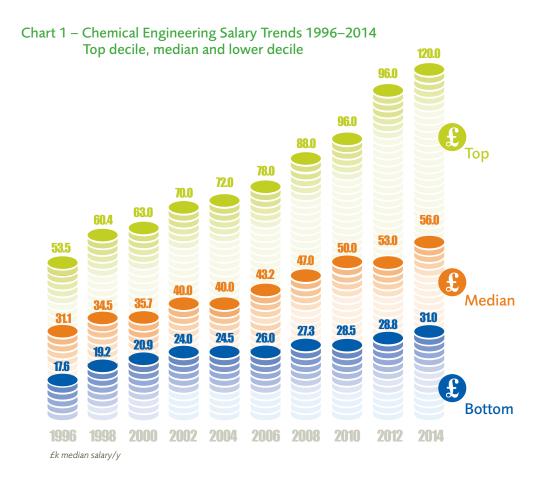


Chart 2 – 'The value of the letters': Median salaries for IChemE chartered and non-chartered 1996–2014



Chart 3 – 2013 graduate salaries by industry sector

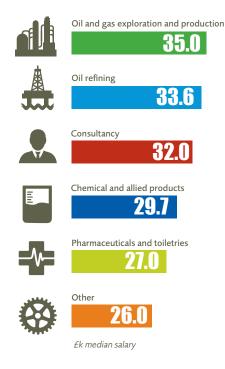


Chart 4 – Comparison by industry sector 2012–14

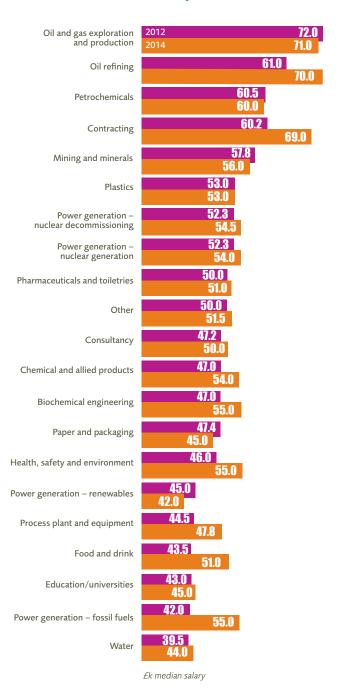


Chart 5 - Comparison by type of work 2012-2014



£k Median salary/y

Chart 6 - Median salaries by region

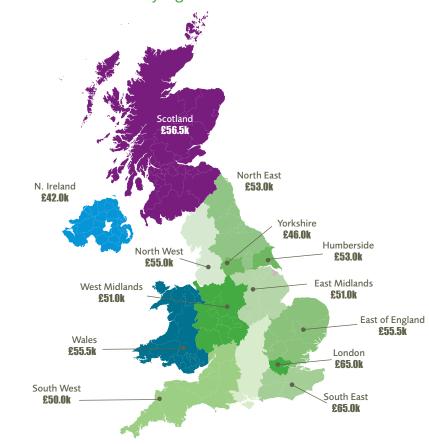


Chart 7 - The gender gap: male and female salaries compared by age

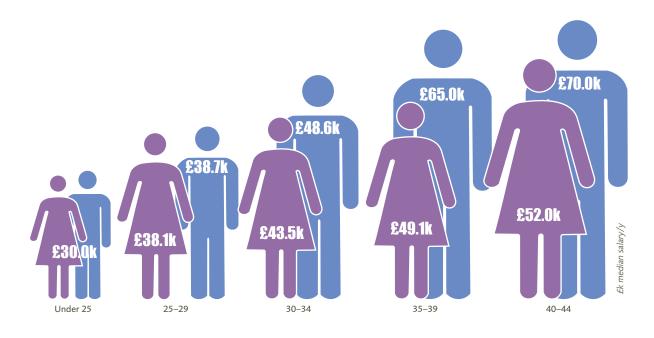
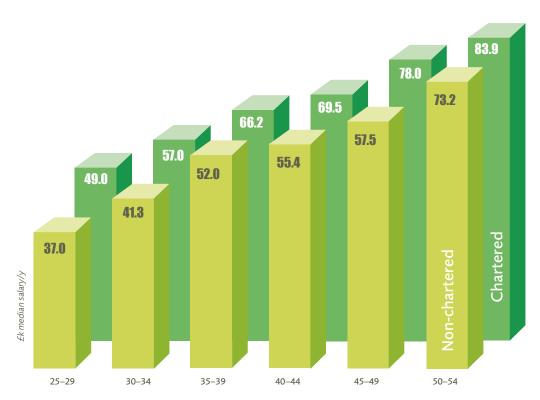


Chart 8 - Chartered v non-chartered earnings by age band



# IChemE UK 2014 Salary Survey

# 1. What is your grade of IChemE membership?

- Chartered Member or Fellow
- Associate member
- Affiliate or other

#### 2. What is your gender?

- Male
- Female

### 3. What was your age on 1 January 2014?

- Under 25
- 25-29
- 30-34
- 35-39
- 40-44
- 45-49
- 50-54
- 55-59
- 60-64
- -65+

# 4. What is the highest qualification you have attained?

- Doctorate
- Master's Degree
- Bachelor's Degree
- Non-graduate, diplomas etc

#### 5. When did you graduate?

- In 2013
- Before 2013
- Non-graduate

# 6. In which of these areas is your primary place of work?

- Scotland
- North East
- North West
- Yorkshire
- Humberside
- West Midlands
- East Midlands
- East of England
- South West
- South East
- London
- Wales
- N Ireland

### 7. What is your level of responsibility?

- Engineering technician
- Graduate in training/ Engineer in training/ Post Doctoral
- Engineer/Supervised team member/Lecturer
- Senior engineer/Senior lecturer
- Project manager/Site manager/Professor/ Associate professor/Principal process engineer
- Senior manager/Director/Dean/ Head of department
- Chairman/Managing director/Chief executive/ Vice chancellor
- Consultant
- Other

# 8. What is the main sector in which you work?

- Biochemical engineering
- Chemical and allied products
- Consultancy
- Contracting
- Education/Universities
- Food and drink
- Health, safety and environment
- Mining and minerals
- Oil and gas exploration and production
- Oil refining
- Paper and packaging
- Petrochemicals
- Pharmaceuticals and toiletries
- Plastics
- Power generation fossil fuels
- Power generation nuclear decommissioning
- Power generation nuclear generation
- Power generation renewables
- Process plant and equipment
- Waste management
- Water
- Other

# IChemE UK 2014 Salary Survey (continued)

### 9. What is your main type of work?

- Construction and installation
- Design
- Education and training
- Finance/financial services
- Process safety to general administration/ management services
- Manufacture and production
- Marketing and sales
- Research and development
- Other

# 10. What is the status of your employment?

- Full time (120 hours or more per month)
- Part time (less than 120 hours per month)

# 11. How many hours per 4 week period did you typically work in 2013?

12. What was your total earned income, before tax, in 2013?

# 13. What pension related benefits in kind do you receive from your employer?

- Company final salary/defined benefit pension
- Company money purchase pension
- Non contributory pension
- Superannuation
- Central Providence Fund
- 401k savings plan
- None

# 14. What other benefits in kind do you receive from your employer?

- Medical insurance
- Car
- Loans
- IChemE membership fees
- Other professional membership fees
- Childcare
- None
- Other

# 15. When you are looking for a new role, what is most important to you - 1 being most important and 5 being least important?

- Salary
- Location
- Benefits (ie pension, healthcare)
- Opportunity for career progression
- Training

# Salary survey notes

#### II. Level of responsibility

- Engineering technician: A member in employment, likely to be working in a process engineering support role such as technician or operator but without a formal chemical engineering undergraduate degree-level qualification.
- Graduate in training/Engineer in training/ Post doctoral: A member in employment receiving training. Work is defined in detail and calculation and designs are subject to checking.
- Engineer/Supervised team member/Lecturer: A member who has completed practical training and now works in a chosen field, generally as a member of a project team, or supervised by a section leader - spot checks are made on the work, may have technicians or artisans reporting to him or her for experimental work.
- Senior engineer/Senior lecturer: A member working alone or as a member of a project team with responsibility for the major part of the project. Only work affecting major areas of safety are checked, responsibility for expenditure within the budget. In addition, one who is a senior teacher or lecturer at a college or university with responsibility for a particular course or subject.
- Project manager/Site manager/Professor/ Associate professor/Principal process engineer: A member working as a section leader/project manager with responsibility for a major project or section including responsibility for the work of the section and for expenditure, i.e. sets the budgets for subordinates. Also professor.
- Senior manager/Director/Dean/Head of department: A member working as a manager or director with responsibility for several sections/ projects, responsible for expenditure and profit as well as technical aspects of the project. In addition, one who is a vice-principal at a college or head of department or dean at a university.
- Chairman/ Managing director/Chief executive/ Vice chancellor: A member working as a managing director or chief executive with total responsibility for policy, technical and administrative work,or one who is principal of a college or vice-chancellor of a university. ("The buck stops here").
- Consultant:. A member who is either selfemployed, or employed by others, providing professional advice and services to another party (client).

# II. Total earned income - salaried employment

Please enter the rate of annual earnings in the specified currency on the 1st January 2014 from salaried employment in accordance with the notes below:

- Income Tax and National Insurance contributions or contributions you make under a group superannuation scheme should be included.
- 2. Any insurance or superannuation contribution paid by an employer should be excluded.
- Benefits in kind (e.g. employer contributions to pension schemes, use of car, sickness or accident insurance cover, accommodation at a nominal rent) should be excluded.
- 4. "Current Annual Salary" should be taken to mean:
  - a) the basic rate of annual salary received from the sole or principal employer on 1st January 2014 plus.
  - b) bonus payments including "thirteenth month" payments. Director's or manager's fees, share of profits, commission, and other honoraria received from the sole or principal employer, during 2013.
- 5. Refunds of expenses incurred should be excluded.

# Section A

Classified by age, sex, 2013 graduation and highest qualification

# SECTION A TABLE 1 : EMPLOYMENT STATUS

		Total					Age	Band					2013		Highest Q	ualification	
		Iotai	Under 25	25-29	30-34	35-39	40-44	45-49	50-54	55-59	60-64	Over 65	Graduate	Doctor	Master	Bachelor	Non-Grad
Total	Total	2547	174	456	380	326	327	293	303	166	93	29	85	290	1299	932	13
	%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Salary - FT	Total	2412	168	447	363	309	305	281	290	155	78	16	83	273	1242	886	11
	%	94.70%	96.60%	98.00%	95.50%	94.80%	93.30%	95.90%	95.70%	93.40%	83.90%	55.20%	97.60%	94.10%	95.60%	95.10%	84.60%
Salary - PT	Total	77		1	8	9	18	7	6	5	12	11		14	36	27	
	%	3.00%		0.20%	2.10%	2.80%	5.50%	2.40%	2.00%	3.00%	12.90%	37.90%		4.80%	2.80%	2.90%	

SECTION A

TABLE 2: CURRENT ANNUAL SALARY OR SELF EMPLOYED EARNINGS

				-	EARNINGS	Age	Band					2013		Highest Q	ualification	
	Total	Under 25	25-29	30-34	35-39	40-44	45-49	50-54	55-59	60-64	Over 65	Graduate	Doctor	Master	Bachelor	Non-Grad
Total	2547	174	456	380	326	327	293	303	166	93	29	85	290	1299	932	13
<£16K	15	5	2	1	2	2				1	2	7		11	4	
>=£16K	3	1			1	1								2		1
>=£18K	1		1											1		
>=£19K	1	1										1		1		
>=£20K	2	2												1	1	
>=£21K	5		2			2		1				1	2	2	1	
>=£22K	6		3			1	1	1					2	4		
>=£23K	8	3	4	1										8		
>=£24K	6	1	2	2			1					2	1	5		
>=£25K	17	8	7	1			1					5		10	7	
>=£26K	21	7	7	6					1			2		18	3	
>=£27K	16	7	6	2	1							4		14	2	
>=£28K	45	19	18	5			2			1		9	3	30	12	
>=£29K	33	12	16	3				2				10		27	6	
>=£30K	51	20	18	4	2	2		1	1	3		10	7	36	8	
>=£31K	36	12	17	4			2		1			5	3	28	5	
>=£32K	50	15	18	11	3	2				1		5	4	39	7	
>=£33K	34	9	13	7	2			3				5	3	27	4	
>=£34K	27	6	12	6	1	2						1	3	21	3	
>=£35K	40	6	17	9	3	2	1	1		1		2	6	23	11	
>=£36K	38	5	16	7	4	2	2	1	1			2	4	28	6	
>=£37K	36	5	14	13	2		1			1		2	6	25	5	
>=£38K	45	4	26	7	5	1	1		1			1	4	33	7	1
>=£39K	29		12	9	1	4		3					3	16	10	
>=£40K	211	9	78	55	30	22	5	7	2	2	. 1	2	30	141	40	
>=£45K	184	3	42	45	29	24	22	6	6	5	2	1	31	86	65	2
>=£50K	164		31	34	26	26	20	14	. 8	5		1	19	77	68	
>=£55K	154		15	27	24	29	20	20	13	3	3		23	65	66	
>=£60K	151		10	25	28	25	22	25	8	5	3		19	66	65	1
>=£65K	124		2	16	21	21	26	25	10	2	1		12	49	61	2
>=£70K	88		5	14	11	15	11	15	7	8	2		9	43	35	1
>=£75K	93	1	1	9	15	22	18	19	6	2			16	34	43	
>=£80K	75		1	11	15	13	12	14	4	4	. 1		5	36	34	
>=£85K	63		1	2	13	9	12	15	9	1	1		9	28	26	
>=£90K	77		1	2	11	18	9	15	12	. 8	1	1	6	21	50	
>=£95K	60			3	10	8	14	17	4	4			7	25	28	
>=£100K	47		1	3	8	8	5	8	6	7	1		1	24	22	
>=£105K	26			1	4	8	5	7	1				5	11	10	
>=£110K	33		1		4	6	11	5	5	1			5	12	16	
>=£115K	16			1	1	2	3	5	4				2	4	9	1
>=£120K	43		2		7	5	9	9	8	3			3	15	24	1

Cont'd

SECTION A

TABLE 2: CURRENT ANNUAL SALARY OR SELF EMPLOYED EARNINGS

С	^	r	•	4١	А	
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	Total					Age I	Band					2013		Highest Qu	ualification	
	iotai	Under 25	25-29	30-34	35-39	40-44	45-49	50-54	55-59	60-64	Over 65	Graduate	Doctor	Master	Bachelor	Non-Grad
>=£125K	27			1	2	3	6	6	6	2	1		1	10	16	
>=£130K	30		1		2	3	9	8	5	1	1		2	6	22	
>=£135K	9				1	2	2	1	2	1				4	5	
>=£140K	15			1	1	2	2	4	3	1	1			2	13	
>=£145K	13				3	1	2	3	2	2			2	5	6	
>=£150K	74		1	6	7	9	14	16	8	11	2	1	8	29	37	
>=£200K	19					3	4	6	5	1			1	8	10	
>=£250K	28		1	1	3	5	1	10	3	2	2		3	13	12	
Base	2389	161	425	355	303	310	276	293	152	89	25	80	270	1224	885	10
Mean	69,488	30,848	41,432	55,026	72,668	80,600	84,336	95,033	98,259	95,273	94,288	31,167	67,229	61,626	81,098	65,300
Median	56,000	30,000	38,500	47,000	60,715	66,000	74,856	80,000	86,900	88,000	70,000	29,500	55,000	48,000	66,230	65,250
1st Decile	31,000	25,000	28,000	32,000	40,000	42,000	47,000	51,500	52,000	40,000	42,020	20,310	34,000	29,213	38,000	27,500
9th Decile	120,000	38,000	55,000	76,000	110,000	120,000	131,000	150,000	150,000	162,500	180,000	36,500	107,796	103,000	130,000	92,500

SECTION A
TABLE 3: BENEFITS IN KIND FOR SALARIED EMPLOYEES

		<b>-</b>					Age	Band					2013		Highest Q	ualification	
		Total	Under 25	25-29	30-34	35-39	40-44	45-49	50-54	55-59	60-64	Over 65	Graduate	Doctor	Master	Bachelor	Non-Grad
Total	Total	2547	174	456	380	326	327	293	303	166	93	29	85	290	1299	932	13
	%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Company final salary/defined benefit	Total	1022	70	187	151	139	120	118	135	66	31	5	42	118	544	358	2
pension	%	40.10%	40.20%	41.00%	39.70%	42.60%	36.70%	40.30%	44.60%	39.80%	33.30%	17.20%	49.40%	40.70%	41.90%	38.40%	15.40%
Company money	Total	1022	64	177	144	114	159	125	128	66	38	7	27	103	516	396	7
purchase pension	%	40.10%	36.80%	38.80%	37.90%	35.00%	48.60%	42.70%	42.20%	39.80%	40.90%	24.10%	31.80%	35.50%	39.70%	42.50%	53.80%
Non contributory pension	Total	96	6	22	18	13	10	12	6	6	1	2	2	10	56	30	
	%	3.80%	3.40%	4.80%	4.70%	4.00%	3.10%	4.10%	2.00%	3.60%	1.10%	6.90%	2.40%	3.40%	4.30%	3.20%	
Superannuation	Total %	34 1.30%	0.60%	6 1.30%	10 2.60%	5 1.50%	0.90%	2 0.70%	4 1.30%		2.20%	1 3.40%	1 1.20%	21 7.20%	0.60%	5 0.50%	
Central Providence Fund		1.30 /8	0.00 /8	1.50 /6	2.00 /8	1.50 /6	0.90 /6	0.70%	1.30 /8	1	2.20 /6	3.40 /	1.20 /6	7.20 /8	0.00 /6	0.50 /6	
Central i Tovidence i dire	%	0.40%	0.60%	0.20%	0.50%	0.30%		0.30%	0.30%	0.60%	1.10%		1.20%	0.70%	0.30%	0.30%	
401K savings plan	Total	12	2	2	2	1	3	1				1	1	1	8	3	
	%	0.50%	1.10%	0.40%	0.50%	0.30%	0.90%	0.30%				3.40%	1.20%	0.30%	0.60%	0.30%	
None pension related benefits	Total	194	17	30	28	30	15	17	19	13	16	9	6	15	88	90	1
Medical insurance	% Total	7.60% 1505	9.80%	6.60% 251	7.40% 210	9.20% 197	4.60%	5.80% 187	6.30% 199	7.80% 106	17.20%	31.00%	7.10%	5.20% 139	6.80% 781	9.70% 578	7.70%
wedical insurance	10tai %	59.10%	49.40%	55.00%	55.30%	60.40%	63.90%	63.80%	65.70%	63.90%	55.90%	27.60%	58.80%	47.90%	60.10%	62.00%	53.80%
Car	Total	532	4	14	27	76	99	100	126	52	31	3	5	59	185	286	2
	%	20.90%	2.30%	3.10%	7.10%	23.30%	30.30%	34.10%	41.60%	31.30%	33.30%	10.30%	5.90%	20.30%	14.20%	30.70%	15.40%
Loans	Total	111	15	32	16	10	11	10	11	4	2		8	5	72	33	1
	%	4.40%	8.60%	7.00%	4.20%	3.10%	3.40%	3.40%	3.60%	2.40%	2.20%		9.40%	1.70%	5.50%	3.50%	7.70%
IChemE membership fees	Total	1860	139	359	287	248	243	206	206	105	55	12	62	180	1015	658	7
	%	73.00%	79.90%	78.70%	75.50%	76.10%	74.30%	70.30%	68.00%	63.30%	59.10%	41.40%	72.90%	62.10%	78.10%	70.60%	53.80%
Other professional membership fees	Total %	332 13.00%	32 18.40%	38 8.30%	33 8.70%	41 12.60%	39 11.90%	47 16.00%	54 17.80%	30 18.10%	13 14.00%	5 17.20%	16 18.80%	38 13.10%	161 12.40%	130 13.90%	23.10%
Childcare	Total	201	8	25	46	59	38	15	9	1			7	23	107	70	1
	%	7.90%	4.60%	5.50%	12.10%	18.10%	11.60%	5.10%	3.00%	0.60%			8.20%	7.90%	8.20%	7.50%	7.70%
None other benefits	Total	250	14	39	36	32	28	32	30	15	14	10	9	54	102	94	
	%	9.80%	8.00%	8.60%	9.50%	9.80%	8.60%	10.90%	9.90%	9.00%	15.10%	34.50%	10.60%	18.60%	7.90%	10.10%	
Other benefits	Total %	199 7.80%	14 8.00%	33 7.20%	30 7.90%	23 7.10%	25 7.60%	27 9.20%	26 8.60%	14 8.40%	5.40%	6.90%	8.20%	19 6.60%	104 8.00%	75 8.00%	7.70%

SECTION A

TABLE 4: SALARY OR SELF EMPLOYED EARNINGS BY GRADE AND SEX

		Total					Age	Band					2013		Highest Q	ualification	
		Total	Under 25	25-29	30-34	35-39	40-44	45-49	50-54	55-59	60-64	Over 65	Graduate	Doctor	Master	Bachelor	Non-Grad
Corporate Members	Total	1391		65	167	194	236	232	257	133	83	24	3	154	586	643	1
	Mean	86,179		55,952	61,140	81,815	86,946	88,782	98,058	101,964	94,791	97,840	99,700	80,990	82,357	90,918	69,000
	Median	70,000		49,000	57,000	66,250	69,500	77,935	83,897	91,000	81,970	74,893	90,000	66,000	67,955	75,000	69,000
	1st Decile	45,000		40,000	40,000	45,076	44,000	49,590	54,000	52,000	41,500	45,000	54,100	41,000	43,061	48,000	69,000
	9th Decile	135,000		79,200	84,270	120,000	130,000	135,000	155,000	150,000	157,500	160,000	155,000	123,000	130,920	140,000	69,000
Non-Corporate Members	s Total	1156	174	391	213	132	91	61	46	33	10	5	82	136	713	289	12
	Mean	49,189	30,848	38,905	50,288	59,281	64,592	67,624	77,916	82,542	99,556	75,644	28,497	51,266	44,428	59,316	64,889
	Median	40,306	30,000	37,000	41,397	52,000	55,360	57,500	73,267	79,000	91,500	58,788	29,500	45,000	37,500	50,000	61,500
	1st Decile	28,000	25,000	28,000	29,850	36,500	36,496	37,000	33,317	42,000	30,000	5,000	19,620	31,200	27,500	28,800	17,000
	9th Decile	80,000	38,000	50,000	64,500	95,000	103,000	115,000	130,000	133,320	162,500	180,000	36,000	78,240	65,000	100,000	120,000
MEN	Total	2095	128	349	267	259	270	253	286	164	91	28	62	231	1024	818	11
	Mean	73,822	31,296	41,886	58,122	76,895	85,475	87,576	96,204	98,482	96,256	94,288	32,433	72,657	65,815	84,158	70,667
	Median	60,000	30,078	38,690	48,600	65,000	70,000	76,750	81,000	87,000	90,000	70,000	29,500	57,939	50,350	70,000	69,000
	1st Decile	32,000	26,000	28,000	33,000	40,856	45,000	48,000	52,000	52,000	40,000	42,020	24,000	37,000	30,000	39,000	38,000
	9th Decile	125,000	38,000	55,850	80,000	112,000	125,000	139,000	150,000	150,000	162,500	180,000	37,500	116,000	110,000	135,000	120,000
WOMEN	Total	452	46	107	113	67	57	40	17	2	2	1	23	59	275	114	2
	Mean	49,288	29,619	39,898	47,946	56,563	56,963	64,039	76,018	64,562	52,500		28,028	46,010	45,863	59,316	17,000
	Median	43,000	30,000	38,100	43,500	49,105	52,000	62,090	62,000	64,562	52,500		29,500	42,000	40,960	53,000	17,000
	1st Decile	29,400	17,000	29,500	31,000	36,000	30,000	40,000	22,000	64,562	46,000		13,250	30,000	27,500	35,000	17,000
	9th Decile	75,000	38,000	50,000	67,000	80,500	97,000	95,000	145,000	64,562	59,000		36,000	67,000	70,000	95,000	17,000

