

# Salary Survey 2014

Analysis of the remuneration received by professional Chemical Engineers based in Australia







To find the right people with the specialist skills you require, you need the support of a talent provider with experience, expertise and an unrivalled understanding of the market.

Established in 1978, with over 30 years' experience in the chemical engineering sector and more than 40 offices worldwide, NES Global Talent is the IChemE's Global Recruitment Partner.

Offering far more than a traditional recruitment service, the company's comprehensive set of guaranteed staffing solutions ranges from payroll administration to full recruitment process outsourcing.

Please contact: Mark Ballard, Associate Director

Tel: +44 (0) 161 942 4010

Email: tce@nesglobaltalent.com



Recruitment

Partner

**IChemE** 

The information in this report is given in good faith and belief in its accuracy, but does not imply the acceptance of any legal liability or responsibility whatsoever, by the Institution, or by the author, for the consequences of its use or misuse in any particular circumstances. This disclaimer shall have effect only to the extent permitted by any applicable law.

All rights reserved. No part of this publication may be reproduced, stored in a retrieval system, or transmitted, in any form or by any means, electronic, mechanical, photocopying, recording or otherwise, without the prior permission of the publisher.

Published by Institution of Chemical Engineers (IChemE) Davis Building, Railway Terrace, Rugby, CV21 3HQ, UK

IChemE is a registered charity in England and Wales, and a charity registered in Scotland (SC 039661) IChemE offices in Kuala Lumpur, London, Melbourne, Rugby, Singapore and Wellington

© 2014 Institution of Chemical Engineers

ISBN 978-0-85295-584-0

## Contents

Introduction		Section B	
Summary of findings		Classified by membership grade, class of employment and level of responsibility	of
Chart 1 – chemical engineering salary trends 2010-2014	5	Table 1 – employment status	22
Chart 2 – Chartered v non-chartered earnings by age band	6	Table 2 – current annual salary or self-employed earnings	23
Chart 3 – the value of the letters: salaries of	6	Table 3 – benefits in kind for salaried employees	25
chartered and non-chartered members 2010-2014		Table 4 – salary or self-employed earnings by membership grade and sex	26
Chart 4 – comparison by type of work 2012-2014	7	Table 5 – salary or self-employed earnings by	27
Chart 5 – comparison by industry sector 2012-2014	8	highest qualification  Table 6 – salary or self-employed earnings by	28
Chart 6 – median salaries by State or Territory	9	level of responsibility – Chartered  Members or Fellows	20
Chart 7 – the gender gap: male and female salaries compared by age	9	Table 7 – salary or self-employed earnings by	29
IChemE Australia 2014 Salary Survey	10	level of responsibility – Associates	20
Salary survey notes	12	Table 8 – salary or self-employed earnings by industry sector	30
		Table 9 – salary or self-employed earnings by type of work	31
Section A		Section C	
Classified by age, sex, 2013 graduation and highest qualification		Classified by region	32
Table 1 – employment status	12	Table 1 – employment status  Table 2 – current annual salary or	33
Table 2 – current annual salary or	13	self-employed earnings	יככ
self-employed earnings		Table 3 – benefits in kind for salaried employees	35
		Table 3 - beliefits in kind for salaried employees	
	15	Table 4 – salary or self-employed earnings by	36
Table 4 – salary or self-employed earnings by	15 16	Table 4 – salary or self-employed earnings by membership grade and sex	36
Table 4 – salary or self-employed earnings by membership grade and sex		Table 4 – salary or self-employed earnings by	
Table 4 – salary or self-employed earnings by membership grade and sex  Table 5 – salary or self-employed earnings by highest qualification	16	Table 4 – salary or self-employed earnings by membership grade and sex  Table 5 – salary or self-employed earnings by highest qualification  Table 6 – salary or self-employed earnings by	36
Table 5 – salary or self-employed earnings by highest qualification  Table 6 – salary or self-employed earnings by level of responsibility – Chartered	16	<ul> <li>Table 4 – salary or self-employed earnings by membership grade and sex</li> <li>Table 5 – salary or self-employed earnings by highest qualification</li> <li>Table 6 – salary or self-employed earnings by level of responsibility – Chartered Members or Fellows</li> </ul>	36 37 38
Table 4 – salary or self-employed earnings by membership grade and sex  Table 5 – salary or self-employed earnings by highest qualification  Table 6 – salary or self-employed earnings by level of responsibility – Chartered Members or Fellows	16 17	<ul> <li>Table 4 – salary or self-employed earnings by membership grade and sex</li> <li>Table 5 – salary or self-employed earnings by highest qualification</li> <li>Table 6 – salary or self-employed earnings by level of responsibility – Chartered</li> </ul>	36 37
Table 4 – salary or self-employed earnings by membership grade and sex  Table 5 – salary or self-employed earnings by highest qualification  Table 6 – salary or self-employed earnings by level of responsibility – Chartered	16 17 18	<ul> <li>Table 4 – salary or self-employed earnings by membership grade and sex</li> <li>Table 5 – salary or self-employed earnings by highest qualification</li> <li>Table 6 – salary or self-employed earnings by level of responsibility – Chartered Members or Fellows</li> <li>Table 7 – salary or self-employed earnings by</li> </ul>	36 37 38
Table 4 – salary or self-employed earnings by membership grade and sex  Table 5 – salary or self-employed earnings by highest qualification  Table 6 – salary or self-employed earnings by level of responsibility – Chartered Members or Fellows  Table 7 – salary or self-employed earnings by	16 17 18	<ul> <li>Table 4 – salary or self-employed earnings by membership grade and sex</li> <li>Table 5 – salary or self-employed earnings by highest qualification</li> <li>Table 6 – salary or self-employed earnings by level of responsibility – Chartered Members or Fellows</li> <li>Table 7 – salary or self-employed earnings by level of responsibility – Associates</li> </ul>	<ul><li>36</li><li>37</li><li>38</li><li>39</li></ul>

### Contents

of work

Section D		Section E	
Classified by industry sector		Classified by type of work	
Table 1A – employment status	42	Table 1 – employment status	51
Table 1B – employment status	42	· · · · · · · · · · · · · · · · · · ·	52
Table 2A – current annual salary or self-employed earnings	43	self-employed earnings  Table 3 – benefits in kind for salaried employees 6	54
Table 2B – current annual salary or self-employed earnings	45	Table 4 – salary or self-employed earnings by membership grade and sex	55
Table 3A – benefits in kind for salaried employees	47		56
Table 3B – benefits in kind for salaried employees	48	highest qualification	
Table 4A – salary or self-employed earnings membership grade and sex	49	Table 6 – salary or self-employed earnings by level of responsibility – Chartered Members or Fellows	57
Table 4B – salary or self-employed earnings membership grade and sex	50	Table 7 – salary or self-employed earnings by level of responsibility – Associates	58
Table 5A – salary or self-employed earnings by highest qualification	51		59
Table 5B – salary or self-employed earnings by highest qualification	52	•	70
Table 6A – salary or self-employed earnings by level of responsibility – Chartered Members or Fellows	53		
Table 6B – salary or self-employed earnings by level or responsibility – Chartered Members or Fellows	54		
Table 7A –salary or self-employed earnings by level of responsibility – Associates	55		
Table 7B – salary or self-employed earnings by level of responsibility – Associates	56		
Table 8A – salary or self-employed earnings by industry sector	57		
Table 8B – salary or self-employed earnings by industry sector	58		
Table 9A – salary or self-employed earnings by type of work	59		
Table 9B – salary or self-employed earnings by type	60		

### Introduction

In January 2014, IChemE conducted its biennial salary survey of members in Australia. This report contains all of the salary data gathered and a short summary comparing the 2014 data to that of previous years.

The survey was also extended to members in the UK, Ireland, Malaysia, the US, Singapore, South Africa, Canada, India and New Zealand.

Visit www.icheme.org/shop to purchase the 2014 UK salary survey. The sample sizes for the remaining countries surveyed were too small to make accurate assumptions and therefore no reports are available.

The questionnaires were sent to eligible members electronically in January. 492 members participated in the survey. 40% of participants were Chartered Members.

#### **Definitions**

The basic measure of the survey is the median, which is the half way point: in any chosen group, 50% of the group earn more than the median, 50% earn less. The earning distributions of any group are likely to be skewed – that is, a few in the group may earn very high salaries – but it is unlikely that many earn much less than the salary offered to new graduates. Because of the skew, the average or mean is likely to be higher than the median. The median therefore gives a fairer indication of what a typical member of the group is earning.

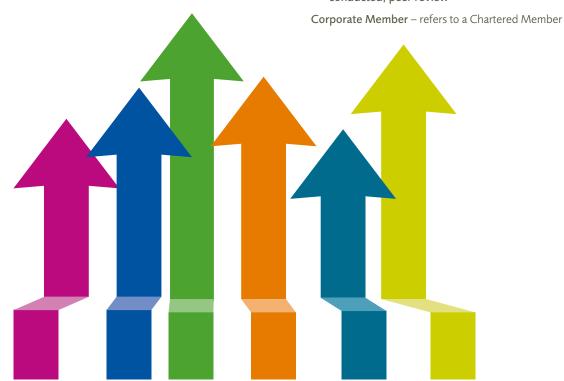
Within any group, 10% are paid less than the first decile, 50% are paid more than the median, and 10% are paid more than the ninth decile.

#### **Chartered Member**

Chartered Chemical Engineer is the professional qualification that sets the **gold standard** in chemical, biochemical, process and related areas of engineering across industry and academia.

The title is recognised globally and understood across all sectors of the profession. It is valuable to individuals, employers, regulators, government and society as it provides:

- a benchmark of professional competence and commitment
- external validation and independently conducted, peer review



## Summary

#### Summary of key findings

#### Salaries and Progression

The median salary for chemical engineers is \$145,000/y (2012: \$130,000). The median salary for 2013 graduate chemical engineers is \$70,500/y (2012 figure: \$67,500) making the sector one of the top paid graduate destinations.

#### Gender Gap

The percentage of female members participating in the survey is 19%. Median salaries for women are largely identical to male counterparts in the earlier career stages, but widen markedly beyond the age of 35. Caution is advised however due to lower sample sizes of older, female chemical engineers.

#### Educational

The median salaries of Chartered Chemical Engineers with a first degree (\$200,000/y) are higher than those with masters \$192,500/y) and doctorates \$139,000/y). At associate level those with a masters degree (\$149,265/y) out earn those with a doctorate (\$111,400/y) and a first degree (\$110,600/y).

#### **Industry Differences**

Median salaries are highest in the contracting sector (\$198,000/y), followed by oil refining(\$180,000/y), and oil & gas exploration and production (\$168,000/y). Graduate chemical engineers that participated in the survey had most commonly secured employment in the oil and gas exploration and production, and the oil refining sectors.

#### Effect of Job Role

Survey participants working in a finance or financial services role reported the highest median salary of \$210,000/y. However caution is advised due to the relatively small sample size. Participants working in general administration/management services reported a median of \$192,500/y, while those working in manufacturing and production earned a median salary of \$160,750/y.

#### **Regional Effect**

The best paid chemical engineers can be found in Western Australia where median salaries of \$182,500/y were reported. Survey participants based in Queensland reported \$150,000 and South Australia \$144,000.

#### **Additional Benefits**

88% received compulsory employer superannuation contributions, with 4% reporting that they receive none. 8% reported that they receive the company final salary/defined benefit pension.

65% of participants reported that their employer paid their IChemE membership fees.

Chart 1 – chemical engineering median salary trends 2010 – 2014

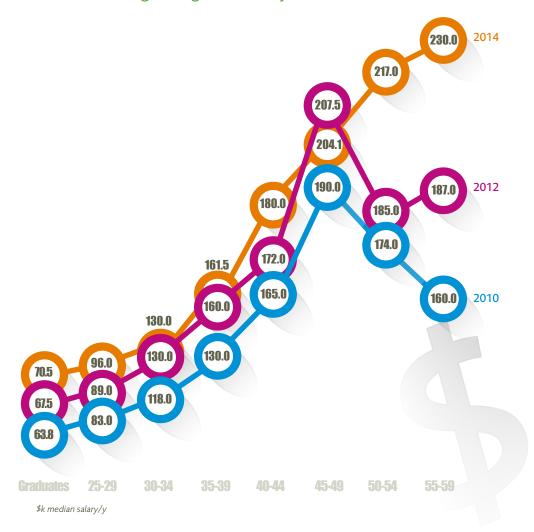


Chart 2 The 'Value of the Letters' median salaries for IChemE Chartered and non-chartered by age



Chart 3 The 'Value of the Letters' median salaries for IChemE Chartered and non-chartered from 2010 – 2014

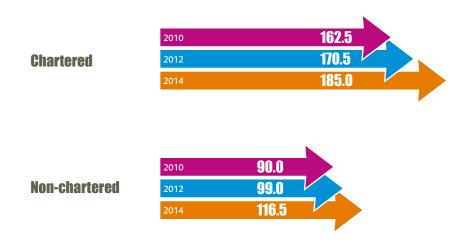


Chart 4 - Comparison by type of work - A\$ median salary



\$k Median salary/y

#### Chart 5 - Comparison by industry sector

\*caution is advised due to small sample size

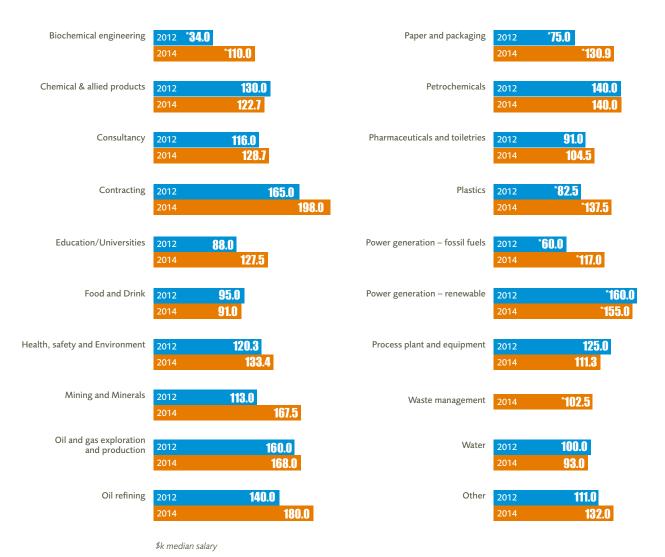


Chart 6 - 2014 median salary by State & Territory

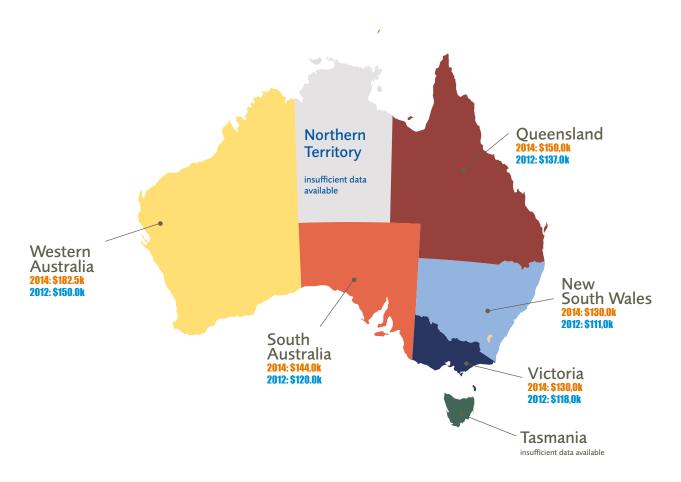
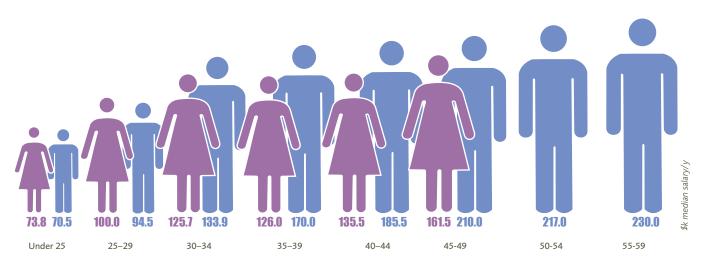


Chart 7 - The gender gap: male and female salaries compared by age



Insufficient data available for female age band 50-54 and 55-59

# IChemE Australia 2014 Salary Survey

### What is your grade of IChemE membership?

- Chartered Member or Fellow
- Associate member
- Affiliate or other

#### 2. What is your gender?

- Male
- Female

#### 3. What was your age on 1 January 2014?

- Under 25
- 25-29
- 30-34
- 35-39
- 40-44
- 45-49
- 50-54
- 55-59
- 60-64
- -65+

### 4. What is the highest qualification you have attained?

- Doctorate
- Master's Degree
- Bachelor's Degree
- Non-graduate, diplomas etc

#### 5. When did you graduate?

- In 2013
- Before 2013
- Non-graduate

### 6. In which of these areas is your primary place of work?

#### Queensland

- New South Wales
- Victoria
- South Australia
- Western Australia
- Northern Territory
- Tasmania

#### 7. What is your level of responsibility?

- Engineering technician
- Graduate in training/ Engineer in training/ Post Doctoral
- Engineer/Supervised team member/Lecturer
- Senior engineer/Senior lecturer
- Project manager/Site manager/Professor/ Associate professor/Principal process engineer
- Senior manager/Director/Dean/ Head of department
- Chairman/Managing director/Chief executive/ Vice chancellor
- Consultant
- Other

### 8. What is the main sector in which you work?

- Biochemical engineering
- Chemical and allied products
- Consultancy
- Contracting
- Education/Universities
- Food and drink
- Health, safety and environment
- Mining and minerals
- Oil and gas exploration and production
- Oil refining
- Paper and packaging
- Petrochemicals
- Pharmaceuticals and toiletries
- Plastics
- Power generation fossil fuels
- Power generation nuclear decommissioning
- Power generation nuclear generation
- Power generation renewables
- Process plant and equipment
- Waste management
- Water

# IChemE Australia 2014 Salary Survey (continued)

- Other

#### 9. What is your main type of work?

- Construction and installation
- Design
- Education and training
- Finance/financial services
- Process safety to general administration/ management services
- Manufacture and production
- Marketing and sales
- Research and development
- Other

### 10. What is the status of your employment?

- Full time (120 hours or more per month)
- Part time (less than 120 hours per month)

### 11. How many hours per 4 week period did you typically work in 2013?

#### 12. What was your total earned income,

before tax, in 2013?

### 13. What pension related benefits in kind do you receive from your employer?

- Company final salary/defined benefit pension
- Company money purchase pension
- Non contributory pension
- Superannuation
- Central Providence Fund
- 401k savings plan
- None

### 14. What other benefits in kind do you receive from your employer?

- Medical insurance
- Car
- Loans
- IChemE membership fees
- Other professional membership fees
- Childcare
- None
- Other
- 15. When you are looking for a new role, what is most important to you 1 being most important and 5 being least important?
- Salary
- Location
- Benefits (ie pension, healthcare)
- Opportunity for career progression
- Training

## Salary survey notes

#### II. Level of responsibility

- Engineering technician: A member in employment, likely to be working in a process engineering support role such as technician or operator but without a formal chemical engineering undergraduate degree-level qualification.
- Graduate in training/Engineer in training/ Post doctoral: A member in employment receiving training. Work is defined in detail and calculation and designs are subject to checking.
- Engineer/Supervised team member/Lecturer: A member who has completed practical training and now works in a chosen field, generally as a member of a project team, or supervised by a section leader - spot checks are made on the work, may have technicians or artisans reporting to him or her for experimental work.
- Senior engineer/Senior lecturer: A member working alone or as a member of a project team with responsibility for the major part of the project. Only work affecting major areas of safety are checked, responsibility for expenditure within the budget. In addition, one who is a senior teacher or lecturer at a college or university with responsibility for a particular course or subject.
- Project manager/Site manager/Professor/ Associate professor/Principal process engineer: A member working as a section leader/project manager with responsibility for a major project or section including responsibility for the work of the section and for expenditure, i.e. sets the budgets for subordinates. Also professor.
- Senior manager/Director/Dean/Head of department: A member working as a manager or director with responsibility for several sections/ projects, responsible for expenditure and profit as well as technical aspects of the project. In addition, one who is a vice-principal at a college or head of department or dean at a university.
- Chairman/ Managing director/Chief executive/ Vice chancellor: A member working as a managing director or chief executive with total responsibility for policy, technical and administrative work,or one who is principal of a college or vice-chancellor of a university. ("The buck stops here").
- Consultant: A member who is either selfemployed, or employed by others, providing professional advice and services to another party (client).

### II. Total earned income - salaried employment

Please enter the rate of annual earnings in the specified currency on the 1st January 2014 from salaried employment in accordance with the notes below:

- Income Tax and National Insurance contributions or contributions you make under a group superannuation scheme should be included.
- 2. Any insurance or superannuation contribution paid by an employer should be excluded.
- Benefits in kind (e.g. employer contributions to pension schemes, use of car, sickness or accident insurance cover, accommodation at a nominal rent) should be excluded.
- 4. "Current Annual Salary" should be taken to mean:
  - a) the basic rate of annual salary received from the sole or principal employer on 1st January 2014 plus.
  - b) bonus payments including "thirteenth month" payments. Director's or manager's fees, share of profits, commission, and other honoraria received from the sole or principal employer, during 2013.
- 5. Refunds of expenses incurred should be excluded.

# Section A

Classified by age, sex, 2013 graduation and highest qualification

### SECTION A TABLE 1: EMPLOYMENT STATUS

		Total	Age Band										Hiç	hest Qualificati	on
			Under 25										Master	Bachelor	Non-Grad
Total	No	488	33	105	91	74	55	43	41	27	14	5	99	323	5
	%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Salary - FT	No	459	32	98	83	69	52	41	40	26	14	4	92	312	5
	%	94.10%	97.00%	93.30%	91.20%	93.20%	94.50%	95.30%	97.60%	96.30%	100.00%	80.00%	92.90%	96.60%	100.00%
Salary - PT	No	14	1		2	4	3	2		1		1	4	7	
	%	2.90%	3.00%		2.20%	5.40%	5.50%	4.70%		3.70%		20.00%	4.00%	2.20%	

### SECTION A TABLE 2: CURRENT ANNUAL SALARY OR SELF EMPLOYED EARNINGS

TABLE 2 . COI	Total						Age Band					2013	Highest Q	ualification
		Under 25	25-29	30-34	35-39	40-44	45-49	50-54	55-59	60-64	Over 65	Graduate	Bachelor	Non-Grad
Total	488	33	105	91	74	55	43	41	27	14	5	8	323	
<aus\$16k< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></aus\$16k<>														
>=£16K	3	1			1	1								
>=£18K	1		1											
>=£19K	1	1										1		
>=£20K	2	2											1	
>=£21K	5		2			2		1				1	1	
>=£22K	6		3			1	1	1						
>=£23K	8	3	4	1										
>=£24K	6	1	2	2			1					2		
>=£25K	17	8	7	1			1					5	7	
>=£26K	21	7	7	6					1			2	3	
>=£27K	16	7	6	2	1							4	2	
>=£28K	45	19	18	5			2			1		9	12	
>=£29K	33	12	16	3				2				10	6	
>=£30K	51	20	18	4	2	2		1	1	3		10	8	
>=£31K	36	12	17	4			2		1			5	5	
>=£32K	50	15	18	11	3	2				1		5	7	
>=£33K	34	9	13	7	2			3				5	4	
>=£34K	27	6	12	6	1	2						1	3	
>=£35K	40	6	17	9	3	2	1	1		1		2	11	
>=£36K	38	5	16	7	4	2	2	1	1			2	6	
>=£37K	36	5	14	13	2		1			1		2	5	
>=£38K	45	4	26	7	5	1	1		1			1	7	
>=£39K	29		12	9	1	4		3	8				10	
>=£40K	211	9	78	55	30	22	5	7	2	2	1	1 2	40	
>=£45K	184	3	42	45	29	24	22	6	6	5	2	1	65	
>=£50K	164		31	34	26	26	20	14	8	5		1	68	
>=£55K	154		15	27	24	29	20	20	13	3	3	3	66	
>=£60K	151		10	25	28	25	22	25	8	5	3	3	65	
>=£65K	124		2	16	21	21	26	25	10	2	1	1	61	
>=£70K	88		5	14	11	15	11	15	7	8	2	4	35	

Cont'd

#### SECTION A

TABLE 2 - CURRENT ANNUAL SALARY OR SELECTED OVER EARNINGS

	Total						Age Band					2013	Highest Qu	Cont'o
		Under 25	25-29	30-34	35-39	40-44	45-49	50-54	55-59	60-64	Over 65	Graduate	Bachelor	Non-Grad
£75K	93	1	1	9	15	22	18	19	6	2			43	
£80K	75		1	11	15		12	14	4	4	1		34	
£85K	63		1	2	13		12	15	0	1	1		26	
£90K	77		1	2	11	Ĭ		15	12	ν .	1	1	50	
=£95K	60		'	3	10	8	14	17	12	4	'	'	28	
£100K	47		1	3	8	8		8	6	7	1		22	
£105K	26			1	4	8	5	7	1	,	'		10	
£110K	33		1	'	- 1	6	11	5	5	1			16	
-£115K =£115K	16			1	1	2	3	5	1				0	
£120K	43		2	'	7	5	9	9	9	2			24	
=£125K	27		2	1	2	3	9	9	6	3	1		16	
-£125K =£130K	30		1	'	2	3	0	0	5	1	1		22	
=£135K	30					3	9	0	0	1	'		22	
=£135K =£140K	15			1	1	2	2	1	2	1	1		13	
=£145K	.0			1	2	4	2	3	3	1			13	
=£145K =£150K	13 74		1	G	3	1	14	3 16	2	11		1	37	
=£200K				0	1	9	14	16	0	11		'	10	
	19		4	1	2	3	4	0	5	1				
=£250K	28	00	1	1	3	5	1	10	3	2	2	_	12	
ase	456			83		55		38	25		-	5	305	
lean	167,477	76,200	,	144,350	164,739	186,167	234,888	241,305	,	222,850	•	, i	161,185	153,76
edian	145,000	70,549	,	130,000	161,500	180,000	204,100	217,000	230,000	197,500	,	, i	136,000	145,00
st Decile	75,000			88,000	97,840	106,791	122,500	150,000	150,000	1		,	70,000	97,84
th Decile	290,000	120,000	142,000	200,000	243,000	297,452	360,000	386,000	600,000	322,900	315,000	149,265	266,000	198,00

SECTION A

#### TABLE 3: BENEFITS IN KIND FOR SALARIED EMPLOYEES

		Total					Ag	e Band					Hiç	ghest Qualificat	tion
			Under 25	25-29	30-34	35-39	40-44	45-49	50-54	55-59	60-64	Over 65	Master	Bachelor	Non-Grad
Total	No	488	33	105	91	74	55	43	41	27	14	5	99	323	5
	%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Company final salary/defined benefit pension	Total %	36 7.40%	1 3.00%	1 1.00%	2 2.20%	5.40%	6 10.90%	7 16.30%	6 14.60%	5 18.50%	3 21.40%	20.00%	4.00%	6.80%	
Company money purchase pension	Total %	0.40%							1 2.40%		1 7.10%			0.60%	
Non contributory pension	Total %	0.20%				1 1.40%							1 1.00%		
Superannuation	Total %	399 81.80%	27 81.80%	91 86.70%	79 86.80%	62 83.80%	46 83.60%	33 76.70%	29 70.70%	18 66.70%	10 71.40%	4 80.00%	84 84.80%	271 83.90%	
Central Providence Fund	Total %														
401K savings plan	Total %	1 0.20%				1 1.40%									
None pension related benefits	Total %	17 3.50%		3 2.90%	2 2.20%	4.10%	3 5.50%	2 4.70%	4.90%	2 7.40%			6.10%	10 3.10%	
Medical insurance	Total %	55 11.30%	5 15.20%	13 12.40%	6 6.60%	9.50%	6 10.90%	6 14.00%	9.80%	6 22.20%	2 14.30%		9 9.10%	42 13.00%	
Car	Total %	34 7.00%		4 3.80%	3 3.30%	4.10%	3 5.50%	8 18.60%	6 14.60%	3 11.10%	4 28.60%		8.10%	20 6.20%	
Loans	Total %	3 0.60%			1 1.10%		1 1.80%	1 2.30%					3.00%		
IChemE membership fees	Total %	298 61.10%	20 60.60%	69 65.70%	56 61.50%	52 70.30%		24 55.80%	19 46.30%	14 51.90%	8 57.10%	1 20.00%	60 60.60%	213 65.90%	
Other professional membership fees	Total %	126 25.80%	8 24.20%	18 17.10%	18 19.80%	15 20.30%	20 36.40%	16 37.20%	13 31.70%	11 40.70%	7 50.00%		29 29.30%	84 26.00%	
Childcare	Total %														
None other benefits	Total %	109 22.30%	4 12.10%	22 21.00%	22 24.20%	15 20.30%	14 25.50%	9 20.90%	12 29.30%	5 18.50%	2 14.30%	4 80.00%	19 19.20%	65 20.10%	
Other benefits	Total %	53 10.90%	2 6.10%	11 10.50%	10 11.00%	11 14.90%	6 10.90%	7 16.30%	4.90%	1 3.70%	2 14.30%	20.00%	17 17.20%	34 10.50%	

### SECTION A TABLE 4: SALARY OR SELF EMPLOYED EARNINGS BY GRADE AND SEX

		Total					Age	e Band					Hiç	ghest Qualificat	ion
			Under 25	25-29	30-34	35-39	40-44	45-49	50-54	55-59	60-64	Over 65	Master	Bachelor	Non-Grad
Corporate Members	Total	193		12	34	32	27	26	29	20	8	5	50	114	
	Mean	211,278		115,384	145,858	182,297	209,127	233,657	262,874	345,974	228,125	166,200	220,862	218,245	
	Median	185,000		108,000	141,010	172,500	185,000	209,100	260,000	245,000	197,500	139,000	192,500	200,000	
	1st Decile	108,000		94,000	92,000	120,000	135,000	124,390	150,500	156,000	140,000	107,000	126,000	108,000	
	9th Decile	312,500		130,623	200,000	256,000	329,000	360,000	386,000	800,000	450,000	315,000	385,000	320,000	
Non-Corporate	Total	295	33	93	57	42	28	17	12	7	6		49	209	5
Members	Mean	136,191	76,200	97,328	143,303	150,333	164,028	236,889	180,914	234,714	215,817		175,432	127,603	153,768
	Median	116,500	70,549	93,000	130,000	155,000	152,000	187,500	177,500	200,000	200,000		152,000	108,500	145,000
	1st Decile	68,000	58,000	65,500	80,000	78,000	95,000	120,000	78,000	132,000	130,000		75,000	66,000	97,840
	9th Decile	220,000	120,000	142,000	220,000	240,000	220,000	372,000	217,000	530,000	322,900		240,000	206,000	198,000
MEN	Total	395	23	77	65	59	48	37	41	26	14	5	80	258	5
	Mean	176,657	76,150	98,886	149,820	173,636	193,134	237,170	241,305	302,939	222,850	166,200	203,813	174,032	153,768
	Median	155,500	70,500	94,500	133,900	170,000	185,500	210,000	217,000	230,000	197,500	139,000	182,500	150,250	145,000
	1st Decile	75,000	54,000	65,500	91,066	111,644	105,000	124,390	150,000	150,000	140,000	107,000	100,000	73,000	97,840
	9th Decile	300,000	106,000	130,000	215,000	252,000	306,167	360,000	386,000	530,000	322,900	315,000	315,000	297,000	198,000
WOMEN	Total	93	10	28	26	15	7	6		1			19	65	
	Mean	129,087	76,325	101,427	130,902	131,526	138,399	221,200		600,000			176,679	109,800	
	Median	113,350	73,799	100,000	125,739	126,000	135,000	161,500		600,000			137,000	101,491	
	1st Decile	70,000	67,000	68,000	86,000	80,000	106,791	90,000		600,000			117,000	70,000	
	9th Decile	198,000	93,000	145,000	200,000	176,000	200,000	600,000		600,000			240,000	165,000	

#### SECTION A

TABLE 5: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - HIGHEST QUALIFICATION

		Total					Age	Band					Hiç	hest Qualificat	on
			Under 25	25-29	30-34	35-39	40-44	45-49	50-54	55-59	60-64	Over 65	Master	Bachelor	Non-Grad
Doctorate	Total	53			14	10	9	9	7	1		3			
	Mean	148,870			109,313	112,352	139,778	224,225	192,429	240,000		136,333			
	Median	125,000			100,000	122,000	120,000	162,500	180,000	240,000		139,000			
	1st Decile	80,000			80,000	47,500	95,000	106,000	71,000	240,000		130,000			
	9th Decile	220,000			170,000	135,937	220,000	600,000	326,000	240,000		140,000			
Master's degree	Total	99		9	20	21	17	9	14	4	4	1	99		
	Mean	198,386		124,375	148,706	182,476	193,321	251,389	251,511	366,667	246,250	315,000	198,386		
	Median	175,000		105,000	144,510	160,000	200,000	155,000	205,500	300,000	192,500	315,000	175,000		
	1st Decile	105,000		74,000	100,000	125,000	120,000	122,500	165,000	200,000	150,000	315,000	105,000		
	9th Decile	310,000		230,000	220,000	260,000	297,452	810,000	386,000	600,000	450,000	315,000	310,000		
Bachelor's degree	Total	323	33	89	56	42	27	25	20	22	8	1		323	
	Mean	161,185	76,200	97,017	151,601	170,336	196,250	232,360	252,942	310,978	232,488	107,000		161,185	
	Median	136,000	70,549	94,500	140,000	170,000	178,899	220,000	255,000	230,000	230,000	107,000		136,000	
	1st Decile	70,000	58,000	65,500	92,000	100,000	106,791	124,390	150,000	150,000	140,000	107,000		70,000	
	9th Decile	266,000	120,000	130,000	200,000	250,000	329,000	342,000	400,000	530,000	322,900	107,000		266,000	
Non-Graduate	Total	5				1	2				2				
	Mean	153,768				97,840	198,000				137,500				153,76
	Median	145,000				97,840	198,000				137,500				145,00
	1st Decile	97,840				97,840	198,000				130,000				97,84
	9th Decile	198,000				97,840	198,000				145,000				198,00

#### **SECTION A**

TABLE 6: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - CHARTERED MEMBERS OR FELLOWS

		Total					Age	e Band					Hiç	ghest Qualificat	ion
			Under 25	25-29	30-34	35-39	40-44	45-49	50-54	55-59	60-64	Over 65	Master	Bachelor	Non-Grad
Corporate - Engineering	Total	1				1								1	
echnician	Mean	150,000				150,000								150,000	
	Median	150,000				150,000								150,000	
	1st Decile	150,000				150,000								150,000	
	9th Decile	150,000				150,000								150,000	
Corporate - Graduate in	Total														
raining/ Engineer in	Mean														
raining/Post Doctoral	Median														
	1st Decile														
	9th Decile	ì													
Corporate - Engineer/	Total	17		6	8	2	1						1	10	
Supervised team	Mean	128,981		99,582	131,693	165,822	210,000						210,000	122,797	
member/Lecturer	Median	108,000		100,746	119,739	165,822	210,000						210,000	102,246	
	1st Decile	87,000		91,000	86,000	111,644	210,000						210,000	88,500	
	9th Decile	210,000		108,000	200,000	220,000	210,000						210,000	162,239	
Corporate - Senior	Total	55		5	17	11	10	3	4	2	3		19	31	
engineer/Senior lecturer	Mean	164,879		131,623	141,412	165,773	194,445	172,130	199,000	215,000	176,667		171,136	169,000	
	Median	152,500		119,491	135,000	161,500	190,000	142,000	165,000	215,000	190,000		170,000	150,000	
	1st Decile	108,000		108,000	105,000	104,000	120,500	124,390	150,000	200,000	140,000		118,000	119,491	
	9th Decile	250,000		185,000	190,000	250,000	240,000	250,000	282,000	230,000	200,000		250,000	250,000	
Corporate - Project	Total	68		1	7	10	9	11	14	10	4	2	19	41	
manager/Site	Mean	208,794		129,000	148,803	164,137	217,552	193,700	254,286	270,837	211,250	123,000	237,384	209,568	
manager/Professor/Ass	Median	185,000		129,000	147,000	168,500	178,899	208,200	247,500	222,120	202,500	123,000	197,500	208,200	
ociate professor/Principal	1st Decile	125,000		129,000	92,000	125,983	107,000	106,000	150,500	156,000	190,000	107,000	142,021	140,000	
process engineer	9th Decile	308,000		129,000	180,000	182,500	400,000	261,500	385,000	600,000	250,000	139,000	386,000	305,000	
Corporate - Senior	Total	39			2	5	6	10	7	6	1	2	11	22	
manager/Director/	Mean	291,158			230,000	268,200	232,333	292,800	303,714	382,000	450,000	227,500	276,182	302,857	
Dean/Head of	Median	275,000			230,000	260,000	200,000	280,000	310,000	290,000	450,000	227,500	300,000	256,000	
lepartment	1st Decile	150,000			230,000	210,000	135,000	145,000	180,000	230,000	450,000	140,000	180,000	210,000	
	9th Decile	450,000			230,000	310,000	345,000	380,000	450,000	800,000	450,000	315,000	400,000	400,000	
Corporate -	Total	1								1				1	
Chairman/Managing	Mean	1,300,000								1,300,000				1,300,000	
lirector/Chief	Median	1,300,000								1,300,000				1,300,000	
executive/Vice chancellor	1st Decile	1,300,000								1,300,000				1,300,000	
nancelloi	9th Decile	1,300,000								1,300,000				1,300,000	
Corporate - Consultant	Total	9				3	1	1	3	1				6	
	Mean	216,384				182,000	140,000	300,000	270,487	150,000				221,077	
	Median	201,460				196,000	140,000	300,000	260,000	150,000				213,230	
	1st Decile	125,000				125,000	140,000	300,000	201,460	150,000				140,000	
	9th Decile	350,000				225,000	140,000	300,000	350,000	150,000				350,000	