# SECTION A TABLE 5 : SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - HIGHEST QUALIFICATION

		Total					Age	Band					2013		Highest Q	ualification	
		Iolai	Under 25	25-29	30-34	35-39	40-44	45-49	50-54	55-59	60-64	Over 65	Graduate	Doctor	Master	Bachelor	Non-Grad
Doctorate	Total	290		10	58	52	58	30	43	19	11	9	6	290			
	Mean	67,229		37,586	46,064	56,925	64,760	70,354	88,707	76,136	115,333	121,000	55,604	67,229			
	Median	55,000		37,634	40,000	49,052	55,000	62,500	68,250	76,000	80,000	105,500	36,000	55,000			
	1st Decile	34,000		31,375	31,200	36,500	42,000	28,200	45,000	40,013	37,244	55,000	30,424	34,000			
	9th Decile	107,796		42,500	61,737	78,000	106,000	116,000	123,000	110,000	174,921	250,000	155,000	107,796			
Master's degree	Total	1299	154	397	235	162	121	75	92	31	23	9	72		1299		
	Mean	61,626	31,175	41,725	58,299	73,361	86,163	94,489	105,489	86,754	94,523	79,572	29,697		61,626		
	Median	48,000	30,200	38,845	49,882	65,000	72,250	85,000	85,250	73,000	93,750	59,500	29,500		48,000		
	1st Decile	29,213	25,000	28,550	32,552	40,000	42,000	53,000	54,050	55,000	53,000	2,500	19,620		29,213		
	9th Decile	103,000	38,000	54,150	80,000	107,000	135,000	145,000	177,000	150,000	145,271	300,054	36,000		103,000		
Bachelor's degree	Total	932	16	48	86	111	146	183	163	112	58	9	7			932	
	Mean	81,098	28,613	39,880	51,955	78,874	82,275	82,601	90,989	105,580	92,043	85,329	24,286			81,098	
	Median	66,230	28,800	35,000	46,000	62,647	64,000	73,000	81,000	92,000	80,000	83,278	25,000			66,230	
	1st Decile	38,000	20,500	26,000	31,488	43,000	43,000	48,500	51,500	52,000	35,000	5,000	2,000			38,000	
	9th Decile	130,000	37,500	57,220	72,000	120,000	120,000	130,000	140,090	180,000	162,500	160,000	41,000			130,000	
Non-Graduate	Total	13	1				2	3	2	3		2					13
	Mean	65,300	17,000				65,250	71,167	69,000	76,500		70,000					65,300
	Median	65,250	17,000				65,250	47,500	69,000	76,500		70,000					65,250
	1st Decile	27,500	17,000				61,500	46,000	69,000	38,000		70,000					27,500
	9th Decile	92,500	17,000				69,000	120,000	69,000	115,000		70,000					92,500

TABLE 6: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - CHARTERED MEMBERS OR FELLOWS

IABLE 6 : SALAR								Band					2013		Highest Q	ualification	
		Total	Under 25	25-29	30-34	35-39	40-44	45-49	50-54	55-59	60-64	Over 65	Graduate	Doctor	Master	Bachelor	Non-Grad
orporate - Engineering	Total	1				1									1		
echnician	Mean	85,000				85,000									85,000		
	Median	85,000				85,000									85,000		
	1st Decile	85,000				85,000									85,000		
	9th Decile	85,000				85,000									85,000		
	Total																
aining/ Engineer in aining/Post Doctoral	Mean																
allilig/Fost Doctoral	Median																
	1st Decile																
	9th Decile																
Corporate -	Total	104		35	36	13	7	6	5	1	1			10	76	18	
Engineer/Supervised eam member/Lecturer	Mean	52,016		55,617	52,228	47,856	43,667	52,545	39,500	47,018	90,000			35,866	52,878	56,597	
cam memben/Lecturer	Median	49,250		49,000	50,000	48,800	43,500	49,250	43,500	47,018	90,000			37,500	50,000	49,250	
	1st Decile	36,000		40,000	36,000	40,000	36,000	36,000	21,000	47,018	90,000			21,000	39,000	36,000	
	9th Decile	66,038		79,200	65,077	60,000	55,000	75,000	61,000	47,018	90,000			50,000	67,000	90,000	
Corporate - Senior	Total	379		24	82	62	57	65	47	22	17	3	1	48	176	155	
engineer/Senior lecturer	Mean	67,739		59,609	61,289	78,301	62,687	74,411	70,474	68,442	57,341	58,500	54,100	59,491	66,851	71,173	
	Median	60,000		50,712	57,000	63,000	56,646	65,500	63,000	62,520	53,400	58,500	54,100	55,000	60,400	59,000	
	1st Decile	43,000		43,000	42,000	40,000	40,500	46,490	51,500	48,000	37,000	55,000	54,100	41,508	43,000	45,500	
	9th Decile	100,000		100,000	84,270	104,876	100,000	102,000	108,000	110,000	91,000	62,000	54,100	85,000	100,000	98,500	
Corporate - Project	Total	437		4	29	71	93	77	87	46	24	6	1	48	159	230	
manager/Site manager/Professor/Asso	Mean	86,107		42,250	73,572	82,867	85,219	85,004	89,578	89,643	96,112	124,176	90,000	85,078	90,306	83,438	
ciate professor/Principal	Median	75,000		43,500	70,000	67,955	73,500	75,000	79,049	85,000	83,541	83,000	90,000	69,630	75,000	75,500	
process engineer	1st Decile	49,150		37,000	40,000	50,000	44,100	51,000	53,000	55,000	48,930	57,000	90,000	47,805	50,000	49,590	
	9th Decile	125,000		45,000	103,000	120,000	130,000	130,000	124,000	126,000	170,000	300,054	90,000	110,000	130,000	126,000	
Corporate - Senior	Total	300			11	30	60	65	82	30	18	4	1	36	109	154	
nanager/Director/Dean/ Head of department	Mean	114,878			59,768	96,407	121,453	107,868	114,115	141,142	144,947	80,171	155,000	105,590	110,111	120,767	69,00
icad or department	Median	98,000			58,190	90,000	87,500	103,000	99,000	118,000	120,000	74,332	155,000	87,000	99,000	99,500	69,00
	1st Decile	60,000			45,150	55,000	55,000	68,000	65,000	76,000	90,000	42,020	155,000	62,000	62,380	57,000	69,00
	9th Decile	179,000			75,750	150,000	213,475	152,000	179,000	222,770	270,510	130,000	155,000	150,000	175,000	186,000	69,00
Corporate -	Total	19					4	3	4	4	4			1	8	10	
Chairman/Managing lirector/Chief	Mean	158,936					80,250	217,667	217,250	172,667	124,960			199,842	161,875	151,778	
xecutive/Vice	Median	137,500					65,500	185,000	190,000	180,000	112,500			199,842	122,500	130,000	
hancellor	1st Decile	64,000					45,000	150,000	70,000	120,000	75,000			199,842	64,000	45,000	
	9th Decile	318,000					145,000	318,000	419,000	218,000	199,842			199,842	419,000	318,000	
Corporate - Consultant	Total	94		2	3	8	9	7	23	19	14	9		6	39	49	
	Mean	88,272		45,000	68,000	113,440	75,778	83,000	105,826	97,389	61,717	70,985		83,898	87,622	89,228	
	Median	76,500		45,000	68,000	109,000	70,000	80,000	90,000	91,000	68,115	65,000		90,000	74,000	87,500	
	1st Decile	40,000		40,000	62,000	50,000	43,000	35,000	40,000	50,000	30,000	2,500		28,489	40,000	43,000	
	9th Decile	146,500		50,000	74,000	170,000	130,000	150,000	170,000	150,000	93,314	143,000		170,000	160,000	143,000	

SECTION A
TABLE 7: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - ASSOCIATES

		<b>+</b>					Age	Band					2013		Highest Q	ualification	
		Total	Under 25	25-29	30-34	35-39	40-44	45-49	50-54	55-59	60-64	Over 65	Graduate	Doctor	Master	Bachelor	Non-Grad
Associate - Engineering	Total	5		3	2										2	3	
echnician	Mean	30,220		33,133	25,850										25,000	33,700	
	Median	26,000		27,400	25,850										25,000	27,400	
	1st Decile	24,000		24,000	25,700										24,000	25,700	
	9th Decile	48,000		48,000	26,000										26,000	48,000	
Associate - Graduate in	Total	227	113	94	14	4	2						59	12	195	20	
training/ Engineer in training/Post Doctoral	Mean	31,392	30,116	32,993	31,345	31,250	30,424						27,630	35,324	31,610	27,418	
training/1 ost Doctoral	Median	30,500	30,000	32,500	31,200	36,500	30,424						29,000	35,000	31,000	28,150	
	1st Decile	25,000	25,000	24,000	27,000	14,000	30,424						13,250	30,812	25,000	22,750	
	9th Decile	40,000	37,100	44,590	38,000	38,000	30,424						33,600	38,134	40,500	31,830	
Associate -	Total	351	45	194	71	26	7	5	2	1			17	35	256	60	
Engineer/Supervised team member/Lecturer	Mean	42,638	33,428	40,380	52,935	44,952	49,971	40,780	32,000	56,000			33,293	38,815	43,597	40,747	
team member/Lecturer	Median	37,256	32,000	38,000	39,000	41,000	42,000	38,000	32,000	56,000			32,000	37,000	37,000	38,367	
	1st Decile	29,000	27,500	29,400	29,000	32,200	35,000	31,000	29,000	56,000			26,500	30,509	28,800	28,000	
	9th Decile	50,000	40,000	49,000	55,000	60,000	100,000	53,000	35,000	56,000			44,900	47,500	48,500	56,000	
Associate - Senior	Total	220		44	75	38	36	7	11	7	2			32	109	79	
engineer/Senior lecturer	Mean	54,522		44,201	49,849	60,151	60,686	50,042	69,136	81,240	60,000			52,392	51,143	60,117	
	Median	49,258		42,000	46,500	51,000	54,000	48,875	77,000	75,000	60,000			51,000	46,500	51,750	
	1st Decile	37,500		36,000	36,000	38,500	39,600	45,000	43,500	52,000	60,000			40,000	36,000	38,000	
	9th Decile	80,500		56,500	64,000	95,000	93,000	59,000	96,000	133,320	60,000			65,000	65,000	95,000	
Associate - Project	Total	109		10	13	32	16	20	8	7	2	1		21	33	55	
manager/Site	Mean	66,952		41,440	60,908	62,550	70,914	65,365	66,027	97,000	143,250	180,000		59,180	67,225	69,664	
manager/Professor/Asso ciate professor/Principal	Median	61,000		38,500	49,800	59,985	63,250	65,000	63,500	81,500	143,250	180,000		54,250	62,000	63,250	
process engineer	1st Decile	40,000		25,500	40,000	44,475	48,500	48,858	53,500	62,000	124,000	180,000		37,750	37,000	47,000	
	9th Decile	95,000		51,000	80,000	85,000	110,000	78,500	90,000	150,000	162,500	180,000		73,500	95,000	95,000	
Associate - Senior	Total	52		2	2	7	12	10	10	8	1			4	23	23	2
manager/Director/Dean/	Mean	90,378		50,000	44,500	93,143	78,417	94,540	112,087	95,646	91,500			93,567	83,684	94,299	117,500
Head of department	Median	85,000		50,000	44,500	87,000	78,500	103,850	95,000	80,000	91,500			95,000	85,000	80,000	117,500
	1st Decile	50,000		50,000	43,000	60,000	53,000	52,850	63,500	60,150	91,500			55,700	50,000	50,000	115,000
	9th Decile	140,000		50,000	46,000	140,000	103,000	123,500	145,000	140,000	91,500			130,000	110,000	140,000	120,000
Associate -	Total	3						2			1			1		2	
Chairman/Managing	Mean	162,500						195,000			130,000					162,500	1
director/Chief executive/Vice	Median	162.500						195.000			130.000					162,500	<b>.</b>
chancellor	1st Decile	130,000						195,000			130,000					130,000	
	9th Decile	195,000						195,000			130.000					195,000	
Associate - Consultant	Total	51	5	13	8	8	4	4	3	2	2	2	1	7	29	15	
	Mean	63.058	34.750	37.488	68.800	66,160	94.250	104.833	115.655	60.500	89.000	26.288	32.000	90.290	47.351	81.682	
	Median	43,500	34,500	34,000	57,578	43,500	73,500	94,500	86,500	60,500	89,000	26,288	32,000	82,370	36,700	74,500	
	1st Decile	26,000	26,500	27,500	26,000	17,500	50,000	40,000	77,000	26,000	30,000	5,000	32,000	50,000	26,000	26,000	
	9th Decile	155,757	43,500	55,850	180,000	155,757	180,000	180,000	183,465	95,000	148,000	47,577	32,000	180,000	62,000	180,000	
	Out Decine	100,707	40,000	00,000	100,000	100,707	100,000	100,000	100,400	55,000	140,000	47,077	52,000	100,000	02,000	100,000	

SECTION A
TABLE 8: MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY INDUSTRY SECTOR

		Total					Age	Band					2013		Highest Q	ualification	
		Iotai	Under 25	25-29	30-34	35-39	40-44	45-49	50-54	55-59	60-64	Over 65	Graduate	Doctor	Master	Bachelor	Non-Grad
Biochemical engineering	Total £	34 55,000	2	2 31,422	9 40,500	4 60,500	5 50,000	2 116,500	4 80,000	77,000	1 102,000	5,000	1	20 69,630	8 34,000	6 46,500	
Chemical and allied products	Total £	277 54,000	20 30,000	30 36,612	32 42,000	36 51,500	50 63,500	42 64,000	41 66,000	17 68,500	9 80,400		10 30,250	27 52,500	126 46,500	122 61,000	46,750
Consultancy	Total £	244 50,000	24 32,000	53 35,000	49 53,050	22 59,600	24 58,000	18 82,762	24 86,750	16 67,000	11 50,000	3 43,510	7 30,250	24 61,737	139 42,020	81 55,500	
Contracting	Total £	181 69,000	8 31,000	17 41,500	31 52,770	22 68,000	29 75,000	18 82,575	26 90,000	17 110,000	11 94,000	57,000	4 30,250	10 63,000	99 61,900	71 90,000	69,000
Education/Universities	Total £	55 45,000		2 25,000	13 33,500	5 42,250	7 51,750	8 63,500	10 52,780	51,000	3 46,000	70,500	1 31,200	44 46,400	6 22,200	5 35,000	
Food and drink	Total £	96 51,000	7 27,500	22 34,400	11 46,000	8 47,000	19 54,520	14 66,000	10 64,500	79,000			5 28,421	10 45,000	48 40,500	38 58,000	
Health, safety and environment	Total £	51 55,000	1 30,000	33,000	4 36,000	59,000	6 82,576	10 50,000	9 57,184	73,758	5 45,500		1 21,000	6 45,500	17 49,000	28 62,515	
Mining and minerals	Total £	23 56,000	1 29,000	26,000	4 41,000	5 80,000	100,000	50,500	3 140,000	1 141,000			1 54,100	94,120	11 45,000	10 86,500	
Oil and gas exploration and production	Total £	530 71,000	39 34,400	126 44,545	83 66,110	79 90,000	53 95,000	51 120,000	45 121,463	30 125,000	17 142,636	7 103,500	20 32,000	31 79,000	319 60,000	179 100,000	1 120,000
Oil refining	Total £	149 70,000	9 34,162	34 42,000	11 51,400	17 75,880	17 73,750	20 90,730	22 103,500	11 101,500	6 111,000	102,500	29,000	5 57,000	88 50,570	56 87,024	
Paper and packaging	Total £	11 45,000	2 33,150		1 37,200		45,000	2 42,808	2 82,500	1 65,000					65,000	8 44,500	
Petrochemicals	Total £	148 60,000	11 31,500	39 42,000	13 49,932	16 65,750	15 78,500	24 78,870	13 81,450	13 97,532	4 62,750		29,000	12 60,860	77 47,250	58 77,000	1 115,000
Pharmaceuticals and toiletries	Total £	145 51,000	7 28,106	25 31,700	23 41,000	20 55,000	20 62,000	24 68,150	17 80,000	53,500	2 82,500		5 26,750	27 56,823	66 43,000	51 58,000	1
Plastics	Total £	16 53,000	27,850	4 32,700	2 57,200	65,000	55,000	4 71,942	98,000		99,000		1 27,700		8 32,700	8 61,200	
Power generation – fossil fuels	Total £	36 55,059	1 35,000	2 31,500	10 39,827	56,000	5 84,000	1 66,000	97,500	65,041	1 55,118	1 62,000		4 62,000	18 54,500	14 54,059	
Power generation – nuclear decommissioning	Total £	99 54,500	10 28,000	13 34,200	15 44,000	13 57,858	14 60,300	7 58,538	17 70,000	59,039	68,500	1 91,663	27,000	8 48,750	51 43,000	39 65,026	17,000
Power generation – nuclear generation	Total £	38 54,000	1 11,500	11 39,000	7 43,000	7 80,000	75,000	3 63,000	5 78,000	66,250	1 60,000		1 11,500	6 54,750	51,500	10 54,000	
Power generation – renewables	Total £	23 42,000	30,000	37,000	6 42,980	2 40,500	51,750	1 56,000	62,000			70,000	30,000	3 37,860	13 41,000	5 50,000	65,750
Process plant and equipment	Total £	58 47,788	4 28,500	12 33,050	12 49,800	6 39,100	6 48,000	9 57,100	65,000	90,000	1 63,115	1 47,577	2 29,578	6 41,000	26 38,100	26 57,090	
Water	Total £	93 44,000	4 28,282	14 29,500	13 36,189	20 49,950	16 48,000	52,000	12 54,126	63,075	66,230	1 300,054	28,564	14 38,700	47 39,000	32 51,128	
Waste Management	Total £	21 58,000		6 40,800	2 38,800		53,000	70,000	58,000	50,000	59,000	80,000		5 66,767	9 40,400	55,500	38,000
Other	Total £	167 51,564	13 26,250	27 32,000	22 37,500	21 49,105	23 70,000	17 52,000	23 95,000	9 61,000	9 95,000	125,000	5 25,000	23 50,000	82 42,794	61 57,000	69,000

SECTION A
TABLE 9: MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY TYPE OF WORK

		Total					Age	Band					2013		Highest Q	ualification	
		Iotai	Under 25	25-29	30-34	35-39	40-44	45-49	50-54	55-59	60-64	Over 65	Graduate	Doctor	Master	Bachelor	Non-Grad
Construction and installation	Total £	84 58,500	26,250	12 39,250	9 52,000	14 53,900	13 68,000	70,000	13 65,000	92,500	35,500	187,500	28,250	125,000	52,000	46 60,150	2 88,250
Design	Total £	947 54,000	85 30,500	218 38,500	168 50,000	119 60,344	117 68,500	78 73,500	74 84,500	44 102,519	94,500	11 65,000	36 29,500	61 55,500	570 46,000	315 70,000	1 69,000
Education and training	Total £	36 51,030	1 33,200	1 37,000	5 34,000	46,400	55,000	62,000	52,780	76,000	46,000	70,500	1 33,200	28 54,250	37,000	5 46,000	
Finance/financial services	Total £	24 125,000	30,000	1 26,000	1 45,000	60,000	145,500	120,000	113,500	140,000			30,000	1 151,000	7 140,000	16 117,500	
General administration/managen ent services	Total <sup>n</sup> £	318 64,000	21 32,000	43 36,000	31 52,000	48 66,000	75,000	40 72,500	46 80,000	30 86,800	74,500	80,000	15 30,750	25 62,000	177 60,000	116 70,500	
Manufacture and production	Total £	540 56,000	30 31,950	106 40,850	80 47,025	58 65,000	60,000	85 75,000	72 97,000	34 94,766	,	2 36,250	12 31,000	37 56,646	274 47,994	225 66,834	4 69,500
Marketing and sales	Total £	60 66,000		42,500	6 40,000	9 86,000	61,250	10 81,000	13 84,000	67,500	84,050	55,288		51,902	20 85,000	34 66,000	
Research and development	Total £	230 45,000	27,700	35 32,232	52 38,000	48,000	34 54,500	67,500	27 65,000	17 65,000	52,000	62,000	27,850	94 48,000	86 38,810	49 55,072	1
Other	Total £	256 60,000	19 28,564	31 39,000	21 44,994	32 61,208	31 60,100	75,000	43 79,000	19 59,520	77,500	4 136,500	9 29,000	32 55,000	113 55,000	108 66,643	3 46,000