TABLE 7: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - ASSOCIATES

IABLE / . SALA		Total			_			e Band					Hi	ghest Qualificat	tion
			Under 25	25-29	30-34	35-39	40-44	45-49	50-54	55-59	60-64	Over 65	Master	Bachelor	Non-Grad
Associate - Engineering	Total	3	1	2										3	j
technician	Mean	66,000	80,000	59,000										66,000	
	Median	68,000	80,000	59,000										68,000	
	1st Decile	50,000	80,000	50,000										50,000	
	9th Decile	80,000	80,000	68,000										80,000	
Associate - Graduate in	Total	32	16	14	1	1							2	30	1
training/ Engineer in	Mean	78,630	72,917	83,831	85,000	68,000							71,000	79,217	
training/Post Doctoral	Median	71,715	67,500	83,000	85,000	68,000							71,000	71,715	,
	1st Decile	59,000	58,000	66,000	85,000	68,000							68,000	59,000	
	9th Decile	113,000	80,000	113,000	85,000	68,000							74,000	113,000	
Associate - Engineer/	Total	94	10	60	17	3	2	2					12	75	,
Supervised team	Mean	105,219	83,400	98,785	127,169	168,333	98,896	132,500					122,865	103,119	
member/Lecturer	Median	100,000	77,500	97,250	106,500	185,000	98,896	132,500					111,106	96,750	
	1st Decile	68,000	65,000	65,588	78,000	120,000	91,000	125,000					75,000	66,176	,
	9th Decile	145,000	120,000	130,000	165,000	200,000	106,791	140,000					188,900	142,000	
Associate - Senior	Total	71		3	22	25	8	4	4	3	2		17	45	
engineer/Senior lecturer	Mean	143,753		177,667	141,679	147,103	133,250	121,554	161,381	141,000	137,500		156,496	146,590	137,50
	Median	145,000		165,000	147,495	152,500	136,000	121,250	170,000	135,000	137,500		153,500	151,000	137,50
	1st Decile	105,000		155,000	99,000	100,000	95,000	112,800	125,000	132,000	130,000		122,500	105,000	130,000
	9th Decile	180,000		213,000	171,346	190,000	165,000	130,918	189,144	156,000	145,000		190,000	175,000	145,000
Associate - Project	Total	34			6	8	12	5		1	2		5	21	
manager/Site	Mean	199,057			174,400	181,800	191,833	221,750		200,000	309,950		229,400	202,150	198,00
	Median	200,000			200,000	187,900	199,000	187,500		200,000	309,950		225,000	200,000	
ociate	1st Decile	113,500			110,000	75,000	120,000	140,000		200,000	297,000		117,000	110,000	198,00
professor/Principal	9th Decile	283,500			225,000	270,000	220,000	372,000		200,000	322,900		345,000	322,900	198,000
Associate - Senior	Total	9			1		1	5	1	1			2	6	
manager/Director/	Mean	315,222			215,000		220,000	388,400	220,000	240,000			512,500	262,000	
Dean/Head of	Median	240,000			215,000		220,000	320,000	220,000	240,000			512,500	235,000	
department	1st Decile	215,000			215,000		220,000	220,000	220,000	240,000			215,000	220,000	
	9th Decile	810,000			215,000		220,000	810,000	220,000	240,000			810,000	342,000	
Associate -	Total	3							2	1			1	2	
Chairman/Managing	Mean	360,000							275,000	530,000			400,000	340,000	
	Median	400,000							275,000	530,000			400,000	340,000	
executive/Vice	1st Decile	150,000							150,000	530,000			400,000	150,000	
chancellor	9th Decile	530,000							400,000	530,000			400,000	530,000	
Associate - Consultant	Total	5		1	1		3						3	2	
	Mean	152,500			120,000		163,333						163,333	120,000	
	Median	160,000			120,000		200,000						200,000	120,000	
	1st Decile	60,000			120,000		60,000						60,000	120,000	
	9th Decile	230,000			120,000		230,000						230,000	120,000	

#### SECTION A

TABLE 8: MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY INDUSTRY SECTOR

TABLE 8 : MEDI	AN SALA		EMPLOYED	EARNING	S BY IND	JSTRY SE		- Dd					1.6		
		Total	Lindor OF	25-29	20.24	25.20	40-44	e Band 45-49	50-54	55-59	60.64	Over 65	Master	ghest Qualificat	
Discharging	INI-		Under 25	25-29	30-34	35-39	40-44	45-49	50-54	55-59	60-64	Over 65	Master	Bachelor	Non-Grad
Biochemical engineering	No AUS\$	110,000					1 110,000								
Chemical and allied products	No AUS\$	24 122,750	2 80,000	6 87,500	2 142,021	7 170,000	2 101,000	1 220,000	1 150,500	3 300,000			3 170,000	18 122,750	
Consultancy	No AUS\$	53 128,750	5 67,000	100,000	16 117,500	11 167,500	6 174,450	4 220,000	260,000				190,000	46 130,000	
Contracting	No AUS\$	198,000	·	·	190,000	126,000	3 175,000	208,200	·	2 252,206	230,000		126,000	12 207,100	
Education/Universities	No AUS\$	14 127,500			3 105,000	1 80,000		4 126,400	2 182,500	·	200,000	134,500	120,000	107,000	
Food and drink	No AUS\$	7 91,000	1 60,000	1 60,000	1 78,000	1 120,000	1 91,000		2 172,500				3 165,000	3 60,000	
Health, safety and environment	No AUS\$	9 133,483	1 50,000			2 133,483		3 257,000	78,000		1 150,000		3 142,000	85,000	
Mining and minerals	No AUS\$	44 167,500	2 98,750	96,000	5 120,000	5 170,000	9 186,000	4 192,500	9 214,000	3 240,000			202,750	26 147,500	
Oil and gas exploration and production	No AUS\$	149 168,000	12 75,000	35 103,000	24 165,000	22 167,500	20 217,500	9 320,000	12 330,000	8 230,000	6 273,500	1 315,000	36 190,000		
Oil refining	No AUS\$	61 180,000	5 76,500	14 106,746	15 163,846	9 200,000	5 201,000	4 267,500	235,000	6 290,000			16 200,000	44 165,000	
Paper and packaging	No AUS\$	5 130,918	66,000					3 140,000					1 140,000	4 102,459	
Petrochemicals	No AUS\$	12 140,000		92,500	4 105,000		1 130,000	1 140,000	1 210,000	1 175,000	2 192,500		192,500	10 130,000	
Pharmaceuticals and toiletries	No AUS\$	9 104,500		2 58,088	4 105,000		1 104,500	1 120,000			1 140,000		59,000	7 110,000	
Plastics	No AUS\$	4 137,500					1 106,791		1 150,000		2 137,500			2 128,396	137,500
Power generation – fossil fuels	No AUS\$	1 117,000			1 117,000								1 117,000		
Power generation – renewables	No AUS\$	3 155,000				1 150,000		2 177,500					1 155,000	175,000	
Process plant and equipment	No AUS\$	17 111,366	2 72,500	7 75,000	1	4 130,000		2 123,750	1 150,000				5 125,000	11 93,000	
Water	No AUS\$	30 93,000	1 66,000	11 76,000	10 116,500	5 111,644	2 160,000			1 156,000			9 118,000	16 78,000	
Waste Management	No AUS\$	2 102,500				1 68,000	1 137,000						102,500		
Other	No AUS\$	17 132,000		5 100,000		2 121,954	2 135,500	2 504,000	220,000	3 135,000			400,000	11 108,000	

#### SECTION A

#### TABLE 9: MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY TYPE OF WORK

		Total					Ag	e Band					Hiç	ghest Qualificat	ion
			Under 25	25-29	30-34	35-39	40-44	45-49	50-54	55-59	60-64	Over 65	Master	Bachelor	Non-Grad
Construction and installation	No AUS\$	15 130,918	1 120,000	4 73,088	2 113,500	240,000	1 137,000	1 130,918	305,000	2 217,500	2 309,950		3 137,000	12 125,459	
Design	No AUS\$	204 149,265	13 70,000	50 97,250	40 134,450	32 160,000	30 198,000	15 210,000	13 260,000	8 208,650	210,000		32 160,000	159 140,000	198,000
· ·	No AUS\$	13 130,000			98,033		1 110,000	4 126,400	182,500			4 134,500		1 107,000	
Finance/financial services	No AUS\$	210,000					1 120,000		300,000				2 210,000		
General administration/ management services	No	20	1			4	2	4	7	2			7	9	
	AUS\$	192,500	150,000			125,983	155,000	220,000	275,000	255,000			165,000	220,000	
production	No AUS\$	133 160,750	5 77,500	28 95,000	28 142,021	26 185,000		14 212,500	220,000	9 236,060	4 192,500		35 189,572		
Marketing and sales	No AUS\$	8 137,500		2 62,100	1 120,000	1 170,000	1 152,000				3 145,000		3 152,000	3 120,000	137,500
Research and development	No	27	3	5	6	3		2	5	2	1		2	12	
	AUS\$	124,390	72,500	60,000	100,000	124,000		362,195	180,000	770,000	200,000		192,750	82,000	
Other	No AUS\$	54 130,000	10 69,549	9 107,000	8 173,500	7 120,000	5 140,000	3 200,000	201,460	4 290,000	1 140,000	1 315,000	13 170,000	35 120,000	1 97,840



# Section B

Classified by membership grade, class of employment and level of responsibility

## SECTION B TABLE 1 : EMPLOYMENT STATUS

		Total	N	lember Grade					Men	Women				
			Chartered	Assoc	Other	Technician	Graduate	Engineer	Sen Eng	Proj Mgr	Sen Mgr	MD/CEO		
Total	No	488	193	266	29	5	38	116	129	106	50	4	395	93
	%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Salary - FT	No	459	186	248	25	5	37	113	123	102	50	4	377	82
	%	94.10%	96.40%	93.20%	86.20%	100.00%	97.40%	97.40%	95.30%	96.20%	100.00%	100.00%	95.40%	88.20%
Salary - PT	No	14	6	6	2		1	3	3	3			6	8
	%	2.90%	3.10%	2.30%	6.90%		2.60%	2.60%	2.30%	2.80%			1.50%	8.60%

**SECTION B** 

#### TABLE 2: CURRENT ANNUAL SALARY OR SELF EMPLOYED EARNINGS

	Total		Member Grade					Level of Re	sponsibility				Women
		Chartered	Assoc	Other	Technician	Graduate	Engineer	Sen Eng	Proj Mgr	Sen Mgr	MD/CEO	Consult	
Total	488	193	266	29	5	38	116	129	106	50	4	1 15	9
<aus\$16k< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></aus\$16k<>													
>=£16K	3	1	1	1	1							1	
>=£18K	1			1		1							
>=£19K	1			1		1							
>=£20K	2		2			2							
>=£21K	5	3	2			1	2	2					
>=£22K	6	2	4			2	2	1	1				
>=£23K	8	1	7			5	3						
>=£24K	6		5	1	1	3	1					1	
>=£25K	17	1	15	1	1	8	6	1	1				
>=£26K	21		19	2	1	9	4		1			4	
>=£27K	16		16		1	11	2					1	
>=£28K	45	2	42	1		24	16	2				1	
>=£29K	33		31	2		19	12	1				1	
>=£30K	51	7	44			20	24	2	1			4	1
>=£31K	36	1	33	2		17	15	1	1			1	1
>=£32K	50	3	42	5		14	23	3	3	1		4	1
>=£33K	34	2	32			12	14	4				1	1
>=£34K	27	1	22	4	2	8	8	6				1	1
>=£35K	40	6	33	1		7	22	4	4			2	1
>=£36K	38	8	25	5		7	22	5	1			3	1
>=£37K	36	7	29			6	18	7	3			2	
>=£38K	45	3	41	1		12	19	11	3				1
>=£39K	29	7	21	1		2	13	10	2				
>=£40K	211	66	136	9		13	90	61	26	4		10	6
>=£45K	184	94	79	11	1	8	50	84	26	7	1	1 5	4
>=£50K	164	90	69	5		2	29	71	34	12		10	2
>=£55K	154	109	43	2			20	70	41	14		4	2
>=£60K	151	111	36	4			11	50	60	15	1	1 8	2

Cont'd

SECTION B
TABLE 2 : CURRENT ANNUAL SALARY OR SELF EMPLOYED EARNINGS

	Total		Member Grade					Level of Res	sponsibility				Women
		Chartered	Assoc	Other	Technician	Graduate	Engineer	Sen Eng	Proj Mgr	Sen Mgr	MD/CEO	Consult	
>=£65K	124	103	19	2			5	44	47	18	1	5	16
>=£70K	88	71	13	4			4	21	36	15	2	9	12
>=£75K	93	67	25	1			5	22	37	19	1	8	8
>=£80K	75	59	13	3			1	16	33	19		5	8
>=£85K	63	50	12	1	1		1	12	24	22		2	3
>=£90K	77	59	15	3			2	14	25	26		10	2
>=£95K	60	46	13	1			1	13	22	19		5	9
>=£100K	47	40	6	1			1	8	13	20	1	4	2
>=£105K	26	24	1	1				7	9	7	1	2	1
>=£110K	33	28	3	2			2	3	13	11	1	3	2
>=£115K	16	14	2					6	1	8		1	
>=£120K	43	37	6				1	8	16	13	1	1	2
>=£125K	27	23	4					2	7	13	1	2	3
>=£130K	30	26	4					3	11	11	2	2	
>=£135K	9	8	1					1	1	6			
>=£140K	15	11	4				1		1	9		3	2
>=£145K	13	12	1						1	9	1	1	1
>=£150K	74	61	13				1	6	21	26	5	12	3
>=£200K	19	18	1					1	5	11	1	1	
>=£250K	28	26	2				2	1	5	13	3	2	
Base	456	190	242	24	4	34	114	123	101	49	4	14	88
Mean	167,477	211,278	137,437	123,619	87,000	77,283	108,024	152,779	206,474	290,327	595,000	187,461	129,087
Median	145,000	185,000	118,606	93,000	74,000	70,500	100,000	150,000	198,000	250,000	465,000	198,000	113,350
1st Decile	75,000	108,000	69,000	65,000	50,000	59,000	70,000	105,000	120,000	150,000	150,000	67,000	70,000
9th Decile	290,000	312,500	220,000	243,000	150,000	113,000	165,000	200,000	306,167	450,000	1,300,000	300,000	198,000

#### **SECTION B**

#### TABLE 3: BENEFITS IN KIND FOR SALARIED EMPLOYEES

TABLE 3 . BENE		Total		lember Grade				Leve	el of Responsibil	ity			Men	Women
			Chartered	Assoc	Other	Technician	Graduate	Engineer	Sen Eng	Proj Mgr	Sen Mgr	MD/CEO		
Total	No	488	193	266	29	5	38	116	129	106	50	4	395	93
	%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Company final	Total	36	19	13	4			4	9	8	11	1	31	5
salary/defined benefit pension	%	7.40%	9.80%	4.90%	13.80%			3.40%	7.00%	7.50%	22.00%	25.00%	7.80%	5.40%
Company money	Total	2	2							1	1		2	
purchase pension	%	0.40%	1.00%							0.90%	2.00%		0.50%	
Non contributory	Total	1		1					1				1	
pension	%	0.20%		0.40%					0.80%				0.30%	
Superannuation	Total	399	162	217	20	4	33	107	110	86	36		320	79
	%	81.80%	83.90%	81.60%	69.00%	80.00%	86.80%	92.20%	85.30%	81.10%	72.00%	75.00%	81.00%	84.90%
Central Providence	Total													
Fund	%													
401K savings plan	Total	1		1					1				1	
	%	0.20%		0.40%					0.80%				0.30%	
None pension related	Total	17	7	10			1	3	2	6	1		13	4
benefits	%	3.50%	3.60%	3.80%			2.60%	2.60%	1.60%	5.70%	2.00%		3.30%	4.30%
Medical insurance	Total	55	27	27	1		4	17	8	6	16	1	45	10
	%	11.30%	14.00%	10.20%	3.40%		10.50%	14.70%	6.20%	5.70%	32.00%	25.00%	11.40%	10.80%
Car	Total	34	12	19	3			4	7	7	11	3	28	6
	%	7.00%	6.20%	7.10%	10.30%			3.40%	5.40%	6.60%	22.00%	75.00%	7.10%	6.50%
Loans	Total	3	2	1						1	2		3	
	%	0.60%	1.00%	0.40%						0.90%	4.00%		0.80%	
IChemE membership	Total	298	135	151	12	1	23	82	80	69	31	1	235	63
fees	%	61.10%	69.90%	56.80%	41.40%	20.00%	60.50%	70.70%	62.00%	65.10%	62.00%	25.00%	59.50%	67.70%
Other professional	Total	126	67	52	7	1	8	21	30	39	21	1	103	23
membership fees	%	25.80%	34.70%	19.50%	24.10%	20.00%	21.10%	18.10%	23.30%	36.80%	42.00%	25.00%	26.10%	24.70%
Childcare	Total													
	%													
None other benefits	Total	109	36	67	6	3	7	25	32	23	8	1	90	19
	%	22.30%	18.70%	25.20%	20.70%	60.00%	18.40%	21.60%	24.80%	21.70%	16.00%	25.00%	22.80%	20.40%
Other benefits	Total	53	23	27	3	1	3	15	15	10	6		44	9
	%	10.90%	11.90%	10.20%	10.30%	20.00%	7.90%	12.90%	11.60%	9.40%	12.00%		11.10%	9.70%