# Section B

Classified by membership grade, class of employment and level of responsibility

SECTION B
TABLE 1 : EMPLOYMENT STATUS

	Total Chartered Asses C								Lev	vel of Responsibi	lity				Men	Women
		Iotal	Chartered	Assoc	Other	Technician	Graduate	Engineer	Sen Eng	Proj Mgr	Sen Mgr	MD/CEO	Consult	Other	Men	vvomen
Total	Total	2547	1391	1070	86	11	234	481	615	556	360	25	152	70	2095	452
	%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Salary - FT	Total	2412	1291	1039	82	11	234	469	594	534	353	25	127	65	2009	403
	%	94.70%	92.80%	97.10%	95.30%	100.00%	100.00%	97.50%	96.60%	96.00%	98.10%	100.00%	83.60%	92.90%	95.90%	89.20%
Salary - PT	Total	77	64	12	1			9	17	20	4		23	4	35	42
	%	3.00%	4.60%	1.10%	1.20%			1.90%	2.80%	3.60%	1.10%		15.10%	5.70%	1.70%	9.30%

SECTION B
TABLE 2 : CURRENT ANNUAL SALARY OR SELF EMPLOYED EARNINGS

TABLE 2 . CORRE			Member Grade					Le	vel of Responsib	ility					
	Total	Chartered	Assoc	Other	Technician	Graduate	Engineer	Sen Eng	Proj Mgr	Sen Mgr	MD/CEO	Consult	Other	Men	Women
Total	2547	1391	1070	86	11	234	481	615	556	360	25	152	70	2095	452
<£16K	15	3	11	1		8	1	2	2 1			2	1	9	(
>=£16K	3	1	1	1	1							1	1	1	2
>=£18K	1			1		1								1	
>=£19K	1			1		1								1	
>=£20K	2		2			2								1	
>=£21K	5	3	2			1	2	2	2					2	:
>=£22K	6	2	4			2	2	1	1					4	:
>=£23K	8	1	7			5	3							4	
>=£24K	6		5	1	1	3	1					1		4	
>=£25K	17	1	15	1	1	8	6	1	1					13	4
>=£26K	21		19	2	1	9	4		1			4	2	17	4
>=£27K	16		16		1	11	2					1	1	11	
>=£28K	45	2	42	1		24	16	2	2			1	2	40	Ę
>=£29K	33		31	2		19	12	1				1		25	8
>=£30K	51	7	44			20	24	2	. 1			4		40	11
>=£31K	36	1	33	2		17	15	1	1			1	1	21	15
>=£32K	50	3	42	5		14	23	3	3	1		4	2	37	13
>=£33K	34	2	32			12	14	4				1	3	24	10
>=£34K	27	1	22	4	2	8	8	6	6			1	2	17	10
>=£35K	40	6	33	1		7	22	4	4			2	1	30	10
>=£36K	38	8	25	5		7	22	5	5 1			3		21	17
>=£37K	36	7	29			6	18	7	7 3			2		28	
>=£38K	45	3	41	1		12	19	11	3					29	16
>=£39K	29	7	21	1		2	13	10	2				2	23	(
>=£40K	211	66	136	9		13	90	61	26	4		10	7	148	63
>=£45K	184	94	79	11	1	8	50	84	26	7	1	5	2	144	40
>=£50K	164	90	69	5		2	29	71	34	12		10	6	135	29
>=£55K	154	109	43	2			20	70	41	14		4	5	127	2
>=£60K	151	111	36	4			11	50	60	15	1	8	6	124	2
>=£65K	124	103	19	2			5	44	47	18	1	5	4	108	16
>=£70K	88	71	13	4			4	21	36	15	2	9	1	76	12
>=£75K	93	67	25	1			5	22	37	19	1	8	1	85	3
>=£80K	75	59	13	3			1	16	33	19		5	1	67	3
>=£85K	63	50	12	1	1		1	12	24	22		2	1	60	
>=£90K	77	59	15	3			2	14	25	26		10		75	2
>=£95K	60	46	13	1			1	13	3 22	19		5		51	
>=£100K	47	40	6	1			1	8	13	20	1	4		45	
>=£105K	26	24		1				7	9	7	1	2		25	
>=£110K	33	28	3	2			2	3	13	11	1	3		31	
>=£115K	16	14						6	1	8		1		16	
>=£120K	43	37	6				1	8	16	13	1	1	3	41	- 2
12UK	43	37	Ь				1	8	16	13	1	1	3	41	

SECTION B

TABLE 2 : CURRENT ANNUAL SALARY OR SELF EMPLOYED EARNINGS	Cont'd

	Total		Member Grade	1				Le	vel of Responsib	ility				Men	Women
	IOlai	Chartered	Assoc	Other	Technician	Graduate	Engineer	Sen Eng	Proj Mgr	Sen Mgr	MD/CEO	Consult	Other	Wen	women
>=£125K	27	23	4	4				2	7	13	1	2	2	24	3
>=£130K	30	26	4	4				3	11	11	2	2	1	30	
>=£135K	9	8	1					1	1	6			1	9	
>=£140K	15	11	4	4			1		1	9		3	1	13	2
>=£145K	13	12	1						1	9	1	1	1	12	1
>=£150K	74	61	13	*			1	6	21	26	5	12	3	71	3
>=£200K	19	18	1					1	5	11	1	1		19	
>=£250K	28	26	2	4			2	1	5	13	3	2	2	28	
Base	2389	1311	998	80	9	222	454	586	537	348	23	144	66	1967	422
Mean	69,488	86,179	49,088	50,458	35,733	31,179	44,795	62,569	81,678	110,423	150,906	78,522	71,142	73,822	49,288
Median	56,000	70,000	40,000	45,250	27,400	30,462	39,974	55,000	70,000	95,000	130,000	70,000	54,760	60,000	43,000
1st Decile	31,000	45,000	28,000	27,250	17,000	24,500	29,500	39,663	45,000	57,000	67,000	30,000	28,296	32,000	29,400
9th Decile	120,000	135,000	80,000	84,500	85,000	40,000	57,119	95,000	124,000	160,000	250,000	150,000	140,000	125,000	75,000

SECTION B
TABLE 3: BENEFITS IN KIND FOR SALARIED EMPLOYEES

TABLE 3 . BENEF				Member Grade					Lev	el of Responsib	oility					
		Total	Chartered	Assoc	Other	Technician	Graduate	Engineer	Sen Eng	Proj Mgr	Sen Mgr	MD/CEO	Consult	Other	Men	Women
Total	Total	2547	1391	1070	86	11	234	481	615	556	360	25	152	70	2095	452
	%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Company final	Total	1022	577	417	28	3	95	222	250	235	140	6	37	34	830	192
salary/defined benefit pension	%	40.10%	41.50%	39.00%	32.60%	27.30%	40.60%	46.20%	40.70%	42.30%		24.00%	24.30%	48.60%	39.60%	42.50%
Company money	Total	1022	581	409	32	4	87	170	250	244	177	11	60	19	845	177
purchase pension	%	40.10%	41.80%	38.20%	37.20%	36.40%	37.20%	35.30%	40.70%	43.90%	49.20%	44.00%	39.50%	27.10%	40.30%	39.20%
Non contributory pension	Total	96	40	51	5	1	8	20	27	13	13	1	10	3	78	18
	%	3.80%	2.90%	4.80%	5.80%	9.10%	3.40%	4.20%	4.40%	2.30%	3.60%	4.00%	6.60%	4.30%	3.70%	4.00%
Superannuation	Total	34	-	25	2		10	7	5	6	3		2	1	23	11
	%	1.30%	0.50%	2.30%	2.30%		4.30%	1.50%	0.80%	1.10%	0.80%		1.30%	1.40%	1.10%	2.40%
Central Providence Fund	Total %	9 0.40%	0.30%	4 0.40%	1 1.20%		0.40%	0.40%	3 0.50%	0.40%	0.30%				8 0.40%	0.20%
401K savings plan	Total	12	3	9			3	1	2	3	1		1	1	11	1
	%	0.50%	0.20%	0.80%			1.30%	0.20%	0.30%	0.50%	0.30%		0.70%	1.40%	0.50%	0.20%
None pension related	Total	194	99	83	12	1	18	32	49	34	13	5	34	8	172	22
benefits	%	7.60%	7.10%	7.80%	14.00%	9.10%	7.70%	6.70%	8.00%	6.10%	3.60%	20.00%	22.40%	11.40%	8.20%	4.90%
Medical insurance	Total	1505	894	568	43	4	108	251	364	377	283	17	72	29	1248	257
	%	59.10%	64.30%	53.10%	50.00%	36.40%	46.20%	52.20%	59.20%	67.80%	78.60%	68.00%	47.40%	41.40%	59.60%	56.90%
Car	Total	532	419	107	6		5	21	86	186	180	11	28	15	483	49
	%	20.90%	30.10%	10.00%	7.00%		2.10%	4.40%	14.00%	33.50%	50.00%	44.00%	18.40%	21.40%	23.10%	10.80%
Loans	Total	111	58	51	2		20	22	24	20	20		2	3	99	12
	%	4.40%	4.20%	4.80%	2.30%		8.50%	4.60%	3.90%	3.60%	5.60%		1.30%	4.30%	4.70%	2.70%
IChemE membership	Total	1860	1026	778	56	5	184	374	450	415		17	90	47	1508	352
fees	%	73.00%	73.80%	72.70%	65.10%	45.50%	78.60%	77.80%	73.20%	74.60%	77.20%	68.00%	59.20%	67.10%	72.00%	77.90%
Other professional	Total	332	191	128	13	2	35	42	58	75	65	6	33	16	289	43
membership fees	%	13.00%	13.70%	12.00%	15.10%	18.20%	15.00%	8.70%	9.40%	13.50%	18.10%	24.00%	21.70%	22.90%	13.80%	9.50%
Childcare	Total	201	118	79	4		10	38	60	55			9	2	162	39
	%	7.90%	8.50%	7.40%	4.70%		4.30%	7.90%	9.80%	9.90%			5.90%	2.90%	7.70%	8.60%
None other benefits	Total	250	123	115	12	3	24	45	72	49	1	3	30	8	214	36
	%	9.80%	8.80%	10.70%	14.00%	27.30%	10.30%	9.40%	11.70%	8.80%	4.40%	12.00%	19.70%	11.40%	10.20%	8.00%
Other benefits	Total	199	108	84	7	2	17	39	42	34	-	2	16	15	164	35
	%	7.80%	7.80%	7.90%	8.10%	18.20%	7.30%	8.10%	6.80%	6.10%	8.90%	8.00%	10.50%	21.40%	7.80%	7.70%

SECTION B
TABLE 4: SALARY OR SELF EMPLOYED EARNINGS BY GRADE AND SEX

		Total		Member Grade					Lev	el of Responsib	ility				Men	Women
		Iotai	Chartered	Assoc	Other	Technician	Graduate	Engineer	Sen Eng	Proj Mgr	Sen Mgr	MD/CEO	Consult	Other	Wen	women
Corporate Members	Total	1391	1391			1		104	379	437	300	19	94	32	1211	180
	Mean	86,179	86,179			85,000		52,016	67,739	86,107	114,878	158,936	88,272	96,857	90,233	59,333
	Median	70,000	70,000			85,000		49,250	60,000	75,000	98,000	137,500	76,500	65,000	75,000	56,040
	1st Decile	45,000	45,000			85,000		36,000	43,000	49,150	60,000	64,000	40,000	40,000	47,000	36,145
	9th Decile	135,000	135,000			85,000		66,038	100,000	125,000	179,000	318,000	146,500	160,000	145,000	88,000
Non-Corporate Members	Total	1156		1070	86	10	234	377	236	119	60	6	58	38	884	272
	Mean	49,189		49,088	50,458	29,575	31,179	42,756	54,213	65,777	88,598	122,000	62,273	48,366	51,246	42,378
	Median	40,306		40,000	45,250	26,700	30,462	37,500	48,650	61,000	85,000	110,000	44,250	42,000	41,347	38,050
	1st Decile	28,000		28,000	27,250	17,000	24,500	29,000	37,500	39,500	50,000	70,000	26,000	27,000	28,000	27,500
	9th Decile	80,000		80,000	84,500	48,000	40,000	50,000	80,000	94,000	140,000	195,000	148,000	71,534	85,000	61,000
MEN	Total	2095	1211	822	62	9	167	350	489	490	334	25	138	55	2095	
	Mean	73,822	90,233	51,035	53,999	39,800	31,182	46,134	64,770	84,795	111,878	150,906	81,231	77,542	73,822	
	Median	60,000	75,000	41,000	46,400	34,000	30,000	40,000	56,000	74,000	95,000	130,000	72,500	56,000	60,000	
	1st Decile	32,000	47,000	28,000	29,700	24,000	25,000	29,700	40,000	48,930	59,000	67,000	30,000	32,000	32,000	
	9th Decile	125,000	145,000	85,000	91,500	85,000	39,700	56,857	95,000	125,000	172,000	250,000	150,000	147,000	125,000	
WOMEN	Total	452	180	248	24	2	67	131	126	66	26		14	15		452
Mea Med	Mean	49,288	59,333	42,549	40,512	21,500	31,169	41,194	54,110	58,223	91,617		51,231	45,049		49,288
	Median	43,000	56,040	38,100	36,000	21,500	31,000	38,000	49,000	56,600	88,000		42,000	42,000		43,000
	1st Decile	29,400	36,145	28,421	24,000	17,000	23,500	29,400	35,000	40,000	50,000		31,000	27,000		29,400
	9th Decile	75,000	88,000	61,000	54,000	26,000	39,000	57,220	80,000	80,000	145,000		97,000	62,000		75,000

SECTION B
TABLE 5 : SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - HIGHEST QUALIFICATION

		Total		Member Grade					Lev	vel of Responsib	lity				Men	Women
		IOIAI	Chartered	Assoc	Other	Technician	Graduate	Engineer	Sen Eng	Proj Mgr	Sen Mgr	MD/CEO	Consult	Other	ivieri	vvomen
Doctorate	Total	290	154	120	16		12	49	85	72	41	2	15	12	231	59
	Mean	67,229	80,990	50,635	55,566		35,324	39,026	55,908	77,254	104,266	199,842	83,248	68,885	72,657	46,010
	Median	55,000	66,000	44,000	47,200		35,000	37,860	52,000	65,000	90,000	199,842	86,500	42,000	57,939	42,000
	1st Decile	34,000	41,000	31,000	34,000		30,812	30,000	40,000	41,500	61,000	199,842	28,489	31,000	37,000	30,000
	9th Decile	107,796	123,000	78,000	90,000		38,134	49,105	78,600	100,750	150,000	199,842	170,000	125,000	116,000	67,000
Master's degree	Total	1299	586	676	37	5	202	342	293	195	134	9	71	36	1024	275
	Mean	61,626	82,357	44,319	46,400	40,700	31,355	45,567	60,615	85,433	105,141	156,111	70,455	55,542	65,815	45,863
	Median	48,000	67,955	37,500	40,000	34,000	30,750	39,974	55,000	72,000	95,000	110,000	57,000	49,525	50,350	40,960
	1st Decile	29,213	43,061	27,500	26,000	24,000	24,000	29,400	38,000	42,500	60,000	64,000	29,000	26,500	30,000	27,500
	9th Decile	103,000	130,920	62,000	80,005	85,000	40,000	56,857	95,000	125,000	160,000	419,000	150,000	120,000	110,000	70,000
Bachelor's degree	Total	932	643	266	23	4	20	88	237	288	180	13	66	21	818	114
	Mean	81,098	90,918	59,831	53,393	33,700	27,418	44,880	67,309	80,409	116,425	149,667	86,007	97,582	84,158	59,316
	Median	66,230	75,000	50,000	46,500	27,400	28,150	40,000	57,200	72,500	95,756	130,000	78,000	67,000	70,000	53,000
	1st Decile	38,000	48,000	28,650	32,000	25,700	22,750	29,000	40,000	48,000	55,145	75,000	32,000	40,000	39,000	35,000
	9th Decile	130,000	140,000	100,000	92,000	48,000	31,830	62,000	96,000	125,000	185,000	218,000	148,000	155,000	135,000	95,000
Non-Graduate	Total	13	1	3	9	2		2		1	5	1		1	11	2
	Mean	65,300	69,000	117,500	49,857	17,000		46,750		38,000	86,900	70,000			70,667	17,000
	Median	65,250	69,000	117,500	47,500	17,000		46,750		38,000	69,000	70,000			69,000	17,000
	1st Decile	27,500	69,000	115,000	17,000	17,000		46,000		38,000	61,500	70,000			38,000	17,000
	9th Decile	92,500	69,000	120,000	70,000	17,000		47,500		38,000	120,000	70,000			120,000	17,000

SECTION B
TABLE 6 : SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - CHARTERED MEMBERS OR FELLOWS

		<b>+</b>		Member Grade					Lev	el of Responsib	ility					14/
		Total	Chartered	Assoc	Other	Technician	Graduate	Engineer	Sen Eng	Proj Mgr	Sen Mgr	MD/CEO	Consult	Other	Men	Women
	Total	1	1			1									1	
technician	Mean	85,000	85,000			85,000									85,000	
	Median	85,000	85,000			85,000									85,000	
	1st Decile	85,000	85,000			85,000									85,000	
	9th Decile	85,000	85,000			85,000									85,000	
Corporate - Graduate in	Total															
training/ Engineer in training/Post Doctoral	Mean															
a anning i oot bootora	Median															
	1st Decile															
	9th Decile															
Corporate -	Total	104	104					104							68	36
Engineer/Supervised team member/Lecturer	Mean	52,016	52,016					52,016							52,916	50,344
	Median	49,250	49,250					49,250							49,900	47,500
	1st Decile	36,000	36,000					36,000							37,500	35,000
	9th Decile	66,038	66,038					66,038							71,000	67,000
Corporate - Senior	Total	379	379						379						312	67
engineer/Senior lecturer	Mean	67,739	67,739						67,739						70,507	55,089
	Median	60,000	60,000						60,000						61,000	55,000
	1st Decile	43,000	43,000						43,000						45,500	35,000
	9th Decile	100,000	100,000						100,000						105,000	75,000
Corporate - Project	Total	437	437							437					389	48
manager/Site manager/Professor/Asso	Mean	86,107	86,107							86,107					89,413	59,226
ciate professor/Principal	Median	75,000	75,000							75,000					77,500	58,550
process engineer	1st Decile	49,150	49,150							49,150					52,000	38,800
	9th Decile	125,000	125,000							125,000					130,000	80,000
Corporate - Senior	Total	300	300								300				282	18
manager/Director/Dean/ Head of department	Mean	114,878	114,878								114,878				115,790	100,296
	Median	98,000	98,000								98,000				98,000	95,000
	1st Decile	60,000	60,000								60,000				60,000	61,000
	9th Decile	179,000	179,000								179,000				185,000	150,000
Corporate -	Total	19	19									19			19	
Chairman/Managing director/Chief	Mean	158,936	158,936									158,936			158,936	
executive/Vice	Median	137,500	137,500									137,500			137,500	
chancellor	1st Decile	64,000	64,000									64,000			64,000	
	9th Decile	318,000	318,000									318,000			318,000	
Corporate - Consultant	Total	94	94										94		91	3
	Mean	88,272	88,272										88,272		89,235	60,333
	Median	76,500	76,500										76,500		79,000	60,000
	1st Decile	40,000	40,000										40,000		40,000	51,000
	9th Decile	146,500	146,500										146,500		150,000	70,000

TABLE 7 : SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - ASSOCIATES

				Member Grade					Lev	el of Responsib	ility					
		Total	Chartered	Assoc	Other	Technician	Graduate	Engineer	Sen Eng	Proj Mgr	Sen Mgr	MD/CEO	Consult	Other	Men	Women
Associate - Engineering	Total	5		5		5									4	
echnician	Mean	30,220		30,220		30,220									31,275	26,000
	Median	26,000		26,000		26,000									26,550	26,000
	1st Decile	24,000		24,000		24,000									24,000	26,000
	9th Decile	48,000		48,000		48,000									48,000	26,000
Associate - Graduate in	Total	227	1	227			227								164	63
training/ Engineer in training/Post Doctoral	Mean	31,392		31,392			31,392								31,373	31,445
training/Fost Doctoral	Median	30,500		30,500			30,500								30,000	31,000
	1st Decile	25,000		25,000			25,000								25,000	23,500
	9th Decile	40,000		40,000			40,000								40,000	40,500
Associate -	Total	351		351				351							264	87
Engineer/Supervised team member/Lecturer	Mean	42,638		42,638				42,638							44,555	36,769
team member/Lecturer	Median	37,256		37,256				37,256							38,000	36,132
	1st Decile	29,000		29,000				29,000							29,000	28,500
	9th Decile	50,000		50,000				50,000							50,800	45,000
Associate - Senior	Total	220		220					220						164	56
engineer/Senior lecturer	Mean	54,522		54,522					54,522						54,862	53,527
	Median	49,258		49,258					49,258						50,000	46,000
	1st Decile	37,500		37,500					37,500						37,700	35,000
	9th Decile	80,500		80,500					80,500						80,000	80,500
Associate - Project	Total	109		109						109					92	17
manager/Site manager/Professor/Asso	Mean	66,952		66,952						66,952					68,816	56,353
ciate professor/Principal	Median	61,000		61,000						61,000					62,000	53,000
process engineer	1st Decile	40,000		40,000						40,000					41,000	40,000
	9th Decile	95,000		95,000						95,000					95,000	80,000
Associate - Senior	Total	52		52							52				45	7
manager/Director/Dean/ Head of department	Mean	90,378		90,378							90,378				92,179	79,057
пеац от церапинени	Median	85,000		85,000							85,000				86,000	67,000
	1st Decile	50,000		50,000							50,000				50,000	50,000
	9th Decile	140,000		140,000							140,000				140,000	140,000
Associate -	Total	3		3								3			3	
Chairman/Managing director/Chief	Mean	162,500		162,500								162,500			162,500	
executive/Vice	Median	162,500		162,500								162,500			162,500	
chancellor	1st Decile	130,000		130,000								130,000			130,000	
	9th Decile	195,000		195,000								195,000			195,000	
Associate - Consultant	Total	51		51									51		43	8
	Mean	63,058		63,058									63,058		65,994	46,286
	Median	43,500		43,500									43,500		46,000	40,000
	1st Decile	26,000		26,000									26,000		26,000	31,000
	9th Decile	155,757		155,757									155,757		151,878	97,000

SECTION B
TABLE 8: MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY INDUSTRY SECTOR

TABLE 8 : MEDIAI	N SALAR	Y OR SELF I	EMPLOYED	Member Grade	BY INDUST	RY SECTOR	ξ		Lo	vel of Responsib	ility					
		Total	Chartered	Assoc	Other	Technician	Graduate	Engineer	Sen Eng	Proj Mgr	Sen Mgr	MD/CEO	Consult	Other	Men	Women
Biochemical engineering	Total	34	17	17	ouro.	1	4	2	5	10	7	2	2	1	25	Ç
	£	55,000	72,500	40,000		26,000	33,422	34,000	41,000	70,000	92,500	97,500	47,500		69,630	37,500
Chemical and allied products	Total £	277 54,000	169 63,742	97 37,850	11 45,500	1 27,400	24 29,750	44 37,500	83 52,000	72 62,700	40 90,000	1 218,000	4 62,500	8 49,784	232 56,000	44,95
Consultancy	Total £	244 50,000	113 62,000	124 38,000	7 87,000		28 32,000	45 36,000	57 54,000	34 72,024	31 90,000	6 125,000	42 50,500	1 58,000	197 52,100	4 40,16
Contracting	Total	181 69,000	134 79,000	43,300	58,300		13 31,500	14 43,800	49 63,000	59 73,500	37 101,000	67,000	7 106,500	160,000	155 75,000	50,00
Education/Universities	Total	55 45,000	55,000	28	5 46,400	1 25,700	5 24,600	17 36,500	7 45,500	12	76,000	31,000	50,000	28,700	43 45,000	43,25
Food and drink	Total	96 51,000	46 61,750	38,000 48 38,940	2 41,000	25,700	24,000 6 27,250	30,300 19 31,375	45,500 25 49,500	23 55,000	70,000 20 75,500		1 47,000	20,700 2 70,260	74 54,000	43,23
Health, safety and environment	Total	51,000 51 55,000	30 58,000	19 40,000	2 32,000		1 30,000	51,375 5 34,310	10 56,092	15 63,000	8 60,000		9 57,000	3 40,000	54,000 44 55,000	40,000
Mining and minerals	Total	55,000 23 56,000	11 81,000	40,000 11 45,000	1 43,000		29,000	27,000	6 49,550	68,000	60,000		109,620	40,000	78,240	31,000
Oil and gas exploration and production	Total £	530 71,000	282 99,000	234 46,000	14 60,000	1 85,000	65 35,000	104 50,000	140 70,000	107 102,000	57	100,000	42 92,657	13 125,000	78,240 444 79,100	86 61,000
Oil refining	Total £	149 70,000	95 85,000	52 42,000	2 56,500	1 24,000	10 33,600	36 44,100	32 61,000	29 86,512	27 131,000		88,000	6 38,327	115 81,520	3- 47,00
Paper and packaging	Total £	11 45,000	65,000	6 37,750			1 28,800	4 37,750	1 45,000	56,308	80,000			1 65,000	8 53,808	37,500
Petrochemicals	Total £	148 60,000	90 76,750	54 41,250	4 43,000	2 41,250	19 33,500	34 43,693	38 65,000	30 79,975	21 115,000		64,000	1 49,050	124 65,500	41,500
Pharmaceuticals and toiletries	Total £	145 51,000	72 62,000	64 41,147	9 34,000	1	9 27,000	27 37,800	39 45,000	32 61,500	26 85,000	1 195,000	7 72,000	3 54,000	119 55,750	42,00
Plastics	Total £	16 53,000	9 57,400	7 32,500			2 30,100	5 32,900	4 57,200	65,000	98,500				14 54,000	43,95
Power generation – fossil fuels	Total £	36 55,059	20 61,850	14 41,827	2 43,850		2 29,250	11 40,000	10 52,875	9 62,000	3 87,000	1 419,000			34 55,059	79,75
Power generation – nuclear decommissioning	Total £	99 54,500	59 61,500	37 35,216	3 31,000	1 17,000	9 28,000	23 35,350	26 54,500	20 66,100	11 82,500	1 145,000	52,500	3 59,039	79 56,000	2 38,00
Power generation – nuclear generation	Total £	38 54,000	19 76,000	19 39,000			38,902	11 39,948	10 55,750	62,000	76,000	1 250,000	1 110,000	1 80,000	29 60,000	42,02
Power generation – renewables	Total £	23 42,000	48,100	15 37,000	70,000		3 30,424	8 36,522	53,000	62,000	1 61,500	70,000	77,000		18 49,050	37,00
Process plant and equipment	Total £	58 47,788	24 63,558	32 41,000	2 32,500	1	5 29,760	13 37,150	9 44,500	19 53,000	6 81,500	70,000	42,138		45 50,000	40,00
Water	Total £	93 44,000	48 53,000	41 35,000	4 36,194		28,000	18 30,500	19 44,000	25 51,628	16 62,575		4 44,000	51,806	72 48,000	2 37,80
Waste Management	Total £	21 58,000	62,000	12 42,000	1 38,000			5 35,000	4 42,000	55,500	66,000	1 185,000	62,000	1 71,534	19 58,500	38,80
Other	Total £	167 51,564	81 69,000	79 37,000	7 34,000	1 34,000	16 26,000	33 35,000	35 52,000	30 72,000	25 81,000	5 164,921	72,000	14 47,664	139 55,000	28 34,000

SECTION B
TABLE 9: MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY TYPE OF WORK

		Total		Member Grade					Lev	vel of Responsib	ility				Men	Women
		Iotal	Chartered	Assoc	Other	Technician	Graduate	Engineer	Sen Eng	Proj Mgr	Sen Mgr	MD/CEO	Consult	Other	Men	vvomen
Construction and installation	Total £	84 58,500	-	30 47,146	3 61,500		26,500	13 43,500	19 52,000	24 60,500		1	62,000	3 125,000	76 60,000	8 49,000
Design	Total £	947 54,000		432 39,250	20 45,000	1 85,000	128 31,000	205 39,600	271 55,900	201 75,900	87 94,000		47 74,893	5 110,344	762 57,535	185 40,960
Education and training	Total £	36 51,030	62,000	12 37,000	2 46,400		1 33,200	9 35,500	46,000	10 63,500	5 105,000		50,000		28 52,780	8 46,200
Finance/financial services	Total £	24 125,000		7 45,000	1 105,000			1 30,000	6 67,576	4 150,500	7 145,000	1 105,000	3 35,000	2 127,500	22 132,500	52,500
General administration/management services	Total £	318 64,000		118 40,000	58,875		30,000	45 38,934	74 64,000		92,000	6 120,000	44 60,157	69,000	262 65,000	56 53,250
Manufacture and production	Total £	540 56,000	_	236 43,000	17 43,000	5 26,000	36 32,250	113 41,500	124 53,000	123 70,000		_	11 91,000	14 50,100	446 61,000	94 44,900
Marketing and sales	Total £	66,000	48 78,475	12 50,000				36,000	12 61,000	77,000	17 100,000		3 47,577	6 56,260	55 70,304	5 58,000
Research and development	Total £	230 45,000		112 38,000	40,000	25,700	29 27,350	56 38,000	59 48,000	39 63,500	31 84,000	112,500	76,000	7 32,000	186 48,500	44 38,267
Other	Total £	256 60,000	147 70,000	94 39,000	-	2 30,700	15 28,564	35 39,654	-	57 62,758	45 105,000		70,000	24 53,200	213 63,000	43 46,730



# Section C

Classified by region

SECTION C
TABLE 1 : EMPLOYMENT STATUS

		Total								Region							
		Iotal	Scotland	North East	North West	East Midlands	West Midlands	South Central	East Anglia	South West	South East	Wales	N. Ireland	Yorkshire	Humberside	London	No answer
Total	Total	2547	430	181	421	89	94		66	115	492	69	24	72	79	372	43
	%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%		100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Salary - FT	Total	2412	411	178	408	82	91		61	109	473	66	23	71	79	360	
	%	94.70%	95.60%	98.30%	96.90%	92.10%	96.80%		92.40%	94.80%	96.10%	95.70%	95.80%	98.60%	100.00%	96.80%	
Salary - PT	Total	77	17	2	11	4	3		5	5	18	2		1		9	
	%	3.00%	4.00%	1.10%	2.60%	4.50%	3.20%		7.60%	4.30%	3.70%	2.90%		1.40%		2.40%	

SECTION C
TABLE 2 : CURRENT ANNUAL SALARY OR SELF EMPLOYED EARNINGS

				-	LAKNINGS				Region							
	Total	Scotland	North East	North West	East Midlands	West Midlands	South Central	East Anglia	South West	South East	Wales	N. Ireland	Yorkshire	Humberside	London	No answer
Total	2547	430	181	421	89	94		66	115	492	69	24	72	79	372	4:
<£16K	15	4		3				1		2					5	
>=£16K	3			1				1				1				
>=£18K	1				1											
>=£19K	1					1										
>=£20K	2								1	1						
>=£21K	5	2						1	1						1	
>=£22K	6	1	1	1					1	1					1	
>=£23K	8	1		1	1			1		1		1	1		1	
>=£24K	6		1	1		1			1			1			1	
>=£25K	17	4	1	5		2			1	1			2	1		
>=£26K	21		1	6	1	3				4			4	1	1	
>=£27K	16	3	3	3		1		2	2			1		1		
>=£28K	45	3	3	15	4	1		2	4	2	1		2	1	7	
>=£29K	33	2	3	3 5	2	. 2			3	3	1	1			11	
>=£30K	51	5	2	2 8	5	5		1	3	6	2		3		11	
>=£31K	36	7	4	4	2				2	3	1	1	1	1	10	
>=£32K	50	13	4	8	4	. 2		2	2	6		1	1	1	6	
>=£33K	34	6	2	4		2		4	1	5			1	3	6	
>=£34K	27	4	3	5 5	2				2	3	2	1			5	
>=£35K	40	7	1	9	2	3		1	5	5	1	1	2	1	2	
>=£36K	38	7	4	4		2		1	2	7	2		3	3	3	
>=£37K	36	6	3	9	1	1			1	7	1	1	3	1	2	
>=£38K	45	8	6	5 5	3	2		1	2	6				3	9	
>=£39K	29	5	4	8	2				1	4	. 2		1	1	1	
>=£40K	211	44	13	35	7	6		5	11	41	6	2	8	8	25	
>=£45K	184	31	16	31	8	7	,	5	5	38	9	2	9	8	15	
>=£50K	164	30	14	16	6	15		4	. 8	40	3	1	6	7	14	
>=£55K	154	21	13	35	4	. 11		5	3	26	7	2	6	5	16	
>=£60K	151	33	13	29	8	5		5	6	23	5	1		4	19	
>=£65K	124	20	12	28	9	5		2	6	27	5			2	8	
>=£70K	88	12	8	20	2	3		3	4	10			6	4	13	
>=£75K	93	16	8	18	2	1		1	5	15	4		4	2	17	
>=£80K	75	8	5	14		1		4	. 4	19	1		1	2	16	
>=£85K	63	10	4	9		2		1	3	19		2		5	8	
>=£90K	77	10	4	15				3	2	30		1		3	9	
>=£95K	60	8	4	11		1		2	4	17	2		2	2	7	
>=£100K	47	7	4	4	2	1		4	4	9			2	2	8	
>=£105K	26	5	1	2		1				10			1		6	
>=£110K	33			6	1				1	10			1		10	
>=£115K	16			3						7	1				3	
>=£120K	43		1	5	1			1		14	1				9	

Cont'd

SECTION C
TABLE 2 : CURRENT ANNUAL SALARY OR SELF EMPLOYED EARNINGS

TABLE 2 : CUR	RENT ANNU	IAL SALAR	Y OR SELF	EMPLOYED	<b>EARNINGS</b>											Cont'd
									Region							
	Total	Scotland	North East	North West	East Midlands	West Midlands	South Central	East Anglia	South West	South East	Wales	N. Ireland	Yorkshire	Humberside	London	No answer
>=£125K	27	4	1	3		1			1	10	1			1	5	
>=£130K	30	5	1	4	1					9					10	
>=£135K	9	1								3	1			2	2	
>=£140K	15	2	1							5	1			1	5	
>=£145K	13	6	1	1						2					3	
>=£150K	74	17	3	5	2	2		1	1	18	3				22	
>=£200K	19	5	1	1					1	2					9	
>=£250K	28	4		3		1		1	1	6					12	
Base	2389	404	174	403	83	91		65	105	477	66	21	70	76	354	
Mean	69,488	72,060	59,982	64,538	52,980	60,188		61,487	59,406	76,767	64,883	45,572	51,281	60,354	85,610	
Median	56,000	56,623	53,100	55,000	46,040	51,000		55,700	50,000	65,000	55,559	42,000	46,250	53,250	65,000	
1st Decile	31,000	32,000	31,000	29,213	29,700	29,000		28,000	28,500	36,200	34,500	24,500	27,361	33,000	30,100	
9th Decile	120,000	129,000	95,000	98,000	75,000	81,000		100,000	96,000	125,000	124,000	85,000	78,000	95,000	154,000	

SECTION C
TABLE 3: BENEFITS IN KIND FOR SALARIED EMPLOYEES

TABLE 3 . BENEF										Region							
		Total	Scotland	North East	North West	East Midlands	West Midlands	South Central	East Anglia	South West	South East	Wales	N. Ireland	Yorkshire	Humberside	London	No answer
Total	Total	2547	430	181	421	89	-		66	115	_	69	24			372	
	%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%		100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Company final salary/defined benefit pension	Total %	1022 40.10%	166 38.60%	77 42.50%	171 40.60%	36.00%	38 40.40%		27 40.90%	49 42.60%	43.50%	28 40.60%	10 41.70%	45.80%	34 43.00%	143 38.40%	
Company money purchase pension	Total %	1022 40.10%	169 39.30%	72 39.80%	181 43.00%	41.60%	38 40.40%		33 50.00%	42 36.50%	209 42.50%	29 42.00%	33.30%	28 38.90%	29 36.70%	147 39.50%	
Non contributory pension	Total %	96 3.80%	14 3.30%	2.20%	12 2.90%	2.20%	2.10%			3.50%	18 3.70%	5.80%	4.20%	2.80%	6.30%	28 7.50%	
Superannuation	Total %	34 1.30%	7 1.60%	2 1.10%	0.70%	3.40%	2.10%			4 3.50%	0.20%	2 2.90%	4.20%	5.60%		5 1.30%	
Central Providence Fund	Total %	9 0.40%	0.70%		0.20%						0.20%			1 1.40%	1 1.30%	0.50%	
401K savings plan	Total %	12 0.50%	0.70%	2 1.10%	0.20%						0.60%				1 1.30%	0.50%	
None pension related benefits	Total %	194 7.60%	42 9.80%	17 9.40%	34 8.10%	10.10%	11 11.70%		5 7.60%	5.20%	31 6.30%	4.30%	4.20%	2.80%	7.60%	27 7.30%	
Medical insurance	Total %	1505 59.10%	245 57.00%	99 54.70%	233 55.30%	40 44.90%	38 40.40%		36 54.50%	59 51.30%	344 69.90%	52 75.40%	12 50.00%	55.60%	53 67.10%	254 68.30%	
Car	Total %	532 20.90%	59 13.70%	34 18.80%	97 23.00%	32 36.00%	24 25.50%		12 18.20%	27 23.50%	146 29.70%	13 18.80%		16 22.20%	8 10.10%	64 17.20%	
Loans	Total %	111 4.40%	16 3.70%	4 2.20%	6 1.40%	2.20%	3.20%			4 3.50%	5.50%	1 1.40%		3 4.20%	5.10%	41 11.00%	
IChemE membership fees	Total %	1860 73.00%	302 70.20%	120 66.30%	321 76.20%	67.40%	-		46 69.70%	88 76.50%		55 79.70%	15 62.50%	52 72.20%	63 79.70%	289 77.70%	
Other professional membership fees	Total %	332 13.00%	42 9.80%	21 11.60%	56 13.30%	18 20.20%	23 24.50%		14 21.20%	19 16.50%	57 11.60%	10 14.50%	4 16.70%	9 12.50%	11 13.90%	48 12.90%	
Childcare	Total %	201 7.90%	34 7.90%	19 10.50%	31 7.40%	7.90%	11 11.70%		5 7.60%	14 12.20%	7.30%	9 13.00%		4.20%	5.10%	28 7.50%	
None other benefits	Total %	250 9.80%	64 14.90%	25 13.80%	40 9.50%	11 12.40%	14 14.90%		5 7.60%	7.00%	5.10%	6 8.70%	25.00%	11 15.30%	7 8.90%	28 7.50%	
Other benefits	Total %	199 7.80%	41 9.50%	11 6.10%	20 4.80%	4.50%	8.50%		10 15.20%	5.20%	47 9.60%	9 13.00%	8.30%	6.90%	7 8.90%	29 7.80%	

SECTION C
TABLE 4: SALARY OR SELF EMPLOYED EARNINGS BY GRADE AND SEX

										Region							
		Total	Scotland	North East	North West	East Midlands	West Midlands	South Central	East Anglia	South West	South East	Wales	N. Ireland	Yorkshire	Humberside	London	No answer
Corporate Members	Total	1391	205	96	236	48	51		36	58	308	41	5	37	47	198	2
	Mean	86,179	94,462	73,511	79,087	63,749	75,459	9	75,031	73,427	90,929	73,443	54,750	64,425	70,855	110,346	
	Median	70,000	70,000	65,000	66,000	60,000	57,000	)	68,322	65,000	84,500	64,500	55,000	58,886	63,000	94,750	
	1st Decile	45,000	46,257	45,000	43,401	40,000	41,375	5	35,000	39,900	48,000	46,345	48,000	37,000	45,000	52,500	
	9th Decile	135,000	150,000	104,986	108,000	103,000	100,000	)	103,000	103,000	140,000	124,000	61,000	100,000	102,000	200,000	
Non-Corporate Members	Total	1156	225	85	185	41	43	3	30	57	184	28	19	35	32	174	18
	Mean	49,189	51,772	44,802	45,000	40,227	42,373	3	44,673	44,561	53,191	50,844	43,413	37,364	45,111	57,597	
	Median	40,306	43,000	39,000	38,451	34,500	36,029	9	40,000	36,000	45,000	42,000	35,500	36,500	38,000	40,000	
	1st Decile	28,000	30,000	28,564	27,000	28,000	26,000	)	27,400	27,500	30,509	30,000	23,000	26,000	28,500	29,000	
	9th Decile	80,000	85,000	70,000	77,000	68,116	56,000	)	75,000	90,000	91,000	72,000	85,000	49,950	72,000	95,000	
MEN	Total	2095	342	157	357	76	73	3	54	90	405	54	20	65	62	302	38
	Mean	73,822	75,690	61,806	68,422	55,000	65,095	5	64,968	63,987	82,545	67,870	48,029	52,127	63,061	93,535	
	Median	60,000	58,750	55,000	60,000	49,959	53,000	)	56,500	55,000	75,000	58,551	45,750	47,000	54,400	76,000	
	1st Decile	32,000	32,500	32,050	30,000	29,850	29,000	)	30,500	30,000	37,000	36,000	24,500	28,200	33,000	30,500	
	9th Decile	125,000	130,000	95,000	100,000	75,551	85,000	)	102,000	100,000	130,000	124,000	85,000	80,000	92,500	170,000	
WOMEN	Total	452	88	24	64	13	21		12	25	87	15	4	7	17	70	ŧ
	Mean	49,288	57,809	48,002	42,765	42,103	41,596	6	44,398	42,127	49,736	53,788	30,833	43,671	50,204	51,665	
	Median	43,000	47,000	39,000	38,902	41,740	40,916	6	38,000	40,000	47,800	46,672	27,500	40,000	46,500	42,000	
	1st Decile	29,400	31,000	27,000	28,296	29,000	25,000	)	21,616	25,000	33,960	30,750	23,000	25,000	36,000	30,000	
	9th Decile	75,000	95,000	70,000	62,179	67,000	60,689	9	71,300	62,000	67,000	75,000	42,000	75,000	65,077	95,000	

SECTION C
TABLE 5 : SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - HIGHEST QUALIFICATION

										Region							
		Total	Scotland	North East	North West	East Midlands	West Midlands	South Central	East Anglia	South West	South East	Wales	N. Ireland	Yorkshire	Humberside	London	No answer
Doctorate	Total	290	30	26	46	19	19	9	9	18	50	8	5	17	5	36	
	Mean	67,229	57,798	67,054	75,326	51,111	58,648	3	83,133	56,540	70,159	49,792	46,250	52,278	51,453	91,103	
	Median	55,000	52,780	56,360	55,000	40,000	45,920	)	55,700	54,000	57,750	44,043	45,000	43,250	45,000	77,500	
	1st Decile	34,000	32,000	32,844	35,000	30,000	30,000	)	36,500	35,000	40,000	30,750	34,000	31,200	38,267	45,000	
	9 <sup>th</sup> Decile	107,796	90,000	105,000	100,000	76,102	106,000	)	250,000	86,000	110,000	95,000	61,000	105,000	70,000	150,000	
Master's degree	Total	1299	248	80	206	26	38	3	32	57	235	34	12	35	52	232	1
	Mean	61,626	62,945	53,218	53,999	45,899	64,013	3	51,573	51,486	71,452	58,494	40,636	46,306	52,941	70,689	
	Median	48,000	48,164	42,110	46,644	39,500	50,000	)	44,000	40,000	55,000	47,550	32,500	43,500	48,000	50,000	
	1 <sup>st</sup> Decile	29,213	32,000	28,564		28,500	26,000	)	28,000	27,500	· ·	36,000	23,000		· ·	29,500	
	9 <sup>th</sup> Decile	103,000	106,000	94,000	90,000	100,000	72,000	)	82,000	86,000	124,000	80,000	85,000	75,000	88,305	125,000	
Bachelor's degree	Total	932		_	166	_	36	S	25	40	200		6	20	22	104	
	Mean	81,098	89,449	65,425	74,408	57,411	- ,-		65,986	71,914		76,690	54,170	58,943	-,	117,446	
	Median	66,230	68,907		63,871	55,000	55,000	)	66,643	62,000	80,200	63,000	52,008	50,000	73,940	,	
	1 <sup>st</sup> Decile	38,000	38,000		38,000		29,000	)	27,400	35,000	43,500		31,000	35,000	51,000		
	9 <sup>th</sup> Decile	130,000	147,000	100,000	102,000	69,500	85,000	)	102,000	103,000	130,000	140,000	91,500	79,500	125,000	200,000	
Non-Graduate	Total	13	2	2	3	1	1				2		1				
	Mean	65,300	94,500	46,750	66,000	61,500	38,000	)			69,500						
	Median	65,250	94,500	46,750	66,000	61,500	38,000				69,500						
	1 <sup>st</sup> Decile	27,500	69,000	46,000	17,000	61,500	38,000	)			69,000						
	9 <sup>th</sup> Decile	92,500	120,000	47,500	115,000	61,500	38,000	)			70,000						