### SECTION B TABLE 4: SALARY OR SELF EMPLOYED EARNINGS BY GRADE AND SEX

		Total	M	ember Grade				Leve	el of Responsibili	ty			Men	Women
			Chartered	Assoc	Other	Technician	Graduate	Engineer	Sen Eng	Proj Mgr	Sen Mgr	MD/CEO		
Corporate Members	Total	193	193			1		17	55	68	39	1	163	30
	Mean	211,278	211,278			150,000		128,981	164,879	208,794	291,158	1,300,000	218,960	170,309
	Median	185,000	185,000			150,000		108,000	152,500	185,000	275,000	1,300,000	198,000	133,483
	1st Decile	108,000	108,000			150,000		87,000	108,000	125,000	150,000	1,300,000	119,746	88,500
	9th Decile	312,500	312,500			150,000		210,000	250,000	308,000	450,000	1,300,000	317,500	204,100
Non-Corporate	Total	295		266	29	4	38	99	74	38	11	3	232	63
Members	Mean	136,191		137,437	123,619	66,000	77,283	104,351	143,310	201,903	287,455	360,000	144,117	107,766
	Median	116,500		118,606	93,000	68,000	70,500	98,500	145,000	200,000	220,000	400,000	124,250	101,000
	1st Decile	68,000		69,000	65,000	50,000	59,000	66,176	100,000	117,000	210,000	150,000	66,176	69,000
	9th Decile	220,000		220,000	243,000	80,000	113,000	147,000	186,000	297,000	342,000	530,000	230,000	164,000
MEN	Total	395	163	210	22	4	32	78	104	94	46	4	395	
	Mean	176,657	218,960	145,224	133,105	89,333	75,032	113,517	156,362	209,177	290,733	595,000	176,657	
	Median	155,500	198,000	125,000	98,000	68,000	70,000	103,000	152,000	200,000	256,000	465,000	155,500	
	1st Decile	75,000	119,746	68,000	65,000	50,000	58,000	73,968	110,000	129,000	180,000	150,000	75,000	
	9th Decile	300,000	317,500	225,000	250,000	150,000	96,000	180,000	201,000	308,000	400,000	1,300,000	300,000	
WOMEN	Total	93	30	56	7	1	6	38	25	12	4			93
	Mean	129,087	170,309	109,671	87,570	80,000	90,340	96,592	138,735	186,430	285,750			129,087
	Median	113,350	133,483	102,000	83,850	80,000	86,000	94,000	135,000	139,483	214,000			113,350
	1st Decile	70,000	88,500	70,000	16,000	80,000	69,000	68,000	88,000	106,000	115,000			70,000
	9th Decile	198,000	204,100	164,000	156,000	80,000	113,700	142,000	176,000	220,000	600,000			198,000

## SECTION B TABLE 5 : SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - HIGHEST QUALIFICATION

		Total	N	lember Grade				Leve	el of Responsibili	ty			Men	Women
			Chartered	Assoc	Other	Technician	Graduate	Engineer	Sen Eng	Proj Mgr	Sen Mgr	MD/CEO		
Doctorate	Total	53	29	22	2			13	13	14	8		45	8
	Mean	148,870	168,265	121,585	140,500			110,809	103,901	147,228	264,500		146,219	163,121
	Median	125,000	139,000	111,400	140,500			103,500	105,000	139,000	225,000		130,000	103,000
	1st Decile	80,000	91,066	76,500	71,000			80,000	71,000	106,000	140,000		90,000	80,000
	9th Decile	220,000	310,000	187,500	210,000			170,000	139,908	200,000	600,000		220,000	600,000
Master's degree	Total	99	50	43	6		2	14	36	26	14	1	80	19
	Mean	198,386	220,862	175,178	177,167		71,000	131,456	164,247	232,517	298,429	400,000	203,813	176,679
	Median	175,000	192,500	149,265	170,500		71,000	121,106	157,500	200,000	280,000	400,000	182,500	137,000
	1st Decile	105,000	126,000	75,000	115,000		68,000	75,000	121,000	142,021	135,000	400,000	100,000	117,000
	9th Decile	310,000	385,000	240,000	243,000		74,000	210,000	200,000	385,000	450,000	400,000	315,000	240,000
Bachelor's degree	Total	323	114	188	21	5	36	89	78	64	28	3	258	65
	Mean	161,185	218,245	129,983	101,428	87,000	77,676	103,916	156,511	208,705	293,778	660,000	174,032	109,800
	Median	136,000	200,000	110,600	84,425	74,000	70,500	97,750	151,000	200,000	250,000	530,000	150,250	101,491
	1st Decile	70,000	108,000	68,000	20,000	50,000	59,000	66,176	112,000	130,000	210,000	150,000	73,000	70,000
	9th Decile	266,000	320,000	206,000	250,000	150,000	113,000	145,000	201,000	305,000	400,000	1,300,000	297,000	165,000
Non-Graduate	Total	5		5					2	2			5	
	Mean	153,768		153,768					137,500	198,000			153,768	
	Median	145,000		145,000					137,500	198,000			145,000	
	1st Decile	97,840		97,840					130,000	198,000			97,840	
	9th Decile	198,000		198,000					145,000	198,000			198,000	

#### **SECTION B**

#### TABLE 6: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - CHARTERED MEMBERS OR FELLOWS

IABLE 0 . SALA		Total		lember Grade					el of Responsibil				Men	Women
			Chartered	Assoc	Other	Technician	Graduate	Engineer	Sen Eng	Proj Mgr	Sen Mgr	MD/CEO		
Corporate - Engineering	Total	1	1			1							1	
technician	Mean	150,000	150,000			150,000							150,000	
	Median	150,000	150,000			150,000							150,000	
	1st Decile	150,000	150,000			150,000							150,000	
	9th Decile	150,000	150,000			150,000							150,000	
	Total													
training/ Engineer in	Mean													
training/Post Doctoral	Median													
	1st Decile													
	9th Decile													
Corporate - Engineer/	Total	17	17					17					10	7
Supervised team	Mean	128,981	128,981					128,981					139,671	113,710
member/Lecturer	Median	108,000	108,000					108,000					113,322	101,491
	1st Decile	87,000	87,000					87,000					91,033	86,000
	9th Decile	210,000	210,000					210,000					195,000	200,000
Corporate - Senior	Total	55	55						55				45	10
engineer/Senior lecturer	Mean	164,879	164,879						164,879				171,098	137,512
	Median	152,500	152,500						152,500				162,500	132,812
	1st Decile	108,000	108,000						108,000				115,000	92,000
	9th Decile	250,000	250,000						250,000				250,000	168,750
Corporate - Project	Total	68	68							68			59	9
manager/Site	Mean	208,794	208,794							208,794			210,673	196,685
manager/Professor/Ass ociate	Median	185,000	185,000							185,000			190,000	147,000
professor/Principal	1st Decile	125,000	125,000							125,000			139,000	90,000
process engineer	9th Decile	308,000	308,000							308,000			308,000	600,000
Corporate - Senior	Total	39	39								39		36	3
manager/Director/	Mean	291,158	291,158								291,158		286,743	342,667
Dean/Head of department	Median	275,000	275,000								275,000		290,000	230,000
иераптепі	1st Decile	150,000	150,000								150,000		150,000	198,000
	9th Decile	450,000	450,000								450,000		400,000	600,000
Corporate -	Total	1	1									1	1	
Chairman/Managing	Mean	1,300,000	1,300,000									1,300,000	1,300,000	
director/Chief executive/Vice	Median	1,300,000	1,300,000									1,300,000	1,300,000	
chancellor	1st Decile	1,300,000	1,300,000									1,300,000	1,300,000	
	9th Decile	1,300,000	1,300,000									1,300,000	1,300,000	
Corporate - Consultant	Total	9	9										8	1
	Mean	216,384	216,384										225,932	140,000
	Median	201,460	201,460										213,230	140,000
	1st Decile	125,000	125,000										125,000	140,000
	9th Decile	350,000	350,000										350,000	140,000

SECTION B
TABLE 7: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - ASSOCIATES

		Total	N	lember Grade				Leve	el of Responsibil	ity			Men	Women
			Chartered	Assoc	Other	Technician	Graduate	Engineer	Sen Eng	Proj Mgr	Sen Mgr	MD/CEO		
ssociate - Engineering	Total	3		3		3							2	
echnician	Mean	66,000		66,000		66,000							59,000	80,0
	Median	68,000		68,000		68,000							59,000	80,0
	1st Decile	50,000		50,000		50,000							50,000	80,0
	9th Decile	80,000		80,000		80,000							68,000	80,0
Associate - Graduate in	Total	32		32			32						26	
raining/ Engineer in	Mean	78,630		78,630			78,630						76,084	90,3
raining/Post Doctoral	Median	71,715		71,715			71,715						71,000	86,0
	1st Decile	59,000		59,000			59,000						59,000	69,0
	9th Decile	113,000		113,000			113,000						95,000	113,70
Associate - Engineer/	Total	94		94				94					66	2
Supervised team	Mean	105,219		105,219				105,219					110,124	93,4
member/Lecturer	Median	100,000		100,000				100,000					100,000	94,00
9th D	1st Decile	68,000		68,000				68,000					66,176	68,00
	9th Decile	145,000		145,000				145,000					165,000	125,00
Associate - Senior	Total	71		71					71				56	1
engineer/Senior lecturer	Mean	143,753		143,753					143,753				144,965	139,55
Me	Median	145,000		145,000					145,000				147,500	137,00
	1st Decile	105,000		105,000					105,000				112,000	88,00
	9th Decile	180,000		180,000					180,000				180,000	172,69
Associate - Project	Total	34		34						34			31	
manager/Site	Mean	199,057		199,057						199,057			203,878	155,66
manager/Professor/Ass ociate	Median	200,000		200,000						200,000			200,000	130,00
orofessor/Principal	1st Decile	113,500		113,500						113,500			110,000	117,00
process engineer	9th Decile	283,500		283,500						283,500			322,900	220,00
Associate - Senior	Total	9		9							9		9	
manager/Director/	Mean	315,222		315,222							315,222		315,222	
Dean/Head of department	Median	240,000		240,000							240,000		240,000	
department	1st Decile	215,000		215,000							215,000		215,000	
	9th Decile	810,000		810,000							810,000		810,000	
Associate -	Total	3		3								3	3	
Chairman/Managing	Mean	360,000		360,000								360,000	360,000	
director/Chief executive/Vice	Median	400,000		400,000								400,000	400,000	
chancellor	1st Decile	150,000		150,000								150,000	150,000	
9ti	9th Decile	530,000		530,000								530,000	530,000	
	Total	5		5									4	
	Mean	152,500		152,500									163,333	120,00
	Median	160,000		160,000									200,000	120,00
	1st Decile	60,000		60,000									60,000	120,00
	9th Decile	230,000		230,000									230,000	120,00

### SECTION B TABLE 8: MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY INDUSTRY SECTOR

TABLE 8 : MEDI	-	Total		1ember Grade			-	Leve	el of Responsibili	ty			Men	Women
			Chartered	Assoc	Other	Technician	Graduate	Engineer	Sen Eng	Proj Mgr	Sen Mgr	MD/CEO		
Biochemical engineering	No AUS\$	1 110,000		1 110,000					1 110,000				1 110,000	
Chemical and allied products	No AUS\$	24 122,750	7 170,000	17 107,000			3 76,215	6 93,500	4 122,750	8 170,000	2 260,000	1 530,000	19 150,500	94,000
Consultancy	No AUS\$	53 128,750	23 170,000	27 110,500	67,000		4 65,250	10 98,750	20 141,495	7 189,450	5 230,000		43 155,000	10 95,250
Contracting	No AUS\$	14 198,000	11 208,200	3 120,000					4 150,500	10 209,100			10 208,000	108,000
Education/ Universities	No AUS\$	14 127,500	13 130,000	1 112,800				1 91,066	3 105,000	6 132,000	3 140,000		12 134,500	93,000
Food and drink	No AUS\$	7 91,000	3 165,000	4 69,000			1 60,000	3 78,000	1 165,000	1 120,000	1 180,000		5 91,000	90,000
Health, safety and environment	No AUS\$	9 133,483	2 136,983	4 135,000	3 85,000		1 50,000		3 135,000	4 150,000			8 135,000	1 131,966
Mining and minerals	No AUS\$	44 167,500	17 200,000	21 150,000	6 185,500		5 70,000	5 108,000	8 156,750	12 186,500	6 275,000	1 1,300,000	38 175,000	6 154,750
Oil and gas exploration and production	No AUS\$	149 168,000	59 227,500	81 130,000	9 121,000	150,000	16 84,000	39 110,000	36 165,000	31 225,000	16 335,500		123 190,000	26 128,570
Oil refining	No AUS\$	61 180,000	34 200,000	25 137,450	2 154,000	1 68,000	3 69,000	16 124,478	22 173,846	11 220,000	8 290,000		46 189,144	15 128,812
Paper and packaging	No AUS\$	5 130,918		5 130,918			1 58,000	2 107,000	1 130,918		1 250,000		5 130,918	
Petrochemicals	No AUS\$	12 140,000	4 192,500	6 130,000	57,000		1 87,000	2 57,000	3 147,500	5 175,000	1 210,000		9 182,500	3 105,000
Pharmaceuticals and toiletries	No AUS\$	9 104,500	1 140,000	8 102,250		50,000		3 66,176	3 120,000	2 107,250			8 107,250	1 100,000
Plastics	No AUS\$	4 137,500		4 137,500				1 106,791	2 137,500			1 150,000	3 145,000	1 106,791
Power generation – fossil fuels	No AUS\$	1 117,000		1 117,000						1 117,000				1 117,000
Power generation – renewables	No AUS\$	3 155,000	3 155,000						1 150,000	1 155,000	1 200,000		3 155,000	
Process plant and equipment	No AUS\$	17 111,366	2 139,500	15 106,000		1 80,000	1 74,000	9 90,500	3 125,000	3 129,500			13 122,500	93,000
Water	No AUS\$	30 93,000	9 135,000	19 77,500	2 101,500		1 66,000	16 79,000	5 121,000	4 151,500	3 135,000		27 91,500	3 115,000
Waste Management	No AUS\$	2 102,500		2 102,500			1 68,000		1 137,000				1 68,000	1 137,000
Other	No AUS\$	17 132,000	4 124,000	13 132,000				3 100,000	7 132,000		220,000	1 400,000	12 133,500	5 104,000

### Section B Classified by membership grade, class of employment and level of responsibility

### **SECTION B**

### TABLE 9: MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY TYPE OF WORK

		Total	N	lember Grade				Leve	el of Responsibi	lity			Men	Women
			Chartered	Assoc	Other	Technician	Graduate	Engineer	Sen Eng	Proj Mgr	Sen Mgr	MD/CEO		
Construction and installation	No AUS\$	15 130,918	2 302,500	13 120,000				5 80,000	3 135,000	7 297,000			12 132,959	_
Design	No AUS\$	204 149,265	82 185,000	112 115,000	10 88,000		14 69,000	57 100,000		46 200,000	12 245,000		168 160,000	
Education and training	No AUS\$	13 130,000	11 139,000	2 111,400				1 91,066	3 110,000	5 139,000	140,000		12 134,500	1 106,000
Finance/financial services	No AUS\$	2 210,000	1 300,000	1 120,000					1 120,000	1 300,000			1 300,000	1 120,000
General administration/ management services	No AUS\$	20 192,500	13 220,000	5 150,000	71,000		1 150,000	1 111,644	3 142,000	220,000	325,000	1 150,000	18 220,000	
Manufacture and production	No AUS\$	133 160,750	51 187,500	72 130,000	10 150,000	109,000	9 85,000	35 103,000			18 302,500	· ·	110 175,000	
Marketing and sales	No AUS\$	8 137,500	2 310,000	6 125,000				2 62,100	3 145,000	1 170,000	1 450,000		7 145,000	1 120,000
Research and development	No AUS\$	27 124,390	11 180,000	16 91,500		50,000	4 82,000	6 65,000	8 124,695	3 150,000	4 275,000	1,300,000	20 125,000	7 100,000
Other	No AUS\$	54 130,000	19 200,000	30 113,000	5 85,000	1 80,000	10 68,500	9 117,212	8 140,000	6 172,500	8 230,000	1 400,000	38 131,000	



# Section C

Classified by region

# SECTION C TABLE 1 : EMPLOYMENT STATUS

		Total				Region			
			New South Wales	Northern	Queensland		Tasmania	Victoria	Western
				Territory		Australia			Australia
Total	No	488	61	1	137	43	1	115	119
	%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Salary - FT	No	459	58	1	135	42	1	106	116
	%	94.10%	95.10%	100.00%	98.50%	97.70%	100.00%	92.20%	97.50%
Salary - PT	No	14	1		2	1		7	3
	%	2.90%	1.60%		1.50%	2.30%		6.10%	2.50%

SECTION C
TABLE 2 : CURRENT ANNUAL SALARY OR SELF EMPLOYED EARNINGS

	Total	JAL JALAN			Region			
		New South Wales	Northern Territory	Queensland	South Australia	Tasmania	Victoria	Western Australia
Total	488	61	1	137	43	1	115	119
<aus\$16k< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></aus\$16k<>								
>=AUS\$16K	1						1	
>=AUS\$18K								
>=AUS\$19K								
>=AUS\$20K	2			1	1			
>=AUS\$21K								
>=AUS\$22K								
>=AUS\$23K								
>=AUS\$24K								
>=AUS\$25K								
>=AUS\$26K								
>=AUS\$27K								
>=AUS\$28K								
>=AUS\$29K								
>=AUS\$30K								
>=AUS\$31K								
>=AUS\$32K								
>=AUS\$33K								
>=AUS\$34K								
>=AUS\$35K								
>=AUS\$36K								
>=AUS\$37K								
>=AUS\$38K								
>=AUS\$39K								
>=AUS\$40K	1						1	
>=AUS\$45K	1						1	
>=AUS\$50K	2				1			1
>=AUS\$55K	3				1		1	1
>=AUS\$60K	5	1					4	
>=AUS\$65K	15	3		3	2		5	2
>=AUS\$70K	13			5	2		5	1
>=AUS\$75K	14	4		3	3		3	,
>=AUS\$80K	14	3		4	1		5	,
>=AUS\$85K	10	1		4	1		3	

Cont'd

SECTION C

TABLE 2 : CURRENT ANNUAL SALARY OR SELF EMPLOYED EARNINGS
Contd

	Total				Region			
		New South Wales	Northern Territory	Queensland	South Australia	Tasmania	Victoria	Western Australia
>=AUS\$90K	15	1		10			;	3 1
>=AUS\$95K	8	2		2				1 3
>=AUS\$100K	15	1		4			Į.	5
>=AUS\$105K	17	3		5			(	3
>=AUS\$110K	14	1		2	3	1	2	5
>=AUS\$115K	10	2		5	1			1 1
>=AUS\$120K	17	4		5	1		4	1 3
>=AUS\$125K	10	2		5			2	2 1
>=AUS\$130K	17	3		3			(	5 5
>=AUS\$135K	10	2		3				1 1
>=AUS\$140K	13	5		2	2		2	2 2
>=AUS\$145K	8	1			1			1 5
>=AUS\$150K	92	9	1	37	9		16	20
>=AUS\$200K	63	7		19	5		16	16
>=AUS\$250K	66	4		13	4		12	33
Base	456	59	1	135	38	1	110	112
Mean	167,477	157,204	185,000	165,837	146,996	112,000	149,947	199,370
Median	145,000	130,000	185,000	150,000	144,000	112,000	130,000	182,500
1st Decile	75,000	77,000	185,000	83,000	65,000	112,000	66,088	97,840
9th Decile	290,000	220,000	185,000	240,000			246,500	326,000

SECTION C

### TABLE 3: BENEFITS IN KIND FOR SALARIED EMPLOYEES

		Total				Region			
			New South Wales	Northern Territory	Queensland	South Australia	Tasmania	Victoria	Western Australia
Total	No	488	61	1	137	43	1	115	119
	%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Company final salary/defined benefit pension	Total %	36 7.40%	3 4.90%		5.80%	2 4.70%		11 9.60%	12 10.10%
Company money purchase pension	Total %	2 0.40%	1 1.60%		1 0.70%				
Non contributory pension	Total %	1 0.20%			0.70%				
Superannuation	Total %	399 81.80%	53 86.90%	1 100.00%	120 87.60%		1 100.00%	93 80.90%	96 80.70%
Central Providence Fund	Total %								
401K savings plan	Total %	0.20%			0.70%				
None pension related benefits	Total %	17 3.50%	2 3.30%		4 2.90%	1 2.30%		6 5.20%	3.40%
Medical insurance	Total %	55 11.30%	5 8.20%	1 100.00%	11 8.00%	4.70%		7 6.10%	29 24.40%
Car	Total %	34 7.00%	6 9.80%		5.80%	2.30%		11 9.60%	6.70%
Loans	Total %	0.60%	2 3.30%						0.80%
IChemE membership fees	Total %	298 61.10%	34 55.70%	1 100.00%	91 66.40%	28 65.10%	1 100.00%	63 54.80%	67.20%
Other professional membership fees	Total %	126 25.80%	15 24.60%	1 100.00%	36 26.30%		1 100.00%	25 21.70%	35 29.40%
Childcare	Total %								
None other benefits	Total %	109 22.30%	15 24.60%		34 24.80%	8 18.60%		34 29.60%	18 15.10%
Other benefits	Total %	53 10.90%	8 13.10%		20 14.60%	7.00%		6 5.20%	16 13.40%

SECTION C

### TABLE 4: SALARY OR SELF EMPLOYED EARNINGS BY GRADE AND SEX

		Total				Region			
			New South Wales	Northern Territory	Queensland	South Australia	Tasmania	Victoria	Western Australia
Corporate Members	Total	193	26		58	13		43	53
	Mean	211,278	186,206		217,058	183,831		186,780	243,534
	Median	185,000	150,000		175,000	172,000		182,500	230,000
	1st Decile	108,000	111,644		105,000	140,000		103,000	126,000
	9th Decile	312,500	305,000		329,000	230,000		290,000	360,000
Non-Corporate	Total	295	35	1	79	30	1	72	66
Members	Mean	136,191	135,880	185,000	127,255	127,843	112,000	127,197	161,095
	Median	116,500	110,500	185,000	115,000	111,366	112,000	105,896	145,995
	1st Decile	68,000	68,000	185,000	73,968	59,000	112,000	60,000	78,500
	9th Decile	220,000	185,000	185,000	200,000	250,000	112,000	220,000	260,000
MEN	Total	395	48	1	109	36	1	90	102
	Mean	176,657	154,247	185,000	170,516	155,736	112,000	165,304	212,288
	Median	155,500	131,000	185,000	151,000	160,000	112,000	150,000	196,000
	1st Decile	75,000	77,000	185,000	83,000	65,000	112,000	66,176	100,000
	9th Decile	300,000	220,000	185,000	261,500	250,000	112,000	266,000	345,000
WOMEN	Total	93	13		28	7		25	17
	Mean	129,087	167,669		147,121	100,383		97,732	127,183
	Median	113,350	127,000		125,000	96,500		100,000	126,000
	1st Decile	70,000	78,500		70,000	70,098		60,000	68,000
	9th Decile	198,000	220,000		200,000	148,000		131,966	200,000

**SECTION C** 

### TABLE 5: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - HIGHEST QUALIFICATION

		Total				Region			
			New South Wales	Northern Territory	Queensland	South Australia	Tasmania	Victoria	Western Australia
Doctorate	Total	53	6		16	3		17	11
	Mean	148,870	125,274		156,942	120,000		125,242	196,580
	Median	125,000	109,322		122,500	140,000		125,000	185,500
	1st Decile	80,000	78,000		75,000	80,000		80,000	102,500
	9th Decile	220,000	240,000		220,000	140,000		180,000	305,000
Master's degree	Total	99	21		25	8		19	25
	Mean	198,386	225,310		150,974	178,000		200,000	230,922
	Median	175,000	161,346		155,000	185,000		185,000	209,750
	1st Decile	105,000	120,500		100,000	59,000		68,000	137,000
	9th Decile	310,000	307,500		200,000	315,000		400,000	385,000
Bachelor's degree	Total	323	34	1	96	32	1	75	82
	Mean	161,185	121,734	185,000	171,304	140,810	112,000	141,934	191,216
	Median	136,000	115,000	185,000	147,450	120,000	112,000	109,000	165,000
	1st Decile	70,000	68,000	185,000	83,000	65,000	112,000	65,000	86,000
	9th Decile	266,000	200,000	185,000	308,000	250,000	112,000	250,000	320,000
Non-Graduate	Total	5						4	,
	Mean	153,768						167,750	97,840
	Median	145,000						171,500	97,840
	1st Decile	97,840						130,000	97,840
	9th Decile	198,000						198,000	97,840

SECTION C
TABLE 6: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - CHARTERED MEMBERS OR FELLOWS

		Total				Region			
			New South Wales	Northern Territory	Queensland	South Australia	Tasmania	Victoria	Western Australia
Corporate - Engineering	Total	1		Í		1			
echnician	Mean	150,000				150,000			
	Median	150,000				150,000			
	1st Decile	150,000				150,000			
	9th Decile	150,000				150,000			
Corporate - Graduate in	Total								
raining/ Engineer in	Mean								
raining/Post Doctoral	Median								
	1st Decile								
	9th Decile								
Corporate - Engineer/	Total	17	2		6			4	
Supervised team	Mean	128,981	160,822		114,257			117,500	143,09
member/Lecturer	Median	108,000	160,822		104,500			101,500	108,00
	1st Decile	87,000	111,644		91,000			87,000	86,00
	9th Decile	210,000	210,000		170,000			180,000	220,00
Corporate - Senior	Total	55	8		19	5		8	1
engineer/Senior lecturer	Mean	164,879	142,000		156,678	189,000		135,250	193,70
	Median	152,500	136,000		160,000	200,000		129,500	190,00
	1st Decile	108,000	118,000		105,000	120,000		80,000	119,49
	9th Decile	250,000	200,000		200,000	230,000		201,000	282,00
Corporate - Project	Total	68	9		21	4		18	1
manager/Site	Mean	208,794	206,278		207,996	174,950		186,127	247,64
manager/Professor/Ass ociate	Median	185,000	150,500		190,000	175,450		182,500	220,00
professor/Principal	1st Decile	125,000	107,000		150,000	170,000		106,000	165,00
process engineer	9th Decile	308,000	600,000		308,000	178,899		287,113	385,00
Corporate - Senior manager/Director/	Total	39	6		10	3		9	1
Dean/Head of	Mean	291,158	223,833		313,400	198,333		265,000	352,00
department	Median	275,000	204,000		320,000	140,000		252,500	310,00
	1st Decile	150,000	135,000		175,000	140,000		180,000	230,00
	9th Decile	450,000	310,000		372,500	315,000		450,000	450,00
Corporate - Chairman/Managing	Total	1			1				
director/Chief	Mean	1,300,000			1,300,000				
executive/Vice	Median	1,300,000			1,300,000				
chancellor	1st Decile	1,300,000			1,300,000				
2	9th Decile	1,300,000			1,300,000				
Corporate - Consultant	Total	9	1		105.000			2	054.00
	Mean	216,384	140,000		125,000			213,230	251,20
	Median	201,460	140,000		125,000			213,230	260,00
	1st Decile	125,000	140,000		125,000			201,460	150,00
	9th Decile	350,000	140,000		125,000			225,000	350,00

SECTION C
TABLE 7: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - ASSOCIATES

		Total				Region			
			New South Wales	Northern Territory	Queensland	South Australia	Tasmania	Victoria	Western Australia
Associate - Engineering	Total	3	2			1			
technician	Mean	66,000	74,000			50,000			
	Median	68,000	74,000			50,000			
	1st Decile	50,000	68,000			50,000			
	9th Decile	80,000	80,000			50,000			
Associate - Graduate in	Total	32	1		10	5		9	
training/ Engineer in	Mean	78,630	80,000		78,000	97,400		68,048	87,400
training/Post Doctoral	Median	71,715	80,000		75,500	113,000		66,000	82,000
	1st Decile	59,000	80,000		69,000	65,500		58,000	50,000
	9th Decile	113,000	80,000		86,000	113,700		86,000	150,000
Associate - Engineer/	Total	94	12	1	32	8		19	2:
Supervised team	Mean	105,219	88,518	185,000	108,966	83,246		89,326	126,41
member/Lecturer	Median	100,000	79,000	185,000	105,000	77,250		81,000	110,000
	1st Decile	68,000	65,000	185,000	83,000	59,000		49,200	75,000
	9th Decile	145,000	120,000	185,000	130,000	116,000		140,000	149,26
Associate - Senior	Total	71	10		24	5	1	21	10
engineer/Senior lecturer	Mean	143,753	134,319		151,901	159,500	112,000	128,143	160,979
	Median	145,000	127,500		160,000	160,000	112,000	130,000	155,000
	1st Decile	105,000	105,000		123,500	148,000	112,000	88,000	121,400
	9th Decile	180,000	164,346		190,000	170,000	112,000	170,000	184,000
Associate - Project	Total	34	5		7	3		8	1
manager/Site	Mean	199,057	168,750		201,857	281,633		157,188	222,662
manager/Professor/Ass ociate	Median	200,000	162,500		206,000	297,000		164,000	205,250
professor/Principal	1st Decile	113,500	130,000		75,000	225,000		104,500	150,000
process engineer	9th Decile	283,500	220,000		372,000	322,900		200,000	345,000
Associate - Senior	Total	9	2			1		4	
manager/Director/	Mean	315,222	525,000			215,000		227,500	331,000
Dean/Head of department	Median	240,000	525,000			215,000		220,000	331,000
acparament	1st Decile	215,000	240,000			215,000		220,000	320,000
	9th Decile	810,000	810,000			215,000		250,000	342,000
Associate -	Total	3						3	
Chairman/Managing	Mean	360,000						360,000	
director/Chief executive/Vice	Median	400,000						400,000	
chancellor	1st Decile	150,000						150,000	
	9th Decile	530,000						530,000	
Associate - Consultant	Total	5			1			3	
	Mean	152,500			230,000			130,000	120,000
	Median	160,000			230,000			130,000	120,000
	1st Decile	60,000			230,000			60,000	120,000
	9th Decile	230,000			230,000			200,000	120,000

SECTION C

### TABLE 8: MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY INDUSTRY SECTOR

		Total				Region			
			New South Wales	Northern Territory	Queensland	South Australia	Tasmania	Victoria	Western Australia
Biochemical	No	1	TTUIGG	Torritory		raotrana		1	7 taoti ana
engineering	AUS\$	110,000						110,000	
Chemical and allied	No	24	8		3			8	
products	AUS\$	122,750	101,000		175,000			151,000	142,02
Consultancy	No	53	5		12	6		15	1
	AUS\$	128,750	115,000		126,250	140,000		103,000	155,00
Contracting	No	14	1		5			5	
	AUS\$	198,000	140,000		206,000			210,000	175,00
Education/ Universities	No	14	1		2	2		7	
	AUS\$	127,500	107,000		120,533	140,000		130,000	108,90
Food and drink	No	7	1			1		5	
	AUS\$	91,000	78,000			165,000		91,000	
Health, safety and environment	No	9	1		3	1		2	
	AUS\$	133,483	142,000		150,000	85,000		101,483	50,00
Mining and minerals	No	44	2		12	3		6	2
	AUS\$	167,500	205,000		156,750	77,500		161,000	186,00
Oil and gas exploration and production	No	149	3		48	25		14	5
	AUS\$	168,000	200,000		156,200	171,000		172,500	205,25
Oil refining	No	61	10		33			12	
D	AUS\$	180,000	212,500		155,000			215,500	185,00
Paper and packaging	No	120.040	140,000					400.040	74.00
Detrockersieele	AUS\$	130,918	140,000		0			130,918	74,00
Petrochemicals	No	140,000	140,000		121 000			120,000	200.00
Pharmaceuticals and	AUS\$ No	140,000	140,000		131,000	2	1	130,000	200,00
toiletries	AUS\$	104,500				54,500	112,000	5 110,000	100,00
Plastics	No	104,500				54,500	112,000	110,000	100,00
riastics	AUS\$	137,500						137,500	
Power generation –	No	107,000						107,000	
fossil fuels	AUS\$	117,000						117,000	
Power generation –	No	3			3			,000	
renewables	AUS\$	155,000			155,000				
Process plant and	No	17	7	1	4	1		4	
equipment	AUS\$	111,366	123,750	185,000	115,500	111,366		70,000	
Water	No	30	11		8	2		8	
	AUS\$	93,000	118,000		99,000	76,000		80,000	190,80
Waste Management	No	2						1	
•	AUS\$	102,500						68,000	137,00
Other	No	17	6		2			8	
	AUS\$	132,000	148,000		102,500			130,000	131,00

SECTION C

TABLE 9: MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY TYPE OF WORK

		Total				Region			
			New South Wales	Northern Territory	Queensland	South Australia	Tasmania	Victoria	Western Australia
Construction and installation	No AUS\$	15 130,918	1 80,000		1 106,000	2 309,950		6 113,500	240,000
Design	No AUS\$	204 149,265	15 121,000		70 152,000	16 140,000		45 134,450	58 165,000
Education and training	No AUS\$	13 130,000	1 107,000		2 120,533	2 140,000		6 134,500	108,900
Finance/financial services	No AUS\$	2 210,000	1 120,000					1 300,000	
General administration/ management services	No AUS\$	20 192,500	3 142,000		1 400,000	1 165,000		7 131,966	305,000
Manufacture and production	No AUS\$	133 160,750	24 132,000	1 185,000	48 155,000		1 112,000	26 125,000	24 210,250
Marketing and sales	No AUS\$	8 137,500	1 170,000			1 75,000		5 145,000	1 120,000
Research and development	No AUS\$	27 124,390	4 140,000		5 150,000	3 113,700		10 124,000	152,750
Other	No AUS\$	54 130,000	10 137,500		10 107,500	9 113,000		9 170,000	16 131,000



# Section D

Classified by industry sector

SECTION D
TABLE 1A: EMPLOYMENT STATUS

		Total					Indus	try sector				
			Bio-chem	Chemical	Consult	Education	Contract	Food drink	Mining and minerals	Oil production	Oil refining	Paper
Total	No	488	1	24	53	14	14	7	44	149	61	5
	%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Salary - FT	No	459	1	23	53	11	11	7	41	146	60	5
	%	94.10%	100.00%	95.80%	100.00%	78.60%	78.60%	100.00%	93.20%	98.00%	98.40%	100.00%
Salary - PT	No	14		1		3	3		3	3		
	%	2.90%		4.20%		21.40%	21.40%		6.80%	2.00%		

### SECTION D

**TABLE 1B: EMPLOYMENT STATUS** 

		Total					Indus	stry sector				
			Pharma	Plastics	Power - fossil	Power - renewable	Petro-chem	Plant & equipment	Health and safety	Water	Waste Management	Other
Total	No	488	9	4	1	3	12	. 17	9	30	2	17
	%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Salary - FT	No	459	9	4	1	3	10	16	9	30	2	17
	%	94.10%	100.00%	100.00%	100.00%	100.00%	83.30%	94.10%	100.00%	100.00%	100.00%	100.00%
Salary - PT	No	14					1					
	%	2.90%					8.30%					

# SECTION D TABLE 2A: CURRENT ANNUAL SALARY OR SELF EMPLOYED EARNINGS

	Total					Ind	dustry sector				
		Bio-chem	Chemical	Consult	Education	Contract	Food drink	Mining and minerals	Oil production	Oil refining	Paper
otal	488	1	24	53	14	14	7	44	149	61	
<aus\$16k< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></aus\$16k<>											
>=£16K	3		1	1							
>=£18K	1				1						
>=£19K	1		1								
>=£20K	2			1							
>=£21K	5			1	1		1				
>=£22K	6	1			1						
>=£23K	8		1				1	1			
>=£24K	6			1			1		1	1	
>=£25K	17			1	1	1	3				
>=£26K	21	1	1	6	1			1	1		
>=£27K	16		3	2			2		2		
>=£28K	45		6	2		1	5		3	2	
>=£29K	33		5	3	1	2	2	1	5	2	
>=£30K	51	1	6	10		3	2		7	1	
>=£31K	36		6	3	4	1		1	4		
>=£32K	50	1	4	9	1	3	1		7	1	
>=£33K	34		1	8	1	1	2		10	5	
>=£34K	27	1	2	3	1	1			4	3	
>=£35K	40		2	8	1		2		6	2	
>=£36K	38		9	3					7	3	
>=£37K	36		10	2		1	1	1	7	1	
>=£38K	45	1	3	5	1	2	3		8		
>=£39K	29		3	5	1		1	1	5	1	
>=£40K	211	2	22	25	7	11	11	1	33	12	
>=£45K	184	5	30	11	6	14	8	2	26	8	
>=£50K	164		18	19	4	8	9	1	26	10	
>=£55K	154	2	21	14	3	6	11	2	25	6	
>=£60K	151		30	14	3	10	5		31	6	
>=£65K	124	2	22	6	2	21	5		17	2	
>=£70K	88	2	7	6		9	3		21	8	
>=£75K	93	2	12	7	4	8	4	1	13	9	
>=£80K	75	1	10	3		7	1	3	19	3	
>=£85K	63		3	11	1	8	3	1	12	6	