SECTION C
TABLE 6: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - CHARTERED MEMBERS OR FELLOWS

										Region							
		Total	Scotland	North East	North West	East Midlands	West Midlands	South Central	East Anglia	South West	South East	Wales	N. Ireland	Yorkshire	Humberside	London	No answe
Corporate - Engineering		1														1	
echnician	Mean	85,000														85,000	
	Median	85,000														85,000	
	1 <sup>st</sup> Decile	85,000														85,000	
	9 <sup>th</sup> Decile	85,000														85,000	
orporate - Graduate in	Total																
aining/ Engineer in aining/Post Doctoral	Mean																
	Median																
	1 <sup>st</sup> Decile																
	9 <sup>th</sup> Decile																
Corporate -	Total	104	23	3	7	3	5		2	6	22	5		6	12	10	
Engineer/Supervised eam member/Lecturer	Mean	52,016	60,285	52,000	42,503	39,250	44,538		35,230	45,250	52,337	44,380		48,879	49,797	62,984	
	Median	49,250	56,550	55,000	43,500	39,250	41,375		35,230	42,750	50,000	47,000		49,750	49,432	60,000	
	1 <sup>st</sup> Decile	36,000	36,000	40,000	35,000	37,500	30,500		23,460	33,000	42,414	36,900		36,000	40,200	37,800	
	9 <sup>th</sup> Decile	66,038	81,750	61,000	47,600	41,000	60,000		47,000	62,000	65,000	50,000		58,772	59,000	110,000	
Corporate - Senior	Total	379	70	32	67	10	8		9	18	68	15	3	9	16	54	
engineer/Senior lecturer	Mean	67,739	72,047	56,516	66,996	50,489	50,027		65,605	57,717	68,715	69,421	51,500	56,063	70,970	78,669	1
	Median	60,000	65,000	52,000	55,000	52,000	53,000		65,000	51,500	60,826	64,500	51,500	56,500	69,966	65,000	
	1st Decile	43,000	46,000	44,600	41,500	31,000	30,977		21,616	36,145	41,600	47,550	48,000	36,000	54,100	49,255	1
	9 <sup>th</sup> Decile	100,000	115,000	76,000	74,000	66,000	62,000		100,000	86,000	108,000	75,000	55,000	98,006	95,000	117,000	
Corporate - Project	Total	437	66	28	72	14	16		12	20	116	13		11	10	59	
nanager/Site nanager/Professor/Asso	Mean	86,107	93,447	69,112	77,470	54,291	102,639		62,633	70,414	95,145	80,048		68,230	67,830	99,748	į
ciate professor/Principal	Median	75,000	80,448	65,500	66,000	56,575	66,000		56,500	75,000	85,500	69,000		73,000	66,000	84,717	
process engineer	1 <sup>st</sup> Decile	49,150	54,000	53,200	50,650	41,740	45,000		42,500	42,000	51,444	55,118		40,000	50,000	56,000	
	9 <sup>th</sup> Decile	125,000	160,000	90,000	95,336	67,000	100,000		85,296	98,450	130,000	124,000		97,532	81,652	150,000	
Corporate - Senior	Total	300	33	24	58	15	14		7	11	71	4	2	9	8	44	
nanager/Director/Dean/ Head of department	Mean	114,878	152,050	93,110	98,485	82,214	74,307		104,901	101,150	120,950	80,836	58,000	73,000	104,255	160,869	
ioda or doparamont	Median	98,000	129,500	90,330	90,000	69,130	70,000		102,000	85,000	115,000	76,000	58,000	72,000	102,019	145,000	
	1 <sup>st</sup> Decile	60,000	62,500	61,000	65,000	55,000	55,000		73,800	62,000	65,000	46,345	55,000	42,000	54,000	90,000	
	9 <sup>th</sup> Decile	179,000	190,000	126,000	125,000	130,000	106,000		153,000	186,000	179,000	125,000	61,000	110,000	140,000	255,000	
Corporate -	Total	19	2	3	6					1	4			1		2	
Chairman/Managing lirector/Chief	Mean	158,936	272,000	125,000	148,307					250,000	103,500			70,000		318,000	
xecutive/Vice	Median	137,500	272,000	150,000	165,000					250,000	110,000			70,000		318,000	
hancellor	1 <sup>st</sup> Decile	64,000	125,000	45,000	67,000					250,000	64,000			70,000		318,000	
	9 <sup>th</sup> Decile	318,000	419,000	180,000	218,000					250,000	130,000			70,000		318,000	
Corporate - Consultant	Total	94	9	2	20	3	5		4	1	25	2		1	1	21	
	Mean	88,272	111,125	105,500	67,700	90,000	77,400		72,078	75,000	81,709	65,500		100,000	85,000	115,864	
	Median	76,500	117,000	105,500	67,000	90,000	57,000		80,000	75,000	79,000	65,500		100,000	85,000	90,000	
	1st Decile	40,000	50,000	70,000	33,000	30,000	50,000		35,000	75,000	43,000	36,000		100,000	85,000	62,000	
	9 <sup>th</sup> Decile	146,500	170,000	141,000	90,500	150,000	170,000		93,314	75,000	125,000	95,000		100,000	85,000	250,000	

SECTION C
TABLE 7: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - ASSOCIATES

										Region							
		Total	Scotland	North East	North West	East Midlands	West Midlands	South Central	East Anglia	South West	South East	Wales	N. Ireland	Yorkshire	Humberside	London	No answe
ssociate - Engineering		5	2	1					1		1						
echnician	Mean	30,220	36,850	24,000					27,400		26,000						
	Median	26,000	36,850	24,000					27,400		26,000						
	1 <sup>st</sup> Decile	24,000	25,700	24,000					27,400		26,000						
	9th Decile	48,000	48,000	24,000					27,400		26,000						
Associate - Graduate in	Total	227	58	20	28	6	5		3	12	24	2		7	6	56	
raining/ Engineer in raining/Post Doctoral	Mean	31,392	34,084	32,054	29,425	29,945	27,000		27,700	28,109	29,727	31,150		28,504	34,784	31,286	
	Median	30,500	34,900	30,250	28,000	29,000	27,000		27,700	28,500	32,000	31,150		27,661	35,134	30,750	
	1st Decile	25,000	25,000	27,000	25,000	23,500	25,000		27,400	24,000	22,000	28,300		25,000	25,440	24,000	
	9th Decile	40,000	45,000	38,000	37,000	38,000	29,000		28,000	31,000	36,300	34,000		33,500	42,000	40,000	
Associate -	Total	351	65	23	62	12	14		10	22	46	14	9	13	11	50	1
Engineer/Supervised eam member/Lecturer	Mean	42,638	50,296	38,900	35,504	32,640	32,551		44,275	33,691	39,023	37,263	30,250	35,294	38,512	60,173	·
odin mombon zootaroi	Median	37,256	43,000	37,750	35,132	30,500	33,400		37,250	34,200	38,955	39,500	30,000	36,000	38,000	40,000	
	1st Decile	29,000	32,000	31,000	28,000	27,350	26,000		29,250	27,500	30,509	30,000	23,000	30,000	31,162	29,500	
	9th Decile	50,000	64,000	44,000	47,275	37,500	37,860		50,125	42,021	44,100	42,186	37,500	42,000	43,000	56,400	
Associate - Senior	Total	220	46	15	38	7	5		7	11	43	3	2	5	5	33	1
engineer/Senior lecturer	Mean	54,522	59,304	50,531	46,631	39,395	51,860		45,349	58,440	50,561	46,931	46,258	43,510	56,860	70,930	
	Median	49,258	53,275	53,000	42,000	38,500	52,800		44,000	48,000	48,250	46,793	46,258	42,000	35,000	60,000	
	1st Decile	37,500	39,000	36,496	34,000	28,000	46,500		32,445	37,500	38,000	42,000	43,500	40,100	33,000	40,800	
	9th Decile	80,500	90,000	57,000	64,562	54,000	56,000		59,000	96,000	65,000	52,000	49,017	49,950	135,000	105,000	
Associate - Project	Total	109	14	9	18	2	9		4	4	- 28	5	1	5	2	8	
nanager/Site nanager/Professor/Asso	Mean	66,952	76,438	65,276	60,322	51,808	53,690		73,000	73,660	75,279	53,023	42,000	40,160	88,000	73,175	
ciate professor/Principal	Median	61,000	60,715	65,000	59,000	51,808	53,000		68,500	69,821	62,500	56,000	42,000	49,800	88,000	77,000	
process engineer	1st Decile	40,000	44,475	48,500	36,000	35,500	40,000		60,000	60,000	45,000	37,000	42,000	25,000	86,000	31,400	
	9th Decile	95,000	150,000	79,000	110,000	68,116	62,000		95,000	95,000	130,000	63,500	42,000	50,000	90,000	93,000	
Associate - Senior	Total	52	7	5	7	2	1		1	3	10	3	3	1		9	
nanager/Director/Dean/ Head of department	Mean	90,378	102,062	66,358	83,243	90,000	43,000		55,700	82,000	82,365	120,667	73,333	46,000		122,898	
lead of department	Median	85,000	102,500	70,000	79,000	90,000	43,000		55,700	90,000	89,000	140,000	85,000	46,000		127,000	
	1st Decile	50,000	67,000	50,000	50,000	70,000	43,000		55,700	53,000	54,500	72,000	50,000	46,000		60,000	
	9th Decile	140,000	140,000	81,788	125,000	110,000	43,000		55,700	103,000	95,000	150,000	85,000	46,000		222,080	
Associate -	Total	3		1	1		1										
Chairman/Managing director/Chief	Mean	162,500		130,000			195,000										
executive/Vice	Median	162,500		130,000			195,000										
hancellor	1st Decile	130,000		130,000			195,000										
	9th Decile	195,000		130,000			195,000										
Associate - Consultant	Total	51	13	1	11		1		1	3	5		1	3	2	10	
	Mean	63,058	73,101	33,000	49,223		26,000		5,000	37,667	102,393		17,500	49,333	49,750	81,034	
	Median	43,500	47,000	33,000	45,288		26,000		5,000	40,000	95,000		17,500	45,000	49,750	43,500	
	1st Decile	26,000	32,000	33,000	29,000		26,000		5,000	31,000	50,000		17,500	26,000	27,500	26,500	
	9th Decile	155.757	155,757	33.000	61.078		26,000		5.000	42.000	183.465		17.500	77.000	72.000	180.000	

SECTION C
TABLE 8: MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY INDUSTRY SECTOR

TABLE 8 : MEDIA	IN OALAK	I OK OLLI I	LIVIII EOTED	LAKKINGS	D1 1110001	KI SECTO	<u>,                                     </u>			Region							
		Total	Scotland	North East	North West	East Midlands	West Midlands	South Central	East Anglia	South West	South East	Wales	N. Ireland	Yorkshire	Humberside	London	No answer
Biochemical engineering	Total £	34 55,000	41,000	9 55,000	70,000		70,000		5,000	60,000	8 46,750	1 34,000				66,000	j
Chemical and allied products	Total £	277 54,000	18 48,250	39 47,500	57 60,000	16 49,959	5 45,000		13 49,000	63,821	29 64,750	31 63,000	7 51,500	19 50,000	18 55,250	18 34,500	j
Consultancy	Total £	244 50,000	46 43,000	15 50,300	44 50,000	60,500	14 57,000		61,000	40,000	48 50,000	1 36,000	1 17,500	37,000	7 33,000	45 79,761	
Contracting	Total f	181	65,000	15 74,500	31 66,500	3 46,579	31,200		102,252	75,900	74	33,000	,		33,000	43 65,000	
Education/Universities	Total £	55 45,000	11 43,745	5	60,000	40,000	53,250		45,000	86,000	52,000	1 31,000	5 32,500	9 42,000	26,400	69,000	
Food and drink	Total £	96	13 47,000	2	10 47,000	10	15		64,000	40,750	18	33,875	5-,555	56,500	1	7 46,600	•
Health, safety and environment	Total	51 55,000	41,000	3 55,000	30,000	4	39,000		57,184	10,700	10 87,000	75,000		49,500		75,151	
Mining and minerals	Total £	23 56,000	1 85,000	39,000	3 81,000	.5,020	45,000		2.,101	80,000	21,000	1 56,000	23,000	26,000	2 97,050	180,000	
Oil and gas exploration and production	Total £	530 71,000	224 66,500	17	20 50,000	56,892	5		11 81,500	18 49,750	85 95,000	4 157,500	.,	50,000	. 8	132 80,000	2
Oil refining	Total £	149 70,000	15 56,250	4 32,800	70,000	69,130			153,000	78,500	59	11 47,000			13 60,110	70,000	
Paper and packaging	Total £	11 45,000		1 37,500	41,500	60,000				65,000	3 44,000	1 47,617					
Petrochemicals	Total £	148 60,000	28 65,000	27 64,500	10 74,150					61,045	19 90,500			73,766	21 50,932	35 46,244	ļ
Pharmaceuticals and toiletries	Total £	145 51,000	17 53,000	12 63,500	49 45,950	65,000	7 32,000		60,000	43,061	34 46,917	77,000	2 85,000	52,386	5 51,000	1 250,000	)
Plastics	Total £	16 53,000	2 32,312	57,400	74,942					51,000				42,750			
Power generation – fossil fuels	Total £	36 55,059	11 54,000	1 126,000	56,500	29,700	7 60,000		2 44,000	70,000	5 58,000	2 47,386	1 49,017	1 33,500		1 110,000	)
Power generation – nuclear	Total £	99 54,500	66,100		80 55,000	23,500				7 34,200	52,250	70,000					
Power generation – nuclear generation	Total £	38 54,000	5 42,500	1 39,000	19 60,000		2 38,464		1 47,500	80,000	70,254					1 11,500	)
Power generation – renewables	Total £	23 42,000	1 62,000	3 41,000	37,000	58,750	3 36,045		56,000	42,000	59,050			53,500			
Process plant and equipment	Total £	58 47,788	3 44,850	6 35,000	7 40,000	47,750			2 34,250	62,500	63,115		2 37,250	7 46,000		6 37,950	)
Water	Total £	93 44,000	42,350	5 44,000	13 40,500	11 47,620	53,000		6 37,472	10 39,950	22 53,048	3 39,076	1 24,500	59,975		6 34,600	)
Waste Management	Total £	21 58,000		53,000	62,000	1	1 38,000			48,500	71,000			59,000		38,800	)
Other	Total £	167 51,564	7 34,000	51,175	21 71,000	12 45,000	53,000		2 43,250	34,500	48 51,814	7 42,000	50,000	9 37,000	3 54,700	29 62,000	)

SECTION C
TABLE 9: MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY TYPE OF WORK

										Region							
		Total	Scotland	North East	North West	East Midlands	West Midlands	South Central	East Anglia	South West	South East	Wales	N. Ireland	Yorkshire	Humberside	London	No answer
Construction and installation	Total £	84 58,500	11 58,500	50,000	14 66,500	60,500	85,000		56,000	45,000	17 53,900	2 49,396	20,250	6 48,000	1 54,000	10 62,500	
Design	Total £	947 54,000	158 50,962		143 47,300	21 41,370	20 46,500		14 49,500	48 42,541	224 65,000	10 56,750	1 24,500	16 44,750	23 51,500	209 57,650	
Education and training	Total £	36 51,030	7 46,400	45,000	4 60,000	76,102	54,000		93,314	46,000	2 32,744		4 34,000	4 105,000	1 62,000	76,500	
Finance/financial services	Total £	24 125,000	92,000			1 150,000	654,000		35,000		4 127,500			1 26,000		13 135,000	
General administration/managen ent services	Total 1	318 64,000	67 59,000	16 64,000	69 60,000	42,270	56,000		65,000	57,000	90,000	69,000		50,000	71,933	43 82,000	
Manufacture and production	Total £	540 56,000	117 63,462		114 55,000	13 54,000	17 49,900		14 65,500	63,500	76 53,500	34 56,730	14 49,017	20 47,750	30 48,150	24 125,460	
Marketing and sales	Total £	60 66,000	5 120,000	61,500	10 60,000	58,126	55,000		42,000	49,500	18 88,500			1 36,000		6 110,000	
Research and development	Total £	230 45,000	18 38,500	25 45,250	36 51,500	13 41,000	53,000		13 44,000	11 47,572	46 48,000	6 34,000	1 29,000	11 40,500	10 45,000	18 49,105	·
Other	Total £	256 60,000	42 60,000	20 51,250	31 70,026	14 42,500	16 42,188	3	10 33,308	10 37,500	70,000	10 55,000	55,000	5 59,000	2 44,220	43 81,000	



## Section D

Classified by industry sector

#### SECTION D

#### TABLE 1A: EMPLOYMENT STATUS

	IVII EO I IVIEITI											
							Industry	y sector	•			
		Total	Bio-chem	Chemical	Consult	Education	Contract	Food drink	Mining and minerals	Oil production	Oil refining	Paper
Total	Total	2547	34	277	244	55	181	96	23	530	149	11
	%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Salary - FT	Total	2412	33	272	232	49	171	93	23	513	143	11
	%	94.70%	97.10%	98.20%	95.10%	89.10%	94.50%	96.90%	100.00%	96.80%	96.00%	100.00%
Salary - PT	Total	77	1	4	10	6	8	3		17	5	
	%	3.00%	2.90%	1.40%	4.10%	10.90%	4.40%	3.10%		3.20%	3.40%	

#### TABLE 1B : EMPLOYMENT STATUS

								Industry	sector					
		Total	Pharma	Plastics	Power - fossil	Power - nuclear dec	Power - nuclear gen	Power - renewable	Petro-chem	Plant & equip	Health and safety	Water	Waste management	Other
Total	Total	2547	145	16	36	99	38	23	148	58	51	93	21	167
	%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Salary - FT	Total	2412	142	16	36	97	38	23	146	56	47	88	19	164
	%	94.70%	97.90%	100.00%	100.00%	98.00%	100.00%	100.00%	98.60%	96.60%	92.20%	94.60%	90.50%	98.20%
Salary - PT	Total	77	3			2			2	2	4	5	2	3
	%	3.00%	2.10%			2.00%			1.40%	3.40%	7.80%	5.40%	9.50%	1.80%

SECTION D
TABLE 2A: CURRENT ANNUAL SALARY OR SELF EMPLOYED EARNINGS

							y sector				
	Total	Bio-chem	Chemical	Consult	Education	Contract	Food drink	Mining and minerals	Oil production	Oil refining	Paper
otal	2547	34	277	244	55	181	96	23	530	149	
£16K	15	1	2	1	2				3	2	
=£16K	3		1	1							
-£18K	1				1						
>=£19K	1		1								
>=£20K	2			1							
>=£21K	5			1	1		1				
>=£22K	6	1			1						
>=£23K	8		1				1	1			
>=£24K	6			1			1		1	1	
>=£25K	17			1	1	1	3				
>=£26K	21	1	1	6	1			1	1		
>=£27K	16		3	2			2		2		
>=£28K	45		6	2		1	5		3	2	
>=£29K	33		5	3	1	2	2	1	5	2	
>=£30K	51	1	6	10		3	2		7	1	
>=£31K	36		6	3	4	1		1	4		
>=£32K	50	1	4	9	1		1		7	1	
>=£33K	34		1	8	1	1	2		10	5	
>=£34K	27	1	2	3	. 1	1			4	3	
>=£35K	40		2	8	1	·	2		6	2	
>=£36K	38			3					7	2	
>=£37K	36		10	3		1	- 1	1	7	1	
>=£38K	45	1	10	2	1	2	2		8		
>=£39K	29	'	3	5	1		3	1	0	1	
>=£40K	29		3	3	1	44	1	1	J	10	
>=£40K >=£45K	184	4	22		6	11 14		1	33	12	
		э	30		0			4	26	8	
>=£50K >=£55K	164		18		4	8		1	26	10	
	154	2	21	14		6		2	25	6	
>=£60K	151	0	30			10			31	6	
>=£65K	124	2	22		2	21	5		17	2	
>=£70K	88	2	7	6		9			21	8	
>=£75K	93	2	12		4	8	4	1	13	9	
>=£80K	75	1	10			7	1	3	19	3	
>=£85K	63		3	11	1	8	3	1	12	6	
>=£90K	77	1	7	4		10	2	1	18	5	
>=£95K	60	1	6	4		5			24	2	
>=£100K	47	1	5	1		10	2		18	4	
>=£105K	26	1		3	1	1			10	1	
>=£110K	33		1	5	1	5		1	9	5	
>=£115K	16		2	1		2			7	1	
>=£120K	43		5	2		4			15	4	

SECTION D
TABLE 2A: CURRENT ANNUAL SALARY OR SELF EMPLOYED EARNINGS

C	_	n	۰	ч

						Industr	y sector				
	Total	Bio-chem	Chemical	Consult	Education	Contract	Food drink	Mining and minerals	Oil production	Oil refining	Paper
>=£125K	27			3		3	1		12	3	
>=£130K	30			2		2	1		15	4	
>=£135K	9		1	1					5	1	
>=£140K	15		1	2		1		2	4	2	
>=£145K	13			1		1			7	1	
>=£150K	74	1		5		9			40	10	
>=£200K	19	1	1						14	2	
>=£250K	28			4	1		1	2	6	2	
Base	2389	29	270	229	51	171	94	23	507	141	11
Mean	69,488	65,147	57,477	64,194	53,392	76,890	56,876	81,732	87,440	80,658	51,647
Median	56,000	55,000	54,000	50,000	45,000	69,000	51,000	56,000	71,000	70,000	45,000
1st Decile	31,000	26,000	31,000	30,000	25,700	40,000	28,000	29,000	35,000	34,500	37,200
9th Decile	120,000	106,000	90,000	110,000	76,102	120,000	85,000	141,000	154,000	145,000	65,000