Cont'd

SECTION D
TABLE 2A: CURRENT ANNUAL SALARY OR SELF EMPLOYED EARNINGS

	Total					Inc	dustry sector				
		Bio-chem	Chemical	Consult	Education	Contract	Food drink	Mining and minerals	Oil production	Oil refining	Paper
>=£90K	77	1	7	4		10	2	1	18	5	
>=£95K	60	1	6	4		5			24	2	
>=£100K	47	1	5	1		10	2		18	4	1
>=£105K	26	1		3	1	1			10	1	
>=£110K	33		1	5	1	5		1	9	5	
>=£115K	16		2	1		2			7	1	
>=£120K	43		5	2		4			15	4	
>=£125K	27			3		3	1		12	3	
>=£130K	30			2		2	1		15	4	
>=£135K	9		1	1					5	1	
>=£140K	15		1	2		1		2	4	2	
>=£145K	13			1		1			7	1	
>=£150K	74	1		5		9			40	10	
>=£200K	19	1	1						14	2	
>=£250K	28			4	1		1	2	6	2	
Base	456	1	22	52	14	14	7	44	141	57	Ę
Mean	167,477	110,000	156,685	141,822	127,919	182,794	107,714	202,702	195,555	183,487	130,584
Median	145,000	110,000	122,750	128,750	127,500	198,000	91,000	167,500	168,000	180,000	130,918
1st Decile	75,000	110,000	80,000	71,000	91,066	90,000	60,000	77,500	84,000	86,000	58,000
9th Decile	290,000	110,000	222,120	240,000	180,000	261,500	180,000	305,000	342,000	290,000	250,000

SECTION D

### TABLE 2B: CURRENT ANNUAL SALARY OR SELF EMPLOYED EARNINGS

TABLE 2B : 00	Total		0 0				dustry sector				
		Pharma	Plastics	Power - fossil	Power - renewable	Petro-chem	Plant & equip	Health and safety	Water	Waste Management	Other
Total	488	9	4	1	3	12	17	9	30		17
<aus\$16k< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></aus\$16k<>											
>=AUS\$16K	1					1					
>=AUS\$18K											
>=AUS\$19K											
>=AUS\$20K	2										
>=AUS\$21K											
>=AUS\$22K											
>=AUS\$23K											
>=AUS\$24K											
>=AUS\$25K											
>=AUS\$26K											
>=AUS\$27K											
>=AUS\$28K											
>=AUS\$29K											
>=AUS\$30K											
>=AUS\$31K											
>=AUS\$32K											
>=AUS\$33K											
>=AUS\$34K											
>=AUS\$35K											
>=AUS\$36K											
>=AUS\$37K											
>=AUS\$38K											
>=AUS\$39K											
>=AUS\$40K	1										
>=AUS\$45K	1						1				
>=AUS\$50K	2	1						1			
>=AUS\$55K	3	1									
>=AUS\$60K	5								2		
>=AUS\$65K	15	1					1		2	1	
>=AUS\$70K	13						2	1	1		
>=AUS\$75K	14						1		5		
>=AUS\$80K	14						1		2		

Cont'd

SECTION D

TABLE 2B : CURRENT ANNUAL SALARY OR SELF EMPLOYED EARNINGS	ont'd
--	-------

	Total					Inc	lustry sector				
		Pharma	Plastics	Power - fossil	Power - renewable	Petro-chem	Plant & equip	Health and safety	Water	Waste Management	Other
>=AUS\$85K	10					1		1	1		
>=AUS\$90K	15								2		
>=AUS\$95K	8					1					
>=AUS\$100K	15	2									2
>=AUS\$105K	17		1			1	1		1		2
>=AUS\$110K	14	2					1		1		
>=AUS\$115K	10			1					3		
>=AUS\$120K	17	1					1		1		
>=AUS\$125K	10						3				1
>=AUS\$130K	17		1			1	1	1	1		2
>=AUS\$135K	10							1	1	1	7
>=AUS\$140K	13	1				1		1	1		1
>=AUS\$145K	8		1						1		
>=AUS\$150K	92		1		2	3	2	1	3		
>=AUS\$200K	63				1	2			1		
>=AUS\$250K	66							1			7
Base	456		4	. 1	3	11	15		29		17
Mean	167,477	95,742	132,948	117,000	168,333	140,545	106,471	142,121	107,137	102,500	183,67
Median	145,000	104,500	137,500	117,000	155,000	140,000	111,366	133,483	93,000	102,500	132,000
1st Decile	75,000	50,000		1			65,000		65,000		78,50
9th Decile	290,000	140,000	150,000	117,000	200,000	200,000	150,000	372,000	185,000	137,000	400,00

SECTION D
TABLE 3A: BENEFITS IN KIND FOR SALARIED EMPLOYEES

TABLE 3A : BEN		Total					Indus	try sector				
			Bio-chem	Chemical	Consult	Education	Contract	Food drink	Mining and minerals	Oil production	Oil refining	Paper
Total	No %	488 100.00%	1 100.00%	24 100.00%	53 100.00%	14 100.00%	14 100.00%	7 100.00%	44 100.00%	149 100.00%	61 100.00%	5 100.00%
Company final salary/defined benefit pension	Total %	36 7.40%	1 100.00%		2 3.80%	4 28.60%		2 28.60%	9.10%	10 6.70%	7 11.50%	20.00%
Company money purchase pension	Total %	0.40%								0.70%		
Non contributory pension	Total %	0.20%								1 0.70%		
Superannuation	Total %	399 81.80%		22 91.70%	47 88.70%	10 71.40%	13 92.90%	4 57.10%	36 81.80%	125 83.90%	49 80.30%	4 80.00%
Central Providence Fund	Total %											
401K savings plan	Total %	0.20%			1 1.90%							
None pension related benefits	Total %	17 3.50%			2 3.80%		7.10%	1 14.30%	9.10%	4 2.70%	1 1.60%	
Medical insurance	Total %	55 11.30%		8.30%	5 9.40%		7.10%		18.20%	30 20.10%	4 6.60%	
Car	Total %	34 7.00%		1 4.20%	3 5.70%		7.10%		9.10%	8 5.40%		1 20.00%
Loans	Total %	0.60%		1 4.20%								
IChemE membership fees	Total %	298 61.10%		14 58.30%	36 67.90%	3 21.40%	11 78.60%	4 57.10%	25 56.80%	101 67.80%	50 82.00%	60.00%
Other professional membership fees	Total %	126 25.80%		5 20.80%	11 20.80%	7.10%	7 50.00%	1 14.30%	16 36.40%	43 28.90%	16 26.20%	1 20.00%
Childcare	Total %											
None other benefits	Total %	109 22.30%	1 100.00%	7 29.20%	9 17.00%	11 78.60%	2 14.30%	2 28.60%	13 29.50%	25 16.80%	3 4.90%	1 20.00%
Other benefits	Total %	53 10.90%		1 4.20%	9.40%				2.30%	25 16.80%	13 21.30%	

SECTION D

### TABLE 3B: BENEFITS IN KIND FOR SALARIED EMPLOYEES

		Total					Indus	try sector				
			Pharma	Plastics	Power - fossil	Power - renewable	Petro-chem	Plant & equip	Health and safety	Water	Waste Management	Other
Total	No	488	9	4	1	3	12	17	9	30	2	17
	%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Company final salary/defined benefit pension	Total %	36 7.40%		25.00%		1 33.30%	1 8.30%					11.80%
Company money purchase pension	Total %	2 0.40%					1 8.30%					
Non contributory pension	Total %	0.20%										
Superannuation	Total %	399 81.80%	9 100.00%	75.00%	1 100.00%	2 66.70%	9 75.00%	14 82.40%	7 77.80%	29 96.70%	2 100.00%	13 76.50%
Central Providence Fund	Total %											
401K savings plan	Total %	0.20%										
None pension related benefits	Total %	17 3.50%						1 5.90%	1 11.10%			2 11.80%
Medical insurance	Total %	55 11.30%						1 5.90%	1 11.10%	1 3.30%		2 11.80%
Car	Total %	34 7.00%		50.00%			5 41.70%	1 5.90%		5 16.70%		3 17.60%
Loans	Total %	3 0.60%								1 3.30%		1 5.90%
IChemE membership fees	Total %	298 61.10%	5 55.60%	25.00%	1 100.00%	3 100.00%	9 75.00%	10 58.80%	2 22.20%	13 43.30%		7 41.20%
Other professional membership fees	Total %	126 25.80%	2 22.20%	25.00%		66.70%	7 58.30%	2 11.80%	1 11.10%	8 26.70%		2 11.80%
Childcare	Total %											
None other benefits	Total %	109 22.30%	4 44.40%				1 8.30%	4 23.50%	5 55.60%	11 36.70%	2 100.00%	47.10%
Other benefits	Total %	53 10.90%					1 8.30%		1 11.10%	4 13.30%		2 11.80%

SECTION D
TABLE 4A: SALARY OR SELF EMPLOYED EARNINGS BY GRADE AND SEX

		Total					Indus	try sector				
			Bio-chem	Chemical	Consult	Education	Contract	Food drink	Mining and minerals	Oil production	Oil refining	Paper
Corporate Members	Total	193		7	23	13	11	3	17	59	34	
	Mean	211,278		180,949	172,229	129,082	195,919	155,000	284,199	257,329	213,745	
	Median	185,000		170,000	170,000	130,000	208,200	165,000	200,000	227,500	200,000	
	1st Decile	108,000		107,000	100,000	91,066	126,000	120,000	108,000	150,000	124,478	
	9th Decile	312,500		300,000	260,000	180,000	261,500	180,000	600,000	400,000	305,000	
Non-Corporate	Total	295	1	17	30	1	3	4	27	90	27	
Members	Mean	136,191	110,000	145,362	117,707	112,800	134,667	72,250	151,389	152,387	141,881	130,584
	Median	116,500	110,000	107,000	105,000	112,800	120,000	69,000	152,000	130,000	137,450	130,918
	1st Decile	68,000	110,000	76,500	65,000	112,800	78,000	60,000	69,000	75,000	69,000	58,000
	9th Decile	220,000	110,000	220,000	200,000	112,800	206,000	91,000	230,000	250,000	220,000	250,000
MEN	Total	395	1	19	43	12	10	5	38	123	46	;
	Mean	176,657	110,000	174,563	152,054	133,739	205,691	114,800	201,234	209,499	188,278	130,58
	Median	155,500	110,000	150,500	155,000	134,500	208,000	91,000	175,000	190,000	189,144	130,918
	1st Decile	75,000	110,000	80,000	71,000	105,000	130,000	60,000	70,000	91,000	92,000	58,000
	9th Decile	300,000	110,000	300,000	250,000	180,000	255,750	180,000	305,000	350,000	290,000	250,000
WOMEN	Total	93		5	10	2	4	2	6	26	15	
	Mean	129,087		95,900	98,849	93,000	125,550	90,000	212,000	130,857	168,771	
	Median	113,350		94,000	95,250	93,000	108,000	90,000	154,750	128,570	128,812	
	1st Decile	70,000		76,500	76,500	80,000	78,000	60,000	77,500	70,098	84,000	
	9th Decile	198,000		120,000	111,500	106,000	208,200	120,000	600,000	200,000	230,000	

SECTION D

TABLE 4B : SALARY OR SELF EMPLOYED EARNINGS BY GRADE AND SEX

		Total					Indus	try sector				
		ľ	Pharma	Plastics	Power - fossil	Power - renewable	Petro-chem	Plant & equip	Health and safety	Water	Waste Management	Other
Corporate Members	Total	193	1			3	4	2	2	9		4
	Mean	211,278	140,000			168,333	192,500	139,500	136,983	143,183		137,500
	Median	185,000	140,000			155,000	192,500	139,500	136,983	135,000		124,000
	1st Decile	108,000	140,000			150,000	175,000	129,000	131,966	111,644		104,000
	9th Decile	312,500	140,000			200,000	210,000	150,000	142,000	200,000		198,000
Non-Corporate	Total	295	8	4	1		8	15	7	21	2	13
Members	Mean	136,191	90,210	132,948	117,000		110,857	101,390	143,833	90,916	102,500	197,878
	Median	116,500	102,250	137,500	117,000		105,000	106,000	110,000	79,000	102,500	132,000
	1st Decile	68,000	50,000	106,791	117,000		16,000	65,000	50,000	63,400	68,000	78,500
	9th Decile	220,000	120,000	150,000	117,000		200,000	130,000	372,000	122,500	137,000	400,000
MEN	Total	395	8	3		3	9	13	8	27	1	12
	Mean	176,657	95,210	141,667		168,333	161,875	110,551	143,571	106,729	68,000	213,492
	Median	155,500	107,250	145,000		155,000	182,500	122,500	135,000	91,500	68,000	133,500
	1st Decile	75,000	50,000	130,000		150,000	87,000	65,000	50,000	65,000	68,000	105,000
	9th Decile	300,000	140,000	150,000		200,000	210,000	150,000	372,000	185,000	68,000	400,000
WOMEN	Total	93	1	1	1		3	4	1	3	1	5
	Mean	129,087	100,000	106,791	117,000		83,667	95,250	131,966	110,667	137,000	112,100
	Median	113,350	100,000	106,791	117,000		105,000	93,000	131,966	115,000	137,000	104,000
	1st Decile	70,000	100,000	106,791	117,000		16,000	70,000	131,966	70,000	137,000	40,000
	9th Decile	198,000	100,000	106,791	117,000		130,000	125,000	131,966	147,000	137,000	198,000

# SECTION D TABLE 5A: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - HIGHEST QUALIFICATION

		Total					Indust	try sector				
			Bio-chem	Chemical	Consult	Education	Contract	Food drink	Mining and minerals	Oil production	Oil refining	Paper
Doctorate	Total	53	1	3	5	13	1	1	8	7	1	
	Mean	148,870	110,000	107,333	119,600	129,528	120,000	78,000	266,875	168,857	180,000	
	Median	125,000	110,000	107,000	125,000	130,000	120,000	78,000	225,000	170,000	180,000	
	1st Decile	80,000	110,000	95,000	20,000	91,066	120,000	78,000	124,000	80,000	180,000	
	9th Decile	220,000	110,000	120,000	196,000	180,000	120,000	78,000	600,000	300,000	180,000	
Master's degree	Total	99		3	2		1	3	8	36	16	1
	Mean	198,386		204,007	190,000		126,000	155,000	191,812	221,452	226,989	140,000
	Median	175,000		170,000	190,000		126,000	165,000	202,750	190,000	200,000	140,000
	1st Decile	105,000		142,021	120,000		126,000	120,000	60,000	135,000	155,000	140,000
	9th Decile	310,000		300,000	260,000		126,000	180,000	240,000	385,000	305,000	140,000
Bachelor's degree	Total	323		18	46	1	12	3	26	105	44	4
	Mean	161,185		157,066	142,150	107,000	192,759	70,333	186,669	189,210	167,656	128,230
	Median	136,000		122,750	130,000	107,000	207,100	60,000	147,500	164,500	165,000	102,459
	1st Decile	70,000		76,500	71,000	107,000	90,000	60,000	70,000	77,000	84,000	58,000
	9th Decile	266,000		222,120	240,000	107,000	261,500	91,000	260,000	342,000	282,000	250,000
Non-Graduate	Total	5							2	1		
	Mean	153,768							198,000	97,840		
	Median	145,000							198,000	97,840		
	1st Decile	97,840							198,000	97,840		
	9th Decile	198,000							198,000	97,840		

SECTION D
TABLE 5B: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - HIGHEST QUALIFICATION

		Total					Indust	try sector				
			Pharma	Plastics	Power - fossil	Power - renewable	Petro-chem	Plant & equip	Health and safety	Water	Waste Management	Other
Doctorate	Total	53	1					1	3	5		3
	Mean	148,870	100,000						101,483	96,929		131,969
	Median	125,000	100,000						101,483	93,000		131,000
	1st Decile	80,000	100,000						71,000	75,000		125,000
	9th Decile	220,000	100,000						131,966	115,000		139,908
Master's degree	Total	99	1		1	1	2	5	3	9	2	3
	Mean	198,386	59,000		117,000	155,000	192,500	119,300	142,333	120,111	102,500	469,333
	Median	175,000	59,000		117,000	155,000	192,500	125,000	142,000	118,000	102,500	400,000
	1st Decile	105,000	59,000		117,000	155,000	190,000	74,000	135,000	75,000	68,000	198,000
	9th Decile	310,000	59,000		117,000	155,000	195,000	150,000	150,000	185,000	137,000	810,000
Bachelor's degree	Total	323	7	2		2	10	11	3	16		11
	Mean	161,185	100,382	128,396		175,000	129,000	100,057	169,000	102,755		119,864
	Median	136,000	110,000	128,396		175,000	130,000	93,000	85,000	78,000		108,000
	1st Decile	70,000	50,000	106,791		150,000	16,000	57,100	50,000	61,800		78,500
	9th Decile	266,000	140,000	150,000		200,000	210,000	129,500	372,000	190,800		156,000
Non-Graduate	Total	5		2								
	Mean	153,768		137,500								
	Median	145,000		137,500								
	1st Decile	97,840		130,000								
	9th Decile	198,000		145,000								