SECTION D

#### TABLE 2B: CURRENT ANNUAL SALARY OR SELF EMPLOYED EARNINGS

							Industry	/ sector					
	Total	Pharma	Plastics	Power - fossil	Power - nuclear dec	Power - nuclear gen	Power - renewable	Petro-chem	Plant & equip	Health and safety	Water	Waste management	Other
otal	2547	145	16	36	99	38	23	148	58	51	93	21	1
£16K	15	1			1	1					1		
>=£16K	3				1								
>=£18K	1												
>=£19K	1												
>=£20K	2												
>=£21K	5							1		1			
>=£22K	6									1	2		
>=£23K	8				1						2		
>=£24K	6									1	1		
>=£25K	17	2		1	1			1	1				
>=£26K	21	3					1			1	2		
>=£27K	16	1	1		2								
>=£28K	45	4	1		4		1	1	2		7	1	
>=£29K	33	3		1				2	2		2	1	
>=£30K	51	3			2	2	4	1	2	2	2		
>=£31K	36	2			2	1		6		1	1		
>=£32K	50	3	3	1	3	1		1	2	2	3		
>=£33K	34	1		1	1				1	1			
>=£34K	27	2			1			2	1	1	1		
>=£35K	40	2		1	3				2	2	3	2	
>=£36K	38	1	1		1	2	1	2	4		2		
>=£37K	36	2					2	1	1		2		
>=£38K	45	3		2	2	1		5	1		3	2	
>=£39K	29	3		1	1	4		1			2		
>=£40K	211	15		3	8	4	4	15	7	5	10	2	
>=£45K	184	12	1	2	12	1	1	16	5	3	7		
>=£50K	164	12	1	4	2	2	1	10	6	2	12	1	
>=£55K	154	13	3	5	10	1	1	6	3	7	4	. 2	
>=£60K	151	4		4	9	6	3	5	3	3	5	3	
>=£65K	124	7	1	3	10			10	2		7		
>=£70K	88	8			6		2	4	4	1	1	2	
>=£75K	93	4		1	1	3	2	12		2	2		
>=£80K	75	2		1	4	3		5	1	3	1	1	
>=£85K	63	5		1		1		5	1	1	3		
>=£90K	77	4	1		4	2		6	2	7			
>=£95K	60	4	3			1		4	1				
>=£100K	47							2	1	1			
>=£105K	26	3						4					
>=£110K	33			1		1				1	1		
>=£115K	16	1						2					
>=£120K	43	2		1	1			2	1				

SECTION D

#### TABLE 2B : CURRENT ANNUAL SALARY OR SELF EMPLOYED EARNINGS Cont'd

							Industr	y sector					
	Total	Pharma	Plastics	Power - fossil	Power - nuclear dec	Power - nuclear gen	Power - renewable	Petro-chem	Plant & equip	Health and safety	Water	Waste management	Other
>=£125K	27	2		1									2
>=£130K	30				1			2		1			2
>=£135K	9												1
>=£140K	15							2					1
>=£145K	13	1			1								1
>=£150K	74	1						3				1	4
>=£200K	19							1					
>=£250K	28	3		1	1	1		2			1		3
Base	2389	139	16	36	96	38	23	142	56	50	90	17	160
Mean	69,488	65,319	56,855	68,266	62,229	61,737	47,253	75,211	51,927	59,035	49,361	60,067	66,696
Median	56,000	51,000	53,000	55,059	54,500	54,000	42,000	60,000	47,788	55,000	44,000	58,000	51,564
1st Decile	31,000	29,213	28,000	33,500	28,000	31,488	30,000	34,720	30,000	30,488	28,000	35,000	28,100
9th Decile	120,000	97,700	98,000	110,000	82,500	90,600	73,500	108,593	85,000	92,500	67,115	80,000	120,000

SECTION D
TABLE 3A: BENEFITS IN KIND FOR SALARIED EMPLOYEES

							Industr	y sector				
		Total	Bio-chem	Chemical	Consult	Education	Contract	Food drink	Mining and minerals	Oil production	Oil refining	Paper
Total	Total	2547	34	277	244	55	181	96	23		149	11
	%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Company final	Total	1022	14	113	61	26	45	43	6	211	96	5
salary/defined benefit pension	%	40.10%	41.20%	40.80%	25.00%	47.30%	24.90%	44.80%	26.10%	39.80%	64.40%	45.50%
Company money	Total	1022	11	138	124		101	43	11	189	32	5
purchase pension	%	40.10%	32.40%	49.80%	50.80%		55.80%	44.80%	47.80%	35.70%	21.50%	45.50%
Non contributory pension	Total	96		5	13	1	4	5	3	34	7	
	%	3.80%		1.80%	5.30%	1.80%	2.20%	5.20%	13.00%	6.40%	4.70%	
Superannuation	Total	34	2		3	17	1			5		
	%	1.30%	5.90%		1.20%	30.90%	0.60%			0.90%		
Central Providence Fund	Total	9			2					2		
	%	0.40%			0.80%					0.40%		
401K savings plan	Total	12			1	1	1			4	2	
	%	0.50%			0.40%	1.80%	0.60%			0.80%	1.30%	
None pension related	Total	194	2	14	25	6	19	3	3	62	4	1
benefits	%	7.60%	5.90%	5.10%	10.20%	10.90%	10.50%	3.10%	13.00%	11.70%	2.70%	9.10%
Medical insurance	Total	1505	16	176	128	1	114	69	12	365	107	10
	%	59.10%	47.10%	63.50%	52.50%	1.80%	63.00%	71.90%	52.20%	68.90%	71.80%	90.90%
Car	Total	532	8	66	38	1	48	34	7	100	34	4
	%	20.90%	23.50%	23.80%	15.60%	1.80%	26.50%	35.40%	30.40%	18.90%	22.80%	36.40%
Loans	Total	111	1	11	9		6	5		33	8	
	%	4.40%	2.90%	4.00%	3.70%		3.30%	5.20%		6.20%	5.40%	
IChemE membership	Total	1860	20	206	187	13	144	72	17	410	120	6
fees	%	73.00%	58.80%	74.40%	76.60%	23.60%	79.60%	75.00%	73.90%	77.40%	80.50%	54.50%
Other professional	Total	332	6	32	36	6	11	15	4	64	17	5
membership fees	%	13.00%	17.60%	11.60%	14.80%	10.90%	6.10%	15.60%	17.40%	12.10%	11.40%	45.50%
Childcare	Total	201	4	28	16	1	10	12		38	11	
	%	7.90%	11.80%	10.10%	6.60%	1.80%	5.50%	12.50%		7.20%	7.40%	
None other benefits	Total	250	6	23	24	36	17	7	3	45	10	
	%	9.80%	17.60%	8.30%	9.80%	65.50%	9.40%	7.30%	13.00%	8.50%	6.70%	
Other benefits	Total	199	1	25	10	1	6	8	4	54	10	2
	%	7.80%	2.90%	9.00%	4.10%	1.80%	3.30%	8.30%	17.40%	10.20%	6.70%	18.20%

SECTION D

#### TABLE 3B: BENEFITS IN KIND FOR SALARIED EMPLOYEES

								Industr	y sector					
		Total	Pharma	Plastics	Power - fossil	Power - nuclear dec	Power - nuclear gen	Power - renewable	Petro-chem	Plant & equip	Health and safety	Water	Waste management	Other
Total	Total	2547	145	16	36	99	38				51	93	21	167
	%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%		100.00%	100.00%	100.00%	100.00%
Company final salary/defined benefit pension	Total %	1022 40.10%	48 33.10%	25.00%	24 66.70%	57 57.60%	25 65.80%	4 17.40%	86 58.10%		23 45.10%	33 35.50%	14.30%	44.30%
Company money purchase pension	Total %	1022 40.10%	80 55.20%	10 62.50%	8 22.20%	31 31.30%	10 26.30%	14 60.90%	45 30.40%	46.60%	19 37.30%	49 52.70%	10 47.60%	65 38.90%
Non contributory pension	Total %	96 3.80%	2.10%					8.70%	3.40%	6.90%	7.80%	1 1.10%	1 4.80%	2.40%
Superannuation	Total %	34 1.30%			1 2.80%			4.30%	0.70%			1 1.10%		1.20%
Central Providence Fund	Total %	9 0.40%			1 2.80%	1 1.00%			0.70%		2.00%		1 4.80%	
401K savings plan	Total %	12 0.50%												1.80%
None pension related benefits	Total %	194 7.60%	5.50%	12.50%	5.60%	7.10%	7.90%	8.70%	2.70%	6.90%	5.90%	6.50%	9.50%	12 7.20%
Medical insurance	Total %	1505 59.10%	117 80.70%	10 62.50%	19 52.80%	39 39.40%	7 18.40%	8 34.80%	96 64.90%		24 47.10%	49 52.70%	8 38.10%	94 56.30%
Car	Total %	532 20.90%	31 21.40%	6.20%	9 25.00%	13 13.10%	5 13.20%	8.70%	18 12.20%		14 27.50%	36 38.70%	6 28.60%	46 27.50%
Loans	Total %	111 4.40%	2.80%		5.60%	3.00%	1 2.60%		5.40%	3.40%	9.80%	2 2.20%	1 4.80%	6.00%
IChemE membership fees	Total %	1860 73.00%	115 79.30%	9 56.20%	26 72.20%	85 85.90%	32 84.20%	17 73.90%	100 67.60%	_	38 74.50%	67 72.00%	13 61.90%	118 70.70%
Other professional membership fees	Total %	332 13.00%	23 15.90%		5.60%	15 15.20%	9 23.70%	4 17.40%	12 8.10%	10 17.20%	10 19.60%	14 15.10%	5 23.80%	32 19.20%
Childcare	Total %	201 7.90%	13 9.00%	6.20%	5.60%	8.10%	21.10%	13.00%	10 6.80%	_	7.80%	11 11.80%		19 11.40%
None other benefits	Total %	250 9.80%	6 4.10%	12.50%	6 16.70%	7.10%	4 10.50%	13.00%	18 12.20%		6 11.80%	7 7.50%	9.50%	14 8.40%
Other benefits	Total %	199 7.80%	15 10.30%	12.50%	5 13.90%	3.00%	1 2.60%	4.30%	14 9.50%	_	6 11.80%	7 7.50%	9.50%	19 11.40%

SECTION D
TABLE 4A: SALARY OR SELF EMPLOYED EARNINGS BY GRADE AND SEX

							Industry	/ sector				
		Total	Bio-chem	Chemical	Consult	Education	Contract	Food drink	Mining and minerals	Oil production	Oil refining	Paper
Corporate Members	Total	1391	17	169	113	22	134	46	11	282	95	5
	Mean	86,179	84,183	67,480	81,413	74,341	86,372	72,880	113,918	109,196	95,283	66,800
	Median	70,000	72,500	63,742	62,000	55,000	79,000	61,750	81,000	99,000	85,000	65,000
	1st Decile	45,000	45,000	45,000	40,000	35,000	51,000	41,375	47,000	56,857	48,628	44,000
	9th Decile	135,000	150,000	98,200	131,000	105,000	130,000	100,000	250,000	180,000	151,000	100,000
Non-Corporate Members	Total	1156	17	108	131	33	47	50	12	248	54	6
	Mean	49,189	41,719	42,237	49,092	38,728	51,123	41,539	52,228	62,059	54,850	39,020
	Median	40,306	40,000	38,500	39,000	40,500	45,500	38,940	44,000	46,750	42,000	37,750
	1st Decile	28,000	26,000	28,000	28,500	21,850	30,000	25,000	26,000	31,500	29,500	28,800
	9th Decile	80,000	70,000	62,000	87,000	55,250	91,500	56,000	85,000	100,000	92,000	47,617
MEN	Total	2095	25	232	197	43	155	74	21	444	115	8
	Mean	73,822	72,425	59,300	69,206	56,562	81,083	60,795	86,564	91,227	90,995	56,052
	Median	60,000	69,630	56,000	52,100	45,000	75,000	54,000	78,240	79,100	81,520	53,808
	1st Decile	32,000	32,844	31,500	30,000	25,700	40,000	28,500	31,000	36,000	35,000	28,800
	9th Decile	125,000	106,000	92,000	120,000	86,000	125,000	85,000	141,000	160,000	152,000	100,000
WOMEN	Total	452	9	45	47	12	26	22	2	86	34	3
	Mean	49,288	37,249	48,111	43,119	43,092	52,400	44,051	31,000	67,528	46,831	39,900
	Median	43,000	37,500	44,950	40,160	43,250	50,000	40,688	31,000	61,000	47,000	37,500
	1st Decile	29,400	22,495	30,000	27,000	22,000	38,000	27,000	23,000	32,000	33,000	37,200
	9th Decile	75,000	55,000	73,800	58,000	62,000	68,000	67,000	39,000	120,000	62,500	45,000

SECTION D

TABLE 4B: SALARY OR SELF EMPLOYED EARNINGS BY GRADE AND SEX

								Industr	y sector					
		Total	Pharma	Plastics	Power - fossil	Power - nuclear dec	Power - nuclear gen	Power - renewable	Petro-chem	Plant & equip	Health and safety	Water	Waste management	Other
Corporate Members	Total	1391	72	9	20	59	19	5	90	24	30	48	8	81
	Mean	86,179	78,134	72,828	85,815	77,764	82,869	50,020	93,797	66,169	67,438	60,197	78,971	88,304
	Median	70,000	62,000	57,400	61,850	61,500	76,000	48,100	76,750	63,558	58,000	53,000	62,000	69,000
	1st Decile	45,000	42,000	49,500	51,325	43,500	51,500	42,000	47,500	36,145	35,000	35,000	38,800	44,900
	9th Decile	135,000	116,000	99,000	115,000	91,663	110,000	62,000	130,000	95,012	101,000	85,000	185,000	147,000
Non-Corporate Members	Total	1156	73	7	16	40	19	18	58	34	21	45	13	86
	Mean	49,189	51,939	36,318	46,329	37,456	40,605	46,485	46,668	41,246	47,431	38,033	46,833	45,623
	Median	40,306	41,000	32,500	41,827	34,200	39,000	38,930	41,250	40,500	40,000	35,594	41,400	36,000
	1st Decile	28,000	27,000	27,700	29,700	25,000	30,509	28,000	31,000	29,000	24,000	26,500	32,000	25,440
	9th Decile	80,000	85,000	65,000	75,000	60,715	62,000	75,000	75,000	52,000	85,000	52,000	62,000	82,000
MEN	Total	2095	119	14	34	79	29	18	124	45	44	72	19	139
	Mean	73,822	69,801	58,698	67,591	67,257	67,109	50,446	80,971	54,437	60,599	50,829	61,396	71,672
	Median	60,000	55,750	54,000	55,059	56,000	60,000	49,050	65,500	50,000	55,000	48,000	58,500	55,000
	1st Decile	32,000	29,000	28,000	35,000	30,000	31,488	30,000	37,000	30,000	30,977	28,000	35,000	29,250
	9th Decile	125,000	107,000	98,000	87,000	84,500	99,000	75,000	120,000	90,000	94,500	68,000	80,000	125,000
WOMEN	Total	452	26	2	2	20	9	5	24	13	7	21	2	28
	Mean	49,288	44,883	43,950	79,750	41,851	44,427	35,761	45,407	43,626	49,429	43,877	38,800	39,827
	Median	43,000	42,000	43,950	79,750	38,000	42,021	37,000	41,500	40,000	40,000	37,800	38,800	34,000
	1st Decile	29,400	31,000	32,900	33,500	17,000	11,500	26,900	31,000	32,000	24,000	28,500	38,800	25,000
	9th Decile	75,000	59,000	55,000	126,000	67,000	80,000	41,000	65,077	57,100	82,000	85,000	38,800	60,000

SECTION D
TABLE 5A: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - HIGHEST QUALIFICATION

							Industr	y sector				
		Total	Bio-chem	Chemical	Consult	Education	Contract	Food drink	Mining and minerals	Oil production	Oil refining	Paper
Doctorate	Total	290	20	27	24	44	10	10	2	31	5	
	Mean	67,229	74,440	56,259	72,945	59,910	59,435	49,247	94,120	88,767	86,300	
	Median	55,000	69,630	52,500	61,737	46,400	63,000	45,000	94,120	79,000	57,000	
	1st Decile	34,000	34,000	37,000	30,000	31,100	30,000	30,750	78,240	50,000	32,000	
	9th Decile	107,796	106,000	90,000	117,000	76,551	93,160	78,000	110,000	150,000	155,000	
Master's degree	Total	1299	8	126	139	6	99	48	11	319	88	3
	Mean	61,626	38,799	51,284	62,592	23,233	68,370	46,572	50,691	75,856	64,629	67,400
	Median	48,000	34,000	46,500	42,020	22,200	61,900	40,500	45,000	60,000	50,570	65,000
	1st Decile	29,213	22,495	29,500	30,000	2,000	32,700	25,000	26,000	33,000	33,000	37,200
	9th Decile	103,000	70,000	75,325	109,000	50,000	104,500	82,000	81,000	135,000	120,000	100,000
Bachelor's degree	Total	932	6	122	81	5	71	38	10	179	56	8
	Mean	81,098	65,167	64,323	64,307	37,440	90,640	72,099	113,400	107,279	103,753	45,740
	Median	66,230	46,500	61,000	55,500	35,000	90,000	58,000	86,500	100,000	87,024	44,500
	1st Decile	38,000	5,000	35,000	32,000	25,700	51,000	40,000	36,000	46,979	53,000	28,800
	9th Decile	130,000	150,000	98,000	120,000	52,000	130,000	86,000	195,500	175,000	155,000	65,000
Non-Graduate	Total	13		2			1			1		
	Mean	65,300		46,750			69,000			120,000		
	Median	65,250		46,750			69,000			120,000		
	1st Decile	27,500		46,000			69,000			120,000		
	9th Decile	92,500		47,500			69,000			120,000		

SECTION D

TABLE 5B: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - HIGHEST QUALIFICATION

TABLE 3B . SAI	., C. C. C.			100 51 221		· OITOIDILIT			y sector					
		Total	Pharma	Plastics	Power - fossil	Power - nuclear dec	Power - nuclear gen	Power - renewable	Petro-chem	Plant & equip	Health and safety	Water	Waste management	Other
Doctorate	Total	290	27		4	8	6	3	12	6	6	14	5	23
	Mean	67,229	89,627		55,635	56,988	53,321	47,261	62,361	41,583	47,333	43,173	68,134	73,046
	Median	55,000	56,823		62,000	48,750	54,750	37,860	60,860	41,000	45,500	38,700	66,767	50,000
	1st Decile	34,000	37,000		33,500	39,800	30,509	30,424	42,000	35,500	22,000		59,000	35,000
	9th Decile	107,796	123,000		65,041	94,000	76,000	73,500	84,300	51,000	93,000	66,000	80,000	150,000
Master's degree	Total	1299	66	8	18	51	22	13	77	26	17	47	9	82
	Mean	61,626	58,036	42,903	78,600	46,408	65,636	42,811	55,893	44,762	52,341	48,570	46,133	59,492
	Median	48,000	43,000	32,700	54,500	43,000	51,500	41,000	47,250	38,100	49,000	39,000	40,400	42,794
	1st Decile	29,213	28,500	27,700	32,400	28,000	32,413	30,000	31,000	29,760	30,000	23,460	29,000	26,000
	9th Decile	103,000	90,000	99,000	126,000	67,000	99,000	62,000	94,000	69,050	92,000	70,000	70,000	105,000
Bachelor's degree	Total	932	51	8	14	39	10	5	58	26	28	32	6	61
	Mean	81,098	61,856	70,807	58,588	87,063	58,209	51,400	103,283	61,574	65,851	52,988	72,300	73,585
	Median	66,230	58,000	61,200	54,059	65,026	54,000	50,000	77,000	57,090	62,515	51,128	55,500	57,000
	1st Decile	38,000	32,500	49,500	35,000	42,650	33,744	28,000	45,500	34,218	32,000	36,200	35,000	32,000
	9th Decile	130,000	88,000	98,000	84,000	91,663	82,500	77,000	140,000	95,012	101,000	66,230	185,000	125,000
Non-Graduate	Total	13	1			1		2	1				1	1
	Mean	65,300				17,000		65,750	115,000				38,000	69,000
	Median	65,250				17,000		65,750	115,000				38,000	69,000
	1st Decile	27,500				17,000		61,500	115,000				38,000	69,000
	9th Decile	92,500				17,000		70,000	115,000				38,000	69,000

SECTION D
TABLE 6A: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - CHARTERED MEMBERS OR FELLOWS

							Industr	y sector				
		Total	Bio-chem	Chemical	Consult	Education	Contract	Food drink	Mining and minerals	Oil production	Oil refining	Paper
Corporate - Engineering	Total	1								1		
technician	Mean	85,000								85,000		
	Median	85,000								85,000		
	1st Decile	85,000								85,000		
	9th Decile	85,000								85,000		
Corporate - Graduate in	Total											
training/ Engineer in training/Post Doctoral	Mean											
training/1 ost Doctoral	Median											
	1st Decile											
	9th Decile											
Corporate -	Total	104		11	3	3	4	2		28	13	
Engineer/Supervised team member/Lecturer	Mean	52,016		42,827	43,339	27,667	48,562	41,188		68,455	55,935	44,00
team member/Lecturer	Median	49,250		42,500	43,000	22,000	48,500	41,188		60,500	52,000	44,00
	1st Decile	36,000		36,000	40,000	21,000	45,000	41,000		45,500	46,000	44,00
	9th Decile	66,038		50,000	47,018	40,000	52,250	41,375		110,000	75,000	44,00
Corporate - Senior	Total	379	2	57	27	5	33	12	3	81	24	
engineer/Senior lecturer	Mean	67,739	33,748	58,029	60,657	50,250	71,469	53,647	73,367	87,322	62,371	
	Median	60,000	33,748	58,000	55,540	50,500	65,000	54,500	56,000	84,900	57,000	
	1st Decile	43,000	22,495	45,151	44,600	45,000	46,000	40,000	54,100	54,000	48,000	
	9th Decile	100,000	45,000	75,000	106,000	55,000	94,500	66,643	110,000	125,000	83,040	
Corporate - Project	Total	437	5	58	27	6	55	16	1	89	24	
manager/Site	Mean	86,107	75,426	67,967	93,766	64,694	82,548	61,846	80,000	116,495	94,109	65,00
manager/Professor/Asso ciate professor/Principal	Median	75,000	70,000	64,000	64,000	69,051	73,500	59,000	80,000	108,500	90,000	65,00
process engineer	1st Decile	49,150	66,000	49,000	39,000	35,000	56,000	44,000	80,000	70,000	62,500	65,00
	9th Decile	125,000	96,500	98,000	120,000	86,000	120,000	78,000	80,000	180,000	125,000	65,00
Corporate - Senior	Total	300	7	34	25	7	33	14	4	50	24	
manager/Director/Dean/	Mean	114,878	102,883	88,751	101,663	119,857	108,523	106,879	181,500	142,840	143,758	80,00
Head of department	Median	98,000	92,500	90,000	86,000	76,000	102,000	75,500	195,000	135,000	130,500	80,00
	1st Decile	60,000	46,300	61,000	55,000	52,000	74,500	55,000	81,000	85,000	95,460	60,00
	9th Decile	179,000	225,000	120,000	145,000	360,000	151,385	130,000	255,000	216,738	200,000	100,00
Corporate -	Total	19	2	1	2		1			1		
Chairman/Managing director/Chief	Mean	158,936	97,500	218,000	152,500		67,000			100,000		
director/Chief executive/Vice	Median	137,500	97,500	218,000	152,500		67,000			100,000		
chancellor	1st Decile	64,000	45,000	218,000	125,000		67,000			100,000		
	9th Decile	318,000	150,000	218,000	180,000		67,000			100,000		
Corporate - Consultant	Total	94	1	3	28	1	7		1	24	8	
	Mean	88,272	90,000	68,333	71,424	50,000	101,917		141,000	107,092	99,562	
	Median	76,500	90,000	80,000	52,500	50,000	106,500		141,000	100,750	88,000	
	1st Decile	40,000	90,000	30,000	30,000	50,000	73,500		141,000	60,000	70,000	
	9th Decile	146,500	90,000	95,000	140,000	50,000	130,000		141,000	170,000	150,000	

SECTION D

#### TABLE 6B: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - CHARTERED MEMBERS OR FELLOWS

								Industr	y sector					
		Total	Pharma	Plastics	Power - fossil	Power - nuclear dec	Power - nuclear gen	Power - renewable	Petro-chem	Plant & equip	Health and safety	Water	Waste management	Other
Corporate - Engineering	Total	1												
echnician	Mean	85,000												
	Median	85,000												
	1st Decile	85,000												
	9th Decile	85,000												
Corporate - Graduate in	Total													
training/ Engineer in training/Post Doctoral	Mean													
adming/1 oot Doctoral	Median													
	1st Decile													
	9th Decile													
Corporate -	Total	104	5	1	5	4	2		10	2	1	4		
Engineer/Supervised team member/Lecturer	Mean	52,016	46,037	49,500	51,740	41,625	51,458		50,414	36,900	55,000	31,990		44,28
team member/Lecturer	Median	49,250	45,000	49,500	52,800	41,750	51,458		49,932	36,900	55,000	32,750		43,50
	1st Decile	36,000	35,000	49,500	40,000	35,400	40,916		40,350	36,000	55,000	23,460		33,00
	9th Decile	66,038	58,772	49,500	60,000	47,600	62,000		55,750	37,800	55,000	39,000		57,11
Corporate - Senior	Total	379	21	4	5	22	6	3	31	4	6	10	1	2
engineer/Senior lecturer	Mean	67,739	51,449	64,571	68,558	87,945	69,750	55,367	66,265	44,824	53,610	53,935	59,000	58,52
1st	Median	60,000	48,500	57,200	62,000	54,500	70,500	56,000	65,250	39,147	56,092	50,500	59,000	53,20
	1st Decile	43,000	39,663	51,000	52,750	46,987	51,500	48,100	45,744	35,000	30,977	39,300	59,000	40,00
	9th Decile	100,000	65,000	92,884	110,000	66,000	86,000	62,000	85,730	66,000	75,000	65,500	59,000	82,36
Corporate - Project	Total	437	21	2	8	17	6	2	28	10	12	19	3	2
manager/Site manager/Professor/Asso	Mean	86,107	91,901	75,336	71,227	70,182	73,850	42,000	84,355	65,994	73,421	63,240	58,933	90,45
ciate professor/Principal	Median	75,000	65,000	75,336	64,000	67,955	73,000	42,000	80,000	60,108	68,000	51,628	58,000	71,00
process engineer	1st Decile	49,150	43,061	55,000	54,000	55,000	56,500	42,000	65,000	51,295	46,040	30,000	38,800	45,00
	9th Decile	125,000	95,000	95,671	120,000	90,000	90,600	42,000	108,593	82,500	101,000	83,541	80,000	110,00
Corporate - Senior	Total	300	21	2	1	10	3		19	5	5	12	2	1
manager/Director/Dean/ Head of department	Mean	114,878	93,900	98,500	126,000	85,666	83,333		179,233	84,202	71,500	69,708	66,000	107,51
riead or department	Median	98,000	90,000	98,500	126,000	83,500	76,000		109,000	90,000	72,500	66,500	66,000	83,00
	1st Decile	60,000	63,500	98,000	126,000	65,500	75,000		76,500	60,000	49,000	51,000	62,000	51,62
	9th Decile	179,000	124,000	99,000	126,000	92,832	99,000		650,000	103,000	92,000	88,000	70,000	150,00
Corporate -	Total	19			1	1	1			3			1	
Chairman/Managing director/Chief	Mean	158,936			419,000	145,000	250,000			84,667			185,000	180,71
executive/Vice	Median	137,500			419,000	145,000	250,000			70,000			185,000	164,92
chancellor	1st Decile	64,000			419,000	145,000	250,000			64,000			185,000	75,00
	9th Decile	318,000			419,000	145,000	250,000			120,000			185,000	318,00
Corporate - Consultant	Total	94	3			3	1		2		5	1	1	
	Mean	88,272	126,333			59,000	110,000		77,500		74,400	66,230		72,80
	Median	76,500	79,000			65,000	110,000		77,500		80,000	66,230		67,00
	1st Decile	40,000	50,000			40,000	110,000		64,000		35,000	66,230		57,00
	9th Decile	146,500	250,000			72,000	110,000		91,000		110,000	66,230		100,00

SECTION D
TABLE 7A: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - ASSOCIATES

TABLE TA . SALA				NGS BT LLV		FONSIBILIT	Industry					
		Total	Bio-chem	Chemical	Consult	Education	Contract	Food drink	Mining and minerals	Oil production	Oil refining	Paper
Associate - Engineering	Total	5	1	1		1					1	
technician	Mean	30,220	26,000	27,400		25,700					24,000	
	Median	26,000	26,000	27,400		25,700					24,000	
	1st Decile	24,000	26,000	27,400		25,700					24,000	
	9th Decile	48,000	26,000	27,400		25,700					24,000	
Associate - Graduate in	Total	227	4	23	28	4	13	6	1	64	10	
training/ Engineer in training/Post Doctoral	Mean	31,392	33,422	29,026	31,126	27,733	32,683	26,833	29,000	35,824	28,147	28,800
training/1 ost Doctoral	Median	30,500	33,422	30,000	32,000	31,200	31,500	27,250	29,000	35,000	33,600	28,800
	1st Decile	25,000	32,844	26,522	26,000	14,000	28,000	24,000	29,000	28,650	8,667	28,800
	9th Decile	40,000	34,000	34,000	35,770	38,000	40,500	29,000	29,000	45,000	36,300	28,800
Associate -	Total	351	2	30	40	11	10	16	2	71	22	;
Engineer/Supervised team member/Lecturer	Mean	42,638	34,000	36,093	35,348	35,974	38,716	32,088	27,000	63,517	40,347	37,567
team member/Lecturer	Median	37,256	34,000	36,224	35,000	33,500	37,628	30,500	27,000	45,940	40,420	37,500
	1st Decile	29,000	30,000	28,250	28,500	30,000	30,050	25,000	23,000	32,552	31,500	37,200
	9th Decile	50,000	38,000	42,000	41,500	42,872	47,250	41,850	31,000	75,000	48,500	38,000
Associate - Senior	Total	220	3	23	29	2	13	13	2	54	8	
engineer/Senior lecturer	Mean	54,522	43,000	43,103	52,259	42,750	57,538	43,320	41,250	69,343	75,415	45,000
	Median	49,258	41,000	42,500	51,000	42,750	50,000	41,000	41,250	59,750	77,500	45,000
	1st Decile	37,500	40,000	34,343	35,000	42,000	44,000	33,960	37,500	42,500	36,000	45,000
	9th Decile	80,500	48,000	54,000	75,000	43,500	65,000	56,000	45,000	97,500	133,320	45,000
Associate - Project	Total	109	5	12	6	5	4	6	3	18	4	
manager/Site manager/Professor/Asso	Mean	66,952	61,875	61,360	85,403	57,200	73,500	45,833	55,000	91,419	87,406	47,61
ciate professor/Principal	Median	61,000	62,500	61,590	75,000	57,000	79,500	46,000	56,000	79,500	83,000	47,61
process engineer	1st Decile	40,000	45,500	50,000	59,600	48,500	40,000	37,000	26,000	50,000	72,500	47,61
	9th Decile	95,000	77,000	75,000	150,000	65,000	95,000	54,000	83,000	170,000	111,124	47,61
Associate - Senior	Total	52		4	5		3	6	2	6	3	
manager/Director/Dean/ Head of department	Mean	90,378		82,000	95,400		98,167	71,283	87,500	131,074	162,360	
rieau or department	Median	85,000		66,000	95,000		100,000	68,000	87,500	130,000	150,000	
	1st Decile	50,000		56,000	50,000		91,500	53,000	85,000	120,000	115,000	
	9th Decile	140,000		140,000	127,000		103,000	92,000	90,000	140,000	222,080	
Associate -	Total	3			2							
Chairman/Managing director/Chief	Mean	162,500			130,000							
executive/Vice	Median	162,500			130,000							
chancellor	1st Decile	130,000			130,000							
	9th Decile	195,000			130,000							
Associate - Consultant	Total	51	1	1	14			1	1	16		
	Mean	63,058	5,000	45,000	60,973			47,000	78,240	79,079		
	Median	43,500	5,000	45,000	38,500			47,000	78,240	43,250		
	1st Decile	26,000	5,000	45,000	26,000			47,000	78,240	32,000		
	9th Decile	155,757	5,000	45,000	180,000			47,000	78,240	180,000		

SECTION D

TABLE 7B: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - ASSOCIATES

								Industry	/ sector					
		Total	Pharma	Plastics	Power - fossil	Power - nuclear dec	Power - nuclear gen	Power - renewable	Petro-chem	Plant & equip	Health and safety	Water	Waste management	Other
Associate - Engineering	Total	5							1					
echnician	Mean	30,220							48,000					
	Median	26,000							48,000					
	1st Decile	24,000							48,000					
	9th Decile	48,000							48,000					
Associate - Graduate in	Total	227	8	2	2	8	3	3	18	5	1	8		1
training/ Engineer in training/Post Doctoral	Mean	31,392	25,714	30,100	29,250	27,635	29,801	29,641	34,669	29,383	30,000	26,578		26,74
adming/1 oot Doctoral	Median	30,500	27,500	30,100	29,250	27,780	38,902	30,424	31,000	29,760	30,000	28,000		26,00
	1st Decile	25,000	8,200	27,700	25,000	23,500	11,500	28,000	28,000	28,000	30,000	22,000		22,00
	9th Decile	40,000	32,800	32,500	33,500	31,819	39,000	30,500	45,000	30,156	30,000	28,564		32,00
Associate -	Total	351	19	4	5	18	9	8	22	10	4	12	5	2
Engineer/Supervised eam member/Lecturer	Mean	42,638	52,465	32,256	40,011	34,289	37,844	34,851	41,285	38,683	30,328	30,764	34,933	35,24
icam memben Lecturer	Median	37,256	35,500	32,512	38,000	35,132	36,013	36,522	40,666	38,100	32,655	29,400	35,000	34,50
	1st Decile	29,000	28,000	28,000	32,400	28,000	30,509	26,900	34,720	28,000	21,000	24,500	29,000	28,00
	9th Decile	50,000	53,000	36,000	55,000	45,626	50,000	41,000	46,000	50,000	35,000	40,000	40,800	43,89
Associate - Senior	Total	220	17		4	4	4	1	7	5	4	8	3	1
engineer/Senior lecturer	Mean	54,522	44,087		43,754	52,390	40,875	50,000	64,217	46,944	60,038	41,024	38,500	51,50
1st	Median	49,258	45,000		44,000	53,500	40,750	50,000	55,000	51,000	57,576	39,000	38,500	50,50
	1st Decile	37,500	34,000		38,000	38,000	39,000	50,000	44,000	34,218	32,000	32,445	35,000	38,00
	9th Decile	80,500	55,500		49,017	64,562	43,000	50,000	120,000	53,000	93,000	49,950	42,000	65,00
Associate - Project	Total	109	9	1	1	3	2	2	2	9	3	6	2	
manager/Site manager/Professor/Asso	Mean	66,952	63,776	65,000	58,000	59,158	49,000	68,500	76,500	44,811	49,333	52,028	57,500	84,62
ciate professor/Principal	Median	61,000	60,000	65,000	58,000	59,158	49,000	68,500	76,500	42,000	41,000	55,384	57,500	94,00
process engineer	1st Decile	40,000	41,000	65,000	58,000	57,600	36,000	62,000	76,000	25,000	22,000	31,400	53,000	45,00
	9th Decile	95,000	95,000	65,000	58,000	60,715	62,000	75,000	77,000	72,000	85,000	75,000	62,000	124,00
Associate - Senior	Total	52	5		2	1			2	1	3	4		
manager/Director/Dean/ Head of department	Mean	90,378	78,740		81,000	67,000			127,500	70,000	61,596	53,038		84,00
ricad or department	Median	85,000	85,000		81,000	67,000			127,500	70,000	60,000	51,000		80,00
	1st Decile	50,000	46,000		75,000	67,000			115,000	70,000	43,000	50,000		50,00
	9th Decile	140,000	97,700		87,000	67,000			140,000	70,000	81,788	60,150		125,00
Associate -	Total	3	1											
Chairman/Managing director/Chief	Mean	162,500	195,000											
executive/Vice	Median	162,500	195,000											
chancellor	1st Decile	130,000	195,000											
	9th Decile	195,000	195,000											
Associate - Consultant	Total	51	3			2		1	1	2	2	2	1	
	Mean	63,058	64,333			40,000		77,000	30,000	42,138	60,250	37,000	62,000	73,50
	Median	43,500	72,000			40,000		77,000	30,000	42,138	60,250	37,000	62,000	73,50
	1st Decile	26,000	26,000			40,000		77,000	30,000	36,700	26,000	32,000	62,000	50,00
	9th Decile	155,757	95,000			40,000		77,000	30,000	47,577	94,500	42,000	62,000	97,00

SECTION D
TABLE 8A: MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY INDUSTRY SECTOR

TABLE 8A : MEDI	AN SALAI	RT UR SELF	EMPLOYE	DEARNING	S BY INDUS	IRT SECIL		y sector				
		Total	Bio-chem	Chamiaal	Conquit	Education		*	Mining and	Oil production	Oil refining	Donor
				Chemical	Consult	Education	Contract	Food drink	Mining and minerals	Oil production	Oil refining	Paper
Biochemical engineering	Total £	34 55,000	34 55,000									
Chemical and allied	Total	277	00,000	277								
products	f	54,000		54,000								
Consultancy	~ Total	244		01,000	244							
	£	50,000			50,000							
Contracting	Total	181					181					
ŭ	£	69,000					69,000					
Education/Universities	Total	55				55						
	£	45,000				45,000						
Food and drink	Total	96						96				
	£	51,000						51,000				
Health, safety and	Total	51										
environment	£	55,000										
Mining and minerals	Total	23							23			
	£	56,000							56,000			
Oil and gas exploration	Total	530								530		
and production	£	71,000								71,000		
Oil refining	Total	149									149	
Oil Tellining	f	70,000									70,000	
Paper and packaging	~ Total	11									7 0,000	11
r apar ana paanaging	£	45,000										45,000
Petrochemicals	Total	148										,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	£	60,000										
Pharmaceuticals and	Total	145										
toiletries	£	51,000										
Plastics	Total	16										
	£	53,000										
Power generation –	Total	36										
fossil fuels	£	55,059										
Power generation –	Total	99										
nuclear decommissioning	£	54,500										
Power generation –	Total	38										
nuclear generation	£	54,000										
Power generation –	Total	23										
renewables	£	42,000										
Process plant and	Total	58										
equipment	£	47,788										
Water	Total	93										
	£	44,000										
Waste Management	Total	21										
	£	58,000										
Other	Total	167										
	£	51,564										

#### SECTION D TABLE 8B: MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY INDUSTRY SECTOR

								Industr						
		Total	Pharma	Plastics	Power - fossil	Power - nuclear dec	Power - nuclear gen	Power - renewable	Petro-chem	Plant & equip	Health and safety	Water	Waste management	Other
Biochemical engineering	Total £	34 55,000												
Chemical and allied products	Total	277 54,000												
Consultancy	Total	244												
Contracting	± Total	50,000 181												
Education/Universities	£ Total	69,000 55												
Food and drink	£ Total	45,000 96												
	£	51,000												
Health, safety and environment	Total £	51 55,000									51 55,000			
Mining and minerals	Total £	23 56,000												
Oil and gas exploration and production	Total £	530 71,000												
Oil refining	Total £	149 70,000												
Paper and packaging	Total £	11 45,000												
Petrochemicals	Total £	148 60,000							148 60,000					
Pharmaceuticals and toiletries	Total £	145 51,000	145 51,000											
Plastics	Total £	16 53,000		16 53,000										
Power generation – fossil fuels	Total £	36 55,059			36 55,059									
Power generation – nuclear decommissioning	Total £	99 54,500				99 54,500								
Power generation – nuclear generation	Total £	38 54,000					38 54,000							
Power generation – renewables	Total £	23 42,000						23 42,000						
Process plant and equipment	Total £	58 47,788								58 47,788				
Water	Total £	93 44,000										93 44,000		
Waste Management	Total £	21 58,000											21 58,000	
Other	Total £	167 51,564												1 51,5

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SECTION D
TABLE 9A: MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY TYPE OF WORK

							Industr	y sector				
		Total	Bio-chem	Chemical	Consult	Education	Contract	Food drink	Mining and minerals	Oil production	Oil refining	Paper
Construction and	Total	84	1	8	6		4	7	1	15	2	
installation	£	58,500	48,000	59,575	32,500		82,726	58,000	23,000	62,647	96,075	
Design	Total	947	4	61	127	1	151	24	1	267	37	1
	£	54,000	38,748	45,000	47,500	31,200	68,125	43,750	110,000	65,000	55,110	28,800
Education and training	Total	36	2	1	1	28	1			2		
	£	51,030	70,750	62,000	28,489	52,780	46,000			63,257		
Finance/financial	Total	24			6				1	3	2	
services	£	125,000			122,500				255,000	120,000	225,000	
General	Total	318	1	34	55		15	5	3	97	8	
administration/managem	£	64,000	46,300	62,500	50,000		92,750	64,000	56,000	80,500	71,933	
Manufacture and	Total	540	8	113	10			27	13	82	66	7
production	£	56,000	70,000	55,000	100,000			47,000	56,000	84,448	76,000	44,000
Marketing and sales	Total	60		9	5		4	3	1	4	11	1
	£	66,000		66,000	55,500		81,750	65,760	39,000	87,950	103,000	65,000
Research and	Total	230	17	31	5	24	2	24	1	11	4	
development	£	45,000	55,000	45,500	39,000	38,000	43,500	55,000	37,500	58,500	50,000	
Other	Total	256	1	20	29	2	4	6	2	49	19	2
	£	60,000		66,500	60,000	62,000	85,750	68,322	109,620	97,000	60,000	55,000

SECTION D
TABLE 9B: MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY TYPE OF WORK

								Industr	y sector					
		Total	Pharma	Plastics	Power - fossil	Power - nuclear dec	Power - nuclear gen	Power - renewable	Petro-chem	Plant & equip	Health and safety	Water	Waste management	Other
Construction and installation	Total £	84 58,500	70,000		2 68,400	3 43,500		62,000	124,500	5 48,000		10 51,500	4 66,000	52,000
Design	Total £	947 54,000	19 51,000	57,400	6 36,500	60 48,250	_	10 38,500	57 53,300	32 43,750	68,000	48 39,750	3 29,000	43,344
Education and training	Total £	36 51,030												37,000
Finance/financial services	Total £	24 125,000						1 30,000	132,500		75,151	1 38,000		135,000
General administration/managem ent services	Total £	318 64,000	9 55,500		66,000	14 66,550	ŭ		11 64,000	92,000	25 60,000	_	40,800	54,700
Manufacture and production	Total £	540 56,000	63 48,500	14 53,000	71,000	5 45,626	10 48,750	4 63,000	51 54,000	6 39,900	55,500	59,575	4 57,500	50,350
Marketing and sales	Total £	60 66,000	1 85,000		1 120,000				97,000	5 47,577		52,626		81,000
Research and development	Total £	230 45,000	33 45,000	1 27,700	11 44,000	6 49,750	5 51,500	4 34,142	15 49,932	4 36,500	58,000	41,000	53,267	45,000
Other	Total £	256 60,000	14 64,000		7 58,000	11 59,570	50,500	1 42,000	78,690	57,100	14 45,500	13 44,000	4 38,000	54,000



## Section E

Classified by type of work

SECTION E

TABLE 1 : EMPLOYMENT STATUS

							Type of Work				
		Total	Construction	Design	Education	Finance	Admin	Manufacturing	Sales	R&D	Other
Total	Total	2547	84	947	36	24	318	540	60	230	256
	%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Salary - FT	Total	2412	82	913	33	23	306	534	58	223	240
	%	94.70%	97.60%	96.40%	91.70%	95.80%	96.20%	98.90%	96.70%	97.00%	93.80%
Salary - PT	Total	77	2	31	3	1	12	5	2	7	14
	%	3.00%	2.40%	3.30%	8.30%	4.20%	3.80%	0.90%	3.30%	3.00%	5.50%

SECTION E

TABLE 2: CURRENT ANNUAL SALARY OR SELF EMPLOYED EARNINGS

IABLE 2 . CON	TILLITY ARTIC	AL SALAKI	OR SELF E	INIFLOTED	LAKNINGS	Type of Work				
	Total	Construction	Design	Education	Finance	Admin	Manufacturing	Sales	R&D	Other
Total	2547	84	947	36	24	318	540	60	230	256
<£16K	15	1	5			1	4		2	2
>=£16K	3	1				1	1			
>=£18K	1								1	
>=£19K	1								1	
>=£20K	2		1						1	
>=£21K	5		1			1			3	
>=£22K	6		3			2			1	
>=£23K	8	1	6				1			
>=£24K	6		3				1		1	1
>=£25K	17	1	7			1	3		3	2
>=£26K	21	2	4		1	4	4		3	3
>=£27K	16		2			1	6		4	3
>=£28K	45		24	1		4	7		3	6
>=£29K	33		20			3	5		3	2
>=£30K	51	2	23		1	8	3	1	9	4
>=£31K	36		18	2		4	6	1	2	3
>=£32K	50		19			7	11		6	7
>=£33K	34		16	2			5		2	9
>=£34K	27	2	10	1		3	5		4	2
>=£35K	40	2	14		1	7	5	1	5	5
>=£36K	38		19			3	12	1	3	
>=£37K	36		13	1		2	10		8	2
>=£38K	45	2	21		1	5	8	1	6	1
>=£39K	29		11			2	5	1	6	4
>=£40K	211	4	88	2		19	54	3	25	16
>=£45K	184	5	69	7	1	13	54	2	21	12
>=£50K	164	12	61	3		22	38	2	14	12
>=£55K	154	9	51	2		15	35	5	18	19
>=£60K	151	8	49	2	1	29	28	9	5	20
>=£65K	124	6	50	1		20	20	3	15	9
>=£70K	88	5	37			11	18	2	5	10
>=£75K	93	1	32	4	1	10	23	2	7	13
>=£80K	75	2	30			11	15	2	7	8
>=£85K	63	3	26	1		10	13	4	3	3
>=£90K	77		22	1	1	22	17	2	3	9
>=£95K	60	1	18	1		12	20		4	4
>=£100K	47	2	22			7	6	3	2	5
>=£105K	26	1	8	1	1	4	6	2	3	
>=£110K	33	1	9	1		7	9	1		
>=£115K	16	1	6		1	2	1		1	4
>=£120K	43	1	12		2	6	10	5	1	6