SECTION D
TABLE 6A: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - CHARTERED MEMBERS OR FELLOWS

IABLE 6A : SAL		Total						try sector				
			Bio-chem	Chemical	Consult	Education	Contract	Food drink	Mining and minerals	Oil production	Oil refining	Paper
Corporate - Engineering	Total	1								1		
technician	Mean	150,000								150,000		
	Median	150,000								150,000		
	1st Decile	150,000								150,000		
	9th Decile	150,000								150,000		
Corporate - Graduate in	Total											
training/ Engineer in training/Post Doctoral	Mean											
training/1 ost Doctoral	Median											
	1st Decile											
	9th Decile											
Corporate - Engineer/	Total	17			4	1			1	5	4	
Supervised team member/Lecturer	Mean	128,981			94,000	91,066			108,000	156,498	152,120	
memben/Lecturer	Median	108,000			93,500	91,066			108,000	170,000	152,239	
	1st Decile	87,000			86,000	91,066			108,000	91,000	94,000	
	9th Decile	210,000			103,000	91,066			108,000	220,000	210,000	
Corporate - Senior	Total	55			7	2	3	1	3	15	13	
engineer/Senior lecturer	Mean	164,879			152,714	92,500	163,667	165,000	136,630	201,030	165,009	
	Median	152,500			136,000	92,500	175,000	165,000	124,390	200,000	155,000	
	1st Decile	108,000			115,000	80,000	126,000	165,000	124,000	130,000	119,491	
	9th Decile	250,000			250,000	105,000	190,000	165,000	161,500	252,000	201,000	
Corporate - Project	Total	68		6	4	6	8	1	7	20	9	
manager/Site manager/Professor/Ass	Mean	208,794		161,107	196,950	140,333	208,014	120,000	183,929	256,430	262,222	
ociate	Median	185,000		160,250	178,899	132,000	213,650	120,000	170,000	225,000	220,000	
professor/Principal	1st Decile	125,000		107,000	170,000	106,000	90,000	120,000	92,000	167,000	180,000	
process engineer	9th Decile	308,000		222,120	260,000	185,000	287,113	120,000	305,000	386,000	600,000	
Corporate - Senior	Total	39		1	4	3		1	4	13	8	
manager/Director/ Dean/Head of	Mean	291,158		300,000	235,000	143,333		180,000	366,500	375,385	277,143	
department	Median	275,000		300,000	235,000	140,000		180,000	318,000	345,000	290,000	
	1st Decile	150,000		300,000	210,000	140,000		180,000	230,000	250,000	185,000	
	9th Decile	450,000		300,000	260,000	150,000		180,000	600,000	450,000	320,000	
Corporate -	Total	1							1			
Chairman/Managing director/Chief	Mean	1,300,000							1,300,000			
executive/Vice	Median	1,300,000							1,300,000			
chancellor	1st Decile	1,300,000							1,300,000			
	9th Decile	1,300,000							1,300,000			
Corporate - Consultant	Total	9			3				1	4		
	Mean	216,384			174,153				260,000	256,250		
	Median	201,460			196,000				260,000	262,500		
1st	1st Decile	125,000			125,000				260,000	150,000		
	9th Decile	350,000			201,460				260,000	350,000		

SECTION D
TABLE 6B: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - CHARTERED MEMBERS OR FELLOWS

		Total					Indus	try sector				
		İ	Pharma	Plastics	Power - fossil	Power - renewable	Petro-chem	Plant & equip	Health and safety	Water	Waste Management	Other
Corporate - Engineering	Total	1							Í		J	
technician	Mean	150,000										
	Median	150,000										
	1st Decile	150,000										
	9th Decile	150,000										
Corporate - Graduate in	Total											
training/ Engineer in	Mean											
training/Post Doctoral	Median											
	1st Decile											
	9th Decile											
Corporate - Engineer/	Total	17								2		
Supervised team	Mean	128,981								113,322		
member/Lecturer	Median	108,000								113,322		
	1st Decile	87,000								111,644		
	9th Decile	210,000								115,000		
Corporate - Senior	Total	55	1			1	1	1	1	3		
engineer/Senior lecturer	Mean	164,879	140,000			150,000	190,000	150,000	142,000	146,333		106,000
Me	Median	152,500	140,000			150,000	190,000	150,000	142,000	121,000		106,000
	1st Decile	108,000	140,000			150,000	190,000	150,000	142,000	118,000		104,000
	9th Decile	250,000	140,000			150,000	190,000	150,000	142,000	200,000		108,000
Corporate - Project	Total	68				1	2	1	1	2		
manager/Site	Mean	208,794				155,000	185,000	129,000	131,966	151,500		
manager/Professor/Ass ociate	Median	185,000				155,000	185,000	129,000	131,966	151,500		
professor/Principal	1st Decile	125,000				155,000	175,000	129,000	131,966	147,000		
process engineer	9th Decile	308,000				155,000	195,000	129,000	131,966	156,000		
Corporate - Senior	Total	39				1	1			2		
manager/Director/ Dean/Head of	Mean	291,158				200,000	210,000			160,000		198,00
department	Median	275,000				200,000	210,000			160,000		198,00
	1st Decile	150,000				200,000	210,000			135,000		198,00
	9th Decile	450,000				200,000	210,000			185,000		198,00
Corporate -	Total	1										
Chairman/Managing	Mean	1,300,000										
director/Chief executive/Vice	Median	1,300,000										
chancellor	1st Decile	1,300,000										
	9th Decile	1,300,000										
Corporate - Consultant	Total	9										
	Mean	216,384										140,00
	Median	201,460										140,00
	1st Decile	125,000										140,00
	9th Decile	350,000										140,00

SECTION D
TABLE 7A: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - ASSOCIATES

		Total					Indust	try sector				
			Bio-chem	Chemical	Consult	Education	Contract	Food drink	Mining and minerals	Oil production	Oil refining	Paper
Associate - Engineering	Total	3									1	
technician	Mean	66,000									68,000	
	Median	68,000									68,000	
	1st Decile	50,000									68,000	
	9th Decile	80,000									68,000	
Associate - Graduate in	Total	32		3	3			1	3	14	2	
training/ Engineer in training/Post Doctoral	Mean	78,630		76,215	67,167			60,000	74,667	91,427	77,500	58,000
training/F ost Doctoral	Median	71,715		76,215	65,500			60,000	70,000	84,000	77,500	58,000
	1st Decile	59,000		72,430	65,000			60,000	69,000	66,000	69,000	58,000
	9th Decile	113,000		80,000	71,000			60,000	85,000	113,700	86,000	58,000
Associate - Engineer/	Total	94		6	6			3	4	32	12	2
Supervised team member/Lecturer	Mean	105,219		95,417	101,167			76,333	108,125	118,959	126,764	107,000
member/Lecturer	Median	100,000		93,500	98,750			78,000	104,000	110,000	94,000	107,000
	1st Decile	68,000		76,500	83,000			60,000	77,500	75,000	84,000	74,000
	9th Decile	145,000		120,000	127,500			91,000	147,000	149,265	200,000	140,000
Associate - Senior	Total	71	1	4	13	1	1		4	20	9	1
engineer/Senior lecturer	Mean	143,753	110,000	130,125	128,461	112,800	78,000		160,000	161,425	179,962	130,918
	Median	145,000	110,000	122,750	146,990	112,800	78,000		158,500	160,000	175,000	130,918
	1st Decile	105,000	110,000	95,000	88,000	112,800	78,000		148,000	130,000	144,900	130,918
	9th Decile	180,000	110,000	180,000	170,000	112,800	78,000		175,000	200,000	213,000	130,918
Associate - Project	Total	34		2	3		2		5	9	1	
manager/Site manager/Professor/Ass	Mean	199,057		185,000	235,000		163,000		192,200	248,933	220,000	
ociate	Median	200,000		185,000	235,000		163,000		198,000	220,000	220,000	
professor/Principal	1st Decile	113,500		185,000	200,000		120,000		150,000	200,000	220,000	
process engineer	9th Decile	283,500		185,000	270,000		206,000		240,000	345,000	220,000	
Associate - Senior	Total	9		1	1				1	3		1
manager/Director/	Mean	315,222		220,000	220,000				240,000	292,333		250,000
Dean/Head of department	Median	240,000		220,000	220,000				240,000	320,000		250,000
,	1st Decile	215,000		220,000	220,000				240,000	215,000		250,000
	9th Decile	810,000		220,000	220,000				240,000	342,000		250,000
Associate -	Total	3		1								
Chairman/Managing director/Chief	Mean	360,000		530,000								
executive/Vice	Median	400,000		530,000								
chancellor	1st Decile	150,000		530,000								
	9th Decile	530,000		530,000								
Associate - Consultant	Total	5							4			
	Mean	152,500							152,500			
	Median	160,000							160,000			
	1st Decile	60,000							60,000			
	9th Decile	230,000							230,000			

SECTION D
TABLE 7B: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - ASSOCIATES

		Total					Indus	try sector				
			Pharma	Plastics	Power - fossil	Power - renewable	Petro-chem	Plant & equip	Health and safety	Water	Waste Management	Other
Associate - Engineering	Total	3	1					1				
technician	Mean	66,000	50,000					80,000				
	Median	68,000	50,000					80,000				
	1st Decile	50,000	50,000					80,000				
	9th Decile	80,000	50,000					80,000				
Associate - Graduate in	Total	32					1	1	1	1	1	
training/ Engineer in	Mean	78,630					87,000	74,000	50,000	66,000	68,000	
training/Post Doctoral	Median	71,715					87,000	74,000	50,000	66,000	68,000	
	1st Decile	59,000					87,000	74,000	50,000	66,000	68,000	
	9th Decile	113,000					87,000	74,000	50,000	66,000	68,000	
Associate - Engineer/	Total	94	3	1				9		13		
Supervised team	Mean	105,219	75,059	106,791				98,321		81,578		81,667
member/Lecturer	Median	100,000	66,176	106,791				90,500		77,000		100,000
	1st Decile	68,000	59,000	106,791				49,200		61,800		40,000
	9th Decile	145,000	100,000	106,791				185,000		105,000		105,000
Associate - Senior	Total	71	2	2			2	2	1	2	1	
engineer/Senior lecturer	Mean	143,753	116,000	137,500			105,000	123,750	135,000	111,500	137,000	137,582
	Median	145,000	116,000	137,500			105,000	123,750	135,000	111,500	137,000	135,000
	1st Decile	105,000	112,000	130,000			105,000	122,500	135,000	93,000	137,000	125,000
	9th Decile	180,000	120,000	145,000			105,000	125,000	135,000	130,000	137,000	156,000
Associate - Project	Total	34	2	,	1		3	2	2	2	,	100,000
manager/Site	Mean	199,057	107,250		117,000		156,667	130,000	372,000	132,900		
manager/Professor/Ass	Median	200,000	107,250		117,000		140,000	130,000	372,000	132,900		
ociate professor/Principal	1st Decile	113,500	104,500		117,000		130,000	130,000	372,000	75,000		
process engineer	9th Decile	283,500	110,000		117,000		200,000	130,000	372,000	190,800		
Associate - Senior	Total	9										2
manager/Director/ Dean/Head of	Mean	315,222										515,000
department	Median	240,000										515,000
	1st Decile	215,000										220,000
	9th Decile	810,000										810,000
Associate -	Total	3		1								•
Chairman/Managing director/Chief	Mean	360,000		150,000								400,000
executive/Vice	Median	400,000		150,000								400,000
chancellor	1st Decile	150,000		150,000								400,000
	9th Decile	530,000		150,000								400,000
Associate - Consultant	Total	5								1		
	Mean	152,500										
	Median	160,000										
	1st Decile	60,000										
	9th Decile	230,000										

# SECTION D TABLE 8A: MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY INDUSTRY SECTOR

TABLE OA . WILL	IAN OAL	Total	ILF EMPLOYED EARNINGS BY INDUSTRY SECTOR Industry sector										
		10.0.	Bio-chem	Chemical	Consult	Education	Contract	Food drink	Mining and	Oil production	Oil refining	Paper	
									minerals				
Biochemical engineering	No AUS\$	110,000	110,000										
Chemical and allied products	No AUS\$	24 122,750		24 122,750									
Consultancy	No AUS\$	53		,	53								
Contracting	No	128,750 14			128,750		14						
Education/ Universities	AUS\$ No	198,000 14				14	198,000						
Food and drink	AUS\$ No	127,500				127,500		7					
	AUS\$	91,000						91,000					
Health, safety and environment	No AUS\$	133,483											
Mining and minerals	No AUS\$	44 167,500							44 167,500				
Oil and gas exploration and production	No AUS\$	149 168,000								149 168,000			
Oil refining	No AUS\$	61 180,000									61 180,000		
Paper and packaging	No AUS\$	5 130,918										130,9	
Petrochemicals	No AUS\$	12 140,000											
Pharmaceuticals and toiletries	No AUS\$	9 104,500											
Plastics	No AUS\$	4 137,500											
Power generation – fossil fuels	No AUS\$	1 117,000											
Power generation – renewables	No AUS\$	3 155,000											
Process plant and equipment	No AUS\$	17 111,366											
Water	No AUS\$	30 93,000											
Waste Management	No AUS\$	102,500											
Other	No AUS\$	17 132,000											

SECTION D

### TABLE 8B: MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY INDUSTRY SECTOR

TABLE 8B : MED		Total						try sector				
			Pharma	Plastics	Power - fossil	Power - renewable	Petro-chem	Plant & equip	Health and safety	Water	Waste Management	Other
Biochemical	No	1										
engineering	AUS\$	110,000										
Chemical and allied	No	24										
products	AUS\$	122,750										
Consultancy	No	53										
	AUS\$	128,750										
Contracting	No	14										
	AUS\$	198,000										
Education/ Universities	No	14										
	AUS\$	127,500										
Food and drink	No	7										
	AUS\$	91,000										
Health, safety and	No	9							9			
environment	AUS\$	133,483							133,483			
Mining and minerals	No	44										
	AUS\$	167,500										
Oil and gas exploration	No	149										
and production	AUS\$	168,000										
Oil refining	No	61										
	AUS\$	180,000										
Paper and packaging	No	5										
	AUS\$	130,918										
Petrochemicals	No	12					12					
	AUS\$	140,000					140,000					
Pharmaceuticals and	No	9	9									
toiletries	AUS\$	104,500	104,500									
Plastics	No	4		4								
	AUS\$	137,500		137,500								
Power generation –	No	1			1							
fossil fuels	AUS\$	117,000			117,000							
Power generation –	No	3				3						
renewables	AUS\$	155,000				155,000						
Process plant and	No	17						17				
equipment .	AUS\$	111,366						111,366				
Water	No	30								30		
	AUS\$	93,000								93,000		
Waste Management	No	2									2	
· ·	AUS\$	102,500									102,500	
Other	No	17									,	1
	AUS\$	132,000										132,00

SECTION D

TABLE 9A: MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY TYPE OF WORK

		Total					Indus	try sector				
			Bio-chem	Chemical	Consult	Education	Contract	Food drink	Mining and minerals	Oil production	Oil refining	Paper
Construction and	No	15							2	4		1
installation	AUS\$	130,918							272,500	298,500		130,918
Design	No	204		6	47		14		17	81	12	1
	AUS\$	149,265		93,500	133,000		198,000		186,000	157,400	172,500	74,000
Education and training	No	13	1			12						
	AUS\$	130,000	110,000			134,500						
Finance/financial	No	2			1					1		
services	AUS\$	210,000			120,000					300,000		
General administration/	No	20		1				2	1	7	3	
management services	AUS\$	192,500		220,000				142,500	60,000	372,500	250,000	
Manufacture and	No	133		12	1			3	9	32	39	3
production	AUS\$	160,750		175,000	196,000			78,000	147,000	205,250	177,500	140,000
Marketing and sales	No	8							2	2		
	AUS\$	137,500							145,000	301,000		
Research and	No	27		1		2		2	9	4		
development	AUS\$	124,390		80,000		102,500		120,000	205,500	113,700		
Other	No	54		4	4				4	18	7	
	AUS\$	130,000		120,000	105,000				147,500	169,000	174,746	

# SECTION D TABLE 9B: MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY TYPE OF WORK

		Total					Indus	try sector				
			Pharma	Plastics	Power - fossil	Power - renewable	Petro-chem	Plant & equip	Health and safety	Water	Waste Management	Other
Construction and installation	No AUS\$	15 130,918	2 88,088		1 117,000			1 106,000		2 70,900	1 137,000	1 135,000
Design	No AUS\$	204 149,265				1 150,000	3 122,500	3 111,366	2 253,500	13 84,000		4 106,500
Education and training	No AUS\$	13 130,000										
Finance/financial services	No AUS\$	2 210,000										
General administration/ management services	No AUS\$	20 192,500		150,000					4 131,966	1 111,644		
Manufacture and production	No AUS\$	133 160,750	4 108,250	1 106,791		2 177,500	8 152,500	9 127,000	1 150,000	5 115,000		4 165,000
Marketing and sales	No AUS\$	137,500		137,500				1 49,200		1 75,000		
Research and development	No AUS\$	27 124,390	2 75,000					2 65,000		2 91,500		3 125,000
Other	No AUS\$	54 130,000	1 140,000			·	1 210,000	1 80,000	2 67,500	6 122,500	1 68,000	5 140,000



# Section E

Classified by type of work

### SECTION E

### **TABLE 1: EMPLOYMENT STATUS**

		Total					Type of Wor	k			
			Construction	Design	Education	Finance	Admin	Manufacturing	Sales	R&D	Other
Total	No	488	15	204	13	2	20	133	8	27	54
	%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
Salary - FT	No	459	15	197	11	2	19	129	8	26	52
	%	94.10%	100.00%	96.60%	84.60%	100.00%	95.00%	97.00%	100.00%	96.30%	96.30%
Salary - PT	No	14		5	2		1	3		1	2
	%	2.90%		2.50%	15.40%		5.00%	2.30%		3.70%	3.70%

SECTION E

### TABLE 2: CURRENT ANNUAL SALARY OR SELF EMPLOYED EARNINGS

	Total					Type of We	ork			
		Construction	Design	Education	Finance	Admin	Manufacturing	Sales	R&D	Other
Total	488	15	204	13	2	20	133	8	27	
<aus\$16k< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></aus\$16k<>										
>=£16K	3	1				1	1			
>=£18K	1								1	
>=£19K	1								1	
>=£20K	2		1						1	
>=£21K	5		1			1			3	
>=£22K	6		3			2			1	
>=£23K	8	1	6				1			
>=£24K	6		3				1		1	
>=£25K	17	1	7			1	3		3	
>=£26K	21	2	4		1	4	4		3	
>=£27K	16		2			1	6		4	
>=£28K	45		24	1		4	7		3	
>=£29K	33		20			3	5		3	
>=£30K	51	2	23		1	8	3	1	9	
>=£31K	36		18	2		4	6	1	2	
>=£32K	50		19			7	11		6	
>=£33K	34		16	2			5		2	
>=£34K	27	2	10	1		3	5		4	
>=£35K	40	2	14		1	7	5	1	5	
>=£36K	38		19			3	12	1	3	
>=£37K	36		13	1		2	10		8	
>=£38K	45	2	21		1	5	8	1	6	
>=£39K	29		11			2	5	1	6	
>=£40K	211	4	88	2		19	54	3	25	
>=£45K	184	5	69	7	1	13	54	2	21	
>=£50K	164	12	61	3		22	38	2	14	
>=£55K	154	9	51	2		15	35	5	18	
>=£60K	151	8	49	2	1	29	28	9	5	
>=£65K	124	6	50	1		20	20	3	15	
>=£70K	88	5	37			11	18	2	5	