2389

67,83

58,500

34,200

115,000

69,488

56,000

31,000

120,000

SECTION E

>=£150K >=£200K >=£250K

Base

Mean

Median

1st Decile

9th Decile

TABLE 2 : CU	RRENT ANNU	JAL SALAR	OR SELF	MPLOYED	<b>EARNINGS</b>					Cont'd
						Type of Work				
	Total	Construction	Design	Education	Finance	Admin	Manufacturing	Sales	R&D	Other
>=£125K	27	1	9			2	2 8	1	1	5
>=£130K	30	1	9		1	6	6	1		6
>=£135K	9		2		1	1	4			1
>=£140K	15	1	3		2	1	4			4

140,048

125,000

35,000

255,000

70,003

64,000

32,000

111,000

529

89.579

66,000

39,000

125,000

74,269

56,00

33,000

129,00

901

51,03

33,000

96,500

66,069

54,000

30,100

110,000

63 www.icheme.org

72,624

60,000

31,000

130,000

55,72

45,00

28,000

85,000

SECTION E

TABLE 3: BENEFITS IN KIND FOR SALARIED EMPLOYEES

							Type of Work				
		Total	Construction	Design	Education	Finance	Admin	Manufacturing	Sales	R&D	Other
Total	Total	2547	84	947	36	24	318	540	60	230	256
	%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Company final	Total	1022	28	332	19	10	137	246	26	105	119
salary/defined benefit pension	%	40.10%	33.30%	35.10%	52.80%	41.70%	43.10%	45.60%	43.30%		46.50%
Company money	Total	1022	44	418	1	10	128	239	28	66	88
purchase pension	%	40.10%	52.40%	44.10%	2.80%	41.70%	40.30%	44.30%	46.70%	28.70%	34.40%
Non contributory pension	Total	96	6	35	1	3	16	14	2	11	
	%	3.80%	7.10%	3.70%	2.80%	12.50%	5.00%	2.60%	3.30%	4.80%	3.10%
Superannuation	Total	34		5	9		3	1		14	2
	%	1.30%		0.50%	25.00%		0.90%	0.20%		6.10%	0.80%
Central Providence Fund	Total %	9 0.40%		5 0.50%			0.30%	0.40%			0.40%
401K savings plan	Total	12		8			0.0076	2.4070		1	0.407
40 IIV savings plan	%	0.50%		0.80%			0.30%	0.40%		0.40%	
None pension related	Total	194	5	98	4	1	15	25	3	20	2
benefits	%	7.60%	6.00%	10.30%	11.10%	4.20%	4.70%	4.60%	5.00%	8.70%	9.00%
Medical insurance	Total	1505	59	539	3	16	198	390	44	109	147
	%	59.10%	70.20%	56.90%	8.30%	66.70%	62.30%	72.20%	73.30%	47.40%	57.40%
Car	Total	532	31	147	1	8	80	116	24	45	81
	%	20.90%	36.90%	15.50%	2.80%	33.30%	25.20%	21.50%	40.00%	19.60%	31.20%
Loans	Total	111	5	47	1	4	13	23	1	9	8
	%	4.40%	6.00%	5.00%	2.80%	16.70%	4.10%	4.30%	1.70%	3.90%	3.10%
IChemE membership	Total	1860	67	743	11	20	250	402	49	141	177
fees	%	73.00%	79.80%	78.50%	30.60%	83.30%	78.60%	74.40%	81.70%	61.30%	69.10%
Other professional	Total	332	14	99	4	5	61	58	13	27	5
membership fees	%	13.00%	16.70%	10.50%	11.10%	20.80%	19.20%	10.70%	21.70%	11.70%	19.90%
Childcare	Total	201	9	72		2	25	40	5	27	2
	%	7.90%	10.70%	7.60%		8.30%	7.90%	7.40%	8.30%	11.70%	8.20%
None other benefits	Total	250	6	88	22	1	24	42	1	44	2:
	%	9.80%	7.10%	9.30%	61.10%	4.20%	7.50%	7.80%	1.70%	19.10%	8.60%
Other benefits	Total	199	7	48	2	2	22	58	5	24	31
	%	7.80%	8.30%	5.10%	5.60%	8.30%	6.90%	10.70%	8.30%	10.40%	12.10%

SECTION E

TABLE 4: SALARY OR SELF EMPLOYED EARNINGS BY GRADE AND SEX

							Type of Work				
		Total	Construction	Design	Education	Finance	Admin	Manufacturing	Sales	R&D	Other
Corporate Members	Total	1391	51	495	22	16	192	287	48	101	147
	Mean	86,179	80,375	83,438	81,022	180,625	80,228	93,645	96,253	74,280	85,447
	Median	70,000	65,000	72,000	62,000	142,500	73,000	73,800	78,475	62,000	70,000
	1st Decile	45,000	50,000	45,000	45,000	115,000	47,918	46,215	42,000	39,740	44,000
	9th Decile	135,000	129,500	130,000	105,000	300,000	120,000	152,000	131,000	107,000	141,000
Non-Corporate Members	Total	1156	33	452	14	8	126	253	12	129	109
	Mean	49,189	48,838	47,044	42,019	58,894	53,465	52,645	60,455	40,164	54,542
	Median	40,306	47,500	39,325	43,500	52,500	40,800	43,000	50,000	38,000	39,950
1	1st Decile	28,000	26,000	28,300	31,000	26,000	28,000	28,545	38,000	26,000	27,880
	9th Decile	80,000	70,000	67,000	53,500	105,000	93,000	85,500	100,000	56,000	98,500
MEN	Total	2095	76	762	28	22	262	446	55	186	213
	Mean	73,822	69,072	70,771	70,973	148,007	72,369	79,527	92,632	58,990	76,366
	Median	60,000	60,000	57,535	52,780	132,500	65,000	61,000	70,304	48,500	63,000
	1st Decile	32,000	34,200	31,143	33,200	35,000	32,000	34,000	42,000	29,000	32,000
	9th Decile	125,000	115,000	120,000	105,000	255,000	120,000	135,000	125,000	92,000	130,000
WOMEN	Total	452	8	185	8	2	56	94	5	44	43
	Mean	49,288	56,250	46,562	50,300	52,500	58,671	49,618	56,600	40,845	53,818
	Median	43,000	49,000	40,960	46,200	52,500	53,250	44,900	58,000	38,267	46,730
	1st Decile	29,400	23,000	28,500	31,000	45,000	30,000	32,000	39,000	22,000	29,075
	9th Decile	75,000	140,000	70,000	77,000	60,000	96,000	75,000	85,000	58,000	92,500

SECTION E

TABLE 5: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - HIGHEST QUALIFICATION

		Total					Type of Work				
			Construction	Design	Education	Finance	Admin	Manufacturing	Sales	R&D	Other
Doctorate	Total	290	3	61	28	1	25	37	6	94	32
	Mean	67,229	136,833	65,252	71,219	151,000	68,533	69,704	69,468	63,363	64,465
	Median	55,000	125,000	55,500	54,250	151,000	62,000	56,646	51,902	48,000	55,000
	1st Decile	34,000	35,500	33,000	33,000	151,000	35,000	42,000	38,000	32,000	35,000
	9th Decile	107,796	250,000	110,000	105,000	151,000	100,000	123,000	150,000	95,000	97,000
Master's degree	Total	1299	33	570	3	7	177	274	20	86	113
	Mean	61,626	56,701	57,530	40,067	181,429	65,237	66,331	90,997	45,613	66,102
	Median	48,000	52,000	46,000	37,000	140,000	60,000	47,994	85,000	38,810	55,000
	1st Decile	29,213	26,000	29,500	33,200	26,000	30,700	31,000	37,500	25,000	28,564
	9th Decile	103,000	85,000	91,500	50,000	654,000	110,000	110,000	120,450	80,000	120,000
Bachelor's degree	Total	932	46	315	5	16	116	225	34	49	108
	Mean	81,098	70,495	81,507	55,163	121,259	77,339	84,802	92,376	58,802	82,503
	Median	66,230	60,150	70,000	46,000	117,500	70,500	66,834	66,000	55,072	66,643
	1st Decile	38,000	46,000	38,000	31,000	38,000	39,500	40,333	47,577	29,750	32,000
	9th Decile	130,000	120,000	130,000	93,314	255,000	121,000	136,500	120,000	91,663	140,000
Non-Graduate	Total	13	2	1				4		1	3
	Mean	65,300	88,250	69,000				69,000			43,833
	Median	65,250	88,250	69,000				69,500			46,000
	1st Decile	27,500	61,500	69,000				17,000			38,000
	9th Decile	92,500	115,000	69,000				120,000			47,500

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TABLE 6: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - CHARTERED MEMBERS OR FELLOWS

		Total	Type of Work									
			Construction	Design	Education	Finance	Admin	Manufacturing	Sales	R&D	Other	
Corporate - Engineering	Total	1		1								
technician	Mean	85,000		85,000								
	Median	85,000		85,000								
	1st Decile	85,000		85,000								
	9th Decile	85,000		85,000								
Corporate - Graduate in	Total											
raining/ Engineer in raining/Post Doctoral	Mean											
railling/Post Doctoral	Median											
	1st Decile											
	9th Decile											
Corporate -	Total	104	4	40			8	27	2	15		
Engineer/Supervised	Mean	52,016	86,575	52,960			51,440	49,584	48,500	43,878	56,22	
eam member/Lecturer	Median	49,250	81,400	48,550			49,500	47,000	48,500	49,000	57,50	
	1st Decile	36,000	43,500	35,400			40,000	36,900	36,000	22,000	41,37	
	9th Decile	66,038	140,000	70,000			67,000	71,000	61,000	57,119	75,00	
Corporate - Senior	Total	379	9	166	7	1	51	77	8	28	3	
engineer/Senior lecturer	Mean	67,739	53,500	72,750	48,667	120,000	72,130	61,687	73,982	54,967	65,64	
	Median	60,000	58,500	60,000	46,000	120,000	65,000	58,080	68,304	53,000	56,00	
	1st Decile	43,000	12,000	41,508	45,000	120,000	51,500	46,215	31,000	39,663	42,00	
	9th Decile	100,000	65,000	110,000	55,000	120,000	105,000	83,040	120,000	75,902	77,06	
Corporate - Project	Total	437	20	173	7	4	65	79	18	26	4	
manager/Site	Mean	86,107	71,573	86,880	73,095	271,250	79,259	90,766	88,487	86,645	75,22	
manager/Professor/Asso ciate professor/Principal	Median	75,000	60,500	79,000	76,102	150,500	73,500	78,000	78,475	66,500	65,00	
process zengineer	1st Decile	49,150	45,000	51,444	52,060	130,000	51,000	49,000	47,805	44,900	40,01	
	9th Decile	125,000	93,312	130,000	96,500	654,000	120,000	124,000	120,900	86,000	116,00	
Corporate - Senior	Total	300	15	79	5	7	36	84	13	27	3	
manager/Director/Dean/	Mean	114,878	85,677	103,487	145,200	177,857	101,112	131,321	144,153	92,758	115,20	
Head of department	Median	98,000	75,000	95,000	105,000	145,000	93,160	112,000	104,986	85,000	110,00	
	1st Decile	60,000	51,000	65,000	75,000	115,000	55,000	62,000	66,000	55,145	62,00	
	9th Decile	179,000	120,000	160,000	360,000	300,000	145,000	219,000	150,000	125,302	170,00	
Corporate -	Total	19	1	2			4	5		2		
Chairman/Managing	Mean	158,936	185,000	96,000			114,750	211,368		112,500	185,75	
director/Chief executive/Vice	Median	137,500	185,000	96,000			125,000	199,842		112,500	175,00	
chancellor	1st Decile	64,000	185,000	67,000			64,000	70,000		45,000	75,00	
	9th Decile	318,000	185,000	125,000			145,000	419,000		180,000	318,00	
Corporate - Consultant	Total	94		30	3	2	25	11	2	3	1	
	Mean	88,272		98,866	57,268	92,500	70,980	113,773	46,500	107,333	85,30	
	Median	76,500		91,000	50,000	92,500	70,000	91,000	46,500	95,000	77,00	
	1st Decile	40,000		45,000	28,489	35,000	36,000	51,000	30,000	57,000	50,00	
	9th Decile	146,500		170,000	93,314	150.000	109.000	250,000	63,000	170,000	141,00	

SECTION E

TABLE 7: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - ASSOCIATES

		Total	Type of Work									
			Construction	Design	Education	Finance	Admin	Manufacturing	Sales	R&D	Other	
Associate - Engineering technician	Total	5						3		1		
	Mean	30,220						32,667		25,700	27,40	
	Median	26,000						26,000		25,700	27,40	
	1st Decile	24,000						24,000		25,700	27,40	
	9th Decile	48,000						48,000		25,700	27,40	
Associate - Graduate in	Total	227	3	127	1		21	34		26	1:	
training/ Engineer in training/Post Doctoral	Mean	31,392	27,500	32,112	33,200		30,859	32,157		28,842	28,79	
railing/Fost Doctoral	Median	30,500	26,500	31,000	33,200		30,250	32,250		28,000	28,56	
	1st Decile	25,000	26,000	25,000	33,200		25,500	27,000		21,500	25,44	
	9th Decile	40,000	30,000	41,500	33,200		35,838	42,000		37,000	33,50	
Associate -	Total	351	9	154	7	1	36	80	1	39	24	
Engineer/Supervised eam member/Lecturer	Mean	42,638	38,056	45,062	34,958	30,000	38,812	44,794	35,000	35,941	39,88	
eam member/Lecturer	Median	37,256	35,000	38,000	33,500	30,000	35,132	39,500	35,000	37,000	34,50	
	1st Decile	29,000	23,000	29,000	31,000	30,000	28,500	28,000	35,000	29,400	30,00	
	9th Decile	50,000	59,000	47,500	43,745	30,000	58,000	52,750	35,000	45,000	55,00	
Associate - Senior	Total	220	8	100	1	5	20	46	4	27	(	
engineer/Senior lecturer	Mean	54,522	53,099	55,268	43,500	62,030	65,414	51,947	51,500	47,220	57,26	
	Median	49,258	47,750	50,000	43,500	60,000	59,000	45,000	55,500	44,500	45,00	
	1st Decile	37,500	38,500	37,500	43,500	38,000	40,000	34,343	38,000	35,000	39,00	
	9th Decile	80,500	100,000	78,000	43,500	92,000	93,000	90,000	61,000	56,000	133,32	
Associate - Project	Total	109	4	28	3		11	41	1	9	1:	
manager/Site	Mean	66,952	55,404	76,254	55,667		67,306	64,774	40,000	54,688	69,68	
manager/Professor/Asso ciate professor/Principal	Median	61,000	58,058	65,000	53,500		70,000	61,000	40,000	49,250	62,00	
process engineer	1st Decile	40,000	35,500	41,000	48,500		41,000	40,000	40,000	41,000	50,10	
	9th Decile	95,000	70,000	150,000	65,000		95,000	86,000	40,000	95,000	94,00	
Associate - Senior	Total	52	2	7			6	20	4	3	10	
manager/Director/Dean/	Mean	90,378	82,500	84.417			83.167	92.670	86.250	77,800	100,70	
Head of department	Median	85,000	82,500	80,750			73,000	85,000	85,000	80,000	102,50	
	1st Decile	50,000	50,000	53,000			50.000	51,000	50.000	55,700	59.00	
	9th Decile	140,000	115,000	140,000			140,000	132,686	125,000	97,700	128,50	
Associate -	Total	3	110,000	,			1	2	1,	,	,	
Chairman/Managing	Mean	162,500						162,500				
lirector/Chief executive/Vice	Median	162,500						162,500	+			
hancellor	1st Decile	130,000						130,000	-			
	9th Decile	195,000						195,000				
Associate - Consultant	Total	51	3	15		1	18	1	1	1	1	
Sociate Consultant	Mean	63,058	52,167	67,121		26,000	65,436		47,577	37,000	64,45	
	Median	43,500	62,000	44,250		26,000	42,000		47,577	37,000	50,00	
	1st Decile	26,000	17,500	27,500		26,000	26,500		47,577	37,000	28,50	
	9th Decile	155.757	77,000	180.000		26,000	155,757		47,577	37,000	87,62	
	aut Decile	100,757	77,000	100,000		20,000	155,757		47,577	37,000	01,02	

SECTION E

TABLE 8: MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY INDUSTRY SECTOR

TABLE O : INLEDIA	II OALAI	OK OLLI I	Type of Work									
		Total									0.11	
		Iotai	Construction	Design	Education	Finance	Admin	Manufacturing	Sales	R&D	Other	
Biochemical engineering	Total	34	1	4	2		1	8		17	1	
	£	55,000	48,000	38,748	70,750		46,300	70,000		55,000		
Chemical and allied	Total	277	8	61	1		34	113	9	31	20	
products	£	54,000	59,575	45,000	62,000		62,500	55,000	66,000	45,500	66,500	
Consultancy	Total	244	6	127	1	6	55	10	5	5	29	
	£	50,000	32,500	47,500	28,489	122,500	50,000	100,000	55,500	39,000	60,000	
Contracting	Total	181	4	151	1		15		4	2	4	
	£	69,000	82,726	68,125	46,000		92,750		81,750	43,500	85,750	
Education/Universities	Total	55		1	28					24	2	
	£	45,000		31,200	52,780					38,000	62,000	
Food and drink	Total	96	7	24			5	27	3	24	6	
	£	51,000	58,000	43,750			64,000	47,000	65,760	55,000	68,322	
Health, safety and environment	Total	51		2		3	25	6		1	14	
	£	55,000		68,000		75,151	60,000	55,500		58,000	45,500	
Mining and minerals	Total	23	1	1		1	3	13	1	1	2	
0.1	£	56,000	23,000	110,000		255,000	56,000	56,000	39,000	37,500	109,620	
Oil and gas exploration and production	Total	530	15	267	20.057	400,000	97	82	4	11	49	
and production	£	71,000	62,647	65,000	63,257	120,000	80,500	84,448	87,950	58,500	97,000	
Oil refining	Total	149	2	37		2	8	66	11	4	19	
	£	70,000	96,075	55,110		225,000	71,933	76,000	103,000	50,000	60,000	
Paper and packaging	Total	11		1				7	1		2	
	£	45,000		28,800				44,000	65,000		55,000	
Petrochemicals	Total	148	2	57		2	11	51	4	15	6	
	£	60,000	124,500	53,300		132,500	64,000	54,000	97,000	49,932	78,690	
Pharmaceuticals and	Total	145	6	19			9	63	1	33	14	
toiletries	£	51,000	70,000	51,000			55,500	48,500	85,000	45,000	64,000	
Plastics	Total	16		1				14		1		
	£	53,000		57,400				53,000		27,700		
Power generation – fossil fuels	Total	36	2	6			3	6	1	11	7	
	£	55,059	68,400	36,500			66,000	71,000	120,000	44,000	58,000	
Power generation – nuclear	Total	99	3	60			14	5		6	11	
decommissioning	£	54,500	43,500	48,250			66,550	45,626		49,750	59,570	
Power generation –	Total	38		8			9	10		5	6	
nuclear generation	£	54,000		51,010			62,000	48,750		51,500	50,500	
Power generation –	Total	23	3	10		1		4		4	1	
renewables	£	42,000	62,000	38,500		30,000		63,000		34,142	42,000	
Process plant and	Total	58	5	32			3	6	5	4	3	
equipment	£	47,788	48,000	43,750			92,000	39,900	47,577	36,500	57,100	
Water	Total	93	10	48		1	2	6	6	7	13	
	£	44,000	51,500	39,750		38,000	52,500	59,575	52,626	41,000	44,000	
Waste Management	Total	21	4	3			4	4		2	4	
	£	58,000	66,000	29,000			40,800	57,500		53,267	38,000	
Other	Total	167	5	27	1	5	20	39	5	22	43	
	£	51,564	52,000	43,344	37,000	135,000	54,700	50,350	81,000	45,000	54,000	

SECTION E

TABLE 9: MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY TYPE OF WORK

IABLE 9. MEDIA	OALAI	OKOLLI	INII LOTED	LAMMINGO	DITTLO	WORK					
							Type of Work				
		Total	Construction	Design	Education	Finance	Admin	Manufacturing	Sales	R&D	Other
Construction and installation	Total £	84 58,500	84 58,500								
Design	Total £	947 54,000		947 54,000							
Education and training	Total £	36 51,030			36 51,030						
Finance/financial services	Total £	24 125,000				24 125,000					
General administration/managem ent services	Total £	318 64,000					318 64,000				
Manufacture and production	Total £	540 56,000						540 56,000			
Marketing and sales	Total £	60 66,000							60 66,000		
Research and development	Total £	230 45,000								230 45,000	
Other	Total £	256 60,000									256 60,000

#### IChemE offices

#### Global headquarters

Rugby – UK Tel: +44 (0) 1788 578214 Email: info@icheme.org

#### Australia

Tel: +61 (0) 3 9642 4494

Email: austmembers@icheme.org

#### Malaysia

Tel: +603 2166 0822

Email: malaysianmembers@icheme.org

#### New Zealand

Tel: +64 (4) 473 4398

Email: nzmembers@icheme.org

#### Singapore

Tel: +65 6471 5043

Email: singaporemembers@icheme.org

#### London – UK

Tel: +44 (0) 20 7927 8200 Email: info@icheme.org



www.icheme.org



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