Cont'd

SECTION E
TABLE 2 : CURRENT ANNUAL SALARY OR SELE EMPLOYED FARNINGS

	Total					Type of W	ork			
		Construction	Design	Education	Finance	Admin	Manufacturing	Sales	R&D	Other
>=£75K	93	1	32		1	10		2	7	1
>=£80K	75	2	30			11		2	7	
>=£85K	63	3	26	1		10	13	4	3	
>=£90K	77		22	1	1	22	17	2	3	
>=£95K	60	1	18	1		12	20		4	
>=£100K	47	2	22			7	6	3	2	
>=£105K	26	1	8	1	1	4	6	2	3	
>=£110K	33	1	9	1		7	9	1		
>=£115K	16	1	6		1	2	1		1	
>=£120K	43	1	12		2	6	10	5	1	
>=£125K	27	1	9			2	8	1	1	
>=£130K	30	1	9		1	6	6	1		
>=£135K	9		2		1	1	4			
>=£140K	15	1	3		2	1	4			
>=£145K	13		2		1	4	2			
>=£150K	74	2	37		4	7	16	2	3	
>=£200K	19	1	5			1	8		1	
>=£250K	28	1	4	1	3		12	2	1	
Base	456	15	197	13	2	18	128	8	25	5
Mean	167,477	168,586	157,901	130,451	210,000	212,923	171,812	161,400	193,020	173,54
Median	145,000	130,918	149,265	130,000	210,000	192,500	160,750	137,500	124,390	130,00
1st Decile	75,000	66,176	75,000	105,000	120,000	71,000	78,500	49,200	60,000	68,50
9th Decile	290,000	305,000	260,000	180,000	300,000	386,000	282,000	450,000	310,000	302,50

**SECTION E** 

### TABLE 3: BENEFITS IN KIND FOR SALARIED EMPLOYEES

		Total					Type of Wor	k			
			Construction	Design	Education	Finance	Admin	Manufacturing	Sales	R&D	Other
Total	No %	488 100.00%	15 100.00%	204 100.00%	13 100.00%	2 100.00%	20 100.00%	133 100.00%	8 100.00%	27 100.00%	54 100.00%
Company final salary/defined benefit pension	Total %	36 7.40%	13.30%	0.50%	5 38.50%	50.00%	3 15.00%	17 12.80%	1 12.50%	3 11.10%	5.60%
Company money purchase pension	Total %	0.40%		0.50%							1.90%
Non contributory pension	Total %	0.20%						1 0.80%			
Superannuation	Total %	399 81.80%	13 86.70%	186 91.20%	8 61.50%	1 50.00%	13 65.00%	109 82.00%	7 87.50%	20 74.10%	42 77.80%
Central Providence Fund	Total %										
401K savings plan	Total %	0.20%		0.50%							
None pension related benefits	Total %	17 3.50%		8 3.90%			2 10.00%	1 0.80%		2 7.40%	7.40%
Medical insurance	Total %	55 11.30%	2 13.30%	22 10.80%		1 50.00%	5 25.00%	12 9.00%	1 12.50%	4 14.80%	14.80%
Car	Total %	34 7.00%	1 6.70%	9 4.40%		1 50.00%	2 10.00%	11 8.30%	2 25.00%	3 11.10%	9.30%
Loans	Total %	0.60%						0.80%			3.70%
IChemE membership fees	Total %	298 61.10%	8 53.30%	140 68.60%	23.10%		7 35.00%	95 71.40%	50.00%	11 40.70%	30 55.60%
Other professional membership fees	Total %	126 25.80%	5 33.30%	57 27.90%	7.70%	2 100.00%	2 10.00%	36 27.10%	2 25.00%	6 22.20%	15 27.80%
Childcare	Total %										
None other benefits	Total %	109 22.30%	33.30%	44 21.60%	10 76.90%		5 25.00%	19 14.30%	2 25.00%	12 44.40%	12 22.20%
Other benefits	Total %	53 10.90%		17 8.30%			2 10.00%	19 14.30%		1 3.70%	14 25.90%

# SECTION E TABLE 4: SALARY OR SELF EMPLOYED EARNINGS BY GRADE AND SEX

		Total					Type of Wor	k			
			Construction	Design	Education	Finance	Admin	Manufacturing	Sales	R&D	Other
Corporate Members	Total	193	2	82	11	1	13	51	2	11	19
	Mean	211,278	302,500	199,055	133,915	300,000	244,739	209,775	310,000	308,990	208,497
	Median	185,000	302,500	185,000	139,000	300,000	220,000	187,500	310,000	180,000	200,000
	1st Decile	108,000	300,000	105,000	105,000	300,000	120,000	125,739	170,000	124,000	119,491
	9th Decile	312,500	305,000	306,167	180,000	300,000	386,000	307,500	450,000	600,000	315,000
Non-Corporate	Total	295	13	122	2	1	7	82	6	16	35
Members	Mean	136,191	147,984	128,556	111,400	120,000	130,200	147,477	111,867	101,901	153,880
	Median	116,500	120,000	115,000	111,400	120,000	150,000	130,000	125,000	91,500	110,000
	1st Decile	68,000	66,176	70,000	110,000	120,000	60,000	73,968	49,200	50,000	67,000
	9th Decile	220,000	297,000	200,000	112,800	120,000	220,000	243,000	152,000	148,000	360,000
MEN	Total	395	12	168	12	1	18	110	7	20	38
	Mean	176,657	180,733	167,227	132,489	300,000	223,790	182,124	167,314	204,655	180,051
	Median	155,500	132,959	160,000	134,500	300,000	220,000	175,000	145,000	125,000	131,000
	1st Decile	75,000	66,176	77,000	105,000	300,000	71,000	82,406	49,200	65,000	68,000
	9th Decile	300,000	305,000	261,500	180,000	300,000	386,000	300,000	450,000	310,000	360,000
WOMEN	Total	93	3	36	1	1	2	23	1	7	16
	Mean	129,087	120,000	114,736	106,000	120,000	125,983	124,736	120,000	163,100	158,354
	Median	113,350	117,000	101,491	106,000	120,000	125,983	125,000	120,000	100,000	117,212
	1st Decile	70,000	106,000	70,000	106,000	120,000	120,000	78,500	120,000	40,000	69,000
	9th Decile	198,000	137,000	165,000	106,000	120,000	131,966	185,000	120,000	600,000	230,000

# SECTION E TABLE 5: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - HIGHEST QUALIFICATION

		Total					Type of Wor	k			
			Construction	Design	Education	Finance	Admin	Manufacturing	Sales	R&D	Other
Doctorate	Total	53		11	12		4	8		13	
	Mean	148,870		165,909	132,406		104,870	132,625		181,409	125,20
	Median	125,000		170,000	134,500		111,644	111,000		125,000	125,000
	1st Decile	80,000		87,000	105,000		71,000	78,000		90,000	75,000
	9th Decile	220,000		300,000	180,000		131,966	210,000		310,000	175,000
Master's degree	Total	99	3	32		2	7	35	3	2	1;
	Mean	198,386	164,667	175,749		210,000	215,429	192,258	225,667	192,750	259,786
	Median	175,000	137,000	160,000		210,000	165,000	189,572	152,000	192,750	170,000
	1st Decile	105,000	117,000	118,000		120,000	60,000	125,000	75,000	180,000	100,000
	9th Decile	310,000	240,000	260,000		300,000	386,000	300,000	450,000	205,500	600,000
Bachelor's degree	Total	323	12	159	1		9	90	3	12	3
	Mean	161,185	169,566	153,185	107,000		251,250	167,374	113,067	205,735	147,61
	Median	136,000	125,459	140,000	107,000		220,000	145,950	120,000	82,000	120,000
	1st Decile	70,000	66,176	73,000	107,000		150,000	77,500	49,200	50,000	67,000
	9th Decile	266,000	305,000	256,000	107,000		400,000	282,000	170,000	200,000	230,000
Non-Graduate	Total	5		2					2		
	Mean	153,768		198,000					137,500		97,840
	Median	145,000		198,000					137,500		97,840
	1st Decile	97,840		198,000					130,000		97,840
	9th Decile	198,000		198,000					145,000		97,840

# SECTION E TABLE 6: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - CHARTERED MEMBERS OR FELLOWS

		Total	al Type of Work									
			Construction	Design	Education	Finance	Admin	Manufacturing	Sales	R&D	Other	
Corporate - Engineering	Total	1						1				
technician	Mean	150,000						150,000				
	Median	150,000						150,000				
	1st Decile	150,000						150,000				
	9th Decile	150,000						150,000				
Corporate - Graduate in	Total											
training/ Engineer in	Mean											
training/Post Doctoral	Median											
	1st Decile											
	9th Decile											
Corporate - Engineer/	Total	17		9	1		1	5				
Supervised team	Mean	128,981		117,388	91,066		111,644	146,696			200,0	
member/Lecturer	Median	108,000		101,491	91,066		111,644	124,478			200,0	
	1st Decile	87,000		86,000	91,066		111,644	94,000			200,0	
	9th Decile	210,000		210,000	91,066		111,644	220,000			200,0	
Corporate - Senior	Total	55		25	1		2	18		4		
engineer/Senior lecturer	Mean	164,879		160,858	105,000		153,500	186,229		132,098	147,3	
	Median	152,500		148,000	105,000		153,500	187,500		124,195	129,7	
	1st Decile	108,000		108,000	105,000		142,000	130,623		80,000	100,0	
	9th Decile	250,000		250,000	105,000		165,000	250,000		200,000	230,0	
Corporate - Project	Total	68	2	31	5	1	7	14	1	3		
manager/Site	Mean	208,794	302,500	216,051	143,400	300,000	244,709	168,395	170,000	160,167	279,2	
manager/Professor/Ass ociate	Median	185,000	302,500	200,000	139,000	300,000	220,000	175,000	170,000	150,000	185,0	
professor/Principal	1st Decile	125,000	300,000	156,000	106,000	300,000	120,000	107,000	170,000	125,000	147,0	
process engineer	9th Decile	308,000	305,000	308,000	185,000	300,000	386,000	222,120	170,000	205,500	600,0	
Corporate - Senior	Total	39		11	3		3	12	1	3		
manager/Director/ Dean/Head of	Mean	291,158		272,364	143,333		350,000	322,333	450,000	363,333	236,0	
department	Median	275,000		250,000	140,000		360,000	307,500	450,000	310,000	230,0	
	1st Decile	150,000		215,000	140,000		290,000	185,000	450,000	180,000	135,0	
	9th Decile	450,000		329,000	150,000		400,000	400,000	450,000	600,000	315,0	
Corporate -	Total	1								1		
Chairman/Managing director/Chief	Mean	1,300,000								1,300,000		
executive/Vice	Median	1,300,000								1,300,000		
chancellor	1st Decile	1,300,000								1,300,000		
	9th Decile	1,300,000								1,300,000		
Corporate - Consultant	Total	9		5				1				
	Mean	216,384		257,000				196,000			155,4	
	Median	201,460		260,000				196,000			140,0	
	1st Decile	125,000		150,000				196,000			125,0	
	9th Decile	350,000		350,000				196,000			201,4	

**SECTION E** 

### TABLE 7: SALARY OR SELF EMPLOYED EARNINGS BY LEVEL OF RESPONSIBILITY - ASSOCIATES

		Total	Type of Work									
			Construction	Design	Education	Finance	Admin	Manufacturing	Sales	R&D	Other	
Associate - Engineering	Total	3						1		1		
technician	Mean	66,000						68,000		50,000	80,0	
	Median	68,000						68,000		50,000	80,0	
	1st Decile	50,000						68,000		50,000	80,0	
	9th Decile	80,000						68,000		50,000	80,0	
Associate - Graduate in	Total	32		11			1	8		4		
training/ Engineer in training/Post Doctoral	Mean	78,630		71,550			150,000	77,179		91,900	73,8	
training/Post Doctoral	Median	71,715		69,500			150,000	79,500		82,000	68,5	
	1st Decile	59,000		62,000			150,000	58,000		80,000	50,0	
	9th Decile	113,000		77,500			150,000	95,000		113,700	113,0	
Associate - Engineer/	Total	94	5	46				27	2	6		
Supervised team	Mean	105,219	86,795	99,758				115,947	62,100	71,000	143,4	
member/Lecturer	Median	100,000	80,000	98,500				103,000	62,100	65,000	112,1	
	1st Decile	68,000	61,800	74,000				73,968	49,200	40,000	70,0	
	9th Decile	145,000	120,000	140,000				188,900	75,000	100,000	403,0	
Associate - Senior	Total	71	3	37	2	1		17	3	4	·	
engineer/Senior lecturer		143,753	134,306	142,645	111,400	120,000		155,765	142,333	126,477	156,0	
	Median	145,000	135,000	152,000	111,400	120,000		160,000	145,000	132,454	168,0	
	1st Decile	105,000	130,918	100,000	110,000	120,000		112,000	130,000	93,000	130,0	
	9th Decile	180,000	137,000	170,000	112,800	120,000		200,000	152,000	148,000	170,0	
Associate - Project	Total	34	5	15	,	1=2,000	1	11	,		,	
manager/Site	Mean	199,057	217,380	219,986			·	172,778			125,0	
manager/Professor/Ass	Median	200,000	240,000	200,000				185,000			125,0	
ociate professor/Principal	1st Decile	113,500	110,000	140,000				104,500			75,0	
process engineer	9th Decile	283,500	322,900	345,000				225,000			175,0	
Associate - Senior	Total	203,300	322,900	343,000			1	223,000		1	173,0	
manager/Director/	Mean	315,222		220,000			220,000	260,400		240,000	910.0	
Dean/Head of		240,000		220,000			220,000	269,400 250,000		240,000	810,0 810,0	
department	Median	· · · · · · · · · · · · · · · · · · ·		•			*	*		*		
	1st Decile	215,000		220,000			220,000	215,000		240,000	810,0	
	9th Decile	810,000		220,000			220,000	342,000		240,000	810,0	
Associate - Chairman/Managing	Total	3					1	1				
director/Chief	Mean	360,000					150,000	530,000			400,0	
executive/Vice	Median	400,000					150,000	530,000			400,0	
chancellor	1st Decile	150,000					150,000	530,000			400,0	
	9th Decile	530,000					150,000	530,000			400,0	
Associate - Consultant	Total	5		2			1		1			
	Mean	152,500		230,000			60,000		120,000		200,0	
	Median	160,000		230,000			60,000		120,000		200,0	
	1st Decile	60,000		230,000			60,000		120,000		200,0	
	9th Decile	230,000		230,000			60,000		120,000		200,0	

**SECTION E** 

### TABLE 8: MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY INDUSTRY SECTOR

IABLE O . WIEDI	AN SALAR	Total	F EMPLOYED EARNINGS BY INDUSTRY SECTOR  Type of Work									
		iotai	Construction	Design	Education	Finance	Admin	Manufacturing	Sales	R&D	Other	
Biochemical	No	1	Construction	Design	1	Tillalicc	Admin	Wandactaning	Odics	Kab	Otrici	
engineering	AUS\$	110,000			110,000							
Chemical and allied products	No AUS\$	24 122,750		93,500			1 220,000	12 175,000		1 80,000	120,000	
Consultancy	No AUS\$	53 128,750		47 133,000		1 120,000		1 196,000			105,000	
Contracting	No AUS\$	14 198,000		14 198,000								
Education/ Universities	No AUS\$	14 127,500			12 134,500					2 102,500		
Food and drink	No AUS\$	7 91,000					2 142,500	78,000		2 120,000		
Health, safety and environment	No AUS\$	9 133,483		2 253,500			4 131,966	1 150,000			67,500	
Mining and minerals	No AUS\$	44 167,500	2 272,500	17 186,000			1 60,000	9 147,000	2 145,000	9 205,500	4 147,500	
Oil and gas exploration and production	No AUS\$	149 168,000	4 298,500	81 157,400		300,000	7 372,500	32 205,250	301,000	4 113,700	18 169,000	
Oil refining	No AUS\$	61 180,000		12 172,500			250,000	39 177,500			7 174,746	
Paper and packaging	No AUS\$	5 130,918	1 130,918	1 74,000				3 140,000				
Petrochemicals	No AUS\$	12 140,000		3 122,500				8 152,500			1 210,000	
Pharmaceuticals and toiletries	No AUS\$	9 104,500	2 88,088					4 108,250		75,000	1 140,000	
Plastics	No AUS\$	4 137,500					1 150,000	1 106,791	137,500			
Power generation – fossil fuels	No AUS\$	1 117,000	1 117,000									
Power generation – renewables	No AUS\$	3 155,000		1 150,000				2 177,500				
Process plant and equipment	No AUS\$	17 111,366	1 106,000	3 111,366				9 127,000	1 49,200	65,000	1 80,000	
Water	No AUS\$	30 93,000	70,900	13 84,000			1 111,644	5 115,000	75,000	91,500	6 122,500	
Waste Management	No AUS\$	102,500	1 137,000								1 68,000	
Other	No AUS\$	17 132,000	1 135,000	4 106,500				4 165,000		3 125,000	140,000	

### **SECTION E**

### TABLE 9: MEDIAN SALARY OR SELF EMPLOYED EARNINGS BY TYPE OF WORK

		Total	Type of Work										
			Construction	Design	Education	Finance	Admin	Manufacturing	Sales	R&D	Other		
Construction and installation	No AUS\$	15 130,918	15 130,918										
Design	No AUS\$	204 149,265		204 149,265									
Education and training	No AUS\$	13 130,000			13 130,000								
Finance/financial services	No AUS\$	2 210,000				2 210,000							
General administration/ management services	No AUS\$	20 192,500					20 192,500						
Manufacture and production	No AUS\$	133 160,750						133 160,750					
	No AUS\$	137,500							8 137,500				
Research and development	No AUS\$	27 124,390								27 124,390			
Other	No AUS\$	54 130,000									130,00		

### IChemE offices

### Global headquarters

Rugby – UK Tel: +44 (0) 1788 578214 Email: info@icheme.org

### Australia

Tel: +61 (0) 3 9642 4494

Email: austmembers@icheme.org

### Malaysia

Tel: +603 2166 0822

Email: malaysianmembers@icheme.org

### New Zealand

Tel: +64 (4) 473 4398

Email: nzmembers@icheme.org

### Singapore

Tel: +65 6471 5043

Email: singaporemembers@icheme.org

### London – UK

Tel: +44 (0) 20 7927 8200 Email: info@icheme.org



www.icheme.org



@IChemE



facebook.com/icheme1



linkedin.com/company/icheme



youtube.com/icheme



google.com/+IChemE

IChemE is a registered charity in England and Wales, and a charity registered in Scotland (SC 039661